

## Company Information

Directors A Abbasbhai Hatimi

A S Abbasbhai Hatimi

Secretary A Abbashhai Hatimi

Company number 01647094

Registered office Unit 3 Kimpton Link Business Centre

40 Kimpton Road

Sutton Surrey SM3 9QP

Auditor Moore Kingston Smith LLP

Devonshire House 60 Goswell Road London

EC1M 7AD

Bankers Barclays Bank Plc

London Central Regional Office

50 Pall Mall London SW1Y 5AX

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## Strategic Report

For the year ended 31 August 2020

The directors present the strategic report and financial statements for the year ended 31 August 2020.

## Fair review of the business and future developments

The principal activity of the company throughout the year continued to be that of the provision of procurement solutions to Oil and Gas end users across North Africa. The company remains the procurement partner of choice across the region due to its strong client relationships and continues to grow principally through recommendations.

Turnover for 2020 increased by £1,632,873 (15.3%) to £12,328,408 with profit before taxation increasing by £176,809 (12.6%) to £1,576,407. These increases were caused by continued growth amongst existing customers in Egypt and Algeria as well as customers in new geographical regions such as Libya and Tunisia.

The company plans to continue expanding geographically in future years and is also targeting the mining sector as a key growth area which offers a lot of synergy to the existing core business.

#### Principal risks and uncertainties

The company takes measures to minimise its exposure to risk. The company's main risk arises from the fact that a significant proportion of its sales are with companies in the Middle East. This trade is reliant on the political stability of this area of the world which can be uncertain, principally in Libya as it transitions to a new government. An associated risk is the recoverability of trade and other debtors which the company seeks to manage by maintaining strong customer relationships.

As the company trades internationally it is also susceptible to foreign exchange risk. It mitigates this by undertaking most of its trading in US Dollars, which it considers to be one of the most stable currencies.

The Covid-19 pandemic has impacted sales and net profit due to company lockdowns and a weak oil price due to reduced demand. The pandemic has also resulted in budget cuts which impact procurement activity. The strong performance of the company before the pandemic, a low central cost base and careful cash flow planning have ensured that it has, and will be able to in future, been able to meet its liabilities as they fall due.

## Key performance indicators (KPIs)

The directors consider turnover and profit of the business as the most important KPIs and they look to increase both in the coming years.

On behalf of the board

A S Abbasbhai Hatimi **Director** 29 June 2021

## Directors' Report

For the year ended 31 August 2020

The directors present their annual report and financial statements for the year ended 31 August 2020.

## Principal activities

The principal activity of the company continued to be that of oil and gas procurement specialists.

#### Directors

The directors who served the company during the year together with their interests (including family interests) in the shares of the company at the beginning and end of the year, were as follows:

S H Abbasbhai Hatimi A Abbasbhai Hatimi (Deceased 20 October 2020)

A S Abbasbhai Hatimi

## Results and dividends

The results for the year are set out on page 7.

Ordinary dividends of £420,000 were paid in the year. The directors do not recommend payment of a final dividend.

## Auditor

The auditor, Moore Kingston Smith LLP, is deemed to be reappointed under section 487(2) of the Companies Act 2006.

## Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102, 'The Financial Reporting Standard Applicable in the UK and Republic of Ireland' (FRS 102). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' Report (Continued)

For the year ended 31 August 2020

## Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

A S Abbasbhai Hatimi **Director** 29 June 2021

## Independent Auditor's Report

To the Members of Techtools (Morden) Limited

## Opinion

We have audited the financial statements of Techtools (Morden) Limited (the 'company') for the year ended 31 August 2020 which comprise the Statement of Income and Retained Earnings, the Balance Sheet, the Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 August 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

## Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Independent Auditor's Report (Continued)

To the Members of Techtools (Morden) Limited

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Independent Auditor's Report (Continued)

To the Members of Techtools (Morden) Limited

## Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

The objectives of our audit in respect of fraud, are; to identify and assess the risks of material misstatement of the financial statements due to fraud; to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud, through designing and implementing appropriate responses to those assessed risks; and to respond appropriately to instances of fraud or suspected fraud identified during the audit. However, the primary responsibility for the prevention and detection of fraud rests with both management and those charged with governance of the company.

Our approach was as follows:

- We obtained an understanding of the legal and regulatory requirements applicable to the company and considered that the most significant are the Companies Act 2006, UK financial reporting standards as issued by the Financial Reporting Council, and UK taxation legislation.
- We obtained an understanding of how the company complies with these requirements by discussions with management and those charged with governance.
- We assessed the risk of material misstatement of the financial statements, including the risk of material
  misstatement due to fraud and how it might occur, by holding discussions with management and those charged
  with governance.
- We inquired of management and those charged with governance as to any known instances of non-compliance or suspected non-compliance with laws and regulations.
- Based on this understanding, we designed specific appropriate audit procedures to identify instances of non-compliance with laws and regulations. This included making enquiries of management and those charged with governance and obtaining additional corroborative evidence as required.

As part of an audit in accordance with ISAs (UK) we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Independent Auditor's Report (Continued)

To the Members of Techtools (Morden) Limited

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken for no purpose other than to draw to the attention of the company's members those matters we are required to include in an auditor's report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the company and the company's members as a body, for our work, for this report, or for the opinions we have formed.

Janice Riches (Senior Statutory Auditor) for and on behalf of Moore Kingston Smith LLP

7 July 2021

**Chartered Accountants Statutory Auditor** 

Devonshire House 60 Goswell Road London EC1M 7AD

# Statement of Income and Retained Earnings

For the year ended 31 August 2020

	Notes	2020 £	2019 £
Turnover	3	12,328,408	10,695,535
Cost of sales		(10,103,935)	(8,760,853)
Gross profit		2,224,473	1,934,682
Administrative expenses		(636,518)	(548,671)
Operating profit	4	1,587,955	1,386,011
Interest receivable and similar income Fair value losses on investments	7 8	10,441 (21,989)	21,543 (7,956)
Profit before taxation		1,576,407	1,399,598
Taxation	9	(283,954)	(293,506)
Profit for the financial year and total comprehensive income for the year		1,292,453	1,106,092
Retained earnings at start of the year Dividends	10	4,552,009 (420,000)	4,045,917 (600,000)
Retained earnings at end of the year		5,424,462	4,552,009

The Statement of Income and Retained Earnings has been prepared on the basis that all operations are continuing operations.

**Balance Sheet** 

As at 31 August 2020

£ 257,573 69,787
69,787
69,787
327,360
4,234,649
4,562,009
-
4,562,009
10,000
4,552,009
4,562,009

The financial statements were approved by the board of directors and authorised for issue on 29 June 2021 and are signed on its behalf by:

A S Abbasbhai Hatimi

Director

Company Registration No. 01647094

# Statement of Cash Flows

For the year ended 31 August 2020

		20:	20	20-	19
	Notes	£	£	£	£
Cash flows from operating activities					
Cash generated from operations	21		1,634,231		1,087,315
Income taxes paid			(293,506)		(281,081
Net cash inflow from operating activiti	ies		1,340,725		806,234
Investing activities					
Purchase of investments		(1,212)		(2,970)	
Interest received		9,229		18,573	
Dividends received		1,212		2,970	
Net cash generated from investing					
activities			9,229		18,573
Financing activities					
Bank loans received		250,000		-	
Dividends paid		(420,000)		(600,000)	
Net cash used in financing activities			(170,000)		(600,000
Net increase in cash and cash equival	ents		1,179,954		224,807
Cash and cash equivalents at beginning	of year		1,498,939		1,274,132
Cash and cash equivalents at end of y	rear		2,678,893		1,498,939
Cash and cash equivalents consist of	:		-		
Cash at bank and in hand			2,678,893		1,498,939
			2,678,893		1,498,939

## Notes to the Financial Statements

For the year ended 31 August 2020

## 1 Accounting policies

## Company information

Techtools (Morden) Limited is a company limited by shares domiciled and incorporated in England and Wales. The registered office is Unit 3 Kimpton Link Business Centre, 40 Kimpton Road, Sutton, Surrey, SM3 9QP.

## 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary a mounts in these financial statements are rounded to the nearest pound.

The financial statements have been prepared on the historical cost convention modified to include the revaluation of investments at fair value. The principal accounting policies adopted are set out below.

## 1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The directors have considered the impact of the ongoing Covid-19 pandemic, and the measures taken to contain it, on the company and because of the nature of the company's activities they do not consider that there will be any significant effect on the ability of the company to continue in business and meet its liabilities as they fall due. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

## 1.3 Turnover

Turnover represents amounts receivable for goods net of VAT.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

## 1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Leasehold Properties Over the term of the lease Fixtures, fittings & equipment Straight line over 4 years

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

## 1 Accounting policies

(Continued)

#### 1.5 Fixed asset investments

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### 1.6 Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less costs to sell and value in use.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried in at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

## 1.7 Cash and cash equivalents

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

## 1.8 Financial instruments

Basic financial instruments are measured at cost. The company has no other financial instruments or basic financial instruments measured at fair value.

## Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

## 1 Accounting policies

(Continued)

## Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

## Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

## Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value though profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

## Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

## 1.9 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

## 1.10 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

## 1 Accounting policies

(Continued)

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

## 1.11 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

## 1.12 Retirement benefits

The company makes contributions to privately held pension schemes, the assets of which are held separately from the assets of the company. The pension cost charge represents contributions paid to these schemes.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

## 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

## Critical judgements

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

## Bad debt provision

The company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the ageing profile of the debtors and historical experience. See note 13 for the carrying amount of the debtors and associated impairment provision.

## 3 Turnover and other revenue

An analysis of the company's turnover is as follows:

•	2020 £	2019 £
Turnover	-	~
Import/export activity	12,328,408	10,695,535
Other significant revenue		
Interest income	9,229	18,573
Dividends received	1,212	2,970
Turnover analysed by geographical market		
	2020	2019
	£	£
Egypt	6,164,204	5,347,768
Algeria	4,931,364	4,278,214
Rest of the world	1,232,840	1,069,553
	12,328,408	10,695,535

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

4	Operating profit	2020	2040
	Operating profit for the year is stated after charging:	2020 £	2019 £
	Fees payable to the company's auditor for the audit of the company's financial		
	statements	12,250	11,500
	Depreciation of owned tangible fixed assets	2,800	3,803

## 5 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

		2020 Number	2019 Number
		15	14
	Their aggregate remuneration comprised:		
		2020 £	2019 £
	Wages and salaries	177,207	379,503
	Social security costs	29,028	39,183
	Pension costs	104,229	98,103
		308,132	527,268
6	Directors' remuneration		
		2020	2019
		£	£
	Remuneration for qualifying services	(120,000)	120,000
	Company pension contributions to defined contribution schemes	85,000	82,000
		(35,000)	202,000

Directors' remuneration of £120,000 was approved in the prior year but had not been paid by the year end. The directors all waived their entitlement to this in the current year due to the potential impact on the company of the Covid-19 pandemic.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

7	Interest receivable and similar income		
		2020 £	2019 £
	Interest income	_	
	Interest on bank deposits	9,229	18,573
	Other income from investments		
	Dividends received	1,212	2,970
	Total income	10,441	21,543
8	Change in fair value of investments	2020 £	2019 £
	Change in value of financial assets held at fair value through profit or loss	(21,989)	(7,956)
9	Taxation		
		2020 £	2019 £
	Current tax		
	UK corporation tax on profits for the current period	283,243	293,506
	Adjustments in respect of prior periods	711 ———	
	Total current tax	283,954	293,506

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

9 Taxation (Continued)

The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

	2020 £	2019 £
Profit before taxation	1,576,407	1,399,598
Expected tax charge based on the standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)	299,517	265,924
Tax effect of expenses that are not deductible in determining taxable profit Tax effect of income not taxable in determining taxable profit Adjustments in respect of prior years Depreciation on assets not qualifying for tax allowances Other timing differences Tax charge for the year	6,224 (230) 711 532 (22,800) ———————————————————————————————————	4,624 (564) 722 22,800 ———————————————————————————————————
10 Dividends	2020 £	2019 £
Ordinary interim dividend	420,000	600,000
	420,000	600,000

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

11	Tangible fixed assets			
		Leasehold	Fixtures,	Total
		Properties	fittings & equipment	
		£	£	£
	Cost			
	At 1 September 2019 and 31 August 2020	312,524	4,018	316,542
	Depreciation and impairment			
	At 1 September 2019	54,951	<b>4</b> ,018	58,969
	Depreciation charged in the year	2,800		2,800
	At 31 August 2020	57,751	4,018	61,769
	Carrying amount			
	At 31 August 2020	254,773		254,773
	At 31 August 2019	257,573	<del>-</del>	257,573
12	Fixed asset investments		0000	0040
			2020	2019
			£	£
	Listed investments		40,518	62,468
	Cash held for investment		8,492	7,319
			49,010	69,787

## Listed investments included above:

## Fixed asset investments revalued

The historical cost of the investments is £60,000 and they are valued in the financial statements at the market value share price at the balance sheet date.

The company also owns 100% of Konki LLC, a Limited Liability Company incorporated in Delaware, USA. The LLC does not have any share capital thus no amounts are included in investments for this. The LLC has been dormant since its incorporation on 7 May 2015.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

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Fixed asset investments		(Continued)
Movements in fixed asset investments	oth	Investments er than Ioans
		£
Cost or valuation		
At 1 September 2019		69,787
Additions		1,212
Valuation changes		(21,989)
At 31 August 2020		49,010
Carrying amount		
At 31 August 2020		49,010
At 31 August 2019		69,787
Debtors		
	2020	2019
Amounts falling due within one year:	£	£
Trade debtors	3,909,702	4,413,180
Other debtors	580,738	753,240
Prepayments and accrued income	193,118	130,475
	4,683,558	5,296,895

Trade debtors disclosed above are measured at amortised cost. Trade debtors are stated after provision for impairment of £347,173 (2019: £210,455).

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

14	Creditors: amounts falling due within one year		
	·	2020	2019
		£	£
	Trade creditors	1,072,618	1,497,950
	Corporation tax	283,243	292,795
	Other taxation and social security	14,008	6,508
	Other creditors	599,903	747,932
	Accruals and deferred income	12,000	16,000
		1,981,772	2,561,185

The other creditors above includes £599,903 (2019: £747,932) which are due to directors and other related parties. Details are shown in notes 18 and 19.

The pensions creditor at 31 August 2020 was £nil (2019; £nil).

## 15 Creditors: amounts falling due after more than one year

	Notes	2020 £	2019 £
Bank loans and overdrafts		250,000	

The bank loan of £250,000 is secured by way of a floating and fixed charge over all the assets of the company.

## 16 Retirement benefit schemes

Defined contribution schemes	2020 £	2019 £
Charge to profit or loss in respect of defined contribution schemes	104,229	98,103

The company operates a defined contribution stakeholder pension scheme for all qualifying employees. The company also makes contributions to privately held pension schemes. The assets of these schemes are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions paid to these schemes.

## 17 Share capital

	2020 £	2019 £
<b>Issued and fully paid</b> 10,000 Ordinary shares of £1 each	10,000	10,000

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

## 18 Related party transactions

## Transactions with related parties

During the year there were related party transactions with Konki, an unincorporated business owned by Adnan Hatimi, a shareholder of the company. During the year ended 31 August 2020 the company purchased goods amounting to £1,030,075 (2019: £974,236) from Konki. Other creditors included £28,750 (2019: £nil) for amounts owed to Konki. Other debtors included £nil (2019: £36,666) for amounts advanced to Konki on account of future purchases. Konki did not charge a mark up on these transactions.

At certain points in the year A S Abbasbhai Hatimi, A Abbasbhai Hatimi and S H Abbasbhai Hatimi's loan accounts were overdrawn, although they were in credit at the year end (note 19). The maximum overdrawn balances in the year were £152,750 (2019: £249,801) for A S Abbasbhai Hatimi and £155,566 (2019: £184,490) for A Abbasbhai Hatimi.

As at 31 August 2020 the company also owed a shareholder and relative of a director £468,177 (2019: £591,971).

## 19 Directors' transactions

Dividends totalling £350,000 (2019: £420,000) were paid in the year in respect of shares held by the company's directors.

A dividend of £nil (2019: £120,000) was also paid in the year to the relative of a director.

Opening	Amounts	AmountsClosing Balance	
Balance	Repaid	Advanced	
£	£	£	£
114,665	-	56,955	57,710
15,786	175,000	168,536	22,250
25,510	175,000	180,814	19,696
155,961	350,000	406,305	99,656
	114,665 15,786 25,510	Balance £ £  114,665	Balance £         Repaid £         Advanced £           114,665         -         56,955           15,786         175,000         168,536           25,510         175,000         180,814

## 20 Controlling party

There is no ultimate controlling party.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2020

21	Cash generated from operations			
			2020	2019
			£	£
	Profit for the year after tax		1,292,453	1,106,092
	Adjustments for:			
	Taxation charged		283,954	293,506
	Investment income		(10,441)	(21,543)
	Fair value losses on investments		21,989	7,956
	Depreciation and impairment of tangible fixed assets		2,800	3,803
	Movements in working capital:			
	Decrease/(increase) in debtors		613,337	(926,735)
	(Decrease)/increase in creditors		(569,86 <b>1</b> )	624,236
	Cash generated from operations		<b>1</b> ,634,231	1,087,315
22	Analysis of changes in net funds			
		1 September 2019	Cash flows1 August 2020	
		£	£	£
	Cash at bank and in hand	1,498,939	1,179,954	2,678,893
	Bank loans		(250,000)	(250,000)
		1,498,939	929,954	2,428,893

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.