# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

FOR

ESPRIT HOLIDAYS LTD



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# COMPANY INFORMATION FOR THE YEAR ENDED 30TH APRIL 2005

**DIRECTORS:** 

P R Dyer D M Jones A Perrin A M Appleton

SECRETARY:

D M Jones

**REGISTERED OFFICE:** 

185 Fleet Road

FLEET Hampshire GU51 3BL

REGISTERED NUMBER:

1907815 (England and Wales)

**AUDITORS:** 

T.H. Dowling & Co Registered Auditor Chartered Accountants Suite 1, The Sanctuary 23, Oakhill Grove SURBITON, Surrey

KT6 6DU

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30TH APRIL 2005

The directors present their report with the financial statements of the company for the year ended 30th April 2005.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of tour operating. The company trades under the names "Esprit Ski", "Esprit Alpine Sun"and "Total Ski".

#### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

As part of a group rationalisation on 1st May 2004 the company took over the assets and liabilities of its fellow subsidiary, Total Holidays Limited. The activities of Total Holidays Ltd from that date are included in the trading of this company.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 30th April 2005.

#### **DIRECTORS**

The directors during the year under review were:

P R Dyer

D M Jones

A M Perrin

A M Appleton

P R Dyer has an interest in the company as a result of his shareholding in the holding company, Enigma Holidays Limited. Details of this holding are shown in the accounts of that company. None of the other directors holding office at 30th April 2004 had any beneficial interest in the issued share capital of the company at 1st May 2003 or 30th April 2004.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITORS

The auditors, T.H. Dowling & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

#### ON BEHALF OF THE BOARD:

A M Appleton - Director

Date: 12th July 2005

### REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF ESPRIT HOLIDAYS LTD

We have audited the financial statements of Esprit Holidays Ltd for the year ended 30th April 2005 on pages four to twelve. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30th April 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

T.H. Dowling & Co Registered Auditor Chartered Accountants Suite 1, The Sanctuary 23, Oakhill Grove SURBITON, Surrey KT6 6DU

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Date: 12th July, 2005

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH APRIL 2005

		2005	2004
	Notes	£	£
TURNOVER		27,451,816	13,708,995
Cost of sales		23,411,649	11,246,547
GROSS PROFIT		4,040,167	2,462,448
Administrative expenses		2,681,072	2,049,191
		1,359,095	413,257
Other operating income		16,000	9,000
OPERATING PROFIT	3	1,375,095	422,257
Interest receivable and similar income		177,007	62,661
		1,552,102	484,918
Interest payable and similar charges	4	24,397	2,010
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	ES	1,527,705	482,908
Tax on profit on ordinary activities	5	467,116	130,548
PROFIT FOR THE FINANCIAL YEAR TER TAXATION	AR	1,060,589	352,360
Retained profit brought forward		1,835,826	1,483,466
RETAINED PROFIT CARRIED FOR	RWARD	£2,896,415	£1,835,826

#### **CONTINUING OPERATIONS**

The company took over the trading of it's fellow subsidiary, Total Holidays Ltd, with effect from 1st May 2004. The turnover included in the results, as a result of this merger, amounted to £11,827,524 and the estimated contribution to overheads and profit amounted to £354,826.

#### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

#### BALANCE SHEET 30TH APRIL 2005

		200	5	200	)4
	Notes	£	£	£	£
FIXED ASSETS:			4.500		
Intangible assets	6		4,529		222 100
Tangible assets	7		461,839		332,199
Investments	8		2,000		
			468,368		334,199
CURRENT ASSETS:					
Debtors	9	1,563,992		1,526,250	
Cash at bank		5,671,596		1,993,052	
		7,235,588		3,519,302	
CREDITORS: Amounts falling		, ,			
due within one year	10	4,755,252		1,935,964	
NET CURRENT ASSETS:			2,480,336		1,583,338
TOTAL ASSETS LESS CURRENT LIABILITIES:			2,948,704		1,917,537
CREDITORS: Amounts falling due after more than one year	11		(2,289)		(8,500)
PROVISIONS FOR LIABILITIES AND CHARGES:	13				(23,211)
			£2,946,415		£1,885,826
CAPITAL AND RESERVES:					
Called up share capital	14		50,000		50,000
Profit and loss account			2,896,415		1,835,826
SHAREHOLDERS' FUNDS:	18		£2,946,415		£1,885,826

ON BEHALF OF THE BOARD

P R Dyer Cirector

A M Appleton - Director

Approved by the Board on 12th July 2005

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

#### 1. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements have been prepared in accordance with applicable accounting standards.

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Turnover comprises the income arising from holidays undertaken during the year.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2002, is being written off evenly over its estimated useful life of ten years.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings

- at variable rates on reducing balance

Motor vehicles

- 25% on reducing balance

Computer equipment

- 33% on cost

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result,

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Assets purchased under hire purchase contracts are capitalised as tangible fixed assets and depreciated over their useful lives. Future obligations under hire purchase contracts are included in creditors, net of finance charges. Payments are apportioned between the finance element, which is charged to the profit and loss account as interest, and the capital element, which reduces the outstanding obligations. Rentals paid under operating leases are charged to income on a straight-line basis over the lease term.

#### Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable for the year are charged in the profit and loss account.

#### Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the company is a wholly owned subsidiary of Enigma Holidays Limited and the accounts will be included in the consolidated accounts of that company.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

2.	STAFF COSTS		
		2005 £	2004 £
	Wages and salaries	1,872,689	998,147
	Social security costs	97,655	83,374
	Other pension costs	15,309	16,433
		1,985,653	1,097,954
	The average monthly number of employees during the year was as follows:	2005	2004
		2005	2004
	Resort staff	238	171
	Permanent staff	49	<u>48</u>
		<u>287</u>	219
		201	===
3.	OPERATING PROFIT		
э.	OFERATING FROFT		
	The operating profit is stated after charging:		
		2005	2004
		£	£
	Depreciation - owned assets	189,185	87,278
	Loss on disposal of fixed assets	59,250	1,648
	Goodwill written off	755 5 000	4.500
	Auditors' remuneration Non-audit work	5,000 7,100	4,500
	Other operating leases	69,407	28,790
	Hire of plant and machinery	15,740	9,412
	Time of plant and marriery	= 13,710	
	Directors' emoluments	150,799	142,759
	Directors' pension contributions to money purchase	150,155	172,737
	schemes	5,781	<u>5,500</u>
	The number of directors to whom retirement benefits were accruing was as follows:	ows:	
	Money purchase schemes	_2	_2
	•	_	-
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2005	2004
		£	£
	Bank interest	261	(11)
	Interest on unpaid tax	23,113	- 0.001
	Hire purchase	1,023	2,021
		24,397	2,010
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

#### 5. TAXATION

Analysis of the tax charge	
The tax charge on the profit on ordinary	y activities for the year was as follows:

	2005 £	2004 £
Current tax:		
UK corporation tax	488,810	135,077
Adjustment in respect of		
previous periods	(61)	61
French corporation tax	2,365	(5,835)
French corporation tax prior		
year adjustment	2,625	(8,550)
	100	
Total current tax	493,739	120,753
Deferred tax:		
	(26,836)	0.705
Deferred taxation	(20,030)	9,795

Tax on profit on ordinary activities 467,116 130,548

213

(26,623)

9,795

UK corporation tax has been charged at 30% (2004 - 30%).

#### Factors affecting the tax charge

Prior year adjustment

Total deferred tax

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2005 £	2004 £
Profit on ordinary activities before tax	1,527,705	482,908
Profit on ordinary activities multiplied by the standard rate of corporation tax		
in the UK of 30% (2004 - 30%)	458,312	144,872
Effects of:		
Expenses not allowable for tax purposes	6,227	-
Depreciation in excess (less) than capital allowances	26,836	(9,795)
French corporation tax	2,365	(14,385)
(Over)/Underprovision of UK tax in respect of the previous year	(61)	61
Losses surrendered from group company	(2,565)	-
(Over)/Underprovision of French tax in respect of the previous year	2,625	<del></del>
Current tax charge	493,739	120,753

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

#### 6. INTANGIBLE FIXED ASSETS

MIANGIBLE FIXED AGGETS	Goodwill
COST: Transfer from Total	£ 7,549
At 30th April 2005	7,549
AMORTISATION: Charge for year Transfer from Total	755 2,265
At 30th April 2005	3,020
NET BOOK VALUE: At 30th April 2005	4,529

#### 7. TANGIBLE FIXED ASSETS

	Fixtures			
	and	Motor	Computer	
	fittings	vehicles	equipment	Totals
	£	£	£	£
COST:				
At 1st May 2004	456,854	52,372	66,851	576,077
Additions	210,536	4,339	31,603	246,478
Transfer from Total	243,472	18,900	45,111	307,483
Disposals	<u>(126,176</u> )	(40,245)	(2,586)	<u>(169,007</u> )
At 30th April 2005	784,686	35,366	140,979	961,031
DEPRECIATION:				
At 1st May 2004	175,736	23,650	44,494	243,880
Charge for year	162,454	6,682	20,049	189,185
Transfer from Total	122,795	14,400	35,663	172,858
Eliminated on disposals	(76,126)	(28,954)	(1,651)	<u>(106,731</u> )
At 30th April 2005	384,859	15,778	98,555	499,192
NET BOOK VALUE:				
At 30th April 2005	399,827	19,588	42,424	461,839
At 30th April 2004	281,120	28,722	22,357	332,199

Included in fixed assets are vehicles held under hire purchase contracts with a net book value of £12,036 (2004 - £16,369) The charge in the year for depreciation on these vehicles was £4,333 (2004 - £2,350)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

#### 8. FIXED ASSET INVESTMENTS

COST:		£
At 1st May 2004 and 30th April 2005		2,000
NET BOOK VALUE: At 30th April 2005		2,000
At 30th April 2004		2,000
	2005	2004
Unlisted investments	£ 2,000	£ 2,000

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

#### **Esprit Vacations Limited**

Nature of business: Tour operator

Class of shares: holding
Ordinary shares of £1 each 100.00

	2005	2004
	£	£
Aggregate capital and reserves	15,125	13,232
Profit for the year	<u>1,893</u>	_5,564

The accounts of this subsidiary have not been consolidated with the results of the company, because the accounts are included in the consolidated accounts of Enigma Holidays Limited, the ultimate parent company.

### 9. DEBTORS: AMOUNTS FALLING

DUE WITHIN ONE YEAR		
	2005	2004
	£	£
Trade debtors	457,378	411,636
Other debtors	319,646	314,206
Prepayments	362,236	386,896
Due from Total Holidays Ltd	-	200,000
Due from Enigma Holidays Ltd	500	-
Due from Esprit Vacations	423,190	213,512
Deferred tax asset	1,042	<u> </u>
	1,563,992	1,526,250
Deferred tax asset		
	2005	
The description of Comments	£	
Fixed asset timing differences	1,042	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

### 10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	DUE WITHIN ONE TEAK		
		2005	2004
		£	£
	Trade creditors	375,657	458,895
	Client holiday deposits	1,723,030	1,227,018
	Hire purchase	6,211	4,267
	Other creditors	11,224	82,435
	V.A.T.	301,456	16,189
	Social security & taxes	37,715	30,451
	Due to Total Holidays Ltd	752,311	-
	Taxation	405,105	78,766
	Accruals	1,142,543	37,943
		4,755,252	1,935,964
11.	CREDITORS: AMOUNTS FALLING		
	DUE AFTER MORE THAN ONE YEAR		
		2005	2004
		£	£

#### 12. OPERATING LEASE COMMITMENTS

Hire purchase

The following payments are committed to be paid within one year:

#### Operating leases

2,289

8,500

		Land and buildings		Other	
		2005 £	2004 £	2005 £	2004 £
	Expiring: Between one and five years In more than five years	11,000 61,840	61,840	20,695	9,412
		<u>72,840</u>	61,840	20,695	9,412
13.	PROVISIONS FOR LIABILITIES AND CHARGES		2005	2004	
	Deferred tax			2005 £	2004 £ 23,211
				Deferred tax £	
	Balance at 1st May 2004 Fixed asset timing differences Transfer from Total Holidays			23,211 (26,623) 	
	Balance at 30th April 2005			(1,042)	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2005

#### 13. PROVISIONS FOR LIABILITIES AND CHARGES - continued

Fixed asset timing differences	2004 £ 23,211
	23,211

#### 14. CALLED UP SHARE CAPITAL

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Authorised,	allotted, issued and fully paid:			
Number:	Class:	Nominal	2005	2004
		value:	£	£
50,000	Ordinary shares	£1	50,000	50,000

#### 15. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Enigma Holidays Limited, a company registered in England and Wales. Copies of the accounts of that company are available from 185 Fleet Road, Fleet, Hants GU51 3BL.

#### 16. CAPITAL COMMITMENTS

	2005	2004
	£	£
Contracted but not provided for in the		
financial statements	9,200	-

#### 17. RELATED PARTY DISCLOSURES

Throughout the year the company has been under the control of its ultimate holding company, Enigma Holidays Limited.

#### 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2005 £	2004 £
Profit for the financial year	1,060,589	352,360
Net addition to shareholders' funds	1,060,589	352,360
Opening shareholders' funds	<u>1,885,826</u>	1,533,466
Closing shareholders' funds	2,946,415	1,885,826
Equity interests	2,946,415	1,885,826