# STRATEGIC REPORT, DIRECTORS' REPORT AND AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2014 FOR BOBBY'S FOODS SOUTH WALES LIMITED

HURSDAY

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# COMPANY INFORMATION

# FOR THE YEAR ENDED 30 SEPTEMBER 2014

**Directors:** 

M W Hancock R S Isaac

D Hancock

Secretary:

C Baker

Registered office:

Unit 1

Court Road Industrial Estate

Cwmbran Torfaen Gwent NP44 3AS

Registered number:

01665621

**Auditors:** 

Haines Watts

Chartered Accountants and Statutory Auditors

21 East Street Bromley Kent BRI IQE

## STRATEGIC REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2014

The directors present their strategic report for the year ended 30 September 2014.

#### Review of business

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect renewed growth in the foreseeable future.

The company's main key performance indicators are sales growth, trading margins and working capital controls.

Sales decreased by 5.4% in the year whilst gross trading margins increased to 40%.

The working capital position at the year end continued to show a satisfactory position in all areas.

#### Principal risks and uncertainties

The principal risks and uncertainties surrounding the company centre on the continued health of the independent sector within which the company operates. Contingency plans have been put in place to meet any deterioration in this sector of the market.

On behalf of the board:

C Baker - Secretary

26 March 2015

## <u>DIRECTORS' REPORT</u> FOR THE YEAR ENDED 30 SEPTEMBER 2014

The directors present their report with the financial statements of the company for the year ended 30 September 2014.

#### Principal activity

The principal activity of the company in the year under review was that of the wholesale of food and confectionery.

#### **Dividends**

No dividends will be distributed for the year ended 30 September 2014.

#### Directors

The directors shown below have held office during the whole of the period from 1 October 2013 to the date of this report.

M W Hancock R S Isaac D Hancock

#### Company's policy on payment of creditors

The company buys all of its product from the group purchasing agent, Bobby's Foods Plc. The company's policy concerning the payment of suppliers is to pay in accordance with the company's contractual and other legal obligations. On average, trade creditors at the year end represented 34 (2013-34) days purchases.

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Statement as to disclosure of information to auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2014

# **Auditors**

The auditors, Haines Watts, will be proposed for re-appointment at the forthcoming Annual General Meeting.

On behalf of the board:

C Baker - Secretary

26 March 2015

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BOBBY'S FOODS SOUTH WALES LIMITED

We have audited the financial statements of Bobby's Foods South Wales Limited for the year ended 30 September 2014 on pages seven to fifteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Directors' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BOBBY'S FOODS SOUTH WALES LIMITED

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Jack Stephen (Senior Statutory Auditor)

for and on behalf of Haines Watts

Chartered Accountants and Statutory Auditors

21 East Street

Bromley

Kent

BR1 IQE

26 March 2015

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2014

		30.9.14	30.9.13
	Notes	£	£
Turnover		1,596,488	1,687,631
Cost of sales		(957,275)	(1,043,333)
Gross profit		639,213	644,298
Administrative expenses		(613,128)	(596,973)
Operating profit and Profit on ordinary activities before			
taxation	3	26,085	47,325
Tax on profit on ordinary activities	4	(6,098)	(13,966)
Profit for the financial year		19,987	33,359

## **Continuing operations**

None of the company's activities were acquired or discontinued during the current year or previous year.

## Total recognised gains and losses

The company has no recognised gains or losses other than the profits for the current year or previous year.

# **BOBBY'S FOODS SOUTH WALES LIMITED (REGISTERED NUMBER: 01665621)**

# BALANCE SHEET 30 SEPTEMBER 2014

		30.9.14		30.9.13	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		179,340		140,462
Current assets					
Stocks	7	60,026		57,643	
Debtors	8	455,092		68,457	
Cash at bank and in hand		683,888		1,189,970	
		1,199,006		1,316,070	
Creditors					
Amounts falling due within one year	9	70,141		168,314	
Net current assets			1,128,865		1,147,756
Total assets less current liabilities			1,308,205		1,288,218
Capital and reserves					
Called up share capital	10		10,000		10,000
Profit and loss account	11		1,298,205		1,278,218
Shareholders' funds	14		1,308,205		1,288,218

The financial statements were approved by the Board of Directors on 26 March 2015 and were signed on its behalf by:

M W Hancock - Director

R S Isaac - Nirector

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2014

	Notes	30.9.14 ₤	30.9.13 £
Net cash (outflow)/inflow	110005	~	~
from operating activities	1	(418,119)	85,658
Taxation		(13,966)	(26,094)
Capital expenditure	2	(73,997)	(9,305)
Equity dividends paid			(20,000)
(Decrease)/increase in cash in th	ne period	(506,082)	30,259
		<del></del>	
	3		
to movement in net funds	3	(506.082)	30.259
to movement in net funds		(506,082)	30,259
to movement in net funds (Decrease)/increase in cash in the		(506,082)	30,259
to movement in net funds  (Decrease)/increase in cash in the  Change in net funds resulting		(506,082)	30,259
to movement in net funds  (Decrease)/increase in cash in the  Change in net funds resulting from cash flows	period	(506,082)	30,259
Reconciliation of net cash flow to movement in net funds  (Decrease)/increase in cash in the Change in net funds resulting from cash flows  Movement in net funds in the pe Net funds at 1 October	period	<u> </u>	•

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2014

1.	Reconciliation of operating profit to net cash (outflow	v)/inflow from operation	ng activities	
			30.9.14	30.9.13
			£	£
	Operating profit		26,085	47,325
	Depreciation charges		33,987	39,698
	Loss on disposal of fixed assets		1,132	-
	(Increase)/decrease in stocks		(2,383)	10,608
	Increase in debtors		(386,635)	(3,268)
	Decrease in creditors		(90,305)	(8,705)
	Net cash (outflow)/inflow from operating activities		(418,119) ———	85,658 ———
2.	Analysis of cash flows for headings netted in the cash	flow statement		
			30.9.14	30.9.13
			£	£
	Capital expenditure			
	Purchase of tangible fixed assets		(85,996)	(9,305)
	Sale of tangible fixed assets		11,999	
	Net cash outflow for capital expenditure		(73,997)	(9,305)
				<del></del>
3.	Analysis of changes in net funds			
		At		At
		1.10.13	Cash flow	30.9.14
		£	£	£
	Net cash:		.=	
	Cash at bank and in hand	1,189,970	(506,082)	683,888
		1,189,970	(506,082)	683,888
	Total	1,189,970	(506,082)	683,888

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2014

## 1. Accounting policies

#### Basis of preparing the financial statements

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) which have been applied consistently (except as otherwise stated).

## **Accounting convention**

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property

2% on cost

Plant and machinery

- 25% on cost

Motor vehicles

25% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

## Revenue recognition

The company recognises income when goods have been delivered and invoiced to customers. Goods are sold on a sale or return basis and income is adjusted for movements in the provision for returned goods maintained by the company.

#### 2. Staff costs

	30.9.14 £	30.9.13 £
Wages and salaries	350,145	340,166
Social security costs	35,419	35,242
Other pension costs .	6,978	6,314
	392,542	381,722
		<u> </u>
The average monthly number of employees during the year was as follows:		
	30.9.14	30.9.13
Administration	2	2
Sales	9	, 9
	11	11
		===

3.	Operating profit		
	The operating profit is stated after charging:		
		30.9.14 £	30.9.13 £
	Depreciation - owned assets	33,987	39,698
	Loss on disposal of fixed assets	1,132	39,076
	Auditors' remuneration	5,250	5,000
	Auditors' remuneration for non audit work	1,180	1,000
	Directors' remuneration	45,000	45,000
4.	Taxation		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows:		
		30.9.14	30.9.13
		£	£
	Current tax:	6.009	12 066
	UK corporation tax	6,098	13,966
	Tax on profit on ordinary activities	6,098	13,966
	Factors affecting the tax charge  The tax assessed for the year is higher than the standard rate of corporation ta explained below:	x in the UK. T	he difference is
		30.9.14	30.9.13
		£	£
	Profit on ordinary activities before tax	26,085	47,325 =====
	Profit on ordinary activities		
	multiplied by the standard rate of corporation tax		
	in the UK of 20% (2013 - 22.750%)	5,217	10,766
	Effects of:		
	Depreciation in excess of capital allowances	881	3,200
	Current tax charge	6,098	13,966
5.	Dividends		
٥.	Dividents	30.9.14	30.9.13
	-	£	£
	Ordinary shares of £1 each		
	Interim	-	20,000

				•	
6.	Tangible fixed assets	Freehold property	Plant and machinery	Motor vehicles £	Totals £
	Cost	£	£	æ	x.
	At 1 October 2013	34,270	9,305	298,632	342,207
	Additions	54,270	18,225	67,771	85,996
	Disposals	_	-	(41,841)	(41,841)
	2.5p00#.5				
	At 30 September 2014	34,270	27,530	324,562	386,362
	Depreciation				
	At 1 October 2013	10,278	2,326	189,141	201,745
	Charge for year	685	4,879	28,423	33,987
	Eliminated on disposal	-	4,072	(28,710)	(28,710)
	Similated on disposal		-		
	At 30 September 2014	10,963	7,205	188,854	207,022
	Net book value				
	At 30 September 2014	23,307	20,325	135,708	179,340
					<del></del>
	At 30 September 2013	23,992	6,979	109,491	140,462
7	Charles				
7.	Stocks			30.9.14	30.9.13
				£	£
	Finished goods			60,026	57,643
	C				
8.	Debtors: amounts falling due within one year				
				30.9.14	30.9.13
				£	£
	Trade debtors			59,155	68,457
	Amounts owed by group undertakings			395,937	
				455,092	68,457
9.	Creditors: amounts falling due within one yea	r			
				30.9.14	30.9.13
				£	£
	Trade creditors			10,948	-
	Amounts owed to group undertakings			7,343	97,410
	Corporation tax			6,098	13,966
	Social security and other taxes			10,585	10,228
	VAT			12,194	20,162
	Other creditors			8,989 13.084	26.549
	Accrued expenses			13,984	26,548
				70,141	168,314

10.	Called up sha	re capital			
	Allotted, issue Number:	ed and fully paid: Class: Ordinary	Nominal value: £I	30.9.14 £ 10,000	30.9.13 £ 10,000
11.	Reserves				Profit and loss account
	At 1 October 2 Profit for the y				1,278,218 19,987
	At 30 Septemb	ber 2014			1,298,205
12.	Related party	y disclosures			
	Bobby's Food Group parent				
•	During the ye	ear the following costs were charged by the	e parent company:		
		ase £959,658 (2013-£1,032,725) charges £44,000 (2013-£44,000)			
	Amount due fi	rom/(to) related party at the balance sheet	date	30.9.14 £ 395,937	30.9.13 £ (90,067)
	Bobby's Food Group compar	ls Midlands Limited ny			
	Amount due to	o related party at the balance sheet date		30.9.14 £ 6,278	30.9.13 £ 6,278
	Bobby's Food Group compar	ls North East Limited			
	Amount due to	o related party at the balance sheet date		30.9.14 £ 177	30.9.13 £ 177

12.	Related party disclosures - continued		
	Bobby's Foods Southern Limited Group company		
	Amount due to related party at the balance sheet date	30.9.14 £ 888	30.9.13 £ 888
13.	Ultimate controlling party		
	The ultimate controlling party is Bobby's Foods Plc.		
14.	Reconciliation of movements in shareholders' funds	30.9.14	30.9.13
	Profit for the financial year Dividends	£ 19,987	£ 33,359 (20,000)
	Net addition to shareholders' funds Opening shareholders' funds	19,987 1,288,218	13,359 1,274,859
	Closing shareholders' funds	1,308,205	1,288,218