MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE"

REPORT AND FINANCIAL STATEMENTS

31 AUGUST, 1995

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MEYER BRIDGES EDUCATIONAL TRUST

REPORT OF THE DIRECTORS

The Directors submit the audited accounts of the company for the year ending August 31, 1995.

The principal activity of the Company has been the management and operation of "ST. LAWRENCE COLLEGE" in Athens, Greece.

This year the School continued its smooth operation. This has resulted in a further increase of the pupil body.

It is the belief of the directors that the positive trend will continue in the future together with the continuous effort to keep the educational standard at the highest possible level.

The Board take this opportunity to express their appreciation for the efforts made by all staff members, both academic and administrative, for the achievements and the positive results and look forward to a bright future.

The Directors were as follows:

Mr. Nikolaos Analytis

Mr. Georgios Begietis

Mr. Constantinos Ballas

Mr. Galinos Karakostas

Mr. Constantinos Lyberopoulos

Mrs. Barbara Massouras

Mr. Andreas Latsis

Mrs. Eleni-Eftyhia Kyriakou

Prof. John Anton

No donations were made for political purposes.

By order of the Board

Galinos Karakostas

Secretary

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MOYP ΣΤΗΒΕΝΣ Α.Ε.

MOORE STEPHENS S.A.

CHARTERED ACCOUNTANTS

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Your Reference

Our Reference

TO THE BOARD OF DIRECTORS OF GOVERNANCE OF MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE"

We have audited the accompanying balance sheet of the MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE" as of 31 August, 1995 and the related statements of income and expenditures, and cash flows for the year then ended. These financial statements are the responsibility of the MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE" management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements give a true and fair view, of the financial position of the MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE" as of 31 August, 1995 and of the results of its operations and of its cash flows for the year then ended in accordance with International Accounting Standards.

25 June, 1996

Moone Steplens

MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE" BALANCE SHEET as of 31 August, 1995 (Expressed in Greek drachmae-note 1)

	<u>Note</u>	<u> 1995</u>	<u>1994</u>
Fixed assets Tangible assets	3	14,886,535	13,079,220
-			
Non-current assets Guarantee deposits	4	11,306,260	10,483,060
Computer Software	5	665,334	853,334
Deferred expenses	6	7,673,353	6,697,448
Staff loans	•	36,489,188	31,489,188
Payments to contractors	7	275,162,725	140,745,842
raymenes to contractors	,	210720072	
Total non-current assets		331,296,860	190,268,872
Current assets			
Accounts receivable-trade	8	26,469,802	20,287,600
Other accounts receivable and		, ,	
prepayments	9	131,788,690	109,217,144
Cash at bank and in hand		<u>64,296,171</u>	10,572,840
Total current assets		222,554,663	<u>140,077,584</u>
Current liabilities			13,932,607
Salaries payable	10	40,901,639	8,080,654
Accounts payable-trade	TO	1,293,216	1,559,100
Accrued expenses	11	31,644,393	39,083,563
Withholdings and contributions Guarantee received	-LL-	80,000	55,005,505
Deferred income	12	109,111,326	99,595,651
Total current liabilities	1.2	183,030,574	162,251,575
Total Current Habilions		20070001011	
Net current assets/(liabilit	ies)	39,524,089	(22,173,991)
Net assets		385,707,484	181,174,101
		=======================================	
Represented by:			06.000.000
Development fund	13	46,158,000	36,930,000
Accumulated fund		<u>339,549,484</u>	144,244,101
		385,707,484	181,174,101
		=========	==========

The notes on pages 4 to 13 form an integral part of these financial statements.

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MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE" STATEMENT OF INCOME AND EXPENDITURE For the year ended 31 August, 1995 (Expressed in Greek drachmae-note 1)

	<u>Note</u>	<u>1995</u>	<u>1994</u>
Income Tuition fees and extra activitie Transportation and books	s	786,512,415 48,180,000 834,692,415	615,160,485 41,478,832 656,639,317
Expenditure			
Salaries and contributions	14	409,031,839	329,561,794
Professional fees	15	7,214,432	5,820,603
Rents	16	81,559,451	81,098,474
General and administration	17	68,927,554	43,537,229
Transportation and books		52,821,677	38,626,715
Sundries	18	8,128,759	6,943,215
Provision for doubtful receivabl		5,179,750	3,630,836
Depreciation and amortisation	3,5	6,510,421	5,398,605
Amortisation of deferred expense	:s 6	8,729,253	7,870,598
Financial expenses		66,976	244,162
		648,170,112	522,732,231
Operating profit		186,522,303	133,907,086
Prior year's expenses	19	(1,051,925)	(29,439,720)
Other income		9,835,005 195,305,383	6,264,621 110,731,987
a mumulated found at boginaing of		190,300,303	TTO 131 301
Accumulated fund at beginning of the year		144,244,101	33,512,114
Accumulated fund at year end		339,549,484	144,244,101 ========

The notes on pages 4 to 13 and form an integral part of these financial statements.

MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE" STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 AUGUST, 1995

	<u>1995</u>	<u>1994</u>
Cash flows from operating activities: Net income	195,305,383	110,731,987
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortisation Provisions for doubtful receivables Disposals of fixed assets	15,239,674 5,179,750 252,000	13,269,203 3,630,836
Changes in operating assets and liabilities	es:	
(Increase) in accounts receivable (Increase) in other accounts	(11,361,952)	(13,193,780)
receivable and prepayments Increase of guarantee received	(22,571,546) 80,000	(149,461,861)
Increase of accounts payable	18,888,378	2,629,446
(Decrease)/Increase of withholdings	(7,439,170)	14,527,870
(Decrease) of accruals Increase in other creditors	(265,884)	(564,322) 1,601,098
(Increase) in guarantee deposits	(823,200)	(6,850,000)
Increase of deferred income	9,515,675	24,995,874
(Increase) in staff loan	(5,000,000)	
(Increase) in payment to contractors	(134,416,883)	
Cash provided by operating activities	62,582,225	11,546,351
Cash flows from investing activities		
Additions to fixed assets	(8,381,736)	(6,537,382)
Additions to deferred expenses	(<u>9,705,158</u>)	(3,813,128)
Cash (used in) investing activities	(18,086,894)	(10,350,510)
Cash flows from financial activities Increase of development fund	9,228,000	(10,230,000)
Increase in cash and cash equivalents Cash and cash equivalents at beginning	53,723,331	1,195,841
of year	10,572,840	9,376,999
Cash and cash equivalents at end of year	64,296,171 ======	10,572,840

The notes on pages 4 to 13 and form an integral part of these financial statements.

1. Incorporation and establishment in Athens-Greece

Meyer-Bridges Educational Trust Limited ("College") was incorporated on 11 November, 1980 in Cardiff-England, under the companies' Acts 1948/1980, for the purpose of operating as a private co-educational college preparation day-school designed to serve the needs of the English speaking foreign community of Athens.

The establishment and operation of the College in Athens-Greece is based on Licence No.z2/239 dated 11 of November, 1988 issued by the Greek Ministry of Education.

2. Significant Accounting Policies

2.1. Accounting Convention

The financial statements are prepared under the historical cost convention and in accordance with International Accounting Standards.

2.2. Tuition fees

Students' tuition fees are accounted for on an accrual basis.

2.3. Depreciation

Depreciation is calculated on the straight line method using the below mentioned rates, to write off the asset less its estimated scrap value over its expected useful life as follows:

Furniture and fittings	20%
Office machines	20%
Equipment	15 - 20%
Motor vehicles	12%
Building installation machinery	20%
Computer software	20%

Installations on operating leased premises are written off over a 3 years period.

2. Significant Accounting Policies (cont'd)

2.4. Deferred income

Tuition fees which are received in the current year and pertain to the next academic year are deferred and recognised as income in the next accounting period.

2.5. Related party transactions

Substantial trading transactions and services rendered to the St.Lawrence College in the ordinary course of Business are carried out through related companies and Parties (notes 7, 9 & 10).

MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE"
Notes to the financial statements 31 August, 1995

Fixed assets

<u>Total</u>	34,036,114 8,381,736 	(<u>252,000)</u> 42,165,850	20,956,894 6,322,421 27,279,315	14.886,535	13,079,220
Under Construction	 45,000	45,000	1 1 1	45,000	\$1 ; 81 ; 81 ; 61 ; 61
Other machinery	394,448 221,431 (45,000)	(252,000) 318,879	74,133 32,823 106,956	211,923	320,315
Building (1) Other installation machinery	5,510.277	5,510,277	2,487,118 661,233 3,148,351	2,361,926	3,023,159
Motor <u>vehicles</u>	2,180,715	2,180,715	396,315 266,429 662,744	1,517,971	1,784.400
Equipment	20,608,758 6,369,015 	26,977,773	15,522,566 4,335,223 19,857,789	7.119,984	5,086,192
Office machines	3,774,484 1,723,950 	5,498,434	1,509,621 676,730 2,186,351	3,312,083	2.264,863
Furniture and <u>fittings</u>	1,567,432 67.340	1,634,772	967,141 r 349,983 	317.648	600.291
COST	Balances 1 Sept.94 1,567,432 Additions 67.340 Reclassification	Adjustments Balances 31 Aug.95 1.634.772	DEPRECIATION Balances 1 Sept.94 967,141 Charge for the year 349,983 Disposals Balances 31 Aug.95 1.317,124	NET BOOK VALUE As at 31 Aug.95	NET BOOK VALUE As at 31 Aug.94

(1) Installations are on leased premises under the terms of an operating lease.

4. Guarantee deposits

	11,306,260
viii. Electricity	27,060
vii. Apartment in Ag.Paraskevi	180,000
Elliniko	2,500,000
vi. L G 20-21 Building 17, Proti St	
v. L 8 Building 2, Delta StElliniko	6,419,200
iv. L 7 Building 4B, Delta StElliniko	70,000
iii. L 9 Building 7, One StElliniko	160,000
ii. L 4 Building 4, Delta StElliniko	1,400,000
i. L 2 Building 3, Vita StElliniko	550,000

5. Computer software

Cost of EDP software Less: Amortisation	and the second second	940,000 (<u>274,667)</u> 665,333
Good will Less: Amortisation	9,500,000 9,499,999	1
		665,334

The amortisation charged to the statement of income and expenditure account, is 20% per annum (i.e. Drs.188.000.)

MEYER-BRIDGES EDUCATIONAL TRUST LIMITED "ST. LAWRENCE COLLEGE"
Notes to the financial statements
31 August, 1995

Deferred expenses (net)

The amount of Drs. 7,673,353 represents the cost less amortisation up to 31 August, 1995 of acquisition of the following leases and the cost of making capital expenditure for the various premises suitable for the needs of the college. The above deferred expenses are being amortised over a period of 3 years.

COST	1.1	<u>L. 2</u>	L.3	<u>L.4</u>	<u>L.5</u>	<u>L.6</u>	<u>L7</u>	L.8	F. 9	TOTAL
Balances 1 Sept. 1994 Additions	3.628.108 857.600	9.002,304	2,726,264	8,568,405 1,400,000	1,108,047	936,923	424,179	18,659,444	439,859 247,558	45,493,533 9,705,158
31 Aug.1995	4,485,708	16,202,304	2.726,264	9,968,405	1,108.047	936,923	424,179	18,659,444	687.417	55, 198, 691
AMORTISATION Balances 1 Sept.1994	3.628,107	9,002,303	9,002,303 2,726,264	7,881,373	1,108,047	936.922	411,908	12.661,303	439,858	38,796,085
Amortisation for the year	285,867	2,400,000	t	936,499		ŧ i	12,270	5,012,098	82,519	8,729,253
Dalances 31 Aug.1995	3,913,974	11,402,303	2.726,264	8,817,872	1,108,047	936,922	424,178	17,673,401	522,377	47,525,338
NET BOOK VALUE As at 31 Aug.1995	5 571.734	4.800,001		1,150,533			0 0 11 11 11	986,043	165,040	7,673,353
NET BOOK VALUE As at 31 Aug.1994		1	;	687,032	ł	₩	12,271	5.998,141	г	6.697.448
	} ! 	11 11 11 11 11 11	11				11 11 11 11 11	15 11 15 16 11 11		# H H H H H

7. Payments to contractors

The amount of Drs.275,162,725 is analysed as follows:

- a. An amount of Drs.245,162,725 appearing as due from DIKA Technical and Educational ("DIKA") has been advanced for the construction of new buildings, for the use of St.Lawrence College. DIKA shareholders exercise significant influence over the Board of Governors of the College.
- b. Another amount of Drs.30,000,000 is also a rent prepayment to DIKA for leased premises to the college for the year 1996/1997.

8. Accounts receivable - trade

Receivable from students 52,822,793 Less: Provision for doubtful debts

Pertaining to the following school years

Balance		26,469,802
1993-1994	<u>5,179,750</u>	26,352,991
1992-1993	6,038,336	
1991-1992	4,537,373	
1991-1991	675,288	
1989-1990	2,843,031	
1988-1989	1,539,272	
1987-1988	1,021,957	
1986-1987	927,915	
1985-1986	3,590,069	

Included in the amount of Drs.26,469,802 is an amount of Drs.1,310,700 which is outstanding from the school year of 1993-1994.

9. Other accounts receivable and prepayments

Staff loans and advances	1,427,287
Other debtors (reimbursable a/cs)	9,262,800
Other debtors (a)	16,455,480
Manarolis George Civil Engineer	35,050,000
Karakostas Galinos Lawyer	
(Related party)	34,250,378
Prepaid rents (DIKA S.A.note 7)	26,609,526
Other prepaid expenses	<u>8,733,219</u>
* * *	
	131,788,690

a. Other debtors include an amount of Drs.15,000,000 which was a deposit for rent in 1993. The College is currently suing the receipiant and the case will be heared at the appropriate court. The Board of Governors asserts that they are fairly confident of winning the case and therefore there is no need to make a provision for an anticipated loss.

10. Accounts payable - trade

Thraskias S.A. Books for students Ltd Mass media Other	31,334,208 8,130,290 441,668 995,473
	40,901,639

Thrasakis S.A. is a supplier of goods to the College. One of the shareholders can exercise significant influence over the Board of Governors of the College.

11. Withholdings and contributions payable

Social Security	27,905,819
Taxes and duties	_3,738,574
	31,644,393 ========

12. Deferred income

The amount of drs.109,111,326 represents advances by students against tuition and registration fees for the forthcoming academic year.

13. Development fund

A small amount is contributed by each student when registering and in theory it will be refundable to the students when leaving or on graduation. In practice this amount accumulates and many students leave without asking for a refund.

14. Salaries and contributions

				409,031,839
Salaries Contributions	(IKA,	stamp	duty)	322,914,964 _86,116,875

15. Professional fees

Lawyers fees	4,447,056
Teachers fees	625,843
Others	<u>2,141,533</u>
	7,214,432

16. Rents

School pro	emis	E 5
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SCHOOL PICKISCS	
L. 1	6,108,000
L. 2	10,261,440
L. 4	9,466,800
L. 7	1,491,840
L. 8	22,331,149
L. 9	800,000
LG 20-21	29,921,100
Apartment Ag. Paraskevi	1,179,122
	81,559,451
	=========

17. General and Administrative expenses

Athletics supplies	1,457,004
Electricity, heating and water	11,081,178
Transportation	919,746
Postages, telephones and telegra	ams 2,344,784
Publications	2,282,332
Cleaning expenses	1,499,157
Printing & stationery	4,920,071
Advertising	8,397,903
Seminars expenses	4,802,568
Horse Feed	6,088,621
Travelling expenses	688,144
Medical expenses	116,734
Insurance	2,477,824
Repairs	3,781,887
Taxes and duties	11,948,098
EDP Services	1,834,800
Other	4,286,703
	68,927,554
	=========

18. Sundries

Festivities	1,930,165
Athletic activities and	
excursions	5,861,009
Penalties of social security	<u>337,585</u>
<u>-</u>	8,128,759
	========

19. Prior year expenses

The College is subject to Teachers' Supplementary Insurance Fund ("Fund") the management of the College reached a settlement with the aforesaid fund to pay amounts due from prior years.

20. Taxation

The college is a non-profit making organisation and as such, is not subject to any direct taxation on its accumulated funds.

The Ministry of Finance has not carried out any audits of the books, monetary and tax matters since the beginning of operations but the management of the college is confident that there will be no complications upon inspection by the Ministry's officials.

21. Contingent liabilities

The college was at 31 August, 1995 contingently liable in respect of:

- a. Staff leaving indemnities for dismissal and/or retirement of employees. The maximum contingency in respect of this matter at 31 August, 1995 is approximately Drs.110 million.
- b. Additional taxes, duties and surcharges resulting from audits which might be carried out by Labour and tax authorities.