Registration number 2058425

Alltype Roofing Supplies Limited

Director's report and financial statements

for the year ended 30 September 2010

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Company information

Directors F G W Bick

J W S Bick V F Bick M L Jervis

Secretary J W S Bick

Company number 2058425

Registered office 69 Plumstead Common Road

London SE18 3AX

Auditors Fairman Law

Fairman Law House 1-3 Park Terrace Worcester Park

Surrey KT4 7JZ

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London SE18 3PS

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Director's report for the year ended 30 September 2010

The directors present their report and the financial statements for the year ended 30 September 2010. The comparative figures are for the period, 1st April 2008 to 30th September 2009.

Principal activity and review of the business

The principal activity of the company continued to be the supply of roofing and other building materials to the construction industry

Business review

The economic downturn prevalent in the UK economy continued to affect the Company's turnover in 2009/2010. This was expected by the directors, but having benchmarked the company against other local competitors, the directors maintain that the negative impact experienced by Alltype Roofing Supplies Limited has certainly been less severe than that experienced by other businesses operating in the same market place.

The risks and uncertainties facing the company pertain to the threat of bad debts as a result of customer liquidations that render sums owed as irrecoverable to the company. Whilst the directors believe that all current debtors are recoverable, given the austere trading conditions at present, the directors are aware that unexpected defaults are a risk to the company.

The other uncertainty facing the business has been securing reliable supply of goods for resale from manufacturers who have themselves in the directors' view, scaled back continuous levels of production Liquidity ratio at 141% is still considered as good, although down on the previous period's 156%

Results and dividends

The results for the year are set out on page 6
Profit after tax for the year amounted to £65,198, (18 months period ended 30/09/09, £288,244)
Dividends paid in the year amounted to £340,000, (18 months period ended 30/09/09, £895,334)

Financial risk management objectives and policies

The company has low levels of borrowing and continues to operate within its agreed overdraft facility. The majority of sales are to UK customers and transactions with suppliers are all made in sterling pounds. The company therefore does not require hedging arrangements to cover risks associated with translation.

In line with other businesses in the construction industry, the company has suffered a downturn in its debtor days, 45 in comparison to 28 in the previous year. A similar analogy is recorded for creditor days, 39 in comparison to 21 in the previous year.

However given the company's long trading history and low levels of leveraging, coupled with the year's financial performance, the directors consider that its main financial risk objective is to continue to manage cash flow and liquidity through timely management of its debtors and creditors

Future developments

In terms of future developments, the directors are of the view that they are always looking towards expansion within their current catchment area if and when the right opportunity for Alltype Roofing Supplies were to become available

Director's report for the year ended 30 September 2010

continued

Directors

The directors who served during the year are as stated below

F G W Bick J W S Bick V F Bick M L Jervis

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

Auditors

Fairman Law are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006

This report was approved by the Board on 22 June 2011 and signed on its behalf by

J W S Bick Secretary

Independent auditor's report to the shareholders of Alltype Roofing Supplies Limited

continued

We have audited the financial statements of Alltype Roofing Supplies Limited for the year ended 30 September 2010 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Reconciliation of Movements in Shareholders' Funds and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 September 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Independent auditor's report to the shareholders of Alltype Roofing Supplies Limited

continued

Iqbal E Mawji (senior statutory auditor)

For and on behalf of Fairman Law

Chartered Accountants and

Registered Auditors

23 June 2011

Fairman Law House 1-3 Park Terrace Worcester Park Surrey KT4 7JZ

Profit and loss account for the year ended 30 September 2010

Continuing operations

		Year ended 30/09/10	Period ended 30/09/09
	Notes	£	£
Turnover	2	13,434,913	22,077,058
Cost of sales		(10,455,504)	(17,577,175)
Gross profit		2,979,409	4,499,883
Distribution costs Administrative expenses Other operating income		(1,637,082) (1,268,881) 22,684	(2,372,925) (1,862,763) 42,779
Operating profit	3	96,130	306,974
Other interest receivable and similar income Interest payable and similar charges	5 6	7,457 (4,170)	44,588 (10,057)
Profit on ordinary activities before taxation		99,417	341,505
Tax on profit on ordinary activities	9	(34,219)	(53,281)
Profit for the year		65,198	288,224
Retained profit brought forward Reserve Movements		2,111,364 (340,000)	2,718,474 (895,334)
Retained profit carried forward		1,836,562	2,111,364

There are no recognised gains or losses other than the profit or loss for the above two financial years

Balance sheet as at 30 September 2010

		30/09/10		30/09/09		
	Notes	£	£	£	£	
Fixed assets						
Intangible assets	10		274,588		306,892	
Tangible assets	11		418,112		374,330	
			692,700		681,222	
Current assets						
Stocks	12	1,099,000		1,054,000		
Debtors	13	2,039,354		2,111,250		
Cash at bank and in hand		1,139,682		854,109		
		4,278,036		4,019,359		
Creditors: amounts falling						
due within one year	14	(3,039,675)		(2,569,215)		
Net current assets			1,238,361		1,450,144	
Total assets less current						
liabilities			1,931,061		2,131,366	
Creditors: amounts falling due	15		(66,007)			
after more than one year	15		(66,997)		-	
Provisions for liabilities	16		(7,500)		-	
Net assets			1,856,564		2,131,366	
Countril and manager						
Capital and reserves	18		20.002		20,002	
Called up share capital	19		20,002		•	
Profit and loss account			1,836,562		2,111,364	
Shareholders' funds	19		1,856,564		2,131,366	

The financial statements were approved by the Board on 22 June 2011 and signed on its behalf by

J W S Bick Director

Registration number 2058425

The notes on pages 9 to 20 form an integral part of these financial statements.

Cash flow statement for the year ended 30 September 2010

		Year ended 30/09/10	Period ended 30/09/09
	Notes	£	£
Reconciliation of operating profit to net			
cash inflow from operating activities			
Operating profit		96,130	306,974
Depreciation		150,283	259,553
(Increase) in stocks		(45,000) 71,896	500,708 466,850
Decrease in debtors Increase in creditors		160,333	(471,580)
Net cash inflow from operating activities		433,642	1,062,505
Cash flow statement			
Net cash inflow from operating activities		433,642	1,062,505
Returns on investments and servicing of finance	23	3,287	34,531
Taxation	23	(87,105)	(345,100)
Capital expenditure	23	(66,871)	(106,595)
		282,953	645,341
Equity dividends paid		(340,000)	(895,334)
		(57,047)	(249,993)
Financing	23	(26,478)	(91,834)
Increase in cash in the year		(83,525)	(341,827)
Reconciliation of net cash flow to movement in net de	ebt (Note 24)		
Increase in cash in the year		(83,525)	(341,827)
Cash inflow from increase in debts and lease financing		26,478	91,834
Change in net debt resulting from cash flows		(57,047)	(249,993)
New finance leases and hire purchase contracts		(94,891)	(41,088)
Movement in net debt in the year		(151,938)	(291,081)
Net funds at 1 October 2009		260,175	551,259
Net funds at 30 September 2010		108,237	260,178

Notes to the financial statements for the year ended 30 September 2010

continued

1. Accounting policies

1.1. Accounting convention

The financial statements are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board

1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year

13. Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 20 years

1.4. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows

Land and buildings

Not depreciated

Leasehold properties

Straight line over the life of the lease

Plant and machinery

Fixtures, fittings

and equipment

25% reducing balance

Motor vehicles

25% reducing balance

1.5. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

1.6. Stock

Stock is valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stock. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

1.7. Pensions

There are no pension costs for the year under review For comparative purposes, pension costs charged in the financial statements represent the contribution payable by the company during the year

The regular cost of providing retirement pensions and related benefits is charged to the profit and loss account over the employees' service lives on the basis of a constant percentage of earnings

Notes to the financial statements for the year ended 30 September 2010

18. Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,

Provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable,

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK

		Year ended 30/09/10 £	Period ended 30/09/09 £
3.	Operating profit	Year ended 30/09/10	Period ended 30/09/09
		£	£
	Operating profit is stated after charging		
	Depreciation and other amounts written off intangible assets	32,304	48,456
	Depreciation and other amounts written off tangible assets	113,749	208,653
	Loss on disposal of tangible fixed assets	4,230	2,444
	Operating lease rentals		
	- Land and buildings	240,664	360,586
	Auditors' remuneration (Note 4)	10,000	10,000

Notes to the financial statements for the year ended 30 September 2010

continued

4.	Auditors' remuneration		
		Year ended 30/09/10 £	Period ended 30/09/09 £
	Auditors' remuneration - audit of the financial statements	10,000	10,000
5.	Interest receivable and similar income	Year ended 30/09/10 £	Period ended 30/09/09 £
	Bank interest Other interest	6,898 559 7,457	44,588
6.	Interest payable and similar charges	Year ended 30/09/10 £	Period ended 30/09/09
	Interest payable on loans < 1 yr	248	-
	Hire purchase interest	3,922	10,057
		4,170	10,057

Notes to the financial statements for the year ended 30 September 2010

continued

7. Employees

Numbe	er of employees	Year ended 30/09/10	Period ended 30/09/09
The ave	erage monthly numbers of employees		
(ıncludı	ng the directors) during the year were		
		48	58
Employ	yment costs	30/09/10	30/09/09
		£	£
Wages	and salaries	1,426,954	2,019,057
Social s	security costs	146,124	207,880
Pension	costs-other operating charge		3,440
		1,573,078	2,230,377
		Year	Period
		ended	ended
71. Directo	ors' remuneration	30/09/10	30/09/09 £
Remun	eration and other emoluments	£ 196,000	277,200

8 Pension costs

The company operated a defined contribution pension scheme in respect of some employees. The scheme and its assets were held by independent managers. The scheme is now matured and there is no charge in the current year (2009 - £3,440)

Notes to the financial statements for the year ended 30 September 2010

continued

10.

9. Tax on profit on ordinary activities

	Analysis of charge in period	Year ended 30/09/10 £	Period ended 30/09/09
	Current tax	-	-
	UK corporation tax	26,000	87,105
	Adjustments in respect of previous periods	719	
		26,719	87,105
	Total current tax charge	26,719	87,105
	Deferred tax		
	Timing differences, origination and reversal	7,500	(33,824)
	Total deferred tax	7,500	(33,824)
	Tax on profit on ordinary activities	34,219	53,281
•	Intangible fixed assets	Goodwill	Total
		£	£
	Cost	***	
	At 1 October 2009	646,088	646,088
	At 30 September 2010	646,088	646,088
	Amortisation		
	At 1 October 2009	339,196	339,196
	Charge for year	32,304	32,304
	At 30 September 2010	371,500	371,500
	Net book values		
	At 30 September 2010	<u>274,588</u>	274,588
	At 30 September 2009	306,892	306,892

Notes to the financial statements for the year ended 30 September 2010

continued

11.	Tangible fixed assets	Land and buildings freehold	Short leasehold property £	Plant and machinery	Fixtures, fittings and equipment	Motor vehicles £	Total £
	Cost						
	At 1 October 2009	-	124,689	667,205	186,856	318,605	1,297,355
	Additions	65,000	-	101,060	2,752	14,250	183,062
	Disposals	-	-	(4,000	-	(66,415)	(70,415)
	At 30 September 2010	65,000	124,689	764,265	189,608	266,440	1,410,002
	Depreciation			•			
	At 1 October 2009	-	62,947	486,854	158,122	215,103	923,026
	On disposals	-	-	(3,169) -	(41,716)	(44,885)
	Charge for the year	-	12,469	70,145	7,871	23,264	113,749
	At 30 September 2010	_	75,416	553,830	165,993	196,651	991,890
	Net book values						
	At 30 September 2010	65,000	49,273	210,435	23,615	69,789	418,112
	At 30 September 2009		61,742	180,351	28,734	103,502	374,329

Included above are assets held under finance leases or hire purchase contracts as follows

		30/0	9/10	30/0	9/09
	Asset description	Net book value £	Depreciation charge	Net book value £	Depreciation charge
	Plant and machinery	75,795	25,265	67,920	40,752
12.	Stocks			30/09/10 £	30/09/09 £
	Finished goods and goods for resale			1,099,000	1,054,000

Notes to the financial statements for the year ended 30 September 2010

continued

and hire purchase contracts

13.	Debtors	30/09/10 £	30/09/09 £
	Trade debtors	1,947,507	1,996,029
	Other debtors	11,170	16,493
	Prepayments and accrued income	80,677	98,728
		2,039,354	2,111,250
14.	Creditors: amounts falling due	30/09/10	30/09/09
	within one year	£	£
	Bank overdraft	938,372	569,275
	Net obligations under finance leases		
	and hire purchase contracts	26,075	24,659
	Trade creditors	1,304,469	1,169,173
	Corporation tax	26,000	86,386
	Other taxes and social security costs	193,355	204,484
	Directors' accounts	505,974	498,144
	Other creditors	27,965	9,828
	Accruals and deferred income	17,465	7,266
		3,039,675	2,569,215
	Bank overdraft is secured by personal guarantees given by the directors, F	G W Bick and J	W S Bıck
15.	Creditors: amounts falling due after more than one year	30/09/10 £	30/09/09 £
	Net obligations under finance leases		

66,997

Notes to the financial statements for the year ended 30 September 2010

continued

16. Provisions for	or liabilities
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		Deferred taxation (Note 17) £	Total £
	Movements in the year	7,500	7,500
	At 30 September 2010	7,500	7,500
17.	Provision for deferred taxation	30/09/10 £	30/09/09 £
	Deferred tax charge in profit and loss account	7,500	
	Provision at 30 September 2010	7,500	

Notes to the financial statements for the year ended 30 September 2010

continued

18.	Share capital	30/09/10 £	30/09/09 £
	Authorised		
	50,000 "A" Ordinary shares of £1 each	50,000	50,000
	50,000 "B" Ordinary shares of £1 each	50,000	50,000
		100,000	100,000
	Allotted, called up and fully paid		
	20,002 "A" Ordinary shares of £1 each	20,002	20,002
	- "B" Ordinary shares of £1 each	-	-
		20,002	20,002
	Equity Shares		
	20,002 "A" Ordinary shares of £1 each	20,002	20,002
	- "B" Ordinary shares of £1 each		-
		20,002	20,002
10	Decree 11.4 and 6 and and 5 also also also also also also also also	30/09/10	30/09/09
19.	Reconciliation of movements in shareholders' funds	£	£
	Profit for the year	65,198	288,224
	Dividends	(340,000)	(895,334)
		(274,802)	(607,110)
	Opening shareholders' funds	2,131,366	2,738,476
	•		
	Closing shareholders' funds	1,856,564	2,131,366

Notes to the financial statements for the year ended 30 September 2010

continued

20 Financial commitments

At 30 September 2010 the company had annual commitments under non-cancellable operating leases as follows

	Land and buildings	
	30/09/10	30/09/09
	£	£
Expiry date:		
Within one year	214,500	233,000
Between one and five years	432,500	626,980
	647,000	859,980

Notes to the financial statements for the year ended 30 September 2010

continued

21. Related party transactions

The company occupies premises owned by J W S Bick and F G W Bick up to 31st March 2010 and jointly with J D Bick and P M Bick from 1st April 2010 A normal commercial rent of £233,00 (2009 £349,500) was payable during the year

J W S Bick and F G W Bick are in partnership, trading under the style of "Protar" During the year, the company sold goods under normal commercial terms to "Protar" to the value of £240,975, (2009, £284,205) At the balance sheet date the company was owed £44,617, (2009, £18,507)

During the year, V F Bick bought a car from the company at a market value of £19,000

The directors maintain current accounts with the company. The respective credit balances on these accounts on the balance sheet date were

	2010	2009
	£	£
J W S Bick	98,350	125,931
F G W Bick	87,441	91,460
V F Bick	151,292	140,762
M L Jervis	168,891	139,991

Dividends paid to all four directors, who are also shareholders are as listed below,

	2010	2009	
	£	£	
J W S Bick	85,000	313,084	
F G W Bick	85,000	313,084	
V F Bick	85,000	134,583	
M L Jervis	85,000	134,583	

22 Controlling interest

The ultimate joint controlling parties are J W S Bick, F G W Bick, V F Bick and M L Jervis, by virtue of their ownership of 100% of the issued share capital of the company

Notes to the financial statements for the year ended 30 September 2010

continued

23 Gross cash flows

	30/09/10	30/09/09
	£	£
Returns on investments and servicing of finance		
Interest received	7,457	44,588
Interest paid	(4,170)	(10,057)
	3,287	34,531
Taxation		
Corporation tax paid	(87,105)	(345,231)
Corporation tax repaid		131
	(87,105)	(345,100)
Capital expenditure		
Payments to acquire tangible assets	(88,171)	(108,095)
Receipts from sales of tangible assets	21,300	1,500
	(66,871)	(106,595)
Capital element of finance leases and hire purchase contracts	(26,478)	(91,834)

24. Analysis of changes in net funds

, g	Opening balance	Cash flows	Other changes	Closing balance
	£	£	£	£
Cash at bank and in hand Overdrafts	854,109 (569,275)	285,573 (369,097)		1,139,682 (938,372)
	284,834	(83,524)		201,310
Finance leases and hire purchase contracts	(24,659)	26,478	(94,891)	(93,072)
Net funds	260,175	(57,046)	(94,891)	108,238