Alltype Roofing Supplies Limited

Director's report and financial statements

for the year ended 30 September 2011

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Company information

Directors F G W Bick

J W S Bick V F Bick M L Jervis

Secretary J W S Bick

Company number 2058425

Registered office 69 Plumstead Common Road

London SE18 3AX

Auditors Fairman Law

Fairman Law House 1-3 Park Terrace Worcester Park

Surrey KT4 7JZ

Business address 5 Ripon Road

London SE18 3PS

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Director's report for the year ended 30 September 2011

The directors present their report and the financial statements for the year ended 30 September 2011

Principal activity and review of the business

The principal activity of the company continued to be the supply of roofing and other building materials to the construction industry

Results and dividends

The results for the year are set out on page 5 Loss after tax for the year amounted to £8,900 (2010, Profit of £65,198) Dividends paid in the year amounted to £340,000 (2010, £340,000)

Financial risk management objectives and policies

The company has low levels of borrowing and continues to operate within its agreed overdraft facility. All sales are to UK customers and transactions with suppliers are all made in sterling pounds. The company therefore does not require hedging arrangements to cover risks associated with translation.

In line with other businesses in the construction industry, the company has suffered a downturn in its debtor days, 55 in comparison to 53 in the previous year. A similar analogy is recorded for creditor days, 69 in comparison to 55 in the previous year.

However given the company's long trading history and low levels of leveraging, coupled with the year's financial performance, the directors consider that its main financial risk objective is to continue to manage cash flow and liquidity through timely management of its debtors and creditors

During the year significant expenditure was made on repairs to buildings and upgrading vehicles to comply with new emissions requirements

Future developments

The company opened a new trading depot on the 23/04/2012 at, Unit 8 Bromley Industrial Centre, Waldo Road, Bromley, BR1 2WD It is expected that this will help improve the company's revenues

Directors

The directors who served during the year are as stated below

F G W Bick
J W S Bick
V F Bick
M L Jervis

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to

Director's report for the year ended 30 September 2011

continued

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

Auditors

Fairman Law are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006

This report was approved by the Board on 21 June 2012 and signed on its behalf by

V F Bick Director

Independent auditor's report to the shareholders of Alltype Roofing Supplies Limited

We have audited the financial statements of Alltype Roofing Supplies Limited for the year ended 30 September 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Reconciliation of Movements in Shareholders' Funds and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 September 2011 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Independent auditor's report to the shareholders of Alltype Roofing Supplies Limited

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Fahreen Meghani (senior statutory auditor)

For and on behalf of Fairman Law

Chartered Accountants and

Registered Auditors

Fairman Law House

1-3 Park Terrace

Worcester Park

Surrey

KT47JZ

27 June 2012

Profit and loss account for the year ended 30 September 2011

		Continuin	g operations
		2011	2010
	Notes	£	£
Turnover	2	13,578,692	13,434,913
Cost of sales		(10,634,164)	(10,455,504)
Gross profit		2,944,528	2,979,409
Distribution costs Administrative expenses Other operating income		(1,726,658) (1,237,078) 22,839	(1,637,082) (1,268,881) 22,684
Operating profit	3	3,631	96,130
Other interest receivable and			
sımılar ıncome	5	5,515	7,457
Interest payable and similar charges	6	(5,761)	(4,170)
Profit on ordinary			
activities before taxation		3,385	99,417
Tax on profit on ordinary activities	8	(12,285)	(34,219)
(Loss)/profit for the year		(8,900)	65,198
Retained profit brought forward		1,836,562	2,111,364
Reserve Movements		(340,000)	(340,000)
Retained profit carried forward		1,487,662	1,836,562

There are no recognised gains or losses other than the profit or loss for the above two financial years

Balance sheet as at 30 September 2011

		20	11	2010	
	Notes	£	£	£	£
Fixed assets					
Intangible assets	9		242,284		274,588
Tangible assets	10		370,601		418,112
			612,885		692,700
Current assets					
Stocks	11	1,100,000		1,099,000	
Debtors	12	2,142,542		2,039,354	
Cash at bank and in hand		509,825		1,139,682	
		3,752,367		4,278,036	
Creditors: amounts falling					
due within one year	13	(2,802,678)		(3,039,675)	
Net current assets			949,689		1,238,361
Total assets less current habilities			1,562,574		1,931,061
Creditors: amounts falling due after more than one year	14		(40,923)		(66,997)
Provisions for liabilities	15		(13,987)		(7,500)
Net assets			1,507,664		1,856,564
Capital and reserves					
Called up share capital	17		20,002		20,002
Profit and loss account			1,487,662		1,836,562
Shareholders' funds	18		1,507,664		1,856,564

The financial statements were approved by the Board on 21 June 2012 and signed on its behalf by

V F Bick Director

Registration number 2058425

The notes on pages 8 to 18 form an integral part of these financial statements.

Cash flow statement for the year ended 30 September 2011

		2011	2010
	Notes	£	£
Reconciliation of operating profit to net			
cash inflow from operating activities			
Operating profit		3,631	96,130
Depreciation		139,381	150,283
(Increase) in stocks		(1,000)	(45,000)
(Increase) in debtors		(103,188)	71,896
Increase in creditors		408,914	438,972
Net cash inflow from operating activities		<u>447,738</u>	712,281
Cash flow statement			
Net cash inflow from operating activities		447,738	712,281
Returns on investments and servicing of finance	22	(246)	3,287
Taxation	22	(25,783)	(87,105)
Capital expenditure	22	(59,566)	(66,871)
		362,143	561,592
Equity dividends paid		(340,000)	(340,000)
		22,143	221,592
Financing	22	(26,075)	(26,478)
Increase in cash in the year		(3,932)	195,114
Reconciliation of net cash flow to movement in net	funds (Note 23)		
Increase in cash in the year		(3,932)	195,114
Cash inflow from increase in debts and lease financing		26,075	26,478
Change in net funds resulting from cash flows		22,143	221,592
New finance leases and hire purchase contracts			(94,891)
Movement in net funds in the year		22,143	126,701
Net funds at 1 October 2010		386,876	260,175
Net funds at 30 September 2011		409,019	386,876

Notes to the financial statements for the year ended 30 September 2011

1. Accounting policies

1.1. Accounting convention

The financial statements are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board

1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year

1.3. Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 20 years

1.4. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows

Land - Not depreciated

Leasehold properties - Straight line over the life of the lease

Plant and machinery - 25% reducing balance

Fixtures, fittings

and equipment - 25% reducing balance Motor vehicles - 25% reducing balance

1.5. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

1.6. Stock

Stock is valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stock. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

Notes to the financial statements for the year ended 30 September 2011

continued

1.7. Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,

Provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable,

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK

		2011	2010
		£	£
3.	Operating profit	2011	2010
		£	£
	Operating profit is stated after charging		
	Depreciation and other amounts written off intangible assets	32,304	32,304
	Depreciation and other amounts written off tangible assets	100,069	113,749
	Loss on disposal of tangible fixed assets	7,008	4,230
	Operating lease rentals		
	- Land and buildings	240,500	240,664
	Auditors' remuneration (Note 4)	10,000	10,000

Notes to the financial statements for the year ended 30 September 2011

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4.	Auditors' remuneration		
		2011 £	2010 £
	Auditors' remuneration - audit of the financial statements	10,000	10,000
5.	Interest receivable and similar income	2011 £	2010 £
	Bank interest Other interest	5,247 268	6,898 559
		5,515	7,457
6.	Interest payable and similar charges	2011 £	2010 £
	On overdrafts	141	248
	Hire purchase interest	5,620	3,922
		5,761	4,170
7.	Employees		
	Number of employees The average monthly numbers of employees (including the directors) during the year were	2011	2010
			48
	Employment costs	2011 £	2010 £
	Wages and salaries	1,472,873	1,426,954
	Social security costs	151,548	146,124
		1,624,421	1,573,078

Notes to the financial statements for the year ended 30 September 2011

continued

7 1.	Directors' remuneration	2011	2010
	Remuneration and other emoluments	£ 211,900	196,000
	Highest paid director	£	£
	Amounts included above		
	Emoluments and other benefits	119,250	

Notes to the financial statements for the year ended 30 September 2011

continued

8. Tax on profit on ordinary activities

Analysis of charge in period	2011 £	2010 £
Current tax	-	-
UK corporation tax	6,015	26,000
Adjustments in respect of previous periods	(217)	719
	5,798	26,719
Total current tax charge	5,798	26,719
Deferred tax		
Timing differences, origination and reversal	6,487	7,500
Total deferred tax	6,487	7,500
Tax on profit on ordinary activities	12,285	34,219

Factors affecting tax charge for period

The tax assessed for the period is higher than the standard rate of corporation tax in the UK (20 00 per cent) The differences are explained below

	2011 £	2010 £
Profit on ordinary activities before taxation	3,385	99,417
Profit on ordinary activities multiplied by standard rate of corporation		
tax in the UK of 20 00% (30 September 2010 21 00%)	677	20,878
Effects of:		
Expenses not deductible for tax purposes	2,455	3,480
Capital allowances for period in excess of depreciation	2,883	1,642
Adjustments to tax charge in respect of previous periods	(217)	719
Current tax charge for period	5,798	26,719

Notes to the financial statements for the year ended 30 September 2011

continued

9.	Intangible fixed assets						
	U					Goodwill £	Total £
	Cost At 1 October 2010					646,088	646,088
	At 30 September 2011					646,088	646,088
	Amortisation At 1 October 2010 Charge for year					371,500 32,304	371,500 32,304
	At 30 September 2011					403,804	403,804
	Net book values At 30 September 2011					242,284	242,284
	At 30 September 2010					274,588	274,588
10.	Tangible fixed assets	Land £	Short leasehold property	Plant and machinery	Fixtures, fittings and equipment £	Motor vehicles £	Total £
	Cost	-	-	_	-	-	-
	At 1 October 2010 Additions Disposals	65,000 - -	124,689 10,000	•	•	266,440 30,000 (99,660)	1,410,001 91,234 (147,331)
	At 30 September 2011	65,000	134,689	775,515	181,920	196,780	1,353,904
	Depreciation At 1 October 2010 On disposals Charge for the year	- - -	75,416 - 13,469	•	(42,039)	196,650 (66,616) 16,687	991,889 (108,655) 100,069
	At 30 September 2011		88,885	609,251	138,446	146,721	983,303
	Net book values At 30 September 2011	65,000	45,804	166,264	43,474	50,059	370,601
	At 30 September 2010	65,000	49,273	210,435	23,614	69,790	418,112

Notes to the financial statements for the year ended 30 September 2011

continued

Included above are assets held under finance leases or hire purchase contracts as follows

		20	2011		2010	
		Net	Depreciation	Net	Depreciation	
	Asset description	book value	charge	book value	charge	
		£	£	£	£	
	Plant and machinery	56,847	18,948	75,795	25,265	
11.	Stocks			2011 £	2010 £	
	Goods for resale			1,100,000	1,099,000	
12.	Debtors			2011 £	2010 £	
	Trade debtors Other debtors			2,049,951	11,170	
	Prepayments and accrued income			81,550 2,142,542		
13.	Creditors: amounts falling due within one year			2011 £	2010 £	
	Bank overdraft			33,807		
	Net obligations under finance leases and hire purchase contracts Trade creditors			26,075 2,019,392	•	
	Corporation tax			6,015		
	Other taxes and social security costs			287,163	•	
	Directors' accounts			402,964		
	Other creditors			9,828	· ·	
	Accruals and deferred income			17,434	·	
				2,802,678	3,039,675	

Bank overdraft is secured by personal guarantees given by the directors, F G W Bick and J W S Bick

Notes to the financial statements for the year ended 30 September 2011

continued

14.	Creditors: amounts falling due after more than one year	2011 £	2010 £
	Net obligations under finance leases		
	and hire purchase contracts	40,923	66,997
	Net obligations under finance leases and hire purchase contracts		
	Repayable within one year	(26,075)	(26,075)
	Repayable between one and five years	(40,923)	(66,997)
		(66,998)	(93,072)
15.	Provisions for liabilities		
		Deferred taxation (Note 16) £	Total £
	At 1 October 2010	7,500	7,500
	Movements in the year	6,487	6,487
	At 30 September 2011	13,987	13,987
16.	Provision for deferred taxation	2011 £	2010 £
	Deferred tax charge in profit and loss account	6,487	
	Provision at 30 September 2011	6,487	

Notes to the financial statements for the year ended 30 September 2011

continued

17.	Share capital	2011 £	2010 £
	Allotted, called up and fully paid		
	20,002 "A" Ordinary shares of £1 each	20,002	20,002
	- 50,000 "B" Ordinary shares of £1 each		-
		20,002	20,002
	Equity Shares		
	20,002 "A" Ordinary shares of £1 each	20,002	20,002
	- 50,000 "B" Ordinary shares of £1 each	-	-
		20,002	20,002
18.	Reconciliation of movements in shareholders' funds	2011 £	2010 £
	(Loss)/profit for the year	(8,900)	65,198
	Dividends	(340,000)	(340,000)
		(348,900)	(274,802)
	Opening shareholders' funds	1,856,564	2,131,366
	Closing shareholders' funds	1,507,664	1,856,564

19. Financial commitments

At 30 September 2011 the company had annual commitments under non-cancellable operating leases as follows

	Land and	Land and buildings	
	2011	2010 £	
	£		
Expiry date:			
Within one year	208,000	214,500	
Between one and five years	430,500	432,500	
	638,500	647,000	

Notes to the financial statements for the year ended 30 September 2011

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20. Related party transactions

The company occupies premises owned jointly by Mr & Mrs J W S Bick and Mr & Mrs F G W Bick A normal commercial rent of £233,000 (2010 £233,000) was payable during the year

J W S Bick and F G W Bick are in partnership, trading under the name of "Protar" During the year, the company sold goods under normal commercial terms to "Protar" to the value of £266,945, (2010, £240,975) At the balance sheet date the company was owed £50,211, (2010, £44,617)

During the year, M L Jervis bought a car from the company at a market value of £14,660

The directors maintain current accounts with the company. The respective credit balances on these accounts on the balance sheet date were

	2011	2010
	£	£
J W S Bick	99,414	98,350
F G W Bick	56,697	87,441
V F Bick	122,646	151,292
M L Jervis	124,207	168,891

Dividends paid to all four directors, who are also shareholders are as listed below,

	2011	2010
	£	£
J W S Bick	85,000	85,000
F G W Bick	85,000	85,000
V F Bick	85,000	85,000
M L Jervis	85,000	85,000

21. Controlling interest

The ultimate joint controlling parties are J W S Bick, F G W Bick, V F Bick and M L Jervis, by virtue of their ownership of 100% of the issued share capital of the company

Notes to the financial statements for the year ended 30 September 2011

continued

22. Gross cash flows

	2011 £	2010 £
Returns on investments and servicing of finance		
Interest received	5,515	7,457
Interest paid	(5,761)	(4,170)
	(246)	3,287
Taxation		
Corporation tax paid	(25,783)	(87,105)
Capital expenditure		
Payments to acquire tangible assets	(91,234)	(88,171)
Receipts from sales of tangible assets	31,668	21,300
	(59,566)	(66,871)
Capital element of finance leases and hire purchase contracts	(26,075)	(26,478)
Analysis of changes in net funds		
Opening	Coch	Closing

23.

· •	Opening balance	Cash flows	Closing balance
	£	£	£
Cash at bank and in hand Overdrafts	1,139,682 (659,733)	(629,857) 625,926	509,825 (33,807)
	479,949	(3,931)	476,018
Finance leases and hire purchase contracts	(93,073)	26,075	(66,998)
Net funds	386,876	22,144	409,020