COMPANY INFORMATION

31 May 1994

Incorporated in England

Number 1984649

DIRECTORS

A.J.Uren

SECRETARY

Mr.G.M.Guthrie

REGISTERED OFFICE

11 Gold Tops Newport Gwent NP9 4UJ

AUDITORS

Little & Company Chartered Accountants

45 Park Road Gloucester GL1 1LP

DIRECTORS' REPORT

31 May 1994

The directors present their report and the audited financial statements for the year ended 31 May 1994.

Principal activity

The principal activity of the company in the year under review continued to be that of wholesalers of ironmongery.

Directors

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows

| 1 | June 1993 |
|---|-----------|
| | Ordinary |
| | shares |
| | |

A.J.Uren

2

2

Auditors

Little & Company have agreed to offer themselves for re-appointment as auditors of the company.

Small company exemptions

Advantage has been taken in the preparation of this report of special exemptions applicable to small companies.

On behalf of the board

Mr. A. Uren Director

11 Gold Tops Newport Gwent NP9 4UJ

24 May 1995

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BANNER HARDWARE LIMITED

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are required under company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and apply them consistently;
- make reasonable and prudent judgements and estimates;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for:

- keeping proper accounting records;
- safeguarding the company's assets;
- taking reasonable steps for the prevention and detection of fraud.

24 May 1995

On behalf of the board,

Mr. A. Uren
Director

AUDITORS' REPORT

Auditors' report to the members of

Banner Hardware Limited

We have audited the financial statements on pages 5 - 11 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board, except that the scope of our work was limited as explained below.

An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. However, the evidence available to us was limited because although a stocktake was carried out by the company, no costings were available, and there were no other satisfactory audit procedures that we could adopt to confirm the valuation of stock included in the accounts.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Qualified opinion arising from limitation in audit scope

Except for any adjustments that might have been found to be necessary had we been able to obtain sufficient evidence concerning the valuation of closing stock, in our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 May 1994 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.

Gloucester 25 May 1995

Little &/Company Registered Auditors Chartered Accountants

PROFIT AND LOSS ACCOUNT

for the year ended 31 May 1994

| | Note | 1994 £ | 1993 £ |
|--|--------|-----------------------|-----------------------|
| Turnover | 2 | 1,134,324 | 1,000,162 |
| Cost of sales | | (752,787) | (625,941) |
| Gross profit | | 381,537 | 374,221 |
| Net operating expenses | | | |
| Distribution costs Administrative expenses | | (34,514) (204,937) | (28,400) (191,165) |
| Operating profit | 3 | 142,086 | 154,656 |
| Investment income Interest payable | 5 6 | 1,000 (11,642) | (7,601) |
| Profit on ordinary activities before taxation | | 131,444 | 147,055 |
| Taxation | 7 | (28,810) | (40,475) |
| Profit on ordinary activities after taxation retained for the year | 16 | £ 102,634 | £ 106,580 |

Other movements in reserves are shown in notes 15 to 16.

None of the company's activities were acquired or discontinued during the above two financial years.

There are no recognised gains and losses in 1994 or 1993 other than the profit for the year.

BALANCE SHEET

at 31 May 1994

| | | | 1994 | | 1993 | |
|---|----------------|-----------------------------|------------------------|-----------------------------|-------------------|--|
| | Note | £ | £ | £ | £ | |
| Fixed assets | | | | | | |
| Tangible assets | 8 | | 145,328 | • | 48,932 | |
| Current assets | • | - | | | | |
| Stocks Debtors Cash at bank and in hand | 9 10 | 390,000 253,822 3,839 | | 325,000 258,660 5,054 | | |
| Creditors: amounts falling due within one year | 11 | (315,477) | | 588,714 | | |
| Net current assets | • | | 332,184 | | 287,877 | |
| Total assets less current liabilities | | | 477,512 | - | 336,809 | |
| Creditors: amounts falling due after more than one year | 12 | | (38,069) | | 336,809 | |
| Capital and reserves | | | | | | |
| Called up share capital Share premium account Profit and loss account | 14 15 16 | | 2 49,998 389,443 | | 49,998 286,809 | |
| Total shareholders' funds | 13 | | 439,443 | | 336,809 | |

The directors have taken advantage in the preparation of these financial statements of special exemptions provided by Part I of Schedule 8 to the Companies Act 1985 on the basis that the company qualifies as a small company.

The financial statements on pages 5 - 11 were approved by the board of directors on 24 May 1995.

A.J.Uren Director

NOTES ON FINANCIAL STATEMENTS

31 May 1994

1 Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost accounting rules.

The company has taken advantage of the exemption from preparing a cash flow statement conferred by Financial Reporting Standard No. 1 on the grounds that it is entitled to the exemptions available in Section 246 to 247 of the Companies Act 1985 for small companies.

Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

| Plant and machinery | 20% on cost |
|-----------------------|-------------|
| Motor vehicles | 25% on cost |
| Fixtures and fittings | 20% on cost |

Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

Rentals paid under operating leases are charged to income as incurred.

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis. Net realisable value is based on estimated selling price less the estimated cost of disposal.

2 Turnover

Turnover represents the amount derived from the provision of goods and services which fall within the company's ordinary activities stated net of value added tax.

In the opinion of the directors, 7% of the turnover of the company is attributable to geographical markets outside the UK. (1993 5%)

NOTES ON FINANCIAL STATEMENTS

31 May 1994

| | • | • | |
|---|--|-----------|-----------|
| 3 | Operating profit | 4004 | |
| | | 1994 £ | 1993 |
| - | Operating profit is stated after crediting | £ | £ |
| | Profit on sale of assets | 2,400 | |
| | and after charging | | |
| | Auditors' remuneration | 1,850 | 1,800 |
| · | Operating leases - Rent | 22,227 | 20,615 |
| | Depreciation of tangible fixed assets | | |
| | (note 8) | | |
| | owned assets leased assets | 17,048 | 15,774 |
| | reased assets | 16,200 | · |
| | | 33,248 | 15,774 |
| | | | |
| 4 | Directors | | |
| | | 1994 | 1993 |
| | | £ | £ |
| | Directors' emoluments (including benefits in kind) | 39,485 | 37,552 |
| | Towns advanced for a con- | | |
| 5 | Investment income | 1994 | 1002 |
| | | 1994 £ | 1993 £ |
| | | | - |
| | Interest receivable | 1,000 | |
| | | | • |
| 6 | Interest payable | | |
| | | 1994 £ | 1993 |
| | | £ | £ |
| | Finance lease and hire purchase contracts | 5,273 | - |
| | Other interest payable | 6,369 | 7,601 |
| | | 11,642 | 7,601 |
| | • | | |
| 7 | Taxation | | |
| | | 1994 | 1993 |
| | Corporation tax on profit on ordinary activities | £ | £ |
| | at 25% (1993 25%) | 28,810 | 40,475 |
| | : | | |
| | | | |

NOTES ON FINANCIAL STATEMENTS

31 May 1994

8 Tangible fixed assets

| Cost or valuation | Motor Vehicles £ | Plant and Machinery £ | Fixtures and Fittings £ | Total £ |
|---|------------------------------|--------------------------------|----------------------------------|--------------------------------|
| 1 June 1993 Additions Disposals | 71,050 73,750 (27,675) | 80,413 53,760 | 40,325 2,134 | 191,788 129,644 (27,675) |
| 31 May 1994 | 117,125 | 134,173 | 42,459 | 293,757 |
| Depreciation | | | | |
| 1 June 1993 Charge for year Disposals | 63,300 19,525 (27,675) | 60,397 6,078 | 19,159 7,645 | 142,856 33,248 (27,675) |
| 31 May 1994 | 55,150 | 66,475 | 26,804 | 148,429 |
| Net book amount | | • | | |
| 31 May 1994 | 61,975 | 67,698 | 15,655 | 145,328 |
| 1 June 1993 | 7,750 | 20,016 | 21,166 | 48,932 |

The net book amount of fixed assets includes £55,600 (1993 £0) in respect of assets held under finance leases and hire purchase contracts, the depreciation of which is shown in note 3.

| 9 Stocks |
|----------|
| |

| • · | | 1994 £ | 1993 £ |
|--------|-------------------------------------|------------------|------------------|
| | Stocks | 390,000 | 325,000 |
| 10 | Debtors | 1994 | 1993 |
| | Amounts falling due within one year | £ | £ |
| | Trade debtors Other debtors | 246,689 7,133 | 254,136 4,524 |
| | | 253,822 | 258,660 |

NOTES ON FINANCIAL STATEMENTS

31 May 1994

| 11 | Creditors: amounts falling due within one year | | |
|----|--|---------------------------|-------------|
| | | 1994 | 1993 |
| | | £ | £ |
| | Bank overdraft | 72,293 | 166,678 |
| | Trade creditors | 99,863 | 25,377 . |
| | Other creditors | 143,321 | 108,782 |
| | | 215 477 | 200.005 |
| | | 315,477 | 300,837 |
| 10 | G W | | |
| 12 | Creditors: amounts falling due after more than one year | | |
| | atter more than one year | 1994 | 1993 |
| | | £ | £ |
| | Other creditors | | |
| | Other creditors | 38,069 | |
| | | 38,069 | - |
| | | | - |
| • | Obligations under finance leases and hire purchase contracts | | |
| | Amounts included above are repayable over varying periods by monthly instalments as follows: | | |
| | In the next year | 16 5 4 7 | |
| | In the second to fifth year | 16,547 3 8,0 69 | - |
| | | | |
| | | 54,616 | _ |
| | | | |
| 13 | Reconciliation of movements in shareholders' funds | | |
| | • | 1994 | 1993 |
| | | £ | £ |
| | Profit for the financial year | 102,634 | 106,580 |
| | representing a | • | , |
| | Net addition to shareholders' funds | | |
| | Sum cholders in the | | |
| | Opening shareholders' funds | 336,809 | 230,229 |
| | Closing shareholdow? funda | | |
| • | Closing shareholders' funds | 439,443 | 336,809 |
| | | | |

£

22,454

22,454

23,072

23,072

BANNER HARDWARE LIMITED

NOTES ON FINANCIAL STATEMENTS

31 May 1994

| • | | 31 May 1994 | | | |
|-----|---|---------------------------------------|-------------|-----------------------|-----------------------|
| 14 | Called up share capital | | | | |
| | X | 1994 | | | 1993 |
| | | Number of | | Number of | 1775 |
| | | shares | £ | shares | £ |
| | Authorised | | | | |
| • | Equity shares | | | | |
| | Ordinary shares of £1 each | 100 | 100 | 100 | 100 |
| | Allotted called up and fully paid | · | | | |
| | Equity shares | | | | |
| | Ordinary shares of £1 each | | 2 | 2 | 2 |
| 15 | Share premium account | | | | 1001 |
| • | | | | | 1994 £ |
| | 1 June 1993 and | | | | |
| | 31 May 1994 | | | | 49,998 |
| 16 | Profit and loss account | | | | - · |
| | | | | | 1994 |
| | | | | | £ |
| | 1 June 1993 | | | | 286,809 |
| | Retained profit for the year | | | | 102,634 |
| | 31 May 1994 | | | | 389,443 |
| 17 | Guarantees and other financial | | | | - · · · · |
| 1.7 | Guarantees and other inancial | commitments | | | |
| | Financial commitments under nor falling due in the year to 31 May | n-cancellable operating lease 1994 | es will res | ult in the follow | ving payments |
| | | | | 1994 | 1993 |
| | | | | Land and Buildings | Land and Buildings |

Expiring
After five years