Directors' Report and Abbreviated Accounts for the Year Ended 30 June 2010

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### Directors' Report for the Year Ended 30 June 2010

The directors present their report and the audited financial statements for the year ended 30 June 2010

#### **Directors' responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Directors are required by company law to prepare financial statements which give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for the period ending on that date In preparing those financial statements, directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

#### Principal activity

The principal activity of the company is that of civil engineering and building contractors

#### **Business review**

#### Fair review of the business

This year has seen reasonable performance against a backdrop of challenging market conditions. Turnover levels have been sustained despite these conditions, standing as testimony to the diverse nature of our operating markets and the strength of our core client base which continues to provide repeat business. Our ongoing participation in public sector frameworks has contributed to provide strong baseline activity during the whole year. Rigorous management systems and robust cost controls have also played their part in our maintained profitability. Looking forward we see a mixed picture, the expected return to confidence in the commercial construction sector has not yet arrived and future downward pressure on public expenditure may produce negative impacts. Conversely the water industry's expenditure will start to rise over the coming period as the AMP5 investment cycle matures in what is a traditionally strong market for the Company. We retain a confidence during the coming year that our excellent reputation and long term client relationships will continue to provide robust and sustainable project opportunities.

#### Development and performance of the business

	2010	2009	2008	2007	2006
Turnover	£14,451,636	£12,775,204	£14,297,229	£13,958,741	£12,267,049
Turnover growth	13%	(11)%	2%	14%	7%
Gross profit margin	11%	11%	14%	13%	11%
Profit before tax	£88,539	£72,102	£263,481	£257,979	(£63,379)

#### Position of the business

At the end of the year, the net assets totalled £994,510

# Mildren Construction Limited Directors' Report for the Year Ended 30 June 2010

continued

#### Financial risk

#### Price risk, credit risk, liquidity risk and cash flow risk

The business' principal financial instruments comprise bank balances, trade debtors and trade creditors. The main purpose of these instruments is to finance the business' operations

All of the business' cash balances are held in such a way that achieves a competitive rate of interest. The business makes use of money market facilities where funds are available

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. The amounts presented in the balance sheet are net of allowances for doubtful debtors.

Trade creditors' liquidity risk is managed by ensuring sufficient funds are available to meet amounts due

#### Results and dividend

The results for the company are set out in the financial statements

The directors do not recommend the payment of a dividend

#### Charitable donations

During the year the company made charitable donations of £7,805 Individual donations were

2010 £

Other charitable

705

WaterAid

7,100

#### Directors

The directors who held office during the year were as follows

- C S Wingham
- A R Swinger
- M J Valentine

Approved by the Board and signed on its behalf by

M J Valentine

Director

Date 4

# Independent Auditors' Report to Mildren Construction Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts of Mildren Construction Limited, set out on pages 4 to 16, together with the financial statements of the company for the year ended 30 June 2010 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts to be delivered are properly prepared in accordance with the regulations made under that section and to report our opinion to you

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts on pages 4 to 16 are properly prepared in accordance with the regulations made under that section

Mah John

M A Johns ACA FCCA Senior Statutory Auditor

for and on behalf of Princecroft Willis LLP, Statutory Auditor Towngate House 2-8 Parkstone Road Poole Dorset BH15 2PW

28 September 2010

# Mildren Construction Limited Abbreviated Profit and Loss Account for the Year Ended 30 June 2010

	Note	2010 £	2009 £
Turnover		14,451,636	12,775,204
Gross profit		1,529,448	1,438,965
Administrative expenses		(1,441,258)	(1,382,991)
Operating profit	2	88,190	55,974
Other interest receivable and similar income		355	16,128
Interest payable and similar charges	5	(6)	-
Profit on ordinary activities before taxation		88,539	72,102
Tax on profit on ordinary activities	6	(19,958)	(12,565)
Profit for the financial year	14	68,581	59,537
Profit and loss reserve brought forward		902,419	842,882
Profit and loss reserve carried forward		971,000	902,419

Turnover and operating profit derive wholly from continuing operations

The company has no recognised gains or losses for the year other than the results above

# Mildren Construction Limited Abbreviated Balance Sheet as at 30 June 2010

		201	0	200	19
	Note	£	£	£	£
Fixed assets					
Tangible assets	7		121,345		131,966
Investments	8		25,000		
			146,345		131,966
Current assets					
Stocks	9	522,926		515,477	
Debtors	10	3,021,592		3,314,184	
Cash at bank and in hand		27,748		3,644	
		3,572,266		3,833,305	
Creditors: Amounts falling due within		(2,719,867)		(3,037,796)	
one year	11	(2,713,807)		(3,037,790)	
Net current assets			852,399		795,509
Total assets less current liabilities			998,744		927,475
Provisions for liabilities	12		(4,234)		(1,546)
Net assets			994,510		925,929
Capital and reserves					
Called up share capital	13		20		20
Share premium reserve	14		23,410		23,410
Other reserves	14		80		80
Profit and loss reserve	14		971,000		902,419
Shareholders' funds	15		994,510		925,929

The abbreviated accounts have been prepared in accordance with the special provisions of the Companies Act 2006 relating to medium-sized companies

Approved by the Board on 24/9/10 and signed on its behalf by

C S Wingham Director

# Mildren Construction Limited Cash Flow Statement for the Year Ended 30 June 2010

		2010	2009
	Note	£	£
Net cash flow from operating activities	18	521,599	(544,550)
Returns on investment and servicing of finance	19	348	16,128
Taxation	19	(19,500)	(63,145)
Capital expenditure and financial investment			
Purchase of intangible fixed assets		(25,000)	-
Purchase of tangible fixed assets		(33,427)	(14,723)
Sale of tangible fixed assets		2,500	10,525
-	_	(55,927)	(4,198)
Cash inflow/(outflow) before management of liquid resources and financing		446,520	(595,765)
Financing			
Issue of equity shares		•	23,410
Redemption of shares	_	<u> </u>	-
	_	<u> </u>	23,410
Increase/(decrease) in cash	=	446,520	(572,357)
Reconciliation of net cash flow to moven	nent in ne	et funds	
		2010	2009
	Note	£	£
Increase/(decrease) in cash in the year	20	446,520	(572,357)
and the second of the second o	-	146.500	(570.357)

446,520

(418,772)

27,748

20

20

(572,357)

153,584

(418,772)

Change in net funds resulting from cash flows

Net (debt)/funds at the start of the year

Net funds/(debt) at the end of the year

#### Notes to the abbreviated accounts for the Year Ended 30 June 2010

#### 1 Accounting policies

#### Basis of preparation

The financial statements have been prepared under the historical cost convention

#### Turnaver

Turnover represents amounts chargeable, net of value added tax, in respect of the sale of goods and services to customers

#### Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows

Plant and machinery

20% per annum, reducing balance basis
Fixtures and fittings

15% per annum, reducing balance basis
Motor vehicles

33 3% per annum, reducing balance basis
Office equipment

33 3% per annum, reducing balance basis
Portacabins

50% per annum, straight line basis

Computer equipment 33 3% straight line basis

#### Fixed asset investments

Fixed asset investments are stated at historical cost less provision for any diminution in value

#### Work in Progress

Where it is considered that the outcome of work in progress can be assessed with reasonable certainty before its conclusion, attributable profit is recognised in the profit and loss account. Where the outcome of work in progress can not be assessed with reasonable certainty it is valued at the lower of cost and net realisable value.

#### **Retentions Provision**

It is the company's policy to include a provision against retentions receivable on the basis that these can be long term and are often not settled in full. The provision has been agreed with H M Revenue and Customs at 30%. The resulting gain or loss in each year is recognised in in the profit and loss account.

### **Deferred taxation**

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes, which have arisen but not reversed by the balance sheet date, except as required by FRS19

Deferred tax is measured at the rates that are expected to apply in the periods when the timing differences are expected to reverse, based on the tax rates and law enacted at the balance sheet date

#### **Operating leases**

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

#### Pensions

The company operates a defined contribution pension scheme Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme

# Notes to the abbreviated accounts for the Year Ended 30 June 2010

continued

# 2 Operating profit

Operating profit is stated after charging/(crediting)

	2010	2009
	£	£
Hire of plant and machinery	874,064	1,287,378
Hire of other assets (Operating leases)	37,500	37,500
The audit of the company's annual accounts	7,575	7,425
Profit on sale of fixed assets	(41)	(1,863)
Depreciation of owned tangible fixed assets	41,589	56,157

# 3 Particulars of employees

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows

	2010 No.	2009 No.
Production	50	46
Administration	6	6
Management	6	6
	62	58
The aggregate payroll costs of these persons were as follows		
	2010 £	2009 £
Wages and salaries	2,247,718	2,461,900
Social security costs	231,928	233,552
Other pension costs	62,400	68,981
<b>F</b>	2,542,046	2,764,433

# Notes to the abbreviated accounts for the Year Ended 30 June 2010

continued

#### 4 Directors' remuneration

The directors' remuneration for the year are as follows

	2010	2009
	£	£
Directors' remuneration (including benefits in kind)	246,096	247,516
Directors' money purchase schemes	22,780	25,527
Directors' life assurance and health insurance	3,802	5,271
	272,678	278,314

During the year the number of directors who were accruing benefits under company pension schemes was as follows

	2010	2009
	No.	No.
Money purchase	3	3

The aggregate of remuneration and amounts receivable under long term incentive schemes of the highest paid director was £114,711 (2009 - £116,013), and company pension contributions of £13,650 (2009 - £13,650) were made to a money purchase scheme on their behalf

# 5 Interest payable and similar charges

	2010 £	2009 £
Other interest payable	6	

# Notes to the abbreviated accounts for the Year Ended 30 June 2010

continued

#### 6 Taxation

#### Analysis of current period tax charge

	2010 £	2009 £
Current tax		
Corporation tax charge	17,270	19,501
(Over)/under provision in previous year	<u> </u>	(1,755)
UK Corporation tax	<u>17,270</u>	17,746
Deferred tax		
Origination and reversal of timing differences	2,688	(5,181)
Total tax on profit on ordinary activities	19,958	12,565

# Factors affecting current period tax charge

The tax assessed on the profit on ordinary activities for the year is lower than (2009 - higher than) the standard rate of corporation tax in the UK of 21 00%  $(2009 - 21\ 00\%)$ 

The differences are reconciled below

	2010 £	2009 £
Profit on ordinary activities before taxation	88,539	72,102
Standard rate corporation tax charge	18,593	15,141
Under/(Over) provision in prior years		(1,755)
Expenses not deductible for tax purposes (including goods)	1,048	857
Accelerated capital allowances	(2,371)	3,503
Total current tax for the year	17,270	17,746

continued

# 7 Tangible fixed assets

	Plant and machinery £	Fixtures and fittings	Motor vehicles	Office equipment £	Total £
Cost					
As at 1 July 2009	155,572	55,299	330,465	103,952	645,288
Additions	3,553	-	28,025	1,849	33,427
Disposals			(15,945)		(15,945)
As at 30 June 2010	159,125	55,299	342,545	105,801	662,770
Depreciation					
As at 1 July 2009	115,196	43,583	253,152	101,391	513,322
Eliminated on disposals	-	-	(13,486)	-	(13,486)
Charge for the year	8,482	2,777	27,564	2,766	41,589
As at 30 June 2010	123,678	46,360	267,230	104,157	541,425
Net book value					
As at 30 June 2010	35,447	8,939	75,315	1,644	121,345
As at 30 June 2009	40,376	11,716	77,313	2,561	131,966

continued

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# 8 Investments held as fixed assets

				Other investments £
Cost Additions				25,000
Net book value				
As at 30 June 2010				25,000
The company holds 20% or more o	f the share capital of the	ne following company		
	Country of incorporation	Principal activity	Class	% Period end
Associated holdings				
Tomicca Consultancy Limited	UK	Business & management consultancy	Ordinary	20 31 March 2010
			Capital & reserves	Profit/(loss) for the period £
Associated holdings Tomicca Consultancy Limited			(6,631)	(56,637)
Stocks and work in progress				
Wales and a			<b>2010</b> £ 522,926	2009 £ 5 515,477
Work in progress			J22,720	313,477
Debtors				
			2010	2009
			£	£
Trade debtors			2,900,151	
Other debtors			77,412	
Director current accounts			2,500 41,529	
Prepayments and accrued income			3,021,592	<del></del>
				5,517,107

# Notes to the abbreviated accounts for the Year Ended 30 June 2010

continued

# 11 Creditors: Amounts falling due within one year

2010	2009
£	£
-	422,417
2,098,192	1,324,104
17,269	19,501
123,450	179,509
308,864	887,625
172,092	204,640
2,719,867	3,037,796
	£ 2,098,192 17,269 123,450 308,864 172,092

Creditors amounts falling due within one year includes the following liabilities, on which security has been given by the company

	2010 £	2009 £
Overdraft	<del></del>	422,417

The bank hold a debenture over the fixed and floating assets of the company

#### 12 Provisions for habilities

		Deferred tax provision £
As at 1 July 2009		1,546
Deferred tax provision charged to the profit and loss account		2,688
Deferred tax provision utilised in the period		
As at 30 June 2010		4,234
Deferred tax		
Deferred tax is provided at 21 00% (2009 - 21 00%)		
	2010	2009
	£	£
Origination and reversal of timing differences	2,688	1,546

continued

# 13 Share capital

	2010 £	2009 £
Allotted, called up and fully paid		
Equity 410 Ordinary shares of 5 pence each	20	20

#### 14 Reserves

	Share premium reserve £	Other reserves	Profit and loss reserve	Total £
Balance at 1 July 2009 Transfer from profit and loss account for	23,410	80	902,419	925,909
the year			68,581	68,581
Balance at 30 June 2010	23,410	80	971,000	994,490

#### 15 Reconciliation of movements in shareholders' funds

	2010 £	2009 £
Profit attributable to members of the company	68,581	59,537
New share capital subscribed		23,410
Net addition to shareholders' funds	68,581	82,947
Opening shareholders' funds	925,929	842,983
Closing shareholders' funds	994,510	925,929

# 16 Operating lease commitments

As at 30 June 2010 the company had annual commitments under non-cancellable operating leases as follows Operating leases which expire.

	Land and l	Buildings	Oth	ier
	2010 £	2009 £	2010 £	2009 £
Within two and five years	37,500	- 27 500	4,464	4,464
Over five years	37,500	37,500 37,500	4,464	4,464

# Notes to the abbreviated accounts for the Year Ended 30 June 2010

continued

#### 17 Pension scheme

#### Defined contribution pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the scheme and amounted to £62,400 (2009 - £68,981)

#### 18 Reconciliation of operating profit to operating cash flows

	2010	2009
	£	£
Operating profit	88,191	55,975
Depreciation, amortisation and impairment charges	41,590	56,157
Profit on disposal of fixed assets	(42)	(1,863)
Increase in stocks	(7,449)	(243,289)
Decrease/(increase) in debtors	292,592	(310,650)
Increase/(decrease) in creditors	106,717	(100,880)
Net cash inflow/(outflow) from operating activities	521,599	(544,550)

#### 19 Analysis of cash flows

	2010 £	2009 £
Returns on investment and servicing of finance		
Other interest paid	(7)	-
Interest received	355	16,128
	348	16,128
Taxation		
Taxation paid	(19,500)	(63,145)

#### 20 Analysis of net funds/(debt)

	At start of period	Cash flow £	At end of period
Cash at bank and in hand	3,645	24,103	27,748
Bank overdraft	(422,417)	422,417	
Cash and bank net funds	(418,772)	446,520	27,748
Net funds/(debt)	(418,772)	446,520	27,748

continued

# 21 Related parties

# Controlling entity

The company is controlled by the directors who own 100% of the called up share capital

#### Directors' advances

The following balance owed by the directors was outstanding at the year end

Maximum		
Balance	2010	2009
£	£	£
2,500	2,500	

No interest is charged in respect of this balance