# Waterford Wedgwood U.K. plc

# Accounts 2000

Version 16 16.03.2001

Waterford Wedgwood U.K. plc is an intermediate holding company, registered in England (Number 2058427). The ultimate parent company is Waterford Wedgwood plc. These financial statements have been sent to you solely to comply with the requirements of the 1985 United Kingdom Companies Act. For a full understanding of the activities and financial position of the Waterford Wedgwood Group, readers are referred to the annual report and financial statements of Waterford Wedgwood plc, a copy of which you will already have received.

Throughout this document, references to 'WW Group' relate to Waterford Wedgwood plc and all its operations worldwide and references to 'the Group' relate to Waterford Wedgwood U.K. plc and all its operations worldwide, 'Waterford' refers to Waterford Crystal activities worldwide, 'Wedgwood' refers to Wedgwood Group activities worldwide and 'Rosenthal' refers to Rosenthal AG activities worldwide.

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# Report of the Directors

The Directors submit their report to the shareholders, together with the audited financial statements for the year ended 31 December 2000.

#### Results

The financial statements for the year ended 31 December 2000 are set out in detail on pages 8 to 26. A review of the Waterford Wedgwood Group's business is set out in the Waterford Wedgwood plc Accounts for the year. A summary of the results of the Group is as follows:

	Year ended 31 December 2000 £m
Operating profit Net interest payable	15.3 (6.7)
Profit on ordinary activities before taxation Taxation on profit on ordinary activities	8.6 (2.7)
Profit on ordinary activities after taxation Minority interests	5.9 0.6
Profit attributable to members of the parent company Dividends	6.5 (5.2)
Profit for the year	1.3

Translation adjustments totalling £3.3 million have decreased the revenue reserves balance during the year.

An interim dividend of 0.66c per share was paid on 1 December 2000. The Directors propose the payment of a final dividend of the sterling equivalent of 2.4c per ordinary share by Waterford Wedgwood plc, to be paid on 1 June 2001 to income shareholders on the register of the Company as at the close of business on 16 March 2001 who are eligible and elect to receive the same, in accordance with the Articles of Association of the Company.

#### Principal activities, acquisitions and divestments

The Company is an intermediate holding company. Through 2000, the Company managed the Wedgwood and Rosenthal brands. Wedgwood comprises the manufacture, distribution and retailing of high quality bone china and earthenware tableware and giftware under the Wedgwood brand together with quality earthenware tableware by Johnson Brothers (including the Franciscan brand), Mason's Ironstone fine tableware and giftware and Coalport bone china giftware. Rosenthal is a premium ceramics manufacturer based in Germany. Rosenthal manufactures, markets and distributes luxury porcelain giftware and tableware. Approximately 50% of Rosenthal's turnover is generated in the German market. In August 2000 Rosenthal acquired the brand name and certain of the assets of Hutschenreuther, a German manufacturer of quality porcelain giftware and tableware. The Group's interest in Rosenthal AG was 84.62% at 31 December 2000. The Group also distributes crystal and other products in certain world markets. Wedgwood and Rosenthal together constitute Waterford Wedgwood Ceramics.

There were no material divestments during the year. The Company's principal subsidiary companies as at 31 December 2000 are listed on page 26.

#### **Future developments**

Future developments and prospects are outlined in the Waterford Wedgwood Group Chairman's Statement and Financial Review on pages 1 to 5 of Waterford Wedgwood plc's Accounts for the year ended 31 December 2000.

#### **Board of Directors**

The Directors of the Company are: Peter John Goulandris (Chairman)

Richard A. Barnes\*

Andrew Elsby-Smith\*

Gavin Haig\*

Timothy W. Harper\*

Edward V. Jenner\*

Christopher J.S. Johnson\*

Christopher J. McGillivary

Robert H. Niehaus (resigned 20 December 2000)

P. Redmond O'Donoghue\*

Leonard J.P. O'Hagan

Lady O'Reilly

Brian D. Patterson\*

Andrew Smith (resigned 31 December 2000)

George Stonier\*

F. Alan Wedgwood

Lord Wedgwood\*

Company Secretary: Patrick J. Dowling

#### Directors (except for Directors of Waterford Wedgwood plc)

Andrew Elsby-Smith was appointed to the Board in 1999. He is Finance Director of Wedgwood Group.

Gavin Haig was appointed to the Board in 1999. He is Marketing Director of Wedgwood Group.

Timothy W. Harper was appointed to the Board in 1999. He is Sales Director of Wedgwood Group.

**Edward V. Jenner** was appointed to the Board in 1994. He is also a Director of Hanley Economic Building Society. He is Strategic Development Director of Wedgwood Group.

Leonard J. P. O'Hagan was appointed to the Board in 1996. He is a Director of a number of other companies including Fitzwilton Limited.

George Stonier was appointed to the Board in 1987. He is Wedgwood Operations Director.

In accordance with the Articles of Association, Peter John Goulandris, C.J. McGillivary, P.R. O'Donoghue, Lady O'Reilly and Lord Wedgwood retire from the Board by rotation and, being eligible, will offer themselves for re-election

Lady O'Reilly, Peter John Goulandris, C.J. McGillivary and P.R. O'Donoghue do not have service contracts with the Company.

C.J.S. Johnson and G. Stonier have service contracts which can be terminated by three years' notice.

B.D. Patterson retires as Chief Executive of Wedgwood in May 2001. He will remain on the Board of Waterford Wedgwood plc as a non-executive Director. Mr. Patterson's contract provides for a payment of eighteen months' basic salary at the end of his assignment as Chief Executive of Wedgwood.

E.V. Jenner, A. Smith, A. Elsby-Smith, G. Haig, T.W. Harper and Lord Wedgwood all have service contracts which can be terminated by one year's notice.

# Directors' interests

#### Share capital

The interests of the Directors (except for Directors of Waterford Wedgwood plc) and their immediate families in the share capital of Waterford Wedgwood plc are set out below:

	Description of shares	1.1,00	Number of stock units 31,12.00
Director			
A. Elsby-Smith	stock units	6,212	9,216
T.W. Harper	stock units	1,323	1,323
E.V. Jenner	stock units	6,751	6,846
G. Stonier	stock units	101,899	101,899

Waterford Wedgwood plc stock units each comprise one Waterford Wedgwood plc ordinary share of 6c and one non-voting income share of Stg1p in Waterford Wedgwood U.K. plc. G. Haig, L.J.P. O'Hagan and A. Smith do not have any interests in the share capital of Waterford Wedgwood plc at 31 December 2000.

<sup>\*</sup>Executive Directors

### Directors' options

Details of executive share options, granted in accordance with the rules of the WW Group Executive Share Option Scheme, held by the Directors (except for Directors of Waterford Wedgwood plc) in the share capital of Waterford Wedgwood plc are set out below:

	1.1.00	Granted during year	Exercised during year	31.12.00	Weighted average exercise price	Exercisable between
Director				<del></del>		
A. Elsby-Smith	200,000	100,000	_	300,000	Stg69.6p	24/05/99 - 27/03/10
G. Haig	200,000	100,000	-	300,000	Stg67.5p	02/04/00 - 27/03/10
T.W. Harper	150,000	150,000	_	300,000	Stg62.8p	13/06/99 - 27/03/10
E.V. Jenner	750,000	-	-	750,000	Stg78.4p	24/05/99 - 22/12/07
A. Smith	100,000	_	-	100,000	Stg55.0p	14/09/01 - 14/09/08
G. Stonier	1,000,000	100,000	-	1,100,000	Stg75.2p	24/05/99 - 27/03/10

Details of options held by the Directors (other than Directors of Waterford Wedgwood plc) under WW Group Savings Related Share Option Schemes (S.A.Y.E.) in the share capital of Waterford Wedgwood plc are set out below:

	1.1.00	Granted during year	Exercised during year	31.12.00	weighted average exercise price	Exercisable between
Director						
A. Elsby-Smith	7,749	3,176	2,816	8,109	Stg59.0p	01/08/01 - 01/06/04
E.V. Jenner	1,648	-	_	1,648	Stg47.2p	01/12/01 - 04/07/03
G. Stonier	4,933	3,176	-	8,109	Stg59.0p	01/08/01 - 01/06/04

The market price at exercise date for options exercised during the year was Stg57p. The market price at the year end date was Stg76.5p. The highest share price during the year was Stg85.5p and the lowest Stg54.5p. There have been no changes in any of the above interests between 31 December 2000 and 6 March 2001.

# Directors' contracts

Other than service contracts, there have been no contracts or arrangements with the Company or any subsidiary during the financial year or between 31 December 2000 and 6 March 2001, in which a Director of the Company was materially interested and which was significant in relation to the Company's business.

#### Insurance of Officers

During the year to 31 December 2000 the Company maintained an Insurance of Officers against liabilities to the Company and its subsidiaries.

# Corporate Governance

#### (i) General

As a UK subsidiary of a company whose stock units are listed on the Irish Stock Exchange, the Company is adopting the Compliance Practice of its Irish parent company for the current accounting period.

The WW Group is committed to high standards of Corporate Governance. The statement below describes how the principles of good governance, set out in the Combined Code, are applied by the Group.

The Waterford Wedgwood plc Board includes nine non-executive Directors. They provide independent advice in establishing appropriate strategies for the Group which are in the long-term interests of its shareholders, employees and customers. The Board meets regularly throughout the year and all Directors have timely access to the information necessary for them to discharge their duties.

The Directors also have access to independent professional advice, at the WW Group's expense, if and when required.

There is a formal schedule of matters referred to the Board for decision.

The WW Group has within its Board structures both an Audit Committee and a Remuneration and Nomination Committee. Membership of these committees comprises non-executive Directors only.

Communications with shareholders are given a high priority. There are general presentations by senior management to institutional shareholders after the release of annual and interim results. The Waterford Wedgwood plc AGM affords individual shareholders the opportunity to question the Chairman and the Board. In addition, Waterford Wedgwood plc responds throughout the year to numerous letters from individual shareholders on a wide range of issues. Waterford Wedgwood plc also posts the text of its Annual Report and Interim statement on its web site, www.waterfordwedgwood.com.

Having reviewed Waterford Wedgwood plc's Corporate Governance practices, the Directors consider that the Group has, subject to the disclosures on service contracts contained in this report and the implementation process for Turnbull, complied, throughout 2000, with the provisions of the Combined Code.

# (ii) Internal control

The Directors acknowledge their overall responsibility for the Group's system of internal control. Such a system, however, can provide only reasonable and not absolute assurance against material financial misstatement or loss.

The Group has an Internal Audit function, reporting to the Audit Committee, which is appropriately resourced. The Audit Committee met four times during 2000 to review the effectiveness of the Group's systems of control, the range and findings of external and internal auditors' work, and to review the interim and full year financial statements prior to their submission to the Board. The Finance Director and the Internal Audit Director attend Audit Committee meetings while external auditors attend as required and have direct access to the Committee Chairman at all times.

### (iii) Turnbull guidance on Internal Control

The Turnbull Report provides guidance to Directors on implementing the Stock Exchange Listing Rules as they relate to internal control.

The Board of WW Group has had in place for many years an established system for reviewing the internal financial controls of the WW Group through an internal audit system and Audit Committee process. Following the publication of Turnbull, the Board has established a process to comply with Turnbull which involves a broadening of internal controls to include not just financial risk management but also operational and compliance risk management. It is intended that this expanded internal control system will address the nature and extent of the risks facing the parent company and will form part of the culture of the WW Group. During 2000 the Board continued its ongoing review of the key commercial and financial risks facing the business. The evaluation of risks has led to a requirement that the Chief Executives of each division report regularly to the Board and/or Committees on the management of key risk areas and on the effectiveness of controls in relation to these risks. A review of the risks identified by each division is included as part of the Group's annual budget process. The first such formal review was carried out in late 2000. The Directors consider that the procedures necessary to implement the Turnbull guidelines on the Combined Code have been properly established.

### (iv) Going concern

After making appropriate enquiries and on the basis of current financial projections and facilities available, the Directors have concluded that the Group has adequate resources to continue operations for the foreseeable future and have therefore prepared the financial statements on a going concern basis.

# (v) Directors' responsibilities in relation to the financial statements

The Directors are required by UK company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that financial year.

In preparing those financial statements the Directors are required to:

- select appropriate accounting policies and apply them consistently;
- · make reasonable and prudent judgements and estimates; and
- state that all accounting standards which they consider to be applicable have been followed.

The Directors have responsibility for ensuring that the Group keeps accounting records which disclose with reasonable accuracy at any time the financial position of the Group and which enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in the United Kingdom and comply with the UK Companies Act, 1985. The Directors confirm that the financial statements comply with the above requirements. The Directors also have responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

# (vi) Remuneration policy

The Remuneration and Nomination Committee is responsible for advising on the appointment of Directors and determines terms, conditions of employment and remuneration of executive Directors and senior managers. It meets when required throughout the year.

The Remuneration and Nomination Committee is chaired by the Waterford Wedgwood Group Chairman and comprises non-executive Directors only.

The Remuneration and Nomination Committee applies a philosophy of pay for performance in determining executive Directors' remuneration. It is also mindful of the need to ensure that, in a competitive environment, the Group can attract, retain and motivate executives who can perform to the highest levels of expectation.

Annual bonuses and options are determined by the Remuneration and Nomination Committee on the basis of the Group's performance during the year in terms of key financial indicators as well as achievement of individual personal objectives.

Executive Directors' pensions are, in the main, Revenue approved occupational pension schemes either based on final basic salary or on defined contributions. The normal pension age is 65 years and pension is payable at a maximum rate of two-thirds of final pensionable salary at normal retirement age, subject to service. Where pensions are capped to comply with legislation, benefits above the cap are provided by Funded Unapproved Retirement Benefit Schemes (FURBS) or an appropriate amount reserved in the accounts to purchase such pension. Alternatively, where individual contractual arrangements require, accelerated accrual rates and earlier normal retirement dates may apply.

Details of Directors' remuneration for the current year, together with prior year comparatives, are set out in Note 6 to the Financial Statements.

### Share capital

All of the Company's ordinary shares of 25p each, which carry the right to vote at general meetings of the Company, are held by Waterford Wedgwood plc. At 31 December 2000 the issued share capital of the Company comprised 181,601,769 ordinary shares and 882,995,866 income shares.

# Research & product development

The Group maintains design and development departments in its main manufacturing divisions. Expenditure on design and development in 2000 amounted to £3.2 million and related mainly to the development of new processes and manufacturing technologies.

### **Employment policies**

The Directors remain committed to providing the conditions best suited to encourage the personal involvement of all employees in the future development of the business. This involves open and regular communication with all employees, the provision of training and development opportunities and profit sharing and employee share schemes. Several employee share schemes operate within the Group and involve around 1,927 employees being approximately 56% of the UK workforce.

Wedgwood's continuous improvement initiatives continue to be important features in improving the quality of working life.

With regard to the employment of disabled people, Wedgwood works in close co-operation with local disablement resettlement officers to recruit and train disabled employees and to provide, whenever possible, career development for those whose health no longer allows them to continue in their normal occupation.

#### Health, safety and the environment

The Group pursues an active policy of providing safe systems of work and high standards of environmental management

Regular meetings of the Group's health and safety committees for each factory and employee councils have been held.

The main objective for Health, Safety and Environment during 2000 was to continue with the implementation and auditing of the in-house integrated management system, QUENSH (Quality, Environment, Safety and Health). This objective was achieved and as a result, compliance with legal obligations was ensured.

#### Ευιο

The WW Group has significant operations within the European Union. Its Euro-readiness is being managed as a discrete business project by a working party which includes representatives from each of the businesses.

Euro implications include preparing business systems for trading in Euros, converting accounting systems in the common currency area from national currency to Euros, the benefit of the elimination of exchange rate risk in cross border common currency transactions, increased price transparency between member states, and training and human resources issues. In addition, monetary union may have a significant impact on macroeconomic factors, including interest and foreign exchange rates.

The incremental cost of upgrading systems and associated procedures to a configuration capable of coping with Euro transactions is not expected to have a material adverse impact on the Group's financial position.

The key commercial risks have been analysed by each business with a view to minimising their impact over the EMU transition period and beyond. The Waterford Wedgwood plc Annual Report for the year ended 31 December 2000 has been prepared in Euros.

#### Charitable and political contributions

The Group donated approximately £177,000 for charitable purposes during the year.

The Group made no political contributions.

# Authority to allot shares

At the forthcoming Annual General Meeting, shareholders will be asked to renew the authority of the Directors to allot and issue the income share capital in the Company and to renew, until the Annual General Meeting in 2002 or 30 June 2002 whichever is earlier, or on such earlier date as the authority and power is renewed in accordance with Article 11 of the Company's Articles of Association, the authority not to apply the strict statutory pre-emption provisions in the event of a Rights or other Issue.

# **Auditors**

PricewaterhouseCoopers have indicated their willingness to be re-appointed as auditors of the Company. A resolution for their re-appointment and authorisation for the Directors to fix their remuneration will be submitted at the forthcoming Annual General Meeting.

By order of the Board: Patrick J. Dowling,

Company Secretary 6 March 2001

# Auditors' report to the Members of Waterford Wedgwood U.K. plc

We have audited the financial statements on pages 8 to 26.

### Respective responsibilities of Directors and auditors

The Directors are responsible for preparing the Annual Report. As described on page 4, this includes responsibility for preparing the financial statements in accordance with applicable United Kingdom accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the United Kingdom Companies Act. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of affairs of the Company and the Group at 31 December 2000 and of the profit of the Group for the year then ended and have been properly prepared in accordange with the Companies Act, 1985.

PricewaterhouseCoopers

Chartered Accountants and Registered Auditors

Birmingham 6 March 2001

# Accounting policies

The significant accounting policies adopted by the Group are as follows:

#### Basis of preparation

The financial statements are prepared under the historical cost convention, as modified by the revaluation of certain properties, and in accordance with the accounting policies set out below, accounting standards generally accepted in the United Kingdom and UK statute.

#### Turnover

Turnover represents goods invoiced during the year, excluding sales taxes.

### Foreign currencies

Transactions in currencies other than Sterling ("foreign currencies") are translated at the rate of exchange ruling at the date of the transaction or, where forward currency contracts have been arranged, at the contractual rates.

Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rates ruling at the balance sheet date or at a contractual rate if applicable and any exchange differences are taken to the profit and loss account.

On consolidation of the Group balance sheet, assets and liabilities denominated in foreign currencies are translated into Sterling at the year-end exchange rates unless matched by related forward contracts. Trading results and cash flows of overseas subsidiaries are translated into Sterling at the average rates of exchange for the year. Exchange differences arising from the restatement of opening balance sheets of overseas subsidiaries at year-end exchange rates and from the translation of the results of those subsidiaries at average exchange rates are dealt with through reserves, net of exchange differences on related currency borrowings and forward currency contracts. Other exchange gains and losses are taken to the profit and loss account.

It is the Group's policy to protect income and expenditure from the impact of exchange rate fluctuations, where appropriate, by means of forward currency contracts entered into to fix the exchange rates applicable to estimated future currency payments and receipts and repayment of long-term currency borrowings. The Group also enters into forward currency contracts designed to protect the Group's exposure to the translation, on consolidation, of foreign currency denominated profits. Other than for hedges of long-term currency borrowings and overseas assets, these contracts are recognised in the profit and loss account on maturity of the underlying hedge transaction and are classified in a manner consistent with the underlying nature of the hedged transaction. For hedges of long-term foreign currency borrowings the forward premium inherent in the forward currency contract is amortised to the profit and loss account over the life of the contract. Gains or losses arising on hedging instruments which are cancelled due to the termination of the underlying exposures are taken to the profit and loss account immediately.

# Interest rate swaps

The Group uses interest rate swaps to manage interest rate exposures. Receipts and payments on interest rate swaps are recognised, on an accruals basis, as adjustments to interest expense over the life of the swap.

#### Debt instruments

Finance costs associated with debt instruments, which is the difference between the net proceeds and the total amount payable under the instrument, are charged to the profit and loss account over the life of the instrument at a constant rate of interest on the outstanding balance. The proceeds of debt instruments, net of issue costs, are shown as liabilities on the balance.

#### Tangible assets and depreciation

Tangible assets are stated at cost or valuation less accumulated depreciation. Following the adoption of FRS15 "Tangible Fixed Assets", the Group has followed the transitional provisions to retain the book amount of land and buildings, certain of which were last revalued in 1997. Accordingly the Group no longer adopts a policy of revaluation. Depreciation is calculated to write off the cost or valuation of tangible assets other than freehold land over their estimated useful lives. The profit or loss on the disposal of an asset is calculated as the difference between the net sale proceeds and the net book value.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. In the case of finished goods and work-in-progress manufactured by the Group, cost comprises the cost of labour and materials together with appropriate factory and other overheads. In the case of other stocks, cost is ascertained by reference to purchase price plus duty where appropriate. Net realisable value is the actual or estimated selling price (net of trade discounts) less all further costs to completion and less all costs to be incurred in marketing, selling and distribution.

#### Goodwill

Goodwill arising on acquisition of subsidiary undertakings prior to 31 December 1997 is set off against reserves. Goodwill arising on acquisitions after 31 December 1997 is capitalised and amortised over its estimated useful life of 20 years. Goodwill previously set off against reserves will be charged or credited in the profit and loss account on the subsequent disposal of the business to which it relates. Goodwill comprises the excess of the purchase price over the fair value of the net assets acquired.

### Consolidation and equity accounting

The Group profit and loss account and Group balance sheet represent a consolidation of the financial statements of the parent company and its subsidiaries and the Group's share of results and net assets of its associated companies. Where subsidiary or associated undertakings have been acquired or disposed of, the financial statements include only the proportion of the results arising since the date of acquisition or up to the effective date of disposal.

A merger reserve arises where the fair value of net assets acquired, excluding goodwill, exceeds the purchase consideration which, for this purpose, includes only the nominal value of share capital issued where benefit is taken of merger relief under Section 131 of the Companies Act, 1985.

### Investments in subsidiary undertakings

The Company records investments in overseas subsidiaries in the currency in which they are denominated, translating this amount into Sterling at each successive balance sheet date using the balance sheet exchange rate. Exchange gains and losses arising on translation of these investments are taken directly to revenue reserves, along with the corresponding exchange gain or loss arising on foreign currency denominated liabilities used to hedge anticipated foreign exchange fluctuations in the value of overseas investments.

#### **Taxation**

Deferred taxation is accounted for to the extent that a liability or an asset is expected to crystallise. Advance corporation taxation not recoverable against the mainstream corporation taxation liability for the current or previous years is written off to the profit and loss account, unless its future recovery is foreseen.

### Research and development

All expenditure on research and development, including the cost of patents and trademarks, is written off to the profit and loss account in the year in which it is incurred.

#### **Pensions**

The expected cost of providing pensions to employees is charged to the profit and loss account over the period of employment of pensionable employees. The cost is calculated, with the benefit of advice from independent actuaries, at what is expected to be a reasonably stable proportion of pensionable pay. Any surpluses or deficits in the pension schemes, identified by periodic actuarial valuations, are taken to the profit and loss account over the remainder of the expected service lives of current employees.

#### Leasing

Where tangible assets are financed by leasing arrangements which give rights approximating to ownership ('finance lease'), they are treated as if they have been purchased outright at the present values of the minimum lease payments; the corresponding obligations are shown in the balance sheets as finance leases. Depreciation on the assets is calculated in order to write off the amounts capitalised over the shorter of the estimated useful lives of the individual assets or the terms of the lease. Interest arising on finance leases is charged to the profit and loss account in proportion to the amounts outstanding under the lease.

Operating lease rentals are charged to the profit and loss account in the year in which they arise.

When the economic benefits of a leasehold property are less than the unavoidable costs, then the lease is defined as onerous and all rentals and other property obligations are provided up to the expiry date of the lease. Provision is made for management's best estimate of the net outgoings through to the termination of the lease, discounted at an appropriate discount rate.

# Consolidated profit and loss account

		Year ende	ed 31 December
		2000	1999
	Notes	£m	£m
Turnover	1	539.0	499.9
Cost of sales		(318.8)	(293.9)
Gross profit		220.2	206.0
Distribution costs		(163.9)	(152.6)
Administrative expenses		(44.3)	(39.8)
Other operating income	2	3.3	0.6
		(204.9)	(191.8)
Operating profit	1	15.3	14.2
Net interest payable	3	(6.7)	(6.7)
Profit on ordinary activities before taxation	4	8.6	7.5
Taxation on profit on ordinary activities	5	(2.7)	(2.5)
Profit on ordinary activities after taxation		5.9	5.0
Minority interests		0.6	0.4
Profit attributable to members of the parent company		6.5	5.4
Dividends	7	(5.2)	(3.8)
Profit for the year		1.3	1.6
Earnings per income share	9	0.74p	0.61p

Turnover and operating profit arose solely from continuing activities.

Peter John Goulandris Chairman

Richard A. Barnes Director

# Consolidated balance sheet

·			31 December
	Maria	2000	1999
Fixed assets	Notes	£m	£m
	10	12.0	11.0
Intangible assets	10	12.8	11.8
Tangible assets	12	120.3	110.6
Financial assets	13	14.4	14.0
		147.5	136.4
Current assets			
Stocks	14	149.5	129.1
Debtors	15	129.4	98.6
Cash and deposits		36.2	51.7
		315.1	279.4
Creditors (amounts falling due within one year)	16	(258.0)	(271.5)
Net current assets		57.1	7.9
Total assets less current liabilities		204.6	144.3
Creditors (amounts falling due after more than one year)	16	(141.0)	(118.4)
Provisions for liabilities and charges	19	(3.1)	(4.9)
		60.5	21.0
Capital and reserves			
Called up share capital	21	54.2	54.2
Merger reserve	20	2.2	2.2
Revaluation reserve	20	5.2	5.3
Capital redemption reserve	20	8.5	8.5
Revenue reserve	20	(12.8)	(52.9)
Shareholders' funds – equity interests		57.3	17.3
Minority interests – equity interests		3.2	3.7
		60.5	21.0

Approved by the Board of Directors on 6 March 2001.

Peter John Goulandris Chairman

Richard A. Barnes Director

# Company balance sheet

			31 December
		2000	1999
	Notes	£m	£m
Fixed assets			
Financial assets	13	155.3	109.9
Debtors	15	71.9	73.2
Creditors (amounts falling due within one year)	16	(100.1)	(93.7)
Net current liabilities		(28.2)	(20.5)
Total assets less current liabilities		127.1	89.4
Capital and reserves			
Called up share capital	21	54.2	54.2
Capital redemption reserve	20	8.5	8.5
Revenue reserve	20	64.4	26.7
Shareholders' funds – equity interests		127.1	89.4

Approved by the Board of Directors on 6 March 2001.

Peter John Goulandris Chairman

Richard A. Barnes Director

# Statement of total recognised gains and losses

	Year ended 31 December		
	2000	1999	
	£m	£m	
Profit for the financial year	6.5	5.4	
Exchange translation effect on net overseas investments	(3.3)	5.4	
Total recognised gains for the year	3.2	10.8	

# Note of historical cost profits and losses

The difference between the reported profits and those calculated on an unmodified historical cost basis is not material.

# Reconciliation of movement in shareholders' funds

	Year ended 31 Dece		
	2000	1999	
	£m	£m	
Profit for the financial year	6.5	5.4	
Dividends	(5.2)	(3.8)	
Capital contribution	42.0	-	
Exchange translation effect on net overseas investments	(3.3)	5.4	
Net increase to shareholders' funds	40.0	7.0	
Opening shareholders' funds	17.3	10.3	
Closing shareholders' funds	57.3	17.3	

# Notes to the financial statements

# 1. Segment information

(a) Classes of business

		2000			1999
	Operating	Net		Operating	Net
Turnover	profit	assets	Turnover	profit	assets
£m	£m	£m	£m	£m	£m
293.4	6.9	117.2	261.3	8.7	39.4
245.6	8.4	39.3	238.6	5.5	30.5
	_	(96.0)	_	_	(48.9)
539.0	15.3	60.5	499.9	14.2	21.0
_	_	(3.2)	-	_	(3.7)
539.0	15.3	57.3	499.9	14.2	17.3
	Turnover £m 293.4 245.6 — 539.0	£m £m 293.4 6.9 245.6 8.4 539.0 15.3	Turnover         Operating profit assets         Net assets           £m         £m         £m           293.4         6.9         117.2           245.6         8.4         39.3           -         -         (96.0)           539.0         15.3         60.5           -         -         (3.2)	Turnover £m         261.3         238.6         238.6         238.6         238.6         260.0         -         499.9         260.5         499.9         260.5         499.9         260.5         499.9         260.5         499.9         260.5         499.9         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         260.5         <	Turnover £m         profit £m         £m

Ceramics includes the manufacture and distribution of the Group's ceramic products. Crystal includes distribution of the Group's crystal products in the major markets of the world with the exception of Ireland.

(b) Geographical segment by country of operation

.,	•	•		2000				1999
	Turnover by				Turnover by			
	destination	country of	Operating	Net	destination	country of	Operating	Net
		operation	profit/(loss)	assets		operation	profit/(loss)	assets
	£m	£m	£m	£m	£m	£m	£m	£m
Europe	194.6	267.5	9.4	70.3	186.0	249.0	7.1	2.1
North America	257.8	254.3	6.8	67.7	240.3	239.1	6.7	47.6
Asia Pacific	65.0	51.2	(1.4)	13.4	52.5	41.6	(0.7)	15.2
Rest of World	21.6	17.0	0.5	5.1	21.1	16.6	1.1	5.0
	539.0	590.0	15.3	156.5	499.9	546.3	14.2	69.9
Inter segment sales	_	(51.0)	_	_	-	(46.4)	-	
Net borrowings	_	_	_	(96.0)	_		_	(48.9)
Total	539.0	539.0	15.3	60.5	499.9	499.9	14.2	21.0
Minority interests	_	_	-	(3.2)	****	_		(3.7)
Total Group	539.0	539.0	15.3	57.3	499.9	499.9	14.2	17.3

All inter segment sales originate from Europe.

# 2. Other operating income

	2000	1999
	£m	£m
Other operating income	0.6	0.4
Exchange gain	2.7	0.2
	3.3	0.6

# 3. Net interest payable

то постанования и по	2000	1999
	£m	
Interest payable on borrowings maturing within 5 years	4.2	3.5
Interest payable on borrowings maturing after more than 5 years	4.5	4.7
	8.7	8.2
Interest receivable from third parties	(1.1)	(1.1)
Interest receivable from Waterford Wedgwood Group companies	(0.9)	(0.4)
Net interest payable	6.7	6.7

# 4. Profit on ordinary activities before taxation

	2000	1999
	£m	£m
Depreciation – owned assets	12.7	13.4
<ul> <li>leased assets</li> </ul>	0.3	0.4
Operating lease rentals – plant and equipment	1.9	2.7
- others	10.7	7.7
Research and development	3.2	3.3
Auditors' remuneration (Company: £17,000 (1999: £16,000))	0.6	0.5

Fees paid to PricewaterhouseCoopers by the company and its UK subsidiaries in respect of non-audit services amounted to £119,000 (1999: £95,000).

### 5. Taxation on profit on ordinary activities

	2000	1999
	£m	£m
Based on profit on ordinary activities for the year		••
UK Corporation taxation at 30% (1999: 30.25%)	0.8	0.3
Overseas taxation	2.8	2.9
Under/(over) provision in respect of prior years:		
<ul> <li>Corporation taxation</li> </ul>	0.8	(0.4)
Deferred taxation	(1.7)	(0.3)
	2.7	2.5

The Group has tax losses carried forward at 31 December 2000 of £80.8 million (1999: £69.4 million) which relate mainly to the Group's UK and German operations.

#### 6. Directors' remuneration and other contracts

The remuneration payable to directors who held office for any part of the financial year is as follows:

	2000			1999
	Executive Directors	Non- executive	Executive	Non- executive
		Directors Directors Direct	Directors	s Directors
	£000	£000	£000	£000
Fees	-	15.0	_	15.0
Other remuneration	1,661.0	-	1,358.0	_
Benefits in kind	157.0	-	233.0	-
Payments on termination of contract made by subsidiary	-	-	60.0	-
Annual bonus	478.0	-	1,402.0	-
Contributions to defined contribution pension schemes	27.0	-	33.0	-
Contribution to defined benefit pension schemes	93.0	-	75.0	-
Ex-gratia pensions paid to past Directors	7.0	-	7.0	-
	2,423.0	15.0	3,168.0	15.0

Resigned during the year:

Robert H. Niehaus

20 December 2000

Andrew Smith

31 December 2000

Lord Wedgwood also has a contract to provide consulting services to Wedgwood for an annual fee of £39,600 (1999: £36,000), which can be terminated by one year's notice.

Directors' remuneration in currencies other than Sterling is translated at the average rate of exchange prevailing in each of the years.

Peter John Goulandris, who for the purposes of the table above has been regarded as a non-executive Director compatible with his duties in both 1999 and 2000, waived his fees of £5,000 in respect of both these years.

Number of Directors to whom benefits are accruing under each of defined contribution pension schemes and defined benefit pension schemes:

	2000	1999
	Number	Number
Defined contribution pension schemes	2	2
Defined benefit pension schemes	9	9

#### 6. Directors' remuneration and other contracts continued

The highest paid Director received total emoluments of £640,000 (1999: £1,040,000) and had a contribution of £15,000 (1999: £24,000) under a defined contribution pension scheme arrangement. C.J. McGillivary will become entitled to a defined benefit pension in lieu of his entitlements under his defined contribution pension arrangement should he not leave the Group, for reasons other than death, disability or change of control of the Group, prior to 1 January 2005. The defined benefit pension plan will provide for a pension benefit equal to 50% of the average of his base salary over the three years prior to his retirement, subject to a maximum amount of US\$390,000 per annum. In 2000 a provision of £145,000 was made in relation to this entitlement.

The information with regard to Directors' share options is set out on page 2 and 3 of the Report of the Directors.

### 7. Dividends

	2000	1999
	£m	£m
Paid:		
Interim dividend	1.0	0.9
Adjustment relating to final dividend*	0.5	(0.3)
Proposed:		
Final dividend in respect of year ended 31 December 2000	3.7	3.2
	5.2	3.8

<sup>\*</sup>At each year end an estimate is made of the number of shareholders who would elect to receive dividends from the United Kingdom and the exchange rate prevailing at the date the dividend is paid. The difference between the estimates used and the actual dividend paid was £0.5 million increase in relation to the 1999 final dividend and £0.3 million reduction in relation to the 1998 final dividend.

The total amount of the proposed dividend to income shareholders represents the estimated amount payable to income shareholders who will elect to receive a dividend on their income shares in lieu of a dividend on Waterford Wedgwood plc ordinary shares comprised in their stock unit. The proposed dividend represents the estimated Sterling equivalent of the proposed dividend of Waterford Wedgwood plc.

8. Particulars of staff		
	2000	1999
	Number	Number
Average number of persons employed:		
Production	3,263.0	3,173.0
Marketing, selling and distribution	3,231.0	3,030.0
Administration	523.0	518.0
	7,017.0	6,721.0
	£m	£m
Staff costs:		
Wages and salaries	119.9	109.9
Social security costs	17.4	15.1
Pension costs	1.7	3.6
	139.0	128.6
9. Earnings per income share		
• •	2000	1999
	£m	£m
Profit for the financial year	6.5	5.4
Earnings per share (pence)	0.74p	0.61p

The calculation of earnings per income share is based on 883 million income shares being the weighted average number of income shares in issue during the year ended 31 December 2000 (1999: 883 million).

# 10. Intangible assets

	Goodwill	Goodwill Brand	Total
	£m	£m	£m
Group			
At 31 December 1999	11.8	-	11.8
Arising on acquisition of Hutschenreuther brand	<del>-</del>	1.6	1.6
Amortisation	(0.6)	(0.1)	(0.7)
Exchange	0.1	***	0.1
At 31 December 2000	11.3	1.5	12.8

Goodwill of £55.1 million arising on acquisition of subsidiary undertakings prior to 31 December 1997 is set off against reserves.

# 11. Acquisition of Hutschenreuther brand and related assets

With effect from 1 August 2000, the Group acquired the Hutschenreuther brand together with the related intellectual property rights, moulds, tools and inventory. The consideration of £6.7 million, of which £5.2 million had been paid by 31 December 2000, was allocated as follows:

	£m
Purchase of brand and related intellectual property rights	1.6
Purchase of moulds and tools	4.2
Purchase of inventory	0.9
	6.7

The acquisition of the Hutschenreuther brand contributed £14.1 million to turnover since acquisition.

The cost of purchase of the brand and related intellectual property rights has been capitalised and will be amortised over a period of 20 years.

# 12. Tangible assets

Lan			
		Plant and	
			Total
£m	£m	£m	£m
	6.3	203.8	245.4
28.9			28.9
64.2	6.3	203.8	274.3
2.2	0.4	23.2	25.8
0.6	_	(0.6)	_
(5.9)	(0.4)	(28.9)	(35.2)
0.1	0.4	2.0	2.5
61.2	6.7	199.5	267.4
33.0	6.7	199.5	239.2
28.2		-	28.2
61.2	6.7	199.5	267.4
24.8	4.8	134.1	163.7
1.1	0.6	11.3	13.0
(3.0)	(0.4)	(27.8)	(31.2)
0.1	0.2	1.3	1.6
23.0	5.2	118.9	147.1
38.2	1.5	80.6	120.3
39.4	1.5	69.7	110.6
В	asis of depreciation		Useful lives
S	traight line	2	25 to 50 years
S	traight line	Perio	d of the lease
S	traight line		4 to 30 years
	35.3 28.9 64.2 2.2 0.6 (5.9) 0.1 61.2 33.0 28.2 61.2  24.8 1.1 (3.0) 0.1 23.0  38.2 39.4	\$\frac{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\q}\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\pmathbf{\q}\pmathbf{\pmathbf{\pmathbf{\qan\pmathbf{\qan\q}\exi\q\exi\qanabbf{\q\q}	Short   leasehold   £m   203.8

#### 12. Tangible assets continued

No depreciation is charged on freehold land with a book value of £6.7 million (1999: £7.3 million).

The net book value of plant and equipment includes £0.4 million (1999: £0.8 million) in respect of assets held under finance leases.

The Group has adopted FRS15 "Tangible Fixed Assets" and has followed the transitional provisions to retain the book amount of land and buildings, certain of which were last revalued in 1997. Accordingly the Group no longer adopts a policy of revaluation.

The properties were valued as follows in 1997:

Principal manufacturing plant at Barlaston, Stoke-on-Trent, Staffordshire, England: depreciated replacement cost; other properties: open market value for the existing use, for properties not surplus to requirements and open market value for other properties.

Land and buildings included at cost or valuation would have been stated on the historical cost basis at:

	2000	1999
	£m	£m
Cost	70.7	71.2
Accumulated depreciation	(34.6)	(35.6)
	36.1	35.6

#### 13. Financial assets

	Other loans	
Listed	and	
investments	investments	Total
£m	£m	£m
11.3	2.7	14.0
_	1.0	1.0
_	(0.5)	(0.5)
_	(0.1)	(0.1)
11.3	3.1	14.4
	investments £m  11.3	Listed and investments £m £m  11.3 2.7 - 1.0 - (0.5) - (0.1)

The Group's principal subsidiaries are listed in Note 28.

The market value of the listed investments on the London Stock Exchange at 31 December 2000 was £8.5 million.

	£m
Company	
Investment in subsidiary companies at cost	
At 31 December 1999	109.9
Additions	42.0
Exchange	3.4
At 31 December 2000	155.3

# 14. Stocks

	2000	1999
	£m	£m
Group		
Raw materials and consumables	10.2	9.9
Work-in-progress	21.2	14.0
Finished goods and goods for resale	118.1	105.2
	149.5	129.1

The estimated replacement cost of stocks is not materially different from the above amounts.

# Notes to the financial statements continued **15. Debtors**

		Group			Company
	2000	1999	2000	1999	
	£m	£m	£m	£m	
Amounts falling due within one year:					
Trade debtors	69.0	71.5	***	_	
Amounts owed by Waterford Wedgwood					
Group companies	36.7	10.7	_		
Amounts owed by subsidiary companies		***	70.2	70.7	
Other debtors	7.1	3.1	1.7	2.5	
Prepayments and accrued income	6.1	5.6			
	118.9	90.9	71.9	73.2	
Amounts falling due after more than one					
year:	10.2	7.2			
Pension surplus	10.3	7.2	_	_	
Prepayments and accrued income	0.2	0.5		72.0	
	129.4	98.6	71.9	73.2	
16. Creditors		Group		Company	
	2000	1999	2000	1999	
	£m	£m	£m	£m	
Amounts falling due within one year:					
Current instalments due on loans	1.1	1.1	_	_	
Bank loans and overdrafts	9.7	=	_	_	
Trade creditors	35.7	33.8	_	-	
Other creditors	10.7	8.5	_	_	
Restructuring and rationalisation accruals	1.9	2.1	· —	_	
Accruals and deferred income	18.3	18.4	_		
Amounts owed to Waterford Wedgwood	160.5	190.7	41.5	38.4	
Group companies	100,0	150,7	1110	50.1	
Amounts owed to subsidiary companies	_	_	54.9	52.1	
Finance lease obligations (Note 22)	0.2	0.2	_	<del>-</del> -	
Taxation and social security	16.2	13.5	_	_	
Proposed dividend	3.7	3.2	3.7	3.2	
Troposed dividend	258.0	271.5	100.1	93.7	
Amounts falling due after more than one					
year:					
Long term debt (Note 17)	121.2	99.1	_	_	
Finance lease obligations (Note 22)	_	0.2	_	_	
Pension commitments	18.0	19.1	_		
Other creditors and accruals	1.8			<del>-</del>	
	141.0	118.4	<u> </u>	-	
				Group	
Analysis of movement on restructuring				£m	
and rationalisation accruals: Balance at 1 January 2000				2.1	
Utilised during the year				(1.8)	
Charged to profit and loss					
				1.6	
Balance at 31 December 2000				1.9	

The balance at 31 December 2000 relates to ongoing restructuring costs within the Group's operating divisions.

### 17. Net borrowings

		Group		Company
	2000	1999	2000	1999
	£m	£m	£m	£m
Cash and deposits	36.2	51.7	_	_
Bank loans and overdrafts (Note 16)	(10.8)	(1.1)	<b>u</b>	_
Long term debt	(121.2)	(99.1)	_	-
Finance leases	(0.2)	(0.4)	_	-
	(96.0)	(48.9)	_	_

### 18. Derivatives and other financial instruments – objectives, policies and strategies

### Treasury management and financial instruments

The Group's treasury operations are managed by the Waterford Wedgwood Group Treasury function within parameters formally defined and regularly reviewed by the Treasury Risk Management Committee of the Waterford Wedgwood Board supplemented by procedures and bank mandates. The Waterford Wedgwood Group Treasury function operates as a centralised service managing interest rate, foreign currency and financing risk and its activities are routinely reported to members of the Waterford Wedgwood Board.

Consistent with Group policy, Waterford Wedgwood Group Treasury does not engage in speculative activity. Financial instruments, including derivatives, are used to raise finance and to manage interest rate and foreign currency risk arising from the Group's operations. The Directors set out their views on the key financial risks below.

#### Foreign currency risk management

The majority of the Group's business operations and its assets and liabilities are transacted and held in four principal currencies; Euro, Sterling, US Dollar and Yen.

It is the Group's policy to protect income and expenditure, where appropriate, by means of forward currency contracts. Business trading flows are netted by currency and, where considered appropriate, hedged up to 3 years ahead, with an expectation of achieving a minimum 75% and a maximum 100% cover of anticipated currency transaction exposure on the principal currencies for the subsequent 12 months. At 31 December 2000 the Group had hedged 61.5% of its Stg£/US\$ exposure and 97.5% of Stg£/Yen exposure for the coming 12 months.

The Group's policy is to use foreign currency borrowings and forward foreign currency contracts to hedge part of the impact on the Group's balance sheet of exchange rate movements on foreign currency denominated assets and liabilities (see Note 25).

#### Financing risk management

The Group's policy is to finance its operations by a combination of cash flow generated from operations, short term bank borrowings, long-term debt, equity funding and leasing and to achieve a balance between certainty of funding and a flexible, cost effective borrowings structure. The Group ensures continuity of funding by maintaining a broad portfolio of debt, diversified by source and maturity, and by maintaining committed facilities sufficient to cover at least 110% of peak anticipated borrowing requirements, with a minimum of 20% having a maturity in excess of 5 years at any point in time and the remainder having a maturity of no less than six months. At 31 December 2000, 48.3% (1999: 94.1%) of total financial liabilities had a maturity of greater than five years. A breakdown of the maturity profile of the Group's net borrowings is shown below.

### Interest rate risk management

The interest rate exposure of the Group arising from its borrowings and deposits is managed by the use of fixed rate debt, interest rate swaps and interest rate collars. The objectives for the mix between fixed and floating rate borrowings are set to reduce the impact of an upward change in interest rates while enabling some benefits to be enjoyed if interest rates fall. Thus the Group's interest rate risk management policy is to fix between 20% and 60% of the interest cost on outstanding debt. At 31 December 2000, 53.3% (1999: 66.3%) of debt was fixed at an average rate of 6.74% (1999: 6.72%) for a weighted average maturity of 7.7 years (1999: 8.6 years). There were no interest rate swaps in existence at 31 December 1999 or 31 December 2000.

The average rate of interest paid during the year was 5.99% (1999: 4.45%). Interest is covered 2.3 times (1999: 2.1 times) by profit before interest. A 1% rise in market rates would reduce profit before tax by £1.0 million (1999: £0.8 million).

For the purposes of the following disclosures and those set out in note 25, short term debtors and creditors that meet the definition of a financial asset or liability under FRS13 have been excluded as permitted, except for the analysis of net currency exposures.

# 18. Derivatives and other financial instruments – objectives, policies and strategies continued Interest rate and currency of financial liabilities

The currency and interest rate exposure of the financial liabilities of the Group was:

				F	ixed rate financial liabilities
		Fixed	Floating		Weighted
		rate	rate	Weighted	average time
		financial	financial	average	for which
	Total	liabilities	liabilities	interest rate	rate is fixed
Currency	£m	£m	£m	%	Years
At 31 December 2000					
Euro	30.8	6.7	24.1	6.1	6.0
Sterling	12.4	0.1	12.3	7.3	2.0
US\$	83.7	63.6	20.1	6.8	7.9
Yen	5.3	-	5.3	_	
Total	132.2	70.4	61.8	6.7	7.7
At 31 December 1999					
Euro	29.8	7.5	22.3	6.1	6.9
Sterling	0.3	0.3	-	7.5	3.0
US\$	65.6	58.8	6.8	6.8	8.9
Yen	4.9	_	4.9	_	_
Total	100.6	66.6	34.0	6.7	8.6

Interest rates on floating rate borrowings are based on national LIBOR equivalents in the relevant currencies.

# Maturity profile of the Group's financial liabilities

The following table analyses the Group's financial liabilities at 31 December, which are repayable as follows:

	Total financial liabilities			Net debt
	2000	1999	2000	1999
	£m	£m	£m	£m
Within one year	(10.8)	(1.3)	25.4	50.4
Between one and two years	(1.3)	(1.3)	(1.3)	(1.3)
Between two and five years	(56.2)	(3.4)	(56.2)	(3.4)
After five years	(63.9)	(94.6)	(63.9)	(94.6)
Total	(132.2)	(100.6)	(96.0)	(48.9)

Net debt comprises gross borrowings and finance lease obligations less cash at bank and in hand.

The total amount of loans repayable by instalments, where any instalment is due after five years, is £1.0 million (1999: £1.9 million). £6.6 million (1999: £7.4 million) of Euro loans are secured by fixed charges over certain properties owned by Rosenthal AG.

# Maturity analysis of undrawn committed borrowing facilities

- '	2000	1999
	£m	£m
At 31 December 2000		
Within one year	<del>-</del>	_
Between one and two years	_	_
After two years	41.8	28.6
Total	41.8	28.6

# 18. Derivatives and other financial instruments – objectives, policies and strategies continued Fair values of financial instruments

Set out below is a year end comparison of book and fair values of the financial instruments by category. Where available, market rates have been used to determine current values. Where market rates are not available, current values have been calculated by discounting cash flows at prevailing interest and exchange rates.

Fair values of financial assets and financial liabilities at 31 December:

		2000		1999
	Book	Fair	Book	Fair
	value	value	value	value
Non-derivatives	£m	£m	£m	£m
Assets				
Cash	36.2	36.2	51.7	51.7
Equity investments	11.3	8.5	11.3	15.0
Liabilities				
Short-term debt	(10.8)	(10.8)	(1.3)	(1.3)
Long-term debt	(121.4)	(119.4)	(99.3)	(94.4)

The difference between book value and fair value of long term debt is primarily due to current interest rates being higher than those prevailing when the borrowings were made.

Derivative financial instruments held to manage currency profile

Transaction risk				
Applied contracts (a)	(0.2)	_	(1.1)	0.4
Unapplied contracts (b)	***	0.6		(9.8)
US Private placement (c)	0.9	(0.4)	(0.8)	(3.6)

- (a) Applied contracts matched against foreign currency receivables at the year end
- (b) Unapplied contracts matched against anticipated future cash flows
- (c) A US\$ to Sterling fixed forward contract matched against US dollar borrowings drawn down under a US private placement

# 19. Provisions for liabilities and charges

	Deferred taxation	Provision for onerous lease £m	Total
	£m		£m
Group			
At 31 December 1999	1.7	3.2	4.9
Credit to profit and loss	(1.7)	(0.1)	(1.8)
At 31 December 2000		3.1	3.1

Deferred taxation arises as follows:

	Provided in financial statements			Full potential liability
	2000	1999	2000	1999
	£m	£m	£m	£m
Group				
Accelerated capital allowances	***	0.4	9.7	6.5
Other timing differences	_	1.3	(9.7)	(4.8)
	_	1.7	_	1.7

Deferred taxation has not been provided on future remittances of the accumulated reserves of overseas subsidiaries as there is no intention to distribute these reserves. Deferred taxation has also not been provided on capital gains which might arise on the disposal of certain revalued properties as there is no intention to dispose of these properties.

# 20. Reserves

			Capital		
	Merger	Revaluation	redemption	Revenue	
	reserve	reserve	reserve	reserve	Total
	£m	£m	£m	£m	£m
Group			"		
At 31 December 1999	2.2	5.3	8.5	(52.9)	(36.9)
Realised on sale of properties	_	(0.1)	_	0.1	_
Capital contribution	_	_	-	42.0	42.0
Profit for the year	_	_	_	1.3	1.3
Translation of overseas	_	_	_	(3.3)	(3.3)
subsidiaries					
At 31 December 2000	2.2	5.2	8.5	(12.8)	3.1

The revaluation reserve arises from the revaluation of land and buildings. During the year Waterford Wedgwood plc made a capital contribution of £42 million to Waterford Wedgwood U.K. plc.

	Capital redemption	Revenue	
	reserve £m	reserve £m	Total £m
Company		····	
At 31 December 1999	8.5	26.7	35.2
Capital contribution	_	42.0	42.0
Loss for the year	_	(2.5)	(2.5)
Translation of net investment in overseas subsidiaries	_	(1.8)	(1.8)
At 31 December 2000	8.5	64.4	72.9

As permitted by provision of the Companies Act, 1985, the profit and loss account of the Company is not presented in these financial statements. The amount of the profit for the year dealt with in the accounts of the Company is a profit of £2.7 million (1999: £2.0 million loss).

21. Share capital			
•		2000	1999
		£m	£m
Authorised:			
220 million (1999: 220 million) ordinary shares of 25p each		55.0	55.0
1 billion (1999: 1 billion) income shares of 1p each		10.0	10.0
		65.0	65.0
	Ordinary	Income	
	shares of	shares of	
	25p each	1p each	Total
	£m	£m	£m
Issued, allotted and fully paid:			
At 31 December 1999 – ordinary shares – 181,601,769	45.4	8.8	54.2
– income shares – 882,995,866			
At 31 December 2000 – ordinary shares – 181,601,769	45.4	8.8	54.2
- income shares - 882,995,866			

### 22. Obligations under leases

Net obligations to third parties at 31 December 2000 under leases were as follows:

_			Operating leases
	Finance leases	Property	Plant and equipment
Group	£m	£m	£m
Amounts payable:			
Within one year	0.2	10.4	1.4
Two to five years		25.2	1.4
After five years	<del></del>	17.8	0.4
	0.2	53.4	3.2

Commitments under operating leases, payable in 2001 expire as follows:

	Plant and		
	Property	equipment	Total
	£m	£m	£m
Amounts payable:			
Within one year	1.4	0.3	1.7
Two to five years	6.2	1.1	7.3
After five years	2.8	-	2.8
	10.4	1.4	11.8

# 23. Capital commitments

	Group			Company
	2000	1999	2000	1999
	£m	£m	£m	£m
Contracted for but not provided	1.8	4.6	_	

#### 24. Pensions

The majority of the Group's employees participate in funded defined benefit pension plans, which provide benefits based on final pensionable pay. The assets of all the plans are invested separately from those of the Group in trustee administered funds. The contributions to the plans by the companies are charged to the profit and loss account so as to spread the cost of pensions as incurred over employees' working lives with the Group. Contributions are determined by independent qualified actuaries on the basis of periodic valuations using the projected unit method. The most recently completed actuarial valuation of the Wedgwood Group Pension Plan was as at 31 December 1999.

The market value of the assets in the Wedgwood Group Pension Plan at 31 December 1999 was £216.6 million. The actuarial valuation showed that this exceeded the value of the benefits that had accrued to members based on service to, and pensionable pay at, the valuation date. This showed that the market value of the assets was sufficient to cover 113% of the value of benefits that had accrued to members after allowing for expected future pay increases. The principal assumptions in this valuation were that the investment return would exceed general salary inflation by 2% per annum and limited price indexation of pensions by 2.25% per annum. For the purpose of calculating pension cost under SSAP24, it was assumed that the investment return would exceed general salary inflation by 2.5% per annum. The surplus is being recognised in the pension cost charge over the average remaining service lives of plan members in accordance with the most recent actuarial valuation. At the year end, £10.3 million (1999: £7.2 million) was included in debtors in respect of pension surplus. Company contributions during the year were at the rate of 2% per annum as recommended at the previous valuation.

Rosenthal AG operates defined benefit pension arrangements for certain current and past employees. In common with most German schemes, these arrangements are unfunded, that is, benefit payments are met by the company as they fall due. A provision of £18.3 million is included in creditors at 31 December 2000 (31 December 1999: £18.1 million) being the excess of the accumulated pension liability over the amounts funded. This provision has been calculated, using the projected unit method, in accordance with the advice of an independent professionally qualified actuary as at 31 December 2000.

#### 24. Pensions continued

Pension cost charged to the profit and loss account in respect of defined benefit pension schemes are:

	2000	1999
	£m	£m
Regular cost	4.7	4.4
Amortisation of scheme surplus	(5.0)	(2.5)
Pension cost	(0.3)	1.9

For certain Group employees outside Ireland, the United Kingdom and Germany, the pension entitlements are secured by defined contribution schemes, the cost of which amounted to £2.0 million (1999: £1.7 million).

#### 25. Foreign currency

The Group uses forward currency contracts in the normal course of business to hedge exchange risk on anticipated foreign currency transactions. At 31 December the Group had the following forward sales commitments:

	2000	1999
U.S. dollars	\$18.3m	\$35.8m
Canadian dollars	\$3.6m	\$1.5m
Australian dollars	<u></u>	\$3.0m
Japanese yen	¥7,450m	¥10,505m

The Group has a 10 year US\$/Stg£ fixed forward contract, totalling US\$22.6 million as part of the US private placement arrangements.

#### Currency exposure of the Group's net monetary assets/(liabilities)

The table below shows the Group's currency exposures, being those that give rise to the net currency gains and losses recognised in the profit and loss account. Such exposures comprise the monetary assets and monetary liabilities of the Group that are not denominated in the functional currency of the operating unit involved. As at 31 December, these exposures were as follows:

Net foreign currency monetary assets/(liabilities)	Euro £m	Stg£ £m	US\$ £m	Yen £m	Other £m
At 31 December 2000					
Functional currency of Group operation					
Euro	_	0.7	(1.8)		1.2
Stg£	(0.5)	_	(36.8)	_	3.6
Other	(8.0)	0.3	(0.1)	_	(1.4)
Total	(1.3)	1.0	(38.7)		3.4
At 31 December 1999					
Functional currency of Group operation					
Euro		0.7	_	0.9	1.2
Stg£	(9.6)	_	(51.6)	(0.4)	2.4
Other	(0.5)	0.2	· ,	· -	(1.0)
Total	(10.1)	0.9	(51.6)	0.5	2.6

# 25. Foreign currency continued

# Hedging exposures of the Group

The Group's policy is to hedge, where appropriate, the following exposures: interest rate risk using interest rate swaps; currency exposures using forward and spot foreign currency contracts. The only hedging instruments on which unrecognised gains or losses arose during 1999 and 2000 were forward contracts to hedge foreign currency exposures.

recognised gains or losses arose during 1999 and 2000 were forward contracts to hedge foreign currency exposures.

Unrecognised gains and losses on instruments used for hedging and the movements therein, were as follows:

	Gains £m	2000 Losses £m	2000 total net gains/ (losses) £m
Unrecognised gains/(losses) on hedges at 1.1.00	0.6	(2.7)	(2.1)
(Gains)/losses arising in previous years recognised in 2000	(0.3)	1.9	1.6
Gains/(losses) arising before 1.1.00 that were not recognised in 2000	0.3	(0.8)	(0.5)
Gains/(losses) arising in 2000 that were not recognised in 2000	2.5_	0.8	3.3
Unrecognised gains/(losses) on hedges at 31.12.00	2.8		2.8
Gains/(losses) expected to be recognised in 2001	0.1	_	0.1
Gains/(losses) expected to be recognised in 2002 or later	2.7		2.7

#### 26. Guarantees

The Company has entered into guarantees with a syndicate of banks in respect of Group borrowings under a financing agreement.

Certain of the Group's subsidiaries have given guarantees in respect of items leased in the normal course of business.

#### 27. Cash flow statement

As permitted by paragraph 5(a) of Financial Reporting Standard 1 (Revised 1996), no cash flow statement is included within these financial statements as the Group is a wholly owned subsidiary of Waterford Wedgwood plc which publishes consolidated financial statements including a consolidated cash flow statement.

# 28. Principal subsidiary companies

Listed below are the principal subsidiary companies that comprise the Waterford Wedgwood U.K. plc Group:

Name	Registered office and country of incorporation	Issued capital	Nature of business
Manufacturing Josiah Wedgwood & Sons Ltd	Barlaston, Stoke-on-Trent, England	60,000 Stg.£1 Ord. shares	Ceramic tableware/giftware manufacturer
Rosenthal AG	Selb, Germany	960,000 of no par value	Ceramic tableware/giftware manufacturer
Distribution	Destanta Chile Company Contant	485 040 St- 61 Ond -ham-	Distributor
Waterford Wedgwood Australia Ltd Waterford Wedgwood Canada Inc.	Barlaston, Stoke-on-Trent, England Toronto, Canada	485,240 Stg.£1 Ord. shares 110 Class A shares 363 Class B shares	Distributor Distributor
Waterford Wedgwood USA Inc.	New York, USA	20 Common shares	Distributor
Waterford Wedgwood Japan Ltd	Tokyo, Japan	4,000 ¥50,000 shares	Distributor
Waterford Wedgwood Retail Ltd	Barlaston, Stoke-on-Trent, England	100 Stg.£1 Ord. shares	Retailer
Josiah Wedgwood & Sons (Exports) Ltd Waterford Wedgwood Trading	Barlaston, Stoke-on-Trent, England	499 Stg.£1 Ord. shares	Exporter
Singapore Pte. Ltd*	Singapore	102 S\$50,000 shares	Distributor
Wedgwood GmbH	Selb, Germany	1 DM 50,000 shares	Distributor
Josiah Wedgwood (Malaysia) Sdn Bhd	Kuala Lumpur, Malaysia	2 Rml Ord. shares	Retailer
Waterford Wedgwood (Taiwan) Ltd	Taipei, Taiwan	500,000 NT\$10 Ord. shares	Distributor
Finance			
Statum Limited Waterford Wedgwood International	Barlaston, Stoke-on-Trent, England	50,000 Stg.£1 Ord. shares	Finance
Financial Services	Dublin, Ireland	2 IR£1 Ord. shares	
		27,000,000 Stg.£1 Ord. shares	Finance
Other Wedgwood Ltd*	Barlaston, Stoke-on-Trent, England	46,195,052 Stg.25p Ord. shares	Subsidiary holding company
Waterford Wedgwood Inc.*	Delaware, USA	430 shares of no par value	Subsidiary holding company
Waterford Wedgwood GmbH	Selb, Germany	1 DM 99,000 share 1 DM 1,000 share 1 DM 1,900,000 share 1 DM 500 share 1 DM 1,000,000 share 1 DM 2,000,000 share 1 DM 4,000,000 share	Subsidiary holding company

With the exception of Waterford Wedgwood Canada Inc. which is 77% owned and Rosenthal AG where the Group owns 84.62%, all subsidiary companies are 100 per cent owned. Immediate subsidiaries of Waterford Wedgwood U.K. plc are marked\*.

All companies operate primarily in their country of incorporation with the exception of Waterford Wedgwood Australia Limited which operates in Australia.

# 29. Ultimate holding company

The Directors consider Waterford Wedgwood plc, a company incorporated in the Republic of Ireland, to be the ultimate holding company. Waterford Wedgwood plc is the parent company of the smallest and largest group, of which the Company is a member, which prepares consolidated financial statements. Copies of the accounts of Waterford Wedgwood plc can be obtained from The Secretary, Waterford Wedgwood U.K. plc, Barlaston, Stoke-on-Trent, Staffordshire, ST12 9ES, England. As permitted by Financial Reporting Standard No. 8, 'Related Party Disclosures', transactions with other entities within the Waterford Wedgwood Group have not been separately disclosed.