# COMPANIELLOUSE

JWS Waste & Recycling Services Limited Abbreviated Accounts For the Year Ended 31 October 2007

Company Registration Number 01721300

### **CHAMPION ACCOUNTANTS LLP**

Registered Auditors
1 Worsley Court
High Street
Worsley
Manchester
M28 3NJ

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# **Abbreviated Accounts**

# Year Ended 31 October 2007

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#### Officers and Professional Advisers

The Board of Directors

R Tweedale

PDL Andrew

**Company Secretary** 

P Sanders

Registered Office

Westport House 35 Frederick Road

Salford

Greater Manchester

M6 6LD

Auditor

Champion Accountants LLP

Registered Auditors 1 Worsley Court High Street Worsley Manchester M28 3NJ

Bankers

Bank of Scotland Plc

19/21 Spring Gardens

Manchester M2 1FB

Solicitors

Atticus Legal LLP Steam Packet House

76 Cross Street Manchester M2 4JU

#### The Directors' Report

#### Year Ended 31 October 2007

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 October 2007

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was that of skip hire, haulage and the recycling of waste

Having now completed our third full years' trading the Board is very pleased with the growth and margin improvement the team have achieved at JWS. We have seen revenues grow for the core business from £2 3m in 2003/04, £4 4m in 2004/05 and £6 2m in 2005/06 and £8 4m this financial year.

As outlined in our original business plan we have achieved significant growth in revenues from Local Authority work (now annualising around £2 8m per annum) and optimising the MRF strategic asset which has for the second year handled more that 150,000 tonnes

We have now had a full year of Land Services (a new business line) with revenues in excess of £1m and about half of this is related to the green contract with Greater Manchester. However, without Land Services and our permitting capabilities we would not have secured this new contact which across all business lines has been worth about £900k to JWS in this financial year.

The key issues from last year which gave us ongoing operational issues were the poor performance of the shredder After a long arduous negotiation we secured a back up machine on advantageous terms from the manufacturer and this particular issue has now largely been overcome

We have implemented the planned fleet replacement programme with a third of the fleet replaced and whilst we have not, as yet, seen the full benefits in either costs reduction or productivity we are confident that these will come through in future months

There remain areas for improvement in the MRF with the fixed plant and during the next financial year we will upgrade the trommel and the timing will be important to avoid detracting from performance

Other key highlights in the year have been to gain the planning enhancements at the site to extend covered areas and processing capability which will significantly enhance the value of our business

We also gained ISO14001 environmental accreditation as well as development of a sound Internet site capable of future development that should create a commercial marketing edge for our business to support the organic growth of JWS

#### RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £80,079 The directors have not recommended a dividend

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

- a) the financial risk management objectives and policies of the company including the policy for hedging each major type of forecasted transaction for which hedge accounting is used, and
- b) the exposure of the company to price risk, credit risk, liquidity risk and cash flow risk,

unless such information is not material for the assessment of the assets, liabilities, financial position and profit or loss of the company

#### DIRECTORS

The directors who served the company during the year were as follows

R Tweedale P D L Andrew

#### The Directors' Report (continued)

#### Year Ended 31 October 2007

#### DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing these financial statements, the directors are required to

select suitable accounting policies and then apply them consistently,

make judgements and estimates that are reasonable and prudent,

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

there is no relevant audit information of which the company's auditor is unaware, and

the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

#### **DONATIONS**

During the year the company made the following contributions

	2007	2006
	£	£
Charitable	775	975
	<del></del>	

#### **AUDITOR**

On 1 October 2007, Champion Chartered Accountants, the company's auditors, transferred its business to Champion Accountants LLP, a limited liability partnership incorporated under Limited Liability Partnerships Act 2000 Accordingly, Champion Chartered Accountants resigned as auditors on that date and the directors appointed Champion Accountants LLP as its successor A resolution to re-appoint Champion Accountants LLP will be proposed at the next general meeting

Registered office Westport House 35 Frederick Road Salford Greater Manchester M6 6LD Signed by order of the directors

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P Sanders Company Secretary

Approved by the directors on 5 February 2008

# INDEPENDENT AUDITOR'S REPORT TO JWS WASTE & RECYCLING SERVICES LIMITED

#### **UNDER SECTION 247B OF THE COMPANIES ACT 1985**

We have examined the abbreviated accounts set out on pages 5 to 17, together with the financial statements of JWS Waste & Recycling Services Limited for the year ended 31 October 2007 prepared under Section 226 of the Companies Act 1985

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITOR

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you

#### **BASIS OF OPINION**

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **OPINION**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision

Champion Accountants LLP

Registered Auditors

1 Worsley Court High Street Worsley Manchester M28 3NJ

5 February 2008

# **Abbreviated Profit and Loss Account**

### Year Ended 31 October 2007

Gross Profit	Note	2007 £ 2,192,917	2006 £ 1,817,947
Administrative expenses		1,969,812	1,727,379
Operating Profit	2	223,105	90,568
Interest receivable Interest payable and similar charges	5	801 (75,013)	943 (70,415)
Profit on Ordinary Activities Before Taxation		148,893	21,096
Tax on profit on ordinary activities	6	68,814	23,344
Profit/(Loss) for the Financial Year		80,079	(2,248)
Balance brought forward		1,345,439	1,347,687
Balance carried forward		1,425,518	1,345,439

All of the activities of the company are classed as continuing

Reconciliation of Movements in Shareholders' Funds

### Year Ended 31 October 2007

	2007	2006
	£	£
Profit/(Loss) for the financial year	80,079	(2,248)
Opening shareholders' funds	1,345,441	1,347,689
Closing shareholders' funds	1,425,520	1,345,441

#### **Abbreviated Balance Sheet**

#### 31 October 2007

		2007	,	2006	
	Note	£	£	£	£
Fixed Assets Tangible assets	7		3,613,274		3,239,455
Current Assets					
Stocks	8	4,760		5,670	
Debtors	9	1,959,886		1,355,024	
Cash at bank and in hand		11,430		108	
Creditors: Amounts Falling due Within		1,976,076		1,360,802	
One Year	10	3,160,302		2,629,392	
Net Current Liabilities			(1,184,226)		(1,268,590)
Total Assets Less Current Liabilities			2,429,048		1,970,865
Creditors: Amounts Falling due after					
More than One Year	11		685,971		374,851
			1,743,077		1,596,014
Provisions for Liabilities					
Deferred taxation	13		317,557		250,573
			1,425,520		1,345,441
C " 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
Capital and Reserves	17		2		2
Called-up equity share capital Profit and loss account	1 /		1,425,518		1,345,439
Shareholders' Funds			1,425,520		1,345,441
WARREN WAR OR THE WAR A TRANSMITTER			-,,		-,- ,-, , , , ,

These abbreviated financial statements have been prepared in accordance with the special provisions for medium-sized companies under Part VII of the Companies Act 1985

These abbreviated accounts were approved by the directors and authorised for issue on 5 February 2008, and are signed on their behalf by

Reservatare

R Tweedale Director

# **Cash Flow Statement**

# Year Ended 31 October 2007

,	2007		2006	c
Net Cash Inflow from Operating Activities	Note £	£ 552,892	£	£ 368,015
Returns on Investments and Servicing of Finance Interest received Interest paid Interest element of hire purchase	801 (2) (75,011)		943 (30) (70,385)	
Net Cash Outflow from Returns on Investme and Servicing of Finance	nts	(74,212)		(69,472)
Taxation		-		58,856
Capital Expenditure Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(862,792) 106,255		(560,889) 28,296	
Net Cash Outflow from Capital Expenditure		(756,537)	<del>-</del>	(532,593)
Cash Outflow Before Financing		(277,857)		(175,194)
Financing Capital element of hire purchase	291,832		138,510	
Net Cash Inflow from Financing		291,832		138,510
Increase/(Decrease) in Cash		13,975		(36,684)
RECONCILIATION OF OPERATING PRO OPERATING ACTIVITIES	FIT TO NET CASH I	NFLOW FROM	1	
Operating profit Depreciation		2007 £ 223,105 374,516		2006 £ 90,568 352,311
Loss/(Profit) on disposal of fixed assets		8,202		(4,137)
Decrease/(increase) in stocks Increase in debtors		910 (604,862)		(4,915) (224,645)
Increase in creditors		551,021		158,833
Net cash inflow from operating activities		552,892		368,015
RECONCILIATION OF NET CASH FLOW	TO MOVEMENT IN	NET DEBT		
	2007 £	£	2006 £	£
Increase/(decrease) in cash in the period	13,975		(36,684)	
Cash outflow in respect of hire purchase	(291,832)		(138,510)	
		(277,857)		(175,194)
Change in net debt		(277,857)		(175,194)
Net debt at 1 November 2006		(828,234)		(653,040)
Net debt at 31 October 2007		(1,106,091)		(828,234)

# Cash Flow Statement (continued)

### Year Ended 31 October 2007

ANALYSIS OF CHANGES IN NET DEBT			
	At		At
	1 Nov 2006	Cash flows	31 Oct 2007
	£	£	£
Net cash			
Cash in hand and at bank	108	11,322	11,430
Overdrafts	(2,653)	2,653	_
	(2,545)	13,975	11,430
Debt			
Hire purchase agreements	( <u>825,689</u> )	(291,832)	(1,117,521)
Net debt	(828,234)	(277,857)	(1,106,091)

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#### Notes to the Abbreviated Accounts

#### Year Ended 31 October 2007

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention

#### Turnover

Turnover is recognised consistently with the right to receive consideration in exchange for the performance of supplying services

#### Fixed assets

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Freehold Property

2% Straight Line

Plant & Machinery

- 15% Reducing Balance & 33% Straight Line

Motor Vehicles

25% Reducing Balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### Finance lease agreements

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated in accordance with the above depreciation policies. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account on a straight line basis, and the capital element which reduces the outstanding obligation for future instalments.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

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#### Notes to the Abbreviated Accounts

#### Year Ended 31 October 2007

#### 1 ACCOUNTING POLICIES (continued)

#### Defeired taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### 2. OPERATING PROFIT

Operating profit is stated after charging/(crediting)

	2007	2006
	£	£
Depreciation of owned fixed assets	202,893	167,911
Depreciation of assets held under hire purchase agreements	171,623	184,400
Loss/(Profit) on disposal of fixed assets	8,202	(4,137)
Auditor's remuneration		
- as auditor	10,500	10,000
- for other services	640	1,595
Operating lease costs		
Plant and equipment	17,399	42,510
Other	77,480	67,742

# Notes to the Abbreviated Accounts

# Year Ended 31 October 2007

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4.

5.

PARTICULARS OF EMPLOYEES		_
The average number of staff employed by the compa	any during the financial year amounted	l to
	2007	2006
Non-hora of our Losses at C	No	No
Number of production staff Number of administrative staff	44 15	42 14
Number of management staff	2	2
The state of the s		
	61	
The aggregate payroll costs of the above were		
	2007	2006
***	£	£
Wages and salaries Social security costs	1,663,574	1,471,659
Other pension costs	16,312 10,760	18,116
Care pension costs	<del></del>	1 400 775
	1,690,646	1,489,775
The directors' aggregate emoluments in respect of qu	ualifying services were	
	2007	2006
	£	£
Emoluments receivable	153,895	168,171
Value of company pension contributions to money p		
schemes	10,760	<del></del>
	164,655	168,171
The number of directors who accrued benefits under	company pension schemes was as fol	lows
	2007	2006
	No	No
Money purchase schemes	_1	
INTEREST PAYABLE AND SIMILAR CHARG	GES	
	2007	2006
	£	£
Interest payable on bank borrowing	2	30
Finance charges	75,011	70,385
	75,013	70,415

### Notes to the Abbreviated Accounts

#### Year Ended 31 October 2007

#### 6. TAXATION ON ORDINARY ACTIVITIES

#### (a) Analysis of charge in the year

	2007		2006	
	£	£	£	£
Current tax.				
UK Corporation tax based on the results for the year at 20% (2006 - 30%)  Over/under provision in prior year		1,830		1,582
Total current tax		1,830		1,582
Deferred tax				
Origination and reversal of timing differences (not	te 13)			
Capital allowances	60,535		28,211	
Losses	6,449		(6,449)	
Total deferred tax (note 13)	· · · · · · · · · · · · · · · · · · ·	66,984		21,762
Tax on profit on ordinary activities		68,814		23,344

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 20% (2006 - 30%)

	2007 £	2006 £
Profit on ordinary activities before taxation	148,893	21,096
Profit/(loss) on ordinary activities by rate of tax	29,779	6,329
Expenses not deductible for tax purposes	12,257	2,669
Capital allowances for period in excess of depreciation	(40,357)	(16,844)
Utilisation of tax losses	151	6,450
Group loss relief	-	1,396
Adjustments to tax charge in respect of previous periods	-	1,582
Total current tax (note 6(a))	1,830	1,582

#### Notes to the Abbreviated Accounts

#### Year Ended 31 October 2007

#### 7 TANGIBLE FIXED ASSETS

	Freehold	Plant &		
	Property	Machinery Mo	Machinery Motor Vehicles	
	£	£	£	£
Cost				
At 1 November 2006	1,894,007	1,715,019	760,896	4,369,922
Additions	- · · -	348,952	513,840	862,792
Disposals		(95,329)	(249,889)	(345,218)
At 31 October 2007	1,894,007	1,968,642	1,024,847	4,887,496
Depreciation				
At 1 November 2006	113,653	561,991	454,823	1,130,467
Charge for the year	37,890	218,590	118,036	374,516
On disposals	-	(42,158)	(188,603)	(230,761)
At 31 October 2007	151,543	738,423	384,256	1,274,222
Net Book Value				
At 31 October 2007	1,742,464	1,230,219	640,591	3,613,274
At 31 October 2006	1,780,354	1,153,028	306,073	3,239,455
	<del></del>			

#### Hire purchase agreements

Included within the net book value of £3,613,274 is £1,306,333 (2006 - £887,876) relating to assets held under hire purchase agreements. The depreciation charged to the abbreviated accounts in the year in respect of such assets amounted to £171,623 (2006 - £184,400).

#### 8. STOCKS

		2007 £	2006 £
	Stock	4,760	5,670
9.	DEBTORS		
		2007	2006
	T 1- 1-14	£	£
	Trade debtors	1,713,664	1,119,613 485
	Other debtors	9,534	463
	Directors current accounts	10,760	_
	Prepayments and accrued income	225,928	234,926
		1,959,886	1,355,024

#### Notes to the Abbreviated Accounts

#### Year Ended 31 October 2007

#### 10. CREDITORS: Amounts Falling due Within One Year

	2007	2006
	£	£
Overdrafts		2,653
Trade creditors	1,052,269	806,912
Amounts owed to group undertakings	491,807	762,624
Corporation tax	1,830	_
PAYE and social security	33,266	44,151
VAT	115,276	101,881
Hire purchase agreements	431,550	450 838
Other creditors	749,833	406,641
Directors current accounts	_	180
Accruals and deferred income	284,471	53,512
	3,160,302	2,629,392

The following liabilities disclosed under creditors falling due within one year are secured by the company

•	2007	2006
	£	£
Overdrafts	<del>-</del>	2,653
Payments received on account	742,028	406,641
Other creditors including taxation and social security	431,550	308,338
	1,173,578	717,632

Net obligations under finance and hire purchase contracts are secured by fixed charges on the assets concerned

Other creditors include invoice discounting of £742,028 (2006 £406,641) which are secured by a legal charge and a debenture on trade debtors of £1,719,223 (2006 £1,107,483)

#### 11. CREDI FORS. Amounts Falling due after More than One Year

	2007	2006
	£	£
Hire purchase agreements	685,971	374,851

Net obligations under finance and hire purchase contracts are secured by fixed charges on the assets concerned

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	2007	2006
	£	£
Other creditors	685,971	374,851

#### 12. COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows

	2007	2006
	£	£
Amounts payable within 1 year	431,550	346,338
Amounts payable between 2 to 5 years	685,971	479,351
	1,117,521	825,689

#### Notes to the Abbreviated Accounts

#### Year Ended 31 October 2007

#### 13. DEFERRED TAXATION

Tax losses available

The movement in the deferred taxation provision during the year was

	2007	2006
	£	£
Provision brought forward	250,573	228,811
Profit and loss account movement arising during the year	66,984	21,762
Provision carried forward	317,557	250,573
The provision for deferred taxation consists of the tax effect of	tuning differences in respec	t of
	2007	2006
	£	£
Excess of taxation allowances over depreciation on fixed		
assets	317,557	257,022

(6,449)

250,573

#### 14. COMMITMENTS UNDER OPERATING LEASES

At 31 October 2007 the company had annual commitments under non-cancellable operating leases as set out below

317,557

	Assets Other Than Land & Buildings	
	2007	2006
	£	£
Operating leases which expire		
Within 1 year	4,642	-
Within 2 to 5 years	83,193	69,381
	87,835	69,381

#### 15. TRANSACTIONS WITH THE DIRECTORS

At 31 October 2007 the directors loan account due to the company from R Tweedale was £10,760 (2006 £(180))

The loan was interest free and the maximum overdrawn position during the year was £10,760 (2006 £NIL)

At the year end the company owed an equivalent amount to a pension scheme in respect of R Tweedale

#### Notes to the Abbreviated Accounts

#### Year Ended 31 October 2007

#### 16. RELATED PARTY TRANSACTIONS

By virtue of ownership of the entire issued share capital of the company, JWS Holdings Limited is a related party

During the year the following transactions took place

The company paid management charges of £375,000 (2006 £360,000) to JWS Holdings Limited

The bank loan liabilities of JWS Holdings Limited are secured by premises owned by JWS Waste & Recycling Services Limited

At the year end a balance of £491,807 (2006 £762,624) was due to JWS Holdings Limited

By virtue of their shareholdings in the parent company JWS Holdings Limited, P Sanders is a related party and during the year the following transactions took place

The company paid consultancy fees of £15,600 (2006 £14 041) to P Sanders

At the year end a balance of £966 (2006 £NIL) was due to P Sanders

By virtue of the common directorship of R Tweedale, JWS Churngold Limited is a related party

At the year end a balance of £6,000 (2006 £NIL) was due form JWS Churngold Limited

#### 17. SHARE CAPITAL

Authorised share capital:

		2007 £		2006 £
100 Ordinary shares of £1 each		100		100
Allotted, called up and fully paid:				
	2007		2006	
	No	£	No	£
Ordinary shares of £1 each	2	2	2	2

#### 20 ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of JWS Holdings Limited