# **REGISTRAR**

Company Registration No. 01799705 (England and Wales)

**ABEL GROUP LIMITED** 

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

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### **DIRECTORS AND ADVISERS**

**Directors** 

P J Eyre

Mrs M Eyre

Mrs J P Mulloy

Secretary

P J Eyre

Company number

01799705

Registered office

Detection House

4 Vaughan Way

Leicester

LE1 4ST

Registered auditors

**Newby Castleman** 

West Walk Building

110 Regent Road

Leicester LE1 7LT

## **CONTENTS**

	Page
Directors' report	1 - 2
Independent auditors' report	3 - 4
Consolidated profit and loss account	5
Balance sheets	6
Consolidated cash flow statement	7
Notes to the consolidated cash flow statement	8
Notes to the financial statements	9 - 19

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2010

The directors present their report and financial statements for the year ended 31 December 2010

#### Principal activities and review of the business

The principal activity of the group continued to be that of installation, rental and maintenance of electronic security systems, together with the manufacture and sale of security products

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

The group continues to install, and provide rental and maintenance of electronic security systems, together with the manufacture and sale of security products

We consider that our key financial performance indicator is that which communicates the financial performance and strength of the company as a whole, being return on capital employed

Return on capital employed has increased to 20 14% (2009 - 12 39%) and is calculated as profit before interest and tax divided by capital employed, which constitutes total assets less current liabilities, less investments, less cash, plus overdrafts and other short term borrowings

Overall operating profit has increased by 22 94% to £376,196 (2009 - £305,993) and the profit before tax amounted to £379,371 (2009 - £310,831) After taxation £195,810 has been added to group reserves

As for many businesses of our size, the business environment in which we operate continues to be challenging. The security systems market in the United Kingdom is highly competitive and margins continue to be tight. However, the results for the year and the financial position at the year end were considered satisfactory by the directors who expect another tough year ahead.

#### Results and dividends

The consolidated profit and loss account for the year is set out on page 5

#### **Directors**

The following directors have held office since 1 January 2010

P J Eyre Mrs M Eyre Mrs J P Mulloy

### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the group's auditors are aware of that information.

On behalf of the board

D.---

5 August 2011

#### INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF ABEL GROUP LIMITED

We have audited the group and parent company financial statements (the "financial statements") of Abel Group Limited for the year ended 31 December 2010 set out on pages 5 to 19 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 2 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2010 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF ABEL GROUP LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Michael Castleman FCA (Senior Statutory Auditor)

for and on behalf of Chartered Accountants Statutory Auditor West Walk Building

110 Regent Road

Leicester

LE1 7LT

11 August 2011

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2010

	Notes	2010 £	2009 £
Turnover	2	11,276,309	11,432,455
Cost of sales		(6,197,036)	(6,364,563)
Gross profit		5,079,273	5,067,892
Distribution costs Administrative expenses Other operating income		(1,071,040) (3,649,021) 16,980	(1,062,975) (3,708,924) 10,000
Operating profit	3	376,192	305,993
Other interest receivable and similar income Amounts written off investments	4	3,681 (506)	<b>4</b> ,838 -
Profit on ordinary activities before taxation		379,367	310,831
Tax on profit on ordinary activities	5	(106,449)	(79,495)
Profit on ordinary activities after taxation		272,918	231,336
Minority interests		(59,073)	(64,311)
Profit for the financial year	6	213,845	167,025

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# BALANCE SHEETS AS AT 31 DECEMBER 2010

		Grou	ıp	Compa	ny
		2010	2009	2010	2009
	Notes	£	£	£	£
Fixed assets					
Intangible assets	8	846,154	822,828	-	-
Tangible assets	9	2,981,646	3,099,515	-	-
Investments	10	-	506	18,652	18,652
		3,827,800	3,922,849	18,652	18,652
Current assets					
Stocks	11	270,055	277,434	-	-
Debtors	12	2,185,649	2,286,253	973,349	674,437
Cash at bank and in hand		1,027,140	544,670	-	-
		3,482,844	3,108,357	973,349	674,437
Creditors amounts falling due within					
one year	13	(4,415,585)	(4,015,377)	(297,712)	-
Net current liabilities		(932,741)	(907,020)	675,637	674,437
Total assets less current liabilities		2,895,059	3,015,829	694,289	693,089
Provisions for liabilities	14	-	(6,776)	-	-
		2,895,059	3,009,053	694,289	693,089
Capital and reserves					
Called up share capital	15	7,443	7,443	7,443	7,443
Share premium account	16	498,699	498,699	498,699	498,699
Revaluation reserve	16	241,717	245,138	-	-
Other reserves	16	26,236	26,236	-	_
Profit and loss account	16	1,504,009	1,583,049	188,147	186,947
Shareholders' funds	18	2,278,104	2,360,565	694,289	693,089
Minority interests	17	616,955	648,488	-	-
		2,895,059	3,009,053	694,289	693,089
		<del></del>		<del></del>	

Approved by the Beard and authorised for issue on 5 August 2011

Director

Company Registration No. 01799705

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

	£	2010 £	£	2009 £
Net cash inflow from operating activities		1,359,045		578,700
Returns on investments and servicing of finance				
Interest received	3,681		4,838	
Dividends paid	(386,912)		(66,900)	
Net cash outflow for returns on investments and servicing of finance		(383,231)		(62,062)
Taxation		(93,516)		(127,848)
Capital expenditure				
Payments to acquire intangible assets	(214,652)		(155,139)	
Payments to acquire tangible assets	(216,312)		(155,798)	
Receipts from sales of tangible assets	30,836		167,677	
Net cash outflow for capital expenditure		(400,128)		(143,260)
Not contact to the second of bound		<del></del>		
Net cash inflow before management of liquid resources and financing		482,170	•	245,530
Increase in cash in the year		482,170		245,530
CASH FLOW OUT OF BALANCE BY:		300		-
				<del></del>

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

1	Reconciliation of operating profit to a	net cash inflow from o	perating	2010	2009
				£	£
	Operating profit			376,192	305,993
	Depreciation of tangible assets			291,045	310,095
	Amortisation of intangible assets			191,326	167,990
	(Loss)/profit on disposal of tangible ass	ets		12,300	(67,564)
	Decrease in stocks			7,379	3,845
	Decrease in debtors			103,212	130,140
	Increase/(decrease) in creditors within o	one year		377,891	(271,799)
	Net cash inflow from operating activi	ities		1,359,345	578,700
2	Analysis of net funds	1 January 2010	Cash flow	Other non- cash changes	31 December 2010
		£	£	£	£
	Net cash				
	Cash at bank and in hand	544,670	482,470	-	1,027,140
	Net funds	544,670	482,470		1,027,140
3	Reconciliation of net cash flow to mo	ovement in net debt		2010 £	2009 £
				£	Ł
	Increase in cash in the year			482,470	245,530
	Movement in net funds in the year			482,470	245,530
	Opening net funds			544,670	299,140
	Closing net funds			1,027,140	544,670

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 13 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2010. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

#### 14 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 15 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life

#### 1.6 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of each asset over its expected useful life, as follows.

Land and buildings Freehold

Land and buildings Leasehold

Plant and machinery

Fixtures, fittings & equipment

Motor vehicles

2% per annum of cost or valuation

Straight line over the live of the leases

15% per annum of net book value

25% per annum of net book value

No depreciation is provided in respect of freehold land

#### 17 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 18 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 19 Stock

Stock is valued at the lower of cost and net realisable value

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

#### 1 Accounting policies

(continued)

#### 1.10 Revenue recognition

Revenue is recognised as earned when, and to the extent that, the firm obtains the right to consideration in exchange for its performance under these contracts. It is measured at the fair value of the right to consideration, which represents amounts chargeable to clients, including expenses and disbursements but excluding value added tax.

Revenue is generally recognised as contract activity progresses so that for incomplete contracts it reflects the partial performance of the contractual obligations. For such contracts the amount of revenue reflects the accrual of the right to consideration by reference to the value of work performed. Revenue not billed to clients is included in debtors and payments on account in excess of the relevant amount of revenue are included in creditors.

Fee income that is contingent on events outside the control of the firm is recognised when the contingent event occurs

#### 1 11 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

No provision has been made for deferred tax on gains recognised on revaluing property to its market value as the group does not intend to sell the revalued assets

#### 2 Turnover

The total turnover of the group for the year has been derived from its principal activity wholly undertaken in the United Kingdom

3	Operating loss	2010 £	2009 £
	Operating loss is stated after charging	_	_
	Amortisation of intangible assets	191,326	167,990
	Depreciation of tangible assets	291,045	310,095
	Loss on disposal of tangible assets	12,300	21,291
	and after crediting		
	Profit on disposal of tangible assets	-	(88,855)
		<del></del>	
	Auditors' remuneration		
	Fees payable to the group's auditor for the audit of the group's annual		
	accounts (company £1,000, 2009 £1,000)	8,000	5,000
	Other services	20,220	25,120
		28,220	30,120

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

4	Amounts written off investments	2010 £	2009 £
5	Taxation	2010	2009
	Current year toy	£	£
	Current year tax U K corporation tax	115,839	02 510
	Adjustment for prior years	(6)	93,510 -
	Current tax charge	115,833	93,510
	Origination and reversal of timing differences	(9,384)	(14,015)
		106,449	79,495
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	379,367	310,831
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 28 00% (2009 - 28 00%)	106,223	87,033
	Effects of		
	Non deductible expenses	3,541	(1,143)
	Depreciation add back	81,493	72,243
	Capital allowances	(59,718)	(76,947)
	Other tax adjustments	(15,706)	12,324
		9,610	6,477
	Current tax charge	115,833	93,510

### 6 Profit for the financial year

As permitted by section 408 Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The profit for the financial year is made up as follows

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	2010	2009
	£	£
Holding company's profit for the financial year	1,200	-
	·	
Share of net (loss)/profit retained by associated undertakings	(83,867)	167,025

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

7	Dividends	2010 £	2009 £
	Ordinary final paid	297,712	
8	Intangible fixed assets Group		
			Goodwill £
	Cost		
	At 1 January 2010		1,924,408
	Additions		214,652
	At 31 December 2010		2,139,060
	Amortisation		
	At 1 January 2010		1,101,580
	Charge for the year		191,326
	At 31 December 2010		1,292,906
	Net book value		
	At 1 January 2010		822,828
	At 31 December 2010		846,154

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

#### 9 Tangible fixed assets

Group						
	Land and buildings Freehold	Land and buildings Leasehold	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£	£	£
Cost or valuation						
At 1 January 2010	2,543,918	30,206	236,946	1,309,012	1,445,123	5,565,205
Additions	-	-	-	9,137	207,175	216,312
Disposals			<del>-</del>	-	(146,221)	(146,221)
At 31 December 2010	2,543,918	30,206	236,946	1,318,149	1,506,077	5,635,296
Depreciation						
At 1 January 2010	297,011	9,392	212,600	1,137,136	809,551	2,465,690
On disposals	-	-	-	-	(103,085)	(103,085)
Charge for the year	50,878	1,208	3,652	35,404	199,903	291,045
At 31 December 2010	347,889	10,600	216,252	1,172,540	906,369	2,653,650
Net book value						
At 1 January 2010	2,246,907	20,814	24,346	171,876	635,572	3,099,515
At 31 December 2010	2,196,029	19,606	20,694	145,609	599,708	2,981,646

The directors are not aware of any material change in the value of the freehold and leasehold land and buildings and therefore the valuation has not been adjusted. The last full valuation by a firm of independent Chartered Surveyors was in 2001.

Included within the net book value of freehold property is £77,500 (2009 - £77,500) relating to freehold land

10

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

Fixed asset investments Group	Listed Investments	Shares in group indertakings	Total
	£	£	£
Cost or valuation			
At 1 January 2010 & at 31 December 2010	506	1,079,531	1,080,037
Provisions for diminution in value			
At 1 January 2010	-	1,079,531	1,079,531
Charge for the year	506		506
At 31 December 2010	506	1,079,531	1,080,037
Net book value	<del></del>		
	506		506
At 1 January 2010	<del></del>		506
At 31 December 2010	•		-
	<u>=</u>		

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet

Company	Shares in group undertakings £
Cost At 1 January 2010 & at 31 December 2010	18,652
Net book value At 1 January 2010	18,652
At 31 December 2010	18,652

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or incorporation	Shares held	
Subsidiary undertakings	•	Class	%
Abel Alarm Company Limited	England & Wales	Ordinary	72

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

10	Fixed asset investments				(continued)
	CK Group Security Services Limited	England & Wales	s C	Ordinary	72
	The aggregate amount of capital and reserving financial year were as follows	ves and the results	s of these unde	ertakings for th	e last relevant
	Abel Alarm Company Limited CK Group Security Services Limited	Principal activity Provision of security specialis	ırıty systems	Capital and reserves 2010 £ 2,219,060 156	Profit for the year 2010 £ 272,716
11	Stocks	Consu	_	0	
		Grou 2010	p 2009	Comp 2010	any 2009
		2010 £	2009 £	2010 £	2009 £
		~	~	~	-
	Finished goods and goods for resale	270,055	277,434	-	
12	Debtors	Crow	_	0	
		Grou 2010	2009	Comp 2010	any 2009
		£	3	£	£
	Trade debtors	1,593,927	1,703,228	-	-
	Amounts owed by group undertakings	-	-	973,349	674,437
	Other debtors	381,036	360,792	-	-
	Prepayments and accrued income	208,078	222,233	-	-
	Deferred tax asset (see note 14)	2,608			<del>-</del>
		2,185,649	2,286,253	973,349	674,437

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

	Grou	Group		Company	
	2010	2009	2010	2009	
	£	£	£	£	
Payments received on account	2,511,844	2,583,615	-	-	
Trade creditors	513,209	425,256	-	-	
Corporation tax	115,839	93,522	-	-	
Taxes and social security costs	666,603	595,959	-	-	
Directors current accounts	324,278	-	297,712	-	
Other creditors	157,052	264,566	-	-	
Accruals and deferred income	126,760	52,459	-	-	
	4,415,585	4,015,377	297,712		

#### 14 Provisions for liabilities

The deferred tax asset (included in debtors, note 12) is made up as follows:

follows <sup>,</sup>				
	Group		Company	
	2010		2010	
	£		£	
Balance at 1 January 2010	6,776		-	
Profit and loss account	(9,384)		-	
Balance at 31 December 2010	(2,608)		-	
			<del></del>	
	Group	)	Company	1
	2010	2009	2010	2009
	£	£	£	£
Decelerated capital allowances	(25,380)	(15,996)	•	_
Other timing differences	22,772	22,772	-	-
	(2,608)	6,776	•	
				<del></del>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

15	Share capital			2010 £	2009 £
	Authorised 1,000,000 Ordinary shares of 10p each			100,000	100,000
	Allotted, called up and fully paid 74,430 Ordinary shares of 10p each			7,443	7,443
16	Statement of movements on reserves Group				
	Sidup	Share premium account £	Revaluation reserve	Other reserves (see below) £	Profit and loss account
	Balance at 1 January 2010 Profit for the year Dividends paid Depreciation written back Balance at 31 December 2010	498,699	245,138 - - (3,421) 	26,236 - - - 26,236	1,584,455 213,845 (297,712) 3,421  1,504,009
	Other reserves Reserves for own shares Balance at 1 January 2010 & at 31 December 20	10		26,236	
	Company			Share premium account £	Profit and loss account
	Balance at 1 January 2010 Profit for the year Dividends paid			498,699 - -	186,947 298,912 (297,712)
	Balance at 31 December 2010			498,699	188,147

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

17	Minority interests	2010 £	2009 £
	Minority interests' share of net assets and liabilities in subsidiary undertakings	616,955	648,488
18	Reconciliation of movements in shareholders' funds	2010	2009
	Group	£	£
	Profit for the financial year	213,845	167,025
	Dividends	(297,712)	-
		(83,867)	167,025
	Goodwill written-off	-	(505,498)
	Net depletion in shareholders' funds	(83,867)	(338,473)
	Opening shareholders' funds	2,360,565	2,699,038
	Closing shareholders' funds	2,278,104	2,360,565
		2010	2009
	Company	£	£
	Profit for the financial year	298,912	-
	Dividends	(297,712)	-
	Net addition to shareholders' funds	1,200	-
	Opening shareholders' funds	693,089	693,089
	Closing shareholders' funds	694,289	693,089

#### 19 Financial commitments

At 31 December 2010 the group had annual commitments under non-cancellable operating leases as follows

	Land and bւ	Land and buildings		
	2010	2009		
	£	£		
Expiry date				
Within one year	27,000	27,000		
	<del></del>			

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

20	Directors' remuneration	2010 £	2009 £

#### 21 Employees

#### **Number of employees**

The average monthly number of employees (including directors) employed by the group during the year was

	2010 Number	2009 Number
Management and administration	75	75
Production	118	117
Sales	42	42
	235	234
Employment costs	2010	2009
	£	£
Wages and salaries	5,820,111	6,003,304
Social security costs	153,682	156,856
	5,973,793	6,160,160
		====

#### 22 Control

The ultimate controlling party is P J Eyre through his controlling interest of 69% in Abel Group Limited