# BROADCAST DEVELOPMENTS LIMITED FINANCIAL STATEMENTS 31 MARCH 2001

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# **FINANCIAL STATEMENTS**

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# YEAR ENDED 31 MARCH 2001

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# OFFICERS AND PROFESSIONAL ADVISERS

**Directors** 

C C Lambert

J Babington

**Company secretary** 

J Babington

Registered office

Unit A8

Poplar Business Park 10 Prestons Road

London E14 9RL

**Auditors** 

Blick Rothenberg

Chartered Accountants Registered Auditors

12 York Gate Regent's Park London NW1 4QS

#### **DIRECTORS' REPORT**

#### YEAR ENDED 31 MARCH 2001

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 March 2001.

#### Principal activity and business review

The principal activity of the company during the year was the manufacture and sale of teleprompting equipment.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

#### Results and dividends

The trading results for the year and the company's financial position at the end of the year are shown in the attached financial statements.

The directors have not recommended a dividend.

It is proposed to transfer the retained profit for the year of £126,054 to reserves.

#### Research and development

The company is continuing to develop its products for use around the world by providing additional foreign languages and further newsroom interfaces.

#### The directors and their interests in shares of the company

The directors who served the company during the year together with their beneficial interests in the shares of the company were:

	Ordinary shares of £1 each	
	At 31 March 2001	At 1 April 2000
C C Lambert	1,004	1,004
J Babington	52	52
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#### Fixed assets

The changes in fixed assets during the year are explained in notes 9, 10 and 11 to the financial statements.

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended.

In preparing those financial statements, the directors are required to:

select suitable accounting policies, as described on pages 7 to 8, and then apply them consistently;

make judgements and estimates that are reasonable and prudent.

The directors must also prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

## **DIRECTORS' REPORT** (continued)

## YEAR ENDED 31 MARCH 2001

### Directors' responsibilities (continued)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

At the invitation of the directors, Blick Rothenberg were appointed as auditors and a resolution to re-appoint them for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Signed by order of the directors

WWW.t. C C LAMBERT Director

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#### **AUDITORS' REPORT TO THE SHAREHOLDERS**

#### YEAR ENDED 31 MARCH 2001

We have audited the financial statements on pages 5 to 16 which have been prepared under the historical cost convention and the accounting policies set out on pages 7 to 8.

#### Respective responsibilities of the directors and the auditors

As described on pages 2 to 3, the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2001 and of the profit of the company for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

12 York Gate Regent's Park London NW1 4QS

18 October 2001

BLICK ROTHENBERG Chartered Accountants Registered Auditors

# **PROFIT AND LOSS ACCOUNT**

## YEAR ENDED 31 MARCH 2001

	Note	2001 £	2000 £
Turnover	2	1,684,313	1,602,069
Cost of sales		(1,187,382)	(1,119,639)
Gross profit		496,931	482,430
Administrative expenses Other operating income		(343,973) 20,821	(367,426) 16,378
Operating profit	3	173,779	131,382
Interest receivable and similar income Interest payable and similar charges	6 7	122 (16,610)	267 (20,654)
Profit on ordinary activities before taxation		157,291	110,995
Tax on profit on ordinary activities	8	(31,237)	(24,861)
Retained profit for the financial year		126,054	86,134

The company has no recognised gains or losses other than the results for the year as set out above.

All of the activities of the company are classed as continuing.

# **BALANCE SHEET**

# 31 MARCH 2001

	Note	£	2001 £	£	2000 £
Fixed assets Intangible assets Tangible assets Investments	9 10 11		85,193 50,781 10,063 146,037		99,707 66,903 66 166,676
Current assets Stocks Debtors Cash at bank  Creditors: Amounts falling due within one year	12 13	208,070 568,985 1,269 778,324 (484,454)		127,370 503,760 377 631,507 (453,877)	
Net current assets			293,870		177,630
Total assets less current liabilities			439,907		344,306
Creditors: Amounts falling due after more than one year	15		(3,855) 436,052		(32,524)
Provisions for liabilities and charge Deferred taxation	es 16		(28,191) 407,861		(29,975)
Capital and reserves Called-up equity share capital Share premium account Profit and loss account Shareholders' funds	20 21 21 22		1,221 43,979 362,661 407,861		1,221 43,979 236,607 281,807

C C Lambert Director

## NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2001

#### **Accounting policies** 1.

#### 1.1 Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The financial statements do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirements to prepare such a statement under Financial Reporting Standard Number 1 "Cash Flow Statements"

#### 1.2 Consolidation

In the opinion of the directors, the company and its subsidiary undertakings comprise a small group. The company has therefore taken advantage of the exemption provided by Section 248 of the Companies Act 1985 not to prepare group accounts.

#### 1.3 Turnover

Turnover represents amounts receivable for the sale of teleprompting equipment, net of

#### 1.4 Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Research & development - 25% per annum

#### 1.5 Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Plant & machinery

- 25% to 33 1/3% straight line

Fixtures & fittings

25% to 33 1/3% straight line33% reducing balance

Motor vehicles

#### 1.6 Stocks

Stock and work in progress are valued at the lower of cost and net realisable value. Cost includes amounts incurred in bringing each product to its present location and condition. Net realisable value is based on estimated selling price less any further costs that are expected to be incurred on disposal.

## 1.7 Hire purchase agreements

Assets held under hire purchase agreements and finance lease are capitalised and disclosed under tangible fixed assets at their fair value and depreciated over their useful economic lives. The capital element of the future payments is treated as a liability. The interest element is charged to the profit and loss account at a constant rate of charge on the balance of capital repayments outstanding.

#### 1.8 Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the profit and loss account on a straight line basis over the period of the lease.

## NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2001

#### 1. Accounting policies (continued)

#### 1.9 Deferred taxation

Deferred taxation is provided using the liability method on all timing differences, to the extent that they are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse. Deferred tax assets are only recognised if recovery without replacement by equivalent debit balances is reasonably certain.

#### 1.10 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

#### 1.11 Research and development projects

Expenditure on specific development projects is capitalised as an intangible fixed asset. All other expenditure on research and development is written off against profits in the year in which it is incurred. Amortisation of capitalised development expenditure commences with commercial production of the product.

#### 2. Turnover

The turnover and profit before tax are attributable to the principal activity of the company.

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An analysis of turnover is given below:

		2001	2000
		£	£
	United Kingdom	275,608	281,522
	Rest of Europe	799,151	667,205
	United States of America	265,087	182,102
	Rest of the World	344,467	471,240
		1,684,313	1,602,069
3.	Operating profit		
	Operating profit is stated after charging:		
		2001	2000
		£	£
	Amortisation	31,237	65,483
	Depreciation	32,121	8,172
	Auditors' remuneration:	·	
	- as auditors	12,480	7,094
	Operating lease costs:		
	- land and buildings	14,218	14,218
	-	<del></del>	<del></del>

## NOTES TO THE FINANCIAL STATEMENTS

## YEAR ENDED 31 MARCH 2001

## 4. Particulars of employees

The average number of staff (including directors) employed by the company during the financial year was:

	2001 Number	2000 Number
Production Administrative	9 1 10	8 2 10
The aggregate payroll costs of the above were:		
	2001	2000
	£	£
Wages and salaries	226,915	215,425
Social security costs	21,854	20,137
	248,769	235,562

#### 5. Directors' emoluments

The directors' aggregate emoluments in respect of qualifying services were:

		2001 £	2000 £
	Emoluments	87,258	70,011
6.	Interest receivable and similar income		
		2001 £	2000 £
	Bank interest receivable	122	267
7.	Interest payable and similar charges		
		2001 £	2000 £
	Interest payable on bank borrowing Finance charges Other similar charges payable	152 1,106 15,352	663 862 19,129
		16,610	20,654

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 MARCH 2001

8.	Tax on profit on ordinary activities		
		2001 £	2000 £
	In respect of the year:		
	Corporation tax based on the results for the year at 23.60% (2000 - 20.60%) (Decrease)/Increase in deferred tax provision	33,021 (1,784)	21,520 3,348
	Adjustment in respect of previous years:	31,237	24,868
	Corporation tax	31,237	(7) 24,861
9.	Intangible fixed assets		
			Research & development projects £
	Cost At 1 April 2000 Additions		301,024 16,723
	At 31 March 2001		317,747
	Amortisation At 1 April 2000 Charge for the year		201,317 31,237
	At 31 March 2001		232,554
	Net book value At 31 March 2001		85,193
	At 31 March 2000		99,707

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 MARCH 2001

10. Tangible fixed assets				
	Operating equipment £	Fixtures & fittings £	Motor vehicles £	Total £
Cost At 1 April 2000	5,481	107,555	11,336	124,372
Additions Disposals	11,523	4,476 (53,893)		15,999 (53,893)
At 31 March 2001	17,004	58,138	11,336	86,478
Depreciation At 1 April 2000 Charge for the year On disposals	2,470 4,121	44,566 27,097 (53,893)	10,433 903	57,469 32,121 (53,893)
At 31 March 2001	6,591	17,770	11,336	35,697
Net book value At 31 March 2001	10,413	40,368	-	50,781
At 31 March 2000	3,011	62,989	903	66,903
, a o f maren 2000			**************************************	
Included in net book value are purchase and finance lease agr	the following amou	unts in relation 2001 £ 10,753	to assets hel	d under hire 2000 £ 13,049
Included in net book value are	reements:	2001 £	to assets hel	2000 £
Included in net book value are purchase and finance lease agr	reements:	2001 £ 10,753	to assets hel	2000 £ 13,049
Included in net book value are purchase and finance lease agr  Net book value at end of year  Depreciation charge for the year	reements: ar	2001 £ 10,753	to assets hel	2000 £ 13,049 2,099
Included in net book value are purchase and finance lease agr  Net book value at end of year  Depreciation charge for the year  11. Investments	reements: ar	2001 £ 10,753	to assets hel	2000 £ 13,049
Included in net book value are purchase and finance lease agr  Net book value at end of year  Depreciation charge for the year  11. Investments  Shares in subsidiary undertal  Cost At 1 April 2000	reements: ar	2001 £ 10,753	to assets hel	2000 £ 13,049 2,099
Included in net book value are purchase and finance lease agrice.  Net book value at end of year.  Depreciation charge for the year.  11. Investments  Shares in subsidiary undertained.  Cost At 1 April 2000 Additions	reements: ar	2001 £ 10,753	to assets hel	2000 £ 13,049 2,099 £ 66 9,997

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2001

#### 11. Investments (continued)

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

The company holds more than 20% of the equity of the following entities:

Company Subsidiary Undertakings	Country of registration or incorporation	Principal Activity	Class	Shares held %
Autoscript Limited	UK	Hire of equipment	Ordinary	100
Prompting Centre Limited	y UK	Dormant	Ordinary	100
BDL Autoscript Inc.	USA	Sale of teleprompting equipment	Ordinary	100

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

	Company Subsidiary undertakings	Capital & reserves £	Profit/(loss) for the year £
	BDL Autoscript Inc. Autoscript Limited Prompting Centre Limited	(11,315) (41,103) 2	37,733 (34,993)
12.	Stocks		
		2001 £	2000 £
	Stocks and work in progress	208,070	127,370
13.	Debtors		
		2001 £	2000 £
	Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income	301,342 228,030 8,179 31,434 568,985	264,496 194,209 37,157 7,898 503,760

Trade debtors includes factored debts of £243,818 (2000: £237,254).

Included in amounts due by group undertakings is an amount of £38,763 (2000: £58,763), which is repayable after more than one year.

## NOTES TO THE FINANCIAL STATEMENTS

## YEAR ENDED 31 MARCH 2001

14.	Creditors: Amounts falling due within one	/ear	
		2001	2000
		£	£
	Bank loans and overdrafts	19,546	18,557
	Trade creditors	231,728	189,363
	Amounts owed to group undertakings	63	63
	Hire purchase agreements	4,140	4,140
	Directors' loan accounts	-	6,329
	Corporation tax	33,021	21,520
	Other taxation and social security	6,290	6,296
	Other creditors	158,709	187,203
	Accruals and deferred income	30,957	20,406
		484,454	453,877

The bank overdraft is secured by fixed and floating charge on the company's assets.

Included in other creditors is £121,923 (2000: £164,785) in respect of factored debts.

# 15. Creditors: Amounts falling due after more than one year

		2001 £	2000 £
	Other creditors Hire purchase agreements	- 3,855	25,300 7,224
		3,855	32,524
16.	Deferred taxation		
		2001 £	2000 £
	The movement in the deferred taxation provisi during the year was:	on	
	Provision brought forward (Decrease)/increase in provision	29,975 (1,784)	26,627 3,348
	Provision carried forward	28,191	29,975
	The provision for deferred taxation consists of the tax effect of timing differences in resof:		erences in respect
		2001 £	2000 £
	Excess of taxation allowances over depreciati		
	on fixed assets Other timing differences	6,893 21,298	6,045 23,930
		28,191	29,975

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 MARCH 2001

# 17. Obligations under hire purchase and finance lease agreements

The maturity of these amounts is as follows:

The maiding of those amounts to as tone we	2001 £	2000 £
Amounts payable within one year Amounts payable between one and two years	4,140 3,855	4,140 7,224
	7,995	11,364

# 18. Commitments under operating leases

At 31 March 2001 the company had annual commitments under non-cancellable operating leases as set out below.

	2001		2000	
	Land & buildings £	Other items £	Land & buildings £	Other items
Operating leases which expire: Within two to five years After more than five years	- 22,750	19,727	19,450	6,192
	22,750	19,727	19,450	6,192

# 19. Related party disclosures and controlling party

At 31 March 2001, C C Lambert was owed £12,500 (2000: £40,500) and J Babington £2,800 (2000: £6,400). Interest paid on these two loans amounted to £2,603 and £356 respectively.

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2001

# 19. Related party disclosures and controlling party (continued)

The following table details the material transactions which took place during year with related parties within the group and the balances outstanding at the year end.

Name of Related party	Relationship	Nature of transaction	Amount	Amount due (to)/from related party
2001			£	£
Autocarint Limitad	Subsidion	1		
Autoscript Limited	Subsidiary	Loan	38,763	38,763
		Turnover	19,255	56,769
		Management charges receivable	16,800	-
Prompting Centre Limited	Subsidiary	Loan	2	(2)
BDL Autoscript Inc.	Subsidiary	Loan	61	(61)
		Turnover	267,452	129,498
		Management charges receivable	4,021	-
2000				
Autoscript Limited	Subsidiary	Loan	58,763	58,763
		Turnover	18,469	45,905
		Management charges receivable	16,800	-
Prompting Centre Limited	Subsidiary	Loan	2	(2)
BDL Autoscript Inc.	Subsidiary	Loan	61	(61)
		Turnover	182,102	89,541
		Management charges receivable	-	-

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2001

20.	Share capital	·	
	Authorised share capital:		
		2001 £	2000 £
	10,000 Ordinary shares of £1 each	10,000	10,000
	Allotted, called up and fully paid:	<del>*</del> -	
		2001 £	2000 £
	1,221 Ordinary shares of £1 each	1,221	1,221

#### 21. Reserves

	Share premium account £	Profit and loss account £
Balance brought forward Profit for the year	43,979	236,607 126,054
Balance carried forward	43,979	362,661

## 22. Reconciliation of movements in shareholders' funds

	2001 £	2000 £
Profit for the financial year Opening shareholders' equity funds	126,054 281,807	86,134 195,673
Closing shareholders' equity funds	407,861	281,807