REGISTERED NUMBER: 2004668

## T.A. HORN LIMITED

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MAY 2001

CARTWRIGHTS
Chartered Accountants
Registered Auditors
Regency House
33 Wood Street
Barnet
Herts
EN5 4BE

#AQY3C7BU# 0245
COMPANIES HOUSE 09/01/02

### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

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# COMPANY INFORMATION AS AT 31 MAY 2001

### **DIRECTORS**

N Whittaker P Gomes

### **SECRETARY**

N Whittaker

### REGISTERED OFFICE

Regency House 33 Wood Street Barnet Herts EN5 4BE

### **BUSINESS ADDRESS**

Central House 24A St. Wilfrids Road Barnet Herts EN4 4BE

### **AUDITORS**

Cartwrights
Chartered Accountants
Regency House
33 Wood Street
Barnet
Herts
EN5 4BE

### PRINCIPAL BANKERS

National Westminster Bank plc 2nd floor Nicon House 43-45 Silver Street Enfield EN1 3TE

#### **DIRECTORS' REPORT**

The directors present their annual report with the financial statements of the company for the year ended 31 May 2001.

#### PRINCIPAL ACTIVITIES

The principal activity of the company continues to be that of installation and servicing of central heating systems.

### REVIEW OF THE BUSINESS

The net profit after providing for taxation amounted to £232,444.

The directors are pleased with these results and anticipate that the results for the ensuing year will be comparable with those for the year under review.

### DIVIDENDS AND TRANSFERS TO RESERVES

A dividend of £137,234 (2000: £50,000) was paid during the year.

The retained profit for the year of £95,210 has been transferred to reserves.

### INTRODUCTION OF THE SINGLE EUROPEAN CURRENCY

The directors consider that the Euro will have no impact on the business.

#### **DIRECTORS AND THEIR INTERESTS**

The directors in office in the year and their beneficial interests in the ultimate parent company, T.A. Horn (Holdings) Limited, at the balance sheet date and the beginning of the year (or on appointment if later) were as follows:

		Number of Shares	
		2001	2000
N Whittaker	Ordinary shares	240,000	240,000
P Gomes	Ordinary shares	240,000	240,000

### **DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **DIRECTORS' REPORT**

### **AUDITORS**

The auditors, Cartwrights, will be proposed for re-appointment in accordance with section 385 of the Companies Act 1985.

On behalf of the board:

N Whittaker Director

Approved by the board: 18/12/01

### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the financial statements on pages 5 to 13 which have been prepared under the historical cost convention and on the basis of accounting policies set out on page 7.

### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND AUDITORS

As described in the directors' report, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### **BASIS OF OPINION**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **OPINION**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 May 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Cartwrights

Registered Auditors Regency House

Certwayth

33 Wood Street

19/12/01

Barnet

Herts **EN5 4BE** 

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MAY 2001

	Notes	2001	2000
TURNOVER		4,385,821	4,124,762
Cost of sales		3,369,986	3,139,531
GROSS PROFIT	_	1,015,835	985,231
Distribution costs		114,478	106,190
Administrative expenses		667,872	569,898
	-	233,485	309,143
Other operating income		50,462	-
OPERATING PROFIT	2	283,947	309,143
Investment income and interest receivable	3	14,742	9,170
Interest payable and similar charges	4	(14,686)	(5,185)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		284,003	313,128
Tax on profit on ordinary activities	7	(51,559)	(58,611)
PROFIT FOR THE FINANCIAL YEAR	16	232,444	254,517
Dividends		(137,234)	(50,000)
RETAINED PROFIT FOR THE FINANCIAL YEAR	16	95,210	204,517

### Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

### Total recognised gains and losses

The company has no recognised gains or losses other than the profit for the above two financial years.

### Historical cost

The difference between the results as disclosed in the profit and loss account before tax, and retained profit for the year, on an unmodified historical cost basis is not material.

## BALANCE SHEET AT 31 MAY 2001

			2001		2000
FIXED ASSETS Tangible assets	8		106,398		139,759
CURRENT ASSETS Stocks and work in progress Debtors Cash at bank and in hand	9 10	435,324 765,447		294,214 678,269	
	-	1,612,114	-	1,342,424	
CREDITORS: amounts falling due within one year	11	(914,286)		(744,457)	
NET CURRENT ASSETS			697,828		597,967
TOTAL ASSETS LESS CURRENT LIABILITIES			804,226		737,726
CREDITORS: amounts falling due after more than one year	12		(8,524)		(37,234)
NET ASSETS			795,702		700,492
CAPITAL AND RESERVES Called up share capital Profit and loss account	15 16		99 795,603		99 700,393
TOTAL SHAREHOLDERS' FUNDS	17		795,702		700,492

N Whittaker Director

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

#### 1. STATEMENT OF ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention.

#### Cash flow

The accounts do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirement to prepare such a statement under Financial Reporting Standard 1: "Cash flow statements".

### Turnover

Turnover represents the total invoice value, excluding value added tax, of goods sold and services rendered during the year.

### Depreciation of tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its useful life:

Plant and machinery	10% on cost
Motor vehicles	20% on cost
Equipment, fixtures and tools	15% on cost
Computer equipment	20% on cost
Leasehold improvements	2% on cost

### Stocks and Work in progress

Stocks are stated at the lower of cost and net realisable value. Net realisable value is based on estimated selling price less further costs to completion and disposal.

Work in progress is valued at post balance sheet sales invoice value less contract profit element.

#### Deferred taxation

Deferred taxation is provided using the liability method on all timing differences to the extent that they are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse.

### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their estimated useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease.

### Pension costs

The company operates a money purchase (defined contribution) pension scheme. Contributions payable to this scheme are charged to the profit and loss account in the period to which they relate. These contributions are invested separately from the company's assets.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

2.	OPERATING PROFIT		
	Operating profit	2001	2000
		£	£
	After charging: Depreciation of fixed assets	32,425	37,754
	Loss on disposal of tangible assets	4,771	-
	Auditors' remuneration	7,800	8,430
	Hire of equipment	13,352	9,419
	After crediting:		
	Rent received	667	-
	Profit on disposal of tangible assets		7,940
3.	INVESTMENT INCOME AND INTEREST RECEIVABLE		
		2001	2000
		£	£
	Interest received and receivable Bank interest	14,742	9,170
	Daik interest	=====	======
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2001	2000
		£	£
	On bank loans and overdrafts	938	377
	On overdue tax	-	500
	Lease finance charges and hire purchase interest	5,625	4,308
	Other interest	8,123	<del>-</del>
		14,686	5,185
5.	INFORMATION ON DIRECTORS AND EMPLOYEES		
		2001	2000
	Staff posts	£	£
	Staff costs		
	Wages and salaries	1,138,651	1,012,170
	Social security costs	109,630	99,669
	Other pension costs	30,400	13,516
		1,278,681	1,125,355

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

### 5. INFORMATION ON DIRECTORS AND EMPLOYEES - (continued)

	2001 No.	2000 No.
The average number of employees during the year was made up as follows:	110.	110.
Management and administration Production	18 30	16 31
Troduction	48	47
	2001 £	2000 £
Directors' emoluments	<del>-</del>	-
Remuneration for management services Pension contributions to money purchase schemes	85,683 28,712	93,934 11,667
	114,395	105,601
	2001 ₤	2000 £
Details of highest paid director's emoluments		
Emoluments (excluding pension contributions)	48,500	47,734
Directors' remuneration fell within the following ranges:		
	2001 No.	2000 No.
£35,001 - £40,000 £45,001 - £50,000	1 1	-
£50,001 - £55,000 £65,001 - £70,000	-	1 1 —
DENCION COCTO		_

### 6. PENSION COSTS

## Money purchase (defined contribution) pension scheme

The company operates a money purchase (defined contribution) pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £30,400 (2000:£13,516).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

rporation tax ment in resp	e comprises:  at 20% (2000 - 2 ect of prior years  ED ASSETS  Plant and	1%)		\$1,756 (197) 51,559	2000 £ 60,140 (1,529) 58,611
rporation tax ment in resp	at 20% (2000 - 2 ect of prior years	1%)		51,756 (197)	60,140 (1,529)
ment in resp	ect of prior years ED ASSETS	1%)		(197)	(1,529)
IBLE FIXE				51,559	58,611
IBLE FIXE			==		
	Dlant and				
	machinery	Fixtures and fittings	Motor vehicles	Other	Total
	£	£	£	£	£
ın 00	7 112	20.884	311 625	9.032	357,653
	7,112				66,015
	_	-	(148,471)	-,5 15	(148,471
May 01	7,112	31,694	223,044	13,347	275,197
				<del></del>	
	6,755				217,894
	177	682	·	2,408	32,425
posals		<u> </u>	(81,520)	<del>-</del>	(81,520
May 01	6,932	28,965	129,065	3,837	168,799
		<del>/</del>			
May 01	180	2,729	93,979	9,510	106,398
May 00	357	1,601	130,198	7,603	139,759
	un. 00 ons sals May 01 ciation: un. 00 e for year posals May 01 ook value: May 01 May 00	ons	ons - 1,810 sals  May 01 7,112 31,694  ciation: an. 00 6,755 28,283 e for year 177 682 posals  May 01 6,932 28,965  ook value: May 01 180 2,729	ons - 1,810 59,890 sals - (148,471)  May 01 7,112 31,694 223,044  ciation: In. 00 6,755 28,283 181,427 efor year 177 682 29,158 posals - (81,520)  May 01 6,932 28,965 129,065  cok value: May 01 180 2,729 93,979  May 00 357 1,601 130,198	In 00 6,755 28,283 181,427 1,429 for year 177 682 29,158 2,408 posals - (81,520) - (81,5

Net obligations under finance leases and hire purchase contracts are secured on the assets acquired.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

9.	STOCKS

	2001 £	2000 £
Raw materials and consumables	77,658	52,921
Short term work in progress	357,666	241,293
	435,324	294,214

There is no material difference between the replacement cost of stocks and their balance sheet amounts.

### 10. DEBTORS

10.		2001 £	2000 £
	Trade debtors	560,586	561,814
	Amounts owed by group undertakings	186,342	96,203
	Prepayments and accrued income	18,519	20,252
		765,447	678,269
11.	CREDITORS: amounts falling due within one year		
		2001	2000
		£	£
	Bank loans and overdrafts	231,213	168,656
	Net obligations under finance leases and hire purchase		
	contracts	32,251	46,626
	Trade creditors	281,757	177,718
	Corporation tax	51,756	60,140
	Other taxes and social security costs	199,953	184,083
	Other creditors	22,968	11,754
	Accruals and deferred income	94,388	95,480
		914,286	744,457

Bank borrowings amounting to £231,213 (2000 £168,656) are secured by the following:

A fixed and floating charge, dated 23 April 1998, on the assets of the company held by National Westminster Bank plc.

## 12. CREDITORS: amounts falling due after more than one year

	2001	2000
	£	£
Net obligations under finance leases and hire purchase		
contracts	8,524	37,234

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

13.	BORROWINGS			
		2001	2000	
		£	£	
	The company's borrowings are repayable as follows Up to one year and on demand	231,213	168,656	
14.	OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE CONTRACTS			
		2001 £	2000 £	
	The company's obligations are repayable as follows:	r	r	
	Within one year or on demand In two to five years	31,436 12,667	52,488 41,981	
	Total gross obligations	44,103	94,469	
	Finance charges and interest allocated to future accounting periods	(2,928)	(10,609)	
	Total net obligations	41,175	83,860	
15.	SHARE CAPITAL			
		2001 £	2000 £	
	Authorised: Equity interests: 100 Ordinary shares of £1 each	100	100	
	Allotted, called up and fully paid:  Equity interests:  99 Ordinary shares of £1 each	99	99	
16.	PROFIT AND LOSS ACCOUNT			
		2001	2000	
		£	£	
	Retained profit at 1 June 2000 as previously stated Profit for the year	700,393 95,210	495,876 204,517	
	Retained profit at 31 May 2001	795,603	700,393	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2001

### 17. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2001 £	2000 £
Profit for the year	232,444	254,517
Dividends	(137,234)	(50,000)
Net addition to shareholders' funds	95,210	204,517
Opening shareholders' funds	700,492	495,975
Closing shareholders' funds	795,702	700,492
Represented by:-		
Equity interests	795,702	700,492
TRANSACTIONS WITH DIRECTORS	<del></del>	
	2001	2000
	£	£
Amounts owed to directors		
N Whittaker	5,600	-
P Gomes	5,585	
	11,185	

During the year the company paid £20,000 to its pension scheme with regard to the rental of its business premises at Central House, Barnet. The sole beneficiaries of the scheme are the two directors of the company. All transactions with regard to rents paid are at a fair market value and are at arms length.

### 19. RELATED PARTY DISCLOSURES

At the balance sheet date, the company was owed £186,342 (2000: £96,203) by T A Horn (Holdings) Limited.

### 20. ULTIMATE PARENT COMPANY

The ultimate parent company is T.A. Horn (Holdings) Limited, a company registered in Great Britain.

### 21. CONTROL

18.

The company has no ultimate controlling party.