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HORNCHURCH HIRE & SALES LIMITED

DIRECTORS' REPORT AND

FINANCIAL STATEMENTS

for the year ended 30 April 1996

Company number 1654927



FINANCIAL STATEMENTS

The directors present their report and financial statements of the company for the year ended 30 April 1996.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors have:

- selected suitable accounting policies and then applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- stated whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepared the financial statements on the going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES

The principal activities of the company in the year were the hire and sale of plant and equipment.

FINANCIAL RESULTS AND STATE OF AFFAIRS	£
The profit for the year after taxation amounted to The balance brought forward from the previous year was	17,351 25,540
	42,891
Less: Dividend of £1 per share paid on 30 April 1996	10,000
Unappropriated balance to be carried forward	32,891

The increase in turnover and the reduction in cost of sales, combined with the maintenance of the overhead levels of expenditure, have led to increased profits. It is hoped that the company can continue with this level of profits in the future.

DIRECTORS' REPORT for the year ended 30 April 1996

DIRECTORS' AND DIRECTORS' INTERESTS

JTH Nye (Chairman)

B Handscombe

The directors' interests in the £1 ordinary shares of the company were:

	30 April	30 April
	1996	1995
JTH Nye	8,750	8,750
B Handscombe	1,250	1,250

POST BALANCE SHEET EVENT

There have been no significant post balance sheet events.

AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Haslers be reappointed as auditors of the company will be put to the Annual General Meeting.

The directors have taken advantage of exemptions available to small companies under S246 (IB) of the Companies Act 1985.

This report was approved by the Board on 14 July 1996.

JTH Nye
Director

AUDITORS' REPORT

to the members of Hornchurch Hire & Sales Limited

We have audited the financial statements on pages 4 to 9 which have been prepared on the basis of the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 1, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 April 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

HASLERS 4 JULY1996

Chartered Accountants Registered Auditors

Johnston House 8 Johnston Road Woodford Green Essex IG8 0XA

PROFIT AND LOSS ACCOUNT for the year ended 30 April 1996

	Notes	1996	1995
		£	£
Turnover	2	181,729	175,839
Cost of sales		(45,741)	(49,296)
Gross profit		135,988	126,543
Distribution costs		(7,693)	(5,755)
Administrative costs		(84,703)	(84,498)
Other operating costs		(26,107)	(25,630)
Other operating income		5,653	7,523
Operating profit	3	23,138	18,183
Interest receivable - bank		538	262
Interest payable	4	(42)	(135)
Profit on ordinary activities before taxation		23,634	18,310
Tax on profit on ordinary activities	6	(6,283)	(4,528)
Profit on ordinary activities after taxation		17,351	13,782
Dividend paid	7	(10,000)	(8,000)
Retained profit for the year	13	7,351	5,782
Retained profit brought forward		25,540	19,758
Retained profit carried forward		32,891	25,540

STATEMENT OF RECOGNISED GAINS AND LOSSES

There were no recognised gains and losses other than the items reflected in the profit and loss account.

BALANCE SHEET as at 30 April 1996

	Notes	1996		19	95
		£	£	£	£
TANGIBLE FIXED ASSETS	8		44,234		44,309
CURRENT ASSETS					
Stocks		7,335		6,170	
Debtors	9	19,407		15,494	
Cash at bank and in hand		22,153		19,548	
		48,895		41,212	
CREDITORS: amounts falling due within one year	10	(44,738)		(43,481)	
Net current assets/(liabilities)			4,157		(2,269)
Total assets less current liabilities			48,391		42,040
PROVISION FOR DEFERRED TAXATION	11		(5,500)		(6,500)
NET ASSETS			42,891	35,540	
CAPITAL AND RESERVES					
Called up share capital	12		10,000		10,000
Profit and loss account	12		32,891		25,540
SHAREHOLDERS' FUNDS	13		42,891		35,540

The financial statements on pages 4 to 9 were approved by the Board on 4 July 1996.

JTH Nye
Director

NOTES TO THE FINANCIAL STATEMENTS

1 ACCOUNTING POLICIES

Preparation of financial statements

The financial statements have been prepared under the historical cost convention, on the going concern basis and in accordance with appropriate accounting standards.

Stock

Stock is valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

Fixed assets

Hire plant and equipment held at 1 May 1988 is recorded at its replacement cost as on that date, less accumulated depreciation. Otherwise, fixed assets are recorded at original cost less accumulated depreciation.

Depreciation is calculated on the cost of fixed assets at the following annual rates in order to write off each asset over its estimated useful life.

7 70/

Short leasehold premises	/./%
Hire plant and equipment	Between 10% and 33.3%
Other plant and equipment, fixtures and fittings	20%
Computer hardware	33.3%
Computer software	50%
Motor vehicles	25%

Deferred taxation

Provision is made, at current rates, for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

2 TURNOVER

Turnover represents sales and hire transactions in the United Kingdom during the year, excluding value added tax.

OPERATING PROFIT is stated after charging/(crediting):	1996	1995
	£	£
Depreciation	17,511	14,380
Directors' remuneration	46,708	47,648
Auditors' remuneration	2,200	2,200
Profit on disposal of tangible fixed assets	(5,369)	(7,300)
	Depreciation Directors' remuneration Auditors' remuneration	Depreciation 17,511 Directors' remuneration 46,708 Auditors' remuneration 2,200

NOTES TO THE FINANCIAL STATEMENTS

INTEREST PAYABLE	1996 £	1995 £
Bank interest	-	12
Staff savings scheme Interest on late payment of tax	42	123
	42	135
EMPLOYEES		
The average number of weekly employees during		
the year was 3 (1995: 3), employed as follows:	Number	Number
Office and management	2	2
Production and sales	1	1
	3	3
Staff costs (including directors' remuneration) amounted to:	£	£
Wages and salaries	65,820	68,480
Social security costs	7,191	6,224
	73,011	74,704
TAXATION		
UK corporation tax at 25% (1995: 25%) on the adjusted		
results for the year	7,000 283	5,528
Under-provision in prior period Transfer from deferred taxation	(1,000)	-
	6,283	5,528

NOTES TO THE FINANCIAL STATEMENTS

DIVIDEND PAID				1996 £	1995 £
Paid on 30 April 1996 on ordinary share	aid on 30 April 1996 on ordinary shares of £1 (1995-£1.28) per share		10	0,000	8,000
At 30 April 1995 JTH Nye waived entit	lement to a divide	end on 3,750 s	shares amou	inting to £4,	800.
TANGIBLE ASSETS	TANGIBLE ASSETS Hire				
	Leasehold	plant and	Office	Motor	
	_	equipment e		vehicle	Total
	£	£	£	£	£
Cost				40	1 70 0 10
1 May 1995	10,000	93,597	29,864	18,779	152,240
Additions	-	26,716	895	-	27,611
Disposals	-	(20,754)	•	-	(20,754)
30 April 1996	10,000	99,559	30,759	18,779	159,097
Depreciation					
1 May 1995	9,741	63,704	28,457	6,029	107,931
Charge for year	259	13,004	1,061	3,187	17,511
Disposals	-	(10,579)	-	-	(10,579)
30 April 1996	10,000	66,129	29,518	9,216	114,863
Net book value					
30 April 1996	-	33,430	1,241	9,563	44,234
30 April 1995	259	29,893	1,407	12,750	44,309
DEBTORS				1996	1995
				£	£
Trade debtors				18,470	14,813
Prepayments and accrued income				937	681
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				19,407	15,494

NOTES TO THE FINANCIAL STATEMENTS

10	CREDITORS: amounts falling due within one year	1996 £	1995 £
	Trade creditors	7,225	14,474
	Corporation tax	7,000	4,528
	Social security and other taxes	6,617	3,198
	Other creditors	11,005	8,205
	Accruals and deferred income	12,891	13,076
		44,738	43,481
11	PROVISION FOR DEFERRED TAXATION		
	In respect of accelerated capital allowances:		
	Balance 1 May 1995	6,500	6,500
	Charge for the year	(1,000)	-
	Balance 30 April 1996	5,500	6,500
12	CALLED UP SHARE CAPITAL Authorised, allotted, issued and fully paid 10,000 ordinary shares of £1 each	10,000	10,000
13	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
	Profit for the year	7,451	5,782
	Shareholders' funds at 1 May 1995	35,540	29,758
	Shareholders' funds at 30 April 1996	42,991	35,540
14	FINANCIAL COMMITMENTS		
	At 30 th April 1996 the company had annual commitments under non - cancellable operating leases as follows:-	·	
	Expiry date:	Leasehold Premises	
	Within five years	£ <u>7,100</u>	