1608093

Optichrome Computer Systems Limited

Report and Financial Statements

Year Ended

30 April 1995

REGISTRAR OF COMPANIES





Annual report and financial statements for the year ended 30 April 1995

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Directors

E Stephens
M K Godding
E P Harding
A R Kassas
N J Tyler
J P Spring

Secretary and registered office

K I Godding, 98 Maybury Road, Woking, Surrey, GU21 5HX

Company number

1608093

Auditors

BDO Stoy Hayward, 8 Baker Street, London, W1M 1DA.

Report of the directors for the year ended 30 April 1995

The directors present their annual report together with the audited financial statements for the year ended 30 April 1995.

Principal activities, trading review and future developments

The principal activities of the group are the development of computer software, sale of computer hardware and software and its subsequent maintenance; the selling of its products through distribution agreements overseas and acting as general printers and manufacturers of plastic presentation products.

The group has reported increased profits for the year and the directors are confident that this trend will continue in the coming year.

Results and dividends

The consolidated profit and loss account is set out on page 3 and shows the profit for the year.

The directors do not recommend the payment of a final dividend for the year under review. Interim dividends totalling £120 per share were paid during the year.

Fixed assets

Movements on fixed assets are shown in notes 10 and 11 to the financial statements.

Directors

The directors of the company during the year and their interests in the ordinary share capital of the company were:

	1995	1994
E Stephens	500	500
M K Godding	-	-
E P Harding	-	_
A R Kassas	-	-
N J Tyler	-	-
J P Spring	-	-

Report of the directors for the year ended 30 April 1995 (Continued)

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

K I Godding

Secretary

Date 18 OCT 1995

Consolidated profit and loss account for the year ended 30 April 1995

	Note		1995		1994
		£	£	£	£
Turnover	2		4,252,311		3,552,256
Cost of sales			2,660,360		2,348,021
Gross profit			1,591,951		1,204,235
Distribution costs		259,809		214,601	
Administrative expenses		<u>940,897</u>	1 200 706	<u>777,670</u>	000 071
			1,200,706		992,271
			391,245		211,964
Other operating income Plant rental		243,178		193,698	
Rent receivable		10,553		4,835	
Profit on disposal of fixed assets		4,119		62,093	
•			<u>257,850</u>		260,626
Operating profit			649,095		472,590
Dividends received		8	•	8	,
Interest receivable		12,867		2,487	
Interest payable	4	(24,248)	(11,373)	(28,074)	(25,579)
	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		·		
Profit on ordinary activities before to			637,722		447,011
Taxation on profit from ordinary activ	ities 7		221,290		<u>136,767</u>
Profit on ordinary activities after tax	ation		416,432		310,244
Minority interests		-	<u>18,782</u>		19,189
Profit for the year			397,650		291,055
Dividends	8		60,000		60,000
Retained profit for the year	19		337,650		231,055
					<u> </u>
Profit for the year retained by:					
Parent company			265,368		168,503
Subsidiary undertakings			<u>72,282</u>		62,552
			337,650		231,055

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account. The profit for the year represents the movement in shareholders' funds.

The notes on pages 7 to 20 form part of these financial statements

Consolidated balance sheet at 30 April 1995

	Note	c	1995	£	1994
Fixed assets		£	£	L	£
Tangible assets	10		1,384,693		1,791,716
Current assets					
Investments	12×	5,634		5,634	
Stocks	13	120,255		99,775	
Debtors	14	1,069,730		841,710	
Cash at bank and in hand		<u>535,387</u> 1,731,006		15,643 962,762	
Creditors: amounts falling due				•	
within one year	15	1,659,220		1,464,939	
Net current assets/(liabilities)			71,786		_(502,177)
Total assets less current liabilities			1,456,479		1,289,539
Creditors: amounts falling due					
after more than one year	16	198,034		338,687	
Provision for liabilities and charges		446		4.5-00.	
Deferred taxation	17	<u>118,555</u>	016 500	<u> 167,394</u>	F0/ 001
•			316,589		<u>506,081</u>
			1,139,890		783,458
Capital and reserves					
Called up share capital	18		500		500
Profit and loss account	19		1,054,655		717,005
Capital reserve arising on consolidation			<u>14,710</u>		<u>14,710</u>
Shareholders' funds			1,069,875		732,215
Minority interests			<u>70,025</u>		51,243
			1,139,890		783,458
All amounts within shareholders' funds are	equity.				

These financial	statements	were	approyed by	y the	Board on	18	OCT	1000
						• •	901	W O
		/	All.					

E Stephens)

M K Godding)

Directors

The notes on pages 7. 10 form part of these financial statements.

Balance sheet at 30 April 1995

	Note		1995		1994
		£	£	£	£
Fixed assets					
Tangible assets	10		947,459		1,298,325
Investments	11		113,415		<u>112,913</u>
•					
Comment and the			1,060,874		1,411,238
Current assets Investments	12	5,634		5,634	
Stocks	13	60,873	•	37,299	
Debtors	14	813,577		665,709	
Cash at bank and in hand		532,850		2,513	
		1,412,934		711,155	
Creditors: amounts falling due					
within one year	15	1,305,904		1,091,566	
•					
Net current assets/(liabilities)			<u>107,030</u>		(380,411)
			1 167 004		1 020 927
Creditors: amounts falling due			1,167,904		1,030,827
after more than one year	16	151,602		248,477	
		,			
Provision for liabilities and charges					
Deferred taxation	17	58,372	200 074	<u>89,788</u>	220.245
			209,974		<u>338,265</u>
			957,930		692,562
			<i>331,33</i> 0		0,2,302
					
Capital and reserves					
Called an above somital	10		500		500
Called up share capital Profit and loss account	18 19		957,430		692,062
Tronc and ross account	17				<u> </u>
Shareholders' funds			957,930		692,562
1					
A11 (d.:					
All amounts within shareholders' funds are	equity.				
These financial statements were approved by	y the B	oard on	18 007 895		
(Millium)					
E Stephens)					
M K Godding)					
	(A)				
The notes on pages 1 to 20 form part of the	ese/fina	ncial stateme	nts.		
, "	IJ.				-

Consolidated cash flow statement for the year ended 30 April 1995

	Note	£	1995 £	£	1994 £
Net cash inflow from operating activities	22	, ~	728,708	~	579,689
Returns on investments and servicing of finance Interest received Interest paid Dividends paid Dividend received		12,867 (24,248) (60,000) 8		2,487 (28,074) (60,000) 8	
Net cash outflow from returns on investments and servicing of finance	-		(71,373)		(85,579)
Tax paid			(110,656)		(9,221)
Investing activities Payments to acquire fixed assets Receipts from sale of fixed assets Payments to acquire current investments		(110,063) 180,974		(448,567) 162,700 (659)	
Net cash inflow/(outflow) from investing activities			70,911		(286,526)
Net cash inflow before financing			617,590		198,363
Financing Capital element of hire purchase payment	s 23	(95,756)		(213,582)	
Net cash outflow from financing			(95,756)		(213,582)
Increase/(decrease) in cash and cash equivalents	24		521,834		(15,219)

The notes on pages 7 to 20 form part of these financial statements.

Notes forming part of the financial statements for the year ended 30 April 1995

1 Accounting policies

These financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

Basis of consolidation

The consolidated accounts incorporate the financial statements of the parent company and its subsidiary undertakings made up to 30 April 1995.

The subsidiary undertaking's financial statements are prepared on the same basis as the parent company.

Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax.

Depreciation and amortisation

Depreciation and amortisation is provided to write off the cost, less estimated residual values, of all fixed assets over their expected useful lives. It is calculated on the original cost of the assets at the following annual rates:

Improvement to leasehold premises

Over period of lease

Plant and equipment

- 20% - 33**1/**₈%

Office equipment, fixtures and fittings

15%

Motor vehicles

- 20% - 25%

Freehold land is not depreciated.

Stocks

Stocks are valued at the lower of cost, including attributable overheads, and net realisable value.

Net realisable value is based on estimated selling price less further costs to completion.

Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes, except that no provision is made where it can be reasonably foreseen that such deferred taxation will not be payable in the future.

Research and development expenditure

All such expenditure except that on capital equipment and licences to use software is written-off in the year it is incurred.

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

1 Accounting policies (Continued)

Leased asset

Where assets are financed by hire purchase agreements that give rights approximate to ownership, the assets are treated as if purchased outright. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life.

Future instalments under such agreements, net of interest charge, are included within creditors. Rentals payable are apportioned between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the period of the hire purchase agreement. The capital element reduces the outstanding obligations for future instalments.

All other leases are operating leases and their rentals are charged to the profit and loss account as incurred over the lease term.

2 Turnover and profits

_	Turnover		Profit before tax	
	1995	1994	1995	1994
	£	£	£	£
Turnover and profits before tax by activity:				
Development and sale of computer				
software and sale of hardware				
and distribution overseas	2,697,515	2,163,093	500,480	331,841
General printers	1,510,976	1,169,558	120,354	113,956
Presentation products	43,820	219,605	16,888	1,213
	4,252,311	3,552,256	637,722	447,010
				

Turnover is analysed by market below:		
	Tu	rnover
•	1995	1994
	£	£
U.K.	3,809,548	3,308,218
Europe	388,115	159,063
Australia	29,977	48,171
Other overseas	24,671	36,804
	<u></u>	
	4,252,311	3,552,256
		

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

3	Employees		
		1995	1994
		£	£
	Staff costs (including directors) consist of:		
	Wages and salaries	1,080,765	882,827
	Social security costs	105,834	91,460
	Pension costs	36,868	32,904
		1,223,467	1,007,191
		1,223,707	=======================================
	The average weekly number of employees during		
	the year was as follows:	Number	Number
	Full time	55	51
4	Interest payable	£	£
	Hire purchase interest	24,248	28,074
			- 12
5	Profit on ordinary activities before taxation		
	This is arrived at after charging:		
	Depreciation of tangible assets - owned and leased assets	340,231	279,892
	Auditors' remuneration - audit services	20,300	23,650
	Operating lease rental - premises	28,000	28,000
	- other	103,631	98,760

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

6	Directors' emoluments		
		19 95 £	1994 £
	Remuneration for management services	260,174	171,598
	Emoluments (excluding pension contributions) of:	1774C 	
	Chairman	19,482	19,482
	Highest paid director	68,555	59,639
		-	
	The emoluments of the other directors (excluding pension contributions) fell within the ranges:	Number	Number
	£ Nil - £ 5,000	-	1
	£15,001 - £20,000	1	1
	£30,001 - £35,000	-	1
	£40,001 - £45,000	1	1
	£50,001 - £55,000	1	-
	£56,001 - £60,000	1	-
7	Taxation on profit from ordinary activities	£	£
	Corporation tax based at 33% (1994 - 33%)		
	on profits for the year	269,800	92,393
	Underprovision in prior year	329	6,557
	Transfer (from)/to deferred taxation	(48,839)	37,817
		221,290	136,767

The company is a close company within the meaning of the Income and Corporation Taxes Act 1988.

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

8	Dividends			
		•	1995 £	1994 £
	Interim dividend of £12	0 (1994 - £120) per share - paid	60,000	60,000
	The dividends were paid	d as follows:		
	£10 per share £32 per share £78 per share	28 November 1994 9 January 1995 26 April 1995		
9	Intangible assets	•		
	Group and company			Licences £
	Cost			
	At beginning and end	of year		7,459
	Amortisation			
	At beginning and end	of year		7,459
	Net book value			-
	At 1 May 1994 and 3	0 April 1995		-

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

10 Tangible assets

Group	Freehold land £	Improvement to leasehold premises £		Office equipment, fixtures and fittings	Motor vehicles £	Total £
Cost						
At 1 May 1994 Additions Disposals	317,635	16,653	1,866,333 103,557 (232,938)	44,276 6,506	13,050	2,257,947 110,063 (232,938)
At 30 April 1995	317,635	16,653	1,736,952	50,782	13,050	2,135,072
Depreciation						
At 1 May 1994 Provided for the y Eliminated on	- ear -	5,482 11,171	421,184 322,403	38,478 3,393	1,087 3,264	466,231 340,231
disposals	-	<u> </u>	(56,083)	-	_	(56,083)
At 30 April 1995	<u>-</u>	16,653	687,504	41,871	4,351	750,379
Net book value						
At 30 April 1995	317,635	-	1,049,448	8,911	8,699	1,384,693
At 30 April 1994	317,635	11,171	1,445,149	5,798	11,963	1,791,716

The net book value of tangible fixed assets includes an amount of £432,556 (1994 - £547,570) in respect of assets held under hire purchase contracts. The related depreciation charge for the year was £115,014 (1994 - £115,014).

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

10 Tangible assets (Continued)

Com	pany

	Freehold land £	Plant and computer equipment £	Office equipment £	Total £
Cost				
At 1 May 1994 Additions Disposals	317,635	1,234,884 29,762 (208,271)	16,062 2,288	1,568,581 32,050 (208,271)
At 30 April 1995	317,635	1,056,375	18,350	1,392,360
Depreciation		-		
At 1 May 1994 Provided for the year Eliminated on disposals	<u>-</u> -	255,105 210,171 (36,029)	15,151 503	270,256 210,674 (36,029)
At 30 April 1995		429,247	15,654	444,901
Net book value				
At 30 April 1995	317,635	627,128	2,696	947,459
At 30 April 1994	317,635	979,779	911	1,298,325

The net book value of tangible fixed assets includes an amount of £222,344 (1994 - £296,459) in respect of assets held under hire purchase contract. The related depreciation charge for the year was £74,115 (1994 - £74,115).

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

11	Investments			
	Group	•		Other Investments £
	Cost At beginning and end of year			1,757
	Provision At beginning and end of year			1,757
	Net book value At beginning and end of year	·		
	Company	Subsidiary undertakings £	Other investments £	Total £
	Cost At 1 May 1994 Additions	113,413 2	1,757	115,170 2
	At 30 April 1995	113,415	1,757	115,172
	Provision At 1 May 1994 Release of provision	500 (500)	1,757	2,257 (500)
	At 30 April 1995	· <u>-</u>	1,757	1,757
	Net book value At 30 April 1995	113,415	-	113,415
	At 30 April 1994	112,913	<u> </u>	112,913

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

11 Investments (Continued)

The following companies were subsidiary undertakings at the end of the year:

		Country of registration	Proportion equity held		of business
	Subsidiary undertaking Optichrome Computer Solutions Limited Bourne Press Limited Mirage Presentations Limited	England England England	100% 76% 100%	Printer	ation products;
	Other investments Optichrome Computer Systems Pty No	ew South Wales, Australia	10%		ution of er software
12	Current asset investments			1995 £	1994 £
	Group and Company				
	Quoted securities			5,634	5,634

The investments are quoted on the UK Stock Exchange and had a market value of £4,311 at 30 April 1995.

13 Stocks

	1995		1994	
	Group £	Company £	Group £	Company £
Computer hardware and software			,	
held for resale	60,873	60,873	37,299	37,299
Raw materials and consumables	32,160	-	21,858	-
Work in progress	27,222	-	40,618	-
		 		
	120,255	60,873	99,775	37,299

There is no material difference between the replacement cost of stock and the amount at which they are included in the financial statements.

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

14 Debtors

	1995		1	1994	
	Group £	Company £	Group £	Company £	
Amounts receivable within one year					
Trade debtors Amount owed by subsidiary undertakings Other debtors Prepayments and accrued income	931,026 s - 18,936 119,768	700,666 2,871 3,983 106,057	74,961 92,724	455,869 68,584 63,617 77,639	
	1,069,730	813,577	841,710	665,709	

15 Creditors: amounts falling due within one year

	1995		1	1994	
	Group	Company	Group	Company	
	£	£	£	£	
Bank overdraft	1,035	_	3,125	3,125	
Trade creditors	463,279	261,911	565,498	302,827	
Other creditors	1,104	1,104	-	-	
Taxation and social security	102,980	83,212	56,955	39,539	
Amount due to subsidiary undertaking	_	5,655		4,766	
Corporation tax	249,271	191,700	83,300	65,724	
ACT payable	9,750	9,750	16,248	16,248	
Accruals and deferred income Obligations under finance lease	731,729	695,697	644,638	607,513	
and hire purchase contracts	100,072	56,875	95,175	51,824	
					
	1,659,220	1,305,904	1,464,939	1,091,566	
					

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

16 Creditors: amounts falling due after more than one year

		Group £	995 Company £	Group £	994 Company £
	Deferred income	68,047	68,047	108,047	108,047
	Obligations under finance lease and hire purchase contracts	129,987	83,555	230,640	140,430
		198,034	157,602	338,687	248,477
	Obligations under finance lease and hire purchase contracts are due as follows:				<u></u>
	Within 1 - 2 years	99,534	56,840	100,318	56,840
	Within 2 - 5 years	30,453	26,715	130,322	83,590
					
		129,987	83,555	230,640	140,430
					
				•	
17	Deferred taxation				
	The potential liability for deferred taxation and the amount provided in the accounts, calculated at 33% (1994 - 33%) is as follows:	vs:			
	Accelerated capital allowances Other timing differences	135,517 (16,962)	75,334 (16,962)	167,394	89,788
		118,555	58,372	167,394	89,788
18	Share capital			1995 £	1994 £
	Group and company				
	Authorised, allotted, called up and fully p	paid			
	£1 ordinary shares			500	500
	or ordinary shares				

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

19 Profit and loss account

	1	1995		1994	
	Group £	Company £	Group £	Company £	
At 1 May 1994 Profit for the year	717,005 337,650	692,062 265,368	485,950 231,055	523,559 168,503	
	-	<u></u>	·		
At 30 April 1995	1,054,655	957,430	717,005	692,062	
	-				

No profit and loss account is provided for Optichrome Computer Systems Limited as permitted by Section 230 of the Companies Act 1985.

The profit for the year dealt with in the accounts of the parent company is £324,868 (1994 - £227,763).

20 Operating lease commitments

At 30 April 1995 the group and company had annual commitments in respect of operating leases as follows:

Group	1995	1994	
	Other assets	Property	Other assets
	£	£	£
Operating leases which expire:			
Within one year	29,152	-	8,224
In two to five years	41,856	-	66,880
After five years	-	28,000	· -
	-		
	71,008	28,000	75,104
Company			
Within one year	28,108	_	8,224
In two to five years	41,856	_	66,880
After five years	-	28,000	-
			
	69,964	28,000	75,104

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

21 Transactions in which directors have an interest

During the year the company made sales amounting to £258,193 (1994 - £207,847) and made purchases amounting to £178,781 (1994 - £226,596) from Optichrome Limited, a company in which E Stephens has substantial equity interests. At 30 April 1995 the company owed Optichrome Limited £1,104 (1994 debtor - £45,497).

22 Reconciliation of operating profit to net cash inflow from operating activities

	1995	1994 £
	£	
Operating profit	649,095	472,589
Depreciation	340,231	279,892
Profit on disposal of fixed assets	(4,119)	(62,093)
Increase in stocks	(20,480)	(19,221)
(Increase)/decrease in debtors	(228,020)	85,088
(Decrease) in creditors	(7,999)	(176,566)
	728,708	579,689
	·	

23 Analysis of changes in financing

	Hire purchase £
At 30 April 1993	168,823
New finance lease and hire purchase contracts entered into	370,574
Capital element of hire purchase payments	(213,582)
At 30 April 1994	325,815
Capital element of hire purchase payments	(95,756)
At 30 April 1995	230,059

Notes forming part of the financial statements for the year ended 30 April 1995 (Continued)

24	Analysis of changes in cash and cash equivalents			
	· .		1995 £	1994 £
	At beginning of year Net inflow/(outflow) during the year		12,518 521,834	27,737 (15,219)
	At end of year		534,352	12,518
25	Analysis of cash and bank balances	Cash and short term	Bank	-
		deposits £	overdraft £	Total £
	At 30 April 1993 Net cash outflow	27,737 (12,094)	(3,125)	27,737 (15,219)
	At 30 April 1994 Net cash outflow	15,643 519,744	(3,125) 2,090	12,518 521,834
	At 30 April 1995	535,387	(1,035)	534,352

To the shareholders of Optichrome Computer Systems Limited

We have audited the financial statements on pages 3 to 20 which have been prepared under the accounting policies set out on pages 7 and 8.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the group and company's affairs as at 30 April 1995 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Bb Ce

BDO STOY HAYWARD

Chartered Accountants and Registered Auditors London

18 October 1995