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HEDGES AND ROSE INSURANCE SERVICES LIMITED

FINANCIAL STATEMENTS
31ST MARCH 1998

Registered number: 02107770

GARETH JOHN & COMPANY
CHARTERED ACCOUNTANTS
Tonypandy



HEDGES AND ROSE INSURANCE SERVICES LIMITED FINANCIAL STATEMENTS

for the year ended 31st March 1998

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The following page does not form part of the statutory accounts

Detailed trading and profit and loss account Appendix 1

HEDGES AND ROSE INSURANCE SERVICES LIMITED

COMPANY INFORMATION

31st March 1998

Number 02107770

CHAIRMAN

Alan Rose

OTHER DIRECTORS

John Saunders Michael Jones

SECRETARY

John Long

REGISTERED OFFICE

Talbot House Talbot Green South Glamorgan

AUDITORS

Gareth John & Company Chartered Accountants The Enterprise Centre
Llwynypia Road
Tonypandy
Mid Glam

HEDGES AND ROSE INSURANCE SERVICES LIMITED

DIRECTORS' REPORT

31st March 1998

The directors present their report and the audited financial statements for the year ended 31st March 1998.

Principal activity

The principal activity of the company continues to be that of insurance services.

Directors

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows

	31st March 1998 Ordinary shares	1st April 1997 Ordinary shares
Alan Rose	89	89
John Saunders	. .	_
Michael Jones	11	11

Auditors

Gareth John & Company have agreed to offer themselves for re-appointment as auditors of the company.

Small company exemptions

Advantage has been taken in the preparation of this report of special exemptions applicable to small companies.

Talbot House Talbot Green

South Glamorgan

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On behalf of the board

John Long Secretary

HEDGES AND ROSE INSURANCE SERVICES LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES

We are required under company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements we are required to:

- select suitable accounting policies and apply them consistently:
- make reasonable and prudent judgements and estimates;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

We are also responsible for:

- keeping proper accounting records;
- safeguarding the company's assets;
- taking reasonable steps for the prevention and detection of fraud.

On behalf of the board

Alan Rose Chairman

HEDGES AND ROSE INSURANCE SERVICES LIMITED AUDITORS' REPORT

Auditors' report to the members of Hedges and Rose Insurance Services Limited

We have audited the financial statements on pages 5 to 11 which have been prepared under the accounting policies set out on page 7.

Respective responsibilities of directors and auditors
As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error or other irregularity. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st March 1998 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.

28 January 1999 Tonypandy Gareth John & Company Registered Auditors Chartered Accountants

HEDGES AND ROSE INSURANCE SERVICES LIMITED PROFIT AND LOSS ACCOUNT

for the year ended 31st March 1998

	Note	1998 £	1997 £
Turnover	2	1,930,790	1,812,837
Cost of sales		(1,607,556)	(1,517,753)
Gross profit		323,234	295,084
Net operating expenses			
Distribution costs Administrative expenses Other operating income		(10,947) (267,682) 26,098	(15,854) (229,037) 8,294
Operating profit	3	70,703	58,487
Interest payable	5	(14,193)	(2,214)
Profit on ordinary activities before taxation		56,510	56,273
Taxation	6	(15,680)	(14,401)
Profit on ordinary activities after taxation		40,830	41,872
Dividends		(39,000)	(25,600)
Retained profit for the year	13	1,830	16,272

Movements in reserves are shown in note 13.

None of the company's activities were acquired or discontinued during the above two financial years.

There are no recognised gains and losses in 1998 or 1997 other than the profit for the year. $\,$

HEDGES AND ROSE INSURANCE SERVICES LIMITED

BALANCE SHEET

at 31st March 1998

	Note	£	1998 £	£	1997	2
Fixed assets	11000	۵	2	2,	2	٠
Tangible assets	7		217,353		175,20)3
Current assets						
Debtors Cash at bank and in hand	8	146,385 221,992		141,145 191,625		
A 111		368,377		332,770		
Creditors: amounts falling due within one year	9	(391,346)		(346,152)	l	
Net current liabilities			(22,969)		(13,38	32)
Total assets less current liabilitie	es		194,384		161,82	21
Creditors: amounts falling due after more than one year	10		(144,425)		(113,69	92)
			49,959		48.12	<u> </u>
Capital and reserves						=
Called up share capital Profit and loss account	12 13		100 49,859		10 48,02	
Total shareholders' funds	11		49,959		48,12	<u>29</u>

The directors have taken advantage in the preparation of these financial statements of special exemptions provided by Part I of Schedule 8 to the Companies Act 1985 on the basis that the company qualifies as a small company.

The financial statements on pages 5 to 11 were approved by the board of directors

Alan Rose Chairman

HEDGES AND ROSE INSURANCE SERVICES LIMITED NOTES ON FINANCIAL STATEMENTS

31st March 1998

1 Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost accounting rules.

The company has taken advantage of the exemption from preparing a cash flow statement conferred by Financial Reporting Standard No. 1 on the grounds that it is entitled to the exemptions available in Section 246 to 247 of the Companies Act 1985 for small companies.

Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Freehold land
Freehold buildings
Motor vehicles
Fixtures and fittings

Nil
25% Straight Line
20% Straight Line

Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

2 Turnover

Turnover represents the amount derived from the provision of goods and services which fall within the company's ordinary activities stated net of value added tax.

In the opinion of the directors, none of the turnover of the company is attributable to geographical markets outside the UK. (1997 nil)

HEDGES AND ROSE INSURANCE SERVICES LIMITED NOTES ON FINANCIAL STATEMENTS

31st March 1998

3 Operating profit

		1998 £	1997 £
	Operating profit is stated after crediting	L	L
	Interest receivable	26,098	8,294
	and after charging		
	Auditors' remuneration	2,174	2,056
	Depreciation of tangible fixed assets (note 7)		
	owned assets	20,328	6,827
4	Directors		
		1998	1997
		£	£
	Directors' emoluments =	55,230	51,259 ————
5	Interest payable		
		1998	1997
		£	£
	Finance lease and hire purchase contracts Other interest payable	2,942 11,251	2,214
	-	14,193	2,214
	= 		
6	Taxation		
		1998	1997
	Corporation tax on profit on ordinary activities	£	£
	at 23% (1997 24%)	15,680	14,401

HEDGES AND ROSE INSURANCE SERVICES LIMITED NOTES ON FINANCIAL STATEMENTS

31st March 1998

7 Tangible fixed assets

	Cost or valuation		Total £
	1st April 1997 Additions		196,497 62,478
	31st March 1998		258,975
	Depreciation		
	1st April 1997 Charge for year		20.934 20.328
	31st March 1998		41,262
	Net book amount		
	31st March 1998		217,353
	1st April 1997		175,203
8	Debtors : Amounts falling due within one year		
		1998 £	1997 £
	Trade debtors Other debtors	146,385	140,725 420
		146,385	141,145
9	Creditors: amounts falling due within one year		
		1998 £	1997 £
	Bank loans Bank overdrafts Trade creditors Other creditors	14,198 - 275,018 102,130	2,349 2,572 262,530 78,281
		391,346	345,732

31,857

48,129

HEDGES AND ROSE INSURANCE SERVICES LIMITED NOTES ON FINANCIAL STATEMENTS

31st March 1998

10 Creditors: amounts falling due after more than one year

		1998 £	1997 £
	Bank loans Hire purchase	105,275 39,150	113,692
		144,425	113,692
	Maturity of debt included above		
	In one year or less, or on demand In five years or more	144,425	113,692
11	Reconciliation of movements in shareholders	s' funds	
		1998 £	1997 £
	Profit for the financial year	40,830	41,872
	Dividends	(39,000)	(25,600)
	Net addition to shareholders' funds	1,830	16,272

12 Called up share capital

Opening shareholders' funds

Closing shareholders' funds

	19 Number of shares	9 98 £	19 Number of shares	997 £
Authorised, Ordinary Shares of £1 each	1000	1000	1000	1000
Allotted called up and fully paid	100	100	100	100

48,129

49,959

HEDGES AND ROSE INSURANCE SERVICES LIMITED NOTES ON FINANCIAL STATEMENTS

31st March 1998

12	Drafit	and loss	account
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Profit and loss account	1998 £
1st April 1997 Retained profit for the year	48,029 1,830
31st March 1998	49,859