Company Registration No. 1716002 (England and Wales)

1 - NOV 2005

PALMER HARGREAVES LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2005



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DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2005

The directors present their report and financial statements for the year ended 31 March 2005.

Principal activities and review of the business

The principal activity of the company continued to be that of providing marketing services of every description and as trade and business consultants.

No significant change in the nature of these activities occurred during the year.

Results and dividends

The results for the year are set out on page 4.

The directors' have recommended a final dividend payable of £29,629.

Directors

The following directors have held office since 1 April 2004:

P Cowley

A C Clift

J O Vize

Directors' interests

The directors' interests in the shares of the company were as stated below:

| | Ordinary shares of £ 1 each | | |
|-----------|-----------------------------|--------------|--|
| | 31 March 2005 | 1 April 2004 | |
| P Cowley | 1,000 | 1,000 | |
| A C Clift | 4,500 | 4,500 | |
| J O Vize | 4,500 | 4,500 | |

Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Jerrom Associates be reappointed as auditors of the company will be put to the Annual General Meeting.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

n behalf of the board

P Cowley **Director**

30 September 2005

INDEPENDENT AUDITORS' REPORT TO PALMER HARGREAVES LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 4 to 15, together with the financial statements of the company for the year ended 31 March 2005 prepared under section 226 of the Companies Act 1985.

This report is made solely to the company's members, as a body, in accordance with Section 247B of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of audit opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages 4 to 15 are properly prepared in accordance with that provision.

Jerrom Associates

30 September 2005

Chartered Certified Accountants
Registered Auditor

The Exchange, Haslucks Green Road Shirley, Solihull West Midlands B90 2EL

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2005

| | Notes | 2005 £ | 2004 £ |
|---|--------|------------------|-----------|
| Gross profit | | 805,807 | 564,708 |
| Administrative expenses | | (832,697) | (759,345) |
| Operating loss | 2 | (26,890) | (194,637) |
| Investment income Interest payable and similar charges | 3 4 | 225,000 | (265) |
| Profit/(loss) on ordinary activities before taxation | | 198,110 | (194,902) |
| Tax on profit/(loss) on ordinary activities | 5 | (49,209) ———— | <u>-</u> |
| Profit/(loss) on ordinary activities after taxation | 15 | 148,901 | (194,902) |

ABBREVIATED BALANCE SHEET AS AT 31 MARCH 2005

| | | 20 | 05 | 20 | 04 |
|--|-------|-------------|-----------------|-------------|-----------|
| | Notes | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Intangible assets | 6 | | 215,490 | | 330,974 |
| Tangible assets | 7 | | 43,477 | | 51,928 |
| Investments | 8 | | 15,803 ————— | | 15,803 |
| | | | 274,770 | | 398,705 |
| Current assets | | | | | |
| Stocks | 9 | 9,408 | | 19,826 | |
| Debtors | 10 | 921,078 | | 718,430 | |
| Cash at bank and in hand | | 129,419 | | | |
| | | 1,059,905 | | 738,256 | |
| Creditors: amounts falling due within | | | | | |
| one year | 11 | (1,345,751) | | (1,297,348) | |
| Net current liabilities | | | (285,846) | | (559,092) |
| Total assets less current liabilities | | | (11,076) | | (160,387) |
| Provisions for liabilities and charges | 12 | | (409) | | - |
| | | | (11 105) | | (400 207) |
| | | | (11,485) | | (160,387) |
| Capital and reserves | | | | | |
| Called up share capital | 14 | | 10,000 | | 10,000 |
| Profit and loss account | 15 | | (21,485) | | (170,387) |
| Shareholders' funds - equity interests | 16 | | (11,485) | | (160,387) |
| | | | | | |

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relaying to medium-sized companies.

he financial statements were approved by the Board on 30 September 2005

P Cowley **Director**

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2005

| | 2005 | | 2004 | |
|---|----------|----------|-----------|-----------|
| • | £ | £ | £ | £ |
| Net cash inflow/(outflow) from operating activities | | 457,398 | | (383,685) |
| Returns on investments and servicing of finance | | | | |
| Interest paid | - | | (265) | |
| Dividends received | 225,000 | | - | |
| | | | | |
| Net cash inflow/(outflow) for returns on investments and servicing of finance | | 225,000 | | (265) |
| Capital expenditure Payments to acquire intangible assets | (81,216) | | (391,922) | |
| Net cash outflow for capital expenditure | | (81,216) | | (391,922) |
| | | | | |
| Net cash inflow/(outflow) before management of liquid resources and financing | | 601,182 | | (775,872) |
| Increase/(decrease) in cash in the year | | 601,182 | | (775,872) |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2005

| 1 | Reconciliation of operating loss to net cash operating activities | inflow/(outflow |) from | 2005 | 2004 |
|---|---|-------------------|-----------|---|---------------------|
| | operating activities | | | £ | £ |
| | Operating loss Depreciation of tangible assets | | | (26,890) 8,451 | (194,637) 10,179 |
| | Amortisation of intangible assets Loss on disposal of tangible assets | | | 196,701 | 196,702 1,338 |
| | Decrease/(increase) in stocks | | | 10,418 | (19,826) |
| | (Increase)/decrease in debtors | | | (202,648) | 410,519 |
| | Increase/(decrease) in creditors within one year | • | | 471,366 | (787,960) |
| | Net cash inflow/(outflow) from operating act | ivities | | 457,398 | (383,685) |
| 2 | Analysis of net funds/(debt) | 1 April 2004 | Cash flow | Other non- cash changes | 31 March 2005 |
| | | £ | £ | £ | £ |
| | Net cash: | | | | |
| | Cash at bank and in hand | - | 129,419 | - | 129,419 |
| | Bank overdrafts | (471,763) ———— | 471,763 | | |
| | | (471,763) ——— | 601,182 | | 129,419 |
| | Net (debt)/funds | (471,763) | 601,182 | | 129,419 |
| | | | | , , , , , , , , , , , , , , , , , , , | |
| 3 | Reconciliation of net cash flow to movement | t in net funds/(d | lebt) | 2005 £ | |
| | Increase/(decrease) in cash in the year | | | 601,182 | (775,872) |
| | Movement in net funds/(debt) in the year | | | 601,182 | (775,872) |
| | Opening net (debt)/funds | | | (471,763) ———— | 304,109 |
| | Closing net funds/(debt) | | | 129,419 | (471,763) |
| | | | | | |

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2005

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.3 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

over the term of the lease

Fixtures, fittings & equipment

15% reducing balance

1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

1.7 Stock and work in progress

Work in progress is valued at the lower of cost and net realisable value.

1.8 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS 17.

1.9 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

1.11 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company and its subsidiary undertaking comprise a medium-sized group. The company has therefore taken advantage of the exemptions provided by section 248 of the Companies Act 1985 not to prepare group accounts.

| 2 | Operating loss | 2005 £ | 2004 £ |
|---|---|-------------|-------------|
| | Operating loss is stated after charging: | | |
| | Amortisation of intangible assets | 196,701 | 196,702 |
| | Depreciation of tangible assets | 8,451 | 10,179 |
| | Loss on disposal of tangible assets | - | 1,338 |
| | Operating lease rentals | | |
| | - Plant and machinery | 22,906 | - |
| | - Other assets | 18,620 | 8,563 |
| | Auditors' remuneration | 2,500 | 2,500 |
| | and after crediting: | | |
| | Profit on foreign exchange transactions | * | (27,074) |
| 3 | Investment income | 2005 £ | 2004 £ |
| | Income from shares in group undertakings | 225,000 | - |
| | A dividend was received from Palmer Hargreaves Wallis Tomlinson Limited £225,000. | on 31st Mar | ch 2005 for |
| 4 | Interest payable | 2005 £ | 2004 £ |
| | On bank loans and overdrafts | - | 265 |

| Taxation | 2005 £ | 2004 £ |
|--|----------------|------------------|
| Domestic current year tax | | |
| U.K. corporation tax | 48,800 | - |
| Current tax charge | 48,800 | - |
| Deferred tax | | |
| Origination and reversal of timing differences | 409 | - |
| | 49,209 | - |
| Factors affecting the tax charge for the year | | |
| Profit/(loss) on ordinary activities before taxation | 198,110 ——— | (194,902) ——— |
| Profit/(loss) on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 28.71% (2004: 0.00%) | 56,877 | _ |
| of one of polatical tax of 2001 170 (200 in olders) | | |
| Effects of: | | |
| Non deductible expenses | 58,049 | - |
| Depreciation add back | 2,426 | - |
| Capital allowances | (3,955) | - |
| Dividends and distributions received | (64,597) | |
| | (8,077) | - |
| Current tax charge | 48,800 | |

| 6 | Intangible fixed assets | | | Goodwill |
|---|------------------------------------|--|------------|----------|
| | | | | £ |
| | Cost | | | |
| | At 1 April 2004 | | | 611,012 |
| | Additions | | | 81,217 |
| | At 31 March 2005 | | | 692,229 |
| | Amortisation | | | |
| | At 1 April 2004 | | | 280,038 |
| | Charge for the year | | | 196,701 |
| | At 31 March 2005 | | | 476,739 |
| | Net book value | | | |
| | At 31 March 2005 | | | 215,490 |
| | At 31 March 2004 | | | 330,974 |
| 7 | Tangible fixed assets | | | |
| | _ | Land and | Fixtures, | Total |
| | | buildings | fittings & | |
| | | Leasehold | equipment | |
| | | £ | £ | £ |
| | Cost | | | |
| | At 1 April 2004 & at 31 March 2005 | 82,216 | 225,779 | 307,995 |
| | Depreciation | | | |
| | At 1 April 2004 | 82,216 | 173,851 | 256,067 |
| | Charge for the year | | 8,451 | 8,451 |
| | At 31 March 2005 | 82,216 | 182,302 | 264,518 |
| | Net book value | | | |
| | At 31 March 2005 | | 43,477 | 43,477 |
| | At 31 March 2004 | - | 51,928 | 51,928 |
| | | ************************************** | | |

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

8 Fixed asset investments

Shares in subsidiary undertakings

£

Cost

At 1 April 2004 & at 31 March 2005

15,803

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

| Company | Country of registration or | Shares held | |
|---|----------------------------|-----------------|-----|
| | incorporation | Class | % |
| Subsidiary undertakings | | | |
| Palmer Hargreaves Wallis Tomlinson GMBH | l Germany | Ordinary Shares | 100 |
| Palmer Hargreaves Wallis Tomlinson Limite | d Great Britain | Ordinary Shares | 100 |

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

| | Palmer Hargreaves Wallis Tomlinson GMBH Palmer Hargreaves Wallis Tomlinson Limited | Capital and reserves 2005 £ 413,946 1,623 | Profit for the year 2005 £ 132,364 (227,408) |
|----|---|---|--|
| 9 | Work in progress | 2005 £ | 2004 £ |
| | Work in progress | 9,408 | 19,826 |
| 10 | Debtors | 2005 £ | 2004 £ |
| | Trade debtors Amounts owed by parent and fellow subsidiary undertakings Other debtors | 633,321 202,293 85,464 921,078 | 656,932 61,488 10 718,430 |

| 11 | Creditors: amounts falling due within one year | 2005 £ | 2004 £ |
|----|---|-------------|----------------|
| | Bank loans and overdrafts | - | 471,763 |
| | Trade creditors | - | 4,777 |
| | Amounts owed to parent and fellow subsidiary undertakings | 1,187,377 | 583,667 |
| | Corporation tax | 48,800 | - |
| | Other taxes and social security costs | 4,382 | 60,643 |
| | Accruals and deferred income | 105,192 | 176,498 |
| | | 1,345,751 | 1,297,348 |
| 12 | Provisions for liabilities and charges | | |
| | | | Deferred tax |
| | | | liability £ |
| | Profit and loss account | | 409 |
| | Balance at 31 March 2005 | | 409 |
| | The deferred tax liability is made up as follows: | | |
| | | 2005 | 2004 |
| | | £ | £ |
| | Accelerated capital allowances | 409 | - |
| | | | |
| 13 | Pension costs | | |
| | Defined contribution | | |
| | | 2005 £ | 2004 £ |
| | Contributions payable by the company for the year | 17,287 | 26,467 |

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

| 14 | Share capital | 2005 £ | 2004 £ |
|----|--|-----------|-----------------|
| | Authorised | | |
| | 20,000 Ordinary shares of £1 each | 20,000 | 20,000 |
| | Allotted, called up and fully paid | | |
| | 10,000 Ordinary shares of £1 each | 10,000 | 10,000 |
| 15 | Statement of movements on profit and loss account | | |
| | · | | Profit and |
| | | | loss account |
| | | | £ |
| | Balance at 1 April 2004 | | (170,386) |
| | Retained profit for the year | | 148,901 |
| | Balance at 31 March 2005 | | (21,485) |
| | | | |
| 16 | Reconciliation of movements in shareholders' funds | 2005 | 2004 |
| | | £ | £ |
| | Profit/(Loss) for the financial year | 148,901 | (194,902) |
| | Opening shareholders' funds | (160,387) | 34,515 |
| | Closing shareholders' funds | (11,485) | (160,387) |

17 Financial commitments

At 31 March 2005 the company had annual commitments under non-cancellable operating leases as follows:

| | Land and buildings | | | Other | |
|----------------------------|--------------------|---------|------|-------|--|
| | 2005 | 2004 | 2005 | 2004 | |
| | £ | £ | £ | £ | |
| Expiry date: | | | | | |
| Within one year | 83,538 | - | - | - | |
| Between two and five years | - | 83,538 | - | 6,335 | |
| In over five years | 59,076 | 59,076 | - | - | |
| | 142,614 | 142,614 | - | 6,335 | |

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

| 18 | Directors' emoluments | 2005 £ | 2004 £ |
|----|--|----------------|----------------|
| | Company pension contributions to money purchase schemes | <u>-</u> | 18,000 |
| 19 | Employees | | |
| | Number of employees The average monthly number of employees (including directors) during the year was: | | |
| | | 2005 Number | 2004 Number |
| | | Hullibei | Number |
| | Management | | 4 |
| | | | |
| | Employment costs | _ | |
| | | £ | £ |
| | Wages and salaries | 383,159 | 198,270 |
| | Other pension costs | 17,287 | 26,467 |
| | | 400,446 | 224,737 |

20 Ultimate parent company

The company is under the control of the directors, who jointly have a beneficial interest in 100% of the issued share capital of the company.

21 Insolvent position

The company was insolvent at the balance sheet date and is continuing to trade under the support of the directors.