ATLASAIR PARCELS SERVICE LIMITED

DIRECTORS' REPORT AND ACCOUNTS

For the Year Ended 31st December 1987



DIRECTORS' REPORT FOR THE YEAR ENDED 31ST DECEMBER 1987

RESULTS AND DIVIDENDS

The profit for the year after taxation amounted to £79,342 (1986 - Loss £27,993).

The Directors do not recommend the payment of a dividend.

REVIEW OF THE BUSINESS

The principal activities of the Company are those of forwarding and customs clearing express parcels.

The Company acts as the exclusive service partner of United Parcels Service of America, offering export and import express door to door parcel services. Traffic levels have increased throughout the year, and continuing demand is expected for this type of activity which should provide further opportunities for profitable growth during 1988.

DIRECTORS AND THEIR INTERESTS

No Director had an interest in the share capital of the company during the year.

The following have served as Directors during the year and are also Directors of the Holding Company and their interests are disclosed in that company's Register of Directors' Shareholdings.

A.S. Keating

D.I. Tendell

C.H. Bridgen

The following also served as Director during the year and has no interest in the Holding Company.

L.L. Long

Directors' remuneration was £NIL (1986 - £NIL).

No Director at any time during the year had any contract of significance in relation to the Company's business.

No arrangements exist, to which the Company was a party, which would have enabled Directors to acquire benefits by means of the acquisition of shares in or loan stock of the company or any other body corporate.

ATLASAIR PARCELS SERVICE LIMITED - DIRECTORS' REPORT (cont'd)

DISABLED PERSONS

Disabled persons are employed by the Company when they appear to be suited in a particular vacancy. The particular aptitudes and abilities of disabled persons are more easily met in certain aspects of our business, particularly in connection with clerical work, and every effort is made to ensure that they are given full and fair consideration when such vacancies arise. In the event that an employee should become disabled while in our employment every effort is made to ensure continuing employment within the Company.

AUDITORS

A resolution to reappoint Lionel H. Lemon & Co. as auditors will be put to the members at the Annual General Meeting.

BY ORDER OF THE BOARD

D.I. TENDELL Secretary

23rd March 1988

AUDITORS REPORT TO THE MEMBERS

<u>OF</u>

ATLASAIR PARCELS SERVICE LIMITED

We have audited the accounts on pages 4 to 11 in accordance with approved Auditing Standards.

In our opinion the accounts, which have been prepared under the historical cost convention, give a true and fair view of the state of affairs of the Company at 31st December 1987 and of the profit and source and application of funds of the Company for the year then ended and comply with the Companies Act 1985.

LONDON

LIONEL H. LEMON & CO., CHARTERED ACCOUNTANTS

24th March 1988

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 1987

	NOTES	<u>1987</u> <u>£</u>	<u>1986</u>
		<u></u>	=
TURNOVER	2	3,804,102	2,081,884
Cost of Sales	3	3,181,064	1,613,401
Gress Profit		623,038	468,483
Distribution Costs and Administrative Expenses	3	505,683	483,810
OPERATING PROFIT (LOSS)	3	117,355	(15,327)
Interest Receivable	,	31	_
Interest Payable	4	(10,264)	(12,666)
PROFIT (LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION	2	107,122	(27,993)
Taxation on Profit (Loss)	_	107,122	(21,773)
on Ordinary Activities	6	27,780	
PROFIT (LOSS) ON ORDINARY ACTIVITIES AFTER		·	
TAXATION		79,342	(27,993)
Deficit brought forward		(27,993)	-
RETAINED PROFIT (DEFICIT) CARRIED FORWARD		51,349 ======	(27,993)

The notes on pages 7 to 11 form part of these accounts.

BALAMOR SHEET AT 31ST DECEMBER 1987

		19	<u>1987</u>	
FIXED ASSETS:	NOTES	£	<u>£</u>	<u>£</u>
Tangible Assets	7		42,022	33,114
CURRENT ASSETS:				
Debtors	8	882,193		502,810
Cash at Bank		22,563		46,008
CREDITORS:		904,756		548,818
Amounts Falling Due Within One Year	9)	890,929		608,925
NET CURRENT ASSETS (LIABILITIES)		:	13,827	(60,107)
TOTAL ASSETS LESS CURRENT LIABILITIES	,		55,849	(26,993)
PROVISION FOR LIABILITIE AND CHARGES:	s.		,	
Deferred Taxation	10		3,500	_
			52,349	(26,993)
CAPITAL AND RESERVES:				
Called up Share Capital	11		1,000	1,000
Profit & Loss Account			51,349	(27,993)
			52,349 =====	(26,993

A.S. KEATING

D.I. TENDELL M.

DIRECTORS

The notes on pages 7 to 11 form part of these accounts.

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31ST DECEMBER 1987

•	1987 <u>£</u>	<u>1986</u>
Source of Funds:		
Profit (Loss) on Ordinary Activities before Taxation	107,122	(27,993)
Adjustment for Items not involving the movement of Working Capital:		
Depreciation	10,136	6,508
TOTAL GENERATED FROM OPERATIONS	117,258	(21,485)
Funds from other Sources:		
Shares Issued	-	1,000
Proceeds from sale of Tangible Fixed Assets	169	· -
	117,427	(20,485)
Application of Funds:		
Purchase of Tangible Fixed Assets	19,213	(39,622)
Working Capital - Increase/(Decrease)	98,214	(60,107)
Components of Increase/(Decrease) in Working Capital:		
Debtors	366,663	502,810
Creditors	(245,004)	(608,925)
	121,659	(106,115)
Movement in Net Liquid Funds:		
Cash at Bank and in Hand	(23,445)	46,008
	98,214	(60,107)

The notes ages 7 to 11 form part of these accounts.

NOTES TO THE ACCOUNTS AT 31ST DECEMBER 1987

Events relating to the year ended 31st December 1987, which occurred before 23rd March 1988, the date of approval of accounts by the Board of Directors, have been included in the accounts to the extent required by Statement of Standard Accounting Practice No. 17.

ACCOUNTING POLICIES

Accounting Convention

The Accounts have been prepared under the historical cost convention.

Depreciation

Depreciation of fixed assets is provided at rates calculated to reduce their cost to estimated realisable value at the end of their anticipated useful life.

The rates used and applied to original cost are such as will fully depreciate the assets over the following period:

Furniture and Fittings

3 to 10 years

Foreign Currency

Gains and losses arising from foreign currency transactions are taken into account in arriving at the trading profit. Assets and Liabilities expressed in foreign currencies are revalued at the balance sheet date.

Deferred Taxation

Deferred taxation is provided on the liability method on all timing differences.

Comparative Figures

The comparative figures shown are those for the period 30th September 1985 to 31st December 1986.

NOTES TO THE ACCOUNTS AT 31ST DECEMBER 1987 (cont'd)

2 TURNOVER

Turnover represents the invoiced amount for services and transportation provided as forwarders and customs clearance agents and is stated net of value added tax.

Turnover and pre-tax profit (loss) were wholly attributable to the provision of services within the United Kingdom as forwarders and customs clearance agents.

			<u> 1987</u>		<u> 1986</u>
	TURNOVER		304,102 ======		081,884
	PRE-TAX PROFIT (LOSS)		107,122	£ ==	(27,993)
3.	OPERATING PROFIT (LOSS)				
	Profit (Loss) is stated after charging or crediting:		•		
	Cost of Sales: .	*			
	Depreciation Hire of Plant Other Costs	<u>3,</u>	2,107 91,904 087,053	<u>1</u>	1,109 45,404 ,566,888
	<i>!</i>		181,064		,613,401 ======
	Distribution costs & administrative expenses:				
	Auditors' Remuneration Depreciation Hire of Plant Other Expenses		6,000 8,029 18,158 473,496		5,200 5,399 13,205 460,006
		£	505,683 ======	£	483,810 ======
4.	INTEREST PAYABLE				
	Bank loans, overdrafts and loans wholly repayable within five years:				
	External		21		79
	Inter-Group		10,243		12,587
		£	10,264	£	12,666

NOTES TO THE ACCOUNTS AT 31ST DECEMBER 1987 (cont'd)

		<u> 1987</u>	1986
		£	£
5.	EMPLOYEES		
		No.	No.
	The average weekly number of employees during the year was made up as follows:-		
	Office and Management	10	7
	Freight Forwarding	<u>47</u>	<u>28</u>
		57	35 ==
		#2	
	Staff Costs during the year amounted to:	<u>£</u>	£
	Wages & Salaries	589,083	351,922
	Social Security Costs	52,248	30,856
	Other Pension Costs	14,535	8,546
		655,866 =====	391,324 ======
6.	TAXATION OF PROFIT (LOSS) ON ORDINARY ACTIVITIES	<u> 1987</u> <u>£</u>	<u> 1986</u> <u>£</u>
	Based on the Profit (Loss) for the year		
	Corporation Tax at 35%	37,000	-
	Deferred Taxation	3,500	-
		40,500	
		,,,,,	
	Amount received from Group Company for Taxation losses	<u>12,720</u>	
		27,780 =====	-

NOTES TO THE ACCOUNTS AT 31ST DECEMBER 1987 (cont'd)

7.	T.YNGIBLE FIXED ASSETS			
		Buildings	Furniture	Total
	Cost:	<u>£</u>	& Equipment £	£
	At 1 January 1987 Additions Disposals	1 - -	56,623 19,213 (236)	56,624 19,213 (236)
	At 31 December 1987	1	75,600	75,601
	Depreciation:			
	At 1 January 1987 Disposals Provided During Year	<u>-</u> -	23,510 (67) <u>10,136</u>	23,510 (67) 10,136
	At 31 December 1987	_	<u>33,579</u>	<u>33,579</u>
	Net Book Value at 31 December 1987	£ 1	£42,021 =====	£42,022
	Net Book Value at 31 December 1986	£ 1	£33,113 ×	£33,114
8.	DEBTORS .	•	<u>1987</u> <u>£</u>	<u>1986</u> <u>£</u>
	Trade Debtors Other Taxes recoverable Prepayments		817,875 35,178 29,140	431,469 43,725 27,616
,			882,193	502,810
9.	CREDITORS		1987 <u>£</u>	<u>1986</u> <u>£</u>
	Amounts falling due withi	n one year:		
	Trade Creditors Amount due to Holding Com Amount due to other Group Corporation Tax	npany Companies	746,454 219 73,297 37,000	277,941 212,869 75,863
	Other Taxes and Social Security Costs Accruals		19,331 14,628	11,455 30,797
			890,929	608,925

NOTES TO THE ACCOUNTS AT 31ST DECEMBER 1987 (cont'd)

10.	DEFERRED TAXATION	<u>1987</u> <u>£</u>	<u>1986</u>
	Deferred Taxation provided in the accounts is as follows:-	<u>e</u>	
	Capital Allowances in Advance of Depreciation	3,500	3,782
	Taxation losses carried forward (part)	-	(3,782)
		3,500	
11.	SHARE CAPITAL		
٠,	Ordinary Shares of £1 each	No. 100,000	Alloted, Issued and Fully paid £ 1,000 =====
12.	CAPITAL COMMITMENTS		
		<u>1987</u>	<u>1986</u>
	Contracted	£ - :	£ - ,
	Authorised but not Contracted	٤ -	£ -

13. ULTIMATE HOLDING COMPANY

The ultimate holding company is Arkstar Limited, incorporated in England.

14. PENSION SCHEME

Contributions to the Company's pension scheme are made at rates recommended by the actuaries to meet obligations arising from both past and current service and are charged against profits in the year in which they are made.