REPORT AND FINANCIAL STATEMENTS

30 June 2007

Company Registration No 02009675

SATURDAY



A36 26/04/2008 COMPANIES HOUSE

414

# Private Medicine Intermediaries Limited CONTENTS

| DIRECTORS AND ADVISORS   | 1  |
|--|----|
| DIRECTORS' REPORT  | 2  |
| DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS                 | 5  |
| INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PRIVATE MEDICINE INTERMEDIARIES LIMITED | 6  |
| PROFIT AND LOSS ACCOUNT  | 8  |
| BALANCE SHEET  | 9  |
| RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS                                      | 10 |
| ACCOUNTING POLICIES  | 11 |
| NOTES TO THE FINANCIAL STATEMENTS  | 13 |

# Private Medicine Intermediaries Limited DIRECTORS AND ADVISORS

#### **DIRECTORS**

CP Baldwin

**RDH Munro** 

MI Davis

E Hammond

SJ Langan

RE Floyd

PM Forster (appointed on 23 August 2006)

#### **SECRETARY**

RDH Munro

#### REGISTERED OFFICE

The Courtyard

Hall Lane

Wincham

Cheshire

CW9 6DG

#### **AUDITORS**

Baker Tilly UK Audit LLP

Chartered Accountants

Festival Way

Stoke-on-Trent

Staffordshire

ST1 5BB

#### **BANKERS**

National Westminster Bank PLC

23 Stamford New Road

Altrıncham

Cheshire

**WA14 IDB** 

#### **SOLICITORS**

Chandler Harris

25 Byrom Street

Manchester

M3 4PF

# Private Medicine Intermediaries Limited DIRECTORS' REPORT

The directors submit their report and the audited financial statements of Private Medicine Intermediaries Limited for the year ended 30 June 2007

#### PRINCIPAL ACTIVITIES

The company continues to provide a growing range of employee healthcare services, including health related insurance consultancy

#### REVIEW OF THE BUSINESS

The company continues to successfully provide a healthcare insurance broking service, and works closely to assist clients in improving their performance by managing the health of their employees and reducing sickness absence

The company has continued to invest in the development of services available to our clients during the year

The increase in sales was in line with expectations. The expenditure remained in line with that of the previous year and was also in line with our business plan

The company has continued to meet the regulatory requirements set throughout the year

The directors are satisfied with the company's performance and believe that we continue to be in a strong position to fulfil our client needs and move the company forward

#### KEY PERFORMANCE INDICATORS

The company sets key performance indicators against which performance is reviewed

The key performance indicators cover all aspects of the business and include

- Work force activity measured against activity targets
- Costs incurred measured against planned costs and analytical review
- Sales measured against planned sales and analytical review
- Customer satisfaction reviews

We are satisfied with our performance when measured against these indicators

#### RISKS AND UNCERTAINTIES

The board and management of the company manage the risks and uncertainties facing the company on a continuous basis. We consider the principal risks and uncertainties to be as follows

- Changes in legislation in the markets in which we operate
- Political changes which may have an effect on the products and services we provide
- Social perception of the markets in which we operate
- Price fluctuations
- Competition
- Supplier availability
- Staff retention

# Private Medicine Intermediaries Limited DIRECTORS' REPORT

We believe that we have sufficient controls and procedures in place to monitor, control, and react accordingly to the risks and challenges that we face

#### FINANCIAL INSTRUMENTS

The board use management accounts and various financial reports to ensure that the following are reviewed and we are aware of any risk arising in any of the following areas

**Price** - The board continually monitor the prices we set against those of our competitors This ensures that we continue to be competitive in the market

Credit – We have robust credit control procedures in place to ensure that all amounts due are paid promptly. We have a dedicated team who use the systems and procedures in place to diligently chase all outstanding monies and ensure that no significant bad debts occur

Liquidity - Due to the nature of the business in which we operate, and also prudent history of management we have minimal risk with regards to liquidity

Cash flow – With the stringent credit control procedures that we employ and also the tight management of the group, we take the appropriate action to minimise this risk

#### **FUTURE DEVELOPMENTS**

The company will continue to offer the wide range of services we currently provide to our clients. We will also look to further develop our current product range so that we may evolve along with our customer needs and offer full solutions for their employee healthcare matters.

#### **DIVIDENDS**

The directors do not recommend the payment of a final dividend (2006 £nil) Interim dividends of £950,000 (2006 £4,000) have been paid

#### **DIRECTORS**

The directors who held office during the year were as follows

CP Baldwin

RDH Munro

MI Davis

E Hammond

SJ Langan

RE Floyd

PM Forster (appointed on 23 August 2006)

#### POLITICAL AND CHARITABLE DONATIONS

Contributions during the year to United Kingdom charitable organisations amounted to £4,710 (2006 £9,840)

# Private Medicine Intermediaries Limited DIRECTORS' REPORT

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditors are unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

The financial statements have been prepared in accordance with the special provision of Part VII of the Companies Act 1985 relating to small companies

#### **AUDITORS**

The directors, having been notified of the cessation of the partnership known as Baker Tilly, resolved that Baker Tilly UK Audit LLP be appointed as successor auditor with effect from 1 April 2007, in accordance with the provisions of the Companies Act 1989, s26(5) Baker Tilly UK Audit LLP has indicated its willingness to continue in office

A resolution to reappoint Baker Tilly UK Audit LLP, Chartered Accountants, as auditors will be put to the members at the Annual General Meeting

The directors' report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies

By order of the board

RDH Munro Secretary

24April 2008

# Private Medicine Intermediaries Limited DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- a select suitable accounting policies and then apply them consistently,
- b make judgements and estimates that are reasonable and prudent, and
- c prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PRIVATE MEDICINE INTERMEDIARIES LIMITED

We have audited the financial statements on pages 8 to 21

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PRIVATE MEDICINE INTERMEDIARIES LIMITED (continued)

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs at 30 June 2007 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

BAKER TILLY UK AUDIT LLP

bales Tilly Uh Andit UP

Registered Auditor Chartered Accountants Festival Way Stoke-on-Trent Staffordshire ST1 5BB

25 April 2008

PROFIT AND LOSS ACCOUNT

for the year ended 30 June 2007

|  | Note        | 2007<br>£                     | 2006<br>£                    |
|--|-------------|-------------------------------|------------------------------|
| TURNOVER Administrative expenses   |             | 5,112,940<br>(4,323,161)      | 4,890,473<br>(4,304,143)     |
| OPERATING PROFIT Interest receivable and similar income Interest payable and similar charges | 1<br>4<br>5 | 789,779<br>100,986<br>(2,520) | 586,330<br>88,717<br>(1,349) |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Taxation                                       | 6           | 888,245<br>(288,585)          | 673,698<br>(216,345)         |
| PROFIT FOR THE FINANCIAL YEAR  | 14          | 599,660                       | 457,353                      |

The operating profit for the year arises from the company's continuing operations

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the Profit and Loss Account

**BALANCE SHEET** 

at 30 June 2007

|  | Note     | 2007<br>£              | 2006<br>£              |
|--|----------|------------------------|------------------------|
| FIXED ASSETS Tangible assets   | 8        | 339,923                | 374,792                |
| CURRENT ASSETS Debtors Cash at bank and in hand                      | 9        | 1,611,258<br>570,492   | 1,461,907<br>880,838   |
| CREDITORS Amounts falling due within one year                        | 11       | 2,181,750<br>(682,348) | 2,342,745<br>(527,872) |
| NET CURRENT ASSETS   |          | 1,499,402              | 1,814,873              |
| TOTAL ASSETS LESS CURRENT LIABILITIES                                |          | 1,839,325              | 2,189,665              |
| NET ASSETS   |          | 1,839,325              | 2,189,665              |
| CAPITAL AND RESERVES Called up share capital Profit and Loss Account | 13<br>14 | 688,790<br>1,150,535   | 688,790<br>1,500,875   |
| EQUITY SHAREHOLDERS' FUNDS   |          | 1,839,325              | 2,189,665              |

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies

The financial statements on pages 8 to 21 were approved by the board of directors and authorised for issue on 24 April 2008 and are signed on its behalf by

CP Baldwin
Director

Page 9

RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

|                             | Note | 2007        | 2006      |
|-----------------------------|------|-------------|-----------|
|                             |      | £           | £         |
| PROFIT FOR THE FINANCIAL    |      | _           |           |
| YEAR                        |      | 599,660     | 457,353   |
| Dividends                   | 7    | (950,000)   | (4,000)   |
|                             |      |             |           |
| NET (REDUCTION IN)/ADDITION |      |             |           |
| TO SHAREHOLDERS' FUNDS      |      | (350,340)   | 453,353   |
| Opening shareholders' funds |      | 2,189,665   | 1,736,312 |
| Opening snareholders runus  |      | 2,10>,005   | 1,100,014 |
| CLOSING SHAREHOLDERS'       |      |             |           |
| FUNDS                       |      | 1,839,325   | 2,189,665 |
|                             |      | <del></del> |           |
|                             |      |             |           |

#### **ACCOUNTING POLICIES**

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

#### BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The company is exempt from the requirement of Financial Reporting Standard ("FRS") 1 to prepare a cash flow statement as it is a wholly owned subsidiary undertaking of PMI Health Group Limited and its cash flows are included within the consolidated cash flow statement of that company

#### RELATED PARTY TRANSACTIONS

The company has, in accordance with FRS 8, taken advantage of the exemption from reporting the transactions between the company and certain of its related parties, since all of the voting rights are controlled by the group and the consolidated financial statements in which the company are consolidated are publicly available

#### TANGIBLE FIXED ASSETS

Fixed assets are stated at historical cost. Depreciation is provided on all tangible fixed assets at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows -

Computer equipment

- 25% straight line

Motor vehicles

- 20% straight line

Fixtures, fittings and equipment

- 25% straight line

#### **DEFERRED TAXATION**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the Balance Sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the Balance Sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the Balance Sheet date Deferred tax is measured on a non-discounted basis

#### LEASED ASSETS AND OBLIGATIONS

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as obligations to the lessor.

Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the Profit and Loss Account in proportion to the remaining balance outstanding

All other leases are "operating leases" and the annual rentals are charged to profit and loss on a straight line basis over the lease term

#### RETIREMENT BENEFITS

For defined contribution schemes the amount charged to the Profit and Loss Account in respect of pension costs and other post retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the Balance Sheet.

# Private Medicine Intermediaries Limited ACCOUNTING POLICIES

#### INSURANCE CREDITORS AND CASH

The company acts as agent in broking the insurable risks of clients and normally is not liable as a principal for premiums due to underwriters or for claims payable to clients. Notwithstanding the legal relationship with clients and underwriters, the company has followed generally accepted accounting practice for insurance brokers by showing creditors and cash balances relating to its insurance business as assets and liabilities of the company itself unless net settlement can be secured beyond doubt. This complies with the reporting requirements under FRS 5, where assets and liabilities may not be offset unless net settlement is enforceable.

#### **TURNOVER**

Turnover represents commissions and fees earned via insurance premium contracts All commission and fee income is recognised at the date the policy commences

Turnover and pre-tax profits are derived entirely from operating within the United Kingdom

NOTES TO THE FINANCIAL STATEMENTS

| 1 | OPERATING PROFIT   | 2007<br>£         | 2006<br>£                             |
|---|--|-------------------|---------------------------------------|
|   | Operating profit is stated after charging  |                   |                                       |
|   | Auditors' remuneration – audit services Depreciation of owned fixed assets   | 9,895<br>143,182  | 8,350<br>161,047                      |
|   | Depreciation of assets held under hire purchase contracts  Loss on disposal of fixed assets  Operating leases – land and buildings | 9,736<br>93,336   | 3,748<br>5,263<br>93,336              |
|   |  | <del></del>       |                                       |
| 2 | DIRECTORS' EMOLUMENTS  | 2007<br>£         | 2006<br>£                             |
|   | Emoluments Compensation for loss of office   | 349,048           | 325,815<br>65,000                     |
|   | Emoluments paid to third parties Pension fund contributions  | 246,396<br>23,427 | 249,733<br>21,150                     |
|   |  | 618,871           | 661,698                               |
|   |  | 2007              | 2006                                  |
|   | Members of defined contribution pension scheme   | Number<br>4       | Number<br>4                           |
|   | Wellions of defined controllion pension seneme   |                   | · · · · · · · · · · · · · · · · · · · |
|   |  | 2007<br>£         | 2006<br>£                             |
|   | Highest paid director Emoluments Pension fund contributions  | 152,356<br>15,469 | 142,395<br>15,125                     |
|   |  | 167,825           | 157,520                               |

#### NOTES TO THE FINANCIAL STATEMENTS

| 3 | STAFF COSTS  | 2007<br>£                       | 2006<br>£                      |
|---|--|---------------------------------|--------------------------------|
|   | Wages and salaries Social security costs Other pension costs                 | 2,432,819<br>267,890<br>102,887 | 2,502,030<br>281,445<br>98,736 |
|   |  | 2,803,596                       | 2,882,211                      |
|   | Included in wages and salaries are redundancy and termination costs of       | £40,000 (2006                   | £114,000)                      |
|   | The monthly average number of employees during the year was as follows:      | ws                              |                                |
|   |  | 2007<br>Number                  | 2006<br>Number                 |
|   | Management and administration Sales  | 64<br>23                        | 61<br>23                       |
|   |  | 87                              | 84                             |
| 4 | INTEREST RECEIVABLE AND SIMILAR INCOME                                       | 2007<br>£                       | 2006<br>£                      |
|   | Bank interest  | 100,986                         | 88,717                         |
| 5 | INTEREST PAYABLE AND SIMILAR CHARGES   | 2007<br>£                       | 2006<br>£                      |
|   | Finance charges payable under hire purchase contracts Other interest payable | 188<br>2,332                    | 1,349                          |
|   |  | 2,520                           | 1,349                          |

#### NOTES TO THE FINANCIAL STATEMENTS

| 6 | TAXATION  | 2007<br>£                                       | 2006<br>£                           |
|---|---|---|-------------------------------------|
|   | Current tax   |   |                                     |
|   | UK corporation tax on profits for the year  | 296,342   | 214,138                             |
|   | Adjustments in respect of previous years  |   | 362                                 |
|   | Total current tax (see below)   | 296,342   | 214,500                             |
|   | Deferred taxation   |   |                                     |
|   | Origination and reversal of timing differences  | (7,757)   | 1,845                               |
|   |   | (7,757)   | 1,845                               |
|   | Tax on profit on ordinary activities  | 288,585   | 216,345                             |
|   | Factors affecting tax charge for year   | 2007  | 2006<br>£                           |
|   | The tax assessed for the year is higher than the standard rate of   | £   | r                                   |
|   | corporation tax in the UK 30% (2006 30%) The differences are  |   |                                     |
|   | corporation tax in the UK 30% (2006–30%) The differences are explained below Profit on ordinary activities before tax   | 888,245   | 673,698                             |
|   | corporation tax in the UK 30% (2006–30%) The differences are explained below Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK 30% (2006–30%)  | 888,245<br>———————————————————————————————————— | 673,698                             |
|   | corporation tax in the UK 30% (2006–30%) The differences are explained below Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK 30% (2006–30%)  Effects of  |   |                                     |
|   | corporation tax in the UK 30% (2006–30%) The differences are explained below Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK 30% (2006–30%)  | 266,474   | 202,109                             |
|   | corporation tax in the UK 30% (2006–30%) The differences are explained below Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK 30% (2006–30%)  Effects of Expenses not allowable for tax purposes  | 266,474<br>22,125                               | 202,109<br>13,788<br>(1,997)<br>238 |
|   | corporation tax in the UK 30% (2006–30%) The differences are explained below Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK 30% (2006–30%)  Effects of Expenses not allowable for tax purposes Capital allowances in excess of depreciation | 266,474<br>22,125<br>7,943                      | 202,109<br>13,788<br>(1,997)        |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

| 7 | DIVIDENDS   |                               |                                | 2007<br>£                        | 2006<br>£                       |
|---|---|-------------------------------|--------------------------------|----------------------------------|---------------------------------|
|   | Equity<br>Interim dividend                                      |                               |                                | 950,000                          | 4,000                           |
|   |   |                               |                                | 950,000                          | 4,000                           |
| 8 | TANGIBLE FIXED ASSETS   |                               |                                |                                  |                                 |
|   |   | Computer equipment            | Motor<br>vehicles              | Fixtures, fittings and equipment | Total                           |
|   |   | £                             | £                              | £                                | £                               |
|   | Cost At beginning of year Additions Disposals                   | 512,140<br>40,884<br>(15,506) | 243,634<br>110,164<br>(82,182) | 221,755<br>12,312<br>(2,518)     | 977,529<br>163,360<br>(100,206) |
|   | At end of year  | 537,518                       | 271,616                        | 231,549                          | 1,040,683                       |
|   | Depreciation At beginning of year Charged in the year Disposals | 384,704<br>67,114<br>(12,016) | 34,337<br>53,180<br>(31,276)   | 183,696<br>22,888<br>(1,867)     | 602,737<br>143,182<br>(45,159)  |
|   | At end of year  | 439,802                       | 56,241                         | 204,717                          | 700,760                         |
|   | Net book value At 30 June 2007                                  | 97,716                        | 215,375                        | 26,832                           | 339,923                         |
|   | At 30 June 2006   | 127,436                       | 209,297                        | 38,059                           | 374,792                         |
|   |   | <del> </del>                  |                                |                                  |                                 |

Included in the net book value for motor vehicles above is £nil (2006 £10,305) relating to assets acquired under hire purchase contracts. Depreciation charged on these assets was £nil (2006 £3,748)

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

| 9 | DEBTORS                            | 2007<br>£ | 2006<br>£ |
|---|------------------------------------|-----------|-----------|
|   | Trade debtors                      | 1,032,664 | 1,027,319 |
|   | Amounts owed by parent undertaking | · · · · · | 3,486     |
|   | Amounts owed by fellow subsidiary  | 386,635   | 329,903   |
|   | Prepayments and accrued income     | 154,656   | 74,179    |
|   | Deferred taxation (see note 12)    | 22,303    | 14,546    |
|   | Other debtors                      | 15,000    | 12,474    |
|   |                                    | 1,611,258 | 1,461,907 |

#### 10 INSURANCE MONIES HELD

The company holds monies on behalf of its clients in statutory trust accounts in respect of insurance premiums of £825,215 (2006 £398,964)

| 11 | CREDITORS Amounts falling due within one year | 2007<br>£ | 2006<br>£ |
|----|---|-----------|-----------|
|    | Obligations under hire purchase contracts     | _         | 4,499     |
|    | Amounts owed by parent undertakings           | 66,588    | -,        |
|    | Trade creditors                               | 37,786    | 53,542    |
|    | Corporation tax                               | 197,684   | 85,438    |
|    | Other taxes and social security costs         | 73,099    | 70,735    |
|    | Other creditor                                | 31,058    | · -       |
|    | Accruals and sundry creditors                 | 276,133   | 313,658   |
|    |   | 682,348   | 527,872   |
|    |   |           |           |

#### NOTES TO THE FINANCIAL STATEMENTS

| 12 | DEFERRED TAXATION  |                                   | £                               |
|----|--|-----------------------------------|---------------------------------|
|    | Deferred taxation  |                                   |                                 |
|    | At beginning of year<br>Credit for the year  |                                   | (14,546)<br>(7,757)             |
|    | At end of year   |                                   | (22,303)                        |
|    | The elements of deferred taxation are as follows   |                                   |                                 |
|    |  | 2007<br>£                         | 2006<br>£                       |
|    | Difference between accumulated depreciation and amortisation and capital allowances Other timing differences | (19,295)<br>(3,008)               | (11,352)<br>(3,194)             |
|    | Deferred tax asset   | (22,303)                          | (14,546)                        |
| 13 | SHARE CAPITAL  | 2007<br>£                         | 2006<br>£                       |
|    | Authorised Equity 1,000,000 ordinary shares of £1 each   | 1,000,000                         | 1,000,000                       |
|    | Allotted, called up and fully paid Equity 688,790 ordinary shares of £1 each                                 | 688,790                           | 688,790                         |
| 14 | PROFIT AND LOSS ACCOUNT  | 2007<br>£                         | 2006<br>£                       |
|    | Balance at beginning of year<br>Profit for financial year<br>Dividends paid                                  | 1,500,875<br>599,660<br>(950,000) | 1,047,522<br>457,353<br>(4,000) |
|    | At end of year   | 1,150,535                         | 1,500,875                       |
|    |  |                                   |                                 |

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

#### 15 PENSION COMMITMENTS

The company pays pension contributions to personal pensions of selected employees. The personal pensions are arranged with an insurance company separate to the business. The company also has a defined contribution pension scheme called the PMI Health Group Limited Group Personal Pension Scheme. Contributions outstanding at the year end totalled £10,026 (2006 £10,646)

#### 16 COMMITMENTS

At 30 June 2007 the company had annual commitments under non-cancellable operating leases as set out below

|  | Land and buildings |        |
|--|--------------------|--------|
|  | 2007               | 2006   |
|  | £                  | £      |
| Operating leases which expire in over five years | 93,336             | 93,336 |
|  |                    |        |

There were no capital commitments outstanding at the balance sheet date (2006 £nil)

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

#### 17 RELATED PARTY TRANSACTIONS

Baldwin Industries Limited

The company entered into transactions with Baldwin Industries Limited, a company in which CP Baldwin was a director and controlling shareholder until April 2007

The following transactions were entered into during the year

|  | 2007<br>£ | 2006<br>£                     |
|--|-----------|-------------------------------|
| Baldwin Industries Limited – other recharges                           | 190,112   | 174,894                       |
| The following (creditor)/debtor balances existed at the year end       | 2007<br>£ | 2006<br>£                     |
| Baldwin Industries Limited - current account - loan account - accruals | (5,651)   | (19,725)<br>12,474<br>(3,668) |
|  | (5,651)   | (10,919)                      |

During the year, a debtor of £12,664 (2006 £nil) due from Baldwin Industries Limited was written off

The group also rented certain properties from CP Baldwin's pension trust, rental for the year amounted to £93,336 (2006 £93,336)

Hurlstone Management Limited

Mr MI Davis is a director and controlling shareholder of Hurlstone Management Limited

During the year the company transacted with Hurlstone Management Limited The nature of the trading activities and the relative values were as follows

|                                    | 2007   | 2006   |
|------------------------------------|--------|--------|
|                                    | £      | £      |
| Professional and advisory services | 51,502 | 54,839 |
|                                    |        |        |

At the year end there is an accrual of £13,000 (2006 £12,186) owing by the company to Hurlstone Management Ltd

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

, , , ,

#### 18 CONTINGENT LIABILITIES

All group companies are members of a VAT group together with the following companies which are all under the common control of Mr CP Baldwin

- Baldwin Landscaping Limited
- Baldwin Enterprises Limited
- Baldwin Investments Limited
- Baldwin Estates Limited
- Argosy Systems Limited

At 30 June 2007 the VAT liability of the VAT group excluding that of the company was £36,249 (2006 £250,115)

The bank holds a debenture against the company incorporating a fixed and floating charge over the current and future assets of the company

#### 19 PARENT UNDERTAKING AND ULTIMATE CONTROLLING PARTY

The company's holding company is PMI Health Group Limited, a company incorporated in the United Kingdom. The company's ultimate parent company is Baldwin Ventures Limited, a company incorporated in the United Kingdom. The directors are of the opinion that Mr CP Baldwin is the ultimate controlling party.

The group in which the results of the company are consolidated is that headed by PMI Health Group Limited The consolidated financial statements of this group are available to the public and may be obtained from

Companies House Crown Way Cardiff CF4 3UZ