## Ultraframe (UK) Limited

Directors' report and financial statements Registered number 1765701 For the year ended 31 October 2010

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## Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 October 2010

#### Principal activities

The principal activity of the Company is the specialist design and manufacture of conservatory systems for domestic and light commercial applications

#### Results and dividends

During the year the Company made a profit before tax of £814,000 (2009 £162,000)

No final dividend is proposed (2009 nil)

#### **Business Review**

During the financial year the company continued to face difficult market conditions. Despite this turnover grew 2% above the prior year and the gross margin percentage improved to 44% (2009 42%). Further cost reduction plans and efficiency programmes meant that operating profit improved to £899,000 (2009 loss of £658,000). The directors feel that the strategic actions taken during the year have positioned the business well for the future as the economy continues to recover

Turnover of £29,658,000 was generated from the sale of conservatory roofing component and complete roof kits and associated products and accessories. These sales are made in the UK and across Europe. A total of 272 (2009 267) staff are employed by the group and it bears all associated employment costs. The following unusual costs were incurred during the period restructuring costs of £287,000 and legal costs in relation to litigation of £30,000.

#### Analysis of KPI's

Key performance indicators are designed to indicate how the company performs on key ratios. The company uses daily sales, gross margin percentage and cash flows as the key performance indicators which are most appropriate. The interaction of these factors on the company's sales revenues and margins are key and determine the overall level of profitability.

#### Key risks and uncertainties

The principal risks facing the company concern the macro economic environment and the value of the market for conservatories. Whilst the directors believe that the market will recover in the longer term, in the short term the value of the market continues to be impacted by consumer confidence. The slow upturn from recession and the resulting impact on the financial and housing markets continues to adversely affect this confidence, depressing the value of the market.

The company continues to manage its cost base in line with activity and is investing to introduce new value adding products into its current markets and entering into new markets, to manage risk

#### Research and development

The Company commits sufficient resources to research and development to ensure that it maintains its competitive position in the market

## Directors' report (continued)

#### **Directors**

The directors who held office during the period were as follows

M Price (resigned 15<sup>th</sup> June 2010) AWM Thomson B Malone (appointed 31<sup>st</sup> March 2010) S Lees (resigned 10<sup>th</sup> February 2010) I Thomson SJ Halford SE Howitt

Directors benefited from qualifying third party indemnity provisions in place during the financial year and at the date of this report

#### Policy on payment of suppliers

It is the Company's policy to agree payment terms with suppliers when orders are placed. Payments are made in accordance with these terms provided suppliers also comply with relevant terms and conditions. The Company does not apply any particular code. At the period end there were 49 days (2009 53 days) of purchases in trade creditors.

#### Employee involvement

The Company places great emphasis on consultation at all levels, where its policy is to encourage an open management style with frequent formal and informal discussions on all aspects of operations. To achieve this the Company utilises its Joint Consultative Committee. This Committee, which meets regularly, comprises of elected representatives and members of the management team. In addition, regular internal newsletters are distributed to employees by both electronic and traditional media.

#### Employment of disabled people

The Company's policy and practice is to encourage and assist the employment of disabled people, their recruitment, training, career development and promotion and the retention of employees who become disabled The operation of this policy is reviewed regularly

#### Political and charitable contributions

No political contributions were made during the period Donations to UK charities amounted to £1,325 (2009 £2.148)

#### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

#### **Auditors**

Pursuant to section 487 of the Companies Act 2006, the auditors will be re-appointed and KPMG LLP will therefore continue in office

By order of the board

I Thomson Director Enterprise Works
Salthill Road
Clitheroe
Lancashire
BB7 1PE

25 Rebnay 2011

## Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business (see note 1)

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



KPMG LLP St James' Square Manchester M2 6DS United Kingdom

## Independent auditors' report to the members of Ultraframe (UK) Limited

We have audited the financial statements of Ultraframe (UK) Limited for the year ended 31 October 2010 set out on pages 6 to 19 The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members to those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at <a href="https://www.frc.org.uk/apb/scope/UKNP">www.frc.org.uk/apb/scope/UKNP</a>

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31st October 2010 and of the its profit for the year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Independent auditors' report to the members of Ultraframe (UK) Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Nièda Prayle

Nicola Quayle (Senior Statutory Auditor)
for and on behalf of KPMG Audit LLP, Statutory Auditor
Chartered Accountants
St James' Square
Manchester
M2 6DS

28 February 2011

## Profit and loss account for the year ended 31 October 2010

|                                               |        | Year ended | 31 October | Year ended 31 ( | October  |
|-----------------------------------------------|--------|------------|------------|-----------------|----------|
|                                               |        | 2010       | 2010       | 2009            | 2009     |
|                                               | Note   | £000       | £000       | £000            | £000     |
| Turnover                                      | 1,2    |            | 29,658     |                 | 28,994   |
| Cost of sales                                 |        |            | (16,562)   |                 | (16,840) |
| Gross profit                                  |        |            | 13,096     |                 | 12,154   |
| Distribution costs                            |        |            | (2,380)    |                 | (2,403)  |
| Administrative expenses                       |        |            | (2,500)    |                 | (2,405)  |
| Normal                                        |        | (9,500)    |            | (9,836)         |          |
| Exceptional                                   | 4      | (317)      |            | (573)           |          |
| Exceptional                                   | 7      | (317)      |            | (373)           |          |
|                                               |        |            |            | <del></del>     |          |
|                                               |        |            | (9,817)    |                 | (10,409) |
|                                               |        |            |            |                 |          |
| Operating profit/( loss)                      |        |            | 899        |                 | (658)    |
| Profit on disposal of fixed assets            |        |            | -          |                 | 4        |
| Interest receivable and similar income        | 7      |            | 52         |                 | 907      |
| Interest payable and similar charges          | 8      |            | (137)      |                 | (91)     |
|                                               |        |            | ()         |                 | ζ γ      |
| D64 d                                         | ,      |            | 814        |                 | 162      |
| Profit on ordinary activities before taxation | 3<br>9 |            |            |                 |          |
| Taxation on profit on ordinary activities     | y      |            | (159)      |                 | (28)     |
|                                               |        |            |            |                 |          |
| Profit on ordinary activities after taxation  |        |            | 655        |                 | 134      |
|                                               |        |            |            |                 |          |

All amounts relate to continuing operations

The company had no recognised gains or losses other than those included within the profit and loss account above

Therefore, no separate statement of total recognised gains and losses has been prepared

The notes on pages 8 to 19 form part of the financial statements

# Balance Sheet as at 31 October 2010

|                                                         |      | 31 Octo            | ber 2010 | 31 Octo  | ober 2009 |
|---------------------------------------------------------|------|--------------------|----------|----------|-----------|
|                                                         | Note | £000               | £000     | £000     | £000      |
| Fixed assets                                            |      |                    |          |          |           |
| Tangible assets                                         | 10   |                    | 4,799    |          | 6,227     |
| Intangible assets                                       | 11   |                    | 1,750    |          | -         |
| Investment in subsidiaries                              | 12   |                    | -        |          | 150       |
|                                                         |      |                    |          |          |           |
|                                                         |      |                    | 6,549    |          | 6,377     |
| Current assets                                          |      |                    |          |          |           |
| Stocks                                                  | 13   | 2,125              |          | 1,860    |           |
| Debtors                                                 | 14   | 11,842             |          | 10,353   |           |
| Deferred tax asset                                      | 15   | 3,750              |          | 3,909    |           |
| Cash at bank and in hand                                |      | -                  |          | -        |           |
|                                                         |      | 10.010             |          | 16,122   |           |
| Creditors: amounts falling due within one year          | 16   | 17,717<br>(11,671) |          | (10,106) |           |
| Creators, amounts faming due within one year            | 10   |                    |          |          |           |
| Net current assets                                      |      |                    | 6,046    |          | 6,016     |
| Total assets less current liabilities                   |      |                    | 12,595   |          | 12,393    |
| Creditors. amounts falling due after more than one year | 17   |                    | -        |          | (134)     |
| Provisions for liabilities and charges                  | 18   |                    | (181)    |          | (500)     |
|                                                         |      |                    | 10.414   |          | 11,759    |
| Net assets                                              |      |                    | 12,414   |          |           |
|                                                         |      |                    |          |          |           |
| Capital and reserves                                    |      |                    |          |          | * * * *   |
| Called up share capital                                 | 20   |                    | 2,515    |          | 2,515     |
| Share premium account                                   | 21   |                    | 3,849    |          | 3,849     |
| Profit and loss account                                 | 21   |                    | 6,050    |          | 5,395     |
| Equity shareholders' funds                              |      |                    | 12,414   |          | 11,759    |
| mining out all all and a second                         |      |                    | ,        |          |           |
|                                                         |      |                    |          |          |           |

The notes on pages 8 to 19 form part of the financial statements

These financial statements were approved by the board of directors on 25 february 2011 and were signed on its behalf by

l Thomson Director

#### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention

The company is exempt by virtue of \$400 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the Company as an individual undertaking and not about its group.

Under Financial Reporting Standard 1, the Company is exempt from the requirement to prepare a cash flow statement on the grounds that its parent undertaking includes the Company in its own published consolidated financial statements

The directors have taken advantage of the exemption contained in Financial Reporting Standard 8, paragraph 3c and have not disclosed related party transactions with group companies as it is a wholly owned subsidiary of Latium Roofing Systems Limited The consolidated financial statements of this company can be obtained from the address given in note 26

The financial statements have been prepared on the going concern basis. The directors believe this to be appropriate for the following reasons

On 8 July 2010, the company's parent undertaking, Latium Roofing Systems ('LRS') entered into new funding arrangements with its existing lender ('BOS') These arrangements consist of

- a bank loan of £0 2m from Bank of Scotland ('BOS'), which is due for repayment in monthly instalments to March 2011,
- a group overdraft facility of £5 5m, made available by BOS to the Company for use by the company and its subsidiaries, and
- a term loan of £8 6m, which matures in October 2014

The overdraft facility has been made available on the basis of certain financial covenants. These covenants were complied with in the year to 31 October 2010, and have subsequently been complied with throughout the period to signing these accounts. The next scheduled review date for the overdraft facility is July 2011.

To support the renegotiation process the directors prepared detailed profit and cash flow forecasts for the LRS Group, including the Company, for the period to October 2014 These forecasts indicate that the current financial covenants will be met in the forthcoming year Based upon these forecasts, and current trading, the directors are satisfied that, for the foreseeable future, each company within the LRS Group can meet its working capital requirements and satisfy its funding habilities within the facilities currently available to it

The directors have further considered a number of sensitised forecasts to reflect the inherent uncertainty in the current economic climate. The directors are satisfied that on the stressed base case forecast there is sufficient flexibility in the overhead cost base and discretional spend to enable the Group, including the Company, to meet its working capital requirements and satisfy its funding liabilities.

#### Goodwill

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions since 1 January 1998 is capitalised Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life

#### 1 Accounting policies (continued)

#### Fixed assets and depreciation

Depreciation is provided to write off the cost or valuation, less the estimated residual value, of tangible fixed assets by instalments over their estimated useful economic lives as follows

Plant and machinery - 10% to 20% of cost Motor vehicles - 13% to 25% of cost Fixtures and fittings - 10% to 33% of cost

No depreciation is provided on freehold land and assets in the course of construction

#### Investments

Investments in subsidiary undertakings, associates and joint ventures are stated at cost

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account

#### Leases

Assets acquired under finance leases are capitalised and the outstanding future obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight-line basis over the period of the lease.

#### Pension costs

The Company contributes to employees' personal pension plans. All contributions shown in the profit and loss account relate to contributions to personal pension plans. Amounts are charged to the profit and loss account in the period in which the liability arises

#### Research and development expenditure

Expenditure on research and development is written off to the profit and loss account in the year in which it is incurred. Development expenditure is capitalised only where there is a clearly defined project, the expenditure is separately identifiable, the outcome of the project can be assessed with reasonable certainty, aggregate costs are expected to exceed related future sales and adequate resources exist to enable the project to be completed. Developments costs are amortised over 5 years

#### Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and net realisable value. Net realisable value is the amount at which it is expected that items of stock and work in progress may be disposed of without giving rise to either profit or loss in the period of sale.

#### Taxation

The charge for taxation is based on the profit for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is recognised, without discounting, in respect of all timing differences between the treatments of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required in Financial Reporting Standard 19

#### Turnover

Turnover is recognised on the despatch of goods. Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to third parties.

#### 1 Accounting policies (continued)

#### Warranty provision

The Company monitors product warranty issues and, where necessary, establishes provisions to meet expected future costs based upon historic failure rates and/or technical assessments of likely failure rates in the populations at risk. These estimates are reviewed each year. The most significant factor affecting existing provisions is the estimated failure rate.

#### Classification of financial instruments issued by the Company

Following the adoption of FRS 25, financial instruments issued by the Company are treated as equity (i.e. forming part of shareholders' funds) only to the extent that they meet the following two conditions

- they include no contractual obligations upon the Company to deliver cash or other financial assets or to exchange financial
  assets or financial liabilities with another party under conditions that are potentially unfavourable to the Company, and
- where the instrument will or may be settled in the Company's own equity instruments, it is either a non-derivative that
  includes no obligation to deliver a variable number of the Company's own equity instruments or is a derivative that will be
  settled by the Company's exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity
  instruments

To the extent that this definition is not met, the proceeds of issue are classified as a financial hability. Where the instrument so classified takes the legal form of the Company's own shares, the amounts presented in these financial statements for called up share capital and share premium account exclude amounts in relation to those shares

Finance payments associated with financial liabilities are dealt with as part of interest payable and similar charges Finance payments associated with financial instruments that are classified as part of shareholders' funds, are dealt with as appropriations in the reconciliation of movements in shareholders' funds

#### Guarantees policy

The Company has not adopted amendments to FRS 26 in relation to financial guarantee contracts which applied for periods commencing on or after 4 November 2006

Where the Company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its group, the Company considers these to be insurance arrangements, and accounts for them as such. In this respect, the Company treats the guarantee contract as a contingent liability until such time as it becomes probable that the Company will be required to make a payment under the guarantee.

The Company does not expect the amendments to have any impact on the financial statements

#### 2 Analysis of turnover

|                        | Year ended | Year ended |
|------------------------|------------|------------|
|                        | 31 October | 31 October |
|                        | 2010       | 2009       |
|                        | £000       | £000       |
| By geographical market |            |            |
| United Kingdom         | 28,814     | 28,124     |
| Europe                 | 799        | 858        |
| Other                  | 45         | 12         |
|                        | 20.659     | 28,994     |
|                        | 29,658     | 20,774     |
|                        |            |            |

The analysis of profit before ordinary taxation by activity has not been given as in the opinion of the directors such disclosure would be severely prejudicial to the interest of the Group

#### 3 Profit on ordinary activities before taxation

| Year ended<br>31 October<br>2009<br>£000<br>643<br>49<br>24<br>89<br>992 |
|--------------------------------------------------------------------------|
| 49<br>24<br>89                                                           |
| 49<br>24<br>89                                                           |
| 49<br>24<br>89                                                           |
| 24                                                                       |
| 89                                                                       |
| 89                                                                       |
|                                                                          |
|                                                                          |
| 992                                                                      |
|                                                                          |
| 1.511                                                                    |
| 1,511                                                                    |
| -                                                                        |
| 96                                                                       |
| 90                                                                       |
| -                                                                        |
|                                                                          |
|                                                                          |
| Year ended                                                               |
| 31 October                                                               |
| 2009                                                                     |
| £000                                                                     |
| 15                                                                       |
| 558                                                                      |
|                                                                          |
|                                                                          |

#### 5 Remuneration of directors

The emoluments, excluding pension contributions, of the highest paid director were £115,000 (2009 £180,000) and the Company made pension contributions to him of £10,000 (2009 £15,000) Retirement benefits are accruing to five directors under money purchase schemes (2009 six directors)

### 6 Staff numbers and costs

The average number of persons employed by the Company (including directors) during the period, analysed by category, was as follows

|                                                              | Year ended<br>31 October | Year ended<br>31 October |
|--------------------------------------------------------------|--------------------------|--------------------------|
|                                                              | 2010                     | 2009                     |
|                                                              | No                       | No                       |
| Manufacturing                                                | 145                      | 148                      |
| Administration                                               | 127                      | 119                      |
|                                                              | 272                      | 267                      |
|                                                              |                          |                          |
| The aggregate payroll costs of these persons were as follows |                          |                          |
|                                                              | Year ended               | Year ended               |
|                                                              | 31 October               | 31 October               |
|                                                              | 2010                     | 2009                     |
|                                                              | £000                     | £000                     |
| Wages and salaries                                           | 6,404                    | 6,201                    |
| Social security costs                                        | 571                      | 570                      |
| Other pension costs (see note 25)                            | 211                      | 215                      |
|                                                              |                          |                          |
|                                                              | 7,186                    | 6,986                    |
|                                                              |                          | <del></del>              |
| 7 Interest receivable and similar income                     |                          |                          |
|                                                              | Year ended               | Year ended               |
|                                                              | 31 October               | 31 October               |
|                                                              | 2009                     | 2009                     |
|                                                              | £000                     | £000                     |
| On cash deposits                                             | _                        | 11                       |
| Exchange gain                                                | 52                       | 896                      |
|                                                              | 52                       | 907                      |
|                                                              |                          | 501                      |
|                                                              | <del></del>              |                          |
| 8 Interest payable and similar charges                       |                          |                          |
|                                                              | 2010                     | 2009                     |
|                                                              | £000                     | £000                     |
| On bank loans and overdrafts                                 | 137                      | 91                       |
|                                                              | 137                      | 91                       |
|                                                              |                          |                          |

#### 9 Taxation

### (a) Analysis of credit in period

| Current tax UK corporation tax on profits for the period                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                               | 2010<br>£000 | 2009<br>£000 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------|--------------|
| Total current tax                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Current tax                                                                   |              |              |
| Total current tax  Deferred tax Origination and reversal of timing differences Origination and reversal of timing differences Adjustment in respect of previous periods Effect of change in tax rate on opening balances  Taxation on Profit/ (Loss) on ordinary activities  (b) Factors affecting the tax charge for the period  2010 2009 2000 £000  Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  228 45  Effects of Expenses not deductible for tax purposes 23 48 Qualifying depreciation in excess of capital allowances Profit on sale of qualifying fixed assets 1 (1) Uircheved trading losses 23 (36) (1099) Profit on sale of qualifying fixed assets 1 (1) Uircheved trading losses 230 231 Movements in short term timing differences 30393 (214) Adjustments to tax charge in respect of previous periods |                                                                               | -            | -            |
| Deferred tax Origination and reversal of timing differences Adjustment in respect of previous periods Effect of change in tax rate on opening balances  Taxation on Profit/ (Loss) on ordinary activities  159 28  Taxation on Profit/ (Loss) on ordinary activities  159 28  (b) Factors affecting the tax charge for the period  2010 2009 2000 2000 2000 Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%) 228 45  Effects of Expenses not deductible for tax purposes 23 48 Qualifying depreciation in excess of capital allowances (36) (109) Profit on sale of qualifying fixed assets - (1) Unrelieved trading losses 230 231 Movements in short term timing differences (393) Adjustments to tax charge in respect of previous periods                                                                               | Adjustment in respect of previous periods                                     | •            | -            |
| Deferred tax Origination and reversal of timing differences Adjustment in respect of previous periods Effect of change in tax rate on opening balances  Taxation on Profit/ (Loss) on ordinary activities  159 28  Taxation on Profit/ (Loss) on ordinary activities  159 28  (b) Factors affecting the tax charge for the period  2010 2009 2000 2000 2000 Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%) 228 45  Effects of Expenses not deductible for tax purposes 23 48 Qualifying depreciation in excess of capital allowances (36) (109) Profit on sale of qualifying fixed assets - (1) Unrelieved trading losses 23 Movements in short term timing differences (393) Adjustments to tax charge in respect of previous periods (52)                                                                               |                                                                               |              | <del></del>  |
| Origination and reversal of timing differences Adjustment in respect of previous periods                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Total current tax                                                             | -            | -            |
| Adjustment in respect of previous periods  Effect of change in tax rate on opening balances  Taxation on Profit/ (Loss) on ordinary activities  (b) Factors affecting the tax charge for the period  2010 2009 £0000 £0000  Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Expenses not deductible for tax purposes (2009 28%)  Expenses not deductible for tax purposes (36) (109) Profit on sale of qualifying fixed assets - (1) Unrelieved trading losses (393) (214) Adjustments to tax charge in respect of previous periods (52) -                                                                                                                                                                                                                                                                                | Deferred tax                                                                  |              |              |
| Effect of change in tax rate on opening balances  Taxation on Profit/ (Loss) on ordinary activities  (b) Factors affecting the tax charge for the period  2010 2009 £0000 £0000  Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Expenses not deductible for tax purposes  Expenses not deductible for tax purposes  Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Untrelieved trading losses  Adjustments to tax charge in respect of previous periods  159  28  2010 2009  2009  2009  2009  2000  218  45  45  45  45  47  48  49  40  40  40  40  40  40  40  40  40                                                                                                                                                                                            |                                                                               | 159          | 28           |
| Taxation on Profit/ (Loss) on ordinary activities  (b) Factors affecting the tax charge for the period  2010 2009 £000 £000  Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Effects of  Expenses not deductible for tax purposes Qualifying depreciation in excess of capital allowances (36) (109) Profit on sale of qualifying fixed assets 1 (1) Unrelieved trading losses 230 231 Movements in short term timing differences (393) (214) Adjustments to tax charge in respect of previous periods (52) -                                                                                                                                                                                                                                                                                                             |                                                                               | -            | -            |
| (b) Factors affecting the tax charge for the period  2010 2009 £0000 £0000  Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Expenses not deductible for tax purposes Qualifying depreciation in excess of capital allowances Profit on sale of qualifying fixed assets Unrelieved trading losses  Movements in short term timing differences (393) (214) Adjustments to tax charge in respect of previous periods                                                                                                                                                                                                                                                                                                                                                                                                         | Effect of change in tax rate on opening balances                              | -            | -            |
| (b) Factors affecting the tax charge for the period  2010 2009 £0000 £0000  Profit on ordinary activities before taxation  814 162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Expenses not deductible for tax purposes Qualifying depreciation in excess of capital allowances Profit on sale of qualifying fixed assets Unrelieved trading losses  Movements in short term timing differences (393) (214) Adjustments to tax charge in respect of previous periods                                                                                                                                                                                                                                                                                                                                                                                                         | Tayation on Profit (I oss) on ordinary activities                             | 160          | 28           |
| Profit on ordinary activities before taxation  814  162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Expenses not deductible for tax purposes Qualifying depreciation in excess of capital allowances (36)  Profit on sale of qualifying fixed assets Unrelieved trading losses Movements in short term timing differences Adjustments to tax charge in respect of previous periods  2010 2029 2030 228  45  45  610 228  48  Qualifying depreciation in excess of capital allowances (36) (109) 231  48  Capital differences (393) (214)  Adjustments to tax charge in respect of previous periods                                                                                                                                                                                                                                                                           | 1 axadon on 1 tono (15035) on ordinary activities                             |              | 20           |
| Profit on ordinary activities before taxation  814  162  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Expenses not deductible for tax purposes  Expenses not deductible for tax purposes  Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Unrelieved trading losses  Movements in short term timing differences  Adjustments to tax charge in respect of previous periods  £000  £000  £000  £000  £000  £000  228  45  66)  (109)  Profit on sale of qualifying fixed assets  - (1)  Unrelieved trading losses  (36)  (37)  (214)  Adjustments to tax charge in respect of previous periods                                                                                                                                                                                                                               | (b) Factors affecting the tax charge for the period                           |              |              |
| Profit on ordinary activities before taxation  UK corporation tax on the profit for the period on ordinary activities at 28% (2009 28%)  Expenses not deductible for tax purposes  Expenses not deductible for tax purposes  Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Unrelieved trading losses  Movements in short term timing differences  Adjustments to tax charge in respect of previous periods  162  228  45  228  45  210  (109)  230  231  48  (36)  (109)  230  231  49  241  251  261  270  281  291  291  291  291  291  291  291                                                                                                                                                                                                                                                                                                                    |                                                                               | 2010         | 2009         |
| UK corporation tax on the profit for the period on ordinary activities at 28%  (2009 28%)  Effects of  Expenses not deductible for tax purposes  Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Unrelieved trading losses  Movements in short term timing differences  Adjustments to tax charge in respect of previous periods  228  45  45  (109)  231  (109)  231  (393)  (214)  Adjustments to tax charge in respect of previous periods                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                               | £000         | £000         |
| (2009 28%)  Effects of  Expenses not deductible for tax purposes  Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Unrelieved trading losses  Movements in short term timing differences  Adjustments to tax charge in respect of previous periods  228  48  (109)  (109)   (1)  (214)  (393)  (214)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Profit on ordinary activities before taxation                                 | 814          | 162          |
| (2009 28%)  Effects of  Expenses not deductible for tax purposes  Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Unrelieved trading losses  Movements in short term timing differences  Adjustments to tax charge in respect of previous periods  228  48  (109)  (109)   (1)  (214)  (393)  (214)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | UK corporation tax on the profit for the period on ordinary activities at 28% |              |              |
| Expenses not deductible for tax purposes  Qualifying depreciation in excess of capital allowances  Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Unrelieved trading losses  Movements in short term timing differences  Adjustments to tax charge in respect of previous periods  23  48  (109)  - (1)  (23  48  (36)  (109)  - (1)  (23)  (214)  Adjustments to tax charge in respect of previous periods                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                               | 228          | 45           |
| Qualifying depreciation in excess of capital allowances  Profit on sale of qualifying fixed assets  Unrelieved trading losses  Movements in short term timing differences  Adjustments to tax charge in respect of previous periods  (36) (109)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Effects of                                                                    |              |              |
| Profit on sale of qualifying fixed assets Unrelieved trading losses 230 231 Movements in short term timing differences Adjustments to tax charge in respect of previous periods (52) -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                               | 23           | 48           |
| Unrelieved trading losses 230 231  Movements in short term timing differences (393) (214)  Adjustments to tax charge in respect of previous periods (52) -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                               | (36)         | (109)        |
| Movements in short term timing differences (393) (214) Adjustments to tax charge in respect of previous periods (52) -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                               | -            |              |
| Adjustments to tax charge in respect of previous periods (52) -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                               | ·            |              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                               | ` '          | (214)        |
| Current tax charge for period                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Adjustments to tax charge in respect of previous periods                      | (52)         | -            |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Current tax charge for period                                                 |              |              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                               |              |              |

The emergency budget on 22 June 2010 announced that the UK corporation tax rate will reduce from 28% to 24% over a period of 4 years from 2011. The first reduction in the UK corporation tax rate from 28% to 27% was substantively enacted on 20 July 2010 and will be effective from 1 April 2011. This will reduce the company's future current tax charge accordingly

13

| 10 Tangible fixed a | assets | 1 | xed | fix | le | it | ang | Т | l | 1( |  |
|---------------------|--------|---|-----|-----|----|----|-----|---|---|----|--|
|---------------------|--------|---|-----|-----|----|----|-----|---|---|----|--|

| 10 Tangible fixed assets        |                           |                             |                     |                           |         |
|---------------------------------|---------------------------|-----------------------------|---------------------|---------------------------|---------|
|                                 | Plant<br>and<br>machinery | Fixtures<br>and<br>fittings | Motor<br>vehicles   | Assets under construction | Total   |
|                                 | £000                      | £000                        | £000                | £000                      | £000    |
| Cost or valuation               |                           |                             |                     |                           |         |
| At beginning of period          | 26,405                    | 3,213                       | 647                 | 1,518                     | 31,783  |
| Additions                       | 1,021                     | 40                          | 15                  | (243)                     | 833     |
| Re-classification (note 11)     | -                         | -                           | -                   | (1,032)                   | (1,032) |
| At 31 October 2010              | 27,426                    | 3,253                       | 662                 | 243                       | 31,584  |
| Depreciation                    |                           |                             |                     | <del></del>               |         |
| At beginning of period          | 22,037                    | 2,943                       | 576                 | -                         | 25,556  |
| Charge for the period           | 1,119                     | 83                          | 27                  |                           | 1,229   |
| At 31 October 2010              | 23,156                    | 3,026                       | 603                 | <del>-</del>              | 26,785  |
| Net book value                  |                           |                             |                     |                           |         |
| At 31 October 2010              | 4,270                     | 227                         | 59                  | 243                       | 4,799   |
| At 31 October 2009              | 4,368                     | 270                         | 71                  | 1,518                     | 6,227   |
| 11 Intangible fixed assets      |                           | _                           |                     |                           |         |
|                                 |                           | D                           | evelopment<br>costs | Goodwill<br>£000          | Total   |
| Cost                            |                           |                             |                     |                           |         |
| At 31 October 2009<br>Additions |                           |                             | 506                 | -<br>476                  | 982     |
| Re-classification (note 10)     |                           |                             | 1,032               | -                         | 1,032   |
| At 31 October 2010              |                           |                             | 1,538               | 476                       | 2,014   |
|                                 |                           |                             |                     |                           |         |
| Amortisation At 31 October 2009 |                           |                             |                     |                           |         |
| Charge for the period           |                           |                             | 172                 | 92                        | 264     |
| At 31 October 2010              |                           |                             | 172                 | 92                        | 264     |
| Net book value                  |                           |                             |                     |                           |         |
| At 31 October 2010              |                           |                             | 1,366               | 384                       | 1,750   |
| At 31 October 2009              |                           |                             | -                   | -                         | -       |

| 12 | Investment | S |
|----|------------|---|
|----|------------|---|

| 12 Investments                                 |                                                                    |                                         |                                                 |
|------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------|
|                                                |                                                                    | Shares in                               | Total                                           |
|                                                |                                                                    | Group                                   |                                                 |
|                                                |                                                                    | Undertaking                             |                                                 |
|                                                |                                                                    | 0003                                    | £000                                            |
| Cost                                           |                                                                    |                                         |                                                 |
| At beginning of period                         |                                                                    | 150                                     | 150                                             |
| Additions                                      |                                                                    | -                                       | •                                               |
| At end of year                                 |                                                                    | 150                                     | 150                                             |
| Provisions                                     |                                                                    |                                         |                                                 |
| At beginning of period                         |                                                                    | _                                       | _                                               |
| Amortisation                                   |                                                                    | (150)                                   | (150)                                           |
| At end of year                                 |                                                                    | (150)                                   | (150)                                           |
| ·                                              |                                                                    |                                         |                                                 |
| Net book value                                 |                                                                    |                                         |                                                 |
| At 31 October 2010                             |                                                                    | -                                       | -                                               |
| At 31 October 2009                             |                                                                    | 150                                     | 150                                             |
| The principal company in which the Company's i | nterest at the year end is more the<br>Country of<br>incorporation | an 20% are as follo  Principal activity | ws<br>Class and<br>percentage<br>of shares held |
| Ultraframe Composites Limited                  | England                                                            | Trading Company                         | Ordinary 70%                                    |
| 13 Stocks                                      |                                                                    |                                         |                                                 |
|                                                |                                                                    |                                         |                                                 |
|                                                |                                                                    | 2010<br>£000                            | 2009<br>£000                                    |
| Raw materials and consumables                  |                                                                    | 1,867                                   | 1,704                                           |
| Work in progress                               |                                                                    | 258                                     | 156                                             |
|                                                |                                                                    | 2,125                                   | 1,860                                           |
|                                                |                                                                    |                                         |                                                 |

#### 14 Debtors

|                                                                                     | 2010   | 2009   |
|-------------------------------------------------------------------------------------|--------|--------|
|                                                                                     | £000   | £000   |
|                                                                                     |        | 2000   |
| Trade debtors                                                                       | 5,638  | 5,575  |
| Amounts owed by group undertakings                                                  | 2,964  | 1,960  |
| Amounts owed by related party                                                       | 2,850  | 2,381  |
| Prepayments and accrued income                                                      | 384    | 427    |
| Other debtors                                                                       | 6      | 10     |
|                                                                                     | 11.040 | 10.363 |
|                                                                                     | 11,842 | 10,353 |
|                                                                                     |        |        |
| 15 Deferred tax asset                                                               |        |        |
| The elements of deferred tax are as follows                                         |        |        |
|                                                                                     | 2010   | 2009   |
|                                                                                     | £000   | £000   |
| Difference between accumulated depreciation and amortisation and capital allowances | 368    | 363    |
| Short term and other timing differences                                             | 269    | 663    |
| Losses and other deductions                                                         | 3,113  | 2,883  |
|                                                                                     |        |        |

Management are satisfied that the deferred tax asset is recoverable based on their detailed forecasts of future trading

## 16 Creditors: amounts falling due within one year

|                                    | 2010        | 2009   |
|------------------------------------|-------------|--------|
|                                    | £000        | £000   |
| Bank overdraft                     | 1,295       | 255    |
| Bank loan due within one year      | 13          | 118    |
| Payments received in advance       | 6           | 8      |
| Trade creditors                    | 5,243       | 4,698  |
| Amounts owed to fellow subsidiary  | ·           |        |
| undertaking                        | 3,486       | 3,486  |
| Other taxation and social security | 1,002       | 413    |
| Other creditors                    | 30          | -      |
| Accruais and deferred income       | 596         | 1,128  |
|                                    | <del></del> |        |
|                                    | 11,671      | 10,106 |
|                                    |             |        |

| 17 Creditors: amounts falling due after more | than one year |
|----------------------------------------------|---------------|
|----------------------------------------------|---------------|

|                                           | 2010 | 2009 |
|-------------------------------------------|------|------|
|                                           | 0003 | £000 |
| Bank loans                                | -    | 134  |
|                                           |      |      |
|                                           | •    | 134  |
|                                           |      |      |
|                                           |      |      |
| 18 Provisions for liabilities and charges |      |      |

|                            | Dilapidations<br>£000 | Total<br>£000 |
|----------------------------|-----------------------|---------------|
| At beginning of period     | 500                   | 500           |
| Utilised during the period | (46)                  | (46)          |
| Released during the period | (273)                 | (273)         |
|                            | <del></del>           |               |
| At 31 October 2010         | 181                   | 181           |
|                            |                       |               |

#### 19 Acquisitions

On 23 March 2010 the company acquired certain trade and assets of TNCC UK Ltd in relation to sales of roof products. Details of the net assets acquired are as follows,

|                                                           | Book value and<br>fair value<br>£000 |
|-----------------------------------------------------------|--------------------------------------|
| Net assets at acquisition  Consideration – wavier of debt | (476)                                |
| Goodwill (see note 11)                                    | 476                                  |
|                                                           |                                      |

The resulting goodwill was capitalised and will be written off over 5 years. The reasons for selecting that period are due to the nature of assets acquired

| 20 Called up share capital |
|----------------------------|
|----------------------------|

| 20 Caned up snare capital                                     |         |               |             |
|---------------------------------------------------------------|---------|---------------|-------------|
|                                                               |         | 2010          | 2009        |
|                                                               |         | £000          | £000        |
| Authorised                                                    |         | 2000          | 2000        |
| Ordinary shares of £1 each                                    |         | 2,600         | 2,600       |
| •                                                             |         |               |             |
| Allowed a Ball and Charles                                    |         |               | <del></del> |
| Allotted, called up and fully paid Ordinary shares of £1 each |         | 2.515         | 2.515       |
| Ordinary snares of £1 each                                    |         | 2,515         | 2,515       |
|                                                               |         |               |             |
|                                                               |         |               |             |
|                                                               |         |               |             |
| 21 Reserves                                                   |         |               |             |
|                                                               | Share   | Profit and    | Total       |
|                                                               | premium | Loss          | 20.0.       |
|                                                               | account | Account       |             |
|                                                               | £000    | £000          | £000        |
|                                                               |         |               |             |
| At beginning of period                                        | 3,849   | 5,395         | 9,244       |
| Profit for the financial period                               | -       | 655           | 655         |
|                                                               |         |               |             |
| At 31 October 2010                                            | 3,849   | 6,050         | 9,899       |
|                                                               |         |               |             |
|                                                               |         |               |             |
|                                                               |         |               |             |
| 22 Reconciliation of movement in shareholders' funds          |         |               |             |
| 22 Reconciliation of movement in snateholders funds           |         |               |             |
|                                                               |         | 2010          | 2009        |
|                                                               |         | £000          | £000        |
| Shareholders' funds at beginning of period                    |         | 11.750        | 10,947      |
| Profit for the financial period                               |         | 11,759<br>655 | 10,947      |
| Contribution from parent                                      |         | 033           | 678         |
| Common a cut per cut                                          |         | -             | 0,0         |
|                                                               |         |               | 11.550      |
| Closing shareholders' funds                                   |         | 12,414        | 11,759      |
|                                                               |         |               |             |
|                                                               |         |               |             |

#### 23 Contingent liabilities

The Company's bankers have issued a guarantee in favour of Customs and Excise up to a limit of £160,000 (2009 £160,000) for payment of duties, taxes, levies and similar amounts. The Company's bankers have recourse to the Company for recovery of this amount

The Company is party to banking facilities for certain members of the Latium Roofing Systems group of companies arranged by Halifax Bank Of Scotland Plc The Company and certain other members of the Latium Roofing Systems Limited group of companies have provided security to Halifax Bank Of Scotland in the form of a fixed and floating charge and an unlimited intercompany composite cross guarantee as part of these arrangements At 31 October 2010 the total bank debt outstanding was £13,632,239 (2009 £13,827,501) Further details are set out in note 1

#### 24 Commitments

Annual commitments under non-cancellable operating leases are as follows.

|                                                                                   | 2010               |       | 2009               |         |
|-----------------------------------------------------------------------------------|--------------------|-------|--------------------|---------|
|                                                                                   | Land and buildings | Other | Land and buildings | Other - |
|                                                                                   | £000               | £000  | £000               | £000    |
| Operating Lease expires within a year Operating Leases which expire in the second | 800                | -     | •                  | -       |
| to fifth years inclusive                                                          |                    | 67    | 889                | 192     |
|                                                                                   | 800                | 67    | 889                | 192     |
|                                                                                   |                    |       |                    |         |

#### 25 Pension scheme

The Company contributes to employee personal pension plans. All contributions shown in the profit and loss account relate to contributions to personal pension plans. Amounts are charged to the profit and loss account in the period in which the liability arises and amounted to £211,000 (2009 £215,000) of which £nil (2009 £nil) is included in accruals at the period end

#### 26 Ultimate parent company and parent undertaking of larger group of which the company is a member

The company is a subsidiary undertaking of Latium Roofing Systems Limited registered in England and Wales

The largest group in which the results of the company are incorporated is that headed by Latium Plastics Enterprises Limited, the ultimate parent company, incorporated in England. The smallest group in which the accounts are consolidated are those of Latium Roofing Systems Limited.

The consolidated financial statements of Latium Roofing Systems Limited are available to the public and may be obtained from the Company Secretary, Enterprise Works, Salthill Rd, Clitheroe, BB7 1PE

The consolidated financial statements of Latium Plastics Enterprises Limited are available to the public and may be obtained from the Company Secretary, Bow Chambers, 8 Tib Lane, Manchester, M2 4JB