GREAT WESTERN ENTERPRISE (HOLDINGS)
LIMITED
COMPANY LIMITED BY GUARANTEE
REPORT OF THE DIRECTORS AND
AUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2008

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COMPANY INFORMATION FOR THE YEAR ENDED 31ST MARCH 2008

DIRECTORS:

Mrs N Alberry Mrs D Milner

Mr A Fletcher Dr B Phillips Mr T Postlethwaite

Mr P D Tanner

SECRETARY:

Mrs L A Wilkinson

REGISTERED OFFICE:

Great Western Business Centre

Emlyn Square SWINDON Wiltshire SN1 5BP

REGISTERED NUMBER:

2021993 (England and Wales)

AUDITORS:

Morris Owen

Registered Auditors 43-45 Devizes Road

SWINDON Wiltshire SN1 4BG

BANKERS:

Barclays Bank Plc

10 - 14 High Street

SWINDON Wiltshire SN1 3ED

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 2008

The directors present their report with the financial statements of the company and the group for the year ended 31st March 2008

PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of the provision of support to small and medium size enterprises and other organisations.

REVIEW OF BUSINESS

The results for the year and financial position of the company and the group are as shown in the annexed financial statements

In particular we have

- In May 2007 we completed the sale of our three freehold properties to Safeland Trustee (Jersey) Limited The sale agreement included the assignment of four leasehold properties, also operated as managed workspace, subject to Landlords agreement by September In September, Safeland Trustee (Jersey) Limited opted to exercise a break clause in the agreement, withdrawing from the agreement to the assignments, none of which, to that date, had been authorised by Landlords The consideration for the sale was accordingly revised In parallel, in May 2007, our wholly owned subsidiary GWE Ltd agreed the sale of its workspace management business to Safeland Trustee (Jersey) Limited In May GWE Ltd transferred all its workspace management business, staff and associated contracts to Safeland plc The sale represents a major milestone for the company
- As a consequence the workspace portfolio was managed under contract by
 - o GWE Ltd from 1 April 17 May 2007
 - o Safeland plc from 18 May 31 Oct 2007
 - o GWE Ltd from 1 Nov 31 March 2008
- We maintained our one third shareholding in a joint venture company Northern Arc Ltd which has been awarded a contract with the South West Regional Development Agency to deliver Business Link and other business support services across the northern part of the South West region, from 1 April 2007 for 3 years
- We completed the transfer of our Business Link Wiltshire business to Northern Arc Ltd on 1 April 2007, including the transfer of our staff, associated contracts, including a contract from the Learning and Skills Council to deliver the Train to Gain Skills Brokerage Service in the South West and associated reserves
- We have maintained our interest in Tetricus Ltd and its wholly owned subsidiary, Porton Bioscience and Technology Centre Ltd
 Plans to extend the Bioscience Incubation Centre continue to firm up
- We have maintained our interest in Incubation South East Ltd, which is actively providing property development and management services for the South East England Development Agency
- We have maintained an interest in Skills South East Ltd, a joint venture company owned equally by each of the six Business Link Operators in the South East region SSE Ltd was awarded a 3 year contract to March 2010 by the Learning and Skills Council to deliver the Train to Gain Skills Brokerage Service
- We have continued to deliver the contract for Business Link services in Berkshire from South East England Development Agency We retain our membership of the Consortium set up by the SE Business Link Operators which is a condition of our contract
- We have performed to a satisfactory level against key performance targets associated with our Business Link contract in Berkshire
- On 1 April 2008 we entered into an agreement with Bristol Chamber of Commerce & Industry (Business West), a Bristol based business with similar objectives to merge our two trading subsidiary businesses

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 2008

This agreement included the transfer of assets, liabilities and associated contracts to GWE Business West Ltd It included the transfer of assets, liabilities, contracts and employees from GWE (Holdings) Ltd and our subsidiary GWE Ltd It excluded the transfer of our interest in Tetricus Ltd and Skills South East Ltd In return GWE (Holdings) Ltd acquired Ordinary Shares and Preference Shares in GWE Business West Ltd

 The merger process commenced on 25 March and was completed by 1 April 2008 Agreed assets, liabilities, contracts and staff were transferred between those dates. GWE Business West Ltd was fully operational from 1 April 2008. The merger was managed to safeguard jobs and services to our customers with the aim of extending the range and geographic reach of services we provide for small businesses.

DIVIDENDS

No dividends will be distributed for the year ended 31st March 2008

DIRECTORS

The directors shown below have held office during the whole of the period from 1st April 2007 to the date of this report

Mrs N Alberry Mrs D Milner Mr A Fletcher Dr B Phillips Mr T Postlethwaite Mr P D Tanner

POLITICAL AND CHARITABLE CONTRIBUTIONS

During the year the company made charitable contributions of £830 (2007 £85)

CORPORATE GOVERNANCE

The Board of Great Western Enterprise recognises its responsibilities for ensuring that arrangements are made for keeping proper books of account with respect to the company's transactions and asset and liabilities and discharges its responsibilities through the Group Audit. It also recognises its responsibilities for maintaining a satisfactory system of internal controls over the company's books of accounts and transactions, and hence for taking responsible steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 2008

INTERNAL FINANCIAL CONTROL

The Board is ultimately responsible for establishing systems of internal financial control. Such systems can provide only reasonable and not absolute assurance against material financial misstatements or loss. Key elements are

- Formal policies and procedures are in place, including financial regulations and standing orders and rules relating to the delegation of authorities which allow the monitoring of controls and restrict the unauthorised use of the company's assets
- Experienced and suitably qualified staff take responsibility for important business functions. Annual appraisal procedures have been established to maintain standards of performance.
- Forecasts and budgets are prepared that allow management to monitor the key business and financial activities and risks and the progress towards financial objectives set for both the year and the medium term. Significant variances from budget are investigated as appropriate.
- The board, via the Group Audit committee, reviews reports to management, from the internal auditors and from the external auditors to provide reasonable assurance that control procedures are suitable, adequate and are being followed
- Formal procedures have been established for instituting appropriate action to correct weaknesses identified from the above reports
- The internal audit function is externally resourced and reports directly to the Group Audit Committee
- A Group Remuneration Committee has been established to make recommendations on the employment contracts and remuneration packages of key executives

The Board has reviewed the effectiveness of the systems of financial control and, where material weaknesses in financial control were identified, corrective action has been taken in all cases

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the group's auditors are unaware, and each director has taken all reasonable steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 2008

AUDITORS

The auditors, Morris Owen, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985

ON BEHALF OF THE BOARD:

Mrs L A Wilkinson - Secretary

24th July 2008

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GREAT WESTERN ENTERPRISE (HOLDINGS) LIMITED

We have audited the financial statements of Great Western Enterprise (Holdings) Limited for the year ended 31st March 2008 on pages eight to twenty nine. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page four

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GREAT WESTERN ENTERPRISE (HOLDINGS) LIMITED

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company and the group as at 31st March 2008 and of the loss of the group for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985,

- the information given in the Report of the Directors is consistent with the financial statements

Morris Owen

Registered Auditors 43-45 Devizes Road

24 July 2008

SWINDON Wiltshire SN1 4BG

Date

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2008

| | | 20 | 008 | 20 | 07 |
|---|----------|----------------------------|----------------------------|------------------------|-------------------------|
| | Notes | £ | £ | £ | £ |
| TURNOVER: GROUP AND SHARE OF JOINT VENTURE Less share of joint venture's turnove | er | | 10,344,127 (4,163,056) | | 10,092,913 (141,530) |
| GROUP TURNOVER Continuing operations Discontinued operations | 2 | - 6,181,071 | 6,181,071 | 4,993,495 4,957,888 | 9,951,383 |
| GROSS PROFIT | 3 | | 6,181,071 | | 9,951,383 |
| Net operating expenses | 3 | | 6,656,625 | | 9,780,237 |
| OPERATING (LOSS)/PROFIT Continuing operations Discontinued operations | 5 | (475,554) | (475,554) | 260,502 (89,356) | 171,146 |
| Share of associate's operating profit Share of joint venture's operating profit | | | 15,588 359,195 | | 4,851 105,952 |
| Loss on sale of tangible fixed assets Loss on sale of joint venture | | | (194,323) (227,169) | | |
| Interest receivable and similar incom Share of joint venture interest receivables Share of associate's interest receivables | able | 231,809 37,465 3,453 | (522,263) | 52,547 | 281,949 54,658 |
| | | | (249,536) | | 336,607 |
| Amounts written off investments | 6 | | <u>19,900</u> (269,436) | | 336,607 |
| Interest payable and similar charges | 7 | | 13,873 | | 96,811 |
| (LOSS)/PROFIT ON ORDINARY AS BEFORE TAXATION | CTIVITI | ES | (283,309) | | 239,796 |
| Tax on (loss)/profit on ordina activities | ary 8 | | 718,872 | | 2,675 |
| (LOSS)/PROFIT FOR THE FINANC AFTER TAXATION | IAL YEA | AR | <u>(1,002,181</u>) | | 237,121 |

The notes form part of these financial statements

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31ST MARCH 2008

| | 2008 £ | 2007 £ | | | |
|---|--|--|--|--|--|
| (LOSS)/PROFIT FOR THE FINANCIAL YEAR Revaluation of investment properties Share of associates retained profit Share of joint ventures retained profit | (1,384,064) - 15,552 <u>366,331</u> | 126,882 1,964,611 4,287 105,952 | | | |
| TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR | (1,002,181) | 2,201,732 | | | |
| NOTE OF HISTORICAL COST PROFITS AND LOSSES FOR THE YEAR ENDED 31ST MARCH 2008 | | | | | |
| | 2008 £ | 2007 £ | | | |
| REPORTED (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Realisation of property revaluation | (283,309) _3,188,445 | 239,796 | | | |
| HISTORICAL COST PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | 2,905,136 | 239,796 | | | |
| HISTORICAL COST PROFIT FOR THE YEAR RETAINED AFTER TAXATION | 2,186,264 | 237,121 | | | |

CONSOLIDATED BALANCE SHEET 31ST MARCH 2008

| | | 20 | 08 | 200 | 07 |
|---------------------------------------|-------|------------------|-----------|-----------|------------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Intangible assets | 10 | | 4,230 | | 19,489 |
| Tangible assets | 11 | | - | | 91,247 |
| Investments in joint ventures | 12 | | | 750.004 | |
| Share of gross assets | | 443,581 | 435.034 | 758,004 | 420 601 |
| Share of gross liabilities | 4.5 | <u>(307,657)</u> | 135,924 | (319,403) | 438,601 |
| Investments in associates | 12 | | 4,317,964 | | 52,079 |
| | | | 4,458,118 | | 601,416 |
| CURRENT ASSETS | | | | | |
| Tangible assets | 11 | - | | 240,940 | |
| Debtors | 14 | - | | 1,854,443 | |
| Investment property | 13 | - | | 6,300,000 | |
| Cash at bank and in hand | | | | 1,508,924 | |
| | | _ | | 9,904,307 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 15 | 16 | | 4,726,656 | |
| NET CURRENT LIABILITIES | | | (16) | | 5,177,651 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 4,458,102 | | 5,779,067 |
| CREDITORS | | | | | |
| Amounts falling due after more | | | | | |
| than one year | 16 | | - | | (253,215) |
| PROVISIONS FOR LIABILITIES | 20 | | | | (65,569) |
| NET ASSETS | | | 4,458,102 | | 5,460,283 |
| NET ASSETS | | | | | |
| RESERVES | | | | | |
| Revaluation reserve | 21 | | - | | 3,188,445 |
| Profit and loss account | 21 | | 4,458,102 | | <u>2,271,838</u> |
| | 23 | | 4,458,102 | | 5,460,283 |

The financial statements were approved by the Board of Directors on 24th July 2008 and were signed on its behalf by

Mrs D Milner - Director

Mr T Postlethwaite - Director

COMPANY BALANCE SHEET 31ST MARCH 2008

| | | 20 | 08 | 20 | 07 |
|---|-------|----|-----------|---------------|------------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Intangible assets | 10 | | - | | - |
| Tangible assets | 11 | | - | | 6,079 |
| Investments | 12 | | 4,258,066 | | <u>437,534</u> |
| | | | 4,258,066 | | 443,613 |
| CURRENT ASSETS | | | | | |
| Tangible assets | 11 | - | | 240,943 | |
| Investment property | 13 | - | | 6,300,000 | |
| Debtors | 14 | - | | 176,069 | |
| Cash at bank | | | | <u>17,409</u> | |
| | | - | | 6,734,421 | |
| CREDITORS Amounts falling due within one year | 15 | 18 | | 2,939,871 | |
| NET CURRENT LIABILITIES | | | (18) | | 3,795,550 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 4,258,048 | | 4,238,163 |
| CREDITORS Amounts falling due after more th | | | | | |
| one year | 16 | | - | | (66,804) |
| PROVISIONS FOR LIABILITIES | 20 | | | | <u>(65,569</u>) |
| NET ASSETS | | | 4,258,048 | | 4,105,790 |
| RESERVES | | | | | |
| Revaluation reserve | 21 | | _ | | 3,188,445 |
| Profit and loss account | 21 | | 4,258,048 | | 917,345 |
| | 23 | | 4,258,048 | | 4,105,790 |

The financial statements were approved by the Board of Directors on 24th July 2008 and were signed on its behalf by

Mrs D Milher - Director

Mr T Postlethwaite - Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2008

| | - | | | | |
|---|--------------|-------------|-------------------------------|-------------|----------------------|
| | Notes | 20 £ | 08 £ | 200 £ | 7 £ |
| Net cash (outflow)/inflow from operating activities | notes 1 | r. | (918,176) | £ | 391,775 |
| Returns on investments and servicing of finance | 2 | | 217,936 | | (44,264 |
| Capital expenditure and financial investment | 2 | | 1,216,252 | | (477,824 |
| | | | 516,012 | | (130,313 |
| Financing | 2 | | (2,013,686) | | 789,035 |
| (Decrease)/Increase in cash in | the period | d | <u>(1,497,674</u>) | | 658,722 |
| Reconciliation of net cash flow to movement in net debt | 3 | | - | | |
| (Decrease)/Increase in cash in the period Cash outflow/(inflow) | | (1,497,674) | | 658,722 | |
| from decrease/(increase) in debt a lease financing | nd | 2,013,686 | | (789,035) | |
| Change in net debt resulting from cash flows | | | 516,012 | | (130,313 |
| Movement in net debt in the pe Net debt at 1st April | riod | | 516,012 (<u>516,012</u>) | | (130,313 (385,699 |
| | | | | | (383,099 |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2008

| 1 | ECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH (OUTFLOW)/INFLO | W |
|---|--|---|
| | ROM OPERATING ACTIVITIES | |

| Operating (loss)/profit Depreciation charges Profit on disposal of fixed assets Decrease in debtors (Decrease)/Increase in creditors Net cash inflow from continuing operating activities Net cash outflow from discontinued operating activities Net cash outflow from operating activities | Continuing £ - 385 - - - - 385 | Discontinued £ (475,554) 76,001 (132,252) 1,060,705 (1,447,461) (918,561) | £ (475,554) 76,386 (132,252) 1,060,705 |
|--|--|--|--|
| Year ended 31st March 2007 Operating (loss)/profit Depreciation charges Loss on disposal of fixed assets | Continuing £ 260,502 55,484 325 | Discontinued £ (89,356) 103,007 13,890 | I Total £ 171,146 158,491 14,215 |
| Increase in debtors (Decrease)/Increase in creditors | (305,206) 52,673 | (72,294) 372,750 | (377,500) 425,423 |
| Net cash inflow from continuing operating activities Net cash inflow from discontinued operating activities | 63,778 | 327,997 | |
| Net cash inflow from operating activities | | | <u>391,775</u> |
| ANALYSIS OF CASH FLOWS FOR HEADINGS NETT | ED IN THE CA | SH FLOW ST | ATEMENT |
| Returns on investments and servicing of finance | | 2008 £ | 2007 £ |
| • | | 221 800 | 52 547 |

2

| | 2008 £ | 2007 £ |
|---|---------------------|--------------------|
| Returns on investments and servicing of finance Interest received Interest paid | 231,809 (13,873) | 52,547 (96,251) |
| Interest element of hire purchase or finance lease rentals payments | - | <u>(560</u>) |
| Net cash inflow/(outflow) for returns on investments and servicing of finance | 217,936 | (44,264) |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2008

2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT - continued

| Continued | | | |
|--|----------------|----------------------|--------------------|
| | | 2008 £ | 2007 £ |
| Capital expenditure and financial investment Purchase of tangible fixed assets | | (17,294) | (47,676) |
| Purchase of tangible fixed assets Purchase of fixed asset investments | | (4,221,548) | (47,070) |
| Purchase of investment property | | (273,903) | (430,170) |
| Sale of tangible fixed assets | | 159,875 5 560 122 | 22 |
| Sale of investment property | | _5,569,122 | |
| Net cash inflow/(outflow) for capital exper financial investment | nditure and | 1,216,252 | (477,824) |
| Financing | | | |
| New loans in year | | - | 2,054,920 |
| Loan repayments in year | | (2,013,686) | |
| Capital repayments in year | | | <u>(21,949</u>) |
| Net cash (outflow)/inflow from financing | | (2,013,686) | 789,035 |
| ANALYSIS OF CHANGES IN NET DEBT | | | |
| | At 1.4.07 £ | Cash flow £ | At 31.3.08 £ |
| Net cash Cash at bank and in hand | 1 508 924 | (1,508,924) | _ |
| Bank overdraft | (11,250) | 11,250 | |
| | 1,497,674 | (1,497,674) | <u>-</u> |
| Debt | | | |
| Debts falling due within one year | (2,013,686) | 2,013,686 | |
| | (2,013,686) | 2,013,686 | <u>-</u> |
| Total | (516,012) | 516,012 | _ |

4 DISPOSAL OF BUSINESS

3.

On 11 March 2008 we entered into an agreement to merge our business with the business of Bristol Chamber of Commerce and Industry Ltd a company based in Bristol with similar objectives, delivering a range of business support services. This included the transfer of the business, staff, contracts, assets and liabilities into a new company called GWE Business West Ltd, jointly owned by GWE (Holdings) Ltd and Bristol Chamber of Commerce and Industry Ltd. The merger and transfer of the entire business was completed on 1 April 2008. All trading as GWE Ltd ceased as a consequence on 25 March 2008, the date when the business, staff, contracts, agreed assets and liabilities of GWE Ltd were transferred into GWE Business West Ltd.

The notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2008

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and all group undertakings. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over its useful economic life. The results of companies acquired or disposed of are included in the profit and loss account. A separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 230 of the Companies Act 1985. The individual subsidiary companies accounts are filed at Companies House.

Turnover

Turnover represents net invoiced sales of services, excluding value added tax

Goodwill

Goodwill arising on the acquisition of subsidiary and associated undertakings is capitalised and amortised over its useful economic life, in accordance with Financial reporting Standard 10 Goodwill and Intangible Fixed Assets

Goodwill is being amortised on a straight line basis over 20 years

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Land and buildings

- Over the term of the lease

Fixtures and fittings

- 10 - 33% on cost

Motor vehicles

- 20% on cost

Computer equipment

- 33% on cost

Investment property

Investment properties are shown at their open market value. The surplus or deficit arising from the annual revaluation is transferred to the investment revaluation reserve unless a deficit, or its reversal, on an individual investment property is expected to be permanent, in which case it is recognised in the profit and loss account for the year.

This is in accordance with Statement of Standard Accounting Practice 19 Accounting for Investment properties which, unlike Schedule 4 to the Companies Act 1985, does not require depreciation of investment properties. Investment properties are held for their investment potential and not for use by the company and so their current value is of prime importance. The departure from the provisions of the Act is required in order to give a true and fair view.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

1 ACCOUNTING POLICIES - continued

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate

Deferred government grants

Grants toward revenue expenditure are released to the profit and loss account as the related expenditure is incurred. Income is deferred in respect of project expenditure not yet incurred. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets.

2 TURNOVER

The turnover and loss (2007 - profit) before taxation are attributable to the one principal activity of the group

An analysis of turnover by class of business is given below

| | Property Rental Income SBS Core & Other LSC Contract Income RDA Contract Income ESF Contract Income Development Division Income Other | | 2008 £ 471,887 2,368,055 88,319 1,054,919 272,934 1,349,112 575,845 | 2007 £ 1,713,213 4,285,767 558,628 1,300,410 132,133 1,775,047 186,185 9,951,383 |
|---|---|-----------------|---|---|
| 3 | ANALYSIS OF OPERATIONS | | | |
| | | Continuing | 2008 Discontinued | Total |
| | Gross profit | | 6,181,071 | 6,181,071 |
| | Net operating expenses | | | |
| | Administrative expenses Other operating income | | 6,663,441 (6,816) | 6,663,441 (6,816) |
| | | | 6,656,625 | 6,656,625 |
| | | Continuing £ | 2007 Discontinued £ | Total £ |
| | Gross profit | 4,993,495 | 4,957,888 | 9,951,383 |
| | Net operating expenses | | | |
| | Administrative expenses | 4,732,993 | 5,047,244 | 9,780,237 |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

| | CTAFF COCTO | | |
|---|---|--------------------------------------|--------------------------------------|
| 4 | STAFF COSTS | 2008 | 2007 |
| | Wages and salaries Social security costs Other pension costs | £ 2,136,899 230,878 144,891 | £ 3,354,002 351,146 220,260 |
| | | 2,512,668 | 3,925,408 |
| | The average monthly number of employees during the year was as fo | llows 2008 | 2007 |
| | | | |
| | Number of staff Number of directors | 64 4 | 124 12 |
| | | 68 | 136 |
| 5 | OPERATING (LOSS)/PROFIT | | |
| | The operating loss (2007 - operating profit) is stated after charging/(| crediting) | |
| | | 2008 £ | 2007 £ |
| | Depreciation - owned assets | 76,001 | 156,867 |
| | (Profit)/Loss on disposal of fixed assets Goodwill amortisation | (132,252) 385 | 14,215 1,625 |
| | Auditors' remuneration | 14,607 | 28,602 |
| | Amortisation of deferred capital grants re fixed assets | <u>(3,630</u>) | <u>(46,444</u>) |
| | Directors' emoluments | 249,298 | 215,487 |
| | Directors' pension contributions to money purchase schemes | 20,321 | <u>19,618</u> |
| | The number of directors to whom retirement benefits were accruing v | vas as follows | |
| | Money purchase schemes | 3 | 3 |
| | Information regarding the highest paid director is as follows | 2008 | 2007 |
| | Emoluments | £ 131,234 | £ 112,573 |
| | Pension contributions to money purchase schemes | 11,032 | 10,763 |
| 6 | AMOUNTS WRITTEN OFF INVESTMENTS | 2008 | 2007 |
| | Impairment of investment in associated | £ | £ |
| | undertaking | 19,900 | |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

| 7 | INTEREST PAYABLE AND SIMILAR CHARGES | | |
|---|--|------------------|---------------|
| | | 2008 | 2007 |
| | Doub. inhament | £ | £ |
| | Bank interest Hire purchase | 13,873 | 96,251 560 |
| | rine purchase | | |
| | | 13,873 | 96,811 |
| | | | |
| 8 | TAXATION | | |
| | Analysis of the tax charge The tax charge on the loss on ordinary activities for the year was as fol | lows | |
| | | 2008 | 2007 |
| | | £ | £ |
| | Current tax | | |
| | UK corporation tax | 685,309 (355) | - |
| | Over/under provision in prior year Share of associate taxation charge | (255) 3,489 | 2,675 |
| | Share of joint venture taxation charge | 30,329 | 2,075 |
| | Character standard candidation charge | | |
| | Tax on (loss)/profit on ordinary activities | 718,872 | 2,675 |
| | | | |

9 **PROFIT OF PARENT COMPANY**

The loss dealt with in the accounts of the parent company was £107,106 (2006 - £55,505)

10 INTANGIBLE FIXED ASSETS

| Group |
|-------|
|-------|

| o.cup | Goodwill £ |
|--|---|
| COST At 1st April 2007 Disposals | 32,489 (<u>24,794</u>) |
| At 31st March 2008 | 7,695 |
| AMORTISATION At 1st April 2007 Amortisation for year Eliminated on disposal At 31st March 2008 | 13,000 385 <u>(9,920)</u> <u>3,465</u> |
| NET BOOK VALUE At 31st March 2008 | 4,230 |
| At 31st March 2007 | 19,489 |

Goodwill arose on the purchase of the investment in Tetricus Limited

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

11 TANGIBLE FIXED AND CURRENT ASSETS

| Group | | Fixtures | | | |
|--|--------------------------------|--------------------------------|----------------------------------|--------------------------------|------------------------------------|
| | Land and buildings £ | and fittings £ | Motor vehicles £ | Computer equipmen £ | |
| COST At 1st April 2007 | 417,728 | 886,724 | 4,092 | 549,278 | 1,857,822 |
| Additions Disposals | - (417,728) | 4,465 (891,189) | (4,092) | 12,829 (562,107) | 17,294 (1,875,116) |
| At 31st March 2008 | <u>-</u> | - | _ . | - | |
| DEPRECIATION At 1st April 2007 Charge for year Eliminated on disposal | 276,337 30,108 (306,445) | 779,928 18,862 (798,790) | 1,865 93 (1,958) | 467,505 26,938 (494,443) | 1,525,635 76,001 (1,601,636) |
| At 31st March 2008 | | | | - | |
| NET BOOK VALUE At 31st March 2008 | <u> </u> | | | <u>-</u> | |
| At 31st March 2007 | 141,391 | 106,796 | 2,227 | 81,773 | 332,187 |
| FIXED ASSET NBV CURRENT ASSETS NBV | 141,391 | 9,281 97,515 | 2,227 | 79,739 2,034 | 91,247 240,940 |
| | 141,391 | 106,796 | 2,227 | 81,773 | 332,187 |
| Company | | Land and buildings £ | Fixtures and fittings £ | Compute equipmen £ | |
| COST At 1st April 2007 Disposals | | 417,731 (417,731) | 786,312 (786,312) | 4,498 (4,498) | 1,208,541 (1,208,541) |
| At 31st March 2008 | | | | | |
| DEPRECIATION At 1st April 2007 Charge for year Eliminated on disposal | | 276,337 30,108 (306,445) | 682,718 18,108 (700,826) | 2,464 - (2,464) | 961,519 48,216 (1,009,735) |
| At 31st March 2008 | | | | | |
| NET BOOK VALUE At 31st March 2008 | | - | | - | |
| At 31st March 2007 | | 141,394 | 103,594 | 2,034 | 247,022 |

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

12 FIXED ASSET INVESTMENTS

| | Gr | oup | Con | npany |
|--|-------------------|------------------|--------------|---------------------|
| | 2008 | 2007 | 2008 | 2007 |
| | £ | £ | £ | £ |
| Shares in group undertakings | - | | 2 | 24,798 |
| Participating interests | 4,317,964 | 52,079 | 4,258,064 | 412,736 |
| Other investments not loans | 135,924 | 438,601 | | |
| | 4,453,888 | 490,680 | 4,258,066 | 437,534 |
| Additional information is as follows | | | | |
| Group | | | | |
| C. 54P | | Interest | | |
| | | in | Interest | |
| | | associate | | |
| | | undertakin | | Totals |
| | | £ | £ | £ |
| COST | | E2 070 | | E2 070 |
| At 1st April 2007 Additions | | 52,079 35,552 | 4,250,233 | 52,079 4,285,785 |
| Impairments | | (19,900) | 4,250,255 | (19,900) |
| Impairments | - | (13,300) | | (13,500) |
| At 31st March 2008 | | 67,731 | 4,250,233 | 4,317,964 |
| 710 0 100 1101 011 2000 | - | | | |
| NET BOOK VALUE | | | | |
| At 31st March 2008 | _ | 67,731 | 4,250,233 | 4,317,964 |
| | - | | | |
| At 31st March 2007 | | 52,079 | <u>-</u> | 52,079 |
| | | | • | |
| | | | | |
| Investments (neither listed nor unliste | d) were as follow | s | | 2007 |
| | | | 2008 | 2007 |
| Chara of areas assets | | | £ 443,581 | £ 758,004 |
| Share of gross assets Share of gross liabilities | | | (307,657) | (319,403) |
| Share of gross habilities | | | (307,037) | (319,403) |
| | | | | |

438,601

135,924

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

12 FIXED ASSET INVESTMENTS - continued

| Com | na | nν |
|-------|----|------|
| COILI | μα | 11.8 |

| | | Interest | | |
|--------------------|--|-------------------------------------|--|------------------|
| | Shares in group undertaking £ | in associate undertaking £ | Interest in joint y venture £ | Totals £ |
| COST OR VALUATION | | | | |
| At 1st April 2007 | 24,798 | 7,721 | 405,015 | 437,534 |
| Additions | - | 20,000 | 4,250,233 | 4,270,233 |
| Disposals | - | - | (498,505) | (498,505) |
| Revaluations | - | - | 93,500 | 93,500 |
| Impairments | (24,796) _ | (19,900) | | <u>(44,696</u>) |
| At 31st March 2008 | 2 | 7,821 | 4,250,243 | 4,258,066 |
| NET BOOK VALUE | | | | |
| At 31st March 2008 | | 7,821 | 4,250,243 | <u>4,258,066</u> |
| At 31st March 2007 | 24,798 | 7,721 | 405,015 | 437,534 |

Cost or valuation at 31st March 2008 is represented by

| | Shares in group undertaking £ | Interest in associate undertaking £ | Interest in joint yenture £ | Totals £ |
|---------------------------|--|---|--------------------------------------|-----------------------|
| Valuation in 2008 Cost | (24,796) 24,798 | (19,900) 27,721 | - 4,250,243 | (44,696) 4,302,762 |
| | 2 | 7,821 | 4,250,243 | 4,258,066 |

The group or the company's investments at the balance sheet date in the share capital of companies include the following

%

Subsidiaries

Great Western Enterprise Limited

Nature of business Business support

| Class of shares | holding | | |
|--------------------------------|---------|-----------|-----------|
| Ordinary | 100 00 | | |
| Ordinary | 100 00 | | |
| | | 2008 | 2007 |
| | | £ | £ |
| Aggregate capital and reserves | | 2 | 1,225,193 |
| (Loss)/Profit for the year | | (102,660) | 371,260 |

GWE Business West Ltd (Joint Venture)

Nature of business Business support

| | % |
|-----------------|---------|
| Class of shares | holding |
| Ordinary | 50 00 |

The company was incorporated during the financial year and commenced trade on the 25th March 2008. As such there are no material results to consolidate in the current financial year.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

| FIXED ASSET INVESTM | ENTS - continued | | | |
|---|---|------------------------|-------------------------------|------------------------|
| Great Western Commer Nature of business Dorm | rce & Enterprise Limited ant company | 0.4 | | |
| Class of shares Ordinary | | % holding 100 00 | 2008 | 2007 |
| Aggregate capital and res | erves | | <u>£</u> 2 | £ 2 |
| Swindon Enterprise Tru Nature of business Dorm | | % | | |
| Class of shares Ordinary | | holding 100 00 | 2008 | 2007 |
| Aggregate capital and res | erves | | £ 2 | £ 2 |
| Tetricus Limited (Association Nature of business Prope | | % | | |
| Class of shares Ordinary | | holding 33 33 | 2008 | 2007 |
| Aggregate capital and res Profit for the year | erves | | £ 190,714 <u>25,865</u> | £ 175,229 38,984 |
| Incubation South East Nature of business Prope | Limited (Joint Venture) erty services | | | |
| Class of shares Ordinary | | % holding 50 00 | 2008 | 2007 |
| Aggregate capital and res | erves | | £ 49,545 | £ <u>49,545</u> |
| The investment in Incub- the group restructuring financial statements | ation South East Limited w Figures up to the date of | | | |
| Northern Arc Limited (Nature of business Busin | | 0/ | | |
| Class of shares Ordinary | | % holding 33 33 | 2008 | 2007 |
| | | | 2008 £ | 2007 £ 924,440 |

The investment in Northern Arc Limited was disposed of on 25th March 2008 as part of the group restructuring Figures up to the date of disposal have been consolidated in the group financial statements

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

| 12 | FIXED ASSET INVESTMENTS - continued | | | |
|----|---|-----------------------|---------------------|--|
| | Skills South East Limited (Joint Venture) Nature of business Training organisation | 0/ | | |
| | Class of shares Ordinary | % holding 16 67 | | |
| | | | 2008 £ | 2007 £ |
| | Aggregate capital and reserves Profit for the year | | 815,543 181,449 | 634,094 634,034 |
| | Orbital Exchange Limited (Associate) Nature of business Business support | | | |
| | Class of shares | % holding | | |
| | Ordinary | 20 00 | | |
| | The company has been incorporated during minimal. The Directors have taken the view such figures have not been consolidated in the | that there is no mate | erial impact on the | group and a |
| .3 | INVESTMENT PROPERTY | | | |
| | Group | | | Total £ |
| | | | | |
| | COST | | | _ |
| | At 1st April 2007 | | | 6,300,000 |
| | At 1st April 2007 Additions | | | 6,300,000 145,320 |
| | At 1st April 2007 | | <u>.</u> | 6,300,000 |
| | At 1st April 2007 Additions | | <u>.</u> - | 6,300,000 145,320 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 | | <u>ر</u> - | 6,300,000 145,320 |
| | At 1st April 2007 Additions Disposals | | <u>.</u> - | 6,300,000 145,320 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE | | <u>.</u> - - | 6,300,000 145,320 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 | | <u>,</u> - - | 6,300,000 145,320 (6,445,320) |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company | | <u>.</u> - | 6,300,000 145,320 (6,445,320) - - 6,300,000 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company COST | | <u>,</u> - - | 6,300,000 145,320 (6,445,320) - - 6,300,000 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company | | _ - = | 6,300,000 145,320 (6,445,320) - - 6,300,000 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company COST At 1st April 2007 | | - | 6,300,000 145,320 (6,445,320) - - 6,300,000 Total £ |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company COST At 1st April 2007 Additions | | - | 6,300,000 145,320 (6,445,320) - - 6,300,000 Total £ 6,300,000 145,320 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company COST At 1st April 2007 Additions Disposals At 31st March 2008 | | - | 6,300,000 145,320 (6,445,320) - - 6,300,000 Total £ 6,300,000 145,320 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company COST At 1st April 2007 Additions Disposals | | - | 6,300,000 145,320 (6,445,320) - - 6,300,000 Total £ 6,300,000 145,320 |
| | At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE At 31st March 2008 At 31st March 2007 Company COST At 1st April 2007 Additions Disposals At 31st March 2008 NET BOOK VALUE | | - | 6,300,000 145,320 (6,445,320) - - 6,300,000 Total £ 6,300,000 145,320 |

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continued.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

14 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | Group | | Company | |
|--------------------------------|--------------|----------------|---------|---------|
| | 2008 | 2007 | 2008 | 2007 |
| | £ | £ | £ | £ |
| Trade debtors | - | 1,415,414 | - | 29,301 |
| Other debtors | - | 68,703 | - | 60,000 |
| VAT | - | - | - | 24,067 |
| Prepayments and accrued income | - | <u>370,326</u> | | 62,701 |
| | - | 1,854,443 | | 176,069 |

15 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | Group | | Сог | Company | |
|---|-------|-----------|------|-----------|--|
| | 2008 | 2007 | 2008 | 2007 | |
| | £ | £ | £ | £ | |
| Bank loans and overdrafts (see note 17) | - | 2,024,936 | - | 2,013,686 | |
| Trade creditors | - | 657,131 | - | 82,031 | |
| Amounts owed to group undertakings | - | - | 2 | 29,809 | |
| Amounts owed to participating interests | 16 | 312,770 | 16 | 380,016 | |
| Corporation tax | - | 255 | - | 14 | |
| Social security and other taxes | - | 112,002 | - | (560) | |
| VAT | _ | 54,624 | - | - | |
| Other creditors | - | 43,064 | - | 15,716 | |
| Tenants' deposits | _ | 184,575 | - | 184,575 | |
| Accruals | - | 670,941 | - | 234,584 | |
| Deferred income | | 666,358 | | | |
| | 16 | 4,726,656 | 18 | 2,939,871 | |

16 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

| | Group | | Com | pany |
|-------------------------|-------|---------|------|--------|
| | 2008 | 2007 | 2008 | 2007 |
| | £ | £ | £ | £ |
| Accruals | - | 50,000 | - | 50,000 |
| Deferred revenue grants | - | 192,788 | - | 16,804 |
| Deferred capital grants | | 10,427 | | |
| | | 253,215 | | 66,804 |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

| 17 | LOANS |
|-----|--------|
| 1 / | IIIANS |
| | |

An analysis of the maturity of loans is given below

| | G | Group | | npany |
|-------------------------------------|--------------|-----------|------|-----------|
| | 2008 | 2007 | 2008 | 2007 |
| | £ | £ | £ | £ |
| Amounts falling due within one year | or on demand | | | |
| Bank overdrafts | - | 11,250 | - | - |
| Bank loans | | 2,013,686 | | 2,013,686 |
| | | 2,024,936 | | 2,013,686 |

18 **OPERATING LEASE COMMITMENTS**

The following operating lease payments are committed to be paid within one year

| Group | |
|-------|--|
|-------|--|

| Group | - | d and dings | oper | her ating ses |
|---|-----------|-------------------|-----------|---------------------|
| Expiring | 2008 £ | 2007 £ | 2008 £ | 2007 £ |
| Within one year Between one and five years | | 205,000 30,386 | | 13,940 4,287 |
| | | 235,386 | - | 18,227 |

| Com | pany |
|-----|------|
| | P |

| | Land build | |
|-----------------------------|---------------|-----------|
| _ | 2008 £ | 2007 £ |
| Expiring Within one year | . | 27,000 |

19 **SECURED DEBTS**

The following secured debts are included within creditors

| | G | roup |
|----------------|-------------|-----------|
| | 2008 | 2007 |
| | £ | £ |
| Bank overdraft | - | 11,250 |
| Bank loans | | 2,013,686 |
| | | 2,024,936 |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

| 20 | PROVISIONS FOR LIABILITIES | | | | |
|----|---|------|--|----------------------------|--------------------------|
| | | G | roup | Cor | npany |
| | | 2008 | 2007 | 2008 | 2007 |
| | Other seasons and | £ | £ | £ | £ |
| | Other provisions Leasehold maintenance programme | | 65,569 | | 65,569 |
| | Aggregate amounts | - | <u>65,569</u> | | <u>65,569</u> |
| 21 | RESERVES | | | | |
| | Group | | Profit and loss account £ | Revaluatio reserve £ | on Totals £ |
| | At 1st April 2007 Deficit for the year Release of revaluation | | 2,271,838 (1,002,181) _3,188,445 | 3,188,445 (3,188,445) | 5,460,283 (1,002,181) |
| | At 31st March 2008 | | 4,458,102 | | 4,458,102 |
| | Company | | Profit and loss account £ | Revaluatio reserve £ | on Totals £ |
| | At 1st April 2007 Profit for the year Release of revaluation | | 917,345 152,258 3,188,445 | 3,188,445 (3,188,445) | 4,105,790 152,258 |
| | At 31st March 2008 | | 4,258,048 | | 4,258,048 |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

22 RELATED PARTY DISCLOSURES

The following related party transactions occurred

South West Angel and Investor Network Limited

During the year ended 31st March 2008, Great Western Enterprise Limited have recharged goods and services to the value of £10,250 (2007 £nil)

South West Angel and Investor Network Limited is related to the company by virtue of a common director

Porton Bioscience and Technology Limited

During the year ended 31st March 2008, Great Western Enterprise Limited have recharged goods and services to the value of £10,723 (2007 £10,856)

Incubation South East Limited

During the year ended 31st March 2008, Great Western Enterprise Limited have recharged goods and services to the value of £29,845 (2007 £34,584)

Tetricus Limited

During the year ended 31st March 2008, Great Western Enterprise Limited have recharged goods and services to the value of £106,373 (2007 £112,715) A trade debtor of £4,109 (2007 £17,284) was due at the year end in relation to this amount

Northern Arc Limited

During the year ended 31st March 2008, Great Western Enterprise Limited have recharged goods and services to the value of £542,516. A trade debtor of £19,681 was due at the year end in relation to this amount

All transactions with related parties were dealt with on an arms length basis in the normal course of business

23 RECONCILIATION OF MOVEMENTS IN RESERVES

Group

| (Loss)/Profit for the financial year | 2008 £ (1,386,064) | 2007 £ 126,882 |
|--|---------------------------|------------------------|
| Other recognised gains and losses relating to the year (net) | 381,883 | 2,074,850 |
| Net (reduction)/addition to reserves Opening reserves | (1,002,181) _5,460,283 | 2,201,732 3,258,551 |
| Closing reserves | 4,458,102 | 5,460,283 |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

23 **RECONCILIATION OF MOVEMENTS IN RESERVES - continued**

24.

| Company | 2008 £ | 2007 £ |
|--|----------------------|------------------------|
| Profit/(Loss) for the financial year Revaluation of investment properties | 152,258 | (107,106) 1,964,611 |
| Net addition to reserves Opening reserves | 152,258 4,105,790 | 1,857,505 2,248,285 |
| Closing reserves | 4,258,048 | 4,105,790 |
| ASSOCIATE AND JOINT VENTURES | | |
| In accordance with Financial Reporting Standard 9, Associates and Joint Ventures, the company and group's share of Tetricus Limited's results are as follows | | |
| | 2008 £ | 2007 £ |
| Turnover | 152,516 | 131,751 |
| Profit before tax | 12,111 | 6,962 |
| Taxation | 3,489 | 2,675 |
| Profit after taxation | 8,622 | 4,287 |
| Fixed assets | 43,759 | 52,993 |
| Current assets | 110,591 | 87,751 |
| Liabilities due within one year | 55,234 | 35,072 |
| Liabilities due after one year or more | 35,544 | 57,654 |
| The company and group's share of Incubation South East Limited's results are as follows | | |
| Turnover | 67,539 | 141,530 |
| Profit/loss before tax | nil | nil |
| Taxation | nil | nıl |
| Profit/loss after taxation | nil | nil |
| Current assets | 49,825 | 133,840 |
| Liabilities due within one year | 25,053 | 109,068 |
| The company and group's share of Northern Arc Limited's results are | • | 205/000 |
| The company and group's share of Northern Arc Limited's results are | : as lullows | |
| Turnover | 4,095,517 | nil |
| Profit/(loss) before tax | 357,756 | 280 |
| Taxation | 21,666 | nıi |
| Profit/(loss) after taxation | 336,090 | 280 |
| Fixed assets | 28,961 | nıl |
| Current assets | 1,190,714 | 341,480 |
| Liabilities due within one year | 517,326 | 33,333 |
| The company and group's share of Skills South East Limited's results are as follows | | |
| Turnover | 952,215 | 540,317 |
| Fixed assets | 12,797 | 16,703 |
| Current assets | 430,784 | 265,981 |
| Liabilities due within one year | 307,657 | 127,002 |
| Liabilities due after one year or more | 307,657 nil | 50,000 |
| Liabilities due after one year of more | 1111 | 30,000 |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2008

25 **COMPANY LIMITED BY GUARANTEE**

The company is limited by guarantee and therefore has no share capital. Each member's guarantee liability is limited to $\pounds 1$