

Registered number: 02010520

TILNEY INVESTMENT MANAGEMENT

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2021

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TILNEY INVESTMENT MANAGEMENT

COMPANY INFORMATION

Directors	A Baddeley E Chambers D Cobb P Deming C Grigg K Jones F McNabb P Muelder C Pell C Stent C Woodhouse
Company secretary	G White
Registered number	02010520
Registered office	6 Chesterfield Gardens London W1J 5BQ
Independent auditor	Mazars LLP Chartered Accountants and Statutory Auditor Tower Bridge House St Katharine's Way London E1W 1DD

TILNEY INVESTMENT MANAGEMENT

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TILNEY INVESTMENT MANAGEMENT

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2021

Introduction

The Directors, in preparing this Strategic Report, have complied with s414C of the Companies Act 2006.

Business review

Tilney Investment Management (the "Company") is a wholly owned subsidiary of Tilney (Holdings) Limited, which is a subsidiary of Tilney Smith & Williamson Limited, the parent company for which consolidated accounts are prepared (the "Group").

The Company's principal activity is the provision of investment management solutions to private investors, institutions and charities with portfolios held in discretionary or advisory accounts, tax trusts structures, Investment Savings Accounts (ISAs) and Self-Invested Personal Pensions (SIPPs) through a regional network of offices throughout the UK.

The Company is authorised and regulated by the Financial Conduct Authority in the UK.

Turnover for the year decreased by 10.7% to £21,327,000 (2020 - £23,883,000) primarily driven by the decrease in assets under management. Operating profit for the year decreased by 33.8% to £3,741,000 (2020 - £5,651,000), while the operating profit margin, being operating profit as a percentage of gross profit, was 17.8% (2020 - 23.7%).

Principal risks and uncertainties

The Tilney Smith & Williamson Limited group has made significant investment in its risk management and compliance capabilities to help embed the risk management framework. This framework is underpinned by policies, procedures and reporting, all of which will continue to evolve with the needs of the Group as it seeks to deliver its strategic objectives.

The Company is exposed to financial risk through the financial assets and liabilities that it has. The main areas of financial risk for the Company are:

- Market risk, being the risk that movements in financial markets will adversely impact income generated by the Company;
- Interest rate risk, being the potential for investment losses that result from a change in interest rates;
- Credit risk, being the risk that a counterparty will be unable to pay amounts in full when they fall due;
- Liquidity risk, being the risk that the Company cannot settle amounts as they become due;
- Regulatory risk, being the risk that changes in laws or regulations will materially impact an industry or business; and
- Competition and reputational risk, being the risk that the Company fails to meet the expectations of its stakeholders resulting in loss of clients.

These areas are considered further below.

Market risk

Most of the Company's revenues are linked to the values of clients' investments so market risk resulting in a decrease in investment values will cause a reduction in revenue. For discretionary investment management clients, investment decisions are made by experienced asset managers within an asset allocation framework that is controlled and monitored by a specialist research department. In addition, management and the Directors are provided with regular reporting of changes in asset values that are benchmarked against a range of indices and competitors. To mitigate this risk, the various economic scenarios are regularly analysed to model the impact of economic downturns on the Company's financial position.

TILNEY INVESTMENT MANAGEMENT

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2021

Interest rate risk

The Company is exposed to interest rate risk through interest-bearing assets. The interest-bearing assets include only cash balances which earn interest at prevailing bank rates.

Credit risk

Credit risk represents the loss which the Company would incur if a customer or counterparty failed to perform its contractual obligations. This risk is well diversified so the Company has no significant exposure to credit risk. At the balance sheet date there were no significant concentrations of credit risk external to the Company. The exposure to credit risk is monitored on an ongoing basis. The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies.

Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the Group uses a mixture of long-term and short-term debt finance. The Company's cash flow needs are assessed on an ongoing basis to ensure liabilities can be met as they fall due.

Regulatory risk

The Company is subject to the extensive regulation applicable to financial services businesses. Changes in regulation could require additional capital to be raised or reduce profitability. Failure to comply with regulatory requirements could result in fines or other enforcement action. The Company monitors regulatory changes, assesses the impact any changes may have on the business and plans to ensure there is sufficient resource to implement those changes.

Competition and reputational risk

The Company operates in a competitive market and there is a risk that existing clients will leave or that the Company fails to gain new clients due to poor service, failure to respond to changes in the marketplace and the loss of reputation consequent on these failings or due to inadequate investment in distribution or the loss of key individuals. These risks are managed by the Company's continued investment in its people, a strong awareness of developments in its marketplace and ongoing enhancements to the services it offers.

Financial key performance indicators

Key performance indicators are discussed in the business review section of this report. Also, the Company is required to maintain sufficient regulatory capital resources to meet capital requirements with a satisfactory buffer being held. Performance against this key performance indicator is formally monitored on a monthly basis, with capital being maintained above minimum levels throughout the year.

Further information on key performance indicators can be found in the Tilney Smith & Williamson Limited group's Annual Report and Financial Statements on pages 18 to 19, which does not form part of this report.

Corporate responsibility and environmental policy

The corporate responsibility and environmental policy applicable to the Company is set out in the Tilney Smith & Williamson Limited group's Annual Report and Financial Statements.

TILNEY INVESTMENT MANAGEMENT

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2021

Section 172 statement

The Directors of the Company consider that they have responsibly and appropriately discharged their duties under the Companies Act 2006 (the "Act"), including their duty to act in the way that they consider, in good faith, will be most likely to promote the success of the Company for the benefit of its members as a whole, having due regard in doing so for the matters set out in section 172 (1) (a) to (f) in the Act ("s172").

The Company is a subsidiary entity within a group of companies and therefore recognises its immediate parent company Tilney Holdings Limited as its shareholder. The Company's top UK parent is Tilney Smith & Williamson Limited and the Company is consequently part of the Tilney Smith & Williamson Limited group of companies (the "Group") a leading wealth manager in the UK. The Company together with other group subsidiaries holds its board meetings concurrently with that of the Group Board ("Group Boards").

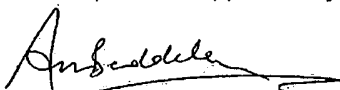
The Board of Tilney Smith & Williamson Limited (the "Group Board") and its Committees have overarching decision making authority for the Group on a number of reserved matters. These include setting the Group's strategy and values, as well as reviewing and approving the Group's budget, long term financial plans, operating plans, policies and management structures, amongst others. Responsibility for executing the Group Board's decisions and strategic direction as part of the day-to-day management of the Group resides with the Group's Chief Executive Officer and Group Executive Committee.

In having regard to the matters in s172, the Directors of the Company give due care and consideration to discharging their duties and adopt and adhere to the Group's internal governance framework as summarised above. Specifically, the Directors of the Company have considered the likely consequences of decisions in the long term on its stakeholders, and the need to maintain a reputation for high standards of business conduct by ensuring that the Group's strategy, policies and minimum standards are adopted and supported by the Company.

The Company's principal activity is to give investment management solutions to clients and therefore the Directors consider the needs of the Group in its decision-making as its direct stakeholders. Furthermore, as the Company relies on the resources of the Group, including its employees, suppliers and other business relationships, the Directors also consider the needs of these indirect stakeholders, and any consequent impacts on them, by adopting and supporting the Group Board's decisions where these stakeholders were directly considered.

For a comprehensive overview of how s172 considerations are handled within the Group, please refer to the Group Board's s172 statement, which can be found on pages 34 to 36 of the Group's Annual Report and Accounts 2021, an extract of which is published on its website.

This report was approved by the Board and signed on its behalf.



A Baddeley
Director

Date: 14 April 2022

TILNEY INVESTMENT MANAGEMENT

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2021

The Directors present their report and the financial statements for the year ended 31 December 2021.

The principal activity of the Company is set out in the Strategic Report. The information that fulfils the Companies Act requirements of the business review is included in the Strategic Report. Details of the principal risks and uncertainties are included in the Strategic Report.

Directors

The Directors who served during the year, except where noted, were:

A Baddeley
E Chambers
D Cobb
P Deming
C Grigg (appointed 2 August 2021)
K Jones
F McNabb (appointed 15 January 2021)
P Muelder
C Pell
W Samuel (resigned 18 February 2022)
C Stent
K Stopps (resigned 1 October 2021)
C Woodhouse

Indemnity

The Directors have been covered by third party liability insurance throughout the year and the policy of insurance remains in force.

Results and dividends

The profit for the year, after taxation, amounted to £3,139,000 (2020 - £4,644,000).

During the year, the Company paid dividends of £nil (2020 - £4,500,000). The Directors do not recommend payment of a final dividend.

Going concern

The Directors are required to satisfy themselves that it is reasonable to presume that the Company is a going concern. After reviewing the Company's performance projections for the period of at least 12 months from the date of issue of the financial statements, the Directors are satisfied that, in taking account of a range of stress tests (including the potential impacts of COVID 19 on market volatility) which are deemed to be severe but plausible, the Company has adequate access to resources to enable the Company to meet its obligations and continue in operational existence for the foreseeable future. Accordingly, the Directors continue to adopt the going concern basis of accounting in preparing the financial statements.

Independent auditor

Under s487(2) of the Companies Act 2006, Mazars LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

TILNEY INVESTMENT MANAGEMENT

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2021

Post balance sheet events

There have been no material post balance sheet events requiring disclosure prior to the date of signing this report.

Future outlook

The Directors have reviewed the business and consider the performance of the Company to be in line with expectations for the year. The Directors consider that the Company's position at the end of the period is consistent with the size and complexity of the business. The Directors are cautiously optimistic that the current levels of performance will be maintained in the medium-term.

Company secretary

On 1 September 2021, G White was appointed as Company Secretary to replace D Saunders who resigned as Company Secretary on the same day.

Directors' responsibilities statement

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 101 'Reduced Disclosure Framework'. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information. Legislation in the United Kingdom, governing the preparation and dissemination of financial statements, may differ from legislation in other jurisdictions.

TILNEY INVESTMENT MANAGEMENT

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2021**

Disclosure of information to the auditor

Each of the persons who is a Director at the date of approval of this report confirms that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the Director has taken all the steps that he/she ought to have been taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provision of s418 of the Companies Act 2006.

This report was approved by the Board and signed on its behalf.



G White
Secretary

Date: 14 April 2022

6 Chesterfield Gardens
London
W1J 5BQ

TILNEY INVESTMENT MANAGEMENT

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TILNEY INVESTMENT MANAGEMENT

Opinion

We have audited the financial statements of Tilney Investment Management (the 'Company') for the year ended 31 December 2021 which comprise the Profit and Loss Account, the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and the Notes to the Financial Statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The Directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

TILNEY INVESTMENT MANAGEMENT

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TILNEY INVESTMENT MANAGEMENT

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Directors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud.

Based on our understanding of the Company and its industry, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: breaches of financial crime laws and regulations, regulatory compliance, and anti-money laundering regulation.

TILNEY INVESTMENT MANAGEMENT

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TILNEY INVESTMENT MANAGEMENT

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Discussing with the Directors and Management their policies and procedures regarding compliance with laws and regulations;
- Communicating identified laws and regulations to the engagement team and remaining alert to any indications of non-compliance throughout our audit;
- Considering the risk of acts by the Company, which were contrary to applicable laws and regulations, including fraud;
- Review of the compliance register, correspondence with regulators, including the legal regulator, the Financial Conduct Authority, and licensing authorities such as compliance with ICAEW requirements;
- Review reporting to the Group Risk and Audit Committee in respect of regulatory, compliance and legal matters;
- Review of internal audit reports, with particular focus on those with potential implications for the financial statements;
- Results of our enquiries of Management, Internal Audit and the Group Risk and Audit Committee about their own identification and assessment of the risks of irregularities, and whether they had knowledge of any actual, suspected or alleged fraud; and
- Challenging assumptions and judgements made by Management in its significant accounting estimates, in relation to the carrying amounts of assets and liabilities that are not readily apparent from other sources.

We also considered those laws and regulations that have a direct impact on the preparation of the financial statements, such as FRS 101 "Reduced Disclosure Framework" and the Companies Act 2006.

In addition, we evaluated the Directors' and Management's incentives and opportunities for fraudulent manipulation of the financial statements, including the risk of management override of controls, and determined that the principal risks related to posting manual journal entries to manipulate financial performance, management bias in significant accounting estimates, in particular those involving fair values and impairment, and significant one-off or unusual transactions.

Our audit procedures in relation to fraud included but were not limited to:

- Making enquiries of the Directors and Management on whether they had knowledge of any actual, suspected, or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team involving relevant internal specialists, such as accounting, Tax and IT, regarding the risk of fraud, particularly how, why and where fraud might occur in the financial statements; and
- Addressing the risks of fraud through management override of controls by identifying and testing journal entries with particular risk characteristics.

There are inherent limitations in the audit procedures described above and the primary responsibility for the prevention and detection of irregularities including fraud rests with Management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.


A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

TILNEY INVESTMENT MANAGEMENT

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TILNEY INVESTMENT MANAGEMENT

Use of the audit report

This report is made solely to the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body for our audit work, for this report, or for the opinions we have formed.


Andrew Heffron (Apr 27, 2022 15:08 GMT+1)

Andrew Heffron (Senior Statutory Auditor)
for and on behalf of Mazars LLP
Chartered Accountants and Statutory Auditor
London

Date: 27 April 2022

TILNEY INVESTMENT MANAGEMENT

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 DECEMBER 2021**

	Note	2021 £000	2020 £000
Turnover	4	21,327	23,883
Cost of sales		(292)	(3)
Gross profit		21,035	23,880
Administrative expenses		(17,294)	(18,229)
Operating profit	5	3,741	5,651
Interest receivable and similar income	9	75	75
Interest payable and similar expenses	10	(9)	53
Profit before tax		3,807	5,779
Taxation	11	(668)	(1,135)
Profit for the financial year		3,139	4,644

The notes on pages 15 to 34 form part of these financial statements.

TILNEY INVESTMENT MANAGEMENT

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2021**

	Note	2021 £000	2020 £000
Profit for the financial year		3,139	4,644
Other comprehensive income:			
Items that will not be reclassified to profit or loss:			
Net remeasurement of defined benefit assets	18	7,140	(2,658)
Movement of deferred tax relating to pension (deficit)/surplus	17	(1,787)	505
Other comprehensive income/(loss) for the financial period net of tax		5,353	(2,153)
Total comprehensive income for the financial year		8,492	2,491

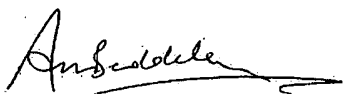
The notes on pages 15 to 34 form part of these financial statements.

TILNEY INVESTMENT MANAGEMENT
REGISTERED NUMBER: 02010520

BALANCE SHEET
AS AT 31 DECEMBER 2021

	Note	2021 £000	2020 £000
Fixed assets			
Tangible assets	13	458	598
Pension asset	18	7,110	28
Debtors: Amounts falling due after more than one year	14	1,925	1,863
		<u>9,493</u>	<u>2,489</u>
Current assets			
Debtors: Amounts falling due within one year	14	2,214	28,005
Cash and cash equivalents	15	17,477	3,882
		<u>19,691</u>	<u>31,887</u>
Creditors: Amounts falling due within one year	16	(2,982)	(18,302)
Net current assets		<u>16,709</u>	<u>13,585</u>
Total assets less current liabilities		<u>26,202</u>	<u>16,074</u>
Provisions for liabilities			
Deferred tax liabilities	17	(1,636)	-
		<u>(1,636)</u>	<u>-</u>
Net assets		<u>24,566</u>	<u>16,074</u>
Capital and reserves			
Called up share capital	19	12,304	12,304
Profit and loss account		12,262	3,770
Total equity		<u>24,566</u>	<u>16,074</u>

The financial statements were approved and authorised for issue by the Board and were signed on its behalf on 14 April 2022.



A Baddéley
Director

The notes on pages 15 to 34 form part of these financial statements.

TILNEY INVESTMENT MANAGEMENT

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2021**

	Called up share capital £000	Profit and loss account £000	Total equity £000
At 1 January 2020	12,304	5,779	18,083
Comprehensive income for the financial year			
Profit for the financial year	-	4,644	4,644
Actuarial losses on pension scheme	-	(2,153)	(2,153)
Other comprehensive income for the financial year	-	(2,153)	(2,153)
Total comprehensive income for the financial year	-	2,491	2,491
Dividends paid	-	(4,500)	(4,500)
At 31 December 2020	12,304	3,770	16,074
Comprehensive income for the financial year			
Profit for the financial year	-	3,139	3,139
Actuarial gains on pension scheme	-	5,353	5,353
Other comprehensive income for the financial year	-	5,353	5,353
Total comprehensive income for the financial year	-	8,492	8,492
At 31 December 2021	12,304	12,262	24,566

The notes on pages 15 to 34 form part of these financial statements.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

1. General information

Tilney Investment Management (the "Company") is a Company incorporated and domiciled in the United Kingdom under the Companies Act 2006. The registered number is 02010520 and the address of the registered office is 6 Chesterfield Gardens, London, W1J 5BQ.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

2.2 Financial reporting standard reduced disclosure exemptions

The Company has taken advantage of the following disclosure exemptions under FRS 101:

- the requirements of IFRS 7 Financial Instruments: Disclosures
- the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement
- the requirements of the second sentence of paragraph 110 and paragraphs 113(a), 114, 115, 118, 119(a) to (c), 120 to 127 and 129 of IFRS 15 Revenue from Contracts with Customers
- the requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of:
 - paragraph 79(a)(iv) of IAS 1;
 - paragraph 73(e) of IAS 16 Property, Plant and Equipment;
- the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134-136 of IAS 1 Presentation of Financial Statements
- the requirements of IAS 7 Statement of Cash Flows
- the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- the requirements of paragraph 17 and 18A of IAS 24 Related Party Disclosures
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

2. Accounting policies (continued)

2.3 Going concern

The Directors are required to satisfy themselves that it is reasonable to presume that the Company is a going concern. After reviewing the Company's performance projections for the period of at least 12 months from the date of issue of the financial statements, the Directors are satisfied that, in taking account of a range of stress tests (including the potential impacts of COVID 19 on market volatility) which are deemed to be severe but plausible, the Company has adequate access to resources to enable the Company to meet its obligations and continue in operational existence for the foreseeable future. Accordingly, the Directors continue to adopt the going concern basis of accounting in preparing the financial statements.

2.4 Foreign currency translation

Functional and presentation currency

The Company's functional and presentational currency is pound sterling.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

2.5 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Discretionary investment management and advisory investment management and fees

Discretionary investment management and advisory fees are recognised on a continuous basis over the period in which the related services are provided. The fair value of fees received or receivable is measured based on the contracted rates by client, the current market position and the client's assets under management.

Fees in respect of contingent fee assignments are only recognised to the extent that the contingent events have occurred.

Any commissions and distribution fees payable to third parties are presented as cost of sales.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

2. Accounting policies (continued)

2.6 Interest income

Interest income is recognised when it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

2.7 Pensions

Defined benefit pension plan

The Company operates a defined benefit plan for certain employees. A defined benefit plan defines the pension benefit that the employee will receive on retirement, usually dependent upon several factors including but not limited to age, length of service and remuneration. A defined benefit plan is a pension plan that is not a defined contribution plan.

The liability recognised in the Balance Sheet in respect of the defined benefit plan is the present value of the defined benefit obligation at the end of the balance sheet date less the fair value of plan assets at the balance sheet date (if any) out of which the obligations are to be settled.

The defined benefit obligation is calculated using the projected unit credit method. Annually the company engages independent actuaries to calculate the obligation. The present value is determined by discounting the estimated future payments using market yields on high quality corporate bonds that are denominated in sterling and that have terms approximating to the estimated period of the future payments ('discount rate').

The fair value of plan assets is measured in accordance with the FRS 101 fair value hierarchy and in accordance with the Company's policy for similarly held assets. This includes the use of appropriate valuation techniques.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income. These amounts together with the return on plan assets, less amounts included in net interest, are disclosed as 'Remeasurement of net defined benefit liability'.

The cost of the defined benefit plan, recognised in profit or loss as employee costs, except where included in the cost of an asset, comprises:

- a) the increase in net pension benefit liability arising from employee service during the period; and
- b) the cost of plan introductions, benefit changes, curtailments and settlements.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is recognised in profit or loss as an interest expense.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

2. Accounting policies (continued)

2.8 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset deferred tax assets against deferred tax liabilities and when the deferred income tax assets and liabilities relate to income tax levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

2.9 Tangible fixed assets

Tangible assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the Company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

2. Accounting policies (continued)

2.9 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Property fixtures and fittings	-	10% per annum straight line
Computer equipment and right of use assets	-	25% per annum straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

2.10 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.11 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

2.12 Creditors

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

Creditors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

2.13 Financial instruments

The Company recognises financial instruments when it becomes a party to the contractual arrangements of the instrument. Financial instruments are de-recognised when they are discharged or when the contractual terms expire. The Company's accounting policies in respect of financial instruments transactions are explained below:

Financial assets and financial liabilities are initially measured at fair value.

Financial assets

All recognised financial assets are subsequently measured in their entirety at either fair value or amortised cost, depending on the classification of the financial assets.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

2. Accounting policies (continued)

2.13 Financial instruments (continued)

Loans and receivables

These are trade receivables, loans, and other receivables that have fixed or determinable payments where the objective is to hold these assets in order to collect contractual cash flows and the contractual cash flows are solely payments of principal and interest. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

Impairment of financial assets

The Company always recognises lifetime expected credit losses (ECL) for trade receivables and amounts due on contracts with customers. The ECL on these financial assets are estimated based on the Company's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate. Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument.

Financial liabilities

At amortised cost

Financial liabilities which are neither contingent consideration of an acquirer in a business combination, held for trading, nor designated as at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. This is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or where appropriate a shorter period, to the amortised cost of a financial liability.

2.14 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

3. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, which are described in note 2, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. In making these estimates and judgements, the impact of COVID 19 has been considered and, where appropriate, additional disclosures have been made.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the critical judgements and estimates that the Directors have made in the process of applying the Company's accounting policies. The judgements, apart from those involving estimation, are those that have the most significant effect on the amounts recognised in financial statements. The estimates are the assumptions made about the future, and other major sources of estimation uncertainty at the end of the reporting period, that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Accounting judgements

Defined benefit pension scheme asset recognition basis

Under IAS 19 the net defined benefit pension scheme asset that can be recognised is the lower of the surplus and the asset ceiling (i.e. the economic benefits available in the form of refunds or reductions in future contributions or a combination of both, in accordance with IFRIC 14 'IAS 19 — The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction'). Under the scheme's Trust Deeds and Rules the Company is able, without condition or restriction placed on it by the Trustees, to run the scheme until the last member dies, without benefits being augmented; wind up the scheme at that point; and reclaim any remaining monies. Consequently, the Company recognises the full surplus calculated in accordance with IAS 19 and IFRIC 14.

Accounting estimates

Defined benefit pension scheme

The calculation of the present value of the retirement benefits scheme is determined by using actuarial valuations. Management makes key assumptions in determining the inputs into the actuarial valuations, which may differ from actual experience in the future. These assumptions are governed by IAS 19 Employee Benefits, and include the determination of the discount rate, life expectancies, inflation rates and future salary increases. Due to the complexities in the valuation, the defined benefit pension scheme obligation is highly sensitive to changes in these assumptions. The detailed assumptions, including a sensitivity analysis, are set out in note 18.

The retirement benefit scheme has a net surplus/deficit of £7,110,000 at the balance sheet date (2020 - £28,000). See note 18 'Pension asset' for further detail.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

4. Turnover

An analysis of turnover by class of business is as follows:

	2021 £000	2020 £000
Discretionary investment management	19,344	20,680
Advisory investment management	1,983	3,203
	<u>21,327</u>	<u>23,883</u>

All turnover arose within the United Kingdom.

5. Operating profit

Operating profit for the year has been arrived at after charging:

	2021 £000	2020 £000
Depreciation of tangible assets (see note 13)	140	140
Exchange differences	-	5
Auditor's remuneration (see note 6)	<u>24</u>	<u>24</u>

6. Auditor's remuneration

Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements

<u>24</u>	<u>24</u>
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Audit fees were paid and borne by TS&W Services Limited, another company within the Group.

The Company has taken advantage of the exemption not to disclose amounts paid for non-audit services as these are disclosed in the group accounts of the parent company.

7. Staff costs

Staff costs were paid and borne by TS&W Services Limited. TS&W Services Limited allocated a portion of its salary and administrative costs to the Company based upon the proportion of revenue generated by the Company and the other operating subsidiaries within the Group.

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

8. Directors' remuneration

	2021 £000	2020 £000
Salaries and other emoluments	4,264	1,774
Pension scheme contributions	-	-
	<u>4,264</u>	<u>1,774</u>

	2021 £000	2020 £000
The highest paid Director received the following remuneration:		
Salaries and other emoluments	1,286	873
Pension scheme contributions	-	-
	<u>1,286</u>	<u>873</u>

Total emoluments include fees paid to Non-Executive Directors. Certain Executive Directors are also Directors of other group companies. It is not practicable to allocate their total remuneration between their services as executives to this company or other group companies, and no such allocation has been attempted.

9. Interest receivable and similar income

	2021 £000	2020 £000
Other interest receivable	<u>75</u>	<u>75</u>

10. Interest payable and similar expenses

	2021 £000	2020 £000
Other interest payable	7	-
Net interest payable/(receivable) on pension asset	2	(53)
	<u>9</u>	<u>(53)</u>

Net interest (receivable)/payable relating to the defined benefit pension plan is recognised as an interest expense.

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

11. Taxation

	2021 £000	2020 £000
Corporation tax		
Current tax on profits for the year	683	1,110
Adjustments in respect of previous periods	-	(1)
Total current tax	683	1,109
Deferred tax		
Origination and reversal of timing differences	(15)	(2)
Adjustments in respect of previous periods	-	(1)
Changes to tax rates	-	29
Total deferred tax	(15)	26
Taxation on profit on ordinary activities	668	1,135

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2020 - higher than) the standard rate of corporation tax in the UK of 19% (2020 - 19%). The differences are explained below:

	2021 £000	2020 £000
Profit on ordinary activities before tax	3,807	5,779
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020 - 19%)	723	1,098
Effects of:		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	(55)	10
Adjustments to tax charge in respect of prior periods	-	(2)
Adjustment in respect of rate change	-	29
Total tax charge for the year	668	1,135

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

11. Taxation (continued)

Factors that may affect future tax charges

Corporation tax is calculated at 19% (2020 - 19%) of the estimated taxable profit for the year for UK tax-resident entities, and at the applicable local tax rate for entities tax-resident in other jurisdictions.

On 3 March 2021, the Chancellor of the Exchequer announced in the Budget that the main rate of UK Corporation Tax for large companies will rise from 19% to 25% with effect from 1 April 2023. This announcement impacts the rate at which deferred tax balances reversing on or after that date are recognised in the financial statements. The rate change was legislated for in the Finance Act 2021 which was substantively enacted on 24 May 2021.

12. Dividends

	2021	2020
	£000	£000
Amounts recognised as distributions to equity holders in the year	-	4,500

The Directors do not recommend the payment of a final dividend (2020 - £nil).

13. Tangible assets

	Fixtures and fittings £000
Cost or valuation	
At 1 January 2021	1,406
At 31 December 2021	1,406
Depreciation	
At 1 January 2021	808
Charge for the year on owned assets	140
At 31 December 2021	948
Net book value	
At 31 December 2021	458
At 31 December 2020	598

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

14. Debtors

	2021	2020
	£000	£000
Due after more than one year		
Loans to third parties	1,925	1,727
Deferred tax asset (note 17)	-	136
	<u>1,925</u>	<u>1,863</u>

The fair value of loans to third parties is not materially different to the carrying amount. Loans to third parties have interest rates ranging from 2.5% to 4% and are repayable within 3 years.

	2021	2020
	£000	£000
Due within one year		
Receivables from contracts with customers	685	2,466
Amounts owed by group undertakings	12	22,469
Amounts owed by joint ventures and associated undertakings	-	67
Other debtors	328	214
Prepayments and accrued income	1,189	2,789
	<u>2,214</u>	<u>28,005</u>

15. Cash and cash equivalents

	2021	2020
	£000	£000
Cash at bank and short term deposits	<u>17,477</u>	<u>3,882</u>

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

16. Creditors: Amounts falling due within one year

	2021 £000	2020 £000
Amounts owed to group undertakings	2,454	18,298
Other taxation and social security	521	-
Other creditors	-	4
Accruals and deferred income	7	-
	<u>2,982</u>	<u>18,302</u>

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

17. Deferred taxation

	2021 £000	2020 £000
At 1 January	136	(343)
Charged to profit or loss	15	(26)
Charged to other comprehensive income	(1,787)	505
At 31 December	<u>(1,636)</u>	<u>136</u>

The provision for deferred taxation is made up as follows:

	2021 £000	2020 £000
Decelerated capital allowances	141	141
Pensions and other post-retirement benefits	(1,777)	(5)
	<u>(1,636)</u>	<u>136</u>

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

18. Pension asset

The Company operates a final salary defined benefit pension scheme in the UK (the "Pension Fund"). The Pension Fund is an HMRC registered pension scheme and is subject to standard UK pensions and tax law. Details of the benefits provided by the Pension Fund are set out in the Trust Deed and Rules dated 18 March 2011.

The disclosures in these accounts below are based on calculations carried out as at 31 December 2021 by a qualified independent actuary.

The Pension Fund's assets are held in a separate trustee-administered fund to meet long term pension liabilities to beneficiaries. The Trustees of the Pension Fund are required to act in the best interest of the beneficiaries. The appointment of Trustees is determined by the trust documentation.

The Trustees of the Pension Fund invest the assets in line with the Statement of Investment Principles. The Statement of Investment Principles has been established taking into consideration the liabilities of the Pension Fund and the investment risk that the Trustees are willing to accept.

Under the Scheme Funding regime introduced by the Pensions Act 2004, the Trustees are required to carry out regular scheme funding valuations of the Pension Fund and establish a schedule of contributions and a recovery plan when there is a shortfall in the Pension Fund. The recovery plan details the amount and timing of the contributions required to eliminate the shortfall in the Pension Fund. Scheme funding valuations are carried out at least every three years. Approximate funding updates are produced annually in years where a full scheme funding valuation is not being completed.

At each scheme funding valuation, the present value of the contributions detailed in the current recovery plan is compared with any shortfall revealed. Where the contributions under the current recovery plan are no longer sufficient to remove the shortfall by the end of period specified in the recovery plan a new recovery plan will need to be agreed between the Trustees and the Company. Options include increasing contributions due from the employer, extending the recovery period with additional contributions paid after the expiry of the current recovery period or some combination of the two. The affordability to the employer of any increase in contributions is a primary factor in the agreement of any new recovery plan. Where the contributions are more than sufficient to remove the shortfall by the end of the recovery period, options include reducing contributions due, keeping the recovery period the same, or shortening the recovery period.

As at 31 December 2021, contributions are payable to the Pension Fund at the rates specified in the Schedule of Contributions signed by the Company and the Trustees on 28 March 2018. Contributions for 2021 amounted to £55,000 (2020 - £55,000).

The defined benefit pension scheme exposes the Company to actuarial risks, such as longevity risk, interest rate risk, salary risk, market risk and currency risk.

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

18. Pension asset (continued)

The principal assumptions used for the purpose of the actuarial valuation were as follows:

	2021	2020
	%	%
Rate of increase in salaries	3.4	2.9
Discount rate	1.9	1.3
RPI inflation	3.4	2.9
CPI Inflation	2.6	2.1
Pension increase assumption - RPI capped at 5% p.a.	3.2	2.9

The assumed life expectancy for the membership of The Pension Fund was based upon the standard tables known as S3PxA CMI 2020 with an IAMI of 0.5% per annum and a long-term rate of improvement of 1.25% per annum. In 2020, assumptions were based upon the standard tables known as S3PxA CMI 2019 with an IAMI of 0.5% per annum and a long-term rate of improvement of 1.25% per annum.

The life expectancy for a current 65 year old male is 22 years (2020: 22 years) and a 65 year old female is 25 years (2020: 25 years).

Amounts recognised in the Balance Sheet in relation to this plan are as follows:

	2021	2020
	£000	£000
Fair value of scheme assets:		
Equities and property	21,183	18,268
Bonds	14,448	16,834
Other assets	26,216	24,191
Cash	3,530	3,055
	65,377	62,348
Present value of funded obligations	(58,267)	(62,320)
Surplus before consideration of asset ceiling	7,110	28
Asset recognised in balance sheet	7,110	28

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

18. Pension asset (continued)

	2021 £000	2020 £000
Defined benefit obligation as at 1 January	62,320	56,172
Past service cost	-	150
Current service cost	111	97
Interest on funded obligation	774	1,096
Actuarial (gains)/losses arising from financials	(2,920)	7,604
Actuarial (gains)/losses arising from demographics	(605)	226
Actuarial gains arising from experience	(58)	(1,422)
Employee contribution	12	12
Benefits paid	(1,367)	(1,615)
Defined benefit obligation at 31 December	58,267	62,320

The changes in the fair value of plan assets are as follows:

	2021 £000	2020 £000
Plan assets at 1 January	62,348	58,997
Remeasurement of defined benefit assets: interest income	772	1,149
Remeasurement of defined benefit assets: return on scheme asset	3,557	3,750
Employer contribution	55	55
Employee contribution	12	12
Benefits paid	(1,367)	(1,615)
Plan assets at 31 December	65,377	62,348

The plan assets do not include any of the Company's own financial instruments, nor any property occupied by, or other assets used by, the Company.

All equity and debt instruments have quoted prices in active markets.

The overall expected rate of return is calculated by weighting the individual rates in accordance with the anticipated balance in the plan's investment portfolio.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

18. Pension asset (continued)

The amounts included in the Profit and Loss Account, within operating expenses, are as follows:

	2021 £000	2020 £000
Current service cost	111	97
Past service cost (including curtailments)	-	150
	<u>111</u>	<u>247</u>

The amounts included in the Statement of Comprehensive Income are as follows:

	2021 £000	2020 £000
Remeasurement (gain)/loss during the year	(7,140)	2,658
Net remeasurement of defined benefit assets before tax	(7,140)	2,658
Deferred tax on actuarial reserve	1,787	(505)
Actuarial (gain)/loss at 31 December	(5,353)	2,153

It is currently estimated that the sponsoring employers of the defined benefit schemes will contribute approximately £nil to the schemes in the coming year.

The two key assumptions affecting the results of the valuation are the discount rate and inflation. In order to demonstrate the sensitivity of the results to these assumptions, the actuary has recalculated the defined benefit obligations for each scheme by varying each of these assumptions in isolation whilst leaving the other assumptions unchanged. For example, in order to demonstrate the sensitivity of the results to the discount rate, the actuary has recalculated the defined benefit obligations for each scheme using a discount rate that is 0.25% higher than used for calculating the disclosed figures. A similar approach has been taken to demonstrate the sensitivity of the results to inflation.

TILNEY INVESTMENT MANAGEMENT

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2021**

18. Pension asset (continued)

At 31 December 2021, the summary of the sensitivities in respect of the scheme is set out below as follows:

	Assets £000	Liabilities £000	Surplus £000	Increase/ (decrease) in surplus £000
Effect of change in assumptions				
No change	65,377	(58,267)	7,110	-
0.25% rise in discount rate	65,377	(55,710)	9,667	2,557
0.25% fall in discount rate	65,377	(60,999)	4,378	(2,732)
0.25% rise in inflation	65,377	(60,374)	5,003	(2,107)
0.25% fall in inflation	65,377	(56,225)	9,152	2,042

At 31 December 2020, the summary of the sensitivities in respect of the scheme is set out below as follows:

	Assets £000	Liabilities £000	Surplus £000	Increase/ (decrease) in surplus £000
Effect of change in assumptions				
No change	62,348	(62,320)	28	-
0.25% rise in discount rate	62,348	(59,435)	2,913	2,885
0.25% fall in discount rate	62,348	(65,409)	(3,061)	(3,089)
0.25% rise in inflation	62,348	(64,781)	(2,433)	(2,461)
0.25% fall in inflation	62,348	(59,962)	2,386	2,358

Funding arrangements

The trustees use the projected unit funding method to fund the scheme. The last full triennial actuarial valuation was undertaken as at 1 January 2020. No contributions are currently required from the employer.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

18. Pension asset (continued)

The main risks for the schemes are:

Investment return risk

If the assets underperform the returns assumed in setting the funding targets then additional contributions may be required at subsequent valuations.

Investment match risk

The schemes invest in equities, whereas the funding targets are closely related to the returns on bonds. If equities fall in value relative to the matching asset of bonds, additional contributions may be required.

Longevity risk

If future improvements in longevity exceed the assumptions made for scheme funding, then additional contributions may be required.

19. Called up share capital

	2021 £000	2020 £000
Authorised, allotted, called up and fully paid		
12,304,000 (2020 - 12,304,000) Ordinary shares of £1.00 each	12,304	12,304

20. Related party transactions

The Company has taken advantage of the exemption in FRS 101 "Reduced Disclosures Framework" from the requirement to disclose transactions with group companies on the grounds that it is 100% owned by Tilney Smith & Williamson Limited.

21. Post balance sheet events

There have been no material post balance sheet events requiring disclosure prior to the date of signing this report.

TILNEY INVESTMENT MANAGEMENT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2021

22. Controlling party

As at 31 December 2021, the Company's immediate parent undertaking is Tilney Holdings Limited, a company incorporated in the United Kingdom.

The Directors consider the ultimate parent company and ultimate controlling party to be Platinum L.P. Guernsey Limited, a company incorporated in Guernsey.

Symmetry Topco Guernsey Limited is the parent undertaking of the largest group for which consolidated financial statements are prepared.

Tilney Smith & Williamson Limited is the parent undertaking of the smallest group for which consolidated financial statements are prepared. The address for Tilney Smith & Williamson Limited is 6 Chesterfield Gardens, Mayfair, London, W1J 5BQ. Copies of the group accounts of that company are available from the Registrar of Companies, Companies House, Crown Way, Maindy, Cardiff, CF14 3UZ.