COMPANY REGISTRATION NUMBER 01742817

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

TUESDAY



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FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

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OFFICERS AND PROFESSIONAL ADVISERS

The board of directors A Gamble

N P Jarvis M P Leverton M C Reeve J G Sharman

Company secretary M C Reeve

Registered office Barron Way

Roundswell Business Park

Barnstaple Devon **EX31 3TT**

Auditor Old Mill Audit LLP

Chartered Accountants & Statutory Auditor

The Old Mill Park Road **Shepton Mallet**

Somerset **BA4 5BS**

Bankers Lloyds TSB Commercial

2nd Floor

234 High Street

Exeter Devon EX4 3ZB

THE DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 2011

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 December 2011

Principal activities and business review

The company's principal activity during the year was the design, manufacture and merchandising of corrugated packaging

2011 saw a substantial increase in the company's turnover, partially due to higher selling prices but also due to an increase in volumes. Turnover increased from £11,701,771 to £13,844,461, an increase of 18%. As in 2009 and 2010 the increase in the price of paper led to substantial increases in the price of corrugated board, a consequence of the necessity to retain business in a competitive market place meant that for the second consecutive year the margin fell from 22.3% in 2010 to 21.1% in 2011.

The fall in margin in 2011 magnified the need for the directors to tightly control the costs of the operation. By doing so the reduction in margin was more than offset by increased turnover and strict adherence to budgets by all members of the team resulted in a pre-tax profit of £301,461. Substantial personnel costs of £99,980 were incurred during the year in order to restructure the management team, these one off charges impacted the profitability in 2011.

Innovation in design continued to be a focus of the company Silver and Bronze Starpack structural design awards were accomplished. Other notable achievements were gaining Asda approved status and FSC accreditation.

The directors monitor the performance of the company by preparing annual budgets in advance and using a number of financial key performance indicators, including

- > Average selling price per 1000m2 rose by 11%
- > Turnover on a daily basis of £54,938 (2010 £46,436)
- > Personnel costs as a % of turnover of 15 01% (2010 15 47%)
- > Transport as % of turnover
- > Debtors days
- > Monthly cashflow

Results and dividends

The profit for the year, after taxation, amounted to £253,389 The directors have not recommended a dividend

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31 DECEMBER 2011

Financial risk management objectives and policies

The company finances its operations through a mixture of retained profits and an invoice discounting facility and, where necessary to fund capital expenditure programmes, through bank borrowings and hire purchase

The directors' objectives are to

- retain sufficient liquid funds to enable the company to meet its day to day obligations as they fall due whilst maximising returns on surplus funds,
- manage the company's exposure to fluctuating interest rates when considering financing options for new equipment, and
- match the repayment schedule of any external borrowings or overdrafts with the expected future cash flows from the company's trading activities

Hedging instruments are not used by the company

Business risks

The principal business risks faced by the company are market competition, fluctuating raw materials prices and customer payments

Directors

The directors who served the company during the year were as follows

A Gamble

C A Gamble

N P Jarvis

M P Leverton

M C Reeve

J G Sharman

C A Gamble resigned as a director on 30 September 2011

Directors' insurance

The company has paid for legal liability insurance for directors and officers

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31 DECEMBER 2011

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

Signed by order of the directors

M C Reeve

Approved by the directors on 16/4/2012

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ATLAS PACKAGING LIMITED

YEAR ENDED 31 DECEMBER 2011

We have audited the financial statements of Atlas Packaging Limited for the year ended 31 December 2011 which comprise the Profit and Loss Account, Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 to 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ATLAS PACKAGING LIMITED (continued)

YEAR ENDED 31 DECEMBER 2011

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

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ANDREW MOORE (Senior Statutory Auditor)
For and on behalf of
OLD MILL AUDIT LLP
Chartered Accountants & Statutory Auditor

The Old Mill Park Road Shepton Mallet Somerset BA4 5BS

18 April 2012

PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 DECEMBER 2011

	Note	2011 £	2010 £
Turnover	2	13,844,461	11,701,771
Cost of sales		(10,923,147)	(9,091,496)
Gross profit		2,921,314	2,610,275
Administrative expenses		(2,520,706)	(2,164,147)
Operating profit	3	400,608	446,128
Profit/(loss) on disposal of fixed assets	6	51,499	(7,823)
Interest payable and similar charges	7	(150,646)	(159,370)
Profit on ordinary activities before taxation		301,461	278,935
Tax on profit on ordinary activities	8	(48,072)	(80,845)
Profit for the financial year		253,389	198,090

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

The notes on pages 9 to 19 form part of these financial statements

BALANCE SHEET

31 DECEMBER 2011

		201	1	201	0
	Note	£	£	£	£
Fixed assets					
Tangible assets	9		2,851,687		2,626,563
Current assets					
Stocks	10	482,950		416,371	
Debtors	11	4,068,377		3,838,899	
Cash at bank and in hand		4,387		243	
		4,555,714		4,255,513	
Creditors: Amounts falling due					
within one year	12	5,023,926		4,706,427	
Net current liabilities			(468,212)		(450,914)
Total assets less current liabilities			2,383,475		2,175,649
Creditors: Amounts falling due after	r				
more than one year	13		713,707		846,675
Provisions for liabilities					
Deferred taxation	15		144,842		96,770
Government grants	16		39,333		_
			1,485,593		1,232,204
Capital and reserves					
Called-up equity share capital	19		525,000		525,000
Share premium account	20		337,500		337,500
Profit and loss account	21		623,093		369,704
Shareholders' funds	22		1,485,593		1,232,204

These financial statements were approved by the directors and authorised for issue on Bur April 2012. and are signed on their behalf by

A Gamble Director

Company Registration Number 01742817

The notes on pages 9 to 19 form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

1. Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention

Going concern

The company has net current liabilities and funds its working capital needs through an invoice discounting facility. The company has traded within this facility during the year and the directors consider this to be adequate

The directors have reviewed the current and future position of the company Considering the current economic environment, the directors have taken steps to manage costs within the business, through enhancing financial controls, reducing staff costs, and taking steps to negotiate better prices for cardboard from suppliers. New customers have been won, enhancing both the quality and volume of orders

Budgets and forecasts have been prepared taking these elements into account, which project continued profitability for the coming year Performance to date has been in excess of budget expectations and the directors have no reason to believe that this will not continue for the foreseeable future The company continues to meet all of its financial obligations and the directors expect it to continue to do so. Taking these factors into account, the directors believe it is appropriate to prepare accounts on on a going concern basis

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement

Turnover

The turnover shown in the profit and loss account represents amounts receivable during the year, exclusive of Value Added Tax Revenue is recognised on the despatch of goods

Fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset, net of anticipated disposal proceeds, over the useful economic life of that asset as follows

Plant & equipment Computer equipment - 5% - 8 3% straight line

33 3% straight line

Fixtures & fittings

- 10% - 33 3% straight line

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

1. Accounting policies (continued)

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is computed on selling price less average gross profit margin

Net realisable value is based on estimated selling price less the estimated cost of disposal

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account at a constant rate of charge on the balance of capital repayments outstanding.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Pension costs

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year. The assets of the scheme are held separately from those of the company in an independently administered fund.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more or a right to pay less tax in the future have occurred by the balance sheet date with certain limited exceptions

Deferred tax is calculated on an undiscounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

1 Accounting policies (continued)

Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity

Deferred government grants

Deferred government grants in respect of capital expenditure are treated as deferred income and are credited to the profit and loss account over the estimated useful life of the assets to which they relate

2 Turnover

The turnover and profit before tax are attributable to the one principal activity of the company An analysis of turnover is given below

	2011	2010
	£	£
United Kingdom	13,796,030	11,669,638
Overseas	48,431	32,133
	13,844,461	11,701,771

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

3. Operating profit

Operating profit is stated after charging/(crediting)

	2011	2010
	£	£
Amortisation of government grants re fixed assets	(667)	-
Depreciation of owned fixed assets	131,888	89,999
Depreciation of assets held under hire purchase		
agreements	155,153	144,212
Auditor's remuneration		
- as auditor	11,000	11,000
- for other services	3,950	9,550
Operating lease costs		
- Plant and equipment	216,206	183,782
- Other	383,547	391,279
Net loss/(profit) on foreign currency translation	926	(838)

Auditor's fees

The fees charged by the auditor can be further analysed under the following headings for services rendered

2011	2010
£	£
11,000	11,000
1,700	8,300
1,250	1,250
1,000	
14,950	20,550
	£ 11,000 1,700 1,250 1,000

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

4.	Particulars o	f emplovees
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The average number of staff employed by the company during the financial year amounted to

	2011	2010
	No	No
Number of production staff	71	59
Number of selling, administrative and management		
staff	27	28
	<u>98</u>	<u>87</u>
The aggregate payroll costs of the above were		
	2011	2010
	£	£
Wages and salaries	1,906,711	1,980,060
Social security costs	171,111	185,486
	2,077,822	2,165,546

5. Directors' remuneration

The directors' aggregate remuneration in respect of qualifying services were

Aggregate remuneration	2011 £ 	2010 £ 354,803
Remuneration of highest paid director:	2011	2010
		2010
	£	ž.
Total remuneration (excluding pension contributions)	_	112,500

There were no directors accruing benefits under the company pension schemes during the period

6 Profit/loss on disposal of fixed assets

	2011	2010
	£	£
Profit/(loss) on disposal of fixed assets	51,499	<u>(7,823)</u>

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

7.	Interest payable and similar charge	es			
	Interest payable on bank borrowing Finance charges		2011 £ 58,961 91,685		2010 £ 59,002 100,368
			150,646		159,370
8.	Taxation on ordinary activities				
	(a) Analysis of charge in the year				
		2011		2010	
		£	£	£	£
	Deferred tax				
	Origination and reversal of timing dif	fferences (note 15)			
	Capital allowances	6,308		47,864	
	Losses	41,764		32,981	
	Total deferred tax (note 15)		48,072		80,845

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of $26\,49\%$ (2010-28%)

	2011 £	2010 £
Profit on ordinary activities before taxation	301,461	278,935
Profit on ordinary activities by rate of tax	79,857	78,102
Expenses not deductible for tax purposes	4,053	2,771
Capital allowances for period in excess of		
depreciation	(49,953)	(47,863)
Utilisation of tax losses	(35,531)	(33,010)
Sundry tax adjusting items	1,574	·
Total current tax (note 8(a))		-

(c) Factors that may affect future tax charges

The company had corporation tax losses carried forward at the year end of approximately £0 8m (2010 - £0 9m) for utilitisation in future periods

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

9. Tangible fixed assets

	Plant & equipment	Computer equipment	Fixtures & fittings £	Total £
Cost				
At 1 January 2011	3,718,104	129,054	253,455	4,100,613
Additions	362,686	39,129	160,352	562,167
Disposals	(197,889)			(197,889)
At 31 December 2011	3,882,901	168,183	413,807	4,464,891
Depreciation				
At 1 January 2011	1,196,165	114,195	163,690	1,474,050
Charge for the year	244,807	16,225	26,010	287,042
On disposals	(147,888)		_	(147,888)
At 31 December 2011	1,293,084	130,420	189,700	1,613,204
Net book value				
At 31 December 2011	2,589,817	37,763	224,107	2,851,687
At 31 December 2010	2,521,939	14,859	89,765	2,626,563

Hire purchase agreements

Included within the net book value of £2,851,687 is £2,035,324 (2010 - £2,076,318) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £155,153 (2010 - £144,212)

10. Stocks

	2011	2010
	£	£
Finished goods	482,950	<u>416,371</u>

Stock of £200,000 is subject to an asset finance arrangement linked to an invoice discounting facility.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

11. Debtors

	2011 £	2010 £
Trade debtors	2,663,164	2,844,391
Amounts owed by group undertakings	1,129,416	703,651
Other debtors	3,557	_
Prepayments and accrued income	272,240	290,857
	4,068,377	3,838,899

The trade debtors are subject to an invoice discounting facility

12. Creditors: Amounts falling due within one year

2011	2010
£	£
2,258,025	2,215,825
2,100,038	1,893,754
75,622	58,537
165,322	153,665
372,110	302,881
425	9,925
52,384	71,840
5,023,926	4,706,427
	£ 2,258,025 2,100,038 75,622 165,322 372,110 425 52,384

Included within overdrafts is an amount of £2,252,362 (2010 £2,214,831) representing funds drawn down in advance from an invoice discounting facility

The following liabilities disclosed under creditors falling due within one year are secured by the company

	2011	2010
	£	£
Overdrafts	2,258,025	2,215,825
Hire purchase agreements	372,110	302,881
	2,630,135	2,518,706

In respect of overdrafts, the company has provided security to the company's lenders by way of fixed and floating charges over the company's assets

The invoice discounting facility is secured on book debts and stock

There is an unlimited group guarantee and set-off agreement in place

The hire purchase liabilities are secured on the assets to which they relate

A debenture, secured by a fixed and floating charge over the assets of the company, has been created on behalf of Spirit Packaging Limited, the ultimate parent company

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

13.	Creditors:	Amounts falling	g due after	more than one year
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	2011	2010
	£	£
Hire purchase agreements	713,707	<u>846,675</u>

The following liabilities disclosed under creditors falling due after more than one year are secured by the company.

	2011	2010
	£	£
Hire purchase agreements	713,707	846,675
		

The hire purchase liabilities are secured on the assets to which they relate

14 Commitments under hire purchase agreements

Future commitments under hire purchase agreements are as follows

	2011	2010
	£	£
Amounts payable within 1 year	372,110	302,881
Amounts payable between 1 and 2 years	353,627	317,400
Amounts payable between 3 and 5 years	360,080	529,275
	1,085,817	1,149,556

15. Deferred taxation

The movement in the deferred taxation provision during the year was

	2011	2010
	£	£
Provision brought forward	96,770	15,925
Profit and loss account movement arising during the		
year	48,072	80,845
Provision carried forward	144,842	96,770

The provision for deferred taxation consists of the tax effect of timing differences in respect of

	2011	2010
	£	£
Excess of taxation allowances over depr	eciation on	
fixed assets	373,604	367,296
Tax losses available	(228,762)	(270,526)
	144,842	96,770

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

16 Government grants

	2011 £	2010 £
Received and receivable: Receivable during year	40,000	
At 31 December 2011	40,000	
Amortisation: Credit to profit and loss account	667	-
At 31 December 2011	<u>667</u>	
Net balance at 31 December 2011	39,333	

17. Commitments under operating leases

At 31 December 2011 the company had annual commitments under non-cancellable operating leases as set out below

	2011		2010	
	Land and buildings £	Other Items £	Land and buildings £	Other Items £
Operating leases which expire				
Within I year	-	27,989	22,000	27,708
Within 2 to 5 years	86,000	174,892	50,000	154,259
After more than 5 years	349,708		308,220	-
	435,708	202,881	380,220	181,967

18. Related party transactions

During the year the company made purchases of rent, building expenses, interest and consultancy services totalling £510,230 (2010 £522,351) from Kat-O-Log Limited, a company controlled by a director, A Gamble At the year end, a balance of £NiI (2010 £NiI) was owed to Kat-O-Log Limited

19. Share capital

Allotted, called up and fully paid:

	2011		2010	
	No	£	No	£
12,500 Ordinary shares of £1 each	12,500	12,500	12,500	12,500
250,000 Ordinary A shares of £1 each	250,000	250,000	250,000	250,000
262,500 Ordinary B shares of £1 each	262,500	262,500	262,500	<u>262,500</u>
	525,000	525,000	525,000	525,000

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2011

20 Share premium account

There was no movement on the share premium account during the financial year

21. Profit and loss account

	2011	2010	
	£	£	
Balance brought forward	369,704	171,614	
Profit for the financial year	253,389	198,090	
Balance carried forward	623,093	369,704	

22 Reconciliation of movements in shareholders' funds

	2011	2010
	£	£
Profit for the financial year	253,389	198,090
Opening shareholders' funds	1,232,204	1,034,114
Closing shareholders' funds	1,485,593	1,232,204

23. Ultimate parent company

The parent company is Westcountry Packaging Limited, a company incorporated in England and Wales The ultimate parent company is Spirit Packaging Limited, a company incorporated in England and Wales

Controlling party

The company had no ultimate controlling party throughout the year

ATLAS PACKAGING LIMITED MANAGEMENT INFORMATION YEAR ENDED 31 DECEMBER 2011

The following pages do not form part of the statutory financial statements which are the subject of the independent auditor's report on pages 5 to 6