

Annual Report For the year ended 31 August 2015



# **Company Information**

**Directors** S H Abbasbhai Hatimi

A Abbasbhai Hatimi A S Abbasbhai Hatimi

Secretary A S Abbasbhai Hatimi

Company number 01647094

Registered office Unit 3 Kimpton Link Business Centre

40 Kimpton Road

Sutton Surrey SM3 9QP

Auditors Kingston Smith LLP

Devonshire House 60 Goswell Road

London EC1M 7AD

Bankers Barclays Bank Plc

London Central Regional Office

50 Pall Mall London SW1Y 5AX

# Contents

	Page
Strategic report	1
Directors' report	.2 - 3
Independent auditors' report	4 - 5
Profit and loss account	6
Balance sheet	7
Cash flow statement	8
Notes to the cash flow statement	9
Notes to the financial statements	10 - 16

## Strategic Report

For the year ended 31 August 2015

The directors present the strategic report and financial statements for the year ended 31 August 2015.

#### Review of the business

The principal activity of the company throughout the period remained that of export/ import merchants.

During the year the company showed significant progress. Turnover increased to £8,882,674 from £8,145,293; an increase of 9% mainly from existing customers.

This led to an increase in net profit before taxation to £1,101,085 (2014: £709,236).

The Board expects that turnover will increase further in the next reporting period.

#### Principal risks and uncertainties

The Company takes measures to minimise its exposure to risk. The company's main risk arises from the fact that a significant proportion of its sales are with companies in the Middle East. This trade is reliant on the political stability of this area of the world, which can be uncertain, as seen by the uprising in recent years. As the company trades internationally it is also susceptible to foreign exchange risk. It mitigates this by undertaking most of its trading in US Dollars, which it considers to be one of the most stable currencies.

## Key performance indicators (KPI's)

The directors consider turnover and profit of the business as the most important KPI's and they look to increase both in the coming years. The directors also monitor on a monthly basis, the number of orders being made, the gross profit and the level of cash held.

On behalf of the board

A S Abbasbhai Hatimi

20/04/2016

## **Directors' Report**

## For the year ended 31 August 2015

The directors present their report and financial statements for the year ended 31 August 2015.

In accordance with s414C(11) of the Companies Act 2006, the information relating to future developments and financial risk management are included in the Strategic Report.

#### Results and dividends

The results for the year are set out on page 6.

#### Directors

The following directors have held office since 1 September 2014:

S H Abbasbhai Hatimi A Abbasbhai Hatimi A S Abbasbhai Hatimi

## **Auditors**

The auditors, Kingston Smith LLP, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

## Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' Report (Continued)

For the year ended 31 August 2015

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

A S Abbasbhai Hatimi

Director 2016

## Independent Auditors' Report to the Members of Techtools (Morden) Limited

We have audited the financial statements of Techtools (Morden) Limited for the year ended 31 August 2015 set out on pages 6 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 August 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent Auditors' Report to the Members of Techtools (Morden) Limited (Continued)

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Janice Riches (Senior Statutory Auditor) for and on behalf of Kingston Smith LLP

**Chartered Accountants Statutory Auditor** 

11 May 2016

Devonshire House 60 Goswell Road London EC1M 7AD

Profit and Loss Account
For the year ended 31 August 2015

	P*	2015	2014
	Notes	£	£
Turnover	2	8,882,674	8,145,293
Cost of sales		(7,280,168)	(6,970,188)
Gross profit	•	1,602,506	1,175,105
Administrative expenses		(501,978)	(460,934)
Operating profit	3	1,100,528	714,171
Other interest receivable and similar			
income	4	908	814
Interest payable and similar charges	· <b>5</b>	(351)	(5,749)
Profit on ordinary activities before taxation	•	1,101,085	709,236
landuvii		1, 10 1,003	103,230
Tax on profit on ordinary activities	· <b>6</b>	(229,622)	(156,142)
Profit for the year	14	871,463	553,094
			=======================================

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# **Balance Sheet**

# As at 31 August 2015

		20	15	20	14
	Notes	£	£	£	£
Fixed assets Tangible assets	. 8		268,773		275,023
Current assets Debtors Cash at bank and in hand	9	2,697,556 1,266,106		2,444,854 816,730	
Creditors: amounts falling due within one year	10	3,963,662		3,261,584 (1,386,094)	
Net current assets			2,298,495		1,875,490
Total assets less current liabilities			2,567,268	•	2,150,513
Creditors: amounts falling due after more than one year	<b>111</b>		2,567,268 ———		(154,708) ————————————————————————————————————
Capital and reserves Called up share capital	. 13		10,000		10,000
Profit and loss account	14	•	2,557,268		1,985,805
Shareholders' funds	15		2,567,268		1,995,805

Approved by the Board and authorised for issue on 2010412016

A SAbbasbhai Hatimi

Director

Company Registration No. 01647094

# Cash Flow Statement For the year ended 31 August 2015

		2015		2014
	£	£	£	£
Net cash inflow from operating activities		1,062,161		504,568
Returns on investments and servicing of finance	٠.			
Interest received	908		814	
Interest paid	(351)		(5,749)	
Net cash inflow/(outflow) for returns on investments and servicing of finance		557		(4,935)
Taxation		(156,142)		(160,723)
Equity dividends paid		(300,000)		(250,000)
Net cash inflow before management of liquid resources and financing		606,576		88,910
Financing				
Repayment of long term bank loan	(169,567)		(14,859)	
Net cash outflow from financing	<del></del>	(169,567)		(14,859)
Increase in cash in the year		437,009		74,051
			•	

# Notes to the Cash Flow Statement For the year ended 31 August 2015

1	Reconciliation of operating profit to ne	et cash inflow from	operating	2015	2014
	activities			£	£
	Operating profit			1,100,528	714,171
	Depreciation of tangible assets		•	6,250	6,250
	Increase in debtors			(252,702)	(134,018)
	Increase/(decrease) in creditors within on	e year		208,085	(81,835)
	Net cash inflow from operating activiti	es		1,062,161	504,568
2	Analysis of net funds	1 September 2014	Cash flow	Other non- cash changes	31 August 2015
		£	<b>.£</b>	£	£
	Net cash:				
	Cash at bank and in hand	816,730	449,376	-	1,266,106
	Bank overdrafts	(2,643)	(12,367)	-	(15,010)
		814,087	437,009	-	1,251,096
	Bank deposits Debt:	-	<u>-</u> .	-	-
	Debts falling due within one year	(14,859)	14,859	-	-
	Debts falling due after one year	(154,708)	154,708	-	-
	Net funds	644,520	606,576	-	1,251,096
3	Reconciliation of net cash flow to mov	ement in net funds		2015	2014
				£	£
	Increase in cash in the year			437,009	74,051
	Cash outflow from decrease in debt			169,567	14,859
	Movement in net funds in the year			606,576	88,910
	Opening net funds			644,520	555,610
	-				
	Closing net funds			1,251,096	644,520

### Notes to the Financial Statements

## For the year ended 31 August 2015

#### 1 Accounting policies

## 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods net of VAT.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Leasehold Properties
Fixtures, fittings & equipment

Straight line over 50 years Straight line over 4 years

#### 1.5 Pensions

The company makes contributions to privately held pension schemes, the assets of which are held separately from the assets of the company. The pension cost charge represents contributions paid to these schemes.

#### 1.6 Deferred taxation

Deferred taxation is recognised as a liability or asset if transactions or events that give the company an obligation to pay more tax in the future or a right to pay less tax in the future have occurred by the balance sheet date.

## 1.7 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to Cost of sales in the profit and loss account.

#### 2 Turnover

In the year to 31 August 2015 100% (2014: 100%) of the company's turnover was to markets outside the United Kingdom.

3	Operating profit	2015	2014
	•	£	£
	Operating profit is stated after charging:		
	Depreciation of tangible assets	6,250	6,250
	Loss on foreign exchange transactions (in cost of sales)	134,638	272,459
	Auditors' remuneration	9,500	9,229

# Notes to the Financial Statements (Continued)

# For the year ended 31 August 2015

4	Investment income	. 2015 £	2014 £
	Bank interest	908	814
		908	814
5	Interest payable	2015 £	2014 £
	On bank loans and overdrafts	351	5,749
6	Taxation	2015 £	2014 £
	Domestic current year tax		
	U.K. corporation tax	229,622	156,142
	Total current.tax	229,622	156,142
		,	
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	1,101,085 	709,236
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 20.53% (2014 - 21.58%)	226,067	153,065
	Effects of:		
	Non deductible expenses	3,555	3,077
		3,555	3,077
	Current tax charge for the year	229,622	156,142
7	Dividends	2015 £	2014 £
	Ordinary interim paid	300,000	250,000

# Notes to the Financial Statements (Continued)

For the year ended 31 August 2015

Tangible fixed assets		Leasehold
• •		Properties £
Cost		~
At 1 September 2014 & at 31 August 2015	•	312,524
Depreciation		
At 1 September 2014		37,501
Charge for the year		6,250
At 31 August 2015		43,751
Net book value		
At 31 August 2015		268,773
At 31 August 2014		275,023
•		
Debtors	2015	.2014 £
	L	
		2,014,608
		143,803
Prepayments and accrued income	178,646 ————	286,443
	2,697,556	2,444,854
	<del></del>	
Creditors: amounts falling due within one year	2015	2014
	£	£
Bank loans and overdrafts	15,010	17,502
Trade creditors	938,897	582,329
Corporation tax	229,622	156,142
Other taxes and social security costs	25,137	3,670
Directors' current accounts	390,515	409,305
Other creditors	37,129	192,842
		04.004
Accruals and deferred income	28,857	24,304
	Cost At 1 September 2014 & at 31 August 2015  Depreciation At 1 September 2014 Charge for the year  At 31 August 2015  Net book value At 31 August 2015  At 31 August 2014  Debtors  Trade debtors Other debtors Prepayments and accrued income  Creditors: amounts falling due within one year  Bank loans and overdrafts Trade creditors Corporation tax Other taxes and social security costs Directors' current accounts	Cost         At 1 September 2014 & at 31 August 2015         Depreciation         At 1 September 2014         Charge for the year         At 31 August 2015         Net book value         At 31 August 2014         Debtors       2015         £         Trade debtors       2,266,783         Other debtors       252,127         Prepayments and accrued income       178,646         2,697,556         Creditors: amounts falling due within one year       2015         £       £         Bank loans and overdrafts       15,010         Trade creditors       938,897         Corporation tax       229,622         Other taxes and social security costs       25,137         Directors' current accounts       390,515

# Notes to the Financial Statements (Continued)

# For the year ended 31 August 2015

44	Conditions an aunta falling due offen many than an average	2015	2014
11	Creditors: amounts falling due after more than one year		
		£	£
	Bank loans	-	154,708
			=======================================
	Analysis of loans		
	Not wholly repayable within five years by instalments:	•	
	Bank loan	_	95,272
	Wholly repayable within five years		74,295
		-	169,567
	Included in current liabilities	-	(14,859)
			<del></del>
			154,708

The bank loan was fully repaid in the year.

## 12 Retirement benefits

## **Defined contribution scheme**

The company makes contributions to privately held pension schemes, the assets of which are held separately from the assets of the company. The pension cost charge represents contributions paid to these schemes.

		2015 £	2014 £
	Contributions payable by the company for the year	75,000	75,000
13	Share capital	2015	2014
	Allotted, called up and fully paid	£	£
	10,000 Ordinary shares of £1 each	10,000	10,000

# Notes to the Financial Statements (Continued)

For the year ended 31 August 2015

14	Statement of movements on profit and loss account	Pro	ofit and loss account
			£
	Balance at 1 September 2014 Profit for the year Dividends paid		1,985,805 871,463 (300,000)
	Balance at 31 August 2015	·	2,557,268
15	Reconciliation of movements in Shareholders' funds	2015 £	2014 £
	Profit for the financial year Dividends	871,463 (300,000)	.553,094 (250,000)
	Net addition to shareholders' funds Opening Shareholders' funds	571;463 1,995,805	303,094 1,692,711
	Closing Shareholders' funds	2,567,268	1,995,805
16	Directors' remuneration	2015 £	2014 £
	Remuneration for qualifying services Company pension contributions to defined contribution schemes	31,145 67,500	32,677 67,500
		98,645	100,177

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 2 (2014 - 2).

Notes to the Financial Statements (Continued)

For the year ended 31 August 2015

## 17 Employees

## **Number of employees**

The average monthly number of employees (including directors) during the year was:

ule year was.	2015 Number	2014 Number
	8	7
	-	
Employment costs	2015	2014
	£	£
Wages and salaries	246,443	207,115
Social security costs	22,839	23,914
Other pension costs	75,000	75,000
	<del></del>	
	344,282	306,029
	· <del></del>	

## 18 Control

As at 31st August 2015 the company did not have a controlling party.

Notes to the Financial Statements (Continued)

For the year ended 31 August 2015

#### 19 Related party relationships and transactions

#### Loans from directors

Other creditors includes amounts due to Directors as below.

Description	Opening Balance	Amounts Advanced	Amounts Repaid	Closing Balance
	£	£	£	£
S H Abbasbhai Hatimi - Loan	25,627	60,000	(85,627)	-
A S Abbasbhai Hatimi - Loan	29,194	96,307	(125,501)	-
A Abbasbhai Hatimi - Loan	11,263	117,242	(128,243)	262
	66,084	273,549	(339,371)	262

At certain points in the year A S Abbasbhai Hatimi and A Abbasbhai Hatimi loan accounts were overdrawn, although they were in credit at the year end. The maximum overdrawn balances in the year were £103,747 for A S Abbasbhai Hatimi and £85,788 for A Abbasbhai Hatimi respectively.

As at 31 August 2015 the company also owed Mrs M.S. Hatimi a shareholder and wife of S.H. Hatimi £390,253.

## **Dividends to Directors**

	2015	2014
	£	£
A S Abbasbhai Hatimi	75,000	62,500
A Abbasbhai Hatimi	. 75,000	62,500
S H Abbasbhai Hatimi	60,000	50,000
	210,000	175,000

A dividend of £60,000 (2014: £50,000) was also paid in the year to Mrs M.S. Hatimi, S.H. Hatimi's wife.

#### Other transactions

During the year there were related party transactions with Konki, an unincorporated business owned by Adnan Hatimi, a shareholder of the company. During the year ended 31 August 2015 the company purchased goods amounting to £1,291,895 (2014: £1,466,661) from Konki and is due to pay commission of £nil (2014: £53,080). Other creditors included £nil (2014: £154,819) for outstanding purchases and other debtors included £79,289 (2014: £nil) for amounts advanced to Konki to pay for future costs. Purchases were acquired at cost.