Abbreviated accounts

for the year ended 31 December 2012

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28/03/2013 COMPANIES HOUSE

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Director's report for the year ended 31 December 2012

The director presents his report and the accounts for the year ended 31 December 2012

Principal activity and review of the business

The principal activity of the company is that of wholesalers of plastic and laminated products

Business review

The director would report that the year to 31 December 2012 was a difficult one for the company, although turnover increased by 10% year on year. The launch of the 2011-2014 product range ensures that the company is suitably placed to meet the challenges of a continuing difficult market place in the forthcoming year.

The market for the company's products has been affected by a reduction in both public sector spending and a reduction in refurbishment expenditure in the private sector

Despite the difficult current economic factors affecting the industry in which the company operates, the company has maintained its position in the market place. The group continues to invest in new products and successfully bring them to market in readiness for 2013. Coupled with additional developments in local inventory holding and customer services, the director believes this will result in improved results for the future.

This continued investment by the group will allow the company to seek further growth in turnover in 2013, although the director is aware of the challenging conditions in the market place

The constant innovations in products for the market allows the director to remain confident regarding the future prospects for the business

Results and dividends

The results for the year are set out on page 4

The director does not recommend payment of a final dividend

Financial risk management objectives and policies

Credit Risk

The company's credit risk is attributable to trade debtors. The company has a policy aimed at reducing the risk of losses arising from the failure of its customers. The company monitors its customers in an attempt to reduce the company's exposure to bad debts and maximise sales potential.

Currency Exchange Risk

The company makes both purchases from and sales to the Eurozone and is therefore exposed to a currency risk. The currency risk is managed by the company and its parent undertaking to ensure that it remains competitive in the UK market.

Liquidity Risk

The company has the support of its parent undertaking to allow it to manage cash balances and liquidity risk

Director

The director who served during the year is as stated below

Director's report for the year ended 31 December 2012

continued

B Mazzola

Statement of director's responsibilities

The director is responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the director is required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the director is aware

- the director has taken all the steps that he ought to have taken to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Auditors

Davis Bonley are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006

This report was approved by the Board on Harch 20, 2013 and signed on its behalf by

AMMULLA B. Mazzola

Director

Independent auditors' report to Abet Limited under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages 4 to 13 together with the financial statements of Abet Limited for the year ended 31 December 2012 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of the director and the auditors

The director is responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with that provision

Andrew Simon Davis (senior statutory auditor)
For and on behalf of Davis Bonley
Chartered Accountants and
Registered Auditors

Northside House Mount Pleasant Barnet Herts EN4 9EE

Abet Limited

Abbreviated profit and loss account for the year ended 31 December 2012

| | | Continuing operations | |
|--|-------|-------------------------|-------------------------|
| | | 2012 | 2011 |
| | Notes | £ | £ |
| Turnover | | 8,045,656 | 7,317,122 |
| Gross profit | | 903,126 | 1,207,834 |
| Distribution costs Administrative expenses | | (71,610) (1,400,944) | (43,781) (1,203,783) |
| Operating loss | 2 | (569,428) | (39,730) |
| Other interest receivable and | | | |
| sımılar ıncome | 4 | 40 | 370 |
| Interest payable and similar charges | 5 | (5,920) | (964) |
| Loss on ordinary | | | |
| activities before taxation | | (575,308) | (40,324) |
| Tax on loss on ordinary activities | | - | - |
| Loss for the year | 14 | (575,308) | (40,324) |
| Retained profit brought forward | | 1,306,758 | 1,347,082 |
| Retained profit carried forward | | 731,450 | 1,306,758 |
| | | | |

There are no recognised gains or losses other than the profit or loss for the above two financial years

Abbreviated balance sheet as at 31 December 2012

| | | 20 |)12 | 2011 | |
|--------------------------------|-------|-------------|-------------|-------------|-----------|
| | Notes | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 8 | | 1,594,326 | | 1,613,477 |
| Current assets | | | | | |
| Stocks | 9 | 2,711,255 | | 2,372,179 | |
| Debtors | 10 | 3,974,283 | | 3,389,343 | |
| Cash at bank and in hand | | 67,985 | | (2,167) | |
| | | 6,753,523 | | 5,759,355 | |
| Creditors: amounts falling | | | | | |
| due within one year | 11 | (4,979,738) | | (5,066,074) | |
| Net current assets | | | 1,773,785 | | 693,281 |
| Total assets less current | | | | | |
| liabilities | | | 3,368,111 | | 2,306,758 |
| Creditors: amounts falling due | | | | | |
| after more than one year | 12 | | (1,636,661) | | |
| Net | | | 1 721 460 | | 0.006.550 |
| Net assets | | | 1,731,450 | | 2,306,758 |
| Capital and reserves | | | | | |
| Called up share capital | 13 | | 1,000,000 | | 1,000,000 |
| Profit and loss account | 14 | | 731,450 | | 1,306,758 |
| Shareholders' funds | 15 | | 1,731,450 | | 2,306,758 |
| | | | | | |

These abbreviated accounts have been prepared in accordance with the special provisions of Section 445(3) of the Companies Act 2006 relating to medium-sized companies

The abbreviated accounts were approved by the Board on March 20, 2013 and signed on its behalf by Liberty

B. Mazzola

Director

Registration number 1727866

Cash flow statement for the year ended 31 December 2012

| | Notes | 2012 £ | 2011 £ |
|---|----------------|---|-----------|
| Reconciliation of operating loss to net | | | |
| cash outflow from operating activities | | | |
| Operating loss | | (569,428) | (39,730) |
| Depreciation | | 69,600 | 71,367 |
| (Increase) in stocks | | (339,076) | (655,031) |
| (Increase) in debtors | | (584,940) | (985,405) |
| (Decrease) in creditors | | (910,241) | 1,671,516 |
| Net cash outflow from operating activities | | (2,334,085) | 62,717 |
| Cash flow statement | | | |
| Net cash outflow from operating activities | | (2,334,085) | 62,717 |
| Returns on investments and servicing of finance | 17 | (5,880) | (594) |
| Capital expenditure | 17 | (50,410) | (57,566) |
| | | (2,390,375) | 4,557 |
| Financing | 17 | 2,460,566 | - |
| Increase in cash in the year | | 70,191 | 4,557 |
| Reconciliation of net cash flow to movement in net | debt (Note 18) | | |
| Increase in cash in the year | | 70,191 | 4,557 |
| Cash outflow from decrease in debts and lease financing | ıg | (2,460,566) | - |
| Change in net debt resulting from cash flows | | (2,390,375) | 4,557 |
| Net debt at 1 January 2012 | | (2,167) | (6,724) |
| Net debt at 31 December 2012 | | (2,392,542) | (2,167) |
| | | ======================================= | |

Notes to the abbreviated financial statements for the year ended 31 December 2012

1. Accounting policies

1.1. Accounting convention

The accounts are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board

1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year

1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows

Land and buildings

Straight line over fifty years

Warehouse equipment

20% Straight Line

Fixtures, fittings

and equipment

15%/20% Straight Line

Motor vehicles

- 25% Straight Line

Computer

equipment

20% Straight Line

1.4. Stock

Stock is valued at the lower of cost and net realisable value

1.5. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year

1.6. Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less tax at a future date

Deferred tax assets are recognised only to the extent that the director considers that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

1.7. Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the Profit and Loss account.

Notes to the abbreviated financial statements for the year ended 31 December 2012

continued

| 2. | Operating loss | 2012 | 2011 |
|----|--|-------------------|-----------------|
| | Operating loss is stated after charging | £ | £ |
| | Depreciation and other amounts written off tangible assets Net foreign exchange loss | 72,600 66,636 | 75,641 - |
| | Auditors' remuneration (Note 3) | 16,000 | 16,000 |
| | and after crediting | | |
| | Profit on disposal of tangible fixed assets | 3,000 | 4,274 |
| 2 | And discount on the second sec | | |
| 3. | Auditors' remuneration | 2012 | 2011 |
| | | £ | £ |
| | Auditors' remuneration - audit of the financial statements | <u>16,000</u> | 16,000 |
| 4. | Interest receivable and similar income | 2012 | 2011 |
| | | £ | £ |
| | Other interest | <u>40</u> | 370 |
| | | | |
| 5. | Interest payable and similar charges | 2012 £ | 2011 £ |
| | Interest payable on loans < 1 yr | £ 5,920 | x 964 |
| | | | |

Notes to the abbreviated financial statements for the year ended 31 December 2012

continued

6. Employees

| Number of employees The average monthly numbers of employees (including the director) during the year were | 2012 | 2011 |
|--|-----------|---------|
| Office and Management | 10 | 9 |
| Production and Sales | 7 | 8 |
| | <u>17</u> | 17 |
| Employment costs | 2012 | 2011 |
| | £ | £ |
| Wages and salaries | 517,918 | 500,337 |
| Social security costs | 72,037 | 66,735 |
| Pension costs-other operating charge | 31,423 | 32,804 |
| | 621,378 | 599,876 |
| | <u> </u> | |

7. Pension costs

The company operates a defined contribution pension scheme in respect of employees. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £31,423 (2011 - £32,804)

Abet Limited

Notes to the abbreviated financial statements for the year ended 31 December 2012

continued

| 8. | Tangible fixed assets | freehold | Warehouse i | _ | Motor vehicles | Computer equipment | Total |
|-----|-------------------------|---------------|-------------|---------------|-------------------|-----------------------|-----------|
| | | £ | £ | £ | £ | £ | £ |
| | Cost | | | | 1.16.050 | 50 (51 | 0.450.050 |
| | At 1 January 2012 | 2,046,186 | | 65,807 | 146,059 | = | 2,478,078 |
| | Additions | - | 34,925 | 4,710 | 12,610 | • | 53,410 |
| | Disposals | | | | (36,211) |) <u>-</u> | (36,211) |
| | At 31 December 2012 | 2,046,186 | 182,280 | 70,517 | 122,458 | 73,836 | 2,495,277 |
| | Depreciation | | | | | | |
| | At 1 January 2012 | 522,382 | 128,849 | 54,482 | 97,013 | 61,875 | 864,601 |
| | On disposals | - | · - | - | (36,211) |) - | (36,211) |
| | Charge for the year | 35,981 | 9,229 | 1,886 | 22,029 | 3,436 | 72,561 |
| | At 31 December 2012 | 558,363 | 138,078 | 56,368 | 82,831 | 65,311 | 900,951 |
| | Net book values | | | - | | | |
| | At 31 December 2012 | 1,487,823 | 44,202 | 14,149 | 39,627 | 8,525 | 1,594,326 |
| | At 31 December 2011 | 1,523,804 | 18,506 | 11,325 | 49,046 | 10,796 | 1,613,477 |
| | | | | === | | | |
| 9. | Stocks | | | | | 2012 £ | 2011 £ |
| | Finished goods and good | ls for resale | | | | 2,711,255 | 2,372,179 |
| 10. | Debtors | | | | | 2012 £ | 2011 £ |
| | Trade debtors | | | | | 3,775,058 | 3,218,258 |
| | Other debtors | | | | | 77,638 | 60,823 |
| | Prepayments and accrue | d income | | | | 121,587 | 110,262 |
| | | | | | | 3,974,283 | 3,389,343 |

Notes to the abbreviated financial statements for the year ended 31 December 2012

continued

| 11. | Creditors: amounts falling due within one year | 2012 £ | 2011 £ |
|-----|--|-------------|-----------|
| | Loan from parent company | 823,905 | _ |
| | Trade creditors | 121,851 | 154,448 |
| | Amounts owed to group undertaking | 3,714,969 | 4,515,811 |
| | Corporation tax | 2,562 | 2,562 |
| | Other taxes and social security costs | 247,782 | 321,197 |
| | Accruals and deferred income | 68,669 | 72,056 |
| | | 4,979,738 | 5,066,074 |
| 12. | Creditors: amounts falling due | 2012 | 2011 |
| | after more than one year | £ | £ |
| | Loan from parent company | 1,636,661 | |
| 13. | Share capital | 2012 £ | 2011 £ |
| | Authorised | | |
| | 10,000 Ordinary shares of £100 each | 1,000,000 | 1,000,000 |
| | Allotted, called up and fully paid | | |
| | 10,000 Ordinary shares of £100 each | 1,000,000 | 1,000,000 |
| | Equity Shares | | |
| | 10,000 Ordinary shares of £100 each | 1,000,000 | 1,000,000 |
| | | Profit | |
| 14. | Equity Reserves | and loss | |
| | | account | Total |
| | | £ | £ |
| | At 1 January 2012 | 1,306,758 | 1,306,758 |
| | Loss for the year | (575,308) | (575,308) |
| | At 31 December 2012 | 731,450 | 731,450 |

Notes to the abbreviated financial statements for the year ended 31 December 2012

continued

| 15. | Reconciliation of movements in shareholders' funds | 2012 £ | 2011 £ |
|-----|--|-----------|-----------|
| | Loss for the year | (575,308) | (40,324) |
| | Opening shareholders' funds | 2,306,758 | 2,347,082 |
| | Closing shareholders' funds | 1,731,450 | 2,306,758 |

16. Ultimate parent undertaking

The ultimate holding company is Abet S p A , a Company incorporated in Italy

17. Gross cash flows

| | 2012 £ | 2011 £ |
|---|-------------|-------------|
| Returns on investments and servicing of finance | | |
| Interest received | 40 | 370 |
| Interest paid | (5,920) | (964) |
| | (5,880) | (594) |
| Capital expenditure | | |
| Payments to acquire tangible assets | (53,410) | (62,516) |
| Receipts from sales of tangible assets | 3,000 | 4,950 |
| | (50,410) | (57,566) |
| Financing | | |
| Other new long term loans | 1,636,661 | - |
| Other new short term loans | 823,905 | - |
| | 2,460,566 | - |

Notes to the abbreviated financial statements for the year ended 31 December 2012

continued

18. Analysis of changes in net funds

| | Opening balance | Cash flows | Closing balance |
|--------------------------|-----------------|---------------|--------------------|
| | £ | £ | £ |
| Cash at bank and in hand | (2,167) | 70,152 | 67,985 |
| Debt due within one year | - | (823,905) | (823,905) |
| Debt due after one year | - | (1,636,661) | (1,636,661) |
| | - | (2,460,566) | (2,460,566) |
| Net funds | (2,167) | (2,390,414) | (2,392,581) |