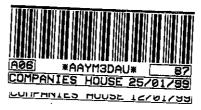
# FINANCIAL STATEMENTS

- for the year ended -31ST MARCH 1998

Company No: 1802015



#### MORISON STONEHAM

Chartered Accountants
Prudential Buildings
Epsom Road Guildford Surrey GUI 3JW

## DIRECTORS

M D Knowles E M Cheevers

#### SECRETARY

J Knowles

## BUSINESS ADDRESS

Grantley House The Common Cranleigh Surrey GU6 84Z

#### REGISTERED OFFICE

Grantley House The Common Cranleigh Surrey GU6 84Z

## ACCOUNTANTS

Morison Stoneham Chartered Accountants Prudential Buildings Epsom Road Guildford Surrey GUI 3JW

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#### REPORT OF THE DIRECTORS

The directors present their report and the financial statements for the year ended 31 March 1998.

#### PRINCIPAL ACTIVITIES

The principal activity of the company in the year under review was that of commodity brokers.

#### DIRECTORS AND THEIR INTERESTS

The directors at the balance sheet date and their interests in the company at that date and at the beginning of the year (or on appointment if later), were as follows:

|              |                 | Number of | shares |
|--------------|-----------------|-----------|--------|
|              | Class of share  | 1998      | 1997   |
| M D Knowles  | Ordinary shares | 1         | 1      |
| E M Cheevers | Ordinary shares | 1         | 1      |

#### YEAR 2000 AND INTRODUCTION OF SINGLE EUROPEAN CURRENCY

Many computer and digital systems express dates using only the last two digits of the year. These systems will require modification or replacement to accommodate the year 2000 and beyond, in order to avoid malfunctions resulting in commercial disruption. The operation of our business depends not only on our computer systems but also to some degree on those of our suppliers and customers. As a result there is a risk of exposure in the event that there is a failure by other parties to remedy their own year 2000 issues.

We have reviewed our own systems and have developed plans to address the key risks both internally ad externally. However, given the complexity and event of this problem it is not possible for any organisation to guarantee that no year 2000 problems will remain.

The introduction of the single European Currency on 1st January 1999 is not expected to have any material impact on the business.

#### SMALL COMPANY DISCLOSURE

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

By Order of the Board

Date: 8 January 1998

Secretary

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1998

|   | Notes | 1998<br>£ | 1997<br>£ |
|---|-------|-----------|-----------|
| TURNOVER '                                    |       | 249,592   | 261,674   |
| Administrative expenses                       |       | (196,889) | (194,605) |
| OPERATING PROFIT                              | 2     | 52,703    | 67,069    |
| Interest payable                              |       | (3,258)   | (6,388)   |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |       | 49,445    | 60,681    |
| Tax on profit on ordinary activities          |       | (12,273)  | (17,504)  |
| PROFIT FOR THE FINANCIAL YEAR                 | 2     | 37,172    | 43,177    |
| Dividends                                     |       | (40,000)  | (34,400)  |
| LOSS FOR THE YEAR.                            | 9     | (2,828)   | 8,777     |

None of the company's activities were acquired or discontinued during the above two financial years.

The company has no recognised gains or losses other than those dealt with in the profit and loss account.

The notes on pages 5 to 9 form part of these financial statements.

## BALANCE SHEET AT 31ST MARCH 1998

|   |        | 19            | 998         | 199           | 97          |
|---|--------|---------------|-------------|---------------|-------------|
|   | Notes  | £             | £           | £             | £           |
| FIXED ASSETS  |        |               |             |               |             |
| Tangible assets   | 4      |               | 115,054     | •             | 115,181     |
| CURRENT ASSETS  |        |               |             |               |             |
| Debtors<br>Cash at bank and in hand                     | 5      | 42,800<br>127 |             | 44,580<br>717 |             |
|   |        | 42,927        |             | 45,297        |             |
| CREDITORS: Amounts falling due within one year          | 6      | (97,490)      |             | (93,208)      |             |
| NET CURRENT LIABILITIES                                 | •      |               | (54,563)    |               | (47,911)    |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                |        |               | 60,491      |               | 67,270      |
| CREDITORS: Amounts falling due after more than one year | 7      |               | (33,174)    |               | (37,125)    |
|   |        |               | 27,317      |               | 30,145      |
| CAPITAL AND RESERVES                                    |        |               |             |               |             |
| Called up share capital<br>Profit and loss account      | 8<br>9 |               | 2<br>27,315 |               | 2<br>30,143 |
|   |        |               | 27,317      |               | 30,145      |
|   |        |               |             |               |             |

The statements required to be made by the company's directors and the signatures required by the Companies Act 1985 are given on the following page.

The notes on pages 5 to 9 form part of these financial statements.

## (Continued)

The directors have taken advantage of the exemption conferred by section 249A(1) 249A(2) not to have these financial statements audited and confirm that no notice has been deposited under section 249B(2) of the Companies Act 1985.

The directors acknowledge their responsibilities for ensuring that:-

- i) The company keeps accounting records which comply with section 221 of the Companies Act 1985;
- ii) The financial statements give a true and fair view of the state of affairs of the company as at 31 March 1998 and of its profit or loss for the year then ended in accordance with the requirements of section 226, and which otherwise comply with the requirements of the Companies Act 1985 relating to financial statements, so far as is applicable to the company.

In preparing these financial statements, the directors have taken advantage of the special exemptions applicable to small companies on the grounds that the company is small.

The financial statements were approved

by the board on § James 1991 and signed on its behalf by

Directors

The notes on pages 5 to 9 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1998

#### 1. ACCOUNTING POLICIES

#### 1.1 BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention.

#### 1.2 TURNOVER

Turnover represents net commission invoiced excluding value added tax.

#### 1.3 DEPRECIATION

Depreciation is provided on all tangible fixed assets to write off the cost less residual value of each asset over their estimated useful lives as follows:

Motor vehicles

- straight line basis over 3 years

Office equipment

- 15 - 25% straight line

Computer equipment

- 25% straight line

No depreciation is provided on freehold buildings as it is the company's policy to maintain these so as to extend their useful lives.

#### 1.4 DEFERRED TAXATION

Deferred taxation is provided where there is a reasonable probability of the amount becoming payable in the foreseeable future.

#### 1.5 LEASING AND HIRE PURCHASE

Assets acquired under finance leases or hire purchase contracts are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Finance charges and interest are taken to the profit and loss account in constant proportion to the remaining balance of capital repayments or net obligations outstanding.

Rentals payable under operating leases are taken to the profit and loss account on a straight line basis over the lease term.

#### 1.6 PENSIONS

Contributions in respect of the company's defined contribution pension scheme are charged to profit and loss in the year in which they are paid.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1998

| 2. | OPERATING PROFIT                                |   | 1998<br>£       | 1997<br>£       |
|----|---|---|-----------------|-----------------|
|    | The operating profit is stated after charging:- |   |                 |                 |
|    | Depreciation<br>Finance charges                 | = | 17,022<br>1,172 | 12,845<br>1,479 |
| 3. | DIRECTORS                                       |   | 1998<br>£       | 1997<br>£       |
|    | Directors' emoluments                           |   | 53,085          | 53,161          |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1998

#### 4. TANGIBLE ASSETS

| è  |                  | Plant and<br>machinery<br>etc.<br>£ | Total<br>£                   |
|--|------------------|-------------------------------------|------------------------------|
| Cost   |                  |                                     |                              |
| At 1 April 1997<br>Additions<br>Disposals          | 86,372<br>-<br>- | 77,493<br>16,896<br>(13,325)        |                              |
| At 31 March 1998                                   | 86,372           | 81,064                              | 167,436                      |
| Depreciation                                       |                  |                                     |                              |
| At 1 April 1997<br>Charge for year<br>On disposals | -<br>-<br>-      | 48,684<br>17,022<br>(13,324)        | 48,684<br>17,022<br>(13,324) |
| At 31 March 1998                                   | _                | 52,382                              | 52,382                       |
| Net book value at 31 March 1998                    | 86,372           | 28,682                              | 115,054                      |
| Net book value at 31 March 1997                    | 86,372           | 28,809                              | 115,181                      |

Included above are assets held under finance leases or hire purchase contracts as follows:-

|                                  | 1998<br>£ | 1997<br>£ |
|----------------------------------|-----------|-----------|
| Net book value                   | 23,879    | 22,076    |
| Depreciation charge for the year | 9,879     | 10,569    |

Net obligations under finance leases and hire purchase contracts are secured on the assets acquired.

## 5. DEBTORS

|                         | 1998<br>£       | 1997<br>£       |
|-------------------------|-----------------|-----------------|
| Trade debtors<br>Others | 39,180<br>3,620 | 41,115<br>3,465 |
|                         | 42,800          | 44,580          |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1998

| 6. | CREDITIORS: AMOUNTS FALLING DUE<br>WITHIN ONE YEAR               | 1998<br>£        | 1997<br>£        |
|----|--|------------------|------------------|
|    | Bank loans and overdrafts<br>Other creditors                     | 29,193<br>68,297 | 25,386<br>67,822 |
|    |  | 97,490           | 93,208           |
|    |  |                  |                  |
| 7. | CREDITORS: AMOUNTS FALLING DUE<br>AFTER MORE THAN ONE YEAR       | 1998<br>£        | 1997<br>£        |
|    | Bank loans and overdrafts<br>Other creditors                     | 33,174           | 11,665<br>25,460 |
|    |  | 33,174           | 37,125           |
|    |  |                  |                  |
|    | Net obligations under finance leases and hire purchase contracts |                  |                  |
|    | Repayable within one year  | 4,697            | 5,125            |
|    | Repayable between one and five years                             | 9,173            | 1,460            |
|    |  | 13,870           | 6,585            |
|    |  |                  |                  |

The other loans due within five years not repayable by instalments represents a loan from The Grantley Executive Pension Scheme totalling £24,000 and is repayable by 7th September 1999. The rate of interest on the loan is 3% above base rate and the company has the option to either partially repay the loan or repay in full together with interest before that date.

The bank loan which totals £10,866 (1997 £21,942) is repayable in annual instalments of £12,696. The rate of interest on the loan is 3% over the base rate. The loan is secured by a fixed floating charge over all the assets of the company.

| 8. | SHARE CAPITAL   | 1998<br>£ | 1997<br>£ |
|----|---|-----------|-----------|
|    | Authorised 1,000 Ordinary shares of £1 each                     | 1,000     | 1,000     |
|    | Allotted, called up and fully paid 2 Ordinary shares of £1 each | 2         | 2         |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1998

#### 9. PROFIT AND LOSS ACCOUNT

| •   | 1998<br>£         | 1997<br>£       |
|---|-------------------|-----------------|
| Retained profits at 1 April 1997<br>Loss for the year | 30,143<br>(2,828) | 21,366<br>8,777 |
| Retained profits at 31 March 1998                     | 27,315            | 30,143          |

#### 10. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|                               | 1998<br>£         | 1997<br>£       |
|-------------------------------|-------------------|-----------------|
| PROFIT FOR THE FINANCIAL YEAR | 37,172            | 43,177          |
| Dividends                     | (40,000)          | (34,400)        |
| Opening shareholders' funds   | (2,828)<br>30,145 | 8,777<br>21,368 |
| CLOSING SHAREHOLDERS' FUNDS   | 27,317            | 30,145          |

## 11. RELATED PARTY TRANSACTIONS

Transactions and balances between the company and related parties are as follows:

At 1 April 1997 the company owed both M D Knowles and E M Cheevers £2,788. During the year the company paid expenses on behalf of them amounting to £570 resulting in a balance owed to each of them at 31 March 1998 of £2,503.

M D Knowles and E M Cheevers are related parties as they are both directors and shareholders of the company.