1608093

REGISTRAR OF COMPANIES

Optichrome Computer Systems Limited

Report and Financial Statements

Year Ended

30 April 1997





Annual report and financial statements for the year ended 30 April 1997

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Directors

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Directors

E Stephens M K Godding A R Kassas N J Tyler M F Harding

Secretary and registered office

K I Godding, 98 Maybury Road, Woking, Surrey, GU21 5HX

Company number

1608093

Auditors

BDO Stoy Hayward, 8 Baker Street, London, W1M 1DA.

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Report of the directors for the year ended 30 April 1997

The directors present their annual report together with the audited financial statements for the year ended 30 April 1997.

Results and dividends

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The profit and loss account is set out on page 4 and shows the profit for the year.

The directors recommend the payment of a dividend of £600,000 for the year under review.

Principal activities, trading review and future developments

The principal activities of the company are the development of computer software, sale of computer hardware and software and its subsequent maintenance.

The directors are satisfied with the results for the year and are hopeful for continuing levels of profitability in the following year.

Directors

The directors of the company during the year and their interests in the ordinary share capital of the company were:

| | | 1997 | 1996 |
|---------------------------|--|------|------|
| E Stephens | | - | 500 |
| M K Godding | | | - |
| E P Harding | (resigned 30 April 1997) | - | - |
| A R Kassas | | - | _ |
| N J Tyler | | - | _ |
| J P Spring M F Harding | (resigned 28 February 1997) (appointed 1 November 1996) | - | - |

The interests of E Stephens in the share capital of the parent company, Optichrome Group Limited, are shown in the financial statements of that company.

Report of the directors for the year ended 30 April 1997 (Continued)

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

Director

26 February 1998

Report of the auditors

To the shareholders of Optichrome Computer Systems Limited

We have audited the financial statements on pages 4 to 13 which have been prepared under the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 April 1997 and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BDO STOY HAYWARD

Chartered Accountants and Registered Auditors London

26 February 1998

Profit and loss account for the year ended 30 April 1997

| | Note | 1997 £ | 1996 £ |
|---|------|----------------|--------------------|
| Turnover | 2 | 3,516,853 | 3,237,302 |
| Cost of sales | | 2,452,646 | 2,524,123 |
| Gross profit | | 1,064,207 | 713,179 |
| Administrative expenses | | 796,362 | 730,323 |
| | | 267,845 | (17,144) |
| Other operating income | 4 | 297,044 | 520,400 |
| Operating profit | | 564,889 | 502,750 |
| Profit on disposal of investment in related companies | 5 | 193,658 | - |
| Interest receivable Interest payable | | 557 (4,973) | 37,094 (11,413) |
| Profit on ordinary activities before taxation | 5 | 754,131 | 528,937 |
| Taxation on profit from ordinary activities | 7 | 141,822 | 192,049 |
| Profit on ordinary activities after taxation | | 612,309 | 336,888 |
| Dividends - equity | 8 | 600,000 | 60,000 |
| Profit for the year | | 12,309 | 276,888 |
| Retained profit brought forward | | 1,234,318 | 957,430 |
| Retained profit carried forward | | 1,246,627 | 1,234,318 |

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account.

The profit for the year represents the movement in shareholders' funds.

The notes on pages 6 to 13 form part of these financial statements

Balance sheet at 30 April 1997

| | Note | 1 | 1997 | 1 | .996 |
|---------------------------------------|------|------------------|-----------|------------------|---|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 9 | | 80,070 | | 661,389 |
| Investments | 10 | | 80,440 | | 114,415 |
| | | | 160,510 | | 775,804 |
| Current assets | | | , | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Investments | 11 | - | | 272,006 | |
| Stocks - goods for resale | | 68,195 | | 28,902 | |
| Debtors | 12 | 2,515,405 | | 1,247,629 | |
| Cash at bank and in hand | | 59,114 | | 475,319 | |
| | | 2,642,714 | | 2,023,856 | |
| Creditors: amounts falling due | | | | | |
| within one year | 13 | <u>1,535,177</u> | | <u>1,451,609</u> | |
| Net current assets | | | 1,107,537 | | 572,247 |
| | | | 1,268,047 | | 1,348,051 |
| Creditors: amounts falling due | | | | | |
| after more than one year | 14 | 3,000 | | 75,511 | |
| Provision for liabilities and charges | | | | | |
| Deferred taxation | 15 | <u>17,920</u> | | <u>37,722</u> | |
| | | | 20,920 | | 113,233 |
| | | | 1,247,127 | | 1,234,818 |
| | | | | | |
| Capital and reserves | | | | | |
| Called up share capital | 16 | | 500 | | 500 |
| Profit and loss account | | | 1,246,627 | | 1,234,318 |
| | | | | | |
| Shareholders' funds | | | 1,247,127 | | 1,234,818 |

All amounts within shareholders' funds are equity.

These financial statements were approved by the Board on 26 February 1998

M K Godding

The notes on pages 6 to 13 form part of these financial statements.

Notes forming part of the financial statements for the year ended 30 April 1997

1 Accounting policies

These financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax.

Depreciation and amortisation

Depreciation and amortisation is provided to write off the cost, less estimated residual values, of all fixed assets over their expected useful lives. It is calculated on the original cost of the assets at the following annual rates:

Plant and equipment - 20% - 331/3%

Office equipment, fixtures and fittings - 15%

Motor vehicles - 20% - 25%

Freehold land is not depreciated.

Stocks

Stocks are valued at the lower of cost, including attributable overheads, and net realisable value.

Net realisable value is based on estimated selling price less further costs to completion.

Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes, except that no provision is made where it can be reasonably foreseen that such deferred taxation will not be payable in the future.

Research and development expenditure

All such expenditure except that on capital equipment and licences to use software is written-off in the year it is incurred.

Foreign currency

Foreign currency transactions are translated at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet dates. Any differences are taken to the profit and loss account.

Notes forming part of the financial statements for the year ended 30 April 1997 (Continued)

| 2 | Turnover | | |
|---|---|-----------|-----------|
| | Turnover is analysed by market below: | | |
| | | 1997 | 1996 |
| | | £ | £ |
| | U.K. | 3,229,302 | 2,754,757 |
| | Europe | 215,799 | 385,754 |
| | Australia | 49,419 | 76,268 |
| | Other overseas | 22,333 | 20,523 |
| | | 2.516.252 | |
| | | 3,516,853 | 3,237,302 |
| | | | |
| 3 | Employees | | |
| | Staff costs (including directors) consist of: | | |
| | Wages and salaries | 746,483 | 649,983 |
| | Social security costs | 69,104 | 56,442 |
| | Pension costs | 754 | 22,774 |
| | | 792,398 | 728,265 |
| | | | |
| | The average weekly number of employees during | | |
| | the year was as follows: | Number | Number |
| | Full time | 28 | 26 |
| | | | |

4 Other operating income

This includes income from fellow group undertakings of £273,200 (1996 - £242,700).

Notes forming part of the financial statements for the year ended 30 April 1997 (Continued)

| 5 | Profit on ordinary activities before taxation | | |
|---|---|--|---------------|
| | | 1997 | 1996 |
| | | £ | £ |
| | This is arrived at after charging/(crediting): | | |
| | Depreciation - owned and leased assets | 36,306 | 265,779 |
| | Auditors' remuneration - audit services | 14,000 | 13,155 |
| | Operating lease rentals | 62,152 | 119,980 |
| | Profit on disposal of investment in related | | · |
| | companies (see below) | (193,658) | <u></u> |
| | | | |
| | The profit arises from the disposal of shares in Bourne Press Limited an ultimate parent company, Optichrome Group Limited. | d Optichrome L | imited to the |
| 6 | Directors' emoluments | | |
| | | 1997 | 1996 |
| | | £ | £ |
| | Remuneration for management services | 211,607 | 274,457 |
| 7 | Taxation on profit from ordinary activities | | |
| | | | |
| | Corporation tax based at 31% (1996 - 33%) | | |
| | on profits for the year | 175,809 | 212,699 |
| | Overprovision in prior year | (14,185) | - |
| | Transfer from deferred taxation | (19,802) | (20,650) |
| | | | |
| | | 141,822 | 192,049 |
| | | ······································ | |
| 8 | Dividends | | |
| | Interim dividends of £1,200 (1996 - £120) per share | 600,000 | 60,000 |

Notes forming part of the financial statements for the year ended 30 April 1997 (Continued)

| 9 | Tangible assets | | | Office | | |
|---|---|-----------------------|--|----------------------------------|--|--|
| | | Freehold land £ | Plant and equipment | equipment, fixtures and fittings | Motor vehicles £ | Total £ |
| | Cost | | | | | |
| | At 1 May 1996 Additions Disposals Transfer to group companies | 317,635 | 733,213 32,877 (12,009) (596,007) | 27,097 10,436 (940) | 49,180 33,803 (42,609) (13,265) | 1,127,125 77,116 (55,558) (926,907) |
| | At 30 April 1997 | - | 158,074 | 36,593 | 27,109 | 221,776 |
| | Depreciation | | | | | |
| | At 1 May 1996 Provided for the year Eliminated on disposals Transfer to group companies | | 440,974 21,262 (9,709) (335,646) | 17,385 4,802 (350) | 7,377 10,242 (12,641) (1,990) | 465,736 36,306 (22,700) (337,636) |
| | At 30 April 1997 | - | 116,881 | 21,837 | 2,988 | 141,706 |
| | Net book value | | | - | | |
| | At 30 April 1997 | - | 41,193 | 14,756 | 24,121 | 80,070 |
| | At 30 April 1996 | 317,635 | 292,239 | 9,712 | 41,803 | 661,389 |

The net book value of tangible fixed assets includes an amount of £Nil (1996 - £178,758) in respect of assets held under hire purchase contract. The related depreciation charge for the year was £Nil (1996 - £79,502).

Notes forming part of the financial statements for the year ended 30 April 1997 (Continued)

| 10 | Y | | | |
|----|---------------------------------|---------------------------------|---------------------|-------------|
| 10 | Investments | Subsidiary undertakings £ | Other investments £ | Total £ |
| | Cost | | | |
| | At 1 May 1996 | 114,415 | 1,757 | 116,172 |
| | Additions | 78,940 | , <u>-</u> | 78,940 |
| | Transfer to group company | (112,915) | - | (112,915) |
| | At 30 April 1997 | 80,440 | 1,757 | 82,197 |
| | Provision | | | |
| | At 1 May 1996 and 30 April 1997 | - | 1,757 | 1,757 |
| | Mark and the | | | |
| | Net book value | 90.440 | | 00.440 |
| | At 30 April 1997 | 80,440 | _ | 80,440 |
| | At 30 April 1996 | 114,415 | - | 114,415 |
| | | | | |

The addition to subsidiary undertakings in the year represents the establishment of Optichrome Management Information Systems Pty and Optichrome Computer Systems (Espana) SA both of which began to trade in the year.

The following companies were subsidiary undertakings at the end of the year:

| | Country of registration | Proportion of equity held | Nature of business |
|---------------------------------------|-------------------------|---------------------------|----------------------|
| Subsidiary undertakings | | | |
| Optichrome Computer Solutions Limited | England | 100% | Software development |
| Optichrome Management Information | Queensland, | | • |
| Systems Pty Limited | Australia | 100% | Software development |
| Optichrome Computer Systems | | | · |
| (Espana) SA | Spain | 100% | Software development |
| Other investments | | | |
| Optichrome Pty Limited | New South Wales, | | Distribution of |
| | Australia | 10% | computer software |

As a result of a reorganisation which took place in the year the company is now a wholly owned subsidiary undertaking of Optichrome Group Limited. Consolidated financial statements are prepared by that company.

Notes forming part of the financial statements for the year ended 30 April 1997 (Continued)

| 11 | Current asset investments | | |
|----|---|-----------|-----------|
| | | 1997 | 1996 |
| | | £ | £ |
| | Quoted securities | - | 10,706 |
| | Other investment | - | 261,300 |
| | | | |
| | | _ | 272,006 |
| | | | |
| | | | |
| 12 | Debtors | | |
| | Amounts receivable within one year | | |
| | Trade debtors | 653,215 | 898,084 |
| | Amount owed by parent company | 1,679,008 | - |
| | Amount owed by subsidiary undertakings | 84,766 | 7,586 |
| | Other debtors | 500 | 238,370 |
| | Prepayments and accrued income | 97,916 | 103,589 |
| | | 2,515,405 | 1,247,629 |
| | | | ===== |
| 13 | Creditors: amounts falling due within one year | | |
| | Trade creditors | 227,725 | 219,833 |
| | Other creditors | 36,000 | 36,000 |
| | Taxation and social security | 77,093 | 115,054 |
| | Amount due to subsidiary undertakings | 141,719 | 54,377 |
| | Corporation tax | 176,644 | 195,000 |
| | Advance corporation tax payable | - | 11,750 |
| | Accruals and deferred income | 875,996 | 752,261 |
| | Obligations under finance lease and hire purchase contracts | <u>-</u> | 67,334 |
| | • | | |
| | | 1,535,177 | 1,451,609 |

Notes forming part of the financial statements for the year ended 30 April 1997 (Continued)

| 14 | Creditors: amounts falling due after more than one year | 1997 | 1996 |
|----|--|--------|--------------------|
| | • | £ | £ |
| | Other creditors Obligations under finance lease | 3,000 | 39,000 |
| | and hire purchase contracts | | 36,511 |
| | | 3,000 | 75,511 |
| | Obligations under finance lease and hire purchase contracts are due as follows: | - | |
| | Within 1 - 2 years | _ | 36,511 |
| 15 | Deferred taxation | | |
| | The potential liability for deferred taxation and the amount provided in the accounts, calculated at 31% (1996 - 33%) is as follows: | | |
| | Accelerated capital allowances Other timing differences | 17,920 | 61,779 (24,057) |
| | | 17,920 | 37,722 |
| 16 | Share capital | | |
| | Authorised, allotted, called up and fully paid | | |
| | Ordinary shares of £1 each | 500 | 500 |

Notes forming part of the financial statements for the year ended 30 April 1997 (Continued)

17 Operating lease commitments

At 30 April 1997 the company had annual commitments in respect of operating leases as follows:

| | 1997 £ | 1996 £ |
|--------------------------------------|-----------------|------------------|
| Operating leases which expire: | | |
| Within one year In two to five years | 3,648 59,988 | 11,471 49,444 |
| | 63,636 | 60,915 |
| | | |

18 Parent company

The company is a wholly owned subsidiary undertaking of Optichrome Group Limited, a company registered in England.