# REPORT OF THE DIRECTOR AND UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013 FOR MARSHALL CURTIS LIMITED

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# CONTENTS OF THE FINANCIAL STATEMENTS For The Year Ended 30 June 2013

|                                   | Page |
|-----------------------------------|------|
| Company Information               | 1    |
| Report of the Director            | 2    |
| Profit and Loss Account           | 3    |
| Balance Sheet                     | 4    |
| Notes to the Financial Statements | 5    |

#### **MARSHALL CURTIS LIMITED**

# COMPANY INFORMATION For The Year Ended 30 June 2013

DIRECTOR:

S J Ley

**SECRETARY:** 

S J Ley

**REGISTERED OFFICE:** 

Unit 8 Hawksworth

Southmead Industrial Park

Didcot Oxfordshire OX11 7HR

**REGISTERED NUMBER:** 

01799420 (England and Wales)

**ACCOUNTANTS:** 

Banks & Co Limited 1 Carnegie Road

Newbury Berkshire RG14 5DJ

# REPORT OF THE DIRECTOR For The Year Ended 30 June 2013

The director presents his report with the financial statements of the company for the year ended 30 June 2013

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the development and manufacture of wipes for the healthcare and organic cosmetic markets

#### **REVIEW OF BUSINESS**

During the year our significant investment began to pay off with the achievement of a reasonable profit following an increase in both turnover and gross margin. The prospects for the coming year are for continued improvement, with growth expected from existing customers, coupled with the added contribution of significant new long term contracts.

#### **DIRECTOR**

S J Ley held office during the whole of the period from 1 July 2012 to the date of this report

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD:

S J Ley - Director

27 September 2013

## PROFIT AND LOSS ACCOUNT For The Year Ended 30 June 2013

|  |       | 2013    | 3         | 201     | 2         |
|--|-------|---------|-----------|---------|-----------|
|  | Notes | £       | £         | £       | £         |
| TURNOVER   | 2     |         | 1,458,073 |         | 1,276,916 |
| Cost of sales  |       |         | 936,177   |         | 867,187   |
| GROSS PROFIT   |       |         | 521,896   |         | 409,729   |
| Distribution costs                                   |       | 81,132  |           | 62,704  |           |
| Administrative expenses                              |       | 364,781 | 445,913   | 339,853 | 402,557   |
| OPERATING PROFIT                                     | 3     |         | 75,983    |         | 7,172     |
| Interest payable and similar charges                 |       |         | 15,878    |         | 21,127    |
| PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION |       |         | 60,105    |         | (13,955)  |
| Tax on profit/(loss) on ordinary activitie           | s 4   |         | (7,427)   |         | (28,677)  |
| PROFIT FOR THE FINANCIAL YEAR                        |       |         | 67,532    |         | 14,722    |

#### BALANCE SHEET 30 June 2013

|  |       | 2013    | 3         | 2017        | 2         |
|--|-------|---------|-----------|-------------|-----------|
|  | Notes | £       | £         | £           | £         |
| FIXED ASSETS                                 |       |         |           |             |           |
| Tangıble assets                              | 5     |         | 228,486   |             | 254,521   |
| CURRENT ASSETS                               |       |         |           |             |           |
| Stocks                                       |       | 210,684 |           | 147,925     |           |
| Debtors                                      | 6     | 112,818 |           | 131,162     |           |
| Cash at bank and in hand                     | ·     | 1,921   |           | 43,948      |           |
|  |       |         |           | <del></del> |           |
|  |       | 325,423 |           | 323,035     |           |
| CREDITORS                                    | _     |         |           |             |           |
| Amounts falling due within one year          | 7     | 275,117 |           | 483,288     |           |
| NET CURRENT ASSETS/(LIABILITY                | (ES)  |         | 50,306    | <del></del> | (160,253) |
|  |       |         |           |             |           |
| TOTAL ASSETS LESS CURRENT                    |       |         |           |             | 0.000     |
| LIABILITIES                                  |       |         | 278,792   |             | 94,268    |
| CREDITORS                                    |       |         |           |             |           |
| Amounts falling due after more than o        | ne    |         |           |             |           |
| year   | 8     |         | 773,873   |             | 686,881   |
| ,  | _     |         |           |             |           |
| NET LIABILITIES                              |       |         | (495,081) |             | (592,613) |
|  |       |         |           |             |           |
| CADITAL AND DECEDVES                         |       |         |           |             |           |
| CAPITAL AND RESERVES Called up share capital | 11    |         | 330,000   |             | 300,000   |
| Profit and loss account                      | 12    |         | (825,081) |             | (892,613) |
|  |       |         | (025,001) |             | (052,013) |
| SHAREHOLDERS' FUNDS                          |       |         | (495,081) |             | (592,613) |
|  |       |         |           |             |           |

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 30 June 2013

The members have not required the company to obtain an audit of its financial statements for the year ended 30 June 2013 in accordance with Section 476 of the Companies Act 2006

The director acknowledges his responsibilities for

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the director on 27 September 2013 and were signed by

S J Ley - Director

# NOTES TO THE FINANCIAL STATEMENTS For The Year Ended 30 June 2013

#### 1 ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### Going concern

The company meets its day to day working capital requirement through a mix of trading, shareholder loan and long term funding provided by the director. The director and shareholders have indicated to the company that they will continue to support the company during a period of not less than 12 months from the date of signing the accounts. On this basis the director considers it appropriate for the financial statements to be prepared on a going concern basis. The profitability of the company has been maintained since the year end with a further improvement expected during the new financial year.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Plant and machinery - 10% on cost Fixtures and fittings - 33% on cost Computer equipment - 33% on cost

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase commitments

Assets obtained under hire purchase contracts are capitalised in the balance sheet and depreciated over their estimated useful lives

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

#### 2 TURNOVER

The turnover and profit (2012 - loss) before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market is given below

|                | 2013        | 2012           |
|----------------|-------------|----------------|
| United Kingdom | 49 65%      | 55 <b>53</b> % |
| Europe         | 49.68%      | 43 78%         |
| Other          | 0 67%       | 0 69%          |
|                |             |                |
|                | 100 00%     | 100 00%        |
|                | <del></del> |                |

Page 5

## **NOTES TO THE FINANCIAL STATEMENTS - continued** For The Year Ended 30 June 2013

#### **OPERATING PROFIT**

The operating profit is stated after charging

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|---|--|-----------------------------|----------------------------------|-------------------------------|--------------------------------------|
|   | Depreciation - owned assets Depreciation - assets on hire purchase contractors on disposal of fixed assets | cts                         |                                  | 2013<br>£<br>11,721<br>26,816 | 2012<br>£<br>10,093<br>25,773<br>302 |
|   | Director's remuneration and other benefits etc   | 8                           |                                  |                               | <del></del>                          |
| 4 | TAXATION   |                             |                                  |                               |                                      |
|   | Analysis of the tax credit The tax credit on the profit on ordinary activit                                | es for the year             | r was as follows                 | 2013<br>£                     | 2012<br>£                            |
|   | Current tax: Research and development claim  |                             |                                  | (7,427)                       | (28,677)                             |
|   | Tax on profit/(loss) on ordinary activities  |                             |                                  | (7,427)                       | (28,677)                             |
| 5 | TANGIBLE FIXED ASSETS  | Plant and<br>machinery<br>£ | Fixtures<br>and<br>fittings<br>£ | Computer equipment £          | Totals<br>£                          |
|   | COST<br>At 1 July 2012<br>Additions  | 313,524<br>2,995            | 18,184<br>5,257                  | 4,250                         | 331,708<br>12,502                    |
|   | At 30 June 2013  | 316,519                     | 23,441                           | 4,250                         | 344,210                              |
|   | <b>DEPRECIATION</b> At 1 July 2012 Charge for year   | 67,092<br>31,477            | 10,095<br>5,657                  | 1,403                         | 77,187<br>38,537                     |
|   | At 30 June 2013  | 98,569                      | 15,752                           | 1,403                         | 115,724                              |
|   | NET BOOK VALUE<br>At 30 June 2013  | 217,950                     | 7,689                            | 2,847                         | 228,486                              |
|   | At 30 June 2012  | 246,432                     | 8,089                            |                               | 254,521                              |

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 30 June 2013

## 5 TANGIBLE FIXED ASSETS - continued

|   | Fixed assets, included in the above, which are held under hire purchase co                                     | ntracts are as i                           | follows<br>Plant and<br>machinery<br>£           |
|---|--|--|--|
|   | COST At 1 July 2012 and 30 June 2013   |  | 268,160  |
|   | DEPRECIATION At 1 July 2012 Charge for year  |  | 58,230<br>26,816                                 |
|   | At 30 June 2013  |  | 85,046   |
|   | NET BOOK VALUE<br>At 30 June 2013  |  | 183,114  |
|   | At 30 June 2012  |  | 209,930  |
| 6 | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR   | 2013                                       | 2012   |
|   | Trade debtors<br>Other debtors   | £<br>73,155<br>39,663                      | £<br>93,780<br>37,382                            |
|   |  | 112,818                                    | 131,162  |
| 7 | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR   | 2013<br>£                                  | 2012<br>£  |
|   | Bank loans and overdrafts Hire purchase contracts Trade creditors Taxation and social security Other creditors | 96<br>34,270<br>193,753<br>6,857<br>40,141 | 185,559<br>38,450<br>232,056<br>14,785<br>12,438 |
|   |  | 275,117                                    | 483,288  |
| 8 | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR  |  |  |
|   | Hire purchase contracts Other creditors  | 2013<br>£<br>17,713<br>756,160             | 2012<br>£<br>54,476<br>632,405                   |
|   |  | 773,873                                    | 686,881  |
| 9 | OPERATING LEASE COMMITMENTS  |  |  |
|   | The following operating lease payments are committed to be paid within o                                       | ne year                                    |  |
|   | ·  | 2013<br>£                                  | 2012<br>£  |
|   | Expiring<br>Within one year  | 17,000                                     | 17,000   |

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 30 June 2013

#### 10 SECURED DEBTS

The following secured debts are included within creditors

|                   | 2013<br>£ | 2012<br>£ |
|-------------------|-----------|-----------|
| Factoring Account | -         | 185,559   |
| Loan Account      | 59,354    |           |
|                   | 59,354    | 185,559   |
|                   | • ====    |           |

The loan is secured by a personal guarantee from the director, S J Ley

#### 11 CALLED UP SHARE CAPITAL

| Allotted, iss | ued and fully paid |         |         |         |
|---------------|--------------------|---------|---------|---------|
| Number        | Class              | Nominal | 2013    | 2012    |
|               |                    | value   | £       | £       |
| 330,000       | Ordinary           | £1      | 330,000 | 300,000 |
| (2012 - 300   | ),000)             |         |         |         |
|               | -                  |         |         |         |

30,000 Ordinary shares of £1 each were allotted and fully paid for cash at par during the year

#### 12 RESERVES

|                                       | Profit<br>and loss<br>account<br>£ |
|---------------------------------------|------------------------------------|
| At 1 July 2012<br>Profit for the year | (892,613)<br>67,532                |
| At 30 June 2013                       | (825,081)                          |

# 13 TRANSACTIONS WITH DIRECTOR

During the year the director introduced £22,891 into the company. The balance owing to the director at the year end was £655,295 (2012 - £632,404).

### 14 ULTIMATE CONTROLLING PARTY

The company is under the control of the director, S J Ley, by virtue of his ownership of 90.9% of the issued share capital