REGISTERED NUMBER: 02029052 (England and Wales)

# GROUP STRATEGIC REPORT, REPORT OF THE DIRECTORS AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 FOR

A & F SPRINKLERS LIMITED

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### A & F SPRINKLERS LIMITED

# COMPANY INFORMATION for the Year Ended 31 December 2017

DIRECTORS: J M Stansfield
Mrs L K Stansfield

D L Parker
J O Whitlock
D Parr
C Mooney
M J Stansfield

**SECRETARY:** Mrs L K Stansfield

**REGISTERED OFFICE:** Unit 4, Gorrels Way

Trans-Pennine Trading Estate

Rochdale OL11 2PX

**REGISTERED NUMBER:** 02029052 (England and Wales)

**AUDITORS:** Cresswells Accountants (UK) Limited

Chartered Accountants and Statutory Auditors Barclays Bank Chambers

Market Street Hebden Bridge West Yorkshire HX7 6AD

# GROUP STRATEGIC REPORT for the Year Ended 31 December 2017

The directors present their strategic report of the company and the group for the year ended 31 December 2017.

The principal activity of the company and its Southern Ireland subsidiary continues to be that of, the design, installation, maintenance and servicing of fire sprinkler protection systems.

The 91% UK subsidiary is a manufacture of bespoke bracketry and supply of components for fire sprinklers and other mechanical applications.

#### **REVIEW OF BUSINESS**

This full trading year saw a group turnover of £15.5m (2016: £16.5m) which is down on the previous years projections.

An additional 11 employees (2016:10) were added to the to the workforce across the group during the year.

The forecasts for the 2018 turnover are to be in the region of £15m - £17.5m

The future prospects remain encouraging as we endeavour to consolidate our position in the market.

### PRINCIPAL RISKS AND UNCERTAINTIES

The main risks facing the group are the competitive environment in which the group trades, but efforts are made to stay abridge of the industry and to react in a specific way when and if required.

#### **EMPLOYEE INVOLVEMENT**

The group keeps its employees upto date on the matters relevant to them via regular staff meetings.

The training and development of the staff is also important to the group. All staff are given an induction when they start and their training needs are assessed and reviewed throughout the year.

# GROUP STRATEGIC REPORT for the Year Ended 31 December 2017

### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The group's operations expose it to a variety of financial risks that include the effects of credit risk, including that with cash and deposits. Customers are continually credit checked through our in-house processes.

#### **Cashflow Risk**

The group operated primarily in the UK and Ireland and has a diverse range of customers. It operates appropriate control over its debtors and creditor balance and therefore exposure to cashflow risk from realising its working capital is small.

#### **Credit Risk**

The group's principal financial assets are cash and bank balances and trade debtors.

The group's credit risk is primarily attributable to its trade debtors. The amount in the balance sheet is net of allowances for doubtful debts. The group has no significant concentration of credit risk, with exposure spread over a number of counterparts and customers.

### **Liquidity Risk**

The group's liquidity risk is primarily attributable to its trade debtors. The group has no significant concentration of liquidity risk, with exposure spread over a number of counterparts and customers.

#### **Exchange Rate Risk**

Transactions on foreign currencies are recorded at the exchange rate ruling at the date of the transaction.

### **Currency Risk**

Due to new products being sourced from overseas we open ourselves up to currency risk. To minimise the risk we hedge our currency with forward contracts.

### ON BEHALF OF THE BOARD:

J M Stansfield - Director

20 July 2018

# REPORT OF THE DIRECTORS for the Year Ended 31 December 2017

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2017.

#### **DIVIDENDS**

The total distribution of dividends for the year ended 31 December 2017 will be £ 149,000.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2017 to the date of this report.

J M Stansfield Mrs L K Stansfield D L Parker J O Whitlock D Parr C Mooney M J Stansfield

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

#### **AUDITORS**

The auditors, Cresswells Accountants (UK) Limited Chartered Accountants and Statutory Auditors will be proposed for re-appointment at the forthcoming Annual General Meeting.

### ON BEHALF OF THE BOARD:

J M Stansfield - Director

20 July 2018

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF A & F SPRINKLERS LIMITED

#### Opinion

We have audited the financial statements of A & F Sprinklers Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2017 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31 December 2017 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF A & F SPRINKLERS LIMITED

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

### Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Graham Roper BA FCA (Senior Statutory Auditor) for and on behalf of Cresswells Accountants (UK) Limited Chartered Accountants and Statutory Auditors
Barclays Bank Chambers
Market Street
Hebden Bridge
West Yorkshire
HX7 6AD

20 July 2018

# CONSOLIDATED INCOME STATEMENT for the Year Ended 31 December 2017

	Notes	2017 £	2016 £
TURNOVER	3	15,540,883	16,543,386
Cost of sales GROSS PROFIT		<u>9,636,858</u> 5,904,025	11,049,208 5,494,178
Administrative expenses		3,928,732 1,975,293	3,273,338 2,220,840
Other operating income OPERATING PROFIT	5	<u>38,751</u> 2,014,044	<u>47,960</u> 2,268,800
Interest receivable and similar income		<u>532</u> 2,014,576	<u>5,536</u> 2,274,336
Interest payable and similar expenses PROFIT BEFORE TAXATION	6	<u>2,450</u> 2,012,126	2,274,251
Tax on profit  PROFIT FOR THE FINANCIAL YEAR  Profit attributable to:  Owners of the parent  Non-controlling interests	7	388,862 1,623,264 1,618,457 4,807	455,375 1,818,876 1,814,815 4,061
		1,623,264	1,818,876

# CONSOLIDATED OTHER COMPREHENSIVE INCOME for the Year Ended 31 December 2017

	Notes	2017 £	2016 £
PROFIT FOR THE YEAR		1,623,264	1,818,876
OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME FOR THE YEAR			
Total comprehensive income attributable t Owners of the parent Non-controlling interests	co:	1,618,457 4,807 1,623,264	1,814,815 4,061 1,818,876

# CONSOLIDATED BALANCE SHEET 31 December 2017

		201	.7	201	.6
	Notes	£	£	£	£
FIXED ASSETS Tangible assets Investments	10 11		1,079,441 		856,920 856,920
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	12 13	356,413 2,298,733 2,225,692 4,880,838	-	129,523 2,394,940 3,459,483 5,983,946	050,520
CREDITORS Amounts falling due within one year NET CURRENT ASSETS TOTAL ASSETS LESS CURRENT LIABILITIES	14	1,497,447	3,383,391 4,462,832	<u>4,028,176</u>	1,955,770 2,812,690
<b>CREDITORS</b> Amounts falling due after more than one year	15		(168,004)		(16,987)
PROVISIONS FOR LIABILITIES NET ASSETS	18		(121,079) 4,173,749		(96,218) 2,699,485
CAPITAL AND RESERVES Called up share capital Share premium Retained earnings SHAREHOLDERS' FUNDS	19 20 20		10,018 27,845 4,128,309 4,166,172		10,018 27,845 2,658,852 2,696,715
NON-CONTROLLING INTERESTS TOTAL EQUITY	21		7,577 4,173,749		2,770 2,699,485

The financial statements were approved by the Board of Directors on 20 July 2018 and were signed on its behalf by:

J M Stansfield - Director

D L Parker - Director

# COMPANY BALANCE SHEET 31 December 2017

		201	L <b>7</b>	203	16
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	10		982,041		795,575
Investments	11		<u> 171</u>		<u> 171</u>
			982,212		795,746
CURRENT ASSETS	4.5	0.407.444		0.440.750	
Debtors	13	2,427,444		2,440,350	
Cash at bank		2,119,171		3,410,320	
CREDITORS		4,546,615		5,850,670	
CREDITORS  Amounts falling due within one year	14	1 172 650		2 002 150	
Amounts falling due within one year NET CURRENT ASSETS	14	<u>1,173,659</u>	2 272 056	3,903,158	1 047 E12
TOTAL ASSETS LESS CURRENT			<u>3,372,956</u>		1,947,512
LIABILITIES			4,355,168		2,743,258
LIADICITIES			4,555,100		2,773,230
CREDITORS					
Amounts falling due after more than					
one year	15		(153,137)		-
,			, , ,		
PROVISIONS FOR LIABILITIES	18		(113,327)		(89,334)
NET ASSETS			4,088,704		2,653,924
CAPITAL AND RESERVES					
Called up share capital	19		10,018		10,018
Share premium	20		27,845		27,845
Retained earnings	20		4,050,841		<u>2,616,061</u>
SHAREHOLDERS' FUNDS			<u>4,088,704</u>		<u>2,653,924</u>
Company's profit for the financial year			1,578,780		1,957,648
Company's profit for the financial year			1,3/6,/60		1,937,040

The financial statements were approved by the Board of Directors on 20 July 2018 and were signed on its behalf by:

J M Stansfield - Director

D L Parker - Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the Year Ended 31 December 2017

Balance at 1 January 2016	Called up share capital £ 10,018	Retained earnings £ 2,144,037	Share premium £ 27,845
Datance at 1 January 2010	10,010	2,144,037	27,043
Changes in equity Dividends Total comprehensive income Balance at 31 December 2016	10,018	(1,300,000) 1,818,876 2,662,913	- - 27,845
Changes in equity Dividends Total comprehensive income Balance at 31 December 2017	10,018	(149,000) 1,623,264 4,137,177	- - 27,845
	Total £	Non-controlling interests £	Total equi <b>t</b> y £
Balance at 1 January 2016	2,181,900	(1,291)	2,180,609
Changes in equity Dividends Total comprehensive income Balance at 31 December 2016	(1,300,000) 1,818,876 2,700,776	- 4,061 2,770	(1,300,000) 1,822,937 2,703,546
Changes in equity Dividends Total comprehensive income Balance at 31 December 2017	(149,000) 1,623,264 4,175,040	- 4,807 7,577	(149,000) 1,628,071 4,182,617

# COMPANY STATEMENT OF CHANGES IN EQUITY for the Year Ended 31 December 2017

	Called up share capital £	Retained earnings £	Share premium £	Total equity £
Balance at 1 January 2016	10,018	1,958,413	27,845	1,996,276
Changes in equity Dividends Total comprehensive income Balance at 31 December 2016	10,018	(1,300,000) 1,957,648 2,616,061	- - 27,845	(1,300,000) 1,957,648 2,653,924
Changes in equity Dividends Total comprehensive income Balance at 31 December 2017	- - 10,018	(144,000) 1,578,780 4,050,841	- - 27,845	(144,000) 1,578,780 4,088,704

# CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 31 December 2017

	Notes	2017	2016
Cash flows from operating activities		£	£
Cash generated from operations Interest paid	1	461,192 (660)	2,338,601
Interest element of hire purchase payments paid Finance costs paid		(1,790)	- (85)
Tax paid Net cash from operating activities		(423,390) 35,352	(379,189) 1,959,327
Cash flows from investing activities			
Purchase of tangible fixed assets		(338,773)	(580,326)
Sale of tangible fixed assets		4,836	` 8,100 <sup>°</sup>
Assets refinanced under HP		218,769	-
Interest received		532	5,536
Net cash from investing activities		<u>(114,636</u> )	<u>(566,690</u> )
Cash flows from financing activities			
Capital repayments in year		(21,879)	_
Amount introduced by directors		150,189	1,300,481
Amount withdrawn by directors		(1,133,817)	(212,055)
Government Grant		-	20,800
Equity dividends paid		<u>(149,000</u> )	<u>(1,300,000</u> )
Net cash from financing activities		<u>(1,154,507</u> )	<u>(190,774</u> )
(Decrease)/increase in cash and cash and cash and cash equivalents at	sh equivalents	(1,233,791)	1,201,863
beginning of year	2	3,459,483	2,257,620
Cash and each equivalents at and			
Cash and cash equivalents at end of year	2	2,225,692	3,459,483

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 31 December 2017

# 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2017	2016
	£	£
Profit before taxation	2,012,126	2,274,251
Depreciation charges	110,192	72,618
Loss/(profit) on disposal of fixed assets	1,225	(5,508)
Government grants	(2,080)	(1,773)
Finance costs	2,450	85
Finance income	(532)	(5,536)
	2,123,381	2,334,137
Increase in stocks	(226,890)	(93,114)
Decrease/(increase) in trade and other debtors	85,288	(1,294,329)
(Decrease)/increase in trade and other creditors	(1,520,587)	1,391,907
Cash generated from operations	461,192	2,338,601

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

### Year ended 31 December 2017

real ended 31 December 2017	31.12.17	1.1.17
Cash and each cavivalents	1 225 602	2 4FO 493
Cash and cash equivalents Year ended 31 December 2016	2,225,692	<u>3,459,483</u>
	31.12.16	1.1.16
	£	£
Cash and cash equivalents	<u>3,459,483</u>	<u>2,257,620</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the Year Ended 31 December 2017

#### 1. STATUTORY INFORMATION

A & F Sprinklers Limited is a private company, limited by shares , registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. ACCOUNTING POLICIES

### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### **Turnover**

Turnover is recognised at the fair value of consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlements and volume rebates.

Revenue from contracts for the provision of services is recognised by reference to the stage of completion when the stage of completion, cost incurred and cost to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. When the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.

Full provision is made for losses on all contracts in the year in which the loss is first foreseen.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property - 10% on cost

Plant and machinery - 10% on cost and over 10 years Fixtures and fittings - 10% on cost and over 10 years

Motor vehicles - over 5 years Computer equipment - over 4 years

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

# 2. ACCOUNTING POLICIES - continued Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

#### 3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group.

An analysis of turnover by class of business is given below:

		2017	2016
		£	£
	Installation of sprinklers	12,334,499	14,577,600
	Service and maintenance	2,351,107	1,725,142
	Manufacture of components	855,277	240,644
		15,540,883	16,543,386
	An analysis of turnover by geographical market is given below:		
		2017	2016
		2017 f	<b>2</b> 010
	United Kingdom	15,540,883	16,543,386
		15,540,883	16,543,386
4.	EMPLOYEES AND DIRECTORS		
		2017	2016
		£	£
	Wages and salaries	1,992,928	1,501,889
	Social security costs	215,899	160,660
	Other pension costs	168,654	66,864
		<u>2,377,481</u>	1,729,413

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 4. EMPLOYEES AND DIRECTORS - continued

	The average number of employees during the year was as follows:	2017	2016
	Directors Administrative Production	7 27 <u>23</u> <u>57</u>	7 20 <u>19</u> <u>46</u>
	Directors' remuneration Directors' pension contributions to money purchase schemes	2017 £ 472,943 153,629	2016 £ 458,271 65,650
	The number of directors to whom retirement benefits were accruing was as follows:	ows:	
	Money purchase schemes	7	3
	Information regarding the highest paid director is as follows:	2017	2016
	Emoluments etc Pension contributions to money purchase schemes	£ 109,113 <u>7,500</u>	£ 118,101 <u>7,500</u>
5.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
	Hire of plant and machinery Other operating leases Depreciation - owned assets Depreciation - assets on hire purchase contracts Loss/(profit) on disposal of fixed assets Auditors' remuneration Other non- audit services Foreign exchange differences	2017 £ 799,035 150,995 106,140 4,051 1,225 17,300 9,500 (2,989)	2016 £ 792,716 109,447 72,619 - (5,508) 18,102 - (32,422)
6.	INTEREST PAYABLE AND SIMILAR EXPENSES	2017	2016
	Interest on overdue tax Hire purchase Tax penalty	2017 £ 660 1,790 	2016 £ - - 85 85

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 7. TAXATION

Anal	ysis	of	the	tax	charge
------	------	----	-----	-----	--------

The tax charge on the profit for the year was as follows:

	2017 £	2016 £
Current tax: UK corporation tax	364,002	429,331
Deferred tax Tax on profit	24,860 388,862	26,044 455,375

UK corporation tax has been charged at 19% .

### Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

Profit before tax	2017 £ 2,012,126	2016 £ 2,274,251
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2016 - 20%)	382,304	454,850
Effects of: Expenses not deductible for tax purposes Income not taxable for tax purposes	6,543 (308)	615
Change in rate Tax losses carried forward Total tax charge	188 135 388,862	(90) - 455,375

### 8. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

#### 9. **DIVIDENDS**

	2017	2016
	£	£
Ordinary shares of £1 each		
Interim	<u> 149,000</u>	1,300,000

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 10. TANGIBLE FIXED ASSETS

Group

COST	Improvements to property £	Plant and machinery £	Fixtures and fittings £
At 1 January 2017	_	728,253	31,841
Additions	159,917	83,514	17,862
Disposals		(4,500)	/
At 31 December 2017	159,917	807,267	49,703
DEPRECIATION			
At 1 January 2017	-	43,959	7,640
Charge for year	4,792	44,852	3,540
Eliminated on disposal		(1,313)	-
At 31 December 2017	4,792	87,498	11,180
NET BOOK VALUE At 31 December 2017	155,125	719,769	38,523
At 31 December 2016		684,294	24,201
At 31 December 2010		007,237	27,201
	Motor	Computer	
	vehicles	equipment	Totals
	£	£	£
COST			
At 1 January 2017	228,809	26,121	1,015,024
Additions	60,230	17,250	338,773
Disposals At 31 December 2017	<u>(41,445)</u> 247,594	( <u>19,454</u> ) 23,917	(65,399) 1,288,398
DEPRECIATION	247,394	23,917	1,200,390
At 1 January 2017	87,707	18,798	158,104
Charge for year	50,132	6,875	110,191
Eliminated on disposal	(40,780)	(17,245)	(59,338)
At 31 December 2017	97,059	8,428	208,957
NET BOOK VALUE			
At 31 December 2017	150,535	15,489	1,079,441
At 31 December 2016	141,102	7,323	856,920

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 10. TANGIBLE FIXED ASSETS - continued

### Group

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

			Plant and machinery £
COST Reclassification/transfer At 31 December 2017 DEPRECIATION			243,075 243,075
Charge for year At 31 December 2017 NET BOOK VALUE			4,051 4,051
At 31 December 2017			239,024
Company	Improvemente		Eivturos
	Improvements to	Plant and	Fixtures and
	property £	machinery £	fittings £
COST	_	_	_
At 1 January 2017	-	661,236	30,745
Additions	154,487	49,061	13,875
Disposals	154.407	<u>(4,500</u> )	44.620
At 31 December 2017 DEPRECIATION	<u> 154,487</u>	<u>705,797</u>	<u>44,620</u>
At 1 January 2017	<u>-</u>	37,319	7,512
Charge for year	4,746	37,200	3,423
Eliminated on disposal	<del></del>	(1,313)	<u> </u>
At 31 December 2017	4,746	<u>73,206</u>	<u> 10,935</u>
NET BOOK VALUE	140 741	622 501	22.685
At 31 December 2017 At 31 December 2016	149,741	632,591	33,685
At 31 December 2010		<u>623,917</u>	<u>23,233</u>

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 10. TANGIBLE FIXED ASSETS - continued

### Company

COST	Motor vehicles £	Computer equipment £	Totals £
COST	220.000	26 121	046 014
At 1 January 2017	228,809	26,121	946,911
Additions	60,230	17,250	294,903
Disposals	(41,445)	(19,454)	(65,39 <u>9</u> )
At 31 December 2017	247,594	23,917	1,176,415
DEPRECIATION			
At 1 January 2017	87,707	18,798	151,336
Charge for year	50,132	6,875	102,376
Eliminated on disposal	(40,780)	(17,245)	<u>(59,338</u> )
At 31 December 2017	97,05 <u>9</u>	8,428	<u> 194,374</u>
NET BOOK VALUE			
At 31 December 2017	<u> 150,535</u>	15,489	982,041
At 31 December 2016	141,102	7,323	795,575

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	machinery £
COST	
Reclassification/transfer	<u>243,075</u>
At 31 December 2017	243,075
DEPRECIATION	
Charge for year	4,051
At 31 December 2017	4,051
NET BOOK VALUE	
At 31 December 2017	<u>239,024</u>

### 11. FIXED ASSET INVESTMENTS

### Company

	group undertakings £
COST At 1 January 2017	
and 31 December 2017	<u> 171</u>
NET BOOK VALUE At 31 December 2017 At 31 December 2016	<u> 171</u> <u> 171</u>

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Shares in

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 11. FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

### **Subsidiaries**

Α	& F	Sprink	lers (I	reland)	Limited
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Registered office:

Nature of business: Installation of sprinklers

Nature of business. Instantation of sprinklers		
	%	
Class of shares:	holding	
Ordinary	100.00	
,		2017
		£
Aggregate capital and reserves		1,022
Loss for the year		(983)

### **Fire-Mech Fixings Limited**

Registered office:

Class of shares:

Nature of business: Components

Ordinary	91.00		
•		2017	2016
		£	£
Aggregate capital and reserves		84,193	30,778
Profit for the year		<u> 58,415</u>	<u>45,124</u>

%

holding

#### 12. STOCKS

		Group
	2017	2016
	£	£
Stocks	_356,413	129,523

### 13. **DEBTORS**

	Group		Com	pany
	2017 £	2016 £	2017 £	2016 £
Amounts falling due within one year: Trade debtors	_	1,729,853	922,783	1 611 421
Amounts owed by group undertakings	1,174,376	-	578,831	1,611,431 180,071
Amounts recoverable on contract Other debtors	768,213 285,346	598,526 26,950	768,213 96,218	598,526 24,120
Tax Prepayments and accrued income	41,223	10,921 28,690	- 31,824	- 26,202
Trepayments and decided mesime	2,269,158	2,394,940	2,397,869	2,440,350
Amounts falling due after more than one year:				
Trade debtors	<u>29,575</u>		<u>29,575</u>	
Aggregate amounts	2,298,733	2,394,940	2,427,444	2,440,350

2016

14,954

(1,374)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Con	npany
	2017	2016	2017	2016
	£	£	£	£
Hire purchase contracts (see note 16)	43,753	-	43,753	-
Trade creditors	670,985	1,713,358	358,008	1,621,065
Tax	184,003	254,312	170,029	242,805
Social security and other taxes	120,270	158,408	110,914	154,241
VAT	170,127	357,813	186,614	345,280
Directors' current accounts	183,443	1,167,071	183,443	1,167,071
Accrued expenses	122,786	375,174	120,898	372,696
Deferred government grants	2,080	2,040		
	1,497,447	4,028,176	1,173,659	3,903,158

# 15. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Gro	up	Comp	any
	2017	2016	2017	2016
	£	£	£	£
Hire purchase contracts (see note 16)	153,137	-	153,137	-
Deferred government grants	14,867	16,987		-
	168,004	16,987	153,137	

### 16. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

	Hire purch	ase contracts
	2017	2016
	£	£
Gross obligations repayable:		
Within one year	46,944	-
Between one and five years	164,304	-
·	211,248	
Finance charges repayable:		
Within one year	3,191	-
Between one and five years	_11,167	-
,	14,358	
Net obligations repayable:		
Within one year	43,753	_
Between one and five years	153,137	_
	196,890	
	<u> </u>	

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 16. LEASING AGREEMENTS - continued

Com	pany
-----	------

	Hire purchase contr	
	2017	2016
	£	£
Gross obligations repayable:		
Within one year	46,944	_
Between one and five years	164,304	_
Datition one and my famo	211,248	
Finance charges repayable:		
	2 101	
Within one year	3,191	_
Between one and five years	11,167	
	_14,358	
Net obligations repayable:		
Within one year	43,753	-
Between one and five years	<u> 153,137</u>	
	<u> 196,890</u>	
	<del></del>	
Company		
• •	Non-can	cellable

	NOTI-Cat	iceliable
	operatin	ig leases
	2017	2016
	£	£
Within one year	137,415	99,085
Between one and five years	97,428	107,295
	234,843	206,380

### 17. SECURED DEBTS

The following secured debts are included within creditors:

	Gro	up	Comp	any
	2017	2016	2017	2016
	£	£	£	£
Hire purchase contracts	<u> 196,890</u>		<u> 196,890</u>	

The Groups bankers Nat West Bank Plc have a fixed and floating charge over the assets of the Company by way of a debenture dated 23 November 2006.

### 18. PROVISIONS FOR LIABILITIES

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Deferred tax				
Accelerated capital allowances	121,805	96,218	114,053	89,334
Other timing differences	(726)	· <u>=</u>	(726)	<u> </u>
_	121,079	96,218	113,327	89,334

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 18. PROVISIONS FOR LIABILITIES - continued

		Deferred tax £
		96,218 24,861 121,079
		Deferred tax £
		89,334 23,993 113,327
Nominal	2017 C	2016 £
£1 £1	9,353 665 10,018	9,353 665 10,018
	value: £1	value:       £         £1       9,353         £1       665

### Group

19.

20.

Group

	Retained earnings £	Share premium £	Totals £
At 1 January 2017 Profit for the year Dividends At 31 December 2017	2,658,852 1,618,457 (149,000) 4,128,309	27,845 27,845	2,686,697 1,618,457 (149,000) 4,156,154

#### Company

Company (	Retained earnings £	Share premium £	Totals £
At 1 January 2017 Profit for the year Dividends	2,616,061 1,578,780 (144,000)	27,845	2,643,906 1,578,780 (144,000)
At 31 December 2017	4,050,841	27,845	4,078,686

### 21. NON-CONTROLLING INTERESTS

The Minority Interest is the 9% of shares held in the subsidiary Fire-Mech Fixings Limited.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2017

### 22. **PENSION COMMITMENTS**

The Group contributes to the personal pension schemes of certain employees. The assets of these scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the Group to the fund and amounted to £168,654 (2016 £66,864).

### 23. RELATED PARTY DISCLOSURES

During the year, total dividends of £144,000 (2016 - £1,300,000) were paid to the directors .

The following director's made loans to the company. The balances outstanding at 31 December 2017 were

		2017	2016
£	£		
Mr JM Stansfield		125,530	1,167,071
Mrs LK Stansfield		57,913	<u> </u>
		183,443	1,167,071

There are two debentures in favour of Nat West Bank PLC held by way of a legal mortgage over Unit 4 Trans Pennine Trading Estate Gorrels Way Rochdale. A property in which A & F Sprinklers Limited hold the title to as a trustee.

On 5th November 2015 the group entered in to a cross guarantee of £200,000 in respect of borrowing of the UK subsidiary.

The group's head office is owned by a SIPP in which one of its directors has an interest the rent paid was £54,000 (2016 £54,000)

### 24. ULTIMATE CONTROLLING PARTY

The controlling party is J M Stansfield.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.