# SKY IN-HOME SERVICE LIMITED

Annual report and financial statements For the year ended 31 December 2020

Registered number: 02067075

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# **Directors and Officers**

For the year ended 31 December 2020

### **Directors**

Sky In-Home Service Limited's ("the Company") present Directors and those who served during the year are as follows:

C Smith

A C Stylianou (resigned 1 September)

D E C Allan

# Secretary

Sky Corporate Secretary Limited

# **Registered office**

Grant Way

Isleworth

Middlesex

TW7 5QD

# **Auditor**

Deloitte LLP

Statutory Auditor

London

United Kingdom

# Strategic and Directors' Report

### **Strategic Report**

The Directors present their Strategic and Directors' report on the affairs of the Company, together with the audited financial statements and Auditor's Report for the year ended 31 December 2020, with comparatives for the 18-month period to 31 December 2019.

The purpose of the Strategic Report is to inform members of the Company and help them assess how the Directors have performed their duty under section 172 of the Companies Act 2006 (duty to promote the Company).

### **Business review and principal activities**

The Company operates together with Comcast Corporation's other subsidiaries as a part of the Comcast Group.

The Company's purpose is to provide the Sky Group ("the Group") with a supply chain function which is responsible for the distribution of all equipment required to be used in the customer's home and by the engineers, together with the planning and operational management of the field force that undertakes all installation activity on behalf of the Group's customers. The Company also manages the relationship with the engineers that service the Group's platform. The Company acquires the set-top boxes and related equipment it uses within its operations, together with the outsourced repair and logistics operation that service the Sky platform, from Sky CP Limited, another Group company. The Directors expect that there will be no major changes in the Company's activities in the following year.

On 30 March 2020 the Company sold a 4.97% holding in the Athena Court Property Unit Trust ("the Trust") to Sky Subscribers Services Limited for £1 million, retaining a holding of 0.01% of the units in the Trust.

Early in the year, the Group made the decision to halt production of its NowTV Stick product, having moved to an app only distribution model. The decision was made as part of a wider simplification programme to reduce the number of routes to market to acquire new customers. Revenue sales to Sky UK Ltd has reduced significantly from £31 million in the 18 month period to December 2019 to £10 million in the current year to December 2020.

The Company has adopted IFRS 16 'Leases' from 1 January 2020, which has not had a significant impact on the Company's financial performance on transition or during the year, but has had a significant impact on the Company's financial position, resulting in right-of-use assets and lease liabilities being recognised. Except for the first-time application of IFRS 16, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied to the Company's financial statements as at and for the period ended 31 December 2019.

### **Financial Review and Dividends**

The audited financial statements for the year ended 31 December 2020 are set out on pages 15 to 54. The profit before tax for the year was £53 million (2019: £71 million). The Company's revenue decreased by 32% in the year, predominantly due to the 12-month period being reported for 2020, compared to 18-months period in 2019, but also partly due to the reduction in NowTV sales revenue to Sky UK Ltd. Operating expenses have also decreased by 32%, again, mainly due to the 12-month period being reported for 2020, compared to 18-months period in 2019. All hedging contracts expired in the Company in June 2019, leading to a significant reduction in finance costs in the current financial year.

### Financial Review and Dividends (continued)

The Balance Sheet shows that the Company's shareholder equity position at the year-end is £381 million (2019: £341 million). No dividend was proposed for the year ended 31 December 2020 (2019: £nil). Shareholder's equity has increased due to the profits for the year.

### **Key performance indicators (KPIs)**

The Group manages its operations on a divisional basis. For this reason, the Company's Directors believe that further key performance indicators for the Company are not necessary or appropriate for an understanding of the development, performance or position of the Company.

#### Principal risks and uncertainties

The Directors do not believe the Company is exposed to significant cash flow risk or price risk.

### Financial risk management objectives and policies

The use of financial derivatives is governed by the Group's treasury policy approved by the Comcast Audit Committee and Board of Directors, which provide written principles on the use of financial derivatives to manage these risks. The Company does not use derivative financial instruments for speculative purposes.

#### Interest rate risk

The Company has financial exposure to UK interest rates arising from the investment of surplus cash and various loan balances with other companies within the Group. The Group's Treasury function monitors the Company's exposure to fluctuations in interest rates.

#### Credit risk

The Company has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers, other than amounts payable to and receivable from other Group companies. The cash balance at the end of the current year is £2 million (2019: £4 million).

# Liquidity risk

The Company relies on the Group Treasury function to manage its liquidity and ensure that sufficient funds are available for ongoing operations and future developments. The Company currently has access to a £3 billion revolving credit facility with its ultimate parent, Comcast Corporation, which is due to expire on 11 January 2024. The Company benefits from this liquidity through intra-group facilities and loans.

### Legislation and Regulation risk

### U.K. Exit from the European Union

The telecommunications and media regulatory framework applicable to Sky's business in the United Kingdom may be subject to greater uncertainty as a result of the UK's withdrawal from the European Union and the end of the transition period on 31 December 2020, with the possibility of greater divergence between the regulation of Sky's UK business and that of its other European businesses over time. The Directors are not able to predict the extent of any such divergence at this point in time.

### **Employment policies**

### Organisation

Over the past year, the Company has continued in its efforts to make the Company a great place to work. The Company has continued to place particular focus on leadership capability, looking both at the Company's leaders of today and future leaders.

The average monthly number of full-time equivalent persons employed by the Company during the year was 4,110 (2019: 3,795).

### Managing and developing our people

### **Equal opportunities**

At Sky we believe in equal opportunities and that everyone should have full and fair consideration for all vacancies, promotions, training and development. We work with employees who have disabilities to remove barriers from the working environment to allow them to maximise their potential.

#### Inclusion

It's our people that make Sky, Europe's leading entertainment company, and we know that embracing different perspectives fosters innovation. Having diverse voices contribute to the decisions we take as a business helps us better anticipate and meet the needs of all our customers. Our ambition is to become the industry leader for inclusion, both on screen and behind the scenes. To help us achieve this we are focused on increasing the representation of people from BAME (Black, Asian, and minority ethnic) backgrounds in our business and remain committed to achieving gender parity. We are also actively supporting women to develop skills in traditionally underrepresented areas, with initiatives such as 'Get into Tech'. We support the aims of the UK legislation requiring organisations to publish their gender pay gap and are committed to equal pay.

### **Employee engagement**

At Sky we listen to our people and encourage everyone to be involved. We know great ideas come from all corners of our business and it is part of our 'Believe in Better' spirit to harness those ideas for the benefit of our customers and our people. This period we gathered feedback from our teams through our People Survey.

### Impact of COVID-19

The novel coronavirus disease 2019 ("COVID-19") and measures taken to prevent its spread across the globe have impacted the business of the Sky Group in a number of ways.

COVID-19 has had material negative impacts on the Sky Group's results of operations primarily due to the impacts of professional sports. We expect the effects of the COVID-19 pandemic will continue to adversely impact our results of operations over the near to medium term, although the extent of such impact will depend on restrictive governmental measures, global economic conditions, expanded availability and acceptance of vaccines and consumer behaviour in response to COVID-19. The most significant effects of COVID-19 began in the latter part of the first quarter of 2020.

Direct-to-consumer revenue has been negatively impacted, and future periods may be negatively impacted, as a result of lower sports subscription revenue due to the closures and extent of reopening of our commercial customers' locations. In addition, delays to the start of the 2020-2021 seasons for certain sports, including European football, resulted in the shift of additional events and the significant costs associated with broadcasting these programmes into the first and second quarters of 2021 compared to a normal year. We expect the timing of sports seasons to generally return to a normal calendar beginning in the third quarter of 2021.

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### Impact of COVID-19 (continued)

Given the nature of the Company's operations, other than the impacts on the Sky Group as a whole set out above, there are no significant direct impacts on the Company of COVID-19.

### **Corporate Governance Statement**

#### Code of conduct

The Company is ultimately controlled by Comcast and operates together with Comcast's other subsidiaries as part of the Comcast Group. Comcast's Board of Directors is responsible for establishing corporate governance practices and policies for the Comcast Group and has adopted Comcast's Code of Conduct, which is applicable to Sky. The Company upholds the Code of Conduct, which is the common framework for what the Comcast Group stands for and how it operates. Further specifics are set out in the Code at https://www.cmcsa.com/corporate-governance. The Code sets out the four values that the broader group is guided by – an entrepreneurial spirit, doing the right thing and acting with integrity, respect for each other and giving back – and explains how we put these principles into practice within the Group. Sky employees also receive its "Ways of Working" manual, which sets out its values as a business and expectations of employee behaviour. The Sky Group's policies may be found at https://www.skygroup.sky/documents-policies.

The Directors believe that the Comcast Code of Conduct, Sky's Ways of Working, and the corporate governance arrangements described below represent the primary areas of the Company's corporate governance framework given it operates as a wholly-owned subsidiary of Comcast Corporation. As a result, the Directors decided not to formally adopt a recognised code of corporate governance.

### The Board

The Company's board (the "Board") is comprised of three directors. The size, structure and composition of the Board is appropriate to meet the Company's strategic needs and challenges and to promote effective decision making. The Directors did not receive remuneration for their role as statutory directors of the Company during the year, because they are employees who receive remuneration for their employment with the Sky Group or Comcast Group.

### **Director Responsibilities**

The Company has an operating framework within the Comcast Group and Sky Group which sets out the rules, policies, and delegations of authorities with which the Company complies, and establishes clear lines of accountability and responsibility to support decision making. The Company delegates authority of day-to-day management to senior executives and engages leadership to set, approve and oversee the execution of the Company's and the Sky Group's business strategy. The Company follows Sky's Contract Standards and Approval Policies for approving contracts, which reserves certain matters for Sky and/or Comcast, and in some cases requires additional approvals from specific Sky or Comcast personnel. The Board meets on an ad hoc basis to consider the Company's activities and review and approve strategic and other key decisions.

### Opportunities & Risks

To promote the long-term sustainable success of the Sky Group, Sky seeks to identify and capitalise on a broad range of opportunities whilst also mitigating risk. Sky has a formal risk management framework embedded within the business to support the identification and management of risk across the Sky Group. There is an ongoing monitoring process which is operated by the Sky Group risk team and supported by senior management across the Group, to identify and report

### Opportunities & Risks (continued)

on significant changes or new risks. The Sky Group Risk, Controls and Assurance function assists the business to develop risk registers and consolidates these to support both Sky's day-to-day approach to risk and to form part of Comcast's year end risk requirements.

### **Streamlined Energy and Carbon Reporting**

We have been reporting our carbon footprint since 2005/06, which now includes our businesses in the UK, Republic of Ireland, Portugal, Germany, Austria and Switzerland, and Italy. In February 2020, we launched Sky Zero, our commitment to halve our greenhouse gas emissions across our value chain against a 2018 baseline, and become net zero carbon by 2030. Sky has been a CarbonNeutral® company since 2006, and we have already more than halved our operational emissions since 2012.

Over 2020 many of our sites across Europe remained open for our key worker engineers, journalists and broadcast operations employees. We replaced diesel generator fuel with low carbon HVO at three main sites, introduced 151 Ford Transit PHEV to Sky's commercial fleet, providing a 60% reduction in emissions against their diesel equivalents, and continue to invest in LED lighting. We optimised cooling at our technical sites and introduced automated computing power controls to our data centres, to maximise efficiency and reduce the number of physical devices needed at low demand times. In September 2020 we launched a renewable energy offer to our people to help them reduce their emissions at home.

Further information including a detailed breakdown of our Scopes 1, 2 and 3 emissions, our progress towards net zero carbon by 2030 and historic reporting can be found in our annual impact reports at https://www.skygroup.sky/reports.

	2020		2019 (18 months)	
	UK and (Ireland)	/ Sky Group	UK and freland	Sky Group
Carbon Intensity			Str. Hally rose,	
Revenue (£m)	9873	14.464 5.05	14/549	22,351
Carbon intensity (Total Scopes I and 2 (location-based) tCO2e/£m revenue	593	5.05	6.81	2238 657
Carbon Emissions (tCO2e)		Ć.		
Scope 1 (Fuel combustion and operation of facilities)	19,758)	35.265	34,114	54,238
Scope 2 (market-based purchased energy)	4,983	21,191	11,213	44,689
Total Scope I and Scope 2 (market-based purchased energy)	24,741	56,456	45,327	98,928
Scope 2 (location-based purchased energy)	38,820	52,276	65,692	92,712
Total Scope 1 and Scope 2 (location-based purchased energy)[2]	58,579 /	87,541	99,806	146,951
Total Energy consumption (kWh)	a240,574,393	361,617,988	384,385,368	564,758,108

Figures in the above table are reflecting UK and Ireland and Sky Group revenue figures only and therefore will not agree to the revenue reported in these financial statements.

### Methodology

We calculate our greenhouse gas emissions in carbon dioxide equivalent (CO2e) for Scopes 1 and 2 according to the Greenhouse Gas Protocol Corporate Standard and associated guidance. We use the emission factors from the latest UK Government Emissions Conversion Factors for Greenhouse Gas Company Reporting (Department for Business, Energy & Industrial Strategy, 2020), IEA emission factors (2020 edition) and the Reliable Disclosure (RE-DISS) European Residual Mixes 2019. (1) UK & Ireland includes Sky's Joint Ventures, small international offices and news bureaux and business activities in Portugal. (2) Our total gross CO2e emissions include all Scope 1 and Scope 2 location-based greenhouse gas emissions; and our market-based emissions are those remaining after emissions factors from contractual instruments

### Methodology (continued)

have been applied. Our energy providers retain, on our behalf, the Guarantees of Origin (GOs) and Renewable Energy Guarantee of Origin (REGOs). In addition, we offset our total gross emissions, including Scope 1, location-based Scope 2 and selected Scope 3 emissions, through the purchase of Voluntary Carbon Standard offsets. Our carbon emissions data and carbon intensity are subject to an annual independent assurance review, the results of which are published alongside our annual impact report. The 2020 carbon emissions data and carbon intensity have been independently assured by ERM CVS.

For our full basis of reporting, please see our website (https://www.skygroup.sky/documents-policies).

#### S172 Statement

Under section 172(1) of the Companies Act 2006 ("Section 172"), the Directors must act in a way that they consider, in good faith, would most likely promote the success of the Company for the benefit of its members as a whole and in doing so have regard (amongst other matters) to:

- The likely consequences of any decision in the long term.
- The interests of the Company's employees.
- The need to foster the Company's business relationships with suppliers, customers and others.
- The impact of the Company's operations on the community and the environment.
- The desirability of the Company maintaining a reputation for high standards of business conduct.
- The need to act fairly between members of the Company.

The Directors of the Company consider that they have discharged their duties under Section 172, considering the factors listed above in the decisions made during the year ended 31 December 2020.

Due to the range of stakeholders and the size of the Group, stakeholder engagement often takes place at an operational, territory or Group level for Sky Group as well as Comcast, rather than at an individual company level. Decisions made by the Directors consider the Group's strategic goals and follow Comcast's Code of Conduct. Key decisions made at the Company level include approving the annual financial statements and dividend distribution in board meetings, among others.

### **Our Employees**

The Directors recognise that employees are central to our success. We celebrate diversity, equity and inclusion, and seek to have a workforce that is inclusive and reflective of the diversity of our customers and modern society. At Sky, we know it is crucial to listen to, and empower, employees in order to achieve our vision, which is why we have programmes such as the Sky Forum in the UK and Ireland to empower employees to raise questions, provide feedback and propose suggestions and give senior leaders the opportunity to better understand the needs of their people and make adjustments to Sky's policies and action plans. We communicate frequently with our employees, publishing relevant content about matters affecting our business and our people via the company intranet, and have sought feedback from our employees during the COVID-19 pandemic on how we could best support them.

The Company is committed to equal opportunities in employment and recruitment and promoting the diversity of our workforce in respect of, among others, disability, race, gender, age, sexual orientation, pregnancy, marital status or fixed or part time status. We aim to ensure a transparent, professional working environment where employees treat each other with respect and in which all employment-related decisions (from recruitment through to career development and progression) are based on the individual's qualifications, ability, performance, skills and potential. Applications for employment by anyone with a physical or mental impairment are always fully considered, bearing in mind the abilities of

### **Our Employees (continued)**

the applicant concerned. For members of staff with a disability or who become disabled during employment, every effort is made to ensure that their employment with the Group continues and that appropriate adjustments are considered and support provided, in line with our reasonable adjustment policy. In the event that a disabled employee is unable to continue in their current role after considering the adjustments available, we have a redeployment policy and process to provide support to help the employee secure an alternative role. It is the policy of the Group and the Company that the training, career development and promotion of disabled persons should, as far as possible, be equal to that of other employees.

#### **Our Partners**

As a part of the Comcast Group, we understand the need to foster relationships with suppliers and customers. We seek to build long-term relationships with them and help them succeed. A critical part of doing business is partnering with others, and we believe that partnerships are built on trust and mutual advantage. We interact honestly and with integrity in the marketplace and expect our business partners to do the same. The Group considers these relationships and the feedback received from engagement with our partners in their decision-making process.

#### **Our Communities**

As a part of the Comcast Group, a global media and technology company, we are committed to using the power of our platforms, our people, and our reach to create positive change and a more equitable society. By supporting local communities, our teammates, and our planet we can help create a world of open possibilities — so together, we can build a future that benefits generations to come. We are focusing our efforts in the following areas:

- Digital Equity. Helping people access the resources, skills, and tools they need to succeed in an increasingly digital world.
- Diversity, Equity & Inclusion. Creating a more diverse and equitable company and society.
- Environment. Shaping a more sustainable future by improving our environmental impact.
- Values & Integrity. Fostering a company culture built on integrity and respect. Our values and principles guide everything we do.

#### Members

The Company is a wholly owned subsidiary of Sky UK Limited and is part of the Sky Group. The duties of the Directors are exercised in a way that is most likely to promote the success of the Company and Sky as a whole, while having regard to factors outlined in Section 172.

Approved by the Board and signed on its behalf,

C Smith

Director

Grant Way

Isleworth

Middlesex

United Kingdom

TW7 5QD

15 September 2021

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### **Directors' Report**

The Directors who served during the year are shown on page 1. No dividend was proposed for the year ended 31 December 2020 (2019: £nil).

The Company has chosen, in accordance with section 414C(11) of Companies Act 2006, to include such matters of strategic importance to the Company in the Strategic Report which otherwise would be required to be disclosed in the Director's report.

### **Going concern**

The Company's business activities together with the factors likely to affect its future development and performance are set out in the Business Review. The Strategic Report details the financial position of the Company, as well as the Company's objectives and policies, and details of its exposures to credit risk, liquidity risk, interest rate risk and foreign exchange risk.

Given the integrated nature of the Group's financial planning and treasury functions, the impact of COVID-19 on the Company's operations and funding requirements has been assessed at the Group level. The Directors expect that the businesses will continue to generate adequate cash flow from operating activities and believe that these cash flows, together with the Company's existing cash, cash equivalents and investments, and available borrowings under its existing credit facilities, including the £3 billion revolving credit facility with Comcast, will be sufficient for the Company to meet its current and long-term liquidity and capital requirements. We further highlight that the Company has received confirmation that Comcast intends to support the Company for a period of at least 12 months from the date of signing of these financial statements. Details of guarantees provided with respect to the Company's borrowings are disclosed in note 16 of the financial statements.

As a result, after making enquiries, the Directors have formed a judgement at the time of approving the financial statements that the Company will have access to adequate resources to continue in existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

### **Auditor**

In accordance with the provisions of Section 418 of the Companies Act 2006, each of the persons who are Directors of the Company at the date of approval of this report confirms that:

- so far as the Director is aware, there is no relevant audit information (as defined in the Companies Act 2006) of which the Company's auditor is unaware; and
- the Director has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information (as defined) and to establish that the Company's auditor is aware of that information.

Deloitte LLP have expressed their willingness to continue as auditor and a resolution to reappoint them was approved by the Board of Directors on 15 September 2021.

Approved by the Board and signed on their behalf by:

**C** Smith Director

Grant Way Isleworth Middlesex United Kingdom

TW7 5QD

15 September 2021

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# Statement of Directors' Responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors are required to prepare the financial statements in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006. The financial statements also comply with International Financial Reporting Standards (IFRSs) as issued by the IASB. Under Company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, International Accounting Standard 1 requires that Directors:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to
  enable users to understand the impact of particular transactions, other events and conditions on the
  Company's financial position and financial performance; and
- make an assessment of the Company's ability to continue as a going concern.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Independent auditor's report to the members of Sky In-Home Service Limited

### Report on the audit of the financial statements

### **Opinion**

In our opinion the financial statements of Sky In-Home Service Limited (the 'company'):

- give a true and fair view of the state of the company's affairs as at 31 December, 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with international accounting standards in conformity with the
  requirements of the Companies Act 2006 and International Financial Reporting Standards (IFRSs) as issued by
  the International Accounting Standards Board (IASB); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the income statement;
- the statement of comprehensive income;
- the balance sheet;
- the statement of changes in equity;
- the cash flow statement; and
- the related notes 1 to 27.

The financial reporting framework that has been applied in their preparation is applicable law and international accounting standards in conformity with the requirements of the Companies Act 2006 and IFRSs as issued by the IASB.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

### Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the company's industry and its control environment, and reviewed the company's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management and internal audit about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory frameworks that the company operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These included UK Companies Act, and relevant tax legislation; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the company's ability to operate or to avoid a material penalty. These included Employment Law, the Data Protection Act 2018 and the Bribery Act 2010

We discussed among the audit engagement team including relevant internal specialists such as tax, and IT specialists regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the intercompany revenue recharge adjustment. Our specific procedures performed to address this risk included:

- Performing walkthroughs and tests of controls to confirm our understanding of the process by which revenue
  is calculated by the relevant billing systems;
- performing test of details on the operating costs, which forms the basis of the revenue recharge, by tracing to supporting evidence;
- verifying the inter-company mark-up charged on the costs to a signed inter-company agreement; and
- Calculating an independent expectation of intercompany revenues.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of management, internal audit and in-house legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance, and reviewing internal audit reports.

### Report on other legal and regulatory requirements

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in [the strategic report or] the directors' report.

### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Ja- Z

Jon Young FCA (Senior statutory auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
London, United Kingdom

15 September 2021

# Income Statement

For the year ended 31 December 2020

	Notes	12 months to 31 December 2020	18 months to 31 December 2019
		£m	£m
Revenue	2	612	903
Operating expense	3	(557)	(818)
Operating profit		55	85 
Investment income	4	-	4
Finance costs	4	(2)	(18)
Profit before tax	5	53	
Tax	7	(13)	(8)
Profit for the year attributable to equity shareholder		40	63

From 1 January 2020, the Company has applied IFRS 16 'Leases' using a modified retrospective approach, recognising the cumulative effects of first-time adoption in opening equity at 1 January 2020, where applicable.

As a result, the 2019 figures presented for comparison purposes have not been adjusted. The impacts of this first-time adoption are presented in note 1.

The accompanying notes are an integral part of this Income Statement.

All results relate to continuing operations.

# Statement of Comprehensive Income

For the year ended 31 December 2020

	Notes	12 months to 31 December 2020	18 months to 31 December 2019
		£m	£m
Profit for the year attributable to equity shareholder		40	63
Other comprehensive income			
Amounts recognised directly in equity that may subsequently be recycled to the Income statement			
Gain on cash flow hedges	19	-	10
Tax on cash flow hedges	7	-	(2)
Amounts reclassified and reported in the income statement			
Gain on cash flow hedges	19	-	11
Tax on cash flow hedges	7	-	(2)
Other comprehensive income for the year (net of tax)		-	17
Total comprehensive income for the year attributable to equity shareholder		40	80

From 1 January 2020, the Company has applied IFRS 16 'Leases' using a modified retrospective approach, recognising the cumulative effects of first-time adoption in opening equity at 1 January 2020, where applicable.

As a result, the 2019 figures presented for comparison purposes have not been adjusted. The impacts of this first-time adoption are presented in note 1.

The accompanying notes are an integral part of this Statement of Comprehensive Income.

All results relate to continuing operations.

# Balance Sheet

As at 31 December 2020

	Nistan	31 December	31 December
	Notes	2020	2019
		£m_	£m
Non-current assets			
Intangible assets	9	12	12
Property, plant and equipment	10	1,025	819
Right-of-use assets	11	33	-
Investment in subsidiaries	12		1
Total non-current assets		1,070	832
Current assets			
Inventories	14	17	32
Trade and other receivables	15	965	627
Cash and cash equivalents			4
Total current assets		984	663
Total assets		2,054	1,495
Current liabilities			
Trade and other payables	16	1,602	1,100
Provisions	17	9	40
Lease liabilities	18	11	
Total current liabilities		1,622	1,140
Net current liabilities		(638)	(477)
Non-current liabilities			
Deferred tax liabilities	13	18	13
Provisions	17	1	1
Lease liabilities	18		<u> </u>
Total non-current liabilities		51	14
Total liabilities		1,673	_ 1,154
Net assets		381	341
Share capital	21	. 2	2
Share premium	22	2	2
Reserves	22	379	220
Total equity attributable to equity shareholder		381	339 341
Total liabilities and shareholder's equity	<u> </u>	2,054	1,495

# Balance Sheet (continued)

As at 31 December 2020

From 1 January 2020, the Company has applied IFRS 16 'Leases' using a modified retrospective approach, recognising the cumulative effects of first-time adoption in opening equity at 1 January 2020, where applicable.

As a result, the 2019 figures presented for comparison purposes have not been adjusted. The impacts of this first-time adoption are presented in note 1.

The accompanying notes are an integral part of this Balance Sheet.

The financial statements of Sky In-Home Service Limited, registered number 02067075, were approved by the Board of Directors on 15 September 2021 and were signed on its behalf by:

C Smith

Director

15 September 2021

# Cash Flow Statement

For the year ended 31 December 2020

		2020	2019
	Note	£m	£m
Cash flows from operating activities			
Cash generated from operations	23	397	494
Net cash from operating activities		397	494
Cash flows from investing activities			
Purchase of property, plant and equipment		(396)	(487)
Purchase of intangible assets		(4)	(10)
Net cash used in investing activities		(400)	(497)
Cash flows from financing activities			
Net proceeds from intercompany borrowings		7	. 2
Repayment of lease liabilities - capital		(5)	-
Repayment of lease liabilities - interest		(1)	-
Net cash from financing activities		1	2
Net decrease in cash and cash equivalents		(2)	(1)
Cash and cash equivalents at the beginning of the year/period		4	5
Cash and cash equivalents at the end of the year/period		2	4

The accompanying notes are an integral part of this Cash Flow Statement. All results relate to continuing operations.

# Statement of Changes in Equity

For the year ended 31 December 2020

	Share capital	Share premium	Hedging reserve	Retained earnings	Total shareholder's equity
	£m	£m	£m	£m	£m
At 1 July 2018	2	-	14	274	290
Profit for the period	-	-	-	63	63
Recognition and transfer of cash flow hedges:				•	
- In equity	-	-	10	-	10
- In income statement	-	-	10	-	10
- In non-financial assets (basis adjustment)	-	-	-	-	-
Tax on items taken directly to equity	-	-	(3)	-	(3)
Total comprehensive income for the period	•	-	17	63	80
Inventory cash flow movements	-	-	(37)	-	(37)
Share based payment	-	-	-	1	1
Tax on items taken directly to equity	-	=	6	. 1	7
At 31 December 2019	2	-	-	339	341
Profit for the year	_		<u> </u>	40	40
Total comprehensive income for the year	-	-	-	40	40
At 31 December 2020	2	-	-	379	381

From 1 January 2020, the Company has applied IFRS 16 'Leases' using a modified retrospective approach, recognising the cumulative effects of first-time adoption in opening equity at 1 January 2020, where applicable.

As a result, the 2019 figures presented for comparison purposes have not been adjusted. The impacts of this first-time adoption are presented in note 1.

The accompanying notes are an integral part of this Statement of Changes in Equity.

For a description of the nature and purpose of each equity reserve, see note 22.

### 1. Accounting policies

Sky In-Home Service Limited (the "Company") is a private company limited by shares, incorporated in the United Kingdom ("UK"), and registered in England and Wales. The address of the registered office is Grant Way, Isleworth, Middlesex, TW7 5QD and registered number is 02067075.

### a) Statement of compliance

The financial statements have been prepared in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006 and International Financial Reporting Standards as issued by the IASB.

### b) Basis of preparation

The financial statements have been prepared on a going concern basis (as set out in the Strategic and Directors' Report) and on an historical cost basis, except for the remeasurement to fair value of certain financial assets and liabilities as described in the accounting policies below.

The Company has adopted the new accounting pronouncements which became effective for this year.

#### i) IFRS 16 - 'Leases'

On 1 January 2020, the Company adopted the new IFRS 16 Leases accounting standard. As permitted by the standard, the Company has taken advantage of the modified transitional provisions and as such the prior period results remain as previously reported.

The Company has adopted IFRS 16 using the modified retrospective transition method, with the cumulative effect from initial application recognised as an adjustment to the opening balance of retained earnings at the date of initial application, 1 January 2020, where applicable.

Under the implementation of IFRS 16, it is possible to elect to apply certain practical expedients to reduce complexity on adoption of the new requirements. The main practical expedients applied by the Company are:

- the Company recognised a lease liability at the date of initial application measured at the present value of the remaining minimum lease payments based on the incremental borrowing rate over the remaining lease term.
- the Company did not reassess whether a contract is or contains a lease on the date of initial application of IFRS 16 for all contracts identified as leases under previous accounting standards.
- for leases previously recognised as operating leases, the Company recognised a right-of-use asset at the
  date of initial application measured at an amount equal to the lease liability, adjusted by the amount of any
  prepaid or accrued lease payments relating to that lease recognised in the statement of financial position
  immediately before the date of initial application.
- for leases previously recognised as finance leases, the Company recognised the right-of-use asset and lease liability at date of initial application equal to the carrying amount of the lease asset and lease liability immediately before the date of initial application.
- the Company applies a single discount rate to a portfolio of leases with reasonably similar characteristics such as lease term, class of underlying asset, currency and economic environment.

# 1. Accounting policies (continued)

### b) Basis of preparation (continued)

### i) IFRS 16 - 'Leases' (continued)

- the Company excluded initial direct costs from the measurement of the right-of-use asset at the date of initial application.
- the Company has elected not to recognise right-of-use assets and lease liabilities to leases for which the lease term ends within 12 months of the date of initial application.

No adjustments were required relating to the accounting for assets held as lessor under operating leases as a result of the adoption of IFRS 16.

The details of the accounting policies in relation to lease accounting under IFRS 16 are set out in note 1(1).

The Company have assessed the impact of implementation of IFRS 16 on the financial statements with the significant impacts relating to; the first-time recognition of right-of-use assets and lease liabilities; reduction in operating lease rental expenses in profit and loss; increase in lease interest expense and right-of-use depreciation charges in profit and loss.

The impacts of adopting IFRS 16 on the Company's financial statements for the year ended 31 December 2020 are set out below:

	12 months ended 31 December 2020	12 months ended 31 December 2020	12 months ended 31 December 2020	
	IFRS 16	Pre-IFRS 16	IFRS 16 impact	
	£m	£m	£m	Notes
Revenue	612	612		
Operating expense (before right-of-use depreciation)	(549)	(552)	3	a)
Right-of-use depreciation	(8)	-	(8)	b)
Operating profit	55	60	(5)	
Financial costs	(2)	(1)	(1)	c)
Net loss on investments	-	-	-	
Profit before tax	53	59	(6)	
Tax	(13)	(13)	-	
Profit for the year attributable to equity shareholder	40	46	(6)	

a) The increase in operating expenses is driven by a reduction in lease expenses as these are now recognised as depreciation of right-of-use assets and interest costs on lease obligations, under IFRS 16.

- 1. Accounting policies (continued)
- b) Basis of preparation (continued)
- i) IFRS 16 'Leases' (continued)
- b) The increase in right-of-use depreciation expense is related to the recognition of new right-of-use assets that are depreciated over the lease term.

c) The increase in lease interest expense is related to interest on recognition of lease obligations.

	31 December 2020	31 December 2020	31 December 2020	
	IFRS 16	Pre-IFRS 16	IFRS 16 impact	
	£m	£m	£m	Notes
Non-current assets	-			
Right-of-use assets	33	-	33	d)
Total non-current assets	1,070	1,037	33	
Total current assets	984	984	-	<del></del>
Total assets	2,054	2,021	33	
Current liabilities				
Lease liabilities	11	6	5	e)
Total current liabilities	1,622	1,617	5	
Non-current liabilities		· · · · · · · · · · · · · · · · · · ·	<u>.</u>	
Lease liabilities	32	23	9	e)
Total non-current liabilities	51	42	9	
Total liabilities	1,673	1,659	14	
Net assets	381	362	19	<u></u>
Retained earnings	379	385	(6)	f)
Total equity attributable to equity shareholders	381	362	19	
Total liabilities and shareholders' equity	2,054	2,021	33	

d) The right-of-use assets reflect the contractual right to use assets over a period of time in exchange for consideration.

- 1. Accounting policies (continued)
- b) Basis of preparation (continued)
- i) IFRS 16 'Leases' (continued)
- e) The increase in lease liabilities relates to the recognition of the present value of lease payments due on right-of-use assets held.
- f) The movement in retained earnings reflect the impact of IFRS 16 implementation on the Income statement, where applicable.

The operating lease commitments disclosed as at 31 December 2019 have been reconciled to the opening lease liabilities recognised as follows:

At 1 January 2020	£m
Operating lease commitments disclosed as at 31 December 2019	44
Lease changes identified on transition to IFRS16	(25)
Lease liability recognised as at 1 January 2020	19

Changes identified on transition to IFRS16 mainly related to operating leases converted to finance lease contracts prior to the implementation of IFRS16.

The weighted average incremental borrowing rate applied to lease liabilities recognised in the statement of financial position of the date of initial application was 2.4%.

Except for the first-time application of IFRS 16, no other new accounting pronouncements had a significant impact on the Company's results or financial position.

The Company has classified assets and liabilities as current when they are expected to be realised in, or intended for sale or consumption in, the normal operating cycle of the Company.

The Company has taken advantage of the exemption from preparing the consolidated financial statements afforded by section 401 of the Companies Act 2006, because it is a wholly-owned subsidiary of the Comcast Corporation which prepares consolidated financial statements which are publicly available (see note 27).

### c) Intangible assets and property, plant and equipment ("PPE")

### i. Intangible Assets

Research expenditure is recognised in operating expense in the Income Statement as the expenditure is incurred. Development expenditure (relating to the application of research knowledge to plan or design new or substantially improved products for sale or use within the business) is recognised as an intangible asset from the point that the Company has the intention and ability to generate future economic benefits from the development expenditure, that the development is technically feasible and that the subsequent expenditure can be measured reliably.

Any other development expenditure is recognised in operating expense as incurred. Other intangible assets, which are acquired by the Company separately or through a business combination, are initially stated at cost or fair value, respectively, less accumulated amortisation and impairment losses, other than those that are classified as held for sale, which are stated at the lower of carrying amount and fair value less costs to sell.

### 1. Accounting policies (continued)

### c) Intangible assets and property, plant and equipment ("PPE") (continued)

### i. Intangible Assets (continued)

Amortisation of an intangible asset begins when the asset is available for use, and is charged to the Income Statement through operating expense on a straight-line basis over the intangible asset's estimated useful life, principally being a period between three and ten years, unless the asset life is judged to be indefinite. If the useful life is indefinite or the asset is not yet available for use, no amortisation is charged and an impairment test is carried out at least annually. Other intangible assets are tested for impairment in line with accounting policy (g) below.

### ii. Property, plant and equipment

Owned PPE is stated at cost, net of accumulated depreciation and any impairment losses, (see accounting policy g), other than those items that are classified as held for sale, which are stated at the lower of carrying amount and fair value less costs to sell. When an item of PPE comprises major components having different useful economic lives, the components are accounted for as separate items of PPE.

The cost of PPE, less estimated residual value, is depreciated in operating expense on a straight-line basis over its estimated useful life. Land, and assets that are not yet available for use, are not depreciated. Principal useful economic lives used for this purpose are:

Set-top boxes and routers 5 to 7 years
Equipment, furniture and fixtures 3 to 20 years

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

To the extent that the financing for a qualifying asset is part of the Group's general borrowings, the interest cost to be capitalised is calculated based upon the weighted average cost of borrowing to the Sky Group (excluding the interest on any borrowings specific to any qualifying assets). This is then applied to the expenditures on the asset.

All other borrowing costs are recognised in profit or loss in the period to which they relate.

### d) Derivative financial instruments and hedging activities

The Company previously used a number of derivative financial instruments to hedge its exposure to fluctuations in foreign exchange rates.

Derivatives were held at fair value from the date on which a derivative contract is entered into. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under IFRS 13 "Fair Value Measurement". The Company calculates a separate credit valuation adjustment ('CVA') or debit valuation adjustment ('DVA') for each derivative based upon the net position for each counterparty relationship.

The Company calculates the CVA where it has a net asset position using a quoted credit default swap curve for the counterparty and calculates the DVA where it has a net liability position using an industry proxy credit default swap curve for the Company. The fair value of derivative financial instruments is calculated by discounting future cash flows with reference to the benchmark Libor curve, adjusted by the relevant credit default swap curve.

Certain derivatives previously held by the Company which relate to highly probable forecast transactions ("hedged items"), which meet qualifying criteria under IAS 39 "Financial Instruments: Recognition and Measurement" ("IAS 39"), were designated as cash flow hedges. Other derivatives which hedge changes in fair value of fixed rate financial instruments

### 1. Accounting policies (continued)

### d) Derivative financial instruments and hedging activities (continued)

and meet the requirements of IAS 39 were designated as fair value hedges. Certain other derivatives held by the Company do not meet the qualifying criteria for recognition for accounting purposes as hedges, despite this being their economic function. Changes in the fair values of these derivatives were recognised immediately in the Income Statement. The Company does not hold or issue derivatives for speculative purposes.

### i. Derivatives that qualify for cash flow hedge accounting

Changes in the fair values of derivatives that were designated as cash flow hedges ("cash flow hedging instruments") were initially recognised in the hedging reserve. Amounts accumulated in the hedging reserve were subsequently recognised in the initial cost or other carrying amount of the non-financial asset or liability on the balance sheet and affect the Income Statement in the periods in which the related hedged items are recognised in the Income Statement.

At inception, the effectiveness of the Company's cash flow hedges is assessed through a comparison of the principal terms of the hedging instrument and the underlying hedged item. The ongoing effectiveness of the Company's cash flow hedges is assessed using the dollar-offset approach, with the expected cash flows of hedging instruments being compared to the expected cash flows of the hedged items. This assessment is used to demonstrate that each hedge relationship is expected to be highly effective on inception, has been highly effective in the period and is expected to continue to be highly effective in future periods. The measurement of hedge ineffectiveness for the Company's hedging instruments is calculated using the hypothetical derivative method, with the fair values of the hedging instruments being compared to those of the hypothetical derivative that would result in the designated cash flow hedge achieving perfect hedge effectiveness.

The excess of the cumulative change in the fair value of the actual hedging instrument compared to that of the hypothetical derivative is deemed to be hedge ineffectiveness, which is recognised in the Income Statement.

The Company uses a range of 80% to 125% for hedge effectiveness, in accordance with IAS 39, and any relationship which has effectiveness outside this range is deemed to be ineffective and hedge accounting is suspended.

When a cash flow hedging instrument expires, is terminated or is exercised, or if a hedge no longer meets the qualifying criteria for hedge accounting, any cumulative gain or loss existing in the hedging reserve at that time remains in the hedging reserve and is recognised when the forecast transaction is ultimately recognised in the Income Statement, provided that the underlying transaction is still expected to occur. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in the hedging reserve is immediately recognised in the Income Statement and all future changes in the fair value of the cash flow hedging instruments are immediately recognised in the Income Statement.

### e) Inventories

Set-top boxes, routers and related equipment are valued at the lower of cost and NRV, the latter of which reflects the value that the business expects to realise from the set-top boxes and related equipment in the hands of the customer, and are recognised through the operating expense line of the Income Statement. Any subsidy is expensed on enablement, which is the process of activating the viewing card during installation, so as to enable a viewer to view encrypted broadcast services, and effectively represents the completion of the installation process for new subscribers. The amount recognised in the Income Statement is determined on a weighted average cost basis, in accordance with IAS 2 "Inventory".

### 1. Accounting policies (continued)

### f) Financial assets and liabilities

Financial assets and liabilities are initially recognised at fair value plus any directly attributable transaction costs. At each balance sheet date, the Company assesses whether there is any objective evidence that any financial asset is impaired. Financial assets and liabilities are recognised on the Company's Balance Sheet when the Company becomes a party to the contractual provisions of the financial asset or liability. Financial assets are derecognised from the Balance Sheet when the Company's contractual rights to the cash flows expire or the Company transfers substantially all the risks and rewards of the financial asset. Financial liabilities are derecognised from the Company's Balance Sheet when the obligation specified in the contract is discharged, cancelled or expires.

#### i. Trade and other receivables

Trade and other receivables are non-derivative financial assets with fixed or determinable payments and, where no stated interest rate is applicable, are measured at the original invoice amount, if the effect of discounting is immaterial. Where discounting is material, trade and other receivables are measured at amortised cost using the effective interest method.

An allowance account is maintained to reduce the carrying value of trade and other receivables for impairment losses recognised on an expected loss basis under IFRS 9, with movements in the allowance account, either from increased impairment losses or reversals of impairment losses, being recognised in the income statement.

IFRS 9 introduced an impairment model based on expected credit losses. This requires a provision for impairment to be considered, and if required to be recorded, when the receivable is recognised. The Company has elected to apply IFRS 9's simplified approach to measuring expected credit losses using a lifetime expected credit loss provision for trade receivables. This involves, for example, the application of a provision matrix where trade receivables are grouped based on shared credit risk characteristics and ageing, or other appropriate methods given the nature of the receivable, and requires an estimate of expected lifetime credit loss rates.

These loss rates are based on, inter alia, the entity's historical credit losses, adjusted for reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions, in order to derive an expectation.

Amounts due from Group companies are typically non-interest bearing and are repayable on demand. With respect to impairment provisions under IFRS 9, an expectation of credit losses for intercompany loan receivables is required, taking into consideration similar factors as for third party balances above, in addition to entity's ability to trade and borrow as part of the wider Group, in order to settle the receivables.

#### ii. Cash and cash equivalents

Cash and cash equivalents include cash in hand, bank accounts, deposits receivable on demand and deposits with maturity dates of three months or less from the date of inception. Bank overdrafts that are repayable on demand and which form an integral part of the Company's cash management are also included as a component of cash and cash equivalents where offset conditions are met.

### iii. Trade and other payables

Trade and other payables are non-derivative financial liabilities and are measured at amortised cost using the effective interest method. Trade and other payables with no stated interest rate are measured at the original invoice amount if the effect of discounting is immaterial.

### 1. Accounting policies (continued)

### g) Impairment

At each balance sheet date, in accordance with IAS 36 "Impairment of Assets", the Company reviews the carrying amounts of all its assets excluding inventories (see accounting policy g), financial assets (see accounting policy h) and deferred taxation (see accounting policy o) to determine whether there is any indication that any of those assets have suffered an impairment loss.

An impairment is recognised in the Income Statement whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. The recoverable amount is the greater of net selling price, defined as the fair value less costs to sell, and value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset. Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash generating unit to which the asset belongs. Impairment losses recognised in respect of cash generating units are allocated first to reduce the carrying amount of any goodwill allocated to those units, and then to reduce the carrying amount of other assets in the unit on a pro-rata basis.

An impairment loss for an individual asset shall be reversed if there has been a change in estimates used to determine the recoverable amount since the last impairment loss was recognised and is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### h) Investments in subsidiaries

An investment in a subsidiary is recognised at cost less any provision for impairment. As permitted by section 133 of the Companies Act 2006, where the relief recorded under section 131 of the Companies Act 2006 applies, cost is the aggregate of the nominal value of the relevant number of the Company's shares and the fair value of any other consideration given to acquire the share capital of the subsidiary undertakings.

### i) Provisions

Provisions are recognised when the Company has a probable, present legal or constructive obligation to make a transfer of economic benefits as a result of past events where a reliable estimate is available. The amounts recognised represent the Company's best estimate of the transfer of benefits that will be required to settle the obligation as at the balance sheet date. Provisions are discounted if the effect of the time value of money is material using a pre-tax market rate adjusted for risks specific to the liability.

### j) Revenue recognition

Revenue, which excludes value added tax, represents the gross inflow of economic benefit from the Company's operating activities and is measured at the fair value of the consideration received or receivable.

The Company's main source of revenue is derived from intercompany revenue earned from the supply chain services to other Group companies, which is recognised over time as the services are provided.

### 1. Accounting policies (continued)

### k) Employee benefits

### i. Wages, salaries and social security contributions

Wages, salaries, social security contributions, bonuses payable and non-monetary benefits for current employees are recognised in the Income Statement as the employees' services are rendered.

#### ii. Pension obligations

Where the Company provides pensions to eligible employees through defined contribution schemes, the amount charged to the Income Statement in the period represents the cost of contributions payable by the Company to the schemes in exchange for employee services rendered in that period. The assets of the schemes are held independently of the Company.

#### iii. Termination benefits

Termination benefits are recognised as a liability when, and only when, the Company has a demonstrable commitment to terminate the employment of an employee or group of employees before the normal retirement date or as the result of an offer to encourage voluntary redundancy.

### iv. Share based payments

The Company issues equity-settled share-based payments to certain employees which must be measured at fair value and recognised as an expense in the Income Statement with a corresponding increase in equity. The fair values of these payments are measured at the dates of grant using option-pricing models, taking into account the terms and conditions upon which the awards are granted.

The fair value is recognised over the period during which employees become unconditionally entitled to the awards, subject to the Company's estimate of the number of awards which will be forfeited, either due to employees leaving the Company prior to vesting or due to non-market based performance conditions not being met.

Where an award has market-based performance conditions, the fair value of the award is adjusted for the probability of achieving these via the option pricing model. The total amount recognised in the Income Statement as an expense is adjusted to reflect the actual number of awards that vest, except where forfeiture is due to the failure to meet market-based performance measures. In the event of a cancellation, whether by the Company or by a participating employee, the compensation expense that would have been recognised over the remainder of the vesting period is recognised immediately in the income statement.

# l) Leases

The Company adopted the following IFRS 16 Leases accounting policies from 1 January 2020.

IFRS 16 primarily changes lease accounting for lessees; lessor accounting under IFRS 16 remains unchanged. IFRS 16 removes the distinction between operating and finance leases and requires the recognition of a non-current asset representing the right-to-use the leased item, and a loan obligation for future lease payables, for all leases. The Company has elected to not apply the general requirements to short-term leases (lease term of 12 months or less). These leases will be recognised on a straight-line basis as an expense on the income statement over the term. The Company has also elected not to recognise non-lease components separately from lease components for those classes of assets in which non-lease components are not significant with respect to the total value of the arrangement.

Right-of-use (ROU) assets comprise the initial measurement of the corresponding lease liability, plus lease payments made at or before the commencement date, less any lease incentives received, any initial direct costs incurred.

### 1. Accounting policies (continued)

### I) Leases (continued)

ROU assets are subsequently measured using the cost model by charging depreciation to profit and loss over the term of the lease and adjusting for any remeasurement of the lease liability or impairment of the asset.

A provision is recognised if the Company incurs an obligation for costs to be incurred in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease. If the costs incurred relate to a ROU asset, the costs are included in the related ROU asset

Lease liabilities are initially measured at the present value of the lease payments that are not paid at commencement date, adjusting for any remeasurement of the lease liability if it can be readily determined, and discounted by using the rate implicit to the lease. If this rate cannot be readily determined, the lessee utilises the incremental borrowing rate of interest required to finance the expected payments during the lease term. Lease payments included in the initial measurement comprise fixed payments, less any incentives receivable; variable lease payments that depend on an index or rate; amounts expected to be paid under residual value guarantees; the exercise price of a purchase option if the Company is reasonably certain to exercise that option and payments for penalties for terminating the lease, if the lease term reflects the Company exercising an option to terminate the lease.

The Company determines the lease term as the non-cancellable term of the contract, together with any period covered by an extension (or termination) option whose exercise is at the option of the Company and is assessed to be reasonably certain that it will be exercised (or will not be exercised). The Company considers all accessible information by asset class in the industry and evaluates relevant factors that create an economic incentive to exercise an option.

Lease liabilities are subsequently measured by increasing the carrying amount to reflect interest on the lease liability and reducing the carrying amount to reflect the lease payments made. The Company also remeasures the carrying amount to reflect any reassessment or lease modifications. Interest on the liability will be charged as an expense on the Income statement. The Company have assessed the impact of initial application of IFRS 16, disclosed in Note 1(b)(i).

#### Lessor

When the Company is a lessor, the leases are classified as finance or operating leases. If the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Assets which are provided under operating lease arrangements are recognised as assets within property, plant and equipment. The assets remain in the economic ownership of the Group for the duration of the lease, and are depreciated over their useful economic lives. Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

At commencement of the lease, assets under finance lease arrangement are derecognised from property, plant and equipment. Amounts due from lessees under finance leases are recognised as receivables at the amount of the net investment in the leases. Finance lease income is allocate to accounting periods to reflect a constant periodic rate of return.

### 1. Accounting policies (continued)

### m) Tax, including deferred tax

The Company's liability for current tax is based on taxable profit for the year, and is calculated using tax rates that have been enacted or substantively enacted at the balance sheet date.

Deferred tax assets and liabilities are recognised using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities in the Balance Sheet and the corresponding tax bases used in the computation of taxable profit. Temporary differences arising from goodwill and the initial recognition of assets or liabilities that affect neither accounting profit nor taxable profit are not provided for.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates that have been enacted or substantively enacted at the balance sheet date.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and adjusted to reflect an amount that is probable to be realised based on the weight of all available evidence. Deferred tax is calculated at the rates

that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax assets and liabilities are not discounted. Deferred tax is charged or credited in the Income Statement, except where it relates to items charged or credited directly to equity, in which case the deferred tax is also included within equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

### n) Distributions to equity shareholders

Dividends are recognised in the retained earnings reserve in the period in which they are declared.

# o) Foreign currency translation

The Company's functional currency and presentational currency is pounds sterling. Trading activities denominated in foreign currencies are recorded in pounds sterling at the applicable monthly exchange rates. Monetary assets, liabilities and commitments denominated in foreign currencies at the balance sheet date are recorded at the rates of exchange at that date. Non-monetary assets and liabilities denominated in foreign currencies are translated to pounds sterling at the exchange rate prevailing at the date of the initial transaction. Gains' and losses from the retranslation of assets and liabilities are included net in profit for the period.

### p) Accounting Standards, interpretations and amendments to existing standards that are not yet effective

The Company has not yet adopted certain new standards, amendments and interpretations to existing standards, which have been published but are only effective for accounting periods beginning after 1 January 2021. These new pronouncements are listed below. The Directors are currently evaluating the impact of the adoption of these standards, amendments and interpretations in future periods.

- Interest Rate Benchmark Reform (Phase 2) Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 (effective 1 January 2021);
- Annual Improvements to IFRS Standards 2018 2020 Amendments to IFRS 1, IFRS 9 and IFRS 16 (effective 1 January 2022);
- Conceptual Framework Amendments to IFRS 3 'Business Combinations' (effective 1 January 2022);

### 1. Accounting policies (continued)

# p) Accounting Standards, interpretations and amendments to existing standards that are not yet effective (continued)

- Proceeds before Intended Use Amendments to IAS 16 'Property, Plant and Equipment' (effective 1 January 2022);
- Onerous Contracts Cost of Fulfilling a Contract Amendment to IAS 37 'Provisions, Contingent Liabilities and Contingent Assets' (effective 1 January 2022);
- Classification of Liabilities as Current or Non-current Amendment to IAS 1 'Presentation of Financial Statements' (effective 1 January 2023) and
- Implementation issues Amendments to IFRS 17 'Insurance Contracts' (effective 1 January 2023).

### q) Critical accounting policies and judgement and key sources of estimation uncertainty

Certain accounting policies are considered to be critical to the Company. An accounting policy is considered to be critical if in the Directors' judgement its selection or application materially affects the Company's financial position or results. The application of the Company's accounting policies also requires the use of estimates and assumptions that affect the Company's financial position or results.

Below is a summary of the Company's critical accounting policies and details of the key areas of judgement that are exercised in their application.

There are no areas identified for which there are major sources of estimation uncertainty at the reporting period end (as defined by IAS 1), that have a significant risk of causing in a material adjustment to be made to the carrying value amounts of assets and liabilities within the next financial year. By contrast, areas where estimation is applied primarily in the context of applying critical accounting policies and judgements, have been discussed in the preceding section above.

### i. Taxation, including deferred taxation (see notes 7 and 13)

The Company's tax charge is the sum of the total current and deferred tax charges. The calculation of the Company's total tax charge necessarily involves a degree of estimation and judgement in respect of certain items whose tax treatment cannot be finally determined until resolution has been reached with the relevant tax authority or, as appropriate, through a formal legal process.

Provisions for tax contingencies require management to make judgements and estimates in relation to tax audit issues and exposures. Amounts accrued are based on management's interpretation of country-specific tax law and the likelihood of settlement. Tax benefits are not recognised unless it is probable that the tax positions will be sustained. Once considered to be probable, management reviews each material tax benefit to assess whether a provision should be taken against full recognition of the benefit on the basis of the likely resolution of the issue through negotiation and/or litigation. The amounts recognised in the financial statements in respect of each matter are derived from the Company's best estimation and judgement, as described above. However, the inherent uncertainty regarding the outcome of these items means the eventual resolution could differ from the provision and in such event the Company would be required to make an adjustment in a subsequent period which could have a material impact on the Company's profit and loss and/or cash position.

The key area of judgement in respect of deferred tax accounting is the assessment of the expected timing and manner of realisation or settlement of the carrying amounts of assets and liabilities held at the balance sheet date. In particular, assessment is required of whether it is probable that there will be suitable future taxable profits against which any deferred tax assets can be utilised.

### 1. Accounting policies (continued)

### q) Critical accounting policies and judgement and key sources of estimation uncertainty (continued)

### ii. Intangible assets and property, plant and equipment (see notes 9 and 10)

The assessment of the useful economic lives of these assets requires judgement. Depreciation and amortisation is charged to the Income Statement based on the useful economic life selected, which requires an estimation of the period and profile over which the Company expects to consume the future economic benefits embodied in the assets. The Company reviews its useful economic lives on at least an annual basis.

Determining whether the carrying amount of these assets has any indication of impairment also requires judgement. If an indication of impairment is identified, further judgement is required to assess whether the carrying amount can be supported by, for example, the net present value of future cash flows forecast to be derived from the asset. This forecast involves cash flow projections and selecting the appropriate discount rate, where applicable.

Assessing whether assets meet the required criteria for initial capitalisation requires judgement. This requires a determination of whether the assets will result in future benefits to the Company. In particular, internally generated intangible assets must be assessed during the development phase to identify whether the Company has the ability and intention to complete the development successfully. Determining the costs of assets to be capitalised requires judgement. Specifically, judgement and estimation is required in determining the amount of duties and non-refundable taxes, probable trade discounts and rebates, and directly attributable costs to bring the asset to the location and condition necessary for it to be capable of operating in the manner intended by management (including relevant delivery and logistics costs to the customer's premises) to be allocated to the asset.

#### iii. Leases (see note 18)

Lease terms used in the calculation of right-of-use assets and lease liabilities are estimated. The term is based on the non-cancellable period, including periods covered by options to extend the lease term or terminate, where exercise is assessed to be reasonably certain on an individual lease basis.

As the Company is part of a wider Sky/Comcast financing facility, the Company has concluded that discount rates provided by Comcast and derived from Comcast's borrowing cost by term, represents the Company's best estimate of its incremental borrowing rate in the context of the wider Group. The Company have also applied a single discount rate to a portfolio of leases with reasonably similar characteristics.

The Company has applied judgement in determining whether or not certain service arrangements are or contain a lease, taking into account IFRS 16 guidance, and the Group accounting policies of its ultimate parent, regarding whether there is an identified asset, and whether the asset is specified, in order to determine if there is a leased asset requiring recognition under IFRS 16.

### Key sources of estimation uncertainty

No key sources of estimation uncertainty impacting the Company have been identified. To the extent that estimates and treatments reflect judgement, has been discussed above in the preceding section.

### 2. Revenue

Revenue of £612 million (2019: £903 million) is derived from the supply, installation and maintenance of satellite television receiving and related equipment. Revenue arises from goods and services provided to the United Kingdom, Republic of Ireland, Italy and Germany. This is split between the UK £502 million (2019: £746 million) and the rest of the world £110 million (2019: £157 million).

### 3. Operating expense

	2020	2019
	£m	£m
Sales, general and administration	557	818
. Investment income and finance costs		
	2020	2019
	£m	£m
Investment income		
Distributions received	-	-
Remeasurement of other derivative financial instruments (not qualifying for hedge	-	4
accounting)		
	-	4
Finance costs		
Foreign exchange remeasurement	(1)	-
Interest on lease liabilities	(1)	-
Finance charge	-	(18)
	(2)	(18)

The Company received distributions from its investment in Athena Court Property Unit Trust during the year.

Finance charges relate to the FX associated with the maturing of all hedges in the prior period.

### 5. Profit before tax

Profit before tax is stated after charging:

	2020	2019
	£m	£m
Cost of inventories recognised as an expense	107	229
Depreciation and impairment of property, plant and equipment	190	193
Amortisation of intangible assets	3	1
Rentals on operating leases and similar arrangements		6

#### **Audit fees**

Amounts were paid to the auditor for the audit of the Company's annual accounts of £0.1 million (2019: £0.1 million). No amounts for other services have been paid to the auditor.

### Foreign exchange

Foreign exchange losses recognised in the income statement during the year amounted to £1 million (2019: loss of £0.3 million).

### 6. Employee benefits and key management compensation

### a) Company employee benefits

	2020	2019
	£m	£m_
Wages and salaries	109	132
Social security costs	11	14
Costs of employee share option schemes (i)	1	7
Contributions to the Sky Pension Plan (ii)	6	7
	127	160

<sup>(</sup>i) The expense recognised for employee share option schemes relates wholly to equity-settled share-based payments.

(ii) The Company operates a defined contribution pension scheme (the "Pension Plan"). The pension charge for the year represents the cost of contributions payable by the Company to the schemes during the year. The amount payable to the schemes at 31 December 2020 was £1 million (2019: £1 million).

The average monthly number of full-time equivalent persons (including temporary employees) employed by the Company during the year was as follows:

	2020	2019
Supply Chain	4,110	3,795

There are approximately 1 (2019: 1) temporary staff included within the average number of full-time equivalent persons employed by the Company.

# 6. Employee benefits and key management compensation (continued)

# b) Key management compensation

The Directors did not receive any remuneration during the year (2019: £nil) in respect of their services to the Company.

#### 7. Tax

# a) Tax recognised in the income statement / statement of comprehensive income

	2020	2019
	£m	£m
Current tax expense		
Current year	7	6
Adjustment in respect of prior years	1	-
Total current tax charge	8	6
Deferred tax expense		
Origination and reversal of temporary differences	3	2
Adjustment in respect of change in tax rates	2	-
Total deferred tax charge	5	2
Тах	13	8
b) Tax recognised directly in equity		
	2020	2019
	£m	£m
Current tax charge / (credit) relating to share-based payments		(1)
Deferred tax charge / (credit) relating to the hedging reserve		(3)
	-	(4)

# 7. Tax (continued)

# c) Reconciliation of effective tax rate

The tax expense for the year is higher than (2019: lower) the expense that would have been charged using the rate of corporation tax in the UK of 19.0% (2019: 19.0%) applied to profit before tax. The differences are explained below:

	2020	2019
	£m	£m
Profit before tax	53	71
Profit before tax multiplied by standard rate of corporation tax in the UK of 19.0% (2019:		
19.0%)	10	14
Effects of:		
Net add-back in respect of share-based payments	-	1
Adjustment in respect of change in tax rates	2	-
Adjustment in respect of prior years	1	-
Group relief claimed for nil consideration		(7)
Tax	13	8

All tax relates to UK corporation tax and is settled by Sky UK Limited on the Company's behalf.

## 8. Dividends

Dividends are paid between Group companies out of profits available for distribution subject to, inter alia, the provisions of the companies' articles of association and the Companies Act 2006. The ESOP has waived its rights to dividends.

# 9. Intangible assets

	Internally generated intangible assets £m	Software development (external) £m	Software licences £m	Other intangible assets £m	Internally generated intangible assets not yet available for use £m	Acquired intangible assets not yet available for use	Total £m
Cost							
At 1 July 2018	7	10	5	0	0	-	22
Additions	2	3	0	-	4	1	10
Disposals	0	-	0	-	-	-	-
Transfers	4	1	-	-	(4)	(1)	-
At 31 December 2019	13	14	5	0	o	0	32
Additions	1		1	-	0	2	4
Transfers	0	0	-	0	0	0	-
Disposals	(4)	-	(4)	-	-	-	(8)
At 31 December 2020	10	14	2	0	o	2	28
Amortisation							
At 1 July 2018	(6)	(10)	(4)	0	-	-	(20)
Amortisation	(1)	0	0	0	-	-	(1)
Disposals	0	-	0	-	-	-	-
At 31 December 2019	(7)	(10)	(4)	0	-	-	(21)
Amortisation	(2)	-	(1)	0	_		(3)
Disposals	4	-	. 4	-	-	-	8
At 31 December 2020	(5)	(10)	(1)	-	-	-	(16)
Carrying amounts							
At 1 July 2018	1	0	1	0	0	-	2
At 31 December 2019	6	4	1	0	0	0	11
At 31 December 2020	5	4	1	0	o	2	12

The Company's internally generated intangible assets relate to software development associated with our customer management systems and set-top boxes. The Company's other intangible assets mainly include copyright licenses, customer lists and relationships, and patents and brands acquired in business combinations.

The estimated future amortisation charge on intangible assets with finite lives for each of the next five years is set out below. It is likely that future amortisation will vary from the figures below as the estimate does not include the impact of any future investments, disposals or capital expenditure.

	2021	2022	2023	2024	2025
	£m	£m	£m	£m	£m
Estimated amortisation charge	4	3	2	-	-

# 10. Property, plant and equipment

	Freehold land and buildings	Leasehold improvements	Equipment, furniture and fixtures	Assets not yet available for use	Owned set top boxes and routers	Total
	£m	£m	£m	£m	£m	£m
Cost					··· <u></u> .	
At 1 July 2018	0	0	16	-	638	654
Additions	0		15	3	469	487
Disposals	-	-	(2)	-	(20)	(22)
Transfers	-	-	-	0	-	-
At 31 December 2019	0	0	29	3	1,087	1,119
Additions	-	-	12	5	379	396
Transfers	-	-	2	(2)	-	-
Disposals	-	0	(13)	-	-	(13)
At 31 December 2020	0	0	30	6	1,466	1,502
Depreciation						
At 1 July 2018	-	0	(10)	-	(104)	(114)
Depreciation	-	0	(3)	-	(189)	(193)
Disposals	-	-	1	-	5	6
At 31 December 2019	-	0	(12)	-	(288)	(300)
Depreciation	-	·	(5)	-	(185)	(190)
Disposals	-	0	13	-	-	13
At 31 December 2020	-	0	(4)	-	(473)	(477)
Carrying amounts						
At 1 July 2018	0	0	6		534	540
At 31 December 2019	0	-	17	3	799	819
At 31 December 2020	0	-	26	6	993	1,025

# 11. Right-of-use assets

	Vans	Total
	£m	£m
Cost		
At 31 December 2019	<u>.</u> -	-
Initial application of IFRS 16	19	19
At 1 January 2020	19	19
Additions	22	22
At 31 December 2020	41	41
Depreciation		
At 31 December 2019	-	-
At 1 January 2020	-	-
Depreciation	(8)	(8)
At 31 December 2020	(8)	(8)
Carrying amounts		
At 31 December 2019	-	-
At 1 January 2020	19	19
At 31 December 2020	33	33

\_\_Right\_of-use assets have been recognised from 1 January 2020 on a modified retrospective basis. See note 1 for further information on first time adoption of IFRS 16 Leases.

# 12. Minority equity investments

Details of all investments of the Company are as follows:

Name	Country of	Description and proportion of
	incorporation	units held (%)
Direct holdings		
Athena Court Property Unit Trust	UK	2020: 0.01% of total units

On 8 September 2008, the entire unit holdings in Athena Court Property Unit Trust ("Trust") were acquired by the Group. The Company acquired 12,100 units, representing 4.98% of the total units in the Trust for £1 million. The remaining 95.02% of the total units in the Trust are held by another Group company.

On 30 March 2020 the Company sold a 4.97% holding in the Athena Court Property Unit Trust ("the Trust") to Sky Subscribers Services Limited for £1 million, retaining a holding of 0.01% of the units in the Trust.

On 31 March 2020 the Trust was terminated.

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#### 13. Deferred tax

## Recognised deferred tax assets (liabilities)

			Share-based		
		Fixed asset	payments	Short-term	
	Hedging	timing	timing	timing	
	Reserve	differences	differences	differences	Total
	£m	£m	£m	£m	£m
At 30 June 2018	(3)	(11)	-	-	(14)
(Charge) / credit to income	-	(2)	-	-	(2)
(Charge) / credit to equity	3	-	-	-	3
At 31 December 2019	-	(13)			(13)
(Charge) / credit to income	-	(5)	-	-	(5)
(Charge) / credit to equity	-	-	-	-	-
At 31 December 2020	-	(18)	-	· •	(18)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the periods in which they reverse. The rate enacted for the relevant periods of reversal is 19% (2019: 17%). On 3 March 2021, the Chancellor announced that the government will legislate to increase the corporation tax rate to 25% from 1 April 2023. This change has not been enacted or substantively enacted at the Statement of Financial Position date and is not therefore reflected in these financial statements. The impact of the rate change on the deferred tax balance is expected to be in the region of £6 million.

# 14. Inventories

	2020	2019
	£m	£m
Set-top boxes and related equipment	5	18
Other inventories	12	14
	17	32_

Set-top boxes and related equipment has reduced in the current period due to a higher proportion of boxes and related equipment being capitalised compared to the prior period, as an increased number of customers move to the Sky owned equipment model. Other inventories are predominately comprised of consumables that are used during the installation process.

At 31 December 2020, 100% (2019: 100%) of set-top boxes and related equipment classified as inventories, and other inventories, is expected to be recognised in the Income Statement within 12 months.

# 15. Trade and other receivables

	2020	2019
	£m	£m
Gross trade receivables	-	-
Less: Loss allowance	-	-
Net trade receivables	-	-
Amounts receivable from parent company	451	39
Amounts receivable from other Group companies	501	576
VAT	5	3
Prepayments	6	7
Accrued income	2	-
Other	-	2
Current trade and other receivables	965	627

The Directors consider that the carrying amount of trade and other receivables approximates their fair value.

The ageing of the Company's net trade receivables which are past due but not impaired is as follows:

	2020	2019
	£m	£m
Not past due date	0	0
Up to 30 days past due date	0	0
30 to 60 days past due date	-	0
60 to 120 days past due date	-	0
More than 120 days past due date	o	0
	o	0

# Allowance for doubtful debts

	2020	2019
	£m	£m
Balance at beginning of year	0	-
Amounts utilised	-	-
Income Statement charge	0	0
Balance at end of year	0	0

#### 15. Trade and other receivables (continued)

Amounts receivable from the parent company Sky UK Limited total £451 million 31 December 2020 (2019: £39 million).

All other amounts receivable from other Group companies are trade balances that total £501 million at 31 December 2020 (2019: £576 million). These balances are non-interest bearing and are repayable on demand.

The Company is exposed to credit risk on its trade and other receivables, however the Company does not have any significant concentrations of credit risk, with exposure spread over a large number of counterparties and customers.

Within the Company there is a concentration of risk within amounts receivable from other Group companies. No allowances have been recorded against amounts receivable from Group companies as they have been assessed to be fully recoverable.

#### 16. Trade and other payables

	2020	2019
	£m	£m
Trade payables	12	8
Amounts payable to other Group companies <sup>(a)</sup>	1,544	1,058
Amounts payable to parent company	3	2
Accruals	39	24
Deferred income	-	2
VAT	-	1
Social Security & PAYE	4	4
Other	-	1
	1,602	1,100

(a) In June 2009 the Company entered into a revolving credit facility ("RCF") with Sky Operational Finance Limited whereby it is the borrower and Sky Operational Finance Limited is the lender. This RCF is non-interest bearing and is repayable on demand. At 31 December 2020 the balance of this RCF was £132 million (2019: £132 million), which is included within amounts owed to other Group companies.

In July 2009 the Company entered into a loan agreement with Sky Operational Finance Limited whereby it is the borrower and Sky Operational Finance Limited is the lender. At 31 December 2020 the balance of this loan was £47 million (2019: £47 million). This loan is non-interest bearing and is repayable on demand.

Other trade balances due to other Group companies totalling £1,365 million (2019: £879 million) are repayable on demand and bear no interest.

The Directors consider that the carrying amount of trade and other payables approximates their fair values. Trade payables principally comprise amounts outstanding for ongoing costs.

## 17. Provisions

	At 1	Provided	Utilised	At 31	Provided	<b>Utilised during</b>	At 31
	July	during the	during the	December	during	the year	December
	2018	period	period	2019	the year		2020
	£m	£m	£m	£m	£m	£m	£m
<b>Current liabilities</b>							
Customer-related	17	86	(68)	35	-	(30)	5
provisions <sup>(a)</sup>							
Other provisions <sup>(b)</sup>	16	-	(11)	5	4	(5)	4
	33	86	(79)	40	4	(35)	9
Non-current liabilities							
Other provisions		1	-	1	_	_	1

<sup>(</sup>a) These provisions are for those costs incurred in the one-off upgrade of set-top boxes and the programme to replace selected Sky Broadband router devices.

#### 18. Lease liabilities

	2020	2019
	£m	£m
Current lease liabilities	11	-
Non-current lease liabilities	32	-
	2020	2019
Maturity of lease liabilities	£m	£m
Within one year	11	-
Later than one year but not later that five years	32	-
Later than five years	-	-
Total lease liabilities	43	

The future minimum lease payments for operating leases for the period ended 31 December 2019 is included in note 25.

Upon first time adoption of IFRS 16 Leases these operating leases are recognised as lease liabilities on the statement of financial position

<sup>(</sup>b) Included in other provisions are amounts provided for legal disputes, warranty liabilities and out of warranty constructive liabilities.

# Notes to the financial statements 18. Lease liabilities (continued)

	At 31	IFRS16	Net proceeds /	Net	Net	At 31
	December	recognition at 1	(repayments)	additions	Financing	December
	2019	January 2020	of borrowings		Costs in	2020
			during the year		the year	
	£m	£m	£m		£m	£m
IFRS 16 implementation	-	19	(5)		-	14
Operating lease conversion to finance leases				29		29
_	-	19	(5)	29		43

#### 19. Derivatives and other financial instruments

The Sky Group treasury function is responsible for liquidity management, and the management of foreign exchange and interest rate risks. The Sky Group is financed through a combination of equity and loan facilities from the Comcast Group. Treasury operations are conducted within a framework of policies and guidelines issued by Comcast Corporation. Derivative instruments were transacted for risk management purposes only. Regular and frequent reporting to management is required for all transactions and exposures, and the internal control environment is subject to periodic review.

The Group's principal market risks are exposures to changes in interest rates and foreign exchange rates, which arise both from the Group's sources of finance and from its operations.

#### **Financial Instruments**

#### (a) Carrying value and fair value

The Company's principal financial instruments comprise trade and other payables and provisions. The Company has various financial assets such trade and other receivables and cash and cash equivalents.

The accounting classification of each class of the Company's financial assets and liabilities, together with their fair values is as follows:

## 19. Derivatives and other financial instruments (continued)

#### Financial Instruments (continued)

## (a) Carrying value and fair value (continued)

	Financial As	sets at	Financial Liabil	ities at		
	Amortised cost	Fair value	Amortised cost	Fair value	Total carrying value	Total fair values
	£m	£m	£m	£m	£m	£m
At 31 December 2020					<del></del>	
			i			
Trade and other payables	-	-	(1,598)	•	(1,598)	(1,598)
Provisions	-	-	(9)	-	(9)	(9)
Trade and other receivables	954	-	-	-	954	954
Cash and cash equivalents	2	-	-	-	2	2
At 31 December 2019						
Trade and other payables	-	-	(1,093)	-	(1,093)	(1,093)
Provisions	-	-	(40)	-	(40)	(40)
Trade and other receivables	617	-	-	-	617	617
Cash and cash equivalents	4	-	-	-	4	4

The fair values of financial assets and financial liabilities were determined as follows:

- The fair value of financial assets and financial liabilities with standard terms and conditions and which are traded on active liquid markets is determined with reference to quoted market prices;
- The fair value of other financial assets and financial liabilities was determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments;

The differences between carrying values and fair values reflect unrealised gains or losses inherent in the financial instruments, based on valuations as at 31 December 2020 and 31 December 2019. The volatile nature of the markets means that values at any subsequent date could be significantly different from the values reported above.

Cash and cash equivalents classified as loans and receivables mainly comprise investments in AAA rated money market funds which can be withdrawn without notice.

## 20. Financial risk management objectives and policies

The Group's Treasury function is responsible for raising finance for the Company's operations, together with associated liquidity management and management of foreign exchange and interest rate risks. Treasury operations are conducted within a framework of policies and guidelines authorised and reviewed by both the Comcast Audit Committee and the Board of Directors, which receive regular updates of Treasury activity. Regular and frequent reporting to management is required for all transactions and exposures, and the internal control environment is subject to periodic review by the Comcast Group's internal audit team.

The Sky Group's principal market risks are exposures to changes in interest rates and foreign exchange rates, which arise both from the Sky Group's sources of finance and its operations.

#### **Capital Risk Management**

The capital structure of the Company consists of equity attributable to equity holders of the parent company, comprising issued capital, reserves and retained earnings. Risk and treasury management is governed by the Group's policies approved by the Comcast Audit Committee and Board of Directors.

#### Credit risk

The Company is exposed to default risk amounting to cash and cash equivalents of £2 million (2019: £4 million). The Company's maximum exposure to credit risk on trade receivables is the carrying amounts disclosed in note 15

#### Foreign exchange risk

The Company's revenues are substantially denominated in pounds sterling.

During the previous year, a significant proportion of the USD operating costs associated with the purchase of set-up boxes and other hardware from Sky CP Limited have been redenominated to Sterling.

#### Foreign exchange sensitivity

The sensitivity analyses provided are hypothetical only and should be used with caution as the impacts provided are not necessarily indicative of the actual impacts that would be experienced because the Company's actual exposure to market rates is constantly changing as the Company's portfolio of debt, foreign currency and equity contracts changes. In addition, the effect of a change in a particular market variable on fair values or cash flows is calculated without considering interrelationships between the various market rates or mitigating actions that would be taken by the Company. The changes in valuations are estimates of the impact of changes in market variables and are not a prediction of future events or anticipated gains or losses.

#### Liquidity risk

The Company's financial liabilities are shown in notes 16 and 17.

The following table analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. The amounts disclosed may not reconcile to the amounts disclosed on the Balance Sheet for provisions and trade and other payables.

# 20. Financial risk management objectives and policies (continued) Liquidity risk (continued)

	Less than 12 Bet	Less than 12 Between one and Between two and				
	months	two years	five years	years		
<u> </u>	£m	£m	£m	£m		
At 31 December 2020						
Non-derivative financial liabilities						
Trade and other payables	1,598	-	-			
Provisions	9		1	·		
At 31 December 2019						
Non-derivative financial liabilities						
Trade and other payables	1,093	-	-			
Provisions	40	-	1			

# 21. Share capital

	2020	2019
	£m	£m
Allotted, called-up and fully paid		
1,576,000 (2019: 1,576,000) ordinary shares of £1 each	2	2

The Company has one class of ordinary shares which carries equal voting rights and no contractual right to receive payment.

#### Share option and contingent share award schemes

The Company operates various equity-settled share option schemes (the "Schemes") for certain employees, using shares in the Company's ultimate parent company, previously Sky Limited (formerly Sky plc) and now Comcast Corporation.

The awards outstanding can be summarised as follows:

	2020	2019
	Number of	Number of
Scheme	ordinary shares	ordinary shares
Sharesave Scheme options (i)	427,407	292,946
Comcast Corporation RSU awards <sup>(ii)</sup>	1,146	-
	428,553	292,946

# (i) Sharesave Scheme options

All Sharesave Scheme options outstanding at 31 December 2020 and 31 December 2019 have no performance criteria attached, other than the requirement that the employee remains in employment with Sky. Options granted under the Sharesave Scheme are to be exercised within six months of the relevant award vesting date.

#### 21. Share capital (continued)

## Share option and contingent share award schemes (continued)

## (i) Sharesave Scheme options (continued)

The Sharesave Scheme is open to all employees. Options are normally exercisable after either three or five years from the date of grant. The price at which options are offered is not less than 80% of the middle-market price on the dealing day immediately preceding the date of invitation.

## (ii) Comcast Corporation RSU awards

All awards outstanding at 31 December 2020 and at 31 December 2019 vest provided that on the vesting date the grantee is and has from the date of the grant continuously been an employee of the Company or a Subsidiary Company during the restricted period.

For the purposes of the disclosure below, the Management LTIP, LTIP, Co-Investment Management LTIP and Co-Investment LTIP awards ("Senior Management Schemes") have been aggregated.

The movement in share awards outstanding is summarised in the following table:

	Sharesave Scheme		Senior Mana Schem	-	Total	
	Number of shares under option	Weighted average exercise price	Number of shares under option	Weighted average exercise price	Number of shares under option	Weighted average exercise price
	Number	£	Number	£	Number	£
Outstanding at 1 July 2018	1,425,443	7.37	6,470	0.00	1,431,913	7.34
Granted during the period	292,946	27.26	-	-	292,946	27.26
Cancelled during the period	-	-	-	-	-	<del>-</del>
Expired during the period	(1,425,443)	7.37	(6,470)	-	(1,431,913)	7.34
Outstanding at 31 December 2019	292,946	27.26	-	-	292,946	27.26
Granted during the period	141,776	27.39	1,146	-	142,922	27.17
Cancelled during the period	(7,315)	27.26	-	-	(7,315)	27.26
Expired during the period	-	-		-	-	-
Outstanding at 31 December 2020	427,407	27.30	1,146	-	428,553	27.23

The weighted average market price of Comcast's shares at the date RSU awards vested during the year was £33.78 (2019: £nil). No options were exercised during the year. The weighted average market price of Sky's shares at the date of exercise for share options exercised during the prior period (2019) was £17.28.

# 21. Share capital (continued)

## Share option and contingent share award schemes (continued)

The following table summarises information about share awards outstanding at 31 December 2020:

Sharesave Scheme schemes  2020 2020 2020 2020 2020  Weighted Weighted average remaining remaining contractual life life  Range of Exercise Prices Number Years Number Years Numb	Total 2020
Weighted Weighted average average remaining remaining contractual life life  Range of Exercise Prices Number Years Number Years Numb	2020
average average remaining remaining contractual contractual life life  Range of Exercise Prices Number Years Number Years Numb	
	Weighted average remaining contractual life
	er Years
£0.00 - £1.00 - 1,146 1.17 1	,146 1.17
£27.00 - £28.00 427,407 2.80 427,	407 2.80
427,407 2.80 1,146 1.17 428,	553 2.80
2019 2019 2019 2019 2019	2019
Range of Exercise Prices <b>Number Years Number Years Numb</b>	er Years
£27.00 - £28.00 292,946 3.51 292,9	946 3.51
292,946 3.51 292,9	

The exercise prices of options outstanding at 31 December 2020 ranged from nil to £27.39 (2019: nil to £27.26).

At 31 December 2020 and 31 December 2019 none of the outstanding Sharesave awards were exercisable. On vesting, RSUs are automatically assigned to the employee.

#### Information for awards granted during the year

The weighted average fair value of share options granted during the period, as estimated at the date of grant, was £8.34 (2019: £18.19). This was calculated using the Black-Scholes share option pricing model except for awards which have market-based performance conditions, where a Monte-Carlo simulation model was used, and for grants of nilpriced options, which were treated as the award of a free share. The fair value of nil-priced options granted during the period was measured on the basis of the market-price of Sky's shares on the date of grant, discounted for expected dividends which would not be received over the vesting period of the options.

Expected volatility was determined by calculating the historical volatility of the Company's share price, over a period equal to the expected life of the options. Expected life was based on the contractual life of the awards and adjusted, based on management's best estimate, for the effects of exercise restrictions and behavioural considerations.

# 21. Share capital (continued)

#### Share option and contingent share award schemes (continued)

## Weighted average fair value assumptions

## i) Sharesave Scheme

The weighted average fair value of equity-settled share awards granted during the year under the Sharesave Scheme, as estimated at the date of grant, was £8.14 (2019: £8.47). This was calculated using the Black-Scholes share option pricing model.

The following weighted average assumptions were used in these option pricing models:

	2020	2019
Share price	£33.79	£33.92
Exercise price	£27.39	£27.26
Expected volatility	25.9%	22.8%
Expected life	3.5 years	3.6 years
Expected dividend	2.1%	1.9%
Risk-free interest rate	0.2%	1.6%

#### ii) Senior Management Schemes

The weighted average fair value of equity-settled share awards granted during the year under the Senior Management Schemes, as estimated at the date of grant, was £33.19 (2019: £19.40). The fair value of awards with market-based performance conditions was calculated using a Monte-Carlo simulation model. Awards granted as nilpriced options were treated as the award of a free share. For all other awards, fair value was calculated using the Black-Scholes share option pricing model.

The following weighted average assumptions were used in calculating these fair values:

	2020	2019
Share price	£33.20	19.94
Exercise price	£0.00	£0.00
Expected volatility	0.0%	0.0%
Expected life	3.0 years	2.7 years
Expected dividend	0.0%	1.0%
Risk-free interest rate	0.8%	0.9%

# 22. Shareholders' equity

	2020	2019
	£m	£m
Share capital	2	2
Share premium	-	-
Retained earnings	379	339
	381	341

# 23. Notes to the Cash Flow Statement

# Reconciliation of profit before tax to cash generated from operations

	2020	2019
	£m	£m
Profit before tax	53	71
Depreciation and impairment of property, plant and equipment	190	193
Amortisation of right-of-use assets	8	
Amortisation of intangible assets	3	1
Loss on disposal of intangible assets and property, plant and	-	16
equipment		
Share-based payment expense	-	1
Investment income	-	(4)
Net finance costs	2	18
	256	296
Increase in trade and other receivables	(346)	(419)
Decrease (Increase) in inventories	15	(2)
Increase in trade and other payables	503	637
(Decrease) increase in provisions	(31)	8
Decrease in derivative financial instruments	-	(26)
Cash from operations	397	494

# 24. Contracted commitments, contingencies and guarantees

# Future minimum expenditure contracted for but not recognised in the financial statements

	Less than one year	Between one and five years	After five years	Total at 31 December 2020	Total at 31 December 2019
	£m	£m	£m	£m	£m
Property, plant and equipment	2	-	_	2	_
Licences and other	4	-	-	4	3
Total	6	-		6	3_

# 25. Operating lease commitments

The minimum lease rentals to be paid under non-cancellable operating leases at 31 December are as follows:

	2020	2019
	£m	£m
Within one year	-	12
Between one and two years	-	11
Between two and three year	-	10
Between three and four years	-	7
Between four and five years	-	4
After five years	-	-
	<del>-</del>	44

The majority of operating leases relate to plant and machinery in relation to engineers' vans.

From 1 January 2020, the Company has recognised right-of-use assets and lease liabilities in respect of these commitments. Refer to note 11 and note 18.

## 26. Transactions with related parties and major shareholders of Sky

#### a) Key management

The Company has a related party relationship with the Directors of the Company. At 31 December 2020, there were 2 (2019: 2) members of key management, both of whom were Directors of the Company. Key management compensation is disclosed in note 6.

#### b) Transactions with other Group companies

The Company conducts business transactions with other Group undertakings:

	2020 £m	
Supply of services by the Company:	601	856
Parent company	529	755
Other group companies	72	101
Purchases of goods/services by the Company:	(530)	(515)
Other group companies	(530)	(515)

For details of amounts owed by and owed to other Group companies, see note 15 and note 16.

Principal services supplied to fellow subsidiary undertakings:

- Installation and maintenance of satellite television receiving and related equipment to Sky UK Limited.

Principal goods/services purchased from fellow Group companies:

- Subscriber management services supplied by Sky Subscribers Services Limited of £8 million (2019: £16 million)

#### 26. Transactions with related parties and major shareholders of Sky (continued)

# b) Transactions with other Group companies (continued)

- Inventories, owned set-top boxes, logistics, repairs and related expenses supplied by Sky CP Limited of £522 million (2019: £499 million)

The Group's treasury function is responsible for liquidity management across the Group's operations. It is standard practice for the Company to lend and borrow cash to and from subsidiaries as required. Under this policy, Sky UK Limited increased liabilities of £487 million (2019: £637 million) on behalf of the Company during the period.

# 27. Ultimate parent undertaking

The Company is a wholly-owned subsidiary undertaking of Sky UK Ltd, a company incorporated in the United Kingdom and registered in England and Wales. The Company's ultimate parent company and the largest group in which the results of the Company are consolidated is Comcast Corporation, a company incorporated in Pennsylvania, United States.

The Company is ultimately controlled by Comcast and operates together with Comcast's other subsidiaries, as a part of the Comcast Group (the "Group"). The only group in which the results of the Company are consolidated is that headed by Comcast.

The consolidated financial statements of the Group are available to the public and may be obtained from Company Investor Relations at Comcast Corporation, One Comcast Center, Philadelphia, PA 19013, USA. Or at:

https:\\www.cmcsa.com