PEAT MARWICK

I.I.G. (UK) LIMITED

DIRECTORS' REPORT AND ACCOUNTS FOR THE YEAR TO 31ST DECEMBER, 1985





DIRECTORS' REPORT AND ACCOUNTS FOR THE YEAR TO 31ST DECEMBER, 1985

PEAT, MARWICK, MITCHELL & CO. 1 Puddle Dock, Blackfriars, London EC4V 3PD.



#### DIRECTORS' REPORT

The directors present their report and the audited accounts for the year to 31st December, 1985.

#### PRINCIPAL ACTIVITY

The principal activity of the group consists of ownership of and investment in hotels.

# BUSINESS REVIEW AND FUTURE DEVELOPMENTS

The financial results of the group for the year ended 31st December, 1985 are shown on page 4. On 9th July, 1985 Spencer Hotels Limited (formerly Montcalm Hotels Limited) a subsidiary, disposed of its hotel business and assets. The gain on disposal is shown as an extraordinary item.

#### PROPOSED DIVIDEND

The directors do not recommend the payment of a dividend.

#### FIXED ASSETS

The movements in fixed assets are shown in note 10 to the accounts. The company purchased the head-lease of the Churchill Hotel on 31st January, 1985 for a cash consideration of £9,250,000 financed out of a bank loan.

The leasehold interest in the Churchill Hotel sub-lease was valued at £50,000,000 by the directors at 31st December, 1984 on the basis of independent valuation advice obtained. This valuation has been reflected in the accounts.

The directors are of the opinion that the market value of the final assets is significantly greater than that reflected in the accounts.

## DIRECTORS AND DIRECTORS' INTERESTS

The directors, who served throughout the year, were:

Hisham Al Otaibi
W.A. Lipscombe
B.E. Hare
Khalid Al Duwaisan
Dr. G.F. Nakshbendi

Faisal Al-Shaya

(resigned 30th June, 1985) (appointed 17th April, 1985)

No director had a beneficial interest in the shares of the company or any other group company at any time during the year.

## DIRECTORS' REPORT

#### TRANSACTIONS WITH DIRECTORS

During the year Mr. B.E. Hare entered into certain credit transactions with Churchill Group Limited, a subsidiary, on an arm's length basis. The value of these transactions and the balance outstanding at 31st December, 1985, being the maximum amount outstanding during the year, was £9,100.

#### **EMPLOYEES**

The nature of the group's business is such that the duties of the majority of employees can only be performed by able-bodied people. Disabled people are not discriminated against when applying for suitable posts. Every effort is made to transfer employees becoming disabled to suitable posts with the group.

The group's communications with employees are conducted informally through the established supervisory structure.

#### CHARITABLE CONTRIBUTIONS

Charitable contributions of £3,050 were made in the year (1984:£1,820).

#### AUDITORS

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of Peat, Marwick, Mitchell & Co. as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Secretary

By order of the board,

# REPORT OF THE AUDITORS TO THE MEMBERS OF I.I.G. (UK) LIMITED

We have audited the accounts on pages 4 to 17 in accordance with approved Auditing Standards.

In our opinion the accounts, which have been prepared on the basis of the accounting policies set out on page 8, give a true and fair view of the state of the affairs of the company and of the group at 31st December, 1985 and of the profit and source and application of funds of the group for the year to that date and comply with the Companies Act 1985.

London.

28 FEB 1986

Chartered Accountants

Ped, Ml. Ml

I.I.G. (UK) LIMITED

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR TO 31ST DECEMBER, 1985

	Note	<u>1985</u> £000	1984 £000
TURNOVER Raw materials and consumables Other external charges	2	21,340 (1,553)	21,891 (1,654)
Staff costs  Depreciation and other amounts  written off tangible and	3	(3,008) (6,158)	(2,938) (6,461)
intangible fixed assets Other operating charges Bank interest receivable		(1,303) (3,775) 483	(1,057) (3,867)
Interest payable	4	(6,183)	121 (5,461)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	(157)	574
Tax on profit on ordinary activities	8	(183)	(505)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	9	(340)	69
Extraordinary item	6	5,326	-
RETAINED PROFIT FOR THE YEAR		4,986	69
Retained profit brought forward		479	410
RETAINED PROFIT CARRIED FORWARD		5,465	479

The notes on pages 8 to 17 form part of these accounts.

I.I.G. (UK) LIMITED

CONSOLIDATED BALANCE SHEET AT 31ST DECEMBER, 1985

	Note	£000 1	985 £000	£000 <sup>1</sup>	984 £000
FIXED ASSETS Tangible assets	10	ν	61,405		60,256
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	12	230 2,266 2,929 5,425		224 3,076 1,420 4,720	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	14	(4,897)		(2,499)	
NET CURRENT ASSETS			528		2,221
TOTAL ASSETS LESS CURRENT LIABILITIES			61,933		62,477
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	15		(42,275)		(44,600)
PROVISION FOR LIABILITIES AND CHARGES	16		(953)		(1,258)
NET ASSETS			18,705		16,619
CAPITAL AND RESERVES Called up share capital Revaluation reserve Profit and loss account	17 18		2,000 11,240 5,465		2,000 14,140 479
<i>\$</i>			18,705		16,619.

The notes on pages 8 to 17 form part of these accounts.

BALANCE SHEET AT 31ST DECEMBER, 1985

	Note	£000 1	985 £000	£000 <sup>1</sup>	.984 £000
FIXED ASSETS Tangible assets Investments	10 11	9,296 43,352	52,648	19 <u>43,352</u>	43,371
CURRENT ASSETS Debtors Cash at bank and in hand	1.3	1,123 121 1,244		1,313 518 1,831	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	14	(1,771)		<u>(661</u> )	
NET CURRENT (LIABILITIES)/ASSETS			(527)		1,170
TOTAL ASSETS LESS CURRENT LIABILITIES		٠.,	52,121		44,541
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	. 1.5		(42,275)		(44,600)
NET ASSETS	, 13		9,846		(59)
CAPITAL AND RESERVES Called up share capital Profit and loss account	17		2,000 7,846		2,000 (2,059)
			9,846		(59)

Approved by the Board of directors at a meeting held on 28 FEB 1986

1. 外,我们是是这个人的情况,一种是他们们的是是不是是一个人的,他们们的是一个人的,他们们们的是一个人,也是一个人们的是是一个人们的,他们们们们们们们们们们们

)Directors

The notes on pages 8 to 17 form part of these accounts.

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR TO 31ST DECEMBER, 1985

	£000 19	985 £000	£000	£000
SOURCE OF FUNDS (Loss)/profit on ordinary activities before taxation Adjustments for items not involving		(157)		574
the movement of funds: Depreciation and amortisation Loss on disposal of fixed assets		1,303	•	1,057
FUNDS GENERATED FROM OPERATIONS		1,155		1,631
FUNDS FROM OTHER SOURCES Increase in loans Tax recovered Disposal of fixed assets	9,250 280 11,803	21,333		. <del>-</del>
APPLICATION OF FUNDS Repayment of loan Purchase of tangible fixed assets Tax paid	(10,675) (10,888)	(21,563)	(961) (63)	(1,024)
INCREASE IN WORKING CAPITAL	(	925		607
COMPONENTS OF INCREASE IN WORKING CAPI Stocks Debtors Creditors falling due within one year	(572) (12)	(578)	28 280 ( <u>351</u> )	(43)
Movement in net liquid funds: Increase in cash at bank and in hand Increase in overdraft	1,509 (6)	1,503	650 	650
•		925	`	607

## NOTES TO THE ACCOUNTS

## 1. PRINCIPAL ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's and the group's accounts.

#### (a) Basis of accounting

The accounts have been prepared under the historical cost convention, except for some long leasehold land and buildings which are stated at directors' valuation.

# (b) Consolidation

The consolidated accounts incorporate the accounts of IIG (UK) Limited and all of its subsidiaries, the accounts of which are made up to 31st December.

A separate profit and loss account dealing with the results of the company only has not been prepared.

#### (c) Fixed assets

Depreciation and amortisation is calculated so as to write off the cost or valuation of tangible fixed assets by equal instalments over their estimated useful lives as follows:

Leasehold buildings period of lease Fixtures, fittings, tools and equipment between 4 and 12 years

Base stock: this represents the cost of equipping The Churchill with glass, silver and linen on opening. No depreciation is provided, and all replacements are charged to the profit and loss account in the year of purchase.

#### (d) Stocks

Stocks are valued on a "first in, first out" basis at the lower of cost and net realisable value.

#### (e) Foreign exchange

Transactions denominated in foreign currencies are translated into sterling and recorded at the rate of exchange ruling at the date of the transactions. Balances denominated in a foreign currency are translated into sterling at the exchange rates ruling on the balance sheet date. All exchange gains and losses are reflected in the profit and loss account for the year in which they arise.

#### (f) Deferred taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences to the extent that it is probable that the liabilities will crystallise in the foreseeable future.

# 2. TURNOVER

Turnover represents the invoiced value of goods and services provided to customers of the hotels (exclusive of VAT).

All revenue is generated in the United Kingdom.

# 3. STAFF NUMBERS AND COSTS

The average number of persons employed by the group (including directors) during the year, including the period whilst the Montcalm was trading analysed by category, was as follows:

	Holding company directors Hotel staff: Senior management Operational Sales and administration		1985 6 9 609 57	1984 5 9 602 58
	mi		681	674
	The aggregate payroll costs of these persons were as follows:		£000	£000
	Wages and salaries Social security costs Other pension costs		4,863 450 251	5,225 477 242
	Other staff costs	Ÿ,	5,564 594	5,944 517
*	ì	•	6,158	6,461
4.	INTEREST PAYABLE			, ·
			1985 £000	1984 £000
	To group companies On bank loans and overdrafts On other loans		- 54 6,129	41 34 5,386
			6,183	5,461

## NOTES TO THE ACCOUNTS

# 5. PROFIT BEFORE TAXATION

Profit before taxation is stated after charging the following:

		1985 £000	1984 £000
	Directors' emoluments (see note 7):	120	71
	As directors Auditors' remuneration and expenses	20	18
6.	EXTRAORDINARY PROFIT		1985 £000
	Profit on disposal of assets and business of the Montcalm Hotel Taxation attributable	·.	6,276 (950)
	Extraordinary profit	,	5,326

# 7. EMOLUMENTS OF DIRECTORS AND SENIOR EMPLOYEES

Excluding pension contributions, the emoluments of the Chairman were £34,000 (1984:£20,000) and those of the highest paid director were £41,000 (1984:£22,000). Emoluments of the other directors were within the following ranges:

			1985	1704
			<del></del>	
£0 - £ 5,000		·	, <u>-</u>	2
£ 5,001 - £10,000			2	-
	;			ī
£10,001 - £15,000			1	
£20,001 - £25,000			•	

The number of employees whose emoluments, excluding pension contributions, fell within the following ranges were:

	•	<u>1985</u>	1984
000 001 005 000		1	1 (
£30,001 - £35,000		•••	<u></u>
£50,001 - £55,000	, •	1	1
£65,001 - £70,000			, <del></del>

200

# NOTES TO THE ACCOUNTS

# 8. TAX ON PROFIT ON ORDINARY ACTIVITIES

Taxation based on the profit for the	1985 £000	1984 £000
year of the company and its subsidiaries: Corporation tax at 41.25% (1984:46.25%) Deferred taxation (see note 16) Adjustments relating to prior periods:	536 (305)	432 79
Corporation tax	(48)	(6)
in the second se	183	505
The taxation charge has been increased by: Amortisation of leaseholds not eligible for hotel allowances	(301)	(244)
RETAINED PROFIT		بينينه
Retained profit for the year is dealt with:		
	1985 £000	1984 £000
In the accounts of the company In the accounts of subsidiaries	9,905 385	270 326
Amortisation of hotel leaseholds shown at fair value in the consolidated accounts Movement on revaluation	(551) (4,753)	(527)
	4,986	69

# NOTES TO THE ACCOUNTS

# 10. TANGIBLE FIXED ASSETS

Group

Cost and valuation:	Land and b Long Leasehold £000	Short	Fixtures, fittings, tools and equipment £000	Base stock £000	Total £000
At 1st January, 1985	58,000	1	3,510		
Additions	9,596	-	-	91	61,602
Disposals	(8,073)	_	1,292	-	10,888
	, , , , ,		(975)		(9,048)
At 31st December, 1985	59,523	<del></del>	3,827		<del></del>
			3,02/	91	63,442
Depreciation and					
amortisation:			*		
At 1st January, 1985	-		1 0/4		
Charged in year	732		1,346	-	1,346
Disposals	(54)	1.	570	-	1,303
-	(34)	-	(558)	-	(612)
At 31st December, 1985	678				
	- 070	9 · · · ·	1,358	••	2,037
Net book value:		7 <sup>2</sup>		===1	
At 31st December, 1985	58,845	7			
2, 2,00	30,043	~	2,469	91	61,405
At 31st December, 1984	50 000				
1100 Becamber, 1904	58,000	1	2,164	91	60,256
The long least 11 to			<del></del>		

The long leasehold interests at 1st January, 1985 had been revalued by the directors on the basis of professional valuation advice. The corresponding amounts stated on an historical cost basis are as follows:

Cost:	£000
At 1st January, 1985 Additions	807
Disposals	9,596
4. 2	(368)
At 31st December, 1985	10,035
Depreciation:	The Property
At 1st January, 1985	
Charged in year Disposals	181
	(2)
At 31st December, 1985	179
Net book value:	
At 31st December, 1985	9,856
•	J,050

# 10. TANGIBLE FIXED ASSETS (continued)

Company Cost:	Land and buildings long leasehold £000	Land and buildings short leasehold £000	Fixtures, fittings, tools and equipment	Total £000
At 1st January, 1985	-	ì	10	
Additions	9,451		18	19
Disposals	-		18	9,469
			(1i)	(11)
At 31st December, 1985	9,451	T	25	9,477
Depreciation and amortisation:				
At 1st January, 1985	_			
Charged in year	173	-	<b>→</b> `, ,	-
Disposals	1/3	1	1,2	186
•	-	-	(\$)	(5)
At 31st December, 1985	173	1	7	181
Net book value:	<del>=======</del>	=		101
At 31st December, 1985	9,278	-	18	9,296
At 31st December, 1984				
ne offic becember, 1984	, . <del>-</del> .	. 1	18	19

# 11. INVESTMENTS (HELD AS FIXED ASSETS)

Company

Shares in group companies £'000

Cost

At 31st December, 1985 and 1984

43,352

# 12. STOCKS

		Group
Raw materials and consumables Finished goods and goods for resale	1985 £000 32 198	1984 £000 39
	230	224

# 13. DEBTORS

	1985		198	44
Amounts falling due within one year:	£000	Company £000	Group £000	Company £000
Trade debtors Other debtors Prepayments and	1,069 21	21	1,209 .16	16
accrued income Corporation tax	1,176	992	1,613	1,207
recoverable Amounts owed by group	-	- Cong	238	**************************************
companies		110		· · ·
	2,266	1,123	3,076	1,313

# 14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

•	Group £000	Company £000	Group £000	Company £000
Bank loans and overdrafts Trade creditors Amounts owed to group companies Other creditors including	906 384 597	900  608	- 555 583	514
taxation and social security Accruals and deferred income	2,525 485 4,897	81 182 1,771	1,184 177	45 2
Other creditors including taxation and social security comprise:	======	1,//1	2,499	661
Corporation tax Other taxes and social	1,482	·	2	′ <del></del>
security	558	1	729	9
Other creditors	2,040 485	80	731 453	9 36
,	2,525	81	1,184	45

# 15. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

This represents term loans from National Bank of Kuwait. They are secured by a charge over the assets and undertaking of Churchill Group Limited. Of the total loans outstanding £13,970,000 is not repayable within five years.

The interest rates applying to these loans are:

- (i) On £34,600,000
- (a) for the period to 12th September, 1986, 12.0625% pa; and
- (b) thereafter 3/8% over the LIBOR on the first day of each repayment period.
- (ii)On £8,575,000 at ½% over the National Bank of Kuwait base lending rate.

# TALAGA (UK) LIMITED

# NOTES TO THE ACCOUNTS

# 16. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation:

Balance at 31st December, Credit for the year	1984	£000 1,258 305
Balance at 31st December,	1985	953

Group

<del></del>	19	<u>85</u>	19	84
		Full		Full
	Amount	potential	Amount	potential
	provided	liability	provided	liability
	£000	£000	£000	£000
Difference between accumulated depreciation and amortisation and capital allowances	669	669	798	√ <b>798</b>
Tax relief on prepaid interest not yet charged to	003		,,,,	,
profit and loss account	284	284	460	460
Revaluation of fixed assets	-	14,697		17,158
Chargeable gain rolled over	-	2,403	-	
• .	953	18,053	1,258	18,416

# Company

The potential liability for deferred tax in the company is as follows:

<i>*</i>		5,775	4,242
Chargeable gain rolled over Revaluation of fixed assets		2,403 3,372	- 4,242
	•	<u>1985</u> £000	1984 £000

No provision has been made for deferred taxation as it is not anticipated that any tax will become payable in the foreseeable future.

# 17. SHARE CAPITAL

£000

2,000

At 31st December, 1985 and 1984:
Share capita! authorised, allotted, called up
and fully paid:
2,000,000 ordinary shares of £1 each

# NOTES TO THE ACCOUNTS

# 18. REVALUATION RESERVE

	000£
At 1st January, 1985 Release on disposal of the Montcalm Hotel	14,140 2,900
At 31st December, 1985	11,240

# 19. COMMITMENTS

There were no capital commitments outstanding at 31st December, 1985.

# 20. SUBSIDIARIES

The company's principal subsidiary companies, both of which are wholly owned, are:

	Type of share	Nominal value	Quantity in issue
Chumahd 11 Cman Tanda I		•	O.
Churchill Group Limited -			
hotelier	Ordinary	£1	100
	Deferred	£1	100
		,	200
			7-7-13
Spencer Hotels Limited -			2.
hotelier	Ordinary	£1	100
(formerly Montcalm Hotels	10%	£1	100
Limited)	Non-cumulativ	e	
•	Preference		
,			200
•			-

Both of these companies operate in the United Kingdom.

# 21. ULTIMATE HOLDING COMPANY

The company's ultimate holding company is International Realty Investment Group SAK, a company incorporated in Kuwait.

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