Alltype Roofing Supplies Limited

Report and Accounts

31 March 2008

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Alltype Roofing Supplies Limited Directors' Report

The directors present their report and accounts for the year ended 31 March 2008.

Principal activities and review of the business

The company's principal activity during the year continued to be the supply of roofing materials to the building industry.

Compared with the previous year:

Turnover increased by 27%. Gross margin by 0.7%. Debtor days decreased from 56 to 46 days. Creditor days decreased from 48 to 37 days. Stock turnover days increased from 38 to 42 days. Net cash inflow from operating activities increased from £318,360 to £1,220,756.

The directors feel that the company is well placed to take advantage of any opportunities which may arise in the future.

Results and dividends

The profit for the year, after taxation, amounted to £747,887. The directors do not recommend a payment of a final dividend.

Directors

The following directors served during the year:

J W S Bick F G W Bick V F Bick M L Jervis

Disclosure of information to auditors

So far as each director at the date of approval of this report is aware:

- there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

This re

Director

Alltype Roofing Supplies Limited Statement of Directors' Responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations.

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The accounts are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Alltype Roofing Supplies Limited Independent auditors' report to the shareholders of Alltype Roofing Supplies Limited

We have audited the accounts of Alltype Roofing Supplies Limited for the year ended 31 March 2008 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. These accounts have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the accounts.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion:

- the accounts give a true and fair view, in accordance with United Kingdom Generally Accepted
 Accounting Practice, of the state of the company's affairs as at 31 March 2008 and of its profit for the
 year then ended;
- the accounts have been properly prepared in accordance with the Companies Act 1985; and

- the information given in the Directors' Report is consistent with the accounts.

Maurice G. Wood Partnership

Registered auditors

69 Plumstead Common Road

London

SE18 3AX

Alltype Roofing Supplies Limited Profit and Loss Account for the year ended 31 March 2008

	Notes	2008 £	2007 £
Turnover	2	16,867,044	13,270,398
Cost of sales		(13,203,796)	(10,481,597)
Gross profit		3,663,248	2,788,801
Distribution costs Administrative expenses Other operating income		(1,461,571) (1,158,891) 48,017	(1,325,300) (1,052,498) 18,541
Operating profit	3	1,090,803	429,544
Exceptional items: loss on the disposal of tangible fixed assets	4	(7,591)	(2,225)
Interest receivable Interest payable	7	46,805 (7,009)	13,045 (5,660)
Profit on ordinary activities before taxation		1,123,008	434,704
Tax on profit on ordinary activities	8	(375,121)	(122,080)
Profit for the financial year		747,887	312,624

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

Statement of total recognised gains and losses

The company has no recognised gains or losses other than the profit for the above two financial years.

Alltype Roofing Supplies Limited **Balance Sheet** as at 31 March 2008

	Notes		2008		2007
			£		£
Fixed assets					
Intangible assets	9		355,348		387,653
Tangible assets	10		437,745		425,876
			793,093		813,529
Current assets					
Stocks	11	1,568,123		1,131,084	
Debtors	12	2,564,684		2,437,336	
Cash at bank and in hand		1,648,955		912,654	
		5,781,762		4,481,074	
O PA O O O O O O O O O O O O O O O O O O					
Creditors: amounts falling du		(0.700.000)		(0.700.000)	
within one year	13	(3,783,093)		(2,790,823)	
Net current assets			1,998,669		1,690,251
			.,000,000		1,000,207
Total assets less current				_	
liabilities			2,791,762		2,503,780
Creditors: amounts falling du					
after more than one year	14		(19,460)		(3,453)
Provisions for liabilities	4.0		(00.004)		(
Deferred taxation	16		(33,824)		(4,640)
Net assets		_	2,738,478	-	2,495,687
Capital and reserves					
Called up share capital	17		20,002		20,002
Profit and loss account	18		2,718,476		2,475,685
7 TOTAL ATTO 1035 ACCOUNT	10		2,110,410		2,413,000
Shareholders' funds	20		2 720 470		2 405 697
Sharenoiders fullus	20	-	2,738,478	_	2,495,687

V. F. Bick

Director Approved by the board on ... 29.1.09

Alltype Roofing Supplies Limited Cash Flow Statement for the year ended 31 March 2008

	Notes	2008 £	2007 £
Reconciliation of operating profit to net cash inflow from operating activities		-	~
Operating profit Depreciation charges		1,090,803 129,187	429,544 123,166
Amortisation of goodwill		32,305	32,305
Increase in stocks		(437,039)	(36,307)
Increase in debtors		(127,348)	(331,274)
Increase in creditors		532,848	100,926
Net cash inflow from operating activities		1,220,756	318,360
CASH FLOW STATEMENT			
Net cash inflow from operating activities		1,220,756	318,360
Returns on investments and servicing of finance	21	39,796	7,385
Taxation		(118,447)	(46,312)
Capital expenditure	21	(148,647)	(106,563)
		993,458	172,870
Equity dividends paid		(505,096)	-
		488,362	172,870
Financing	21	30,516	9,156
Increase in cash		518,878	182,026
Reconciliation of net cash flow to movement in net	debt		
Increase in cash in the period		518,878	182,026
Increase in debt and lease financing		(30,516)	(9,156)
Change in net debt	22	488,362	172,870
Net funds/(net debt) at 1 April		62,896	(109,974)
Net funds at 31 March		551,258	62,896

1 Accounting policies

Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Leasehold land and buildings Plant and machinery Straight line over the lease term 25% reducing balance

Stocks

Stock is valued at the lower of cost and net realisable value.

Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes.

Deferred tax is calculated at the tax rates which are expected to apply in the periods when the timing differences will reverse.

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

2 Turnover

Turnover represents the value, net of value added tax and discounts, of goods provided to customers and work carried out in respect of services provided to customers.

Turnover is attributable to one continuing activity, the supply of roofing materials to the building industry.

3	Operating profit	2008	2007
	This is stated after charging:	£	£
	Depreciation of owned fixed assets Depreciation of assets held under finance leases and hire	106,524	100,503
	purchase contracts	22,663	22,663
	Amortisation of goodwill	32,305	32,305
	Operating lease rentals - land buildings	185,949	192,496
	Auditors' remuneration for audit services	16,000	16,000
4	Exceptional items	2008 £	2007 £
		T.	T.
	Loss on disposal of plant and machinery	(7,591)	(2,225)
5	Directors' emoluments	2008	2007
		£	£
	Emoluments	206,401	186,028
6	Staff costs	2008	2007
		£	£
	Wages and salaries	1,281,601	1,123,613
	Social security costs	139,912	125,807
	Other pension costs	2,948	2,948
		1,424,461	1,252,368
	Average number of employees during the year	Number	Number
	Administration	21	20
	Distribution	14	14
	Sales	17	17
		52	51_

7	Interest payable	2008 £	2007 £
	Bank loans and overdrafts Other loans	- 1,464	695 -
	Finance charges payable under finance leases and hire purchase contracts	5,545	4,965
		7,009	5,660
8	Taxation	2008 £	2007 £
	Analysis of charge in period	~	~
	Current tax: UK corporation tax on profits of the period	345,937	120,960
	Deferred tax: Origination and reversal of timing differences	29,184	1,120
	Tax on profit on ordinary activities	375,121	122,080
	Factors affecting tax charge for period The differences between the tax assessed for the period and the st are explained as follows:	andard rate of co	rporation tax
		2008 £	2007 £
	Profit on ordinary activities before tax	1,123,008	434,704
	Standard rate of corporation tax in the UK	30%	30%
	Profit on ordinary activities multiplied by the standard rate of	£	£
	corporation tax	336,902	130,411
	Effects of: Expenses not deductible for tax purposes	9,035	(9,451)
	Current tax charge for period	345,937	120,960

9	Intangible fixed assets Goodwill:	£
	Cost	
	At 1 April 2007	646,088_
	At 31 March 2008	646,088
	Amortisation	
	At 1 April 2007	258,435
	Provided during the year	32,305_
	At 31 March 2008	290,740
	Net book value	
	At 31 March 2008	355,348_
	At 31 March 2007	387 653

Goodwill is being written off in equal annual instalments over its estimated economic life of 20 years.

10 Tangible fixed assets

	Short leasehold land and buildings £	Plant and machinery £	Total £
Cost		_	
At 1 April 2007	124,689	1,051,064	1,175,753
Additions	-	201,072	201,072
Disposals	<u> </u>	(197,728)	(197,728)
At 31 March 2008	124,689	1,054,408	1,179,097
Depreciation			
At 1 April 2007	34,156	715,721	749,877
Charge for the year	10,087	119,100	129,187
On disposals	-	(137,712)	(137,712)
At 31 March 2008	44,243	697,109	741,352
Net book value			
At 31 March 2008	80,446	357,299	437,745
At 31 March 2007	90,533	335,343	425,876

		2008 £	2007 £
	Net book value of plant and machinery included above held under		
	finance leases and hire purchase contracts	67,988	67,988
11	Stocks	2008	2007
		£	£
		. === .==	
	Finished goods and goods for resale	1,568,123	1,131,084
	The difference between purchase price of stocks and their replacem	ent cost is not in	naterial.
12	Debtors	2008	2007
		£	£
	Trade debtors	2 405 472	2 202 470
	Other debtors	2,485,473 12,022	2,383,178 8,875
	Prepayments and accrued income	67,189	45,283
		2,564,684	2,437,336
13	Creditors: amounts falling due within one year	2008	2007
	•	£	£
	Bank loans and overdrafts	1,022,292	804,869
	Obligations under finance lease and hire purchase contracts	55,945	41,436
	Trade creditors	1,583,416	1,640,721
	Corporation tax	344,381	116,891
	Other taxes and social security costs	170,386	152,762
	Other creditors	38,049	-
	Directors' current accounts	504,331	22,173
	Accruals and deferred income	64,293	11,971
		3,783,093	2,790,823

Bank loans and overdrafts are secured by personal guarantees given by the directors J W S and F G W Bick.

Obligations under finance lease and hire purchase contracts are secured on the assets subject to the agreements concerned.

14 Creditors: amounts falling due after one year	2008 £	2007 £
Obligations under finance lease and hire purchase contracts	19,460	3,453

Obligations under finance lease and hire purchase contracts are secured on the assets subject to the agreements concerned.

15	Obligations under finance leases a contracts	nd hire purcha	se	2008 £	2007 £
	Amounts payable: Within one year Within two to five years			55,945 19,460 75,405	41,436 3,453 44,889
16	Deferred taxation			2008 £	2007 £
	Accelerated capital allowances			33,824	4,640
	Undiscounted provision for deferred t	ax		33,824	4,640
				2008 £	2007 £
	At 1 April Deferred tax charge in profit and loss	account		4,640 29,184	3,520 1,120
	At 31 March			33,824	4,640
17	Share capital			2008 £	2007 £
	Authorised: Ordinary shares of £1 each			50,000	50,000
	An	2008 No	2007 No	2008 £	2007 £
	Allotted, called up and fully paid: Ordinary shares of £1 each	20,002	20,002	20,002	20,002
18	Profit and loss account			2008 £	2007 £
	At 1 April Profit for the financial year Dividends			2,475,685 747,887 (505,096)	2,163,061 312,624 -
	At 31 March			2,718,476	2,475,685

19	Dividends	2008 £	2007 £
	Dividends for which the company became liable during the year: Dividends paid	505,096	
20	Reconciliation of movement in shareholders' funds	2008 £	2007 £
	At 1 April Profit for the financial year Dividends	2,495,687 747,887 (505,096)	2,183,063 312,624
	At 31 March	2,738,478	2,495,687
21	Gross cash flows	2008 £	2007 £
	Returns on investments and servicing of finance		
	Interest received	46,805	13,045
	Interest paid	(1,464)	(695)
	Interest element of finance lease rental payments	(5,545)	(4,965)
		39,796	7,385
	Capital expenditure		
	Payments to acquire tangible fixed assets	(201,072)	(124,063)
	Receipts from sales of tangible fixed assets	52,425	17,500
		(148,647)	(106,563)
	Financing		
	Capital element of finance lease rental payments	30,516	9,156

22 Analysis of changes in net debt

	At 1 Apr 2007 £	Cash flows £	Non-cash changes £	At 31 Mar 2008 £
Cash at bank and in hand Overdrafts	912,654 (804,869)	736,301 (217,423) 518,878		1,648,955 (1,022,292)
Finance leases	(44,889)	(30,516)		(75,405)
Total	62,896	488,362	-	551,258

23 Other financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below:

	Land and buildings 2008 £	Land and buildings 2007 £	Other 2008 £	Other 2007 £
Operating leases which expire:				
within two to five years	54,996	62,496	-	_
in over five years	122,000	130,000		
	180,996	192,496		_

24 Transactions with directors

The company occupied properties leased to it and owned by directors J W S and F G W Bick for which it paid a normal commercial rent during the year of £173,495 (2007 - £184,996).

J W S and F G W Bick are partners in Protar a firm to which the company sold goods on normal commercial terms during the year amounting to £281,751 (2007 £207,358). At 31 March 2008 Protar owed the company £70,739 (2007 - £48,806).

During the year a company motor vehicle was purchased by the director V F Bick for £18,250 a consideration at market value.

The directors maintain current accounts with the company. The respective credit balances on these accounts at the balance sheet date were:

	2008 £	2007 £
J W S Bick	175,230	9,471
F G W Bick	183,339	12,702
V F Bick	72,881	_
M L Jervis	72,881	_
	504,331	22,173