Industrial Supplies & Services Limited

Directors' report and financial statements

for the year ended 31 December 2009

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# Company information

Directors R C Godley

P J Chapman

R Walker M Dennis

Secretary R C Godley, P J Chapman & S K Kelly

Company number 1538873

Registered office Redfield Road

Lenton Nottingham NG7 2UJ

Auditors Hobsons

Alexandra House 43 Alexandra Street

Nottingham NG5 1AY

Bankers National Westminster Bank plc

Smiths Branch 16 South Parade Nottingham NG1 2JX

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# Directors' report for the year ended 31 December 2009

The directors present their report and the financial statements for the year ended 31 December 2009

### Change of name

The company changed its name from Leengate Welding Group Limited to Industrial Supplies & Services Limited on 29 January 2010

## Principal activity

The principal activity of the company in the year under review was the management and administration of its subsidiary companies

### **Business review**

The directors acknowledge that the results for the year have been disappointing. It has been a difficult year for the whole group due to the economic recession and the impact of competition in difficult trading conditions. However, the directors believe that the subsidiaries are still well placed despite current economic conditions to increase or return to profitability and to respond to downturns in the market in the immediate term

The company will continue to act as a holding company to the Industrial Supplies group and receive income and management charges from its subsidiary undertakings

The principal risk to the company is the continued trading and profitability of its subsidiary undertakings. However, the directors believe that the group is still in a strong position

### Results and dividends

The results for the year are set out on page 5

The directors do not recommend payment of a final dividend

### **Directors**

The directors who served during the year are as stated below

R C Godley

P J Chapman

R Walker

M Dennis

### Professional indemnity insurance

Insurance cover is maintained to indemnify the directors of the company against liabilities and claims that may arise during the performance of their duties

### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

# Directors' report for the year ended 31 December 2009

#### continued

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

This report was approved by the Board on 13 September 2019 and signed on its behalf by

R. C. Godley

Director

# Independent auditor's report to the shareholders of Industrial Supplies & Services Limited

We have audited the financial statements of Industrial Supplies & Services Limited for the year ended 31 December 2009 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the shareholders of Industrial Supplies & Services Limited

continued

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Monica Szolin-Jones FCA (Senior Statutory Auditor)
For and on behalf of Hobsons
Chartered Accountants and
Statutory Auditors
Alexandra House
43 Alexandra Street
Nottingham
NG5 1AY

16 September 2010

# Profit and loss account for the year ended 31 December 2009

		Continuing operation	
		2009	2008
	Notes	£	£
Administrative expenses		(888,280)	(905,262) 669,775
Other operating income	•	695,594	
Operating loss	2	(192,686)	(235,487)
Investment income	4	55,664	447,268
Other interest receivable and			
similar income	6	53,098	252,949
Amount written off investments	5	(84,745)	(18,800)
Interest payable and similar charges	7	(217,332)	(488,590)
Loss on ordinary			
activities before taxation		(386,001)	(42,660)
Tax on loss on ordinary activities	9	112,159	304,738
(Loss)/profit for the year	17	(273,842)	262,078
Retained profit brought forward		2,867,601	2,605,523
Retained profit carried forward		2,593,759	2,867,601
•			

There are no recognised gains or losses other than the profit or loss for the above two financial years

# Balance sheet as at 31 December 2009

		2009		2009 20			008
	Notes	£	£	£	£		
Fixed assets							
Tangible assets	10		480,776		495,540		
Investments	11		872,575		781,329		
			1,353,351		1,276,869		
Current assets							
Stocks	12	8,122		6,069			
Debtors	13						
falling due after more than one year		3,380,646		3,266,854			
falling due within one year		2,647,370		2,851,853			
Cash at bank and in hand		868,986		1,836,289			
		6,905,124		7,961,065			
Creditors: amounts falling							
due within one year	14	(267,483)		(559,927)			
Net current assets			6,637,641		7,401,138		
Total assets less current							
liabilities			7,990,992		8,678,007		
Creditors: amounts falling due							
after more than one year	15		(5,371,985)		(5,785,158)		
**			2 (10 007		2.002.040		
Net assets			2,619,007		2,892,849		
Capital and reserves							
Called up share capital	16		10,250		10,250		
Share premium account	17		14,998		14,998		
Profit and loss account	17		2,593,759		2,867,601		
Shareholders' funds	18		2,619,007		2,892,849		

The financial statements were approved by the Board on 13 80 2000 and signed on its behalf by

R. C. Godley Director

Registration number 1538873

The notes on pages 7 to 18 form an integral part of these financial statements.

# Notes to the financial statements for the year ended 31 December 2009

### 1. Accounting policies

### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board

The company has taken advantage of the exemption in FRS1 from the requirement to produce a cashflow statement because the company is a wholly owned subsidiary and its ultimate parent undertaking publishes consolidated financial statements

The company has consistently applied all relevant accounting standards

### 1.2. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows

Land and buildings

2% on cost/10% straight line on tenants improvements

Fixtures, fittings

and equipment

- 15% reducing balance/25% straight line

Motor vehicles - 20% straight line new commercial vehicles/25% reducing balance

other vehicles

## 1.3. Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

## 1.4. Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value

### 1.5. Stock

Stock is valued at the lower of cost and net realisable value

### 1.6. Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year

## 1.7. Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the Profit and Loss account.

## 1.8. Group accounts

The company is exempt from preparing consolidated financial statements because its results are included in the accounts of a larger group

# Notes to the financial statements for the year ended 31 December 2009

continued

2.	Operating loss	2009	2008
		£	£
	Operating loss is stated after charging		
	Depreciation and other amounts written off tangible assets	24,156	28,168
	Loss on disposal of tangible fixed assets	3,775	748
	Net foreign exchange loss	43,001	30,394
	Operating lease rentals		
	- Land and buildings	17,490	17,490
	- Motor vehicles	37,891	36,625
	Auditors' remuneration (Note 3)	7,132	8,980
	Auditors' remuneration from non-audit work (Note 3)	4,548	7,499

Included in non-audit work above are fees totalling £nil (2008 - £5,647) relating to subsidiary undertakings

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3.	Auditors'	remuneration

		2009 £	2008 £
	Auditors' remuneration - audit of the financial statements	7,132	8,980
	Auditors' remuneration - other fees		
	- taxation services	3,830	6,000
	- Wages preparation	718	1,499
		4,548	7,499
4.	Income from investments	2009 £	2008 £
	Income from subsidiary undertakings	55,664	447,268

Dividends of £Nil have been received from subsidiary undertakings (2008 - £303,960) The company is due to receive dividends amounting to £82,000 after the year end from its subsidiary undertakings, which relate to 2009 results

# Notes to the financial statements for the year ended 31 December 2009

5.	Amounts written off investments	2009 £	2008 £
	Amounts written off fixed asset investments		
	- permanent diminution in value	84,745	18,800
6.	Interest receivable and similar income	2009	2008
		£	£
	Bank interest	50,339	189,315
	Other interest	2,759	63,634
		53,098	252,949
-		2000	•000
7.	Interest payable and similar charges	2009	2008
		£	£
	On amounts payable to group companies	164,879	393,038
	Bank interest	52,453	95,552
		217,332	488,590

# Notes to the financial statements for the year ended 31 December 2009

### continued

# 8. Employees

Number of employees The average monthly numbers of employees (including the directors) during the year were	2009 Number	2008 Number
(including the directors) during the year were		
Management	14	13
Employment costs	2009	2008
	£	£
Wages and salaries	508,782	524,598
Social security costs	60,893	64,001
Pension costs	29,981	46,595
	599,656	635,194

The company operates a defined contribution pension scheme. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £29,981 (31 December 2008 - £46,595)

8.1.	Directors' remuneration	2009 £	2008 £
	Remuneration and other emoluments	227,741	264,575
	Pension contributions	17,288	34,558
		245,029	299,133
		Number	Number
	Number of directors to whom retirement benefits		
	are accruing under a money purchase scheme	3	3
	Highest paid director	£	£
	Amounts included above		
	Emoluments and other benefits	105,511	122,387
	Pension contributions	9,500	24,066
		115,011	146,453

# Notes to the financial statements for the year ended 31 December 2009

continued

# 9. Tax on loss on ordinary activities

Analysis of charge in period	2009 •	2008 £
Current tax	d.	
Adjustments in respect of previous periods Group relief	(307) (111,852)	(47,655) (257,083)
	(112,159)	(304,738)

# Factors affecting tax charge for period

The tax assessed for the period is lower than the standard rate of corporation tax in the UK (28 00 per cent). The differences are explained below

	2009 £	2008 £
Loss on ordinary activities before taxation	(386,001)	(42,660)
Loss on ordinary activities multiplied by standard rate of corporation		
tax in the UK of 28 00% (31 December 2008 28 50%)	(108,080)	(12,158)
Effects of:		
Expenses not deductible for tax purposes	30,225	11,715
Depreciation for period in excess of capital allowances	2,006	2,432
Utilisation of tax losses	(36,003)	(172,443)
Adjustments to tax charge in respect of previous periods	(307)	(47,655)
Income not chargeable for tax purposes	-	(86,629)
Current tax charge for period	(112,159)	(304,738)
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# Notes to the financial statements for the year ended 31 December 2009

10.	Tangible fixed assets	Land and buildings	Fixtures, fittings and equipment	Motor vehicles £	Total
	Cost				
	At 1 January 2009	546,030	94,332	7,646	648,008
	Additions	-	9,541	4,426	13,967
	Disposals	-	-	(7,646)	(7,646)
	At 31 December 2009	546,030	103,873	4,426	654,329
	Depreciation				
	At 1 January 2009	91,779	57,709	2,980	152,468
	On disposals	-	-	(3,071)	(3,071)
	Charge for the year	11,891	11,663	602	24,156
	At 31 December 2009	103,670	69,372	511	173,553
	Net book values				
	At 31 December 2009	442,360	34,501	3,915	480,776
	At 31 December 2008	454,251	36,623	4,666	495,540
	The net book value of land and buildings is made u	p as follows			
		•		2009	2008
				£	£
	Freehold			438,853	448,791
	Tenant's improvements			3,507	5,460
				442,360	454,251

# Notes to the financial statements for the year ended 31 December 2009

11.	Fixed asset investments	Subsidiary undertakings	<del>-</del>		
	1. Fixed asset investments	shares	Total		
		£	£		
	Cost				
	At 1 January 2009	944,489	944,489		
	Additions	175,991	175,991		
	At 31 December 2009	1,120,480	1,120,480		
	Provisions for				
	diminution in value:				
	At 1 January 2009	163,160	163,160		
	Movement	84,745	84,745		
	At 31 December 2009	247,905	247,905		
	Net book values				
	At 31 December 2009	872,575	872,575		
	At 31 December 2008	781,329	781,329		

# Notes to the financial statements for the year ended 31 December 2009

continued

# 11.1. Subsidiary undertakings

Company and principal activity	Shares held class	Share No.	es held %
Retail of welding equipment and materials			
Leengate Industrial & Welding Supplies (North East) Ltd	Ordinary £1	875	87 5
Industrial & Welding Management Ltd	Ordinary £1	1,000	100
Leengate Industrial & Welding Supplies (Lincoln) Ltd	Ordinary £1	9,000	90
Leengate Industrial & Welding Supplies Ltd	Ordinary £1	9,000	90
Rock Industrial & Welding Supplies Ltd	Ordinary £1	8,715	87 5
Pennine Industrial & Welding Supplies Ltd	Ordinary £1	10,000	100
Cotswold Industrial & Welding Supplies Ltd	Ordinary £1	1	100
Leengate Industrial & Welding Supplies (Cannock) Ltd	Ordinary £1	1000	100
Leengate Industrial & Welding Supplies (Nottingham) Ltd	Ordinary £1	40,000	100
Future Industrial & Welding Supplies Ltd	Ordinary £1	200	100
Gas & Gear Ltd (dormant)	Ordinary £1	2	100
Leengate Industrial and Welding Supplies (Scotland) Ltd	Ordinary £1	750	75
Seabrook Industrial & Welding Supplies Ltd	Ordinary £1	1,000	100
W & G Supplies Ltd	Ordinary £1	100	100
Wessex Industrial & Welding Supplies Ltd	Ordinary £1	1	100
Industrial & Welding Supplies (North West) Ltd	Ordinary £1	2	100
Industrial & Welding Supplies Ltd	Ordinary £1	1000	100
Gas Instrument Services Ltd (dormant)	Ordinary £1	1000	100
Allweld Industrial & Welding Supplies Ltd	Ordinary £1	1	100
Gwynedd Industrial & Welding Supplies Ltd	Ordinary £1	1	100
Subsidiary of Industrial & Welding Supplies Ltd			
Express Industrial & Welding Supplies Ltd	Ordinary £1	20,000	100
Hire, purchase and sale of welding equipment			
Leengate Hire & Services Ltd	Ordinary £1	10,010	100
Leengate Welding Ltd (formerly Industrial Supplies & Services Ltd)	Ordinary £1	10,000	100
Leongate Welding Ett (formerly industrial supplies & Services Etd)	Ordinary 21	10,000	100
Service of welding equipment	0.1	7.500	
Welder Equipment Services Ltd	Ordinary £1	7,500	75
Gas and pipeline products			
Leengate Valves Ltd	Ordinary £1	9,425	94 25
Gaffney Industrial & Welding Supplies Ltd	Ordinary £1	80	80

All the above companies are registered in England and Wales

# Notes to the financial statements for the year ended 31 December 2009

12.	Stocks	2009 ₤	2008 £
	Finished goods and goods for resale	<u>8,122</u>	6,069
13.	Debtors	2009 £	2008 £
	Trade debtors Amounts owed by group undertakings Other debtors	6,004,728 23,288 6,028,016	323 5,903,331 215,053 6,118,707
	Amounts falling due after more than one year and included in debtors are		
	Amounts owed by group undertakings	3,380,646	3,266,854
14.	Creditors: amounts falling due within one year	2009 £	2008 £
	Trade creditors Amounts owed to group undertakings Other taxes and social security costs Other creditors	40,611 150,270 21,348 55,254 267,483	33,285 304,508 94,981 127,153 559,927
	The bank holds as security a charge over company book debts		
15.	Creditors: amounts falling due after more than one year	2009 £	2008 £
	Amounts owed to group undertakings	5,371,985	5,785,158

# Notes to the financial statements for the year ended 31 December 2009

16.	Share capital		2009 £	2008 £
	Allotted, called up and fully paid 10,250 ordinary shares of £1 each		10,250	10,250
	Equity shares 10,250 ordinary shares of £1 each		10,250	10,250
17.	Equity reserves	Share premium account	Profit and loss account £	Total £
	At 1 January 2009 Loss for the year	14,998	2,867,601 (273,842)	2,882,599 (273,842)
	At 31 December 2009	14,998	2,593,759	2,608,757
18.	Reconciliation of movements in shareholders' funds		2009 £	2008 £
	(Loss)/profit for the year Opening shareholders' funds		(273,842) 2,892,849	262,078 2,630,771
	Closing shareholders' funds		2,619,007	2,892,849

# Notes to the financial statements for the year ended 31 December 2009

continued

#### 19. Financial commitments

At 31 December 2009 the company had annual commitments under non-cancellable operating leases as follows

2008
£
6,283
29,801
-
36,084
£ 6, 29,

## 20. Contingent habilities

The company has given the bank guarantees to secure monies owed by subsidiary undertakings up to a maximum of £3,155,000

The company has a contingent liability in respect of agreements entered into by certain subsidiary undertakings with the minority shareholders of those undertkaings, whereby upon death, retirement or termination of employment of those minority shareholders, the subsidiary or its parent company (Industrial Supplies & Services Limited) shall repurchase the shares at a price determined by the subsidiary's Articles of Association

#### 21. Transactions with directors

During the previous year, R C Godley purchased a car from the company for consideration of £3,750 This was deemed to be the fair market value at the date of disposal The net book value of the car at the date of disposal was £2,261, and a profit on disposal was generated of £1,489

# Notes to the financial statements for the year ended 31 December 2009

continued

## 22. Related party transactions

The following transactions with related parties occurred during the period

Management and administration charges of £640,783 (2008 £619,925) have been charged to subsidiary undertakings

The company rents its freehold property to subsidiary undertakings. Rent receivable for the year amounted to £48,000 (2008 £48,000)

The company was charged interest on group borrowings of £164,879 (2008 £393,038)

The company received interest on group borrowings of £55,664 (2008 £143,308)

The company acquired two motor vehicles for a total consideration of £4,426 (2008 - £1,947) from its subsidiary undertakings. In the previous year, the company further disposed of three motor vehicles for a total consideration of £12,916 to subsidiary undertakings.

At 31 December 2009 there were the following balances with related parties

2009 2008

Amounts due from subsidiary undertakings

£6,004,728 £5,903,331

Amounts due to subsidiary undertakings of Industrial Supplies & Services Ltd

£29,707 £27,429

Amounts due to other subsidiary undertakings of Linde AG

£5,492,548 £6,062,237

### 23. Ultimate parent undertaking

Industrial Supplies & Services Ltd is a 100% subsidiary of Welding Products Holdings Limited, a company registered in England & Wales

The ultimate parent company is Linde AG, Klosterhofstrasse 1, 80331 Munich, Germany

The smallest group preparing consolidated accounts,including this company, is headed by The BOC Group Limited and the largest such group is headed by Linde AG

### 24. Controlling interest

The company is controlled by its directors