# Optichrome Computer Systems Limited

Report and Financial Statements

Year Ended

30 April 1996

REGISTRAR OF COMPANIES





# Annual report and financial statements for the year ended 30 April 1996

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**Directors** 

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## **Directors**

E Stephens M K Godding E P Harding A R Kassas N J Tyler J P Spring

# Secretary and registered office

K I Godding, 98 Maybury Road, Woking, Surrey, GU21 5HX

# Company number

1608093

# **Auditors**

BDO Stoy Hayward, 8 Baker Street, London, W1M 1DA.

# Report of the directors for the year ended 30 April 1996

The directors present their annual report together with the audited financial statements for the year ended 30 April 1996.

### Principal activities, trading review and future developments

The principal activities of the group are the development of computer software, sale of computer hardware and software and its subsequent maintenance; the selling of its products through distribution agreements overseas and acting as general printers and manufacturers of plastic presentation products.

The group has reported increased profits for the year and the directors are confident that this trend will continue in the coming year.

#### Results and dividends

The consolidated profit and loss account is set out on page 3 and shows the profit for the year.

The directors do not recommend the payment of a final dividend for the year under review. Interim dividends totalling £120 per share were paid during the year.

#### Fixed assets

Movements on fixed assets are shown in notes 10 and 11 to the financial statements.

#### **Directors**

The directors of the company during the year and their interests in the ordinary share capital of the company were:

|             | 1996  | 1995 |
|-------------|-------|------|
| E Stephens  | . 500 | 500  |
| M K Godding | -     | _    |
| E P Harding | -     | -    |
| A R Kassas  | -     | _    |
| N J Tyler   | -     | -    |
| J P Spring  | -     | -    |

## Report of the directors for the year ended 30 April 1996 (Continued)

# Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.
- The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

K I Godding

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18 October 1996

# Consolidated profit and loss account for the year ended 30 April 1996

|  | Note   |                  | 1996           |                | 1995           |
|--|--------|------------------|----------------|----------------|----------------|
|  |        | £                | £              | £              | £              |
| Furnover                                     | 2      |                  | 5,081,481      |                | 4,252,311      |
| Cost of sales                                |        |                  | 3,343,722      | •              | 2,660,360      |
| Gross profit                                 |        |                  | 1,737,759      |                | 1,591,951      |
| Distribution costs                           |        | 235,493          |                | 259,809        |                |
| Administrative expenses                      |        | 1,062,546        | 1,298,039      | <u>940,897</u> | 1,200,706      |
|  |        |                  | 439,720        |                | 391,245        |
| Other operating income                       |        |                  | 105,120        |                | 371,213        |
| Plant rental                                 |        | 119,980          |                | 243,178        |                |
| Rent receivable                              |        | 5,609            |                | 10,553         |                |
| Profit on disposal of fixed assets           |        | 119,392          |                | 4,119          |                |
| Profit on disposal of investments            |        | <u>1,343</u>     |                |                |                |
|  |        |                  | <u>246,324</u> |                | <u>257,850</u> |
| Operating profit                             |        |                  | 686,044        |                | 649,095        |
| Dividends received                           |        | 506              |                | 8              |                |
| Interest receivable                          |        | 37,094           |                | 12,867         |                |
| Interest payable                             | 4      | <u>(17,380</u> ) |                | (24,248)       |                |
|  |        |                  | 20,220         |                | (11,373)       |
| Profit on ordinary activities before taxa    | tion 5 |                  | 706,264        |                | 637,722        |
| Taxation on profit from ordinary activities  |        |                  | 246,227        |                | 221,290        |
| Profit on ordinary activities after taxation | on     |                  | 460,037        |                | 416,432        |
| Minority interests                           |        |                  | <u>25,549</u>  |                | <u>18,782</u>  |
| Profit for the year                          |        |                  | 434,488        |                | 397,650        |
| Dividends                                    | 8      |                  | <u>60,000</u>  |                | 60,000         |
| Retained profit for the year                 | 19     |                  | 374,488        |                | 337,650        |
|  |        |                  |                |                |                |
| Profit for the year retained by:             |        |                  | 077, 000       |                | 265 269        |
| Parent company                               |        |                  | 276,888        |                | 265,368        |
| Subsidiary undertakings                      |        |                  | <u>97,600</u>  |                | <u>72,282</u>  |
|  |        |                  | 374,488        |                | 337,650        |
|  |        |                  |                |                | <u> </u>       |

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account.

The profit for the year represents the movement in shareholders' funds.

The notes on pages 7 to 20 form part of these financial statements

# Consolidated balance sheet at 30 April 1996

|  | Note     |           | 1996                |                | 1995                |
|--|----------|-----------|---------------------|----------------|---------------------|
|  |          | £         | £                   | £              | £                   |
| Fixed assets   |          |           |                     |                |                     |
| Tangible assets  | 10       |           | 1,168,628           |                | 1,384,693           |
| Current assets   |          |           |                     |                |                     |
| Investments  | 12       | 272,006   |                     | 5,634          |                     |
| Stocks   | 13       | 105,778   |                     | 120,255        |                     |
| Debtors  | 14       | 1,547,280 |                     | 1,069,730      |                     |
| Cash at bank and in hand                                       |          | 478,142   |                     | <u>535,387</u> |                     |
|  |          | 2,403,206 |                     | 1,731,006      |                     |
| Creditors: amounts falling due                                 |          |           |                     |                |                     |
| within one year  | 15       | 1,868,305 |                     | 1,659,220      |                     |
| Net current assets   |          |           | 534,901             |                | <u>71,786</u>       |
| Total assets less current liabilities                          |          |           | 1,703,529           |                | 1,456,479           |
| Creditors: amounts falling due                                 |          |           |                     |                |                     |
| after more than one year Provision for liabilities and charges | 16       | 75,511    |                     | 198,034        |                     |
| Deferred taxation  | 17       | 88,091    |                     | <u>118,555</u> |                     |
|  |          |           | <u>163,602</u>      |                | 316,589             |
|  |          |           | 1,539,927           |                | 1,139,890           |
|  |          |           |                     |                |                     |
| ~ · · · ·  |          |           |                     |                |                     |
| Capital and reserves   | 10       |           | 500                 |                | 500                 |
| Called up share capital Profit and loss account                | 18<br>19 |           | 500                 |                | 500                 |
| Capital reserve arising on consolidation                       | 19       |           | 1,429,143<br>14,710 |                | 1,054,655<br>14,710 |
| Capital reserve arising on consolidation                       |          |           |                     |                | 14,710              |
| Shareholders' funds  |          |           | 1,444,353           |                | 1,069,875           |
| Minority interests   |          |           | 95,574              |                | 70,025              |
|  |          |           | 1,539,927           |                | 1,139,890           |
|  |          |           |                     |                |                     |

All amounts within shareholders' funds are equity,

These financial statements were approved by the Board on 18 October 1996

E Stephens )

) Directors

M K Godding )

The notes on pages 7 to 20 form part of these timaners statements

# Balance sheet at 30 April 1996

| Note   1996   1995   E   |                                       |      |               |                 |               |                |
|--|---------------------------------------|------|---------------|-----------------|---------------|----------------|
| Fixed assets         Tangible assets Investments       10       661,389   947,459   113,415         Investments       11       114,415   113,415         775,804       1,060,874         Current assets         Investments       12       272,006   5,634 |                                       | Note |               |                 | 0             |                |
| Tangible assets 10 661,389 947,459 Investments 11 114,415 113,415  |                                       |      | £             | £               | t             | £              |
| Investments  | Fixed assets                          |      |               |                 |               |                |
| Current assets Investments 12 272,006 5,634 Stocks 13 28,902 60,873 Debtors 14 1,247,629 813,577 Cash at bank and in hand 475,319 532,850  Creditors: amounts falling due within one year 15 1,451,609 1,305,904  Creditors: amounts falling due after more than one year 16 75,511 151,602  Provision for liabilities and charges Deferred taxation 17 37,722 58,372 1,234,818 957,930  | Tangible assets                       |      |               | •               |               | •              |
| Current assets   Investments   12   272,006   5,634   Stocks   13   28,902   60,873   Debtors   14   1,247,629   813,577   Cash at bank and in hand   475,319   532,850  | Investments                           | 11   |               | <u> 114,415</u> |               | <u>113,415</u> |
| Current assets   Investments   12   272,006   5,634   Stocks   13   28,902   60,873   Debtors   14   1,247,629   813,577   Cash at bank and in hand   475,319   532,850  |                                       |      |               | 775 804         |               | 1 060 874      |
| Investments  | Current assets                        |      |               | 775,00+         |               | 1,000,074      |
| Stocks       13       28,902       60,873         Debtors       14       1,247,629       813,577         Cash at bank and in hand       475,319       532,850         2,023,856       1,412,934         Creditors: amounts falling due within one year       15       1,451,609       1,305,904         Net current assets       572,247       107,030         Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges         Deferred taxation       17       37,722       58,372         113,233       209,974         1,234,818       957,930  |                                       | 12   | 272,006       |                 | 5,634         |                |
| Cash at bank and in hand       475,319       532,850         2,023,856       1,412,934         Creditors: amounts falling due within one year       15       1,451,609       1,305,904         Net current assets       572,247       107,030         Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges Deferred taxation       17       37,722       58,372         113,233       209,974         1,234,818       957,930   | Stocks                                | 13   | -             |                 |               |                |
| 2,023,856   1,412,934  | Debtors                               | 14   | 1,247,629     |                 | 813,577       |                |
| Creditors: amounts falling due within one year       15       1,451,609       1,305,904         Net current assets       572,247       107,030         Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges Deferred taxation       17       37,722       58,372         1,234,818       957,930  | Cash at bank and in hand              |      | 475,319       |                 | 532,850       |                |
| within one year       15       1,451,609       1,305,904         Net current assets       572,247       107,030         Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges Deferred taxation       17       37,722       58,372         113,233       209,974         1,234,818       957,930   |                                       |      | 2,023,856     |                 | 1,412,934     |                |
| within one year       15       1,451,609       1,305,904         Net current assets       572,247       107,030         Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges Deferred taxation       17       37,722       58,372         113,233       209,974         1,234,818       957,930   |                                       |      |               |                 |               |                |
| Net current assets 572,247 107,030  Creditors: amounts falling due after more than one year 16 75,511 151,602  Provision for liabilities and charges Deferred taxation 17 37,722 58,372 113,233 209,974 1,234,818 957,930  | <del>-</del>                          | 4.50 | 1 451 600     |                 | 1.00%.004     |                |
| 1,348,051       1,167,904         Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges         Deferred taxation       17       37,722       58,372         113,233       209,974         1,234,818       957,930   | within one year                       | 15   | 1,451,609     |                 | 1,305,904     |                |
| Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges Deferred taxation       17       37,722  | Net current assets                    |      |               | <u>572,247</u>  |               | <u>107,030</u> |
| Creditors: amounts falling due after more than one year       16       75,511       151,602         Provision for liabilities and charges Deferred taxation       17       37,722  |                                       |      |               | 1.348.051       |               | 1.167.904      |
| Provision for liabilities and charges       17       37,722       58,372         Deferred taxation       17       37,722       209,974         1,234,818       957,930   | Creditors: amounts falling due        |      |               | _,,             |               | _, ,           |
| Deferred taxation 17 <u>37,722</u> <u>58,372</u> <u>113,233</u> <u>209,974</u> 1,234,818 957,930   | after more than one year              | 16   | 75,511        |                 | 151,602       |                |
| Deferred taxation 17 <u>37,722</u> <u>58,372</u> <u>113,233</u> <u>209,974</u> 1,234,818 957,930   | Provision for liabilities and charges |      |               |                 |               |                |
| 1,234,818 957,930  |                                       | 17   | <u>37,722</u> |                 | <u>58,372</u> |                |
|  |                                       |      |               | <u>113,233</u>  |               | <u>209,974</u> |
|  |                                       |      |               | 1,234,818       |               | 957,930        |
| Capital and reserves   |                                       |      |               |                 |               |                |
|  | Capital and reserves                  |      |               |                 |               |                |
| Called up share capital 18 500 500   | Called up share capital               | 18   |               | 500             |               | 500            |
| Profit and loss account 19 <u>1,234,318</u> <u>957,430</u>   |                                       |      |               |                 |               |                |
| <b>Shareholders' funds</b> 1,234,818 957,930   | Shareholders' funds                   |      |               | 1,234,818       |               | 957,930        |
|  |                                       |      |               |                 |               |                |

All amounts within shareholders' funds are equity.

These financial statements were approved by the Board on 18 October 1996

E Stephens )

Directors

M K Godding )

The notes on pages 7 to 20 form part of these financial statements

# Consolidated cash flow statement for the year ended 30 April 1996

|  | Note | 1               | .996      | 1             | 995       |
|--|------|-----------------|-----------|---------------|-----------|
|  |      | £               | £         | £             | £         |
| Net cash inflow from operating activities                  | 22   |                 | 572,609   |               | 728,708   |
| Returns on investments and                                 |      |                 |           |               |           |
| servicing of finance                                       |      | 27.004          |           | 10.007        |           |
| Interest received  |      | 37,094          |           | 12,867        |           |
| Interest paid  |      | (17,380)        |           | (24,248)      |           |
| Dividends paid Dividend received                           |      | (60,000)<br>506 |           | (60,000)<br>8 |           |
| Net cash outflow from returns on investments and servicing |      |                 |           |               |           |
| of finance   |      |                 | (39,780)  |               | (71,373)  |
| Tax paid   |      |                 | (232,277) |               | (110,656) |
| Investing activities                                       |      |                 |           |               |           |
| Payments to acquire fixed assets                           |      | (274,685)       |           | (110,063)     |           |
| Receipts from sale of fixed assets                         |      | 266,476         |           | 180,974       |           |
| Payments to acquire current asset                          |      | (07/ (00)       |           |               |           |
| investments  |      | (276,623)       |           | <del>-</del>  |           |
| Receipts from sale of current asset                        |      | 11 504          |           |               |           |
| investments  |      | 11,594          |           | _             |           |
| Net cash (outflow)/inflow from                             |      |                 |           |               |           |
| investing activities                                       |      |                 | (273,238) |               | 70,911    |
| Net cash inflow before financing                           |      |                 | 27,314    |               | 617,590   |
| net cash hillow before imaneing                            |      |                 | 27,514    |               | 017,570   |
| Financing  |      |                 |           | <b>~~~~</b>   |           |
| Capital element of hire purchase payments                  | s 23 | (83,524)        |           | (95,756)      |           |
| Net cash outflow from financing                            |      |                 | (83,524)  |               | (95,756)  |
| Increase in cash and cash equivalents                      | 24   |                 | (56,210)  |               | 521,834   |
| -  |      |                 |           |               |           |

The notes on pages 7 to 20 form part of these financial statements.

#### Notes forming part of the financial statements for the year ended 30 April 1996

## 1 Accounting policies

These financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

## Basis of consolidation

The consolidated accounts incorporate the financial statements of the parent company and its subsidiary undertakings made up to 30 April 1996.

The subsidiary undertaking's financial statements are prepared on the same basis as the parent company.

#### **Turnover**

Turnover represents sales to outside customers at invoiced amounts less value added tax.

## Depreciation and amortisation

Depreciation and amortisation is provided to write off the cost, less estimated residual values, of all fixed assets over their expected useful lives. It is calculated on the original cost of the assets at the following annual rates:

Improvement to leasehold premises

- Over period of lease

Plant and equipment

- 20% - 331/4%

Office equipment, fixtures and fittings

- 15%

Motor vehicles

- 20% - 25%

Freehold land is not depreciated.

#### Stocks

Stocks are valued at the lower of cost, including attributable overheads, and net realisable value.

Net realisable value is based on estimated selling price less further costs to completion.

## Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes, except that no provision is made where it can be reasonably foreseen that such deferred taxation will not be payable in the future.

#### Research and development expenditure

All such expenditure except that on capital equipment and licences to use software is written-off in the year it is incurred.

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

## 1 Accounting policies (Continued)

#### Leased assets

Where assets are financed by hire purchase agreements that give rights approximating to ownership, the assets are treated as if purchased outright. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life.

Future instalments under such agreements, net of interest charge, are included within creditors. Rentals payable are apportioned between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the period of the hire purchase agreement. The capital element reduces the outstanding obligations for future instalments.

All other leases are treated as operating leases and their rentals are charged to the profit and loss account as incurred over the lease term.

## 2 Turnover and profits

|  | Tu        | rnover      | Profit b | efore tax   |
|--|-----------|-------------|----------|-------------|
|  | 1996      | 1995        | 1996     | 1995        |
|  | £         | £           | £        | £           |
| Turnover and profits before tax by activity: |           |             |          |             |
| Development and sale of computer             |           |             |          |             |
| software and sale of hardware                |           |             |          |             |
| and distribution overseas                    | 3,270,148 | 2,697,515   | 551,304  | 500,480     |
| General printers                             | 1,811,333 | 1,510,976   | 154,960  | 120,354     |
| Presentation products                        | -         | 43,820      | -        | 16,888      |
|  |           |             |          | ·           |
|  | 5,081,481 | 4,252,311   | 706,264  | 637,722     |
|  |           | <del></del> |          | <del></del> |

Turnover is analysed by market below:

| ,              | Tu        | rnover    |
|----------------|-----------|-----------|
|                | 1996      | 1995      |
|                | £         | £         |
| U.K.           | 4,566,089 | 3,809,548 |
| Europe         | 418,601   | 388,115   |
| Australia      | 76,268    | 29,977    |
| Other overseas | 20,523    | 24,671    |
|                |           |           |
|                | 5,081,481 | 4,252,311 |
|                | -         |           |

| 3 | Employees   |              |             |
|---|---|--------------|-------------|
| _ |   | 1996         | 1995        |
|   |   | £            | £           |
|   | Staff costs (including directors) consist of:             |              |             |
|   | Wages and salaries  | 1,369,439    | 1,080,765   |
|   | Social security costs                                     | 129,706      | 105,834     |
|   | Pension costs   | 35,227       | 36,868      |
|   |   | 1,534,372    | 1,223,467   |
|   |   |              | <del></del> |
|   | The average weekly number of employees during             |              |             |
|   | the year was as follows:                                  | Number       | Number      |
| • | Full time   | 63           | 55          |
|   |   | <del> </del> | <del></del> |
| 4 | Interest payable  | £            | £           |
|   | Hire purchase interest                                    | 17,380       | 24,248      |
|   |   | <del></del>  |             |
| 5 | Profit on ordinary activities before taxation             |              |             |
|   | This is arrived at after charging:                        |              |             |
|   | Depreciation of tangible assets - owned and leased assets | 343,666      | 340,231     |
|   | Auditors' remuneration - audit services                   | 25,495       | 20,300      |
|   | Operating lease rental - premises                         | 120,727      | 103,631     |
|   |   |              |             |

| 6 | Directors' emoluments   | 1996<br>£                  | 1995<br>£                  |
|---|---|----------------------------|----------------------------|
|   | Remuneration for management services  | 274,457                    | 260,174                    |
|   | Emoluments (excluding pension contributions) of: Chairman   | 19,482                     | 19,482                     |
|   | Highest paid director   | 72,809                     | 68,555                     |
|   | The emoluments of the other directors (excluding pension contributions) fell within the ranges:   | Number                     | Number                     |
| • | £ Nil - £ 5,000<br>£15,001 - £20,000<br>£20,001 - £25,000<br>£40,001 - £45,000<br>£45,001 - £50,000<br>£50,001 - £55,000<br>£56,001 - £60,000 | 1<br>1<br>1<br>1<br>-      | 1<br>-<br>1<br>-<br>1<br>1 |
| 7 | Taxation on profit from ordinary activities   | £                          | £                          |
|   | Corporation tax based at 33% (1995 - 33%) on profits for the year Underprovision in prior year Transfer from deferred taxation                | 276,221<br>470<br>(30,464) | 269,800<br>329<br>(48,839) |
|   |   | 246,227                    | 221,290                    |

| 8 | Dividends                      |                                   | 1996<br>£ | 1995<br>£     |
|---|--------------------------------|-----------------------------------|-----------|---------------|
|   | Interim dividends of £1        | 20 (1995 - £120) per share - paid | 60,000    | 60,000        |
|   | The dividends for 1996         | were paid as follows:             |           |               |
|   | £26 per share<br>£94 per share | 5 October 1995<br>23 April 1996   |           |               |
| 9 | Intangible assets              |                                   |           |               |
| • | Group and company              |                                   |           | Licences<br>£ |
|   | Cost                           |                                   |           |               |
|   | At beginning and en            | d of year                         |           | 7,459         |
|   | Amortisation                   |                                   |           |               |
|   | At beginning and en            | d of year                         |           | 7,459         |
|   | Net book value                 |                                   |           |               |
|   | At 1 May 1995 and              | 30 April 1996                     |           | -             |

10

Tangible assets

At 1 May 1995

Eliminated on disposals

At 30 April 1996

At 30 April 1996 317,635

At 30 April 1995 317,635

Net book value

Provided for the year

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

| Group                  | Freehold<br>land<br>£ | Improvement<br>to leasehold<br>premises<br>£ | Plant and equipment £ | Office equipment, fixtures and fittings | Motor<br>vehicles<br>£ | Total<br>£           |
|------------------------|-----------------------|--|-----------------------|---|------------------------|----------------------|
| Cost                   |                       |  |                       |   |                        |                      |
| At 1 May 1995          | 317,635               | 16,653                                       | 1,736,952             | 50,782                                  | 13,050                 | 2,135,072            |
| Additions<br>Disposals | -<br>-                | -<br>-                                       | 214,859<br>(364,035)  | 10,646                                  | 49,180<br>-            | 274,685<br>(364,035) |
| At 30 April 1996       | 317,635               | 16,653                                       | 1,587,776             | 61,428                                  | 62,230                 | 2,045,722            |

687,504

328,202

(216,951)

798,755

789,021

1,049,448

41,871

4,825

46,696

14,732

8,911

4,351

10,639

14,990

47,240

8,699

750,379

343,666

(216,951)

877,094

1,168,628

1,384,693

16,653

16,653

The net book value of tangible fixed assets includes an amount of £341,271 (1995 - £432,556) in respect of assets held under hire purchase contracts. The related depreciation charge for the year was £115,601 (1995 - £115,014).

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

# 10 Tangible assets (Continued)

# Company

| Freehold<br>land<br>£ | Plant and<br>equipment<br>£     | Office<br>equipment,<br>fittings and<br>fittings<br>£  | Motor<br>vehicles<br>£  | Total<br>£                       |
|-----------------------|---------------------------------|--|---|----------------------------------|
| ••                    |                                 |  |   |                                  |
| 317,635               | 1,056,375<br>8,365<br>(331,527) | 18,350<br>8,747  | 49,180  | 1,392,360<br>66,292<br>(331,527) |
| 317,635               | 733,213                         | 27,097   | 49,180  | 1,127,125                        |
|                       |                                 |  |   |                                  |
| -                     | 429,247<br>196,671<br>(184,944) | 15,654<br>1,731  | 7,377   | 444,901<br>205,779<br>(184,944)  |
| _                     | 440,974                         | 17,385   | 7,377   | 465,736                          |
|                       |                                 |  |   |                                  |
| 317,635               | 292,239                         | 9,712  | 41,803  | 661,389                          |
| 317,635               | 627,128                         | 2,696  |   | 947,459                          |
|                       | 317,635<br>                     | land     equipment       £     1,056,375       8,365     8,365       - (331,527)     - (331,527)       - 429,247     - 196,671       - 196,671     - (184,944)       - 440,974     - (317,635)       - 292,239     - (317,635) | Freehold land equipment £  317,635  - 8,365  - 8,365  - (331,527)  - (331,527)  - 429,247  - 196,671  - (184,944)  - 440,974  17,385  317,635  292,239  9,712 | Freehold land equipment £        |

The net book value of tangible fixed assets includes an amount of £178,758 (1995 - £222,344) in respect of assets held under hire purchase contract. The related depreciation charge for the year was £79,502 (1995 - £74,115).

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

# 11 Investments

|   | Subsidiary<br>undertakings<br>£ | Other investments £ | Total<br>£       |
|---|---------------------------------|---------------------|------------------|
| Cost At 1 May 1995 Additions              | 113,415                         | 1,757               | 115,172<br>1,000 |
| At 30 April 1996                          | 114,415                         | 1,757               | 116,172          |
| Provision At 1 May 1995 and 30 April 1996 |                                 | 1,757               | 1,757            |
| Net book value<br>At 30 April 1996        | 114,415                         | -                   | 114,415          |
| At 30 April 1995                          | 113,415                         | -                   | 113,415          |

The addition to subsidiary undertakings in the year represents the establishment of Optichrome Computer Solutions Limited which began to trade in the year.

The following companies were subsidiary undertakings at the end of the year:

|                                       | Country of                   | Proportion of | of                                |
|---------------------------------------|------------------------------|---------------|-----------------------------------|
|                                       | registration                 | equity held   | Nature of business                |
| Subsidiary undertaking                |                              |               |                                   |
| Optichrome Computer Solutions Limited | England                      | 100%          | Software development              |
| Bourne Press Limited                  | England                      | 76%           | Printers                          |
| Other investments                     |                              |               |                                   |
| Optichrome Pty Limited N              | ew South Wales,<br>Australia | 10%           | Distribution of computer software |

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

| 12 | Current asset investments             | 1996<br>£         | 1995<br>£ |
|----|---------------------------------------|-------------------|-----------|
|    | Group and Company                     |                   |           |
|    | Quoted securities<br>Other investment | 10,706<br>261,300 | 5,634     |
|    |                                       | 272,006           | 5,634     |

The quoted investments are listed on the UK Stock Exchange and had a market value of £15,768 at 30 April 1996.

On 29 November 1995 the company acquired 667 shares in Optichrome Limited for a total consideration of £261,300. This investment is held for the short term pending a group re-organisation.

#### 13 Stocks

| COLIS                          | 1          | 996          | 1          | 995          |
|--------------------------------|------------|--------------|------------|--------------|
|                                | Group<br>£ | Company<br>£ | Group<br>£ | Company<br>£ |
| Computer hardware and software |            |              |            |              |
| held for resale                | 28,902     | 28,902       | 60,873     | 60,873       |
| Raw materials and consumables  | 63,546     | _            | 32,160     | -            |
| Work in progress               | 13,330     | _            | 27,222     | _            |
|                                |            |              |            |              |
|                                | 105,778    | 28,902       | 120,255    | 60,873       |
|                                |            |              |            |              |

There is no material difference between the replacement cost of stock and the amount at which they are included in the financial statements.

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

# 14 Debtors

|  | 1996       |              | 1          | 1995         |  |
|--|------------|--------------|------------|--------------|--|
|  | Group<br>£ | Company<br>£ | Group<br>£ | Company<br>£ |  |
| Amounts receivable within one year   | L          | L            | L          | L            |  |
| Time data to be the state of th |            |              |            |              |  |
| Trade debtors  | 1,179,344  | 898,084      | 931,026    | 700,666      |  |
| Amount owed by subsidiary undertaking  | ngs -      | 7,586        | -          | 2,871        |  |
| Other debtors  | 245,797    | 238,370      | 18,936     | 3,983        |  |
| Prepayments and accrued income   | 122,139    | 103,589      | 119,768    | 106,057      |  |
|  |            |              |            |              |  |
|  | 1,547,280  | 1,247,629    | 1,069,730  | 813,577      |  |
|  |            |              |            |              |  |

# 15 Creditors: amounts falling due within one year

| _                                     | 1996      |           | 1         | 1995      |  |
|---------------------------------------|-----------|-----------|-----------|-----------|--|
|                                       | Group     | Company   | Group     | Company   |  |
|                                       | £         | £         | £         | £         |  |
| Bank overdraft                        |           | -         | 1,035     | -         |  |
| Trade creditors                       | 474,279   | 219,833   | 463,279   | 261,911   |  |
| Other creditors                       | 36,000    | 36,000    | 1,104     | 1,104     |  |
| Taxation and social security          | 145,962   | 115,054   | 102,980   | 83,212    |  |
| Amount due to subsidiary undertakings | -         | 54,377    | -         | 5,655     |  |
| Corporation tax                       | 261,221   | 195,000   | 249,271   | 191,700   |  |
| Advance corporation tax payable       | 11,750    | 11,750    | 9,750     | 9,750     |  |
| Accruals and deferred income          | 829,069   | 752,261   | 731,729   | 695,697   |  |
| Obligations under finance lease       |           |           |           |           |  |
| and hire purchase contracts           | 110,024   | 67,334    | 100,072   | 56,875    |  |
|                                       |           |           |           |           |  |
|                                       | 1,868,305 | 1,451,609 | 1,659,220 | 1,305,904 |  |

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

# 16 Creditors: amounts falling due after more than one year

|    |  | Group<br>£          | 996<br>Company<br>£ | Group<br>£          | Company<br>£       |
|----|--|---------------------|---------------------|---------------------|--------------------|
|    | Other creditors Deferred income Obligations under finance losses   | 39,000              | 39,000              | -<br>68,047         | 68,047             |
|    | Obligations under finance lease and hire purchase contracts  | 36,511              | 36,511              | 129,987             | 83,555             |
|    |  | 75,511              | 75,511              | 198,034             | 151,602            |
| •  | Obligations under finance lease and hire purchase contracts are due as follows:  |                     |                     |                     |                    |
|    | Within 1 - 2 years Within 2 - 5 years  | 36,511              | 36,511              | 99,534<br>30,453    | 56,840<br>26,715   |
|    |  | 36,511              | 36,511              | 129,987             | 83,555             |
| 17 | Deferred taxation  | 1                   | 996                 | 19                  | 995                |
|    |  | Group<br>£          | Company<br>£        | Group<br>£          | Company<br>£       |
|    | The potential liability for deferred taxation and the amount provided in the accounts, calculated at 33% (1995 - 33%) is as follow | s:                  |                     |                     |                    |
|    | Accelerated capital allowances Other timing differences  | 112,148<br>(24,057) | 61,779<br>(24,057)  | 135,517<br>(16,962) | 75,334<br>(16,962) |
|    |  | 88,091              | 37,722              | 118,555             | 58,372             |

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

| 18 | Share capital                                  | 1996<br>£ | 1995<br>£ |
|----|--|-----------|-----------|
|    | Group and company                              |           |           |
|    | Authorised, allotted, called up and fully paid |           |           |
|    | £1 ordinary shares                             | 500       | 500       |

# 19 Profit and loss account

|                     | 1           | 1996         |            | 1995         |  |
|---------------------|-------------|--------------|------------|--------------|--|
|                     | Group<br>£  | Company<br>£ | Group<br>£ | Company<br>£ |  |
| At 1 May 1995       | 1,054,655   | 957,430      | 717,005    | 692,062      |  |
| Profit for the year | 374,488     | 276,888      | 337,650    | 265,368      |  |
|                     |             | <del></del>  |            |              |  |
| At 30 April 1996    | 1,429,143   | 1,234,318    | 1,054,655  | 957,430      |  |
|                     | 1810 88 118 |              |            |              |  |

No profit and loss account is provided for Optichrome Computer Systems Limited as permitted by Section 230 of the Companies Act 1985.

The profit for the year dealt with in the accounts of the parent company is £336,888 (1995 - £324,868).

# 20 Operating lease commitments

At 30 April 1996 the group and company had annual commitments in respect of operating leases as follows:

|   | 1996<br>£        | 1995<br>£        |
|---|------------------|------------------|
| Group   |                  |                  |
| Operating leases which expire: Within one year In two to five years | 11,471<br>74,952 | 29,152<br>41,856 |
|   | 86,423           | 71,008           |

Notes forming part of the financial statements for the year ended 30 April 1996 (Continued)

# 20 Operating lease commitments (Continued)

## **Company**

| Operating leases which expire: |          |        |
|--------------------------------|----------|--------|
| Within one year                | 11,471   | 28,108 |
| In two to five years           | 49,444   | 41,856 |
|                                | <u> </u> |        |
|                                | 60,915   | 69,964 |

## 21 Transactions in which directors have an interest

During the year the company made sales amounting to £346,501 (1995 - £258,193) and made purchases amounting to £166,899 (1995 - £178,781) from Optichrome Limited, a company in which E Stephens has substantial equity interests. At 30 April 1996 the company was owed by Optichrome Limited £237,370 (1995 - £1,104).

22 Reconciliation of operating profit to net cash inflow from operating activities

|   | 1996      | 1995   |
|---|-----------|--|
|   | £         | £  |
| Operating profit                                | 686,044   | 649,095  |
| Depreciation                                    | 343,666   | 340,231  |
| Profit on disposal of fixed assets              | (119,392) | (4,119)  |
| Profit on disposal of current asset investments | (1,343)   | -  |
| Decrease/(increase) in stocks                   | 14,477    | (20,480)   |
| (Increase) in debtors                           | (477,550) | (228,020)  |
| Increase/(decrease) in creditors                | 126,707   | £  44 649,095  666 340,231  992) (4,119)  43) -  77 (20,480)  550) (228,020)  707 (7,999)  ——— |
|   |           | · · · · · · · · · · · · · · · · · · ·  |
|   | 572,609   | 728,708  |
|   |           |  |

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| 23 | Analysis of changes in financing                              |   |                        | Hire<br>purchase    |
|----|---|---|------------------------|---------------------|
|    | At 30 April 1994 Capital element of hire purchase payments    |   |                        | £ 325,815 (95,756)  |
|    | At 30 April 1995<br>Capital element of hire purchase payments |   |                        | 230,059<br>(83,524) |
|    | At 30 April 1996  |   |                        | 146,535             |
| 24 | Analysis of changes in cash and cash equivalents              |   | 1996<br>£              | 1995<br>£           |
|    | At beginning of year Net (outflow)/inflow during the year     |   | 534,352<br>(56,210)    | 12,518<br>521,834   |
|    | At end of year  |   | 478,142                | 534,352             |
| 25 | Analysis of cash and bank balances                            | Cash and<br>short term<br>deposits<br>£ | Bank<br>overdraft<br>£ | Total<br>£          |
|    | At 30 April 1994<br>Net cash inflow                           | 15,643<br>519,744                       | (3,125)<br>2,090       | 12,518<br>521,834   |
|    | At 30 April 1995<br>Net cash outflow                          | 535,387<br>(57,245)                     | (1,035)<br>1,035       | 534,352<br>(56,210) |
|    | At 30 April 1996  | 478,142                                 |                        | 478,142             |

#### Report of the auditors

## To the shareholders of Optichrome Computer Systems Limited

We have audited the financial statements on pages 3 to 20 which have been prepared under the accounting policies set out on pages 7 and 8.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the group and company's affairs as at 30 April 1996 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD** 

Chartered Accountants and Registered Auditors

London

18 October 1996