

ANTHONY BEST DYNAMICS LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended 31 August 2012

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ANTHONY BEST DYNAMICS LIMITED

COMPANY INFORMATION

DIRECTORS	A Best N Best A G Middleton A W Rumble S J Neads M J Hubbard
COMPANY SECRETARY	N Best
COMPANY NUMBER	01658222
REGISTERED OFFICE	Holt Road Bradford upon Avon Wiltshire BA15 1AJ
AUDITOR	Crowe Clark Whitehill LLP Chartered Accountants Carrick House Lypiatt Road Cheltenham GL50 2QJ

ANTHONY BEST DYNAMICS LIMITED

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ANTHONY BEST DYNAMICS LIMITED

DIRECTORS' REPORT for the year ended 31 August 2012

The directors present their report and the financial statements for the year ended 31 August 2012

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES & BUSINESS REVIEW

The Company ("ABD") continues to operate in the specialised area of design and manufacture of test equipment for vehicle suspension, steering, noise and vibration. We also offer a range of services which include analysis, design, prototype manufacture, test and development.

During the year we have delivered 3 Suspension Parameter Measurement Machines, one each to China, India and Taiwan. We have also received orders for 2 further machines which are under construction at the moment and will be delivered in the coming year.

Steering, brake and accelerator robots have continued to sell to customers in many parts of the world and we are building a further driverless soft crash target vehicle.

We are working on the development of an alternative device, a Guided Soft Target which will be used for testing crash mitigation systems.

The recent strong business growth has highlighted the need for additional factory/office space. Planning consent has been obtained for additional office accommodation which will be completed in the next 6 months. Plans are well advanced for the construction of a much larger facility, close by, to accommodate further growth.

ABD's business has been very successful in export markets. Over 90% of turnover has been exported. ABD's world class technology and high quality products are valued by the worldwide automotive industry.

The Board's perception of the potential of overseas markets has proved fully justified and it will maintain its policy of expansion in overseas markets. To assist the process we will continue to forge links with other organisations to support the Company's sales and technical efforts. The Board is optimistic that these arrangements will continue to prove beneficial in the coming year.

ANTHONY BEST DYNAMICS LIMITED

DIRECTORS' REPORT
for the year ended 31 August 2012

RESULTS

The profit for the year, after taxation, amounted to £1,380,613 (2011 - £543,366)

DIRECTORS

The directors who served during the year were

A Best
N Best
A G Middleton
A W Rumble
S J Needs
M J Hubbard

QUALIFYING THIRD PARTY INDEMNITY PROVISIONS

Since the adoption of amended Articles of Association on 5 December 2006 a qualifying third party indemnity provision has been in force for the benefit of all directors of the company

PROVISION OF INFORMATION TO AUDITOR

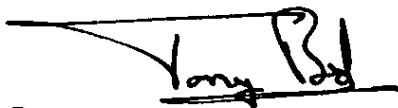
Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditor in connection with preparing its report and to establish that the company's auditor is aware of that information

AUDITOR

The auditor, Crowe Clark Whitehill LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board on **8th Nov 2012** and signed on its behalf



A Best
Director

ANTHONY BEST DYNAMICS LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ANTHONY BEST DYNAMICS LIMITED

We have audited the financial statements of Anthony Best Dynamics Limited for the year ended 31 August 2012, set out on pages 5 to 18. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 August 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

ANTHONY BEST DYNAMICS LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ANTHONY BEST DYNAMICS LIMITED

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Leo Malkin (Senior statutory auditor)
for and on behalf of
Crowe Clark Whitehill LLP
Statutory Auditor
Carrick House
Lypiatt Road
Cheltenham
GL50 2QJ

13 November 2012

ANTHONY BEST DYNAMICS LIMITED

PROFIT AND LOSS ACCOUNT
for the year ended 31 August 2012

	Note	2012 £	2011 £
TURNOVER	1	8,910,839	6,501,226
Cost of sales		(6,445,056)	(5,157,576)
GROSS PROFIT		2,465,783	1,343,650
Administrative expenses		(666,616)	(613,866)
OPERATING PROFIT	2	1,799,167	729,784
Interest receivable	5	15,540	5,823
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,814,707	735,607
Tax on profit on ordinary activities	6	(434,094)	(192,241)
PROFIT FOR THE FINANCIAL YEAR	13	1,380,613	543,366

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the Profit and loss account

The notes on pages 8 to 18 form part of these financial statements

ANTHONY BEST DYNAMICS LIMITED
Registered number 01658222

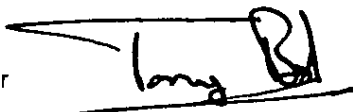
BALANCE SHEET
as at 31 August 2012

	Note	£	2012 £	£	2011 £
FIXED ASSETS					
Tangible assets	7		428,838		303,808
CURRENT ASSETS					
Stocks	8	1,475,105		784,342	
Debtors	9	2,524,663		1,503,423	
Cash at bank		2,481,476		2,369,050	
		<u>6,481,244</u>		<u>4,656,815</u>	
CREDITORS amounts falling due within one year	10	(2,201,222)		(1,435,470)	
NET CURRENT ASSETS			4,280,022		3,221,345
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>4,708,860</u>		<u>3,525,153</u>
PROVISIONS FOR LIABILITIES					
Deferred tax	11		(60,386)		(56,292)
NET ASSETS			<u>4,648,474</u>		<u>3,468,861</u>
CAPITAL AND RESERVES					
Called up share capital	12		134,000		134,000
Share premium account	13		43,000		43,000
Capital redemption reserve	13		62,500		62,500
Profit and loss account	13		4,408,974		3,229,361
SHAREHOLDERS' FUNDS	14		<u>4,648,474</u>		<u>3,468,861</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

8th Nov 2012

A Best
Director



The notes on pages 8 to 18 form part of these financial statements

ANTHONY BEST DYNAMICS LIMITED

CASH FLOW STATEMENT
for the year ended 31 August 2012

	Note	2012 £	2011 £
Net cash flow from operating activities	22	690,682	1,195,647
Returns on investments and servicing of finance	23	15,540	5,823
Taxation		(190,000)	68,422
Capital expenditure and financial investment	23	(202,796)	(82,122)
Equity dividends paid		(201,000)	-
INCREASE IN CASH IN THE YEAR		112,426	1,187,770

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT
for the year ended 31 August 2012

	2012 £	2011 £
Increase in cash in the year	112,426	1,187,770
MOVEMENT IN NET DEBT IN THE YEAR	112,426	1,187,770
Net funds at 1 September 2011	2,369,050	1,181,280
NET FUNDS AT 31 AUGUST 2012	2,481,476	2,369,050

The notes on pages 8 to 18 form part of these financial statements

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 August 2012

1. ACCOUNTING POLICIES

1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

1.2 GOING CONCERN

The company has cash resources and has no requirement for external funding. The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. They continue to believe the going concern basis of accounting is appropriate in preparing the annual financial statements.

1.3 TURNOVER

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

1.4 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Plant and machinery	-	10% straight line
Motor vehicles	-	25% reducing balance
Fixtures and fittings	-	10% straight line
Computer equipment	-	25% straight line
Bought out software	-	10-20% straight line
In house software	-	33 3% straight line
General equipment	-	10% straight line
Proprietorial equipment	-	20% straight line
Test equipment	-	10-20% straight line

1.5 STOCKS AND WORK IN PROGRESS

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

1.6 LONG-TERM CONTRACTS

Profit on long-term contracts is taken as the work is carried out if the final outcome can be assessed with reasonable certainty. The profit included is calculated on a prudent basis to reflect the proportion of the work carried out at the year end, by recording turnover and related costs as contract activity progresses. Turnover is calculated as that proportion of total contract value which costs incurred to date bear to total expected costs for that contract. Revenues derived from variations on contracts are recognised only when they have been accepted by the customer. Full provision is made for losses on all contracts in the year in which they are first foreseen.

Amounts recoverable on contracts, included within debtors, represents the amount by which recorded turnover is in excess of payments on account.

ANTHONY BEST DYNAMICS LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012**

1. ACCOUNTING POLICIES (continued)

1.7 OPERATING LEASES

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term

1.8 FOREIGN CURRENCIES

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and loss account

1.9 RESEARCH AND DEVELOPMENT

Research and development expenditure is written off in the year in which it is incurred

1.10 DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITY

The company uses derivative financial instruments to hedge its exposure to fluctuations in foreign exchange rates. The company has not adopted FRS 26 and therefore no fair value measurements are included in the financial statements. Gains and losses on foreign currency hedges are recognised in the profit and loss account on maturity of the underlying transaction. Gains or losses arising on hedging instruments which are cancelled due to the termination of underlying exposure are taken to the profit and loss account immediately.

1.11 DEFERRED TAXATION

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

1. ACCOUNTING POLICIES (continued)

1.12 PENSIONS

The company operated a defined benefits pension scheme. On 23 November 2010 a Deed of Termination was signed by the Trustees of the pension scheme to wind up the assets of the scheme and all members were transferred out.

In accordance with accounting standards, the company adopted the full requirements of FRS17 (Retirement Benefits) in respect of its defined benefit pension scheme.

This adoption resulted in the company including the assets and liabilities of these arrangements in the company's balance sheet. Current service costs, curtailment and settlement gains and losses, and net financial returns are included in the profit and loss account in the period to which they relate. Actuarial gains and losses are recognised in the statement of recognised gains and losses.

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

2 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

	2012	2011
	£	£
Depreciation of tangible fixed assets		
- owned by the company	78,445	77,428
Auditor's remuneration	15,000	11,500
Operating lease rentals		
- other operating leases	38,000	38,000
Difference on foreign exchange	(41,056)	29,199
Pension costs	85,355	80,857
FRS17 Pension costs - loss on settlement	-	48,000

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

3. STAFF COSTS

Staff costs, including directors' remuneration, were as follows

	2012 £	2011 £
Wages and salaries	1,915,262	1,489,709
Social security costs	190,988	146,548
Pension costs- including FRS 17	85,355	128,857
	<u>2,191,605</u>	<u>1,765,114</u>

The average monthly number of employees, including the directors, during the year was as follows

	2012 No.	2011 No
Directors & Commercial	6	6
Engineers & Technicians	29	26
Admin	4	4
	<u>39</u>	<u>36</u>

4. DIRECTORS' REMUNERATION

	2012 £	2011 £
Emoluments	<u>397,468</u>	<u>295,254</u>

During the year retirement benefits were accruing to 1 director (2011 - 1) in respect of defined contribution pension schemes

During the year retirement benefits were accruing to no directors (2011 - 1) in respect of defined benefit pension schemes

The highest paid director received remuneration of £100,292 (2011 - £75,158)

5 INTEREST RECEIVABLE

	2012 £	2011 £
Other interest receivable	<u>15,540</u>	<u>5,823</u>

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

6 TAXATION

	2012 £	2011 £
ANALYSIS OF TAX CHARGE IN THE YEAR		
CURRENT TAX (see note below)		
UK corporation tax charge on profit for the year	430,000	190,000
Adjustments in respect of prior periods	-	(422)
TOTAL CURRENT TAX	430,000	189,578
DEFERRED TAX		
Origination and reversal of timing differences	4,094	18,623
Deferred tax regarding FRS 17	-	(15,960)
TOTAL DEFERRED TAX (see note 11)	4,094	2,663
TAX ON PROFIT ON ORDINARY ACTIVITIES	434,094	192,241

FACTORS AFFECTING TAX CHARGE FOR THE YEAR

The tax assessed for the year is the same as (2011 - the same as) the standard rate of corporation tax in the UK of 25 17% (2011 - 27 16%) as set out below

	2012 £	2011 £
Profit on ordinary activities before tax	1,814,707	735,607
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 25 17% (2011 - 27 16%)	456,762	199,791
EFFECTS OF:		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	9,630	13,461
Capital allowances for year in excess of depreciation	(8,836)	(7,227)
Adjustments to tax charge in respect of prior periods	-	(422)
Adjustment in research and development tax credit leading to an increase (decrease) in the tax charge	(27,556)	(3,644)
Marginal relief	-	(12,381)
CURRENT TAX CHARGE FOR THE YEAR (see note above)	430,000	189,578

FACTORS THAT MAY AFFECT FUTURE TAX CHARGES

There were no factors that may affect future tax charges

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

7. TANGIBLE FIXED ASSETS

	Test Equipment £	Plant and machinery £	Motor vehicles £	Fixtures and fittings £	Other fixed assets £	Total £
COST						
At 1 September 2011	549,911	189,661	25,253	462,113	555,654	1,782,592
Additions	20,011	29,048	34,112	75,606	46,564	205,341
Disposals	(10,045)	-	(13,760)	(98,204)	-	(122,009)
At 31 August 2012	559,877	218,709	45,605	439,515	602,218	1,865,924
DEPRECIATION						
At 1 September 2011	432,211	113,739	19,606	372,791	540,437	1,478,784
Charge for the year	18,947	15,994	7,456	30,303	5,745	78,445
On disposals	(10,045)	-	(11,894)	(98,204)	-	(120,143)
At 31 August 2012	441,113	129,733	15,168	304,890	546,182	1,437,086
NET BOOK VALUE						
At 31 August 2012	118,764	88,976	30,437	134,625	56,036	428,838
At 31 August 2011	117,700	75,922	5,647	89,322	15,217	303,808

8. STOCKS

	2012 £	2011 £
Stock	856,357	636,270
Work in progress	618,748	148,072
	<u>1,475,105</u>	<u>784,342</u>

9 DEBTORS

	2012 £	2011 £
Trade debtors	1,353,301	548,692
Other debtors	143,681	103,995
Prepayments and accrued income	40,691	59,038
Amounts recoverable on long term contracts	986,990	791,698
	<u>2,524,663</u>	<u>1,503,423</u>

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

10 CREDITORS:
AMOUNTS FALLING DUE WITHIN ONE YEAR

	2012	2011
	£	£
Payments received on account	420,486	376,386
Trade creditors	625,078	399,227
Corporation tax	430,000	190,000
Social security and other taxes	50,343	42,388
Other creditors	675,315	427,469
	<u>2,201,222</u>	<u>1,435,470</u>

11. DEFERRED TAXATION

	2012	2011
	£	£
At 1 September 2011	56,292	37,669
Charge for year	4,094	18,623
	<u>60,386</u>	<u>56,292</u>
At 31 August 2012	<u>60,386</u>	<u>56,292</u>

The provision for deferred taxation is made up as follows

	2012	2011
	£	£
Accelerated capital allowances	<u>60,386</u>	<u>56,292</u>

12. SHARE CAPITAL

	2012	2011
	£	£
ALLOTTED, CALLED UP AND FULLY PAID		
134,000 Ordinary shares of £1 each	<u>134,000</u>	<u>134,000</u>

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

13. RESERVES

	Share premium account £	Capital redempt'n reserve £	Profit and loss account £
At 1 September 2011	43,000	62,500	3,229,361
Profit for the year			1,380,613
Dividends Equity capital			(201,000)
At 31 August 2012	<u>43,000</u>	<u>62,500</u>	<u>4,408,974</u>

14. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2012 £	2011 £
Opening shareholders' funds	3,468,861	2,925,495
Profit for the year	1,380,613	543,366
Dividends (Note 15)	(201,000)	-
Closing shareholders' funds	<u>4,648,474</u>	<u>3,468,861</u>

15. DIVIDENDS

	2012 £	2011 £
Dividends paid on equity capital	<u>201,000</u>	<u>-</u>

On 18 September 2012 the directors proposed a dividend of £134,000

16. DERIVATIVE FINANCIAL INSTRUMENTS

The company is mainly exposed to US Dollar and Euro currency risks which arise from monetary items denominated in foreign currencies

The company policy is to hedge a portion of foreign exchange risk associated with highly probable forecast transactions and monetary items denominated in foreign currencies, by the use of currency forward contracts

At 31 August 2012, the fair value of the forward contracts was £44,821

The company does not apply FRS 26 and therefore no fair value gains or losses are recognised in the profit and loss account

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

17. PENSION COMMITMENTS

The company operated a defined benefit pension scheme, which was funded. On 23 November 2010 a Deed of Termination was signed by the Trustees of the pension scheme to wind up the assets of the scheme with all members being transferred out of the scheme.

The company has no further liabilities relating to the scheme as it was fully wound up in the year ended 31 August 2011.

MOVEMENTS IN SURPLUS DURING THE YEAR

	2012	2011
	£	£
Surplus in scheme at beginning of year	-	57,000
Contributions	-	3,000
Loss on settlement	-	(48,000)
Costs of operating scheme	-	(12,000)
	<hr/>	<hr/>
Position in scheme at end of year	-	-
	<hr/>	<hr/>

18. OPERATING LEASE COMMITMENTS

At 31 August 2012 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2012	2011
	£	£
EXPIRY DATE:		
Within 1 year	38,000	-
Between 2 and 5 years	-	38,000
	<hr/>	<hr/>

19. RELATED PARTY TRANSACTIONS

The company rents its premises from the Best Middleton Trust, which is considered to be a related party by virtue of A Best being a trustee and beneficiary thereof. Rental payments for the year amounted to £38,000 (2011 - £38,000) and no amounts were due to or from the trust at the year end.

During the year the directors received dividends totalling £201,000 (2011 - £Nil).

20. CONTROLLING PARTY

Mr A Best, the managing director, is the controlling party by virtue of his controlling interest in the company's equity capital.

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

21 TURNOVER

The whole of the turnover is attributable to the principal activities of the company

A geographical analysis of turnover is as follows

	2012 £	2011 £
United Kingdom	690,907	375,325
Rest of European Union	2,802,019	1,173,490
Rest of world	5,417,913	4,952,411
	<u>8,910,839</u>	<u>6,501,226</u>

22. NET CASH FLOW FROM OPERATING ACTIVITIES

	2012 £	2011 £
Operating profit	1,799,167	729,784
Depreciation of tangible fixed assets	78,445	77,428
Profit on disposal of tangible fixed assets	(679)	-
(Increase)/decrease in stocks	(690,763)	136,882
Increase in debtors	(1,021,240)	(491,804)
Increase in creditors	525,752	686,357
Increase in net pension assets/liabilities	-	57,000
NET CASH INFLOW FROM OPERATING ACTIVITIES	<u>690,682</u>	<u>1,195,647</u>

23. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	2012 £	2011 £
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		
Interest received	<u>15,540</u>	<u>5,823</u>
	2012 £	2011 £
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT		
Purchase of tangible fixed assets	(205,341)	(82,122)
Sale of tangible fixed assets	2,545	-
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE	<u>(202,796)</u>	<u>(82,122)</u>

ANTHONY BEST DYNAMICS LIMITED

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 2012

24 ANALYSIS OF CHANGES IN NET DEBT

	1 September 2011 £	Cash flow £	Other non-cash changes £	31 August 2012 £
Cash at bank and in hand	2,369,050	112,426	-	2,481,476
NET FUNDS	<u>2,369,050</u>	<u>112,426</u>	<u>-</u>	<u>2,481,476</u>