BODYCOTE (CHELTENHAM) LIMITED

COMPANY REGISTRATION NO. 1760832

REPORT AND ACCOUNTS

YEAR ENDED 31 DECEMBER 1995



Report of the Directors

The directors submit their report and the audited accounts of the company for the year ended 31 December 1995.

Principal Activity

The principal activity of the company is that of sub-contract heat treatment of metal components.

Business Review,

A summary of the results of the year's trading is given on page 5 of the accounts.

The directors consider the profit achieved on ordinary activities before taxation and the state of affairs of the company to be satisfactory.

Dividends

The directors recommend that a dividend of £141,900 be paid, which leaves a profit of £64,727 to be added to retained profits.

<u>Future Developments</u>

The company will continue to improve those services relating to its principal activity.

Research and Development

Product improvement and development is an ongoing process, the costs of which are written off in the year in which they are incurred.

Tangible Fixed Assets

In the opinion of the directors, the difference between the market value of the company's interest in land and buildings and the amount at which it is shown in the accounts is not material. Changes in the amount of tangible fixed assets are shown in note 8 to the accounts.

Report of the Directors (continued)

Directors

The directors who served during the year were:

J Chesworth	J C Dwek
B Ellis	R M Green
M Hallas	Professor T Bell
M A Wilton	P C Lee

Messrs J Chesworth, J C Dwek, R M Green, M Hallas and M A Wilton are also directors of the ultimate holding company, Bodycote International plc, and their interests in the share capital of group companies are shown in the directors' report of that company. The interests of the remaining directors in the shares of the ultimate holding company, Bodycote International plc, are set out below:

	At 31 December 1995		At I Janu	iary 1995
	Beneficial	Options	Beneficial	Options
B Ellis	40,000	75,000	-	95,000
Professor T Bell	5,000	-	5,000	-
P C Lee	5,200	15,000	-	25,000

The above options were granted under the terms of the Bodycote International Senior Executive Share Option Scheme and the Bodycote International Executive Share Option Scheme 1994, and are exercisable between 30 May 1998 and 28 November 2004 at prices between 161.5p and 309p per share.

By Order of the Board

C Griffiths Secretary

140 Kingsway MANCHESTER M19 1BB

18 April 1996

Statement of Directors' Responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that year. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

Report of the Auditors - KPMG

to the Members of Bodycote (Cheltenham) Limited

We have audited the accounts on pages 5 to 12.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relating to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants Registered Auditors

Profit & Loss Account for the year ended 31 December 1995

	Notes	1995 £	1994 £
Turnover	1	1,187,313	1,152,102
Cost of sales		642,096	553,049
Gross Profit		545,217	599,053
Other operating expenses	2	213,276	207,139
Operating Profit		331,941	391,914
Interest payable	3	29,328	35,310
Profit on ordinary activities before taxation	4	302,613	356,604
Tax on profit on ordinary activities	7	95,986	90,261
Profit on ordinary activities after taxation		206,627	266,343
Proposed dividends		141,900	167,200
Retained profit for the financial year		64,727	99,143
Retained profit at 1 January		734,026	634,883
Retained profit at 31 December		798,753	734,026

The accompanying notes are an integral part of this profit and loss account.

The results for the current and preceding years relate wholly to continuing activities.

There have been no recognised gains or losses other than the profit for the current and preceding years.

Reconciliation of movements in shareholders' funds	£	£
Profit for the financial year	206,627	266,343
Proposed dividends	141,900	167,200
Net addition to shareholders' funds	64,727	99,143
Shareholders' funds at 1 January	734,028	634,885
Shareholders' funds at 31 December	798,755	734,028

Balance Sheet as at 31 December 1995

Current Assets	52,178
Ntooko 11 '10 00'/ 20 265	
Stocks 9 29,907 30,365 Debtors 10 332,001 364,965	
Cash at bank and in hand 138 160	
362,046 395,490 Creditors	
Amounts falling due within one year 11 953,760 621,415	
Net Current Liabilities (591,714)	25,925)
Total Assets less Current Liabilities 1,136,680 1,02	26,253
Creditors	
Amounts falling due after one year 11 144,125 1	44,125
	82,128
Provision for Liabilities & Charges Deferred taxation 12 193,800 1	48,100
798,755	34,028
Capital & Reserves Called up share capital 13 2	2
	34,026
798,755	34,028

Approved by the board of directors on 18 April 1996 and signed on its behalf by:-

J Chesworth Director

The accompanying notes are an integral part of this balance sheet.

Accounting Policies

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the accounts.

Accounting Convention

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

Turnover

Turnover represents amounts receivable for goods sold, excluding value added tax.

Tangible Fixed Assets

Tangible fixed assets are stated at cost or at valuation. Depreciation is provided on a straight line basis at the following annual rates:-

Land	NIL
Buildings	2%
Plant & machinery	5 - 10%
Fixtures, fittings & equipment	10 - 20%
Motor Vehicles	25%

Stock

Stock is valued at the lower of cost and net realisable value.

Deferred Taxation

Provision is made under the liability method for taxation deferred by all timing differences except to the extent that there is a reasonable probability that the liability will not crystallise in the foreseeable future.

Research & Development

Research and development costs are written off as incurred.

Leasing

Operating lease rentals are charged to the profit and loss account as incurred.

Pension costs

Contributions are charged against profits so as to spread the cost of pensions over the employees working lives.

Notes on the Accounts

1. **Turnover**

This is attributable to the principal activity of the company. A geographical analysis of turnover is given below:-

	1995 £	1994 £
United Kingdom Eire	1,187,313	1,143,462
Life	-	8,640

Included in turnover are sales to fellow group undertakings of £41,284 (1994: £34,758).

2.	Other operating expenses	£	£
	Selling and distribution costs	39,476	40,558
	Administrative expenses	175,695	170,014
	Other operating income	(1,895)	(3,433)
		213,276	207,139
3.	Interest payable	£	£
	Payable on bank balance	11,328	17,310
	Payable on intergroup loan	18,000	18,000
		29,328	35,310
4.	Profit on ordinary activities before taxation The profit is stated after charging/(crediting): Directors' emoluments incl pension contributions Depreciation Hire charges Auditors' remuneration - audit Auditors' remuneration - non-audit Profit on sale of fixed assets	\$\frac{\xxxxxx}{34,770} \\ 101,852 \\ 14,305 \\ 2,100 \\ 750 \\ (1,895)	\$33,558 106,955 14,838 1,410 690
5.	Directors' Emoluments	£	£
	Emoluments	32,715	31,676
	Pension contributions	2,085	1,882
	Chairman's emoluments	Nil	Nil
	Emoluments of highest paid director	32,715	31,676

Notes on the Accounts /Cont'd

5.	Directors' Emoluments /Cont'd		
	Directors' emoluments were within the following ranges:	1995 Number	1994 Number
	£0 - £5,000 £30,001 - £35,000	7	7 1
6.	Employees		
	The average number of persons employed during the period was:-	Number	Number
	Office and management Production and sales	3 14	3 12
		<u>17</u>	15
	Total employee costs were :	£	£
	Wages and salaries Social security costs Other pension costs	261,897 20,902 8,100	230,364 18,871 6,035
	,	290,899	255,270
7.	Tax on profit on ordinary activities		
	The charge for tax comprises	£	£
	Corporation tax at 33% (1994 : 33%) Adjustment to previous year Deferred taxation	51,100 (814) 45,700	100,900 (23,339) 12,700
		95,986	90,261

Notes on the Accounts /Cont'd

Tangible Fixed Assets	Land & Buildings Freehold £	Plant & Machinery	Fixtures Fittings & Equipment	Total
Cost	•	*	æ	£
	416 588	1 127 040	111 460	1 665 000
Additions	,			1,665,990
Disposals	-	(43,325)	-	585,923 (43,325)
31 December 1995	419,810	1,649,379	139,399	2,208,588
Depreciation				
1 January 1995	21,906	326,695	65.211	413,812
Charge for the year	8,311	79,484		101,852
Disposals		(35,470)	-	(35,470)
31 December 1995	30,217	370,709	79,268	480,194
Net book value				
31 December 1995	389,593	1,278,670	60,131	1,728,394
31 December 1994	394,682	811,245	46,251	1,252,178
Stocks Raw materials			1995 £ 29,907	1994 £ 30,365
Debtors Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income			£ 279,953 9,093 31,074 11,881 332,001	\$ 350,995 3,991 1,014 8,965 364,965
	Cost 1 January 1995 Additions Disposals 31 December 1995 Depreciation 1 January 1995 Charge for the year Disposals 31 December 1995 Net book value 31 December 1995 31 December 1994 Stocks Raw materials Debtors Trade debtors Amounts owed by group undertakings Other debtors	Cost 1 January 1995 416,588 Additions 3,222 Disposals - 31 December 1995 419,810 Depreciation 1 January 1995 21,906 Charge for the year 8,311 Disposals - 31 December 1995 30,217 Net book value 31 December 1995 389,593 31 December 1994 394,682 Stocks Raw materials Debtors Trade debtors Amounts owed by group undertakings Other debtors Cost Allo,588 Additions 3,222 21,906 Charge for the year 8,311 Disposals - 30,217 Net book value 31 December 1995 389,593 Stocks Trade debtors Amounts owed by group undertakings Other debtors	Buildings Freehold	Buildings Freehold

	<u>Notes</u>	on the Accou	uts /Cont'd		
11.	Creditors Amounts falling due within or	ne year		1995 £	1994 £
	Bank overdraft			441 420	205.042
	Trade creditors			441,429	205,843
	Amounts owed to group underta	kinos		131,959 14,501	77,357
	Proposed dividends	85		14,900	17,266 167,200
	Corporation tax			51,100	100,200
	Other taxes and social security			7,503	47,049
	Accruals and deferred income			165,368	5,800
			_		
				953,760	621,415
	Amounts falling due after one	WAGE	=		
	Amounts owed to group underta	•		144 106	144 105
	1 miounts owed to group underta	kmg5	=	144,125	144,125
	The amount provided and full po				
	Accelerated capital allowances	Amo 1995 £ 193,800	unt provided 1994 £ 148,100	Full poten 1995 £ 202,600	1994 £
13.	Accelerated capital allowances Share capital	1995 £	1994 £	1995 £	1994 £
13.	-	1995 £	1994 £	1995 £ 202,600 ———————————————————————————————————	1994 £ 153,000
13.	Share capital	1995 £	1994 £	1995 £ 202,600 1995 £	1994 £ 153,000 1994 £
13.	Share capital Authorised Ordinary Shares of £1 each	1995 £	1994 £	1995 £ 202,600 ———————————————————————————————————	1994 £ 153,000
13.	Share capital Authorised	1995 £	1994 £	1995 £ 202,600 1995 £	1994 £ 153,000 1994 £
13. 14.	Share capital Authorised Ordinary Shares of £1 each Called up and fully paid	1995 £ 193,800	1994 £ 148,100	1995 £ 202,600 1995 £	1994 £ 153,000 1994 £
	Share capital Authorised Ordinary Shares of £1 each Called up and fully paid Ordinary Shares of £1 each Financial Commitments Capital expenditure not provide	1995 £ 193,800	1994 £ 148,100	1995 £ 202,600 1995 £ 100,000 2	1994 £ 153,000 1994 £ 100,000
	Share capital Authorised Ordinary Shares of £1 each Called up and fully paid Ordinary Shares of £1 each	1995 £ 193,800	1994 £ 148,100	1995 £ 202,600 1995 £ 100,000	1994 £ 153,000 1994 £ 100,000

Lease Commitments

The company had commitments for payments under operating leases in respect of plant and equipment as follows:-

	1995 £	1994 £
Within 12 months Between 2 - 5 years	8,652	7,540 666
	8,652	8,206

Notes on the Accounts /Cont'd

15. <u>Pension Commitments</u>

Pensions for employees are provided through the Bodycote Group Pension Scheme. This scheme is of the defined benefit type and the pension costs are assessed with the advice of qualified actuaries using the projected unit method and the attained age method. Actuarial information on the scheme is disclosed in the accounts of the ultimate parent company, Bodycote International plc.

16. <u>Contingent Liabilities</u>

The company has a contingent liability under interlocking guarantees given to National Westminster Bank plc and Midland Bank plc covering certain group companies.

17. <u>Ultimate Holding Company</u>

The ultimate holding company is Bodycote International plc, a company incorporated in England and Wales. Copies of the group accounts may be obtained from The Secretary, Bodycote International plc, 140 Kingsway, Manchester, M19 1BB.

18. <u>Cash Flow Statement</u>

Under Financial Reporting Standard 1, the company is exempt from the requirement to prepare a cash flow statement on the grounds that its ultimate holding company has published a group cash flow statement.