

Mayborn (UK) Limited (formerly known as
Jackel International Limited)
Annual report and financial statements
for the year ended 31 December 2018

Registered Number: 1894022



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International Limited)
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for the year ended 31 December 2018
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Mayborn (UK) Limited (formerly known as Jackel International Limited)

Directors and advisers for the year ended 31 December 2018

Directors

Steve Parkin
Edward Chapman
James Taylor
Neal Austin

Registered office

Mayborn House
Balliol Business Park
Newcastle Upon Tyne
NE12 8EW
United Kingdom

Independent auditors

PricewaterhouseCoopers LLP
Chartered accountants and statutory auditors
Central Square South
Orchard Street
Newcastle upon Tyne
NE1 3AZ
United Kingdom

Solicitors

DLA Piper UK LLP
1 St Peters Square
Manchester
M2 3DE
United Kingdom

Bankers

HSBC Bank plc
8 Canada Square,
London,
E14 5HQ
United Kingdom

Mayborn (UK) Limited (formerly known as Jackel International Limited)

Strategic report for the year ended 31 December 2018

The directors present their strategic report on the company for the year ended 31 December 2018.

Principal activities and future outlook

The principal activity of the company is the design, manufacture and distribution of baby accessories (e.g. bottles, soothers, feeding cups). The company is particularly well known for its Tommee Tippee brand name and also supplies a small amount of customer branded products.

The company will continue to innovate its product offering in order to maintain and grow sales in existing markets and will actively work to develop new markets for its products, where there are opportunities to do so profitably.

Principal risks and uncertainties

The key business risks and uncertainties affecting the company are considered to relate to competition from both national and international baby accessories suppliers, employee retention and product availability.

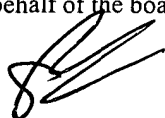
Key performance indicators (“KPIs”)

Given the straightforward nature of the business, the company’s directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

Results and dividends

The performance of the company was in line with expectations. The results and financial position as at the year end are set out in the statement of comprehensive income and statement of financial position on pages 8 and 9 respectively. No dividend was paid during the year (2017: £nil). The directors do not propose the payment of a final dividend for the year (2017: £nil).

On behalf of the board



S Parkin

Director

24 September 2019

Mayborn (UK) Limited (formerly known as Jackel International Limited)

Directors' report for the year ended 31 December 2018

The directors present their annual report together with the audited financial statements of the company for the year ended 31 December 2018.

Statement of change of name

The name of the company was changed from Jackel International Limited to Mayborn (UK) Limited by special resolution on 27 September 2018.

Principal activities and future outlook

The principal activities and future outlook of the company have been discussed further in the strategic report on page 4.

Financial risk management policy

The company's exposure to currency and credit risk is discussed in note 1 to the financial statements.

Results and dividends

The results of the company and the financial position as at the year end are set out in the statement of comprehensive income and statement of financial position on pages 10 and 11 respectively. A dividend of £nil was paid during the year (2017: £nil).

The company has incurred exceptional costs in the year of £1.0m (2017: £30.2m). These principally covered costs associated with the strategic review of the business and litigation, and are more fully disclosed in note 4 to the financial statements

Research and development

The company will continue to invest in developing new products and in improving existing ones. Research costs are expensed in the statement of comprehensive income as incurred. Costs associated with development are capitalised and amortised, over their useful economic life of 5 years, from the launch of the related product.

Directors

The directors who held office during the year and up to the date of signing the financial statements are listed in the Directors and advisors for the year on page 3.

Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable IFRSs as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements;

Mayborn (UK) Limited (formerly known as Jackel International Limited)

Directors' report for the year ended 31 December 2018 (continued)

Statement of directors' responsibilities in respect of the financial statements (continued)

- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

On behalf of the board



S Parkin

Director

24 September 2019

Mayborn (UK) Limited (formerly known as Jackel International Limited)

Independent auditors' report to the members of Mayborn (UK) Limited (formerly known as Jackel International Limited)

Report on the audit of the financial statements

Opinion

In our opinion, Mayborn (UK) Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report, which comprise: the statement of financial position as at 31 December 2018; the statement of comprehensive income, the statement of cash flows, the statement of changes in equity for the year then ended; the accounting policies; and the notes to the financial statements.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the company's trade, customers, suppliers and the wider economy.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the

Mayborn (UK) Limited (formerly known as Jackel International Limited)

Independent auditors' report to the members of Mayborn (UK) Limited (formerly known as Jackel International Limited) (continued)

Reporting on other information (continued)

financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 December 2018 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in

Mayborn (UK) Limited (formerly known as Jackel International Limited)

Independent auditors' report to the members of Mayborn (UK) Limited (formerly known as Jackel International Limited) (continued)

Auditors' responsibilities for the audit of the financial statements (continued)

accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

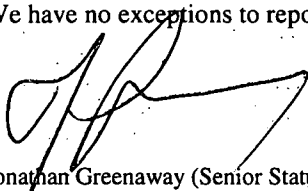
Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Jonathan Greenaway (Senior Statutory Auditor)
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Newcastle upon Tyne

27 September 2019

Mayborn (UK) Limited (formerly known as Jackel International Limited)

Statement of comprehensive income for the year ended 31 December 2018

	Note	2018 £'000	2017 £'000
Revenue	2	108,359	102,454
Cost of sales		(68,714)	(70,302)
Gross Profit		39,645	32,152
Admin expenses		(24,077)	(18,518)
Exceptional admin income	4	34	64,627
Exceptional admin expenses	4	(1,045)	(34,464)
Total admin (expenses)/income		(25,088)	11,645
Distribution cost		(12,228)	(13,252)
Other income		5,815	5,114
Operating profit	5	8,144	35,659
Finance income	6	2,903	3,210
Finance costs	6	(4,335)	(5,923)
Profit before taxation		6,712	32,946
Taxation	7	(427)	414
Profit for the year		6,285	33,360
Other comprehensive Income			
Profits recognised directly in equity:			
Items that will not be reclassified to profit or loss -			
Remeasurements on defined benefit scheme	8	224	1,282
Tax on items that will not be reclassified to profit or loss		(38)	(218)
Items that may be subsequently reclassified to profit or loss -			
Cash flow hedges net of deferred taxation		782	(825)
Other comprehensive income for the year		968	239
Total comprehensive income for the year		7,253	33,599

Mayborn (UK) Limited

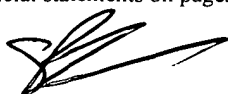
Registered Number: 1894022

Statement of financial position as at 31 December 2018

	Note	2018 £'000	2018 £'000	2017 £'000	2017 £'000
Assets					
Non-current assets					
Property, plant and equipment	9		4,844		2,855
Intangible assets	10		8,867		7,238
Investments in subsidiaries	11		48		48
Deferred tax asset	12		-		245
Retirement benefit surplus	8		5,496		4,996
			19,255		15,382
Current assets					
Inventories	13	13,265		10,603	
Trade and other receivables	14	103,622		102,299	
Derivative financial instruments	15	6		-	
Cash and cash equivalents	16	16,088		12,227	
		132,981		125,129	
Total assets			152,236		140,511
Liabilities					
Current liabilities					
Trade and other payables	17	(100,614)		(99,795)	
Derivative financial instruments	15	-		(937)	
		(100,614)		(100,732)	
Non-current liabilities					
Deferred tax liability	12		(468)		-
Total liabilities			(101,082)		(100,732)
Net assets			51,154		39,779
Shareholders' equity					
Called up share capital	18		8,500		8,500
Capital contribution			9,123		5,001
Hedging reserve			731		(51)
Retained earnings			32,800		26,329
Total equity			51,154		39,779

The financial statements on pages 10 to 40 were approved by the Board on 24 September 2019 and signed on its behalf by

S Parkin
Director



Mayborn (UK) Limited

Statement of cash flows for the year ended 31 December 2018

	Note	2018 £'000	2017 £'000
Cash flows from operating activities:			
Profit before taxation		6,712	32,946
<i>Adjustments for:</i>			
Depreciation		1,022	1,094
Amortisation		1,317	1,060
(Credits from)/payments into pension scheme in excess of current service cost		(135)	88
Pension interest less expected return on scheme assets		(142)	(106)
Finance income		(2,903)	(3,210)
Finance costs		4,335	5,923
Loss on disposal of fixed assets		20	-
<i>Changes in working capital:</i>			
(Increase)/decrease in inventories		(2,662)	71
Decrease/(increase) in trade and other receivables		1,256	(1,447)
(Decrease)/increase in trade and other payables		(3,534)	7,486
Decrease in intercompany receivables		169	25,865
Increase/(decrease) in intercompany payables		1,908	(65,467)
Cash generated from operating activities		7,363	4,303
Interest paid		(1,890)	(1,687)
Tax received		88	27
Net cash generated from operating activities		5,561	2,643
Cash flows from investing activities:			
Purchase of property, plant and equipment		(3,031)	(1,737)
Purchase of intangible assets		(2,946)	(2,084)
Interest received		155	120
Net cash used in investing activities		(5,822)	(3,701)
Cash flows from financing activities:			
Capital contribution		4,122	3,918
Net cash generated from financing activities		4,122	3,918
Net increase in cash and cash equivalents		3,861	2,860
Cash and cash equivalents at beginning of the year	16	12,227	9,367
Cash and cash equivalents at end of the year	16	16,088	12,227

Mayborn (UK) Limited

Statement of changes in equity for the year ended 31 December 2018

	Capital contribution £'000	Called up share capital £'000	Hedging reserve £'000	(Accumulated losses)/ Retained earnings £'000	Total equity £'000
At 1 January 2017	1,083	8,500	774	(8,095)	2,262
Movement on hedging reserve net of deferred tax	-	-	(825)	-	(825)
Re-measurements on defined benefit scheme	-	-	-	1,282	1,282
Tax on items that will not reclassified to profit or loss	-	-	-	(218)	(218)
Capital contribution from parent	3,918	-	-	-	3,918
Profit for the year	-	-	-	33,360	33,360
At 31 December 2017	5,001	8,500	(51)	26,329	39,779
Movement on hedging reserve net of deferred tax	-	-	782	-	782
Re-measurements on defined benefit scheme	-	-	-	224	224
Tax on items that will not reclassified to profit or loss	-	-	-	(38)	(38)
Capital contribution from parent	4,122	-	-	-	4,122
Profit for the year	-	-	-	6,285	6,285
At 31 December 2018	9,123	8,500	731	32,800	51,154

Mayborn (UK) Limited

Statement of accounting policies for the year ended 31 December 2018

Mayborn (UK) Limited (formerly known as Jackel International Limited) is a private company limited by shares which is incorporated and domiciled in the UK. The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards and IFRS IC interpretations as adopted by the European Union, and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared on the going concern basis and under the historical cost convention as modified by the revaluation of financial assets and liabilities (including derivatives) through fair value through profit or loss. A summary of the more important accounting policies is set out below together with an explanation of where changes have been made to previous policies on the adoption of new accounting standards in the year.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported period. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates.

These separate financial statements contain information about Mayborn (UK) Limited (formerly known as Jackel International Limited) as an individual company and do not contain consolidated financial information as the parent of a group. The company has taken advantage of the exemption under s400 of the Companies Act 2006 from the requirement to prepare consolidated financial statements as it and its subsidiaries are included by full consolidation in the consolidated financial statements of Success Bidco 2 Limited.

Changes in accounting policy and disclosures

The Company's financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS) as they apply to the financial statements of the Company for the year ended 31 December 2018 and applied in accordance with the Companies Act 2006 as applicable to companies using IFRS and interpretations issued by the IFRS Interpretations Committee (IFRS IC) and under the historic cost convention. The accounting policies which follow set out those policies which apply in preparing the financial statements for the year ended 31 December 2018.

New and amended standards adopted by the company

The company has applied the following standards and amendments for the first time for their annual reporting year commencing 1 January 2018:

- IFRS 9 – Financial Instruments
- IFRS 15 – Revenue from Contracts with Customers
- Amendments to IFRS2 – Classification and Measurement of Share-based payment Transactions
- Annual Improvements to IFRS Standards 2014-2016 cycle
- Amendments to IAS40 – Transfers to Investment Property
- IFRIC 22 – Foreign Currency Transactions and Advance Consideration

Mayborn (UK) Limited

Statement of accounting policies for the year ended 31 December 2018 (continued)

New and amended standards adopted by the company (continued)

The company also elected to adopt the following amendments early:

- Annual Improvements to IFRS Standards 2015-2017 cycle

The company has adopted the new standards IFRS 9 and IFRS 15 on a full retrospective basis. The adoption of IFRS 9 and IFRS 15 has not had any material impact on the company's financial position or statement of comprehensive income in the current or prior year and accordingly no material judgements have been made on transition nor have any amounts been restated in the financial statements with respect of the current or prior year.

The company has no elements of revenue that include a significant financing component as all revenue accrues in under 1 year. As such the practical expedient under IFRS15 (para129) has been applied.

All costs of acquiring a contract have been included as an expense as any amortisation year of this asset would be under 1 year. As such the practical expedient under IFRS15 (para130) has been applied.

Standards and interpretations not yet effective

The following IFRSs, IASs and IFRS IC interpretations and amendments have been issued but have not been early adopted by the company:

Effective from 1 January 2019:

IFRS 3	– Business Combinations – Annual Improvements 2015 -17 Cycle
IFRS 9	–Financial Instruments – Amendments to prepayment features with negative compensation and modifications of financial liabilities
IFRS 11	– Joint Arrangements – Annual Improvements 2015 -17 Cycle
IAS 12	– Income Taxes – Annual Improvements 2015 -17 Cycle
IFRS 16	- 'Leases' will be effective for the year ending 31 December 19. As such, the company has not yet undertaken an impact assessment, and will do so in the coming year.
IAS 19	– Employee Benefits – Amendments to plan amendments, curtailments and settlements
IFRIC 2	– Uncertainty over Income Tax Treatments – Clarification of the accounting for uncertainties in income taxes
IAS 23	– Borrowing Costs – Annual Improvements 2015 -17 Cycle
IAS 28	– Investments in Associates and Joint Ventures – Amendments to Long-term interest in associates and joint ventures

Effective from 1 January 2020:

IAS 1	– Presentation of Financial Statements – Amendments to the definition of material
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Mayborn (UK) Limited

Statement of accounting policies for the year ended 31 December 2018 (continued)

Standards and interpretations not yet effective (continued)

- IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors - Amendments to the definition of material
- IFRS 3 – Business Combinations – Amendments to clarify the definition of a business

Effective from 1 January 2021:

- IFRS 17 – Insurance contracts

Deferred until further notice:

- IFRS 10 – Consolidated Financial Statements – Amendments to the sale or contribution of assets between an investor and its associate or joint venture

The adoption of the above standards and amendments, with the exception of IFRS 16 are not expected to have a material impact on the company's financial statements.

Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. All revenue of the Company is from sales of baby feeding, sleep time, hygiene and accessory products at a point in time with the delivery of the product seen as the only performance obligation under the contract. Payment terms provided for the Company's receivables are generally 30 – 60 days from date of invoice.

Revenue is recognised on delivery when control of the goods has passed to the buyer. Revenue is recorded net of value added tax, discounts and rebates. Any rebates or discounts are recognised on sales to the extent that it is deemed highly likely that the revenue will not subsequently reverse and are recognised in line with the sale of the underlying item.

All unused product can be returned to the Company in exchange for a credit or a refund and standard warranties are given across the product range. These costs and allowances are set against Gross Revenue to result in the Revenue recognised in these Statements.

Other operating income

Other operating income represents the benefit of recharging other group companies for services undertaken on their behalf, and royalty payments made by other group companies for use of brand names owned by the company. It also includes foreign exchange gains arising from operating activities.

Exceptional Items

Exceptional costs incurred by the Company are separately identified on the face of the consolidated statement of comprehensive income, to provide a better understanding of the financial performance of the business. Exceptional items are one off costs / income which are material both in size and nature.

Mayborn (UK) Limited

Statement of accounting policies for the year ended 31 December 2018 (continued)

Foreign currency accounting

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

Property, plant and equipment

Plant and equipment is included at cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to the working condition for its intended use. Depreciation is provided on a straight-line basis over the estimated useful life of the asset. The residual lives of the assets are reassessed annually by management for appropriateness.

The following rates per annum are used:

Leasehold improvements	10%
Equipment and vehicles	10 - 35%
Assets under construction are not depreciated	

The carrying values of plant and equipment are reviewed for impairment either annually, or when events or changes in circumstances indicate the carrying value may not be recoverable (whichever is earlier). If any such indication exists, and where the carrying values exceed the estimated recoverable amount, the assets or cash generating units are written down to their recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the statement of comprehensive income.

Intangible assets

Acquired brands are shown at historical cost. They have finite useful economic lives and are carried at cost less accumulated amortisation. Brands are amortised on a straight-line basis to allocate the cost of a brand over its estimated useful life of between 10 and 30 years. Patents are amortised on a straight-line basis to allocate the cost of a patent over its useful life of 20 years. Software is capitalised on the basis of costs incurred to acquire and bring it into use and amortised on a straight-line basis over their useful economic lives of 4 years.

Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is determined on a first in, first out basis and includes an addition for production overheads where appropriate. Net realisable value is the estimated selling price in the ordinary course of the business, less estimated costs of completion and the estimated costs necessary to make the sale.

Stock provisions are based on company current stock levels compared with future sales forecast.

Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost. A provision for impairment of trade receivables is established when there is evidence that the company will not be able to collect all amounts due according to the original terms of the receivables. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in the statement of comprehensive income within "other operating charges". When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against "other operating charges" in the statement of

Mayborn (UK) Limited

Statement of accounting policies for the year ended 31 December 2018 (continued)

comprehensive income.

Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Research and development costs

Research costs are expensed as incurred. Development costs are capitalised per IAS 38. Development costs are amortised on the launch of the project on a straight-line basis. The costs are amortised over their economic life, which is deemed to be 5 years.

Derivative financial instruments – Forward currency contracts

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognising the resultant gain or loss depends on whether the derivative is designated as a hedging instrument and, if so, the nature of the item being hedged. The company designates certain derivatives as cash flow hedges, being hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction.

The company documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity. The gain or loss relating to the ineffective portion is recognised immediately in the statement of comprehensive income within “other gains/losses”. Amounts accumulated in equity are recycled in the statement of comprehensive income in the periods when the hedged item affects profit or loss. When a hedging instrument expires, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the statement of comprehensive income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the statement of comprehensive income.

Changes in the fair value of those derivative instruments that do not qualify for hedge accounting are recognised immediately in the statement of comprehensive income.

The fair value of the forward currency contracts is estimated using a discounted cash flow technique.

Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprise cash at bank and in hand, and short-term deposits with a maturity of three months or less. For the purposes of the statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

Operating leases

Rental costs under operating leases are charged to the statement of comprehensive income on a straight line basis over the term of the lease.

Mayborn (UK) Limited

Statement of accounting policies for the year ended 31 December 2018 (continued)

Pensions

The company operates a defined benefit pension scheme, the Baby & Child Retirement Plan, and a stakeholder plan. Contributions to the stakeholder scheme are charged to employee costs in the period in which they fall due.

The Baby & Child Retirement Benefit Plan is accounted for in full in this company's financial statements as the majority of the scheme participants are employees of the company, and although the scheme also relates to other group companies, the directors believe that these amounts are not material to the individual financial statements of the companies involved.

The company recognises the pension deficit or surplus in the statement of financial position. The surplus is the fair value of the scheme's assets less the present value of the accrued defined benefit obligations. Any surplus arising on the defined benefit pension scheme is restricted to the present value of the amount recoverable through future reductions in employer contributions. The defined benefit obligation is calculated annually by independent actuaries. The present value of the defined benefit obligation is determined by discounting the estimated future cash flows using interest rates of high quality, long-dated corporate bonds that are denominated in the currency in which the benefits are paid.

The current service costs, past service costs, gains and losses on settlements and curtailments, and the interest cost on plan liabilities net of expected return on plan assets are included in employee costs.

Actuarial gains and losses are recognised as other comprehensive income in the period in which they arise.

Investments

The investment in subsidiary undertakings is carried in the statement of financial position at cost, less any impairment in value.

Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed reasonable under the circumstances.

Pension assumptions - estimate

Changes in assumptions made in valuing the defined benefit pension deficit could have a significant effect on profit for the year and the financial position. These assumptions are reviewed on an annual basis and the most appropriate assumptions selected based on actuarial advice. The assumptions used at the year-end are disclosed in note 8.

Useful economic lives of Intangible Assets - estimate

The company estimates the expected useful life of intangible assets in order to calculate amortisation.

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018

1. Financial risk management

The company's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The company's overall risk management programme seeks to minimise potential adverse effects on the company's financial performance. The company uses derivative financial instruments to hedge certain risk exposures.

(a) Market risk

The company operates internationally and is exposed to foreign exchange risk, primarily with respect to the Euro, the US Dollar, the Hong Kong Dollar and the Australian Dollar. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities.

Currency risk is managed in overall terms at a group level. The group has a net inflow of Euros arising from its trading activities and has established a policy of selling forward 12 months' worth of its Euro revenue. The group also has a net outflow of Hong Kong dollars arising from its trading activities and has established a policy of purchasing forward 12 months' worth of its Hong Kong dollar requirements. Certain forward contracts undertaken by the group under this policy are treated under IAS 39 as cash flow hedges where they meet the requirements of the standard.

Sensitivities have been performed below based on the movement in currency rates during the year.

At 31 December 2018, if the Euro had weakened/strengthened by 1% (2017: 4.1%) against the UK pound with all other variables held constant, post-tax loss for the year would have been £59,000 (2017: £465,000) higher/lower, mainly as a result of foreign exchange gains/losses on translation of euro-denominated trade receivables and intercompany payables. Equity would have been £59,000 (2017: £465,000) higher/lower.

At 31 December 2018, if the Hong Kong Dollar had strengthened/weakened by 5.6% (2017: 9.3%) against the UK pound with all other variables held constant, post-tax loss for the year would have been £83,000 (2017: £346,000) higher/lower, mainly as a result of foreign exchange gains/losses on translation of HK dollar-denominated intercompany payables. Equity would have been £83,000 (2017: £246,000) higher/lower.

At 31 December 2018, if the US Dollar had weakened/strengthened by 5.8% (2017: 8.7%) against the UK pound with all other variables held constant, post-tax loss for the year would have been £126,000 (2017: £29,000) higher/lower, mainly as a result of foreign exchange gains/losses on translation of US Dollar-denominated intercompany payables. Equity would have been £126,000 (2017: £29,000) higher/lower.

At 31 December 2018, if the Australian Dollar had weakened/strengthened by 4.6% (2017: 0.9%) against the UK pound with all other variables held constant, post-tax loss for the year would have been £131,000 (2017: £25,000) higher/lower, mainly as a result of foreign exchange gains/losses on translation of Australian Dollar-denominated intercompany payables. Equity would have been £131,000 (2017: £25,000) higher/lower.

Interest bearing financial assets held by the company are restricted to cash balances which are subject to variable interest rates; income and cash flows are largely independent of the changes in market interest rates.

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

1 Financial risk management (continued)

(b) Credit risk

Credit risk arises from cash and cash equivalents, and derivative financial instruments, as well as credit exposures to wholesale and retail customers. The company has implemented policies that require appropriate credit checks on potential customers before sales are made, and credit limits are put in place as appropriate. Management monitors impairment through the utilisation of credit limits and payment history regularly. The credit risk to customers in the UK is deemed sufficiently low not to require insurance.

Credit risk on all export sales is minimised either through the company's export credit insurance policy, by obtaining letters of credit or requiring payment in advance of the delivery of goods.

At the year end, four customers (2017: five) had a closing balance of more than 5% (2017: more than 5%) of total trade receivables totalling £7,337,000 (2017: £10,042,000). No credit limits (2017: none) were exceeded during the reporting year unless authorised and management does not expect any losses from non-performance by these counterparties.

The table below shows the ageing analysis of trade receivables at the year end:

	Current	0-3 months past due	3-6 months past due	Over 6 months past due	Impaired	Total
	£'000	£'000	£'000	£'000	£'000	£'000
At 31 December 2018	16,516	1,092	31	670	(1,878)	16,431
At 31 December 2017	16,327	2,165	156	232	(643)	18,237

All other receivables are considered to be current. Intercompany receivables are repayable on demand and are therefore classified as current until request for payment is made.

The carrying amounts of the company's trade receivables are denominated in the following currencies:

	2018	2017
	£'000	£'000
Pounds	11,313	9,472
Euro	3,805	6,974
US Dollar	1,313	1,791
	16,431	18,237

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

1 Financial risk management (continued)

(b) Credit risk (continued)

Movements on the provision for impairment of trade receivables are as follows:

	2018 £'000	2017 £'000
At 1 January	643	253
Provisions created	1,235	390
At 31 December	1,878	643

The other classes within trade and other receivables do not contain impaired assets.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable mentioned above. The company does not hold any collateral as security.

(c) Liquidity risk

Management aims to manage liquidity risk through regular cash flow forecasting to ensure the company has sufficient available funds for operations and planned expansions. Liquidity risk can also be minimised through intercompany indebtedness within the Success Bidco 2 Limited group.

The table below analyses the company's financial liabilities which will be settled on a net basis into relevant maturity groupings based on the remaining period at the accounting reference date to the contractual maturity date. The carrying value of financial liabilities is not considered to differ significantly from the contractual undiscounted cash flows.

	Less than 1 year £'000
At 31 December 2018	
Trade and other payables	100,614
	Less than 1 year £'000
At 31 December 2017	
Trade and other payables	99,795

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

1 Financial risk management (continued)

(c) Liquidity risk (continued)

The table below analyses the company's derivative financial instruments which will be settled on a gross basis into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date.

	Less than 1 year £'000	Between 1-2 years £'000
At 31 December 2018		
Forward foreign exchange contracts – cash flow hedges:		
Outflow	11,987	-
Inflow	26,627	-
	Less than 1 year £'000	Between 1-2 years £'000
At 31 December 2017		
Forward foreign exchange contracts – cash flow hedges:		
Outflow	34,161	-
Inflow	54,435	-

(d) Capital risk management

The Company manages its capital to ensure its going concern status, maximise returns for shareholders and benefit all other stakeholders by maintaining an optimal capital structure and reduce its subsequent cost of capital.

2 Revenue

All revenue is derived from the sale of goods at a point in time.

Geographical analysis

The company's principal operations are located in the UK, North America, Hong Kong, Morocco, France, Australia and China. The following table shows an analysis of the company's sales by geographical market.

	2018 £'000	2017 £'000
United Kingdom	52,789	50,947
Europe	10,136	8,857
The Americas	15,715	16,173
Far East/Australasia	22,406	20,156
Africa/Middle East	7,313	6,321
	108,359	102,454

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

2 Revenue (continued)

No contract assets or liabilities have been recognised in the Balance sheet of the company. Their impact, if any is immaterial. The right for payment of goods is unconditional, except for the passage of time. Therefore, all rights to payment have been recorded as trade receivables.

No assets related to costs to obtain or fulfil a contract have been recognised. Their impact, if any are not deemed material.

3 Employee benefit costs

	2018 £'000	2017 £'000
Wages and salaries	8,912	8,814
Social security costs	947	889
Other pension costs (note 8)	777	941
	10,636	10,644

The average monthly number of employees, including directors on service contracts, during the year was as follows:

By activity:	2018 Number	2017 Number
Sales and distribution	8	28
Administration	158	122
	166	150

Directors' emoluments

	2018 £'000	2017 £'000
Directors:		
Aggregate emoluments	1,041	889
Contributions to defined contribution scheme	31	33
The highest paid director:		
Aggregate emoluments	426	330

Retirement benefits are accruing to two directors under a defined benefit scheme (2017: two).

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

4 Exceptional admin expenses/(income)

The company has incurred the following exceptional costs in the year:

	2018 £'000	2017 £'000
Product recall costs	34	-
Write off of amounts owed to fellow subsidiary undertakings	-	64,627
Exceptional admin income	34	64,627
Litigation costs	(408)	(177)
Strategic review of the business costs	(481)	(725)
Restructuring costs	(124)	(2,286)
Write off of amounts owed by fellow subsidiary undertakings	-	(30,000)
Product recall costs	-	(122)
Deal related costs	(32)	(1,154)
Exceptional admin costs	(1,045)	(34,464)

The group has waived the requirement to repay any intercompany debt.

5 Operating profit

	2018 £'000	2017 £'000
The operating profit is stated after (crediting)/charging:		
Changes in inventories of raw materials and WIP	(2,662)	71
Raw materials and consumables used	70,704	71,109
Employee benefit expenses	10,636	10,644
Depreciation & amortisation	2,339	2,154
Transportation expense	1,443	1,469
Advertising cost	5,786	5,594
Operating lease payments	237	398
Exceptional costs (Note 4)	1,011	(30,163)
Other expenses	16,536	10,633
Other income	(5,815)	(5,114)
Total cost of sales, distribution costs, exceptional admin expenses, admin expenses and other income	100,215	66,795
	2018 £'000	2017 £'000
Audit services:		
Audit fees in respect of statutory audit of the company	46	44

Mayborn (UK) Limited**Notes to the financial statements for the year ended 31 December 2018
(continued)****6 Finance income/(costs)**

	2018	2017
	£'000	£'000
Intercompany interest receivable	2,748	3,090
Bank interest receivable	155	120
Finance income	2,903	3,210
Intercompany interest payable	(2,444)	(4,236)
Bank interest payable	(1,891)	(1,687)
Finance costs	(4,335)	(5,923)

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

7 Taxation

(a) Analysis of charge in the year

	2018 £'000	2017 £'000
UK corporation tax	-	-
Adjustments in respect of prior years	(88)	15
Current taxation	(88)	15
Origination and reversal of timing differences	369	(285)
Change in tax rate	(39)	33
Adjustments in respect of prior years	185	(177)
Deferred taxation (note 12)	515	(429)
Total tax charge/(credit)	427	(414)

(b) Factors affecting tax charge for the year

The tax assessed for the year is lower (2017: lower) than the standard rate of corporation tax in the UK. The differences are explained below.

	2018 £'000	2017 £'000
Profit before tax	6,712	32,946
Multiplied by the standard rate of corporation tax in the UK: 19% (2017: 19.25%)	1,275	6,342
<i>Effects of:</i>		
Adjustments in respect of prior years	97	(162)
Expenses not deductible/(deductible) for tax purposes	186	(6,664)
Utilisation of tax losses	(1,092)	-
--Group relief received not paid for	-	37
Change in tax rate	(39)	33
Tax losses arising in the year	-	-
Total tax charge/(credit)	427	(414)

(c) Factors affecting future tax charges

The standard rate of corporation tax in the UK reduced to 19% with effect from 1 April 2017. Accordingly, the company's profits for this accounting year are being taxed at an effective rate of 19%.

In the 2017 budget it was announced that the corporation tax rate will be reduced by a further 2% to 17% for the financial year beginning 1 April 2020.

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

8 Retirement benefit surplus

The company operates a defined benefit scheme, the Baby & Child Retirement Benefit Plan. The Plan is a final salary scheme which provides pensions in retirement and death benefits to members. Pension benefits are linked to a member's final salary and length of service. The scheme has been closed to new entrants since 1 October 2003.

The Plan is a registered scheme under UK legislation and is contracted out of the State Second Pension. It was established under trust and is governed by the Plan's trust deed and rules dated 19 October 2006. The Plan Trustees are responsible for the operation and governance of the Plan, including making decisions regarding funding and investment strategy in conjunction with the company. The Plan is subject to the scheme funding requirements outlined in UK legislation.

The company is exposed to a number of risks through the defined benefit scheme, the most significant of which are:

Asset volatility: The plan liabilities are calculated using a discount rate set with reference to corporate bond yields. If plan assets underperform this yield, this will create a deficit and result in an increase in the required employer contribution rate. The company has mitigated the level of investment risk by investing in long-term fixed interest securities with maturities which match the benefit payments as they fall due.

Life expectancy and inflation: Unanticipated increases in life expectancy will result in an increase in the Plan's liabilities. Future mortality rates cannot be predicted with certainty. As pensions in payment are linked to inflation, inflationary increases also result in higher sensitivity to changes in life expectancy.

The last scheme funding valuation of the Plan was as at 30 September 2013 and revealed a surplus of £700,000. Contributions to the Plan in the year ending 31 December 2019 are expected to be £535,000 (year ended 31 December 2018: £535,000).

The company also operates a stakeholder plan. Contributions to the plan in the year ended 31 December 2018 were £483,000 (2017: £366,000), charged to employee benefit costs.

The amounts recognised in the statement of financial position are determined as follows:

	2018 £'000	2017 £'000
Present value of funded obligations	(26,869)	(29,701)
Fair value of plan assets	32,365	34,697
Pension surplus	5,496	4,996

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

8 Retirement benefit surplus (continued)

The amounts recognised in the statement of comprehensive income are as follows:

	2018 £'000	2017 £'000
Current service cost	-	258
Past service cost	400	-
Interest income on net surplus	(142)	(106)
Total included in employee benefit costs	258	152
Remeasurement profit	224	1,282
Deferred tax thereon (note 11)	(38)	(218)
Net total included within other comprehensive income	186	1,064
Cumulative remeasurement recognised in the statement of other comprehensive income	1,165	979

The movement in the present value of scheme liabilities over the year is as follows:

	2018 £'000	2017 £'000
At 1 January	29,701	31,162
Current service cost	-	258
Past service cost	400	-
Interest cost	770	853
Employee contributions	-	72
Remeasurement (gain)/loss from change in financial assumptions	(1,494)	510
Remeasurement gain from changes in demographic assumptions	(150)	(261)
Experiences gains arising on liabilities	-	(1,443)
Benefits paid	(2,358)	(1,450)
At 31 December	26,869	29,701

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

8 Retirement benefit surplus (continued)

The movement in the fair value of plan assets over the year is as follows:

	2018 £'000	2017 £'000
At 1 January	34,697	34,858
Interest income	912	959
Remeasurement (loss)/gain	(1,421)	88
Employer contributions	535	170
Employee contributions	-	72
Benefits paid	(2,358)	(1,450)
At 31 December	32,365	34,697

The principal actuarial assumptions used were as follows:

	2018	2017
Discount rate	3.1%	2.70%
Inflation – RPI	3.3%	3.20%
Inflation – CPI	2.3%	2.20%
Future salary increases	n/a	2.20%
Future pension increases	3.15%	3.05%

Assumptions regarding future mortality experience are set based on advice in accordance with published statistics and experience.

The average longevity in years of a pensioner retiring at age 65 at the accounting date is as follows:

	2018	2017
Male	21.8	21.9
Female	23.7	23.7

The average longevity in years of a pensioner retiring at age 65, 20 years after the accounting date is as follows:

	2018	2017
Male	22.8	23.0
Female	24.9	25.0

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

8 Retirement benefit surplus (continued)

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Change in assumption	Impact on scheme liabilities
Discount rate	Decrease by 0.5%	Decrease by £2.5m
Salary growth rate	Increase by 0.5%	Increase by £1.1m
Mortality improvement	Increase life expectancy by 1.25 year	Increase by £200k

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When

calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting year) has been applied consistently with calculating the pension liability recognised within the statement of financial position.

Plan assets are comprised as follows:

	2018		2017	
	£'000	%	£'000	%
Corporate bonds	20,786	64.23	21,093	60.79
Inflation & Int bond	9,426	29.12	10,334	29.78
Diversified fund	1,788	5.52	3,165	9.12
Cash	365	1.13	106	0.31
	32,365	100.00	34,697	100.00

The plan assets are invested in pooled investment funds which are not considered to have a quoted market price in an active market as defined in IFRS 13. The underlying investments of these funds are corporate bonds.

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

9 Property, plant and equipment

	Leasehold improvements £'000	Equipment and vehicles £'000	Assets under Construction £'000	Total £'000
Cost				
At 1 January 2017	10	5,371	242	5,623
Additions				
Disposals	-	-	1,737	1,737
Transfers from assets under course of construction	158	1,624	(1,782)	-
Disposals	(158)	(63)	-	(221)
At 31 December 2017	10	6,932	197	7,139
Additions	-	-	3,032	3,032
Transfers from assets under course of construction	1,531	1,428	(2,959)	-
Disposals	(10)	(2,228)	-	(2,238)
At 31 December 2018	1,531	6,132	270	7,933
Accumulated depreciation				
At 1 January 2017	10	3,401	-	3,411
Charged during the year	158	937	-	1,095
Disposals	(158)	(63)	-	(221)
At 31 December 2017	10	4,275	-	4,285
Charged during the year	-	1,022	-	1,022
Disposals	(10)	(2,208)	-	(2,218)
At 31 December 2018	-	3,089	-	3,089
Net book amount				
At 31 December 2016	-	1,970	242	2,212
At 31 December 2017	-	2,658	197	2,855
At 31 December 2018	1,531	3,043	270	4,844

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

10 Intangible assets

	Development £'000	Software £'000	Brands £'000	Total £'000
Cost				
At 1 January 2017	-	1,947	5,402	7,349
Additions	943	1,141	-	2,084
At 31 December 2017	943	3,088	5,402	9,433
Additions	1,757	839	350	2,946
At 31 December 2018	2,700	3,927	5,752	12,379
Accumulated Amortisation				
At 1 January 2017	-	200	935	1,135
Charged during the year	-	519	541	1,060
At 31 December 2017	-	719	1,476	2,195
Charged during the year	51	726	540	1,317
At 31 December 2018	51	1,445	2,016	3,512
Net book amount				
At 31 December 2016	-	1,747	4,467	6,214
At 31 December 2017	943	2,369	3,926	7,238
At 31 December 2018	2,649	2,482	3,736	8,867

11 Investments in subsidiaries

	2018 £'000	2017 £'000
Cost and net book value at 1 January and 31 December	48	48

The company has the following investments in subsidiaries:

Subsidiary companies	Main activities	% ordinary shares	Registered office
Cotton Bottoms Limited	Dormant	100%	Mayborn House, Balliol Business Park, Newcastle Upon Tyne, NE12 8EW, United Kingdom
The Maws Group Limited	Dormant	100%	Capella Building (Tenth Floor), 60 York Street, Glasgow, G2 8JX, Scotland
Maws Suncare Limited	Dormant	100%	Capella Building (Tenth Floor), 60 York Street, Glasgow, G2 8JX, Scotland

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

11 Investments in subsidiaries (continued)

Subsidiary companies	Main activities	% ordinary shares	Registered office
Ravina Limited	Dormant	100%	Mayborn House, Balliol Business Park, Newcastle Upon Tyne, NE12 8EW, United Kingdom
Mayborn Japan KK	Non-trading	100%	c/o TA Lawyers GKJ, Shiroyama Trust Tower, Toranomom 4-3-1, Minato-ku, Tokyo, Japan

The directors believe that the book value of investments is supported by their underlying net assets.

12 Deferred tax asset/(liability)

	Depreciation in excess of capital allowances £'000	Other short- term timing differences £'000	Cash flow hedges £'000	Retirement benefits scheme £'000	Total £'000
As at 1 January 2017	211	293	(10)	(628)	(134)
Adjustment in respect of prior years	162	15	-	-	177
(Credited)/charged to statement of comprehensive income	(29)	284	-	(3)	252
Tax on actuarial loss on retirement benefits scheme	-	-	-	(218)	(218)
Tax on fair value gain on hedging instruments	-	-	168	-	168
As at 31 December 2017	344	592	158	(849)	245
Adjustment in respect of prior years	(13)	(172)	-	-	(185)
Charged to statement of comprehensive income	(62)	(222)	-	(47)	(331)
Tax on actuarial loss on retirement benefits scheme	-	-	-	(38)	(38)
Tax on fair value loss on hedging instruments	-	-	(159)	-	(159)
As at 31 December 2018	269	198	(1)	(934)	(468)
To be recovered within 12 months	-	198	-	-	198
To be recovered after more than 12 months	269	-	(1)	(934)	(666)
Deferred tax asset	269	198	-	-	467
Deferred tax liability	-	-	(1)	(934)	(935)
Total	269	198	(1)	(934)	(468)

Deferred income tax assets are recognised to the extent that the realisation of the asset through future taxable profits is considered probable.

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

13 Inventories

	2018 £'000	2017 £'000
Goods held for resale	13,265	10,603

The company consumed £68,042,000 (2017: £71,180,000) of inventories during the year.

Inventories are stated after a provision for impairment of £177,000 (2017: £514,000).

14 Trade and other receivables

	2018 £'000	2017 £'000
Trade receivables	18,309	18,880
Less: provision for impairment of trade receivables	(1,878)	(643)
Net trade receivables	16,431	18,237
Owed by fellow subsidiary undertakings	84,603	82,449
Owed from parent company	426	-
Prepayments and accrued income	604	576
Corporation tax	-	-
Other debtors	1,558	1,037
	103,622	102,299

There is no significant difference between the carrying value and fair value of trade and other receivables.

The amounts owed by fellow subsidiary undertakings and the parent company are unsecured, repayable on demand and subject to interest at 3.7% (2017: 3.7%).

Following the implementation of IFRS 9 an assessment of the impact of expected credit loss on the unprovided for balance of trade and intercompany receivables was undertaken. Following this assessment the directors have not identified any material amounts of expected credit loss.

15 Derivative financial instruments

	2018		2017	
	Asset £'000	Liability £'000	Asset £'000	Liability £'000
Forward foreign exchange contracts – cash flow hedges	6	-	-	937
Total	6	-	-	937

Trading derivatives are classified as a current asset or liability. The full fair value of a hedging derivative is classified as a non-current asset or liability if the remaining maturity of the hedge item is more than 12 months,

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Notes to the financial statements for the year ended 31 December 2018 (continued)

15 Derivative financial instruments (continued)

and as a current asset or liability if the maturity of the hedge item is less than 12 months. The ineffective portion recognised in profit or loss amounts to £nil (2017: £nil).

The derivatives' fair value is categorised as Level 2, defined as inputs other than quoted prices that are observable for the asset or liability.

The hedged forecast transactions denominated in foreign currency are expected to occur at various dates during 2018.

16 Cash and cash equivalents

	2018 £'000	2017 £'000
For the purposes of the statement of cash flows, cash and cash equivalents comprise the following at 31 December:		
Cash at bank and in hand	16,088	12,227

17 Trade and other payables

	2018 £'000	2017 £'000
Trade payables	3,850	3,804
Owed to fellow subsidiary undertakings	85,081	80,729
Owed to parent company	-	-
Taxation and social security	240	560
Other payables	3,334	4,152
Accruals and deferred income	8,109	10,550
	100,614	99,795

The amounts owed to fellow subsidiary undertakings are unsecured, repayable on demand and subject to interest at 3.7% (2017: 3.7%).

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Notes to the financial statements for the year ended 31 December 2018 (continued)

18 Called up share capital

	2018 £'000	2017 £'000
Authorised		
10,000,000 (2017: 10,000,000) ordinary shares of £1 each	10,000	10,000
Allotted, called up and fully paid		
8,500,002 (2017: 8,500,002) ordinary shares of £1 each	8,500	8,500

19 Contingent liabilities

Facilities agreement guarantee

The company and certain of its subsidiaries has jointly and severally agreed to the punctual performance of borrower or guarantors' obligations under the Facilities Agreement dated 20 June 2016, as signed with the Group's lenders. The total sum secured by these guarantees is £137,000,000 (2017: £137,000,000).

The Group has secured all monies due under the Facilities Agreement with fixed and floating charges over all property and assets of the company, together with the assets of certain subsidiaries, in favour of Lloyds Bank Plc, also in its capacity as security agent for the beneficiaries of the Facilities Agreement

20 Operating lease commitments

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	2018 £'000	2017 £'000
Within one year	613	354
Between one year and five years	3,450	566
	4,063	920

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Notes to the financial statements for the year ended 31 December 2018 (continued)

21 Related party transactions

Balances outstanding at 31 December with other group companies are:

	2018	2017
	£'000	£'000
Amounts owed by related companies		
Mayborn USA Inc	4,124	5,450
Mayborn ANZ Pty	2,709	2,915
Mayborn Italy SARL	2,480	-
Mayborn France SARL	1,499	3,000
Mayborn Group Limited	426	-
Jake Holdings Limited	10,316	9,934
Jake Investment Limited	7,682	7,141
Jake Acquisition Limited	55,793	54,009
	85,029	82,449

	2018	2017
	£'000	£'000
Amounts owed to related companies		
Sangenic International Limited	(49,122)	(39,944)
Gro Group International	(2,363)	-
Mayborn Morocco SARL	(1,037)	(366)
Product Marketing Mayborn Limited	(13,384)	(13,578)
Jackel International (UK) Limited	(501)	(501)
Kindertec Limited	(554)	(545)
Steri-Bottle UK Limited	(326)	(318)
Cotton Bottoms Limited	(39)	(39)
Ravina Limited	(5)	(5)
Haditos Limited	(2)	(2)
Success Bidco 2 Limited	(17,748)	(25,431)
	(85,081)	(80,729)

These amounts owed to related companies are unsecured and repayable on demand. Interest is payable on trading balances at 3.7% (2017: 3.7%).

The following transactions were carried out during the year with related parties, all of whom are fellow subsidiary companies of the company's ultimate parent.

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

21 Related party transactions (continued)

	2018 £'000	2017 £'000
Sales of goods and services to fellow subsidiaries:		
Sales of goods		
- Product Market Mayborn Limited	17,015	14,317
- Mayborn France SARL	1,446	1,027
- Mayborn USA Inc	16,379	16,973
- Mayborn Italy SARL	256	-
- Mayborn ANZ Pty	6,336	6,837
Recharges for management and other services		
- Sangenic International Limited	1,190	1,276
- Mayborn Italy SARL	133	-
- Mayborn France SARL	564	454
- Mayborn ANZ Pty	866	855
- Mayborn USA Inc	1,915	1,604
- Product Market Mayborn Limited	1,192	1,027
Amounts charged to fellow subsidiaries under distribution agreements		
- Mayborn USA Inc	758	-
- Mayborn France	105	-
Purchases of goods from fellow subsidiaries:		
Purchases of goods – Product Marketing Mayborn Limited	(60,923)	(59,059)
The company undertakes, under an agency agreement, the sales invoicing and debt collection activities for two fellow subsidiaries. The following sales invoicing transactions have taken place during the year however are excluded from turnover:		
	2018 £'000	2017 £'000
Sangenic International Limited	26,192	28,108
The company has been charged royalties on products which it sells as follows:		
Kindertec Limited	120	139
Amounts charged by fellow subsidiaries under distribution agreements		
Mayborn France SARL	-	1,558
Mayborn USA Inc	-	753
Product Marketing Mayborn	2,440	2,067
Mayborn ANZ Pty	-	-

Key management compensation

Directors' emoluments are disclosed in note 2. There are no employees other than the directors who are considered to be key management.

Mayborn (UK) Limited

Notes to the financial statements for the year ended 31 December 2018 (continued)

22 Ultimate parent company

The company is a wholly owned subsidiary undertaking of Success BidCo 2 Limited, a company registered in England and Wales. These financial statements are consolidated by Success BidCo 2 Limited. The ultimate parent company is Shanghai Jahwa United Co. Ltd, a company based in China. The ultimate controlling interest is held by Ping An Insurance (Group) Company of China Limited, a company based in China, due to their controlling interest in Shanghai Jahwa United Co. Ltd.

The largest group to consolidate these financial statements are those of Ping An Insurance (Group) Company of China Limited copies of which can be obtained from the company's website.