1907096

Report and Accounts

Warner Home Video (U.K.) Limited

29 November 1996



Registered No. 1907094

DIRECTORS

W N Lieberfarb E J Byrnes M V Heap N P McEwan

SECRETARY

T C Lima

AUDITORS

Ernst & Young Becket House 1 Lambeth Palace Road London SE1 7EU

REGISTERED OFFICE

135 Wardour Street London W1V 4AP

DIRECTORS' REPORT

The directors present their report and accounts for the period ended 29 November 1996.

RESULTS AND DIVIDENDS

The profit on ordinary activities, after taxation, amounted to £5,078,000 (1995 - profit of £2,705,000).

The directors recommend the payment of a final dividend amounting to £7,200,000 for the period. This leaves retained earnings of £3,081,000 to be carried forward.

PRINCIPAL ACTIVITY

The company's principal activity during the period continued to be the sale of pre-recorded video cassettes. The directors will continue to exploit this business to its full potential.

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The retail business has continued to expand and revenues are again up considerably on the previous year. This was mainly due to exceptional revenues in the area of premium business. Warner Home Video has managed to increase its market share during the year and the company will continue to exploit new products and its strong catalogue during 1997.

The decline in the rental market has stopped and Warner Home Video has managed to maintain revenues and market share at 1995 levels.

DIRECTORS AND THEIR INTERESTS

The directors of the company during the period ended 29 November 1996 were those listed on page 1. There are no directors' interests requiring disclosure under the Companies Act 1985.

AUDITORS

In accordance with section 386 of the Companies Act 1985, a resolution to dispense with the obligation to appoint auditors annually was passed on 3 December 1993. Accordingly, Ernst & Young will be deemed to be reappointed as auditors.

On behalf of the board

Director

23 October 1997

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

■ Ernst & Young

REPORT OF THE AUDITORS

to the members of Warner Home Video (U.K.) Limited

We have audited the accounts on pages 5 to 13, which have been prepared under the historical cost convention and on the basis of the accounting policies set out on page 7.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company as at 29 November 1996 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young

Chartered Accountants Registered Auditor

Emst - Your,

London

24 October (997

PROFIT AND LOSS ACCOUNT for the period ended 29 November 1996

| | 20 | Period to | Period to |
|-----------------------------------------------|-------|---------------------|------------------|
| | 29 | November 24 1996 | November 1995 |
| | Notes | £000 | £000 |
| TURNOVER | 2 | 70,326 | 65,112 |
| Cost of sales | | 44,962 | 46,801 |
| | | 25,364 | 18,311 |
| Other operating income | | 267 | 83 |
| | | 25,631 | 18,394 |
| Distribution costs | | 2,881 | 2,364 |
| Administrative expenses | | 16,237 | 12,282 |
| | | 19,118 | 14,646 |
| OPERATING PROFIT | 3 | 6,513 | 3,748 |
| Interest receivable | 6 | 513 | 482 |
| Interest payable | 7 | _ | (18) |
| | | 513 | 464 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 7,026 | 4,212 |
| Tax on profit on ordinary activities | 8 | 1,948 | 1,507 |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION | | 5,078 | 2,705 |
| Dividends | 9 | (7,200) | (5,600) |
| | | (2,122) | (2,895) |
| RETAINED PROFIT BROUGHT FORWARD | | 5,203 | 8,098 |
| RETAINED PROFIT CARRIED FORWARD | | 3,081 | 5,203 |
| | | | |

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than the profit attributable to shareholders of the company of £5,078,000 in the period ended 29 November 1996 and profit of £2,705,000 in the period ended 24 November 1995.

BALANCE SHEET at 29 November 1996

| | 29 | November 24 | November |
|--------------------------------------------------------|------|-------------|----------|
| | | 1996 | 1995 |
| | Note | £000 | £000 |
| FIXED ASSETS | | | |
| Tangible assets | 10 | 61 | 73 |
| CURRENT ASSETS | | | |
| Debtors | 11 | 18,752 | 16,694 |
| Stocks | 12 | 1,597 | 1,446 |
| Cash at bank and in hand | | 15,675 | 7,721 |
| | | 36,024 | 25,861 |
| CREDITORS: amounts falling due within one year | 13 | 33,004 | 20,731 |
| NET CURRENT ASSETS | | 3,020 | 5,130 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 3,081 | 5,203 |
| CANTEAL AND DESERVES | | | |
| CAPITAL AND RESERVES | 15 | | |
| Called up share capital (£100) Profit and loss account | 17 | 3,081 | 5,203 |
| From and ioss account | 17 | 3,061 | 3,203 |
| Shareholders' funds | | 3,081 | 5,203 |
| | | | |

23 October 1997

Director

NOTES TO THE ACCOUNTS

at 29 November 1996

1. ACCOUNTING POLICIES

Accounting convention

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

Accounting period

The company prepares accounts for either 52 or 53 week periods ending within one week of 30 November.

Depreciation

The company provides depreciation at rates which are calculated to write off the cost of the assets by equal annual instalments as follows:

| Furniture and fittings | _ | 25% on cost |
|------------------------|---|-------------|
| Office equipment | _ | 25% on cost |
| Computer equipment | _ | 33% on cost |

Deferred taxation

Deferred taxation is provided using the liability method on all timing differences which are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse.

Stocks

Stocks are stated at the lower of cost, being invoiced purchase price, and net realisable value.

Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

Foreign currencies

Transactions in foreign currencies have been translated at the rate of exchange ruling at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

Pensions

The company is a member of the Time Warner UK Pension Plan which requires contributions to be made to a separately administered fund. Contributions to this fund are charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives. Variations in pension costs which are identified as a result of actuarial valuations are amortised over the average expected working lives of employees in proportion to their expected payroll costs.

Leasing commitments

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Related parties

The company has taken advantage of the exemption in FRS 8 not to disclose related party transactions with fellow wholly owned subsidiary undertakings.

2. TURNOVER

Turnover, which arose in the United Kingdom and is from continuing activities, is stated net of value added tax and represents income receivable from the sale of pre-recorded video cassettes.

NOTES TO THE ACCOUNTS

at 29 November 1996

3. OPERATING PROFIT

(a) This is stated after charging:

| | Period to 29 November 1996 £000 | Period to 24 November 1995 £000 |
|-------------------------------------------------------------------------------------|------------------------------------------|------------------------------------------|
| Directors' remuneration Auditors' remuneration Depreciation Operating lease rentals | 330 17 39 97 | 306 17 38 83 |
| | | |

4. DIRECTORS' REMUNERATION

| | Period to 29 November 1996 £000 | Period to 24 November 1995 £000 |
|---------------------------------------------------------|------------------------------------------|------------------------------------------|
| Fees Other emoluments (including pension contributions) | 330 | 306 |

The emoluments of the highest paid director, excluding pension contributions, were £197,094 (1995 – £181,083). There was no chairman of the company during the period.

Directors' emoluments, excluding pension contributions, fell within the following ranges:

| | 1996 | 1993 |
|-----------------------|----------|------|
| | No. | No. |
| £nil – £5,000 | 2 | 2 |
| £90,001 - £95,000 | _ | 1 |
| £95,001 - £100,000 | 1 | _ |
| £180,001 $-$ £185,000 | - | 1 |
| £195,001 - £200,000 | 1 | _ |
| | | |

5. STAFF COSTS

| | Period to 29 November 1996 £000 | Period to 24 November 1995 £000 |
|--------------------------------------------------------------------|------------------------------------------|------------------------------------------|
| Wages and salaries Social security costs Other pension costs | 1,503 182 130 | 1,385 163 102 |
| - | 1,815 | 1,650 |

NOTES TO THE ACCOUNTS

at 29 November 1996

5. STAFF COSTS (continued)

The average weekly number of employees during the period was made up as follows:

| | The average weekly number of employees during the period was made | ·· , · · · | |
|----|------------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------------------------|
| | | Period to 29 November 1996 No. | Period to 24 November 1995 No. |
| | Office and management Selling, marketing and distribution | 17 34 | 17 30 |
| | Connection | 51 | 47 |
| 6. | INTEREST RECEIVABLE | Period to | Period to |
| | | 29 November 1996 £000 | 24 November 1995 £000 |
| | Interest receivable from group undertaking Bank interest | 511 2 | 480 2 |
| | | 513 | 482 |
| 7. | INTEREST PAYABLE | Period to | Period to |
| | | Period to 29 November 1996 £000 | Period to 24 November 1995 £000 |
| | Other interest payable | | 18 |
| 8. | TAX ON PROFIT ON ORDINARY ACTIVITIES | Period to | Period to |
| | | Period io 29 November 1996 £000 | 24 November 1995 £000 |
| | Based on the profit for the period: Corporation tax payable at 33% (1995 - 33%) Group relief payable | 79 2,204 (22) | 1,463 - (17) |
| | Double taxation relief | 2,261 | 1,446 |
| | Overseas taxation (Over)/under provision for corporation tax in prior periods | 22 (335) | 17 44 |
| | | 1,948 | 1,507 |

In 1995, other group undertakings undertook to surrender their losses for tax purposes to the company for no consideration.

NOTES TO THE ACCOUNTS at 29 November 1996

TAX ON PROFIT ON ORDINARY ACTIVITIES (continued) 8. There was no potential liability to deferred taxation at either 29 November 1996 or 24 November 1995.

| 9. | DIVIDENDS | | | Period to ovember 1996 £000 | Period to 24 November 1995 £000 |
|-----|--------------------------------------------------------------|-----------------------------------|-----------------------------|--------------------------------------|------------------------------------------|
| | Interim, paid Final, proposed | | | 7,200 | 5,600 |
| 10. | FIXED ASSETS | Furniture and fittings £000 | Office equipment £000 | Computer equipment £000 | t Total |
| | Cost or valuation: At 25 November 1995 Additions | 193 — | 27 - | 346 27 | |
| | At 29 November 1996 | 193 | 27 | 373 | 593 |
| | Depreciation: At 25 November 1995 Provided during the period | 190 | 25 | 278 36 | |
| | At 29 November 1996 | 193 | | 31 | 4 532 |
| | Net book value: At 29 November 1996 | | 2 | 5 | 9 61 |
| | At 25 November 1995 | 3 | ===2 | 6 | 8 73 |

NOTES TO THE ACCOUNTS

at 29 November 1996

| | | ~~~~~ |
|---|----|---------|
| 1 | 1. | DEBTORS |

| DEBTORS | 29 November 1996 £000 | 24 November 1995 £000 |
|-----------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|----------------------------------------|
| Trade debtors Amounts due from parent undertakings Prepayments and accrued income Recoverable overseas taxation Other debtors ACT recoverable | 4,404 12,196 198 68 86 1,800 | 8,640 7,801 145 76 32 — |
| | | |

STOCKS

Stocks consist of finished goods held for resale.

CREDITORS: amounts falling due within one year

| | 29 November | 24 November |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|--------------------------------------------|
| | 1996 | 1995 |
| | £000 | £000 |
| Amounts due to parent undertaking Amounts due to fellow subsidiary undertakings Accruals Other taxes and social security costs Corporation tax payable Group relief payable Dividend payable | 4,283 3,141 12,669 1,520 1,987 2,204 7,200 | 5,517 1,806 10,386 1,111 1,911 |
| Dividend payable | 33,004 | 20,731 |
| | ==== | |

14. OTHER FINANCIAL COMMITMENTS

At 29 November 1996 the company had annual commitments under non cancellable operating leases as set out below:

| | 29 November | 24 November |
|---------------------------------------------|-------------|--------------|
| | 1996 | 1995 |
| | £000 | £000 |
| Operating leases which expire: | _ | 14 |
| Within one year | 83 | 24 |
| Within two to five years In over five years | _ | - |
| | | 20 |
| | 83 | 38 |
| | | = |

NOTES TO THE ACCOUNTS

at 29 November 1996

15. SHARE CAPITAL

| | 29 November 1996 £ | 24 November 1995 £ |
|--------------------------------------------------------------------------------|--------------------------|--------------------------|
| Authorised, allotted, called up and fully paid: 100 Ordinary shares of £1 each | 100 | 100 |

16. STATEMENT OF CASH FLOWS

A statement of cash flows has not been prepared as the company is a wholly owned subsidiary of another company registered in England and Wales (see note 20).

17. RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENT ON RESERVES

| RECONCIDENTION OF THE PROPERTY | Share capital £000 | Profit and loss account £000 | Total £000 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------------------------|---------------------------|
| At 27 November 1994 Profit for the period Dividend | - - - | 8,098 2,705 (5,600) | 8,098 2,705 (5,600) |
| At 24 November 1995 Profit for the period Dividend | | 5,203 5,078 (7,200) | 5,203 5,078 (7,200) |
| At 29 November 1996 | | 3,081 | 3,081 |

18. CONTINGENT LIABILITY

The company has entered into a group composite accounting agreement with its bankers. The terms of the agreement permit the bankers, without notice, to draw down funds deposited into the system, to offset borrowings drawn down from the system by other group members who are also parties to these arrangements. At the balance sheet date, funds deposited by the company into the system and potentially at risk to cover liabilities elsewhere in the group, amounted to £15.6m.

19. PENSIONS

The company is one of the sponsoring employers of the Time Warner UK Pension Plan which is a defined benefit scheme. The assets of the scheme are held in a separately administered fund.

The pension costs relating to the plan are assessed in accordance with the advice of a qualified actuary using the projected unit method. The latest actuarial assessment of the plan was at 6 April 1993 and details of this actuarial valuation are disclosed in the accounts of Time Warner Entertainment Limited.

NOTES TO THE ACCOUNTS at 29 November 1996

20. ULTIMATE PARENT UNDERTAKING

Time Warner Entertainment Limited is the parent undertaking of the smallest group of undertakings of which the company is a member and for which group accounts are drawn up. Time Warner Entertainment Limited is registered in England and Wales and copies of its accounts can be obtained from the Registrar of Companies in Cardiff.

The largest group in whose accounts the company is consolidated is Time Warner Entertainment Company, L.P., a limited partnership incorporated in the United States of America.

The ultimate parent undertaking is Time Warner Inc., a company incorporated in the United States of America.