**AVC Productions Limited** 

Report and Accounts

31 December 2010

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# AVC Productions Limited Company Information

#### **Directors**

P C Hill R J Lane

#### Secretary

R J Lane

#### **Auditors**

Colston Bush Chartered Accountants Lacemaker House 5 - 7 Chapel Street Marlow Buckinghamshire SL7 3HN

#### **Bankers**

Barclays Bank Plc Thames Valley Corporate Banking Centre PO Box 2481, 60 Queens Road Reading Berkshire RG1 4XX

### Registered office

242-243 Gresham Road Slough Berkshire SL1 4PH

### Registered number

01921674

**AVC Productions Limited** 

Registered number:

01921674

**Directors' Report** 

The directors present their report and accounts for the year ended 31 December 2010

#### Principal activities and review of the business

The company's principal activities during the year continued to be event management and the hire of audio visual equipment and services

During the year under review the trading results of the company were considered to be very good in relation to the adverse economic climate. The reduction in the cost base undertaken during the previous year was reflected in the increase in gross profit percentage and net profit, leaving the company in a strong position to take advantage of future opportunities.

The management and operation of the company is subject to a number of risks. Risks are formally reviewed by the board and where possible appropriate processes put in place to monitor and mitigate them.

The key business risks affecting the company are -

- -Competition
- -Continued downturn in general economic environment

#### **Future developments**

The directors aim to continue the management policies which have resulted in the consolidation of the company's market position

#### Results and dividends

The profit for the year, after taxation, amounted to £763,044. The directors do not recommend a final dividend. Interim dividends of £700,000 were paid during the year which leaves a surplus of £63,044 to be added to shareholder's reserves brought forward.

#### **Directors**

The following persons served as directors during the year

P C Hill

R J Lane

#### Political and charitable donations

During the year, the company made various charitable contributions totalling £2,145

#### Directors' responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts,

#### **AVC Productions Limited**

Registered number:

01921674

**Directors' Report** 

 prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

Each person who was a director at the time this report was approved confirms that

- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware, and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

This report was approved by the board on 6/2 April 2011 and signed on its behalf

Director

# AVC Productions Limited Independent auditors' report to the shareholders of AVC Productions Limited

We have audited the accounts of AVC Productions Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the accounts and for being satisfied that they give a true and fair view. Our responsibility is to audit the accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit

An audit involves obtaining evidence about the amounts and disclosures in the accounts sufficient to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the accounts.

#### Opinion on the accounts

In our opinion the accounts

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then
  ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the accounts are prepared is consistent with the accounts

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the accounts are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or

• we have not received all the information and explanations we require for our audit

Ian Petty FCA (Senior Statutory Auditor) for and on behalf of

Colston Bush

Accountants and Statutory Auditors

Lacemaker House 5 - 7 Chapel Street Marlow Buckinghamshire

SL7 3HN

# AVC Productions Limited Profit and Loss Account for the year ended 31 December 2010

	Notes	2010 £	2009 £
Turnover	2	7,578,082	5,446,745
Cost of sales		(4,905,745)	(3,875,914)
Gross profit		2,672,337	1,570,831
Administrative expenses Other operating income		(1,603,810) 31,040	(1,693,566) 31,040
Operating profit/(loss)	3	1,099,567	(91,695)
Interest receivable Interest payable	6	55 (34,184)	130 (45,017)
Profit/(loss) on ordinary activities before taxation		1,065,438	(136,582)
Tax on profit/(loss) on ordinary activities	7	(302,394)	21,211
Profit/(loss) for the financial year		763,044	(115,371)

### Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years

### Statement of total recognised gains and losses

The company has no recognised gains or losses other than the profit/(loss) for the above two financial years

# **AVC Productions Limited Balance Sheet** as at 31 December 2010

N	otes		2010		2009
Fixed assets			£		£
Tangible assets	8		1,111,587		1,104,585
Investments	9		7,111,007		2
mroomone.	Ŭ	-	1,111,589	_	1,104,587
Current assets					
Stocks	10	19,594		19,947	
Debtors	11	2,428,194		1,768,201	
Cash at bank and in hand		426,523		8,410	
		2,874,311		1,796,558	
Creditors: amounts falling due					
within one year	12	(2,260,707)		(1,316,179)	
Net current assets			613,604		480,379
Total assets less current		-		-	
liabilities			1,725,193		1,584,966
Creditors, amounts falling due after more than one year	13		(133,308)		(56,125)
and more than one year	10	_		_	(00, 120)
Net assets			1,591,885	_	1,528,841
Capital and reserves					
Called up share capital	17		10,000		10,000
Capital redemption reserve	18		10,000		10,000
Profit and loss account	19		1,571,885		1,508,841
Shareholders' funds	21	-	1,591,885	- -	1,528,841

P C Hill

Director
Approved by the board on 6th April 2011

# AVC Productions Limited Cash Flow Statement for the year ended 31 December 2010

	Notes	2010 £	2009 £
Reconciliation of operating profit to net cash inflow from operating activities		Ľ	E.
Operating profit/(loss) Depreciation charges and (profit) / loss on disposal Decrease in stocks (Increase)/decrease in debtors Increase/(decrease) in creditors		1,099,567 791,040 353 (621,789) 758,186	(91,695) 759,428 1,491 39,868 (291,239)
Net cash inflow from operating activities		2,027,357	417,853
CASH FLOW STATEMENT			
Net cash inflow from operating activities		2,027,357	417,853
Returns on investments and servicing of finance	22	(34,129)	(44,887)
Taxation		(30,868)	(40,185)
Capital expenditure	22	<u>(798,042)</u> 1,164,318	<u>(50,762)</u> 282,019
Equity dividends paid		(700,000) 464,318	<u>(200,000)</u> 82,019
Financing	22	(34,766)	(386,460)
Increase/(decrease) in cash		429,552	(304,441)
Reconciliation of net cash flow to movement in net	debt		
Increase/(decrease) in cash in the period Decrease in debt and lease financing		429,552 34,766	(304,441) 386,460
Change in net debt	23	464,318	82,019
Net debt at 1 January		(307,347)	(389,366)
Net funds/(net debt) at 31 December		156,971	(307,347)

#### 1 Accounting policies

#### Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards

#### Financial statements

The financial statements present information about the company as an individual undertaking and not about its group. In the opinion of the directors the dormant subsidiary is considered to be immaterial and accordingly group accounts are not required.

#### Turnover

Turnover represents the value, net of value added tax and discounts, of goods provided to customers and work carried out in respect of services provided to customers

#### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost of each asset evenly over its expected useful life, as follows

Leasehold premises and improvements	over the lease term
Plant and machinery	25%
Short life equipment	50%
Motor vehicles	25%

#### Stocks

Stock is valued at the lower of cost and net realisable value

#### Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes

Deferred tax is calculated at the tax rates which are expected to apply in the periods when the timing differences will reverse

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account

#### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding

Rentals paid under operating leases are charged to income on a straight line basis over the lease term

#### Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

2	Analysis of turnover	2010 £	2009 £
	By activity	_	~
	Principal continuing activity	7,578,082	5,446,745
	By geographical market		
	UK Europe	7,351,666 226,416 7,578,082	5,446,745 5,446,745
3	Operating profit / (loss)	2010 £	2009 £
	This is stated after charging	-	_
	Depreciation of owned fixed assets  Depreciation of assets held under finance leases and hire	663,231	538,632
	purchase contracts	118,905	228,216
	Operating lease rentals - plant and machinery	43,884	65,054
	Operating lease rentals - land buildings	312,286	343,821
	Auditors' remuneration for audit services	17,400	17,945
	Auditors' remuneration for other services	3,960	6,365

4	Directors' emoluments	2010	2009
		£	£
	Emoluments	282,557	240,255
	Company contributions to money purchase pension schemes	18,714	<u>17,585</u>
		301,271	257,840
	Highest paid director		
	Emoluments	227,238	187,036
	Company contributions to money purchase pension schemes	14,100	14,114
		241,338	201,150
	Number of directors in company pension schemes:	2010 Number	2009 Number
	Money purchase schemes	2	2
5	Staff costs	2010	2009
		£	£
	Wages and salaries	1,813,487	1,912,385
	Social security costs	203,679	204,060
	Other pension costs	21,314	<u> 19,510</u>
		2,038,480	2,135,955
	Average number of employees during the year	Number	Number
	Administration Production	12 47	14
	Production		44
		59	58
6	Interest payable	2010	2009
-		£	£
	Bank loans and overdrafts	1,454	155
	Finance charges payable under finance leases and hire purchase contracts	32,730	44,862
		34,184	45,017

7	Taxation	2010 £	2009 £
	Analysis of charge in period		
	Current tax		
	UK corporation tax on profits of the period	340,598	30,868
	Deferred tax		
	Origination and reversal of timing differences	(38,204)	(52,079)
	Tax on profit/(loss) on ordinary activities	302,394	(21,211)
	Factors affecting tax charge for period  The differences between the tax assessed for the period and the stare explained as follows	tandard rate of co	orporation tax
		2010 £	2009 £
	Profit/(loss) on ordinary activities before tax		
	Profit/(loss) on ordinary activities before tax Standard rate of corporation tax in the UK	£	£
	Standard rate of corporation tax in the UK	£ 1,065,438	£ (136,582)
	· · ·	£ 1,065,438 28%	£ (136,582)
	Standard rate of corporation tax in the UK  Profit on ordinary activities multiplied by the standard rate of corporation tax  Effects of	£ 1,065,438 28% £ 298,323	£ (136,582) 28% £ (38,243)
	Standard rate of corporation tax in the UK  Profit on ordinary activities multiplied by the standard rate of corporation tax  Effects of Expenses not deductible for tax purposes	£ 1,065,438 28% £ 298,323 5,703	£ (136,582) 28% £ (38,243) 3,450
	Standard rate of corporation tax in the UK  Profit on ordinary activities multiplied by the standard rate of corporation tax  Effects of Expenses not deductible for tax purposes Depreciation for period in excess of capital allowances	£ 1,065,438  28%  £ 298,323  5,703 41,243	£ (136,582)  28% £ (38,243)  3,450 75,951
	Standard rate of corporation tax in the UK  Profit on ordinary activities multiplied by the standard rate of corporation tax  Effects of Expenses not deductible for tax purposes	£ 1,065,438 28% £ 298,323 5,703	£ (136,582) 28% £ (38,243) 3,450

## 8 Tangible fixed assets

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	Short leasehold premises and improvements £	Plant and machinery £	Motor vehicles £	Total £
Cost	_	_	_	-
At 1 January 2010	363,434	6,549,946	83,142	6,996,522
Additions	41,358	685,078	82,928	809,364
Disposals	(62,048)	(809,544)	(7,561)	(879,153)
At 31 December 2010	342,744	6,425,480	158,509	6,926,733
Depreciation				
At 1 January 2010	237,055	5,591,895	62,987	5,891,937
Charge for the year	33,003	717,280	31,853	782,136
On disposals	(62,048)	(793,099)	(3,780)	(858,927)
At 31 December 2010	208,010	5,516,076	91,060	5,815,146
, ov 2000				
Net book value				
At 31 December 2010	134,734	909,404	67,449	1,111,587
At 31 December 2009	126,379	958,051	20,155	1,104,585
Net book value of plant and maci	•	ve held under	2010 £	2009 £
finance leases and hire purchase	contracts		227,751	292,656
Investments			11	nvestments in subsidiary undertakings £
Cost At 1 January 2010				2
At 31 December 2010				2
The company holds 20% or more	e of the share capita	al of the followin	g companies	
Company	Shares held Class	%	Capital and reserves	Profit (loss) for the year £
Audio Visual Communications		/0	L	L
Limited	Ordinary	100	2	-

Audio Visual Communications Limited has been dormant since incorporation

10	Stocks	2010 £	2009 £
	Raw materials and consumables	19,594	19,947
	The difference between purchase price or production cost of stocks not material	and their replac	cement cost is
11	Debtors	2010 £	2009 £
	Trade debtors Other debtors Prepayments and accrued income	2,033,310 228,649 166,235	1,414,942 185,266 167,993
	-	2,428,194	1,768,201
	Amounts due after more than one year included in		
	Deferred tax	<u> 184,584</u>	146,380
12	Creditors: amounts falling due within one year	2010 £	2009 £
	Bank loans and overdrafts Obligations under finance lease and hire purchase contracts Trade creditors Corporation tax Other taxes and social security costs Other creditors Accruals and deferred income	136,244 877,919 340,598 405,117 345,630 155,199 2,260,707	11,439 248,193 624,398 30,868 233,157 40,877 127,247 1,316,179
13	Creditors: amounts falling due after one year	2010 £	2009 £
	Obligations under finance lease and hire purchase contracts	133,308	56,125
14	Obligations under finance leases and hire purchase contracts	2010 £	2009 £
	Amounts payable Within one year	136,244	248,193
	Within two to five years	133,308 269,552	<u>56,125</u> 304,318

15	Deferred taxation	2010 £	2009 £
	Accelerated capital allowances	(184,584)	(146,380)
	Undiscounted provision for deferred tax	(184,584)	(146,380)
		2010 £	2009 £
	At 1 January	(146,380)	(94,301)
	Deferred tax charge in profit and loss account	(38,204)	(52,079)
	At 31 December	(184,584)	(146,380)

In accordance with FRS 19 the deferred tax asset is included in current assets

The directors consider that the deferred tax asset could be recovered in the future

### 16 Bank security

Bank facilities are secured by a fixed and floating charge dated 15th May 2003 over the assets of the company

17	•	Nominal value	2010 Number	2010 £	2009 £
	Allotted, called up and fully paid Ordinary shares	£1 each	10,000	10,000	10,000
18	Capital redemption reserve			2010 £	
	At 1 January 2010			10,000	
	At 31 December 2010			10,000	
19	Profit and loss account			2010 £	
	At 1 January 2010 Profit for the financial year Dividends			1,508,841 763,044 (700,000)	
	At 31 December 2010			1,571,885	

20	Dividends	2010 £	2009 £		
	Dividends for which the company Dividends paid	700,000	200,000		
21	Reconciliation of movement in	2010 £	2009 £		
	At 1 January Profit/(loss) for the financial year Dividends			1,528,841 763,044 (700,000)	1,844,212 (115,371) (200,000)
	At 31 December			1,591,885	1,528,841
22	Gross cash flows			2010 £	2009 £
	Returns on investments and se Interest received Interest paid Interest element of finance lease	55 (1,454) (32,730) (34,129)	130 (155) (44,862) (44,887)		
	Capital expenditure Payments to acquire tangible fixed Receipts from sales of tangible fix	(809,364) 11,322 (798,042)	(75,522) 24,760 (50,762)		
	Financing Capital element of finance lease r	ental payments		(34,766)	(386,460)
23	Analysis of changes in net debt	At 1 Jan 2010	Cash flows	Non-cash changes	At 31 Dec 2010
		£	£	£	£
	Cash at bank and in hand Overdrafts	8,410 (11,439)	418,113 11,439 429,552		426,523 -
	Finance leases	(304,318)	34,766		(269,552)
	Total	(307,347)	464,318		156,971

24	Capital commitments	2010	2009
	·	£	£
	Amounts contracted for but not provided in the accounts	21,803	92,490

#### 25 Pension commitments

As explained in the accounting policies set out in pages 8 to 9, the company operates a defined contribution scheme with the contributions paid in the accounting period charged to the profit and loss account. The pension charge for the period amounted to £21,314 (2009 £19,510)

#### 26 Other financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below

	Land and buildings 2010 £	Land and buildings 2009 £	Other 2010 £	Other 2009 £
Operating leases which expire				
within one year	-	7,771	4,381	346
within two to five years	116,514	49,696	17,979	23,119
ın over five years	206,296	206,296		-
	322,810	263,763	22,360	23,465

#### 27 Related party transactions

P C. Hill

Director and shareholder

Dividends paid during the year to Mr P C Hill totalling £620,000

A. Hill

Shareholder

Dividends paid during the year to Mrs A Hill totalling £80,000

### 28 Ultimate controlling party

The company is controlled by Mr P C Hill, a director and majority shareholder