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Company No: 1994660

## SAF WELDING PRODUCTS LIMITED

Annual Report

Year ended 31 December 2001





## **COMPANY INFORMATION**

**Directors** 

J Fere

G Missiaen W Spray

Secretary

C Boundy

**Company Number** 

1994660

**Registered Office** 

25 North Row

London W1R 1DJ

**Auditors** 

PKF

Pannell House 159 Charles Street

Leicester LE1 1LD

**Bankers** 

HSBC Bank plc

29 Bowen Square

Daventry

Northamptonshire

NN11 4ER

## **CONTENTS**

	Page
DIRECTORS' REPORT	1
STATEMENT OF DIRECTORS' RESPONSIBILITIES	2
AUDITORS' REPORT	3
CONSOLIDATED PROFIT AND LOSS ACCOUNT	5
CONSOLIDATED BALANCE SHEET	6
BALANCE SHEET	7
CONSOLIDATED CASH FLOW STATEMENT	8
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS	9 - 19

## DIRECTORS' REPORT YEAR ENDED 31 DECEMBER 2001

The directors submit their report and the consolidated financial statements for the year ended 31 December 2001.

#### Results and dividends

The loss for the year, after taxation, amounted to £296,662 (2000 - £12,217).

#### Principal activity and review of the business

The principal activity of the company during the year was the sale and distribution of SAF Welding products in the U.K. and Eire as part of its franchised area.

The subsidiary undertakings are dormant.

The directors are disappointed with the results for the year which are attributable to the difficult market conditions prevailing during the year. The directors believe that the company is well placed to take advantage of any upturn in the market.

#### Directors

The directors who served during the year were:

J Fere

G Missiaen

W Spray

The directors had no interests in the shares of the company at any time during the year.

The directors had interests in the shares of other group companies at the beginning and end of the year as follows:

I Fere:

156 (2001: 68) shares in L'Air Liquide, France.

G Missiaen:

70 (2001: 70) shares in L'Air Liquide, France, 1 (2001: 1) share in

Safmatic, France,

5 (2001: 5) shares in Fresa, France, 1 (2001: 1) share in SAF Belux,

Belgium and 1 (2001: 1) share in SAF, France.

W Spray:

68 (2001: 35) shares in L'Air Liquide, France.

#### **Auditors**

The auditors, PKF, will be proposed for reappointment in accordance with section 385 of the Companies Act 1985.

By order of the board

C Boundy

Secretary

24 September 2002

## SAF WELDING PRODUCTS LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for ensuring that the directors' report and other information included in the annual report is prepared in accordance with company law in the United Kingdom.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF SAF WELDING PRODUCTS LIMITED

We have audited the financial statements of SAF Welding Products Limited for the year ended 31 December 2001 which comprise the Consolidated Profit and Loss Account, the Consolidated Balance Sheet, the Balance Sheet, the Cash Flow Statement and the related notes. These financial statements have been prepared under the accounting policies set out therein.

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

## Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## INDEPENDENT AUDITORS' REPORT (continued)

## Opinion

In our opinion the financial statements give a true and fair view of the state of the company's and group's affairs as at 31 December 2001 and of the group's loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**PKF** Registered Auditors

Leicester, UK 24 September 2002

## SAF WELDING PRODUCTS LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 2001

	Notes	2001 £	2000 £
TURNOVER	2	4,428,405	5,057,224
Change in stocks of finished goods			
and work in progress		(254,704)	700,658
Other operating income		18,978	-
Raw materials and consumables		(2,907,601)	(4,120,056)
Staff costs	5	(652,151)	(748,022)
Depreciation and amortisation		(63,389)	(84,757)
Other operating charges		(710,471)	(648,517)
OPERATING (LOSS)/PROFIT	3	(140,933)	156,530
Interest receivable and similar income		995	1,036
Interest payable and similar charges	6	(156,428)	(164,677)
LOSS ON ORDINARY ACTIVITIES			
BEFORE TAXATION		(296,366)	(7,111)
TAXATION	7	(296)	(5,106)
LOSS FOR THE FINANCIAL YEAR		(296,662)	(12,217)
		<del></del>	

All amounts relate to continuing operations.

There were no recognised gains or losses for the year other than those included in the profit and loss account.

## SAF WELDING PRODUCTS LIMITED CONSOLIDATED BALANCE SHEET 31 DECEMBER 2001

	Notes		2001 £		2000 £
FIXED ASSETS					
Intangible	8		297,227		312,827
Tangible	9	_	170,135		200,046
			467,362		512,873
CURRENT ASSETS			· <b>,</b>		,
Stocks	11	1,518,317		1,773,021	
Debtors	12	2,538,323		2,378,556	
Cash at bank and in hand		4,410		4,147	
		4,061,050		4,155,724	
CREDITORS: amounts falling due					
within one year	13	(3,756,995)		(3,562,578)	)
NET CURRENT ASSETS			304,055		593,146
TOTAL ASSETS LESS CURRENT L	IABILITIES		771,417		1,106,019
CREDITORS: amounts falling due					
after more than one year	14		(85,243)		(123,183)
NET ASSETS			686,174		982,836
					=======
CAPITAL AND RESERVES					
Called up share capital	17		950,000		950,000
Profit and loss account	18		(263,826)		32,836
SHAREHOLDERS' FUNDS	19		686,174		982,836

The financial statements were approved by the board on 24 September 2002

Signed on behalf of the board of directors

Director

## BALANCE SHEET 31 DECEMBER 2001

	Notes		2001 £		2000 £
FIXED ASSETS					
Tangible	9		170,135		200,046
Investments	10		818,850		834,450
		•	988,985		1,034,496
CURRENT ASSETS					
Stocks	11	1,518,317		1,773,021	
Debtors	12	2,538,323		2,378,556	
Cash at bank and in hand		4,410		4,147	
		4,061,050		4,155,724	
CREDITORS: amounts falling due					
within one year	13	(4,278,618)		(4,084,201)	1
NET CURRENT (LIABILITIES)/ASS	ETS		(217,568)	<del></del>	71,523
TOTAL ASSETS LESS CURRENT L	IABILITIES		771,417		1,106,019
CREDITORS: amounts falling due					
after more than one year	14		(85,243)		(123,183)
NET ASSETS			686,174		982,836
CAPITAL AND RESERVES					
Called up share capital	17		950,000		950,000
Profit and loss account	18		(263,826)		32,836
			686,174		982,836

The financial statements were approved by the board on 24 Systember 2002

Signed on behalf of the board of directors

Spray Director

## CONSOLIDATED CASH FLOW STATEMENT YEAR ENDED 31 DECEMBER 2001

	2001 £	2000 £
Reconciliation of operating (loss)/profit to net cash inflow	<b>&amp;</b>	£
from operating activities		
Operating (loss)/profit	(140,933)	156,530
Amortisation of intangible assets	15,600	15,600
Depreciation of tangible fixed assets	47,826	55,884
(Profit)/loss on sale of fixed assets	(37)	13,274
(Increase)/decrease in debtors	(160,063)	36,457
Decrease/(increase) in stocks	254,704	(266,490)
Increase in creditors	230,425	798,862
Net cash inflow from operating activities	247,522	810,117
	<u>————</u>	
CASH FLOW STATEMENT (note 20)		
Net cash inflow from operating activities	247,522	810,117
Returns on investments and servicing of finance	(155,433)	(163,641)
Taxation	_	(126,254)
Capital expenditure	(2,878)	34,501
Acquisitions and disposals	-	(833,136)
	89,211	(278,413)
Financing	(28,618)	92,294
Increase/(decrease) in cash	60,593	(186,119)
Reconciliation of net cash flow to movement in net debt (note 21)		
Increase/(decrease) in cash in the year	60,593	(186,119)
New loans	-	(103,171)
Cashflow from decrease in debt and hire purchase financing	13,618	(22,338)
Change in net debt	74,211	(311,628)
Net debt at 1 January 2001	(358,315)	(46,687)
Net debt at 31 December 2001	(284,104)	(358,315)
	<del></del>	

# SAF WELDING PRODUCTS LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

#### 1 ACCOUNTING POLICIES

## (a) Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The consolidated financial statements comprise the audited financial statements of the company and its subsidiary undertakings made up to 31 December 2001.

A separate profit and loss account for the parent company has not been prepared as permitted by Section 230(2) of the Companies Act 1985. The loss for the financial year of the parent company was £296,662 (2000 - £12,217).

## (b) Turnover

Turnover comprises the invoiced value of goods and services supplied by the group, net of value added tax and trade discounts.

#### (c) Goodwill

Goodwill represents the difference between purchase consideration over the fair value of the net separable assets acquired. Goodwill arising on acquisitions is treated as an intangible asset in the balance sheet and stated at cost less amortisation. Goodwill is amortised on a straight line basis over its useful economic life of 20 years.

#### (d) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold property	2 %
Plant, machinery and office equipment	10 - 33 %
Motor vehicles	25 - 33 %

Freehold land is not depreciated.

#### (e) Finance and operating leases

Assets acquired under finance leases or hire purchase are treated as tangible fixed assets and depreciation is provided accordingly. The instalments payable under each agreement are apportioned between capital and revenue to write off the finance charge in equal instalments over the period of the agreement.

Operating lease rentals are charged in the profit and loss account on a straight line basis over the lease term.

#### (f) Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and net realisable value. Cost is determined on a first in first out basis, and includes all direct costs incurred and attributable production overheads. Net realisable value is based on estimated selling price allowing for all further costs of completion and disposal.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

#### 1 **ACCOUNTING POLICIES (continued)**

## (g) Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating results.

#### (h) Deferred taxation

Deferred tax is provided using the full provision method and is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Deferred tax assets are only recognised where they arise from timing differences where their recoverability in the short term is more likely than not.

The company previously accounted for deferred tax using the liability method on all timing differences which were expected to reverse in the foreseeable future.

#### (i) Pensions

The company operates a defined contribution pension scheme and the pension charge in the profit and loss account represents the amounts payable by the company to the fund in respect of the year.

#### 2 TURNOVER

Turnover is attributable to one class of business.

Turnover is analysed by geographical market as follows:

	2001 £	2000 £
United Kingdom	4,398,885	5,041,199
European Union	29,520	16,025
Total	4,428,405	5,057,224

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

## 3 OPERATING (LOSS)/PROFIT

	,		
	The operating (loss)/profit is stated after charging/(crediting):		
		2001	2000
		£	£
	Amortisation of intangible assets	15,600	15,600
	Depreciation of tangible fixed assets:		
	- owned by the group	42,574	51,882
	- held under finance lease or hire purchase contracts	5,252	4,002
	Audit fees	5,600	5,600
	Operating lease rentals:		
	- plant & machinery	7,781	7,251
	- other	76,604	73,625
	(Profit)/loss on disposal of tangible fixed assets	(37)	13,274
4	DIRECTORS' EMOLUMENTS AND BENEFITS		
•			
		2001	2000
	Directors' emoluments	£	£
	Contributions to money purchase pension schemes	51,813 4,500	57,231 4,235
	Contributions to money purchase pension schemes	=====	
	The number of directors accruing benefits under pension		
	schemes were:	NT.	NT.
	Defined benefit schemes	No 1	No 1
	Defined beliefit schemes		
5	STAFF COSTS		
	Staff costs, including directors' emoluments, were as follows:		
	Sail voice, mercang anovors emoraments, were as renows.	2001	2000
		£	£
	Wages and salaries	562,305	665,071
	Social security costs	62,707	63,297
	Other pension costs	27,139	19,654
		652,151	748,022
	The average monthly number of employees, including executive	directors, during th	ne year was:
		No	No
	Sales and distribution	14	15
	Administration and management	16	17
		30	32

## SAF WELDING PRODUCTS LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

## 6 INTEREST PAYABLE AND SIMILAR CHARGES

		2001 £	2000 £
Bank lo	oans and overdrafts	12,948	12,045
Interest	payable to group companies	136,934	143,683
Finance	e charges under finance lease and hire		
	se contracts	6,457	6,149
Other in	nterest	89	2,800
		156,428	164,677
7 TAXA	TION		
7 TAXA	TION	2001	2000
7 TAXA	TION	2001 £	2000 £
	TION rporation tax	· · · =	
UK coı		· · · =	
UK con	rporation tax	· · · =	£

## 8 INTANGIBLE FIXED ASSETS

## Group

	Goodwill £
Cost	
At 1 January 2001 and	
31 December 2001	328,427
Amortisation	
At 1 January 2001	15,600
Charge for the year	15,600
At 31 December 2001	31,200
Net book amount	
At 31 December 2001	297,227
At 31 December 2000	312,827

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

## 9 TANGIBLE FIXED ASSETS

**Group and Company** 

	Freehold land and buildings £	Plant, machinery and office equipment £	Motor vehicles £	Total £
Cost				
At 1 January 2001	99,519	472,186	54,136	625,841
Additions	-	21,802	-	21,802
Disposals		-	(16,334)	(16,334)
At 31 December 2001	99,519	493,988	37,802	631,309
Depreciation				
At 1 January 2001	-	385,626	40,169	425,795
Charge for year	1,800	39,134	6,892	47,826
On disposals		-	(12,447)	(12,447)
At 31 December 2001	1,800	424,760	34,614	461,174
Net book amount				
At 31 December 2001	97,719	69,228	3,188	170,135
At 31 December 2000	99,519	86,560	13,967	200,046

The net book amounts of assets held under finance lease or hire purchase contracts included above were:

	2001	2000
	£	£
Fixtures & fittings	13,750	-
Motor vehicles	2,668	6,670
	16,418	6,670
	<u> </u>	

## SAF WELDING PRODUCTS LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

## 10 FIXED ASSET INVESTMENTS

Comp	pany
------	------

Company	Shares in subsidiary undertakings £
Cost	-
At 1 January 2001 and	
31 December 2001	850,050
Provisions	
At 1 January 2001	15,600
Charge to profit and loss	15,600
At 31 December 2001	31,200
Net book amount	
At 31 December 2001	818,850
At 31 December 2000	834,450

Details of subsidiary undertakings are given in note 25.

## 11 STOCKS

	Group		Company	
	2001	2000	2001	2000
	£	£	£	£
Finished goods	1,518,317	1,773,021	1,518,317	1,773,021

## 12 DEBTORS

	G	roup	Cor	npany
	2001	2000	2001	2000
	£	£	£	£
Due within one year				
Trade debtors	2,486,040	2,272,944	2,486,040	2,272,944
Amounts due from group				
undertakings	2,433	2,985	2,433	2,985
Other debtors	6,876	52,321	6,876	52,321
Prepayments & accrued				
income	42,974	50,306	42,974	50,306
	2,538,323	2,378,556	2,538,323	2,378,556
	<del></del>			

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

## 13 CREDITORS

	G	roup	Company	
	2001	2000	2001	2000
	£	£	£	£
Amounts falling due within				
one year				
Bank loans and overdrafts				
(note 15)	179,469	219,099	179,469	219,099
Trade creditors	228,360	322,835	228,360	322,835
Amounts owed to group				
undertakings	3,086,115	2,760,657	3,607,738	3,282,280
Other tax and social security	180,590	150,668	180,590	150,668
Net obligations under finance				
lease and hire purchase				
contracts(note 16)	23,802	20,180	23,802	20,180
Accruals and deferred income	58,659	89,139	58,659	89,139
	3,756,995	3,562,578	4,278,618	4,084,201
	=======================================			

The bank loan and overdraft are secured by a fixed and floating charge over the assets of the company.

## 14 CREDITORS

	G	roup	Com	рапу
	2001	2000	2001	2000
	£	£	£	£
Amounts falling due after more than one year				
Bank loans (note 15)	71,939	95,671	71,939	95,671
Net obligations under finance lease and hire purchase				
contracts(note 16)	13,304	27,512	13,304	27,512
	85,243	123,183	85,243	123,183

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

#### 15 LOANS

Loans fall due for payment as follows:

	G	Group		npany
	2001	2000	2001	2000
	£	£	£	£
Bank loans				
Within one year	28,200	7,500	28,200	7,500
Between one and two years	28,200	30,000	28,200	30,000
Between two and five years	43,739	65,671	43,739	65,671
	100,139	103,171	100,139	103,171

The bank loan is secured by a fixed and floating charge over the assets of the company.

The bank loan is repayable by monthly instalments and interest is charged at 2% over the bank's base lending rate.

## 16 FINANCE LEASES

Net obligations under finance lease and hire purchase agreements fall due as follows:

	G	Group		Company	
	2001	2000	2001	2000	
	£	£	£	£	
Within one year	23,802	20,180	23,802	20,180	
Between two and five years	13,304	27,512	13,304	27,512	
	37,106	47,692	37,106	47,692	

Finance lease and hire purchase creditors are secured on the assets concerned.

## 17 SHARE CAPITAL

	Authorised	Allotted, called up and fully paid	
At 1 January 2001 and 31 December 2001	£	No	£
Ordinary shares of £1 each	1,700,000	950,000	950,000

## 18 RESERVES

Profit and loss account	Group £	Company £
At 1 January 2001	32,836	32,836
Loss for the year	(296,662)	(296,662)
At 31 December 2001	(263,826)	(263,826)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

## 19 SHAREHOLDERS' FUNDS

		2001 £	2000 £
	Shareholders' funds at 1 January 2001 Loss for the year	982,836 (296,662)	995,053 (12,217)
	Shareholders' funds at 31 December 2001	686,174	982,836
20	GROSS CASH FLOWS	<del></del>	
		2001 £	2000 £
	Returns on investments and servicing of finance		
	Interest received	995	1,036
	Interest paid	(149,971)	(158,528)
	Interest element of finance lease rentals	(6,457)	(6,149)
		(155,433)	(163,641)
	Capital expenditure		<del>-</del>
	Payments to acquire tangible fixed assets	(6,802)	(9,225)
	Receipts from sales of tangible fixed assets	3,924	43,726
		(2,878)	34,501
	Acquisitions and disposals		
	Payments to acquire subsidiary	-	(680,040)
	Cash acquired with subsidiary	-	102,595
	Bank overdraft acquired with subsidiary	-	(255,691)
			(833,136)
	Financing		
	New loans	-	103,171
	Loans repaid	(3,032)	-
	Capital element of finance lease rentals	(25,586)	(10,877)
		(28,618)	92,294

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2001

## 21 ANALYSIS OF CHANGES IN NET DEBT

	At 1 January	Cash	Other At	31 December
	2001	flows	changes	2001
	£	£	£	£
Cash at bank and in hand	4,147	263	-	4,410
Overdrafts	(211,599)	60,330	-	(151,269)
		60,593		
Debt due within 1 year	(7,500)	(20,700)	-	(28,200)
Debt due after 1 year	(95,671)	23,732	-	(71,939)
Finance leases	(47,692)	10,586	-	(37,106)
Total	(358,315)	74,211		(284,104)
			<del></del>	=======================================

#### 22 OTHER COMMITMENTS

At 31 December 2001 the company and the group had annual commitments under operating leases as follows:

	Land and buildings		Other	
	2001	2000	2001	2000
	£	£	£	£
Expiry date:				
Between one and five years	-	-	65,031	61,560
After more than five years	64,000	64,000	-	-

#### 23 TRANSACTIONS WITH RELATED PARTIES

As SAF Welding Products Limited is wholly owned by L'Air Liquide group and the consolidated accounts of L'Air Liquide are publicly available in France, advantage has been taken of the exemption offered by Financial Reporting Standard 8 from the requirement to disclose transactions with other group companies.

## 24 PENSION COSTS

The company operates a defined contribution pension scheme, the assets of which are held separately from those of the company in an independently administered fund. The pension cost charge for the year is shown in note 5.

# SAF WELDING PRODUCTS LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2001

#### 25 SUBSIDIARY UNDERTAKINGS

SAF Welding Products Limited owns 100% of the issued share capital of the following:

Name	Country of incorporation	Nature of business	Shareholders' funds/(deficit)	Profit for the year
Welding Supplies (Sheffield) Limited	Great Britain	Dormant	£429,763	£NIL
Carbon & Allied Products (UK) Limited	Great Britain	Dormant	£107,545	£NIL
Meredeem Limited	Great Britain	Dormant	£(9,120)	£NIL
Welding Supplies (Chesterfield) Limited	Great Britain	Dormant	£2	£NIL

#### 26 PARENT UNDERTAKING AND CONTROLLING PARTY

In the opinion of the directors, the ultimate parent company is L'Air Liquide, a company incorporated in France. A copy of the consolidated financial statements of the group can be obtained from Siege Social, 75 Quai D'Orsay, 75321, Paris, France.

The company is ultimately controlled by L'Air Liquide.