# BRIGGS AND STRATTON UK LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE PERIOD ENDED 1 JULY 2012

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#### **COMPANY INFORMATION**

Directors RA Jann

DJ Rodgers W Kalın Mrs L Lyons

Secretary Mrs L Lyons

Company number 02030483

Registered office Road Four

Winsford Industrial Estate

Winsford Cheshire CW7 3QN

Auditors Bird Luckin Limited

Gateway House 42 High Street Dunmow Essex CM6 1AH

Business address Road Four

Winsford Industrial Estate

Winsford Cheshire CW7 3QN

Bankers Bank of America

2 King Edward Street

London EC1A 1HQ

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#### **DIRECTORS' REPORT**

#### FOR THE PERIOD ENDED 1 JULY 2012

The directors present their report and financial statements for the period ended 1 July 2012

#### Principal activities

The principal activity of the company continued to be that of a commission agent on the sale of internal combustion engines and related parts for the outdoor equipment industry on behalf of group companies

#### Directors

The following directors have held office since 4 July 2011

RA Jann DJ Rodgers W Kalin Mrs L Lyons

#### **Auditors**

In accordance with the company's articles, a resolution proposing that Bird Luckin Limited be reappointed as auditors of the company will be put at a General Meeting

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE PERIOD ENDED 1 JULY 2012

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006

On behalf of the board

Mrs L Lyons

Director

6-3-13

#### INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF BRIGGS AND STRATTON UK LIMITED

We have audited the financial statements of Briggs and Stratton UK Limited for the period ended 1 July 2012 set out on pages 5 to 11. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 1 July 2012 and of its profit for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED)

#### TO THE MEMBERS OF BRIGGS AND STRATTON UK LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report

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Caroline Peters (Senior Statutory Auditor) for and on behalf of Bird Luckin Limited

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Chartered Accountants Statutory Auditor

Gateway House 42 High Street Dunmow Essex CM6 1AH

# PROFIT AND LOSS ACCOUNT

#### FOR THE PERIOD ENDED 1 JULY 2012

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		2012	2011
	Notes	£	£
Turnover		991,849	1,039,812
Administrative expenses		(925,845)	(966,874)
Other operating income		24,335	21,740
Operating profit	2	90,339	94,678
Other interest receivable and similar			
ıncome	3	151 —————	9
Profit on ordinary activities before			
taxation		90,490	94,687
Tax on profit on ordinary activities	4	(23,444)	(25,961)
Profit for the period	10	67,046	68,726

#### **BALANCE SHEET**

#### **AS AT 1 JULY 2012**

		20	12	201	11
	Notes	£	£	£	£
Fixed assets					
Tangible assets	5		26,187		37,908
Current assets					
Debtors	6	238,144		72,405	
Cash at bank and in hand		256,459		345,229	
		494,603		417,634	
Creditors, amounts falling due within					
one year	7	(220,494)		(222,292)	
Net current assets			274,109		195,342
Total assets less current liabilities			300,296		233,250
Capital and reserves					
Called up share capital	9		100,000		100,000
Profit and loss account	10		200,296		133,250
Shareholders' funds			300,296		233,250

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Board for issue on 6/3/13

Mrs L Lyons Director

Company Registration No. 02030483

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE PERIOD ENDED 1 JULY 2012

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently

#### 1.2 Turnover

Turnover represents sales commission receivable from other group undertakings outside the United Kingdom for sales generated within the United Kingdom

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Land and buildings Leasehold

over the life of the lease

Plant and machinery

5 - 50% straight line

Motor vehicles

25% straight line

#### 14 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.5 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the period they are payable.

#### 1.6 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

#### 17 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 1.8 Financial year

The financial statements are made up to the Sunday nearest 30 June each year Periodically this results in a financial year of 53 weeks. The financial year of the company ending 1 July 2012 contains 52 weeks, whereas the period ended 3 July 2011 consisted of 53 weeks

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE PERIOD ENDED 1 JULY 2012

2	Operating profit	2012 £	2011 £
	Operating profit is stated after charging		
	Depreciation of tangible assets	17,529	11,935
	Auditors' remuneration	14,000	14,000
	Directors' remuneration	50,459	48,937

included in Directors' emoluments above, is £3,706 (2011 - £3,598) relating to contributions made to defined contribution pension schemes

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2011 - 1)

Investment income	2012 £	2011 £
Bank interest	-	9
Other interest	151	-
	151	9
Taxation	2012	2011
	£	£
U K corporation tax	23,444	25,961
Total current tax	23,444	25,961
	Bank interest Other interest  Taxation  Domestic current year tax U K corporation tax	Bank Interest - Other Interest 151  Taxation 2012  E  Domestic current year tax U K corporation tax 23,444

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 1 JULY 2012

5	Tangıble fixed assets			
		Land and buildings	Plant and machinery etc	Total
		£	£	£
	Cost			
	At 4 July 2011	24,818	97,772	122,590
	Additions	-	5,808	5,808
	Disposals	-	(14,875)	(14,875)
	At 1 July 2012	24,818	88,705	113,523
	Depreciation		-	
	At 4 July 2011	13,914	70,768	84,682
	On disposals	-	(14,875)	(14,875)
	Charge for the period	3,256	14,273	17,529
	At 1 July 2012	17,170	70,166	87,336
	Net book value			
	At 1 July 2012	7,648	18,539	26,187
	At 3 July 2011	10,904	27,004	37,908
6	Debtors		2012	2011
			£	£
	Amounts owed by group undertakings and undertak	ings in which the		
	company has a participating interest		200,769	20,428
	Other debtors		37,375	51,977
			238,144	72,405

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE PERIOD ENDED 1 JULY 2012

7	Creditors, amounts falling due within one year	2012 £	2011 £
	Trade creditors Taxation and social security Other creditors	22,858 174,534 23,102	17,105 183,677 21,510
		220,494	222,292
8	Pension costs		
	Defined contribution		
		2012 £	2011 £
	Contributions payable by the company for the period	31,161	35,038
9	Share capital	2012 £	2011 £
	Allotted, called up and fully paid 100,000 Ordinary shares of £1 each	100,000	100,000
10	Statement of movements on profit and loss account		Profit and loss account £
	Balance at 4 July 2011 Profit for the period		133,250 67,046
	Balance at 1 July 2012		200,296

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 1 JULY 2012

#### 11 Financial commitments

At 1 July 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 1 July 2013

	2012	2011
	£	£
Operating leases which expire		
Within one year	15,632	7,278
Between two and five years	54,730	66,052
	70,362	73,330
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#### 12 Control

The company is a wholly owned subsidiary of Briggs & Stratton Corporation, incorporated in the State of Wisconcin in the USA

This is both the immediate and ultimate parent company. The financial statements of the company are included in the consolidated financial statements of Briggs & Stratton Corporation, which are available to the public from the Department of the Corporate Secretary, Post Office Box 702, Milwaukee, Wisconsin 53201, USA

#### 13 Auditor's liability limitation agreement

Under the terms of the engagement letter with our auditors dated 14 October 2011, in the event that we should make a claim against the auditors for a loss arising from unsatisfactory work, we have agreed that there are no circumstances in which the amount of our claim can exceed an amount of twenty times the fee charged by them for performance of the work concerned

It has also been agreed that no third parties should be entitled to rely on the work done pursuant to the audit engagement letter dated 14 October 2011

#### 14 Related party relationships and transactions

No related party transactions have been disclosed as the company has taken advantage of the exemption under FRSSE (effective April 2008), on the basis that it is a wholly owned subsidiary of a company for which consolidated financial statements are publicly available

# BRIGGS AND STRATTON UK LIMITED MANAGEMENT INFORMATION FOR THE PERIOD ENDED 1 JULY 2012

# DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 1 JULY 2012

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		2012		2011
	£	£	£	£
Turnover				
Commissions receivable		991,849		1,039,812
Administrative expenses		(925,845)		(966,874)
		66,004		72,938
Other operating income				
raining and seminar income		24,335		21,740
Operating profit		90,339		94,678
Other interest receivable and similar income				
Bank interest received	-		9	
Other interest received	151			
		151		9
Profit before taxation	9 12%	90,490	9 11%	94,687

### SCHEDULE OF ADMINISTRATIVE EXPENSES

#### FOR THE PERIOD ENDED 1 JULY 2012

	2012	2011
	£	£
Administrative expenses		
Wages and salaries (excl. N.I.)	394,264	433,146
Directors' remuneration	46,320	44,970
Employer's N I contributions	60,912	70,677
Staff pension costs	31,161	35,038
Training expenditure	11,465	18,281
Rent re operating leases	39,750	39,750
Rates	21,899	21,931
Insurance	29,369	40,090
Light and heat	5,726	8,054
Repairs and maintenance	23,892	16,868
Printing, postage and stationery	15,324	20,929
Telephone	14,839	15,711
Computer running costs	1,094	2,620
Hire of equipment	50,034	53,440
Motor running expenses	24,027	27,073
Travelling expenses	80,237	60,613
Entertaining	1,024	902
Legal and professional fees	2,306	(1,655)
Accountancy	5,919	8,480
Audit fees	14,000	14,000
Bank charges	8,652	6,601
Loss/(Profit) on foreign currency	12,049	(1,063)
Staff welfare	4,151	9,810
Sundry expenses	8,309	6,170
Subscriptions	1,593	2,503
Amortisation on long leasehold	3,256	3,164
Depreciation on plant and machinery	14,273	8,588
Depreciation on motor vehicles	-	183
	925,845	966,874