

COMPANY REGISTRATION NUMBER 01838488

ABS BRYMAR FLOORS LTD
ABBREVIATED ACCOUNTS
FOR
31 JULY 2014

TUESDAY



A469MLQ9

A05

28/04/2015

#17

COMPANIES HOUSE

TWJ PARTNERSHIP LLP
Chartered Accountants & Statutory Auditor
The Moorings
Dane Road Industrial Estate
Dane Road
Sale
Cheshire
M33 7BP

ABS BRYMAR FLOORS LTD
ABBREVIATED ACCOUNTS
YEAR ENDED 31 JULY 2014

CONTENTS	PAGE
Officers and professional advisers	1
Strategic report	2
The directors' report	3
Independent auditor's report to the company	5
Abbreviated profit and loss account	6
Reconciliation of movements in shareholder's funds	7
Abbreviated balance sheet	8
Notes to the abbreviated accounts	9

ABS BRYMAR FLOORS LTD
OFFICERS AND PROFESSIONAL ADVISERS

The board of directors	Mr T F Jordan Mr M P O'Connor Mr N J Cable
Company secretary	Mr T Jordan
Registered office	1A The Moorings Dane Road Industrial Estate Dane Road Sale Cheshire M33 7BH
Auditor	TWJ Partnership LLP Chartered Accountants & Statutory Auditor The Moorings Dane Road Industrial Estate Dane Road Sale Cheshire M33 7BP
Bankers	National Westminster Bank plc 5th Floor 1 Spinningfields Square Deansgate Manchester M3 3AP
Solicitors	DWF Solicitors 1 Scott Place 2 Hardman Street Manchester M3 3AA

ABS BRYMAR FLOORS LTD

STRATEGIC REPORT

YEAR ENDED 31 JULY 2014

REVIEW OF BUSINESS

The principal activity of the company during the year was the construction of high specification concrete slab floors. In the year under review, the company continues to be accredited under ISO 9001.

The results and position of the company as set out on pages 6 to 8 of these financial statements are considered encouraging.

The directors are confident that as the economic recovery continues, 2015 will see turnover levels remain consistent to those in 2014 alongside an improvement in profit levels.

PRINCIPAL RISKS AND UNCERTAINTIES

As is typical in our industry, insurance costs contribute significantly to the company's overheads and warranty claims are an inevitable issue in the industry. The company however has a very good record in managing claims and most issues are resolved by our remedial staff. However, in the unlikely event of a successful claim being made, the company carries a substantial level of Professional Indemnity cover.

In respect of external factors, the company also continues to face risks and uncertainties, mainly the level of liquidity in the general economy and the level of activity in the economy. One of the principal risks remains that of the potential failure of a significant customer. The company protects itself against this risk by carrying Credit Insurance cover over the company's trade debts. The demand continues for the company's product and gross margins have been broadly maintained.

The company is aware that risks, uncertainties and unforeseen events outside the company's control may from time to time affect future planning for the development and operation of the business, but we are very confident that the company has the business profile, experience and skills to react firmly to these occurrences.

DEVELOPMENT AND PERFORMANCE

It is our belief that the company's reputation is at its highest level in over 30 years in its chosen market because of our focus and attention to detail. We believe that it is this that will sustain the company in the years to come.

Future developments will come from a combination of organic growth as the sector gradually recovers, and the participation in major projects.

FINANCIAL KEY PERFORMANCE INDICATORS

The directors are obliged to report financial key performance indicators and consider the following are the most relevant and appropriate: -

	2014	2013
Sales	£13,474,324	£12,166,656
Operating profit	£168,438	£169,611
Operating margins	1.25%	1.39%
Profit on ordinary activities before tax	£178,092	£175,397
EBITDA	£177,105	£172,319
ROCE	17.17%	19.56%
Gearing	4.97	4.32
Current ratio	1.23	1.27

Signed by order of the directors

MR T JORDAN
Company Secretary



Approved by the directors on 13 April 2015

ABS BRYMAR FLOORS LTD

DIRECTORS' REPORT

YEAR ENDED 31 JULY 2014

The directors present their report and the financial statements of the company for the year ended 31 July 2014.

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £140,253. The directors have not recommended a dividend.

FINANCIAL INSTRUMENTS

Details of the company's financial risk management objectives and policies are included in note 11 to the accounts.

DIRECTORS

The directors who served the company during the year were as follows:

Mr T F Jordan
Mr M P O'Connor
Mr N J Cable

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STRATEGIC REPORT

The Strategic Report for the company is shown on page 2 of the financial statements.

ABS BRYMAR FLOORS LTD

DIRECTORS' REPORT *(continued)*

YEAR ENDED 31 JULY 2014

AUDITOR


TWJ Partnership LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Each of the persons who is a director at the date of approval of this report confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Registered office:
1A The Moorings
Dane Road Industrial Estate
Dane Road
Sale
Cheshire
M33 7BH

Signed by order of the directors



MR T JORDAN
Company Secretary

Approved by the directors on 13 April 2015

ABS BRYMAR FLOORS LTD

INDEPENDENT AUDITOR'S REPORT TO ABS BRYMAR FLOORS LTD

UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 6 to 15, together with the financial statements of ABS Brymar Floors Ltd for the year ended 31 July 2014 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared.

OPINION

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

The Moorings
Dane Road Industrial Estate
Dane Road
Sale
Cheshire
M33 7BP

17 April 2015

A RICHARD WHITEHEAD B COM FCA
(Senior Statutory Auditor)
For and on behalf of
TWJ PARTNERSHIP LLP
Chartered Accountants
& Statutory Auditor

ABS BRYMAR FLOORS LTD
ABBREVIATED PROFIT AND LOSS ACCOUNT
YEAR ENDED 31 JULY 2014

	Note	2014 £	2013 £
TURNOVER		13,474,324	12,166,656
Cost of Sales and Other operating income		11,572,929	10,411,018
Administrative expenses		1,732,956	1,586,027
OPERATING PROFIT	2	168,439	169,611
Interest receivable		9,653	5,786
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		178,092	175,397
Tax on profit on ordinary activities	5	37,839	39,055
PROFIT FOR THE FINANCIAL YEAR		140,253	136,342

All of the activities of the company are classed as continuing.

The notes on pages 9 to 15 form part of these abbreviated accounts.

ABS BRYMAR FLOORS LTD

RECONCILIATION OF MOVEMENTS IN SHAREHOLDER'S FUNDS

YEAR ENDED 31 JULY 2014

	2014	2013
	£	£
Profit for the financial year	140,253	136,342
Opening shareholder's funds	<u>766,776</u>	<u>630,434</u>
Closing shareholder's funds	<u>907,029</u>	<u>766,776</u>

The notes on pages 9 to 15 form part of these abbreviated accounts.

ABS BRYMAR FLOORS LTD
ABBREVIATED BALANCE SHEET


31 JULY 2014

	Note	2014 £	£	2013 £	£
FIXED ASSETS					
Tangible assets	6		405		1,391
CURRENT ASSETS					
Stocks	7	160,749		124,983	
Debtors	8	5,385,956		4,081,097	
Cash in hand		60		599	
		<u>5,546,765</u>		<u>4,206,679</u>	
CREDITORS: Amounts falling due within one year	9	<u>4,510,141</u>		<u>3,311,294</u>	
NET CURRENT ASSETS			<u>1,036,624</u>		<u>895,385</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>1,037,029</u>		<u>896,776</u>
PROVISIONS FOR LIABILITIES					
Other provisions	10		<u>130,000</u>		<u>130,000</u>
			<u>907,029</u>		<u>766,776</u>
CAPITAL AND RESERVES					
Called-up equity share capital	15		1,000		1,000
Profit and loss account	16		<u>906,029</u>		<u>765,776</u>
SHAREHOLDER'S FUNDS			<u>907,029</u>		<u>766,776</u>

These abbreviated accounts have been prepared in accordance with the special provisions of section 445(3) Companies Act 2006 in regard to medium-sized companies.

These abbreviated accounts were approved by the directors and authorised for issue on 13 April 2015, and are signed on their behalf by:

MR T F JORDAN 

MR M P O'CONNOR 

MR N J CABLE

Company Registration Number: 01838488



The notes on pages 9 to 15 form part of these abbreviated accounts.

ABS BRYMAR FLOORS LTD
NOTES TO THE ABBREVIATED ACCOUNTS
YEAR ENDED 31 JULY 2014

1. ACCOUNTING POLICIES

(a) Basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of financial instruments.

(b) Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement.

(c) Turnover

Turnover represents the value of work done in the year. Turnover in respect of long-term contracts and contracts for on-going services is recognised by reference to the stage of completion.

(d) Fixed assets

All fixed assets are initially recorded at cost.

(e) Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Plant & Machinery	- 20% per annum on cost
Fixtures & Fittings	- 20% per annum on cost
Equipment	- 20% per annum on cost

(f) Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

(g) Work in progress

Work in progress is valued on the basis of direct costs plus attributable overheads based on normal level of activity. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

(h) Operating lease agreements

All plant and vehicles are hired under operating leases from the holding company which retains title to the assets. Lease terms for plant and vehicles vary between 3 and 5 years duration. The company occupies property owned by Newmix Concrete under a lease originally of 12 years.

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period lease.

ABS BRYMAR FLOORS LTD
NOTES TO THE ABBREVIATED ACCOUNTS
YEAR ENDED 31 JULY 2014

1. ACCOUNTING POLICIES *(continued)*

(i) Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

(j) Management services charges

Management charges are payable on a performance related basis. The company accounts for and pays them in the year in which they are incurred.

(k) Warranties

Warranties are made on certain works executed. A specific full provision is made for the costs of carrying out remedial works and associated costs in the year in which they arise. This provision is made in the accounts based on the directors' best estimate of the most realistic anticipated outcome based on available information.

2. OPERATING PROFIT

Operating profit is stated after charging:

	2014	2013
	£	£
Depreciation of owned fixed assets	986	3,008
Auditor's remuneration		
- as auditor	8,500	8,500
Operating lease costs:		
- Plant and equipment	96,677	115,132
- Other	115,255	89,455
	<u>211,818</u>	<u>212,095</u>

3. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2014	2013
	No	No
Number of production staff	43	42
Number of administrative staff	2	2
Number of management staff	10	13
	<u>55</u>	<u>57</u>

The aggregate payroll costs of the above were:

	2014	2013
	£	£
Wages and salaries	1,994,534	1,705,013
Social security costs	203,455	177,865
Other pension costs	4,900	5,695
	<u>2,202,889</u>	<u>1,888,573</u>

ABS BRYMAR FLOORS LTD
NOTES TO THE ABBREVIATED ACCOUNTS
YEAR ENDED 31 JULY 2014

4. DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were:

	2014 £	2013 £
Remuneration receivable	<u>144,000</u>	<u>144,000</u>

5. TAXATION ON ORDINARY ACTIVITIES

(a) Analysis of charge in the year

	2014 £	2013 £
Current tax:		
UK Corporation tax based on the results for the year at 22.33% (2013 - 23.67%)	37,839	39,055
Total current tax	<u>37,839</u>	<u>39,055</u>

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 22.33% (2013 - 23.67%).

	2014 £	2013 £
Profit on ordinary activities before taxation	<u>178,092</u>	<u>175,397</u>
Profit on ordinary activities by rate of tax	39,770	41,509
Expenses not deductible for tax purposes	13	159
Capital allowances for period	(66)	342
Marginal relief	(1,878)	(2,955)
Total current tax (note 5(a))	<u>37,839</u>	<u>39,055</u>

6. TANGIBLE FIXED ASSETS

	Plant £	Fixtures £	Equip. £	Total £
COST				
At 1 August 2013 and 31 July 2014	<u>70,100</u>	<u>30,086</u>	<u>43,794</u>	<u>143,980</u>
DEPRECIATION				
At 1 August 2013	69,501	30,058	43,030	142,589
Charge for the year	200	22	764	986
At 31 July 2014	<u>69,701</u>	<u>30,080</u>	<u>43,794</u>	<u>143,575</u>
NET BOOK VALUE				
At 31 July 2014	<u>399</u>	<u>6</u>	<u>-</u>	<u>405</u>
At 31 July 2013	<u>599</u>	<u>28</u>	<u>764</u>	<u>1,391</u>

ABS BRYMAR FLOORS LTD
NOTES TO THE ABBREVIATED ACCOUNTS
YEAR ENDED 31 JULY 2014

7. STOCKS

	2014	2013
	£	£
Stock	83,912	90,100
Work in progress	76,837	34,883
	<u>160,749</u>	<u>124,983</u>

8. DEBTORS

	2014	2013
	£	£
Trade debtors	3,659,706	2,083,668
Amounts owed by group undertakings	1,553,890	1,582,500
Other debtors	34,677	-
Directors current accounts	457	269,675
Prepayments and accrued income	137,226	145,254
	<u>5,385,956</u>	<u>4,081,097</u>

Included in trade debtors is an amount of £219,010 which is due after more than one year (2013 - £193,236).

9. CREDITORS: Amounts falling due within one year

	2014	2013
	£	£
Overdrafts	41,334	19,459
Trade creditors	2,567,915	1,328,041
Amounts owed to group undertakings	520,773	172,641
Amounts owed to other related undertakings	41,600	41,600
Other creditors including taxation and social security:		
Corporation tax	37,839	39,055
Other taxation and social security	59,291	396,171
Other creditors	674	102
Directors current accounts	78	78
	<u>3,269,504</u>	<u>1,997,147</u>
Accruals and deferred income	1,240,637	1,314,147
	<u>4,510,141</u>	<u>3,311,294</u>

Assets held as security formally charged

A Mortgage Debenture, dated 1 March, 2001 incorporating a fixed and floating charge over all the current and future assets of the company in favour of Manchester Urban Finance Corporation Limited; &

an inter-company guarantee dated 5 March, 2001 between Manchester Urban Finance Corporation Limited and its subsidiaries ABS Brymar Floors Limited & BCM GRC Limited in favour of National Westminster bank plc.

The following liabilities disclosed under creditors falling due within one year are secured by the company:

	2014	2013
	£	£
Overdrafts	<u>41,334</u>	<u>19,459</u>

ABS BRYMAR FLOORS LTD
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED 31 JULY 2014

10. OTHER PROVISIONS

	2014 £
Provision for legal costs to meet warranty obligations:	
Balance brought forward	<u>130,000</u>

The company has made full provision in respect of expected future costs that are considered likely to crystallise in the foreseeable future.

11. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Various financial instruments (e.g. trade debtors, trade creditors, accruals and prepayments) arise directly from the company's operations. Transactions in financial instruments result in the company assuming or transferring to another party one or more of the financial risks described below.

Credit risk

The company monitors credit risk closely and considers that its current policies of credit checks meets its objectives of managing exposure to credit risk. The company has no significant concentrations of credit risk.

Fair values of financial assets and liabilities

All financial instruments are accounted for at cost.

Hedging activities

No hedging activities are undertaken nor considered necessary by the directors.

12. COMMITMENTS UNDER OPERATING LEASES

At 31 July 2014 the company had annual commitments under non-cancellable operating leases as set out below.

	2014		2013	
	Land and buildings £	Other Items £	Land and buildings £	Other Items £
Operating leases which expire:				
Within 1 year	-	37,598	-	18,192
Within 2 to 5 years	-	114,168	-	87,794
After more than 5 years	<u>52,000</u>	<u>-</u>	<u>52,000</u>	<u>-</u>
	<u>52,000</u>	<u>151,766</u>	<u>52,000</u>	<u>105,986</u>

13. CONTINGENCIES

Warranties

The company holds indemnity insurance in respect of warranty claims. In accordance with the company's accounting policy, no general provision is made, but specific provision for the anticipated uninsured remedial cost is made in the year of the claim arising in so far as the directors consider that a liability exists or will exist.

It is not practicable to calculate the potential value of all outstanding warranties, but the directors consider that the success of any material unprovided warranty claim is remote.

Set-off Arrangement

A composite guarantee exists, dated 5 March, 2001 in favour of National Westminster Bank plc between the company, its parent Manchester Urban Finance Corporation Limited and co-subsiidiary BCM GRC Limited. The value of this cross guarantee at the balance sheet date was £74,970 (2013: £50,910). The directors do not expect any liability to crystallise in the future under these arrangements.

ABS BRYMAR FLOORS LTD
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED 31 JULY 2014

14. RELATED PARTY TRANSACTIONS

The company was controlled throughout the year by the directors of the company, who are also directors of the parent company Manchester Urban Finance Corporation Limited & co-subsiary BCM GRC Limited, & also partners in Jordan, O'Connor & Cable (a partnership) and Kontrad LLP. Mr T Jordan and Mr M O'Connor are also partners in Newmix Concrete.

Advances to directors

Balances were both advanced to and repaid by the directors during the year. The directors repaid their overdrawn balances as at 31st July 2013 in full by April, 2014. The sums outstanding at the year end, which are repayable on demand, are summarised as:

	2014 £	2013 £
Mr T Jordan		
Balance brought forward	(8,461)	(5,430)
Repaid	8,689	5,650
Advances	-	(8,421)
Interest	(252)	(260)
Balance carried forward	(24)	(8,461)
Mr M O'Connor		
Balance brought forward	78	(5,430)
Repaid	-	5,651
Advances	-	-
Interest	-	(143)
Balance carried forward	78	78
Mr N Cable		
Balance brought forward	(261,214)	(7,797)
Repaid	266,853	8,114
Advances	-	(257,748)
Interest	(6,072)	(3,783)
Balance carried forward	(433)	(261,214)

Interest is charged on the overdrawn balances at the rate of 4% per annum.

Other transactions with related parties were as follows:

Management services provided by:

	2014 £	2013 £
Jordan, O'Connor & Cable	120,000	120,000
Manchester Urban Finance Corporation Ltd	525,000	360,000
Newmix Concrete	36,000	36,000

GRC products purchased from:

	2014 £	2013 £
BCM GRC Ltd	43,202	18,471

Rental of plant, machinery, equipment & vehicles provided by:

	2014 £	2013 £
Manchester Urban Finance Corporation Ltd	149,718	144,015

Rental of property:

	2014 £	2013 £
Newmix Concrete	52,000	52,000

ABS BRYMAR FLOORS LTD
NOTES TO THE ABBREVIATED ACCOUNTS
YEAR ENDED 31 JULY 2014

14. RELATED PARTY TRANSACTIONS (continued)

Commercial trade balances due to:

	2014	2013
	£	£
BCM GRC Ltd	8,938	2,970
Jordan, O'Connor & Cable	24,000	24,000
Manchester Urban Finance Corporation Ltd	511,835	169,671
Newmix Concrete	17,600	17,600

Global Treasury Fund

Related operations which have short-term surplus funds remit these to the holding company. These funds are then made available to other related operations that have a short-term cash requirement and the surplus remaining is invested on the short-term money markets. The returns earned on this investment is then allocated to the participating businesses based upon the amount each has contributed to the investment.

Balance due from the holding company under this arrangement is as follows:

	2014	2013
	£	£
Manchester Urban Finance Corporation Ltd	1,553,890	1,582,500

15. SHARE CAPITAL

Allotted, called up and fully paid:

	2014		2013
	No	£	No
	1,000	1,000	1,000
Ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>	<u>1,000</u>

16. PROFIT AND LOSS ACCOUNT

	2014	2013
	£	£
Balance brought forward	765,776	629,434
Profit for the financial year	140,253	136,342
Balance carried forward	<u>906,029</u>	<u>765,776</u>

17. ULTIMATE PARENT COMPANY

The immediate parent company is Manchester Urban Finance Corporation Limited (group accounts available at Companies House), a company incorporated in the UK, which owns 100% of the issued share capital. The company is ultimately controlled by its director.