FINANCIAL STATEMENTS

30th September, 1995

Registered No: 01746743

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> Rabinsony Gale & Car REGISTERED AUDITORS 1 LITCHDON STREET, BARNSTAPLE, DEVON EX32 8ND.

FINANCIAL STATEMENTS

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| CONTENTS | PAGES |
|-------------------------|-------|
| Directors' Report | 1 |
| Auditors' Report | 2 |
| Accounting Policies | 3 |
| Profit and Loss Account | 4 |
| Balance Sheet | 5 |
| Notes | 6 - 8 |

DIRECTORS' REPORT

The Directors have pleasure in submitting their annual report and financial statements for the year ended 30th September, 1995

Description of the Directors' Responsibilities

Company Law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonably prudent; The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Activities

The principal activity of the company continues to be that of retailers of Pine Furniture

Results and Dividends

The results for the year are given in the profit and loss account on page 4

The Directors do not recommend payment of a dividend

Fixed assets

The information relating to fixed assets is given in note 7 to the financial statements

Directors

The Directors and their interests in the share capital of the company throughout the year were as follows:

| | | | £1 Ordinary 1995 | Shares 1994 |
|-------------|------|-----|---------------------|----------------|
| | Mead | Esq | 1 | 1 |
| $_{ m L}$. | Mead | Mrs | 1 | 1 |

Auditors

In accordance with an Elective Resolution passed the 8th November, 1995 the Auditors Messrs Robinson Gale & Co are to continue in office.

By Order of the Board

G. Mead Esq

24th January, 1996

AUDITORS' REPORT TO THE MEMBERS

We have audited the financial statements on pages 3 to 8 which have been prepared under the historical cost convention and the accounting policies set out on page 3.

Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our findings and opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30th September, 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

15th March, 1996

Robinson Gale & Co

1 Litchdon Street Barnstaple North Devon

Registered Auditors

ACCOUNTING POLICIES

Accounting Convention

The financial statements have been prepared under the historical cost convention, and in accordance with s226 of, and schedule 4 to, the Companies Act 1985

<u>Turnover</u>

Turnover represents the amounts invoiced in respect of goods and services supplied to customers and is stated net of VAT

Fixed Assets and Depreciation

Depreciation is provided by the company to write off the cost of tangible fixed assets over their estimed useful economic lives as follows:

> Fixtures and Fittings 15% reducing balance Motor Vehicles

25% reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value

Taxation

The charge for taxation is based on the results for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an asset or liability will crystalise in the forseeable future

PROFIT AND LOSS ACCOUNT

for the year ended 30th September 1995

| <u>]</u> | Notes | <u>1995</u> | 1994 |
|---------------------------|------------|-------------|---------|
| Turnover | 1 | 781031 | 910467 |
| Cost of Sales | | 453753 | 553691 |
| Gross Profit | | 327278 | 356776 |
| Administrative Expenses | | 293664 | 320434 |
| Trading Profit | 2 | 33614 | 36342 |
| Interest Payable | 5 | 4952 | 7865 |
| | | 28662 | 28477 |
| Exceptional Item | | - | (22500) |
| Profit on Ordinary Activi | ties | | |
| before taxation | CICS | 28662 | 5977 |
| Tax on Ordinary Activitie | s 6 | 6955 | 6953 |
| Retained Profit/(Loss) fo | r the year | 21707 | (976) |

BALANCE SHRET

as at 30th September 1995

| | Notes | 1995 | <u>1994</u> |
|---|--------|---------------------------------|----------------------------------|
| FIXED ASSETS | | | |
| Tangible Assets | 7 | 25764 | 30741 |
| CURRENT ASSETS | | | |
| Stocks Debtors Cash at Bank and In Hand | 8 9 | 104098 5555 400 110053 | 101093 22271 400 123764 |
| CREDITORS | | | |
| Due within one year | 10 | 226684 (116631) | 267079 (143315) |
| | | (90867) | (112574) ===== |
| CAPITAL AND RESERVES | | | |
| Called up Share Capital | 11 | 2 | 2 |
| Profit and Loss Account | 12 | (90869) | (112576) |
| · . | | (90867) | (112574) |

Moend

NOTES

, (forming part of the financial statements)

1. ANALYSIS OF TURNOVER

All turnover is derived in the United Kingdom from the Company's principal activity $% \left(1\right) =\left(1\right) +\left(1\right)$

| 2. | TRADING PROFIT | 1995 | <u>1994</u> |
|----|--|---------------------------|---------------------------|
| | Trading Profit as stated after charging: Auditors remuneration Depreciation Profit on Sale of Fixed Assets | 500 7728 - | 500 9666 311 |
| 3. | STAFF COSTS | | |
| | Wages and Salaries Social Security Costs | 105694 12268 117962 | 131758 13112 144870 |
| 4. | DIRECTORS' EMOLUMENTS | | |
| | Included in the above are amounts paid to the directors as follows | 25000 | 32000 |
| 5. | INTEREST PAYABLE | | |
| | Interest on bank loans, overdrafts and other loans repayable within five years | 4952 | 7865 |
| 6. | TAX ON PROFIT ON ORDINARY ACTIVITIES | | |
| | Corporation Tax at 25% | 6955 | 6953 |

NOTES (continued)

(forming part of the financial statements)

| 7. | TANGIBLE FIXED ASSETS | Fixtures & Fittings | Motor Vehicles | Total |
|----|---|---------------------|-------------------|---------------|
| | Cost | | | |
| | As at 1st October, 1994 Additions | 6585 2751 | 71681 | 78266 2751 |
| | Disposals | | | |
| | As at 30th Sept, 1995 | 9336 | 71681 | 81017 |
| | Depreciation | | | |
| | As at 1st October, 1994 Charge for the year | 2888 967 | 44637 6761 | 47525 7728 |
| | Disposal | _ | | |
| | As at 30th Sept, 1995 | 3855 | 51398 | 55253 |
| | Net Book Value | | | |
| | As at 30th Sept, 1995 | 5481 | 20283 | 25764 |
| | As at 30th Sept, 1994 | 3697 | 27044 | 30741 |
| 8. | STOCKS | | 1995 | 1994 |
| | Goods for re-sale | | 104098 | 101093 |
| 9. | DEBTORS | | 1995 | 1994 |
| | Corporation Tax | | 3255 | 3255 |
| | Prepayments and Accrued Inco | me | 2300 | 19016 |
| | | | 5555 | 22271 |
| 10 | CREDITORS | | 1995 | 1994 |
| | Amounts falling due within o | ne year | 1999 | 1334 |
| | Bank Loans and Overdrafts | | 80023 | 97966 |
| | Trade Creditors Other Taxes and Social Secur | ity | 42792 10702 | 64774 7418 |
| | Other Creditors | • | 9500 | 11000 |
| | Accruals and Deferred Income Directors Loan | | 4230 72482 | 5600 73368 |
| | Corporation Tax | | 6955 | 6953 |
| | | | 226684 | 267079 |

NOTES (continued)

(forming part of the financial statements)

| 11. | CALLED UP SHARE CAPITAL | Authorised | Issued/Fully Paid |
|-----|--|------------|--------------------------|
| | Ordinary Shares of £1 each | 100 | 2 (1994 2) |
| 12. | RESERVES | | |
| | Profit and Loss Account: | | |
| | Loss as at 1st October, 1 Profit for the year | 994 | (112576) <u>21707</u> |
| | Loss as at 30th September | , 1995 | (90869) |

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH SEPTEMBER 1995

| | | 1995 | | <u>1994</u> |
|--|--|--------|---|-------------|
| TURNOVER | | 781031 | | 910467 |
| COST OF SALES | | | | |
| Opening Stock Purchases Less Closing Stock | 101093 456758 557851 104098 | 453753 | 93872 560912 654784 101093 | 553691 |
| GROSS PROFIT | | 327278 | | 356776 |
| EXPENSES | | | | |
| Salaries and Wages Directors Remuneration Pension Contributions Carriage and Delivery Rent and Rates Motor Expenses Travelling Expenses Telephone Printing and Stationery Postage Repairs and Renewals Advertising General Expenses Audit and Accountancy Insurances Heat and Light Loan Interest Bank Charges and Interest Credit Card Charges Legal and Professional Fees Depreciation Interest on Overdue Tax Pension Contributions | 93541 25000 5500 5500 92339 7155 267 3220 1470 290 2285 25871 1029 3063 8424 5046 3660 3758 8886 84 7728 | 298616 | 112870 32000 579 88351 8677 245 4920 1253 230 378 30069 1492 3000 5211 4948 1531 10151 10317 1223 9355 1499 | 328299 |
| NET PROFIT for the year | | 28662 | | 28477 |