Report and Financial Statements

For the year ended

31 December 2016

Company Number 01824671

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For the year ended

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# Report and financial statements for the year ended 31 December 2016

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#### **Director**

Carmelle Giblin

#### Registered office

Stokenchurch House Oxford Road Stokenchurch High Wycombe Buckinghamshire HP14 3SX

#### Company number

01824671

#### **Auditors**

BDO LLP, 55 Baker Street, London, W1U 7EU

#### Bankers

HSBC Bank plc, 19 Midsummer Place, Milton Keynes, MK9 3GB

# Strategic report for the year ended 31 December 2016

The director presents the strategic report together with the audited financial statements for the year ended 31 December 2016.

#### Strategic review of the business

IDEAL INDUSTRIES Limited has continued to invest in product development across all of its divisions in 2016. This continued investment has enabled the company to focus on selling its own designed products. The company's revenue and operating profit has been adversely affected by the weakening of sterling. The company will be in a strong position to capitalise in 2017 as it introduced upgrades to products in the first half of 2017. The wider group is continuing to invest in channel access in both developed and developing markets, principally USA, China and India, which is anticipated to yield further benefits in 2017.

The director utilises various Key Performance Indicators in order to measure the performance of the business. These include order intake, sales, gross margins, operating profit, inventory turnover, cash and debtors days.

|                          | 2016<br>£000 | 2015<br>£000 | Change |
|--------------------------|--------------|--------------|--------|
| Turnover                 | 22,527       | 19,113       | 17.9%  |
| Gross profit %           | 45.7%        | 44.8%        | 0.9%   |
| Operating Profit         | 3,862        | 1,524        | 153.4% |
| Cash at bank and in hand | 2,485        | 7,909        | -68.6% |
| Shareholders' funds      | 6,484        | 7,350        | -11.8% |

#### Principal risks and uncertainties

As with all trading businesses, the company is exposed to risks during the conduct of its normal business operations. Mitigation actions and strategies to reduce any potential impact are agreed and put in place wherever possible. The company maintains a range of insurance policies against major insurable risks including damage to property and equipment and employment. Whilst it is not possible to record or quantify every material risk within the company, below is a summary of the key risks the directors believe could have a material impact on the future performance and also how the risk has been mitigated.

#### Financial risk

The risks of this nature include the use of various financial instruments to raise finance for the company's operations. This includes amounts owed to group / parent companies, cash and other items such as trade debtors and trade creditors, that arise directly from its operations.

The key financial risks considered by the director are:

#### Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash safely and profitably. The company selects bankers on recommendation from the ultimate parent company to ensure the cash is invested safely.

#### Credit risk

The company's principal financial assets are cash and trade debtors. The credit risk associated with the cash is managed by the company monitoring the financial position of the counterparties involved. The principal credit risk arises from its trade debtors. In order to manage credit risk the directors set limits for customers based on a combination of payment history and third party credit references. This has resulted in minimal payment defaults during the year.

# Strategic report for the year ended 31 December 2016 (continued)

#### Strategic risks

The risks of this nature include changes to the business environment with potentially significant effects on operations and business objectives including customer behavior, competitors, technology and also business channel specific risks.

Relevant economic and market Indicators are reviewed by the senior management team on a regular basis. Customers and suppliers are subject to continuous review by the relevant team, and competitor activity is regularly reviewed by senior management.

Activities to maintain and strengthen the technological expertise within the company are constantly ongoing as the company recognises the need to maintain competitive technological position.

#### Operational risks

Operational risks comprise risks directly attributable to business operations and with a potential impact on the company's financial position and performance.

The key operational risks considered by the director include:

The risks are mitigated by ensuring that wherever possible key raw material or components required in production processes are available from multiple vendors. In cases where this is not possible adequate stocks are maintained to ensure continued availability.

#### Customer dependency

Risks are reduced because the receivables due from any Individual customer are relatively small in relation to total trade receivables.

internal control risks and financial reporting risks are addressed annually in the form of independent financial controls assessment that reports directly to the shareholders as well as a comprehensive systematic process for financial reporting.

#### **Approval**

The strategic report was approved by the order of the board on 29 SEPTEMBEL 2017

Carmelle Giblin

Director

Company Registration Number: 01824871

# Report of the directors for the year ended 31 December 2016

The director has pleasure in submitting the report of the directors and audited financial statements for the year ended 31 December 2016.

#### Principal activity

IDEAL INDUSTRIES Limited is the UK trading company for IDEAL INDUSTRIES Holdings Limited.

The UK based divisions that are represented in these accounts are Casella Measurement, IDEAL INDUSTRIES Networks and Anderson Power Products.

Casella Measurement is principally engaged in the sale of environmental monitoring equipment and services. IDEAL INDUSTRIES Networks is principally engaged in the sale of equipment for use in the installation and maintenance of LAN/WAN networks. Anderson Power Products is principally engaged in the sale of electrical connectors.

#### Results and dividends

The results for the company show a profit after taxation of £3,321k for the year (2015 – profit after taxation of £1,659k).

During the year the company spent £1,472k (2015 - £1,751k) on research and development, and research and development tax credits of £95k (2015 - £211k) arose.

The director approved the payment of a final dividend of £4,187k, pre-year end (2015 - £Nil).

#### **Directors**

The directors who served during the year and to the date of this report were as follows:

Lee Thomas (resigned 31 January 2017) Carmelle Giblin

#### **Directors' Responsibilities Statement**

The director is responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable laws). Under company law the director must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the directors for the year ended 31 December 2016 (continued)

In so far as the director is aware:

- there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all steps that ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

#### Auditor

BDO LLP, having expressed their willingness to continue in office, will be deemed reappointed for the next financial year in accordance with section 487(2) of the Companies Act 2008 unless the company receives notice under section 488(1) of that Act.

By order of the board

Date: 9(25117

Company Registration Number: 01824671

#### Independent auditor's report

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF IDEAL INDUSTRIES LIMITED

We have audited the financial statements of Ideal Industries Limited for the year ended 31 December 2016 which comprise the Statement of Total Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its profit for the
  year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and director's report have been prepared in accordance with applicable legal requirements.

Independent auditor's report (continued)

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the director's report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Gary Hanson (Senior Statutory Auditor)

For and on behalf of BDO LLP, statutory auditor

London

United Kingdom

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# Statement of total comprehensive income for year ended 31 December 2016

|   |      | •                  |                    |
|---|------|--------------------|--------------------|
|   | Note | 2016<br>£'000      | 2015<br>£'000      |
| Turnover                                      | 3    | 22,527             | 19,113             |
| Cost of sales                                 |      | (12,230)           | (10,550)           |
| Gross profit                                  |      | 10,297             | 8,563              |
| Distribution costs Administrative expenses    |      | (2,592)<br>(3,843) | (2,192)<br>(4,847) |
| Operating profit                              | 4    | 3,862              | 1,524              |
| Interest payable and similar charges          | 7    | (80)               | (85)               |
| Profit on ordinary activities before taxation |      | 3,782              | 1,439              |
| Taxation on profit on ordinary activities     | 8    | (461)              | 220                |
| Profit for the financial year                 |      | 3,321              | 1,659              |
| Other comprehensive income for the year       |      | -                  | -                  |
|   |      | <del></del>        |                    |
| Total comprehensive income for the year       |      | 3,321              | 1,659              |

All amounts relate to continuing activities.

# Statement of financial position at 31 December 2016

|  | Note | 2016<br>£'000 | 2016<br>£'000 | 2015<br>£'000 | 2016<br>£'000 |
|--|------|---------------|---------------|---------------|---------------|
| Fixed assets   | _    |               | ***           |               | 000           |
| Tangible assets  | 9    |               | 748           |               | 820           |
|  |      |               | 748           |               | 820           |
| Current assets   |      |               |               |               |               |
| Stocks   | 10   | 2,350         |               | 1,959         |               |
| Debtors  | 12   | 4,668         |               | 3,921         |               |
| Cash at bank and in hand                                   |      | 2,485         |               | 7,909         |               |
|  |      | 9,503         |               | 13,789        |               |
| Creditors: amounts falling due                             |      | -             |               |               |               |
| within one year  | 13   | (3,767)       |               | (7,259)       |               |
| Net current assets   |      |               | 5,736         |               | 6,530         |
| Total assets less current<br>liabilities, being net assets |      |               | 6,484         |               | 7,350         |
| Capital and reserves                                       |      |               |               |               |               |
| Called up share capital                                    | 16   |               | 2,025         |               | 2,025         |
| Profit and loss account                                    |      |               | 4,459         |               | 5,325         |
| Shareholder's funds  |      |               | 6,484         |               | 7,350         |
|  |      |               |               |               |               |

The financial statements were approved by the Board of Directors and authorised for issue on 29 SEPTEMBEL 20 D

Carmelle Giblin Director

Company Registration Number 01824671

# Statement of changes in equity for the year ended 31 December 2016

|  |         | Profit   |         |
|--|---------|----------|---------|
|  | Share   | and loss | Total   |
|  | capital | account  | equity  |
|  | £'000   | £'000    | £'000   |
| Balance at 1 January 2015                          | 2,025   | 3,666    | 5,691   |
| Comprehensive profit for the year:                 |         |          |         |
| Profit for the year                                |         | 1,659    | 1,659   |
| Profit and total comprehensive income for the year |         | 1,659    | 1,659   |
| Balance at 31 December 2015                        | 2,025   | 5,325    | 7,350   |
| Comprehensive profit for the year:                 |         |          |         |
| Profit for the year                                | •       | 3,321    | 3,321   |
| Profit and total comprehensive income for the year |         | 3,321    | 3,321   |
| Contributions by and distributions to owners       |         |          |         |
| Dividends  |         | (4,187)  | (4,187) |
| Total contributions by and distributions to owners |         | (4,187)  | (4,187) |
| Balance at 31 December 2016                        | 2,025   | 4,459    | 6,484   |

The notes on pages 10 to 20 form part of these financial statements.

# Notes forming part of the financial statements for the year ended 31 December 2016

#### 1 Accounting policies

The financial statements have been prepared in accordance with FRS 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires company management to exercise judgement in applying the company's accounting policies.

#### Cash flow statement

The company has taken advantage of the exemption from preparing a Statement of Cash Flow in preparing these financial statements, as permitted by FRS 102 for qualifying entities.

The following principal accounting policies have been applied:

#### Going concern

The directors have reviewed the position of the company and forecast future trading. Based on this review and appropriate enquiries made of the ultimate parent undertaking, the directors believe the company will have sufficient resources for a period of at least twelve months from the date of signing these financial statements to meet its liabilities as they fall due and as such the financial statements are prepared on a going concern basis.

#### Turnover

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

Revenue from the sale of goods is recognised when the significant risks and benefits of ownership of the product have transferred to the buyer, which may be upon shipment, completion of the product or, in rare cases, the product being ready for delivery, based on specific contract terms.

Revenue from services provided by the company is recognised when the company has performed its obligations and in exchange obtained the right to consideration.

#### Tangible fixed assets

Tangible fixed assets are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Repairs and maintenance are charged to profit or loss during the period in which they are incurred.

#### Depreciation

Assets are measured at depreciated historical cost. Depreciation is provided to write off the cost of the tangible fixed assets, less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives range as follows:

Fixtures and fittings - 2 to 10 years Computer equipment - 2 to 10 years

Leasehold improvements - over the period of the lease

Plant and equipment - 2 to 10 years

# Notes forming part of the financial statements for the year ended 31 December 2016 (continued)

#### 1 Accounting policies (continued)

#### Depreciation (continued)

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within the statement of comprehensive income.

#### Stocks

Stocks are stated at the lower of cost and net realisable value, after provisions are made in respect of obsolete and slow moving items on a category-by-category basis.

Cost of raw materials, consumables and goods for resale is based on purchased cost on a first-in, first-out basis.

Cost of finished goods is based on the cost of direct materials on a first-in, first-out basis.

Net realisable value is the estimated selling price less all further costs to complete and sell.

At each reporting date, inventories are assessed for impairment. If inventory is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

#### Financial liabilities and equity

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form.

#### Finance costs

Finance costs are charged to profit or loss over the term of the debt using the effective interest rate method so that the amount charged is at a constant rate on the carrying amount.

#### Research and development costs

In the research and development phase of an internal project it is not possible to demonstrate that the project will generate future economic benefits and hence all expenditure on research shall be recognised as an expense on the statement of total comprehensive income in the period in which it is incurred.

#### Operating leases

All leases are operating leases. Their annual rentals are charged to profit or loss on a straight-line basis over the term of the lease.

The company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard (1 January 2014) to continue to be charged over the period to the first market rent review rather than the term of lease.

For leases entered into on or after 1 January 2014, reverse premiums and similar incentives received to enter into operating lease agreements are released to profit or loss over the term of the lease.

Notes forming part of the financial statements for the year ended 31 December 2016 (continued)

#### 1 Accounting policies (continued)

#### Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which has accrued at the financial reporting date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the financial reporting date.

#### Current and deferred taxation

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a charge attributable to an item of income or expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company's subsidiaries operate and generate taxable income.

Deferred balances are recognised in respect of all timing differences that have originated but not reversed by the financial reporting date, except:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### Pension costs

The company operates a defined contribution scheme and the pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

#### Foreign currency translation

Foreign currency transactions are translated into the entity's functional currency using the exchange rates prevailing at the start of each month in which the transactions occurred. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Notes forming part of the financial statements for the year ended 31 December 2016 (continued)

#### 2 Judgements in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires management to make estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, be likely to differ from the related actual results.

Estimates and judgements are continually evaluated and are based on historical experience and other relevant factors, including expectations of future events that are believed to be reasonable under the circumstances.

In preparing these financial statements, the director has made the following judgements:

- Determine whether there are indicators of impairment of the company's tangible fixed assets. Factors
  taken into consideration in reaching such a decision include the economic viability and expected future
  financial performance of the asset and where it is a component of a larger cash-generating unit, the
  viability and expected future performance of that unit.
- Determine whether leases entered into by the group as a lessee are operating or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee on a lease by lease basis.

Other key sources of estimation uncertainty

• Tangible fixed assets (see note 9)

Tangible fixed assets are depreciated over their useful lives taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing asset lives, factors such as technological innovation, product life cycles and maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

Stock (see note 10)

Stock held is reviewed for impairment on an annual basis and provision made for any items where there is uncertainty that they can be sold. Judgement is made as to whether the stock is slow and obsolete and impaired accordingly.

Deferred tax (see note 11)

Unrelieved taxation losses are reviewed on an annual basis and assessed on consistent, past performance of taxable profits earned in the relevant trades for which deferred tax assets would be recognised.

Creditors, provisions and liabilities (see note 13)

These are recognised at the financial reporting date and include amounts for accrued holiday pay, management and employee incentives. Although these amounts are reviewed on a regular basis and adjusted to reflect management's best current estimates, the judgemental nature of these items means that future amounts settled may be different from those provided.

Notes forming part of the financial statements for the year ended 31 December 2016 *(continued)* 

| 3 | Analysis of turnover  |               |               |
|---|---|---------------|---------------|
|   | Analysis of tarriover   | 2016          | 2015          |
|   |   | £'000         | £,000         |
|   | Analysis of turnover by country of destination:   | 2000          | 2 000         |
|   | Analysis of tarriover by country of destination.  |               |               |
|   | United Kingdom  | 6,104         | 5,760         |
|   | Rest of Europe  | 10,441        | 6,509         |
|   | Rest of the world   | 5,982         | 6,844         |
|   | Nest of the world   |               |               |
|   |   | 22,527        | 19,113        |
|   |   | 22,027        |               |
| 4 | Operating profit  | 2016<br>£'000 | 2015<br>£'000 |
|   | This is arrived at after charging/(crediting):  |               | <b></b>       |
|   | Research and development  |               |               |
|   | - current year's expenditure  | 1,472         | 1,751         |
|   | - R&D tax credits   | (95)          | (211)         |
|   | Depreciation of tangible fixed assets   | 329           | 291           |
|   | Fees payable to the company's auditor and its associates for the audit of the company's annual accounts | 69            | 77            |
|   | Exchange differences  | (469)         | 211           |
|   | Hire of plant and machinery (excluding operating leases)  | 19            | 8             |
|   | Other operating lease rentals   | 446           | 466           |
|   |   |               |               |

# Notes forming part of the financial statements for the year ended 31 December 2016 (continued)

| 5 | Employees   |                                   |                |
|---|---|-----------------------------------|----------------|
|   |   | 2016                              | 2015           |
|   |   | £,000                             | £,000          |
|   | Staff costs (including directors) consist of:                           |                                   |                |
|   | Wages and salaries  | 4,047                             | 4,081          |
|   | Social security costs   | 445                               | 447            |
|   | Cost of defined contribution scheme                                     | 310                               | 326            |
|   |   | 4,802                             | 4,854          |
|   |   | 7,002                             | <del></del>    |
|   | The average number of employees (including directors) during the period | was as follows:<br>2016<br>Number | 2015<br>Number |
|   | Production  | 21                                | 26             |
|   | Design and Development  | 23                                | 28             |
|   | Sales and marketing   | 29                                | 29             |
|   | Administration  | 24                                | 18             |
|   |   |                                   |                |
|   |   | 97                                | 101            |
|   |   |                                   |                |
| 6 | Directors' remuneration   | 0040                              | 0045           |
|   |   | 2016                              | 2015           |
|   |   | £'000                             | £'000          |
|   | Directors' emoluments   | 138                               | 175            |
|   | Company contributions to money purchase pension schemes                 | 14                                | 17             |
|   |   |                                   |                |

There was 1 director participating in the company's money purchase pension schemes (2015 - 2).

Emoluments of the highest paid director were £138k (2015 - £129k). Company pension contributions of £14k (2015 - £12k) were made to a money purchase scheme on their behalf.

Key management personnel during the year are considered to include only the directors of the company who together have the authority and responsibility for planning, directing and controlling the activities of the company.

Notes forming part of the financial statements for the year ended 31 December 2016 *(continued)* 

| Interest payable and similar charges   |                            |               | 2016<br>£'000  | 2015<br>£'000                 |
|--|----------------------------|---------------|--|-------------------------------|
|  |                            |               |  |                               |
| Interest payable to related parties  |                            |               |  | 85<br>                        |
|  |                            |               | 80   | 85                            |
| Taxation on profit on ordinary activities  |                            |               |  |                               |
|  | 2016<br>£'000              | 2016<br>£'000 | 2015<br>£'000  | 2015<br>£'000                 |
| UK corporation tax Current tax on profits of the year Adjustment in respect of previous periods  | 256                        |               | 93<br>15   |                               |
| Total current tax  |                            | 256           |  | 108                           |
| Deferred tax Origination and reversal of timing differences  | 205                        |               | (328)  |                               |
|  |                            | 205           |  | (328)                         |
| Taxation on profit on ordinary activities  |                            |               |  |                               |
| activities   |                            | 461           |  | (220)                         |
| The tax assessed for the year is lower that before tax. The differences are explained by   |                            |               | ax in the UK appl  |                               |
| The tax assessed for the year is lower tha   |                            |               | ax in the UK appi<br>2016<br>£'000                             | ied to profit                 |
| The tax assessed for the year is lower tha   |                            |               | 2016   | ied to profit                 |
| The tax assessed for the year is lower that before tax. The differences are explained be   | elow:                      |               | 2016<br>£'000  | 2015<br>£'000                 |
| The tax assessed for the year is lower that before tax. The differences are explained before tax.  Profit on ordinary activities before tax.   | elow:                      |               | 2016<br>£'000<br>3,782   | 2015<br>£'000<br>1,439        |
| The tax assessed for the year is lower that before tax. The differences are explained before tax. The differences are explained before tax.  Profit on ordinary activities before tax.  Profit on ordinary activities at the standard recorporation tax in the UK of 20% (2015 – 20). Effects of:  Expenses not deductible for tax purposes R&D expenditure credits. | elow:                      |               | 2016<br>£'000<br>3,782<br>756                                  | 2015<br>£'000<br>1,439        |
| The tax assessed for the year is lower that before tax. The differences are explained before tax.  Profit on ordinary activities before tax.  Profit on ordinary activities at the standard recorporation tax in the UK of 20% (2015 – 20).  Effects of:  Expenses not deductible for tax purposes.  | elow:<br>rate of<br>0.25%) |               | 2016<br>£'000<br>3,782<br>———————————————————————————————————— | 2015<br>£'000<br>1,439<br>292 |

Notes forming part of the financial statements for the year ended 31 December 2016 *(continued)* 

| 9  | Tangible fixed assets                          |                                |                          |                                    |                           |                |
|----|--|--------------------------------|--------------------------|------------------------------------|---------------------------|----------------|
|    | 1  | Fixtures and fittings<br>£'000 | Computer equipment £'000 | Leasehold<br>improvements<br>£'000 | Plant and equipment £'000 | Total<br>£'000 |
|    | Cost   |                                |                          |                                    |                           |                |
|    | At 1 January 2016 Additions                    | 724                            | 570<br>25                | 174                                | 849<br>232                | 2,317<br>257   |
|    | Disposals                                      | (2)                            | (6)                      | -<br>-                             | -                         | (8)            |
|    | At 31 December 2016                            | 722                            | 589                      | 174                                | 1,081                     | 2,566          |
|    | Depreciation                                   | <del></del>                    | •                        |                                    |                           |                |
|    | At 1 January 2016                              | 488                            | 390                      | 150                                | 469                       | 1,497          |
|    | Provision for year                             | 80                             | 78                       | 23                                 | 148                       | 329            |
|    | Disposals                                      | <u>(2)</u>                     | (6)                      |                                    | -                         | (8)            |
|    | At 31 December 2016                            | 566                            | 462                      | 173                                | 617                       | 1,818          |
|    | Net book value                                 |                                |                          |                                    |                           |                |
|    | At 31 December 2016                            | 156                            | 127                      | 1                                  | 464                       | 748            |
|    | At 31 December 2015                            | 236                            | 180                      | 24                                 | 380                       | 820            |
| 10 | Stocks   |                                |                          |                                    |                           |                |
|    |  |                                |                          |                                    | 2016<br>£'000             | 2015<br>£'000  |
|    | Raw materials and consumable<br>Finished goods | es                             |                          |                                    | 269<br>2,081              | 88<br>1,871    |
|    |  |                                |                          |                                    | 2,350                     | 1,959          |
|    |  |                                |                          |                                    |                           |                |

The value of stocks charged in the year to cost of sales was £11,252k (2015 - £9,618k).

Notes forming part of the financial statements for the year ended 31 December 2016 (continued)

#### 11 Deferred Taxation

Unrelieved taxation losses remain available to offset against future taxable profits of the same trade to which the losses originate. The directors believe it is appropriate to recognise a deferred tax asset in these financial statements as the company demonstrates consistent taxable profits in its environmental monitoring trade and as such a deferred tax asset of £123k (2015 - £328k) has been recognised in the year. The directors do not believe it is appropriate to recognise a deferred tax asset in these financial statements for the other relevant trades of the company until consistent taxable profits are achieved in the relevant trades. Should suitable taxable profits arise, these losses would represent a deferred tax asset of approximately £2.5m (2015 - £2.5m) at a corporation tax rate of 17.0% (2015 - 18.0%).

#### Deferred tax assets

|    | Deletted tax assets  | 2016<br>£'000    | 2015<br>£'000      |
|----|--|------------------|--------------------|
|    | At 1 January 2016<br>(Charged)/credited to profit or loss                  | 328<br>(205)     | -<br>328           |
|    | At 31 December 2016  | 123              | 328                |
| 12 | Debtors  | 2016             | 2015               |
|    | •  | £'000            | £'000              |
|    | Trade debtors Amounts owed to group undertakings Corporation tax           | 2,611<br>1,080   | 2,254<br>708<br>22 |
|    | Deferred tax (see note 11) Research and Development tax credit Other taxes | 123<br>95<br>470 | 328<br>-<br>279    |
|    | Prepayments and accrued income   | 289<br>—————     | 330                |
|    |  | 4,668            | 3,921              |
|    |  |                  |                    |

All amounts shown under debtors fall due for payment within one year except for Deferred tax.

#### 13 Creditors: amounts falling due within one year

|                                     | €,000 | £'000 |
|-------------------------------------|-------|-------|
| Bank loans and overdrafts           | -     | 423   |
| Trade creditors                     | 961   | 1,011 |
| Amounts owing to group undertakings | 976   | 4,675 |
| Social security and payroll taxes   | 67    | 97    |
| Corporation tax                     | 256   | -     |
| Accruals and deferred income        | 1,507 | 1,053 |
|                                     | 3,767 | 7,259 |
|                                     |       |       |

2016

2015

Notes forming part of the financial statements for the year ended 31 December 2016 (continued)

#### 14 Financial instruments

The Company's financial instruments may be analysed as follows:

|   | 2016<br>£'000 | 2015<br>£'000 |
|---|---------------|---------------|
| Financial assets  |               | 200           |
| Financial assets that are debt instruments measured at amortised cost | 6,464         | 11,201        |
| Financial liabilities   |               |               |
| Financial liabilities measured at amortised cost                      | 1,937         | 6,109         |
|   |               |               |

Financial assets measured at amortised cost comprise cash at bank and in hand, trade debtors, other debtors and amounts owed by group undertakings.

Financial liabilities measured at amortised cost comprise bank loans and overdrafts, trade creditors, and amounts owed to group undertakings.

#### 15 Pensions

#### **Defined contribution scheme**

The amount recognised in the profit and loss account as an expense in relation to the company's defined contribution schemes is £310k (2015 - £326k). There were no amounts owing at the year end (2015 - £nil).

#### 16 Share capital

|  | 2016<br>£'000 | 2015<br>£'000 |
|--|---------------|---------------|
| Issued, called up and fully paid<br>2,024,742 ordinary shares of £1 each | 2,025         | 2,025         |
|  |               |               |

#### 17 Commitments

### **Operating Leases**

The company had minimum lease payments under non-cancellable operating leases as set out below:

|   | 2016<br>£'000 | 2015<br>£'000 |
|---|---------------|---------------|
| Not later than 1 year<br>Later than 1 year and not later than 5 years | 441<br>705    | 479<br>728    |
| Total   | 1,146         | 1,207         |

#### **Capital Commitments**

The company had £7k (2015 - £199k) of capital commitments contracted but not provided as at 31 December 2016.

Notes forming part of the financial statements for the year ended 31 December 2016 (continued)

#### 18 Related party disclosures

The ultimate parent company of the company is IDEAL INDUSTRIES Inc., registered in the United States, which owns IDEAL INDUSTRIES Holdings Limited, the immediate parent of the company. IDEAL INDUSTRIES Holdings Limited owns the entire share capital of the company.

The largest group of undertakings for which consolidated financial statements have been drawn up is that headed by IDEAL INDUSTRIES Inc. and the smallest group of undertakings for which consolidated financial statements have been drawn up, including the company, is that headed by IDEAL INDUSTRIES Holdings Limited, a company incorporated in England and Wales. Copies of IDEAL INDUSTRIES Holdings Limited financial statements are available from Companies House.