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**KENNEDY CONSTRUCTION GROUP
LIMITED**
and its subsidiaries

REPORT AND ACCOUNTS

1 November 1998



KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

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KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

CHAIRMAN'S STATEMENT

I am delighted to report on an excellent year for the Kennedy Construction Group. 1998 was the first full year of trading since the management buyout and my first as Chairman. I am pleased to announce that the Group continued to perform well, and remains in a healthy financial position. Whilst achieving a creditable set of results, the Board has taken a number of steps to ensure control is maintained while the Group pursues its expansion plan.

In the twelve months to 1 November 1998, turnover on existing operations increased by 15% to £79.0m, and operating profit rose to £7.3m. This is an outstanding set of results for the sector, and was achieved despite considerable investment on training in health and safety and quality control systems.

The investment in training continues with a new multi-utility training centre soon to be opened in Trafford Park for the benefit of our 1,500 employees and those of our blue chip customers who will also enjoy the use of our training facility to meet the changing needs of the industry. Our Utilities division recently achieved a Five Star Award from the British Safety Council following an audit of its health and safety management systems. Accreditation to ISO 9002 was also achieved during the year for the quality systems in place at the asphalt plant. This is in addition to various accreditations previously achieved by the Utility division.

On 2 November 1998 the four companies previously carrying out utility work were merged under the umbrella of Kennedy Utility Management Limited. This will further improve the professional service Kennedy provides to its clients by ensuring improved communications together with a co-ordinated approach, which will be of particular benefit on multi-utility contracts in which an increasing number of clients are showing an interest.

The largest contract won during the year was the three year £45m Transco contract in Scotland. Contracts have also been renewed with Norweb, Scottish Power, Northumbrian Water and Southern Water. The Group's customer base has further strengthened with the additions during the year of Northern Utility Services Limited, Yorkshire Electricity, Hyder, Yorkshire Water and West of Scotland Water. Kennedy is firmly established nationally, and is seeking to further expand regionally.

Growth was achieved throughout the Group. In addition, a partnering contract was successfully completed for the Highways agency in 1998. In all sectors there is a trend towards long term relationships and partnering to enable greater efficiencies which would be beneficial to both parties. These types of arrangement now account for a significant share of turnover.

A recycling joint venture was established in 1998 with BG Opsco as part of the Group's commitment to environmental protection. I believe that this investment will reap dividends as legislation forces the industry to become more sensitive to environmental issues.

The Group's prospects for the future are excellent with the Utility markets still increasing, and a substantial forward workload secured. I can see further opportunities to develop the business into new areas and am confident that developments in 1998 have placed Kennedy in a strong position to achieve sustained growth in profitability.

Stuart Doughty
Chairman

KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

REPORT OF THE DIRECTORS

The directors submit their report and the accounts for the year ended 1 November 1998.

PRINCIPAL ACTIVITIES

The principal activities of the company and its subsidiaries comprise public works contracting and other ancillary activities.

REVIEW OF THE BUSINESS

The group's growth ambitions started well with the ongoing businesses achieving an increase in turnover of 15% spread throughout each division. Minor problems with certain contracts in Telecoms and Clean Water had an impact on overall margins, however despite this operating profit (before deduction of last year's deficit on revaluation of properties) rose by 10%. The directors are pleased with these results given the cost of strengthening the health and quality systems and training referred to in the Chairman's statement, and the inevitable disruption caused by the restructuring of the group.

Two new term contracts were obtained by the electricity division during the year which will have a full impact in 1999. The Transco contract in Scotland was replaced in September by a new three year contract expected to generate turnover of £45million (2.5 times its previous size). The tender activity in the Roads division and Telecoms is high and 80% of the group's 1999 budgeted turnover is already in hand. The directors are therefore confident of a continued growth in turnover and profits in the forthcoming year.

FIXED ASSETS

Details of movements in fixed assets are included in notes 12 to 14 to the accounts.

RESULTS AND DIVIDENDS

The results of the group for the year are set out in detail on page 7.

Dividends of £1,400,000 were paid during the year (1997 - £1,524,600). The directors recommend that a final dividend of £4,300,000 be paid (1997 - £1,500,000). Details of dividends payable in relation to each class of share in issue are disclosed in note 11 to the accounts.

KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

REPORT OF THE DIRECTORS continued

DIRECTORS

The directors who served during the year were as follows:

P V Carolan
S E Atkinson
P Carney
S D B Carter
J W Reid
S J Doughty

S J Doughty, who was appointed since the last annual general meeting, retires and, being eligible, offers himself for re-election. P V Carolan and S E Atkinson retire by rotation, and being eligible offer themselves for re-election.

None of the directors have any interest in the share capital of the company. The beneficial interests of the first five named directors in the ordinary share capital of the ultimate parent company, Proby Limited, are shown in that company's accounts. S J Doughty had no interest in the share capital of the company or the ultimate parent company during the year.

DISABLED PERSONS

The company has an established policy of encouraging the employment of disabled persons wherever this is practicable. In compliance with the current legislation the company seeks to employ at least the quota of disabled persons required. The company endeavour that disabled employees benefit from training and career development programmes in common with all employees.

CHARITABLE CONTRIBUTIONS

Contributions during the year to United Kingdom charitable organisations amounted to £ 6,140 (1997 - £380,707).

YEAR 2000

Consideration of the impact of the change in dates at the commencement of the year 2000 is the responsibility of the group finance director. Minor upgrades are required to certain items of computer hardware, operating systems and software which are virtually complete. The impact on other items of plant and office equipment is assessed to be minor, with no significant costs required to rectify or replace problematic equipment. Whilst the group's current assessment is that it is adequately prepared it cannot be certain, and it continues to monitor the situation. Furthermore we are not in a position to assess the preparedness of the major utility companies which represent our customers.

KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

REPORT OF THE DIRECTORS continued

AUDITORS

A resolution to re-appoint Deloitte & Touche as auditors will be proposed at the annual general meeting.

By order of the Board

A handwritten signature in dark ink, appearing to read 'R W Kirkin', written in a cursive style.

R W Kirkin

Secretary

23 February 1999

KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and the group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- * select suitable accounting policies and then apply them consistently;
- * make judgements and estimates that are reasonable and prudent;
- * state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- * prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business.

Deloitte & Touche



Chartered Accountants

Deloitte & Touche
(P.O. Box 500)
201 Deansgate
Manchester M60 2AT

Telephone: National 0161 832 3555
International + 44 161 832 3555
Fax (Gp. 3): 0161 829 3800
DX 14324 - Manchester 1 Exchange

AUDITORS' REPORT TO THE MEMBERS OF KENNEDY CONSTRUCTION GROUP LIMITED

We have audited the financial statements on pages 7 to 28 which have been prepared under the accounting policies set out on pages 13 to 15.

Respective responsibilities of directors and auditors

As described on page 5 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the company and the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 1 November 1998 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche
Chartered Accountants and Registered Auditors

23 February 1999

**Deloitte Touche
Tohmatsu
International**

Aberdeen, Bath, Belfast, Birmingham, Bournemouth, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Dartford, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.

Principal place of business at which a list of partners' names is available:
Stonecutter Court, 1 Stonecutter Street, London EC4A 4TR.

Authorised by the Institute of Chartered Accountants in England and Wales to carry on investment business.

KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

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CONSOLIDATED PROFIT AND LOSS ACCOUNT
for the year ended 1 November 1998

| | Note | 52 weeks ended 1.11.98 | 53 weeks ended 2.11.97 |
|--|------|------------------------------|------------------------------|
| | | £ | £ |
| TURNOVER | 1 | | |
| Continuing operations | | 79,029,646 | 68,569,750 |
| Discontinued operations | | - | 9,593,194 |
| | | <u>79,029,646</u> | <u>78,162,944</u> |
| Cost of sales | 2 | (67,040,956) | (64,374,578) |
| | | <u>11,988,690</u> | <u>13,788,366</u> |
| GROSS PROFIT | | | |
| Net operating expenses | 2 | (4,733,601) | (7,166,587) |
| | | <u>11,988,690</u> | <u>13,788,366</u> |
| OPERATING PROFIT | 3 | | |
| | | | |
| Continuing operations | | 7,255,089 | 5,878,277 |
| Discontinued operations | | - | 743,502 |
| | | <u>7,255,089</u> | <u>6,621,779</u> |
| Profit on disposal of discontinued operations | | - | 922,902 |
| Share of loss in joint venture | 13 | (66,235) | - |
| | | <u>7,188,854</u> | <u>7,544,681</u> |
| PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST | | | |
| | | | |
| Interest receivable and similar income | 7 | 216,773 | 543,993 |
| Interest payable and similar charges | 8 | (75,249) | (50,295) |
| | | <u>141,524</u> | <u>493,698</u> |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | | |
| | | | |
| Tax on profit on ordinary activities | 9 | (2,382,135) | (2,695,019) |
| | | <u>4,948,243</u> | <u>5,343,360</u> |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION | | | |
| | | | |
| Equity minority interests | | - | (71,680) |
| | | <u>4,948,243</u> | <u>5,271,680</u> |
| PROFIT FOR THE FINANCIAL YEAR | 10 | | |
| | | | |
| Dividends on equity shares | 11 | (5,700,000) | (3,024,600) |
| | | <u>(5,700,000)</u> | <u>(3,024,600)</u> |
| RETAINED (LOSS)/PROFIT FOR THE YEAR | 21 | | |
| | | <u>(751,757)</u> | <u>2,247,080</u> |

KENNEDY CONSTRUCTION GROUP LIMITED
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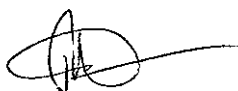
CONSOLIDATED BALANCE SHEET

1 November 1998

| | Note | 1998 £ | 1997 £ |
|--|------|---------------------|---------------------|
| FIXED ASSETS | | | |
| Tangible assets | 12 | 6,942,702 | 7,123,734 |
| Intangible assets | 14 | <u>167,200</u> | <u>176,117</u> |
| | | 7,109,902 | 7,299,851 |
| CURRENT ASSETS | | | |
| Stock | 15 | 731,931 | 60,972 |
| Debtors - due within one year | 16 | 16,307,656 | 12,660,043 |
| Debtors - due after more than one year | 16 | 18,588,028 | 15,840,403 |
| Cash at bank and in hand | | <u>2,825,722</u> | <u>4,777,391</u> |
| | | 38,453,337 | 33,338,809 |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 17 | <u>(22,843,205)</u> | <u>(16,815,375)</u> |
| NET CURRENT ASSETS | | <u>15,610,132</u> | <u>16,523,434</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 22,720,034 | 23,823,285 |
| CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | 18 | (61,349) | (82,995) |
| PROVISIONS FOR LIABILITIES AND CHARGES | 19 | <u>(1,280,214)</u> | <u>(1,610,062)</u> |
| | | <u>21,378,471</u> | <u>22,130,228</u> |
| CAPITAL AND RESERVES | | | |
| CALLED UP SHARE CAPITAL | 20 | 218,800 | 218,800 |
| RESERVES | | | |
| Revaluation reserve | 21 | 345,748 | 345,748 |
| Profit and loss account | 21 | <u>20,813,923</u> | <u>21,565,680</u> |
| | | 21,159,671 | 21,911,428 |
| Equity shareholders' funds | | 21,377,471 | 22,129,228 |
| Non-equity shareholders' funds | | <u>1,000</u> | <u>1,000</u> |
| TOTAL SHAREHOLDERS' FUNDS | | <u>21,378,471</u> | <u>22,130,228</u> |

APPROVED BY THE BOARD OF DIRECTORS ON 23 FEBRUARY 1999

P V Carolan



S E Atkinson



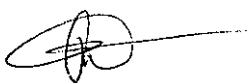
PARENT COMPANY BALANCE SHEET

1 November 1998

| | Note | 1998 £ | 1997 £ |
|--|------|---------------------|---------------------|
| FIXED ASSETS | | | |
| Tangible assets | 12 | 3,151,514 | 3,112,990 |
| Investments | 13 | <u>768,085</u> | <u>768,085</u> |
| | | 3,919,599 | 3,881,075 |
| CURRENT ASSETS | | | |
| Debtors - due within one year | 16 | 203,139 | 1,764,039 |
| Debtors - due after more than one year | 16 | <u>18,191,352</u> | <u>15,615,012</u> |
| | | 18,394,491 | 17,379,051 |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 17 | <u>(19,092,181)</u> | <u>(13,006,658)</u> |
| NET CURRENT ASSETS | | <u>(697,690)</u> | <u>4,372,393</u> |
| | | <u>3,221,909</u> | <u>8,253,468</u> |
| CAPITAL AND RESERVES | | | |
| CALLED UP SHARE CAPITAL | 20 | 218,800 | 218,800 |
| RESERVES | | | |
| Revaluation reserve | 21 | 345,748 | 345,748 |
| Profit and loss account | 21 | <u>2,657,361</u> | <u>7,688,920</u> |
| | | <u>3,003,109</u> | <u>8,034,668</u> |
| TOTAL SHAREHOLDERS' FUNDS | | <u>3,221,909</u> | <u>8,253,468</u> |
| Attributable to equity shareholders | | 3,220,909 | 8,252,468 |
| Attributable to non-equity shareholders | | <u>1,000</u> | <u>1,000</u> |

APPROVED BY THE BOARD OF DIRECTORS

P V Carolan



S E Atkinson



23 February 1999

KENNEDY CONSTRUCTION GROUP LIMITED
and its subsidiaries

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CONSOLIDATED CASH FLOW STATEMENT
for the year ended 1 November 1998

| | Note | 1998 £ | 1997 £ |
|---|------|--------------------|--------------------|
| NET CASH OUTFLOW FROM OPERATING ACTIVITIES | (a) | <u>4,322,203</u> | <u>(9,021,582)</u> |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | | | |
| Interest received | | 216,773 | 543,993 |
| Interest paid | | (75,249) | (50,256) |
| Dividends paid to minority shareholders in subsidiary undertakings | | - | (324,500) |
| Net cash inflow from returns on investments and servicing of finance | | <u>141,524</u> | <u>169,237</u> |
| TAXATION | | | |
| Corporation tax paid | | <u>(2,220,894)</u> | <u>(1,872,261)</u> |
| Tax paid | | <u>(2,220,894)</u> | <u>(1,872,261)</u> |
| CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT | | | |
| Payments to acquire tangible fixed assets | | (1,892,199) | (1,261,532) |
| Payments to acquire and improve investment properties | | - | (104,187) |
| Receipts from sale of tangible fixed assets | | 667,460 | 1,249,111 |
| Receipts from sale of investments | | - | 50,000 |
| Net cash outflow from investing activities | | <u>(1,224,739)</u> | <u>(66,608)</u> |
| ACQUISITIONS AND DISPOSALS | 13 | | |
| Investment in joint venture | | (50,000) | - |
| Proceeds on sale of subsidiaries | | - | 4,520,001 |
| Purchase of minority interests | | - | (292,318) |
| Net cash inflow from investing activities | | <u>(50,000)</u> | <u>4,227,683</u> |
| EQUITY DIVIDENDS PAID | | | |
| Dividends paid | | <u>(2,900,000)</u> | <u>(1,524,600)</u> |
| | | <u>(2,900,000)</u> | <u>(1,524,600)</u> |
| MANAGEMENT OF LIQUID RESOURCES | | | |
| Proceeds of sale of listed investment | | - | 65,118 |
| | | - | 65,118 |
| Net cash outflow before financing | | <u>(1,931,906)</u> | <u>(8,023,013)</u> |
| FINANCING | | | |
| Repayment of finance leases | | <u>(19,763)</u> | <u>(4,822)</u> |
| Net cash outflow from financing | | <u>(19,763)</u> | <u>(4,822)</u> |
| DECREASE IN CASH | (c) | <u>(1,951,669)</u> | <u>(8,027,835)</u> |

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT
for the year ended 1 November 1998

(a) RECONCILIATION OF OPERATING PROFIT TO NET
CASH INFLOW FROM OPERATING ACTIVITIES

| | 1998 £ | 1997 £ |
|---|------------------|--------------------|
| Operating profit | 7,255,089 | 6,621,779 |
| Depreciation charge | 1,787,327 | 2,115,167 |
| Deficit on revaluation of land and buildings | - | 676,091 |
| Amortisation of goodwill | 8,917 | 16,623 |
| Profit on sale of fixed assets | (381,556) | (413,924) |
| Decrease in reinstatement and other provisions | (346,083) | (388,815) |
| Increase in stocks | (670,959) | (182,377) |
| Increase in debtors | (3,793,250) | (1,894,979) |
| Increase in creditors | 3,720,889 | 43,865 |
| Increase in amounts due from parent companies | (3,258,171) | (15,615,012) |
| Net cash inflow/(outflow) from operating activities | <u>4,322,203</u> | <u>(9,021,582)</u> |

(b) RECONCILIATION OF NET CASH FLOW TO
MOVEMENT IN NET FUNDS (see note c)

| | £ |
|---|------------------|
| Decrease in cash in the period | (1,951,669) |
| Repayment of finance leases | <u>19,763</u> |
| Change in net funds resulting from cash flows | (1,931,906) |
| Net funds at 2 November 1997 | <u>4,675,048</u> |
| Net funds at 1 November 1998 | <u>2,743,142</u> |

(c) ANALYSIS OF NET FUNDS

| | At 2 November 1997 | Cash flows | At 1 November 1998 |
|--------------------------|-----------------------|--------------------|-----------------------|
| Cash at bank and in hand | 4,777,391 | (1,951,669) | 2,825,722 |
| Finance leases | <u>(102,343)</u> | <u>19,763</u> | <u>(82,580)</u> |
| | <u>4,675,048</u> | <u>(1,931,906)</u> | <u>2,743,142</u> |

| | 1998 £ | 1997 £ |
|---|------------------|------------------|
| STATEMENT OF RECOGNISED GAINS AND LOSSES for the year ended 1 November 1998 | | |
| Profit for the financial year | 4,948,243 | 5,271,680 |
| Surplus on revaluation of investment properties | - | 345,748 |
| Total recognised gains relating to the year | <u>4,948,243</u> | <u>5,617,428</u> |

NOTE OF HISTORICAL COST PROFITS AND LOSSES

| | | |
|---|------------------|------------------|
| Reported profit on ordinary activities before taxation | 7,330,378 | 8,038,379 |
| Realisation of property revaluation gains of earlier years | - | 631,513 |
| Difference between historical cost depreciation and the actual depreciation charge | 22,376 | 5,346 |
| Historical cost profit on ordinary activities before taxation | <u>7,352,754</u> | <u>8,675,238</u> |
| Historical cost (loss)/profit for the year after taxation, minority interests and dividends | <u>(729,381)</u> | <u>2,883,939</u> |

**RECONCILIATION OF MOVEMENTS
IN SHAREHOLDERS' FUNDS**
for the year ended 1 November 1998

| | | |
|---|--------------------|--------------------|
| Profit for the financial year | 4,948,243 | 5,271,680 |
| Dividends | <u>(5,700,000)</u> | <u>(3,024,600)</u> |
| Other recognised gains relating to the year | <u>(751,757)</u> | <u>2,247,080</u> |
| Net movement in shareholders' funds | <u>(751,757)</u> | <u>2,592,828</u> |
| Opening shareholders' funds | <u>22,130,228</u> | <u>19,537,400</u> |
| Closing shareholders' funds | <u>21,378,471</u> | <u>22,130,228</u> |

NOTES TO THE ACCOUNTS
1 November 1998

1. ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention as modified by the revaluation of fixed asset land and buildings and in accordance with applicable accounting standards. The principal accounting policies adopted by the group are as follows:

BASIS OF CONSOLIDATION

The group accounts consolidate the accounts of the company and all its subsidiaries and include the group share of the reserves of the associated company. The accounts of subsidiaries are made up to the same date as the parent company. The results of the associated company, which has a December year end, are included based on management accounts as at the group's year end.

GOODWILL ON CONSOLIDATION

Goodwill arising on consolidation in previous years was written off against reserves in the year of acquisition. Purchased goodwill arising since 27 October 1996 is amortised over its useful economic life of 20 years. Permanent diminutions are charged to the profit and loss account.

FOREIGN EXCHANGE

Exchange rates used to translate overseas profits and currency assets and liabilities (other than shares held in overseas subsidiaries) are at the rates ruling at the balance sheet date. The differences arising on the retranslation of the group's share at the beginning of the year of net assets of overseas subsidiaries are treated as movements on reserves. All other currency adjustments are included in the profit before taxation.

TURNOVER

Turnover represents the value of work carried out and goods and services provided during the year.

TANGIBLE FIXED ASSETS AND DEPRECIATION

Depreciation is provided at rates estimated to write off fixed assets over their anticipated lives and is applied from the month following that in which they are first brought into use.

The rates are as follows:

| | |
|---------------------------|---|
| Land and buildings: | |
| Freehold land | - Nil% |
| Freehold buildings | - 2.5% on cost or revalued amount |
| Leasehold | - equal annual instalments over the period of the lease |
| Plant and machinery | - 10% to 50% on cost |
| Wagons and other vehicles | - 25% to 100% on cost |

Surpluses on revaluation of properties are transferred to revaluation reserve. Shortfalls between cost and valuation on individual properties are charged to the profit and loss account.

NOTES TO THE ACCOUNTS
1 November 1998

1. ACCOUNTING POLICIES continued

INVESTMENT PROPERTIES

In accordance with Statement of Standard Accounting Practice No 19 investment properties are revalued annually by the directors and at least every five years by an external valuer. The aggregate surplus or deficit is transferred to revaluation reserve, except for permanent shortfalls between cost and valuation on individual properties which are charged to the profit and the loss account. No depreciation is provided in respect of investment properties.

The Companies Act 1985 requires all properties to be depreciated. However, this requirement conflicts with the generally accepted accounting principle set out in SSAP 19. The directors consider that, because these properties are not held for consumption but for their investment potential, to depreciate them would not give a true and fair view, and that it is necessary to adopt SSAP 19 in order to give a true and fair view.

If this departure from the Act had not been made, the profit for the financial year would have been reduced by depreciation. However, the amount of depreciation cannot reasonably be quantified because depreciation is only one of many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

INVESTMENTS

Investment income is included in the accounts of the year in which it is receivable. Fixed asset investments are stated at cost less provisions for permanent diminution in value.

STOCK

Stock is valued at the lower of cost and net realisable value. Cost is calculated on the first in first out basis.

LONG TERM CONTRACTS IN PROGRESS

Amounts recoverable on long term contracts are included in debtors and comprise any excess of cumulative turnover for a contract over cumulative payments on account for that contract.

Long term contract balances are stated, contract by contract, at cumulative costs less cumulative amounts transferred to cost of sales, less foreseeable losses and applicable payments on account. Any resulting excesses, for a particular contract, of foreseeable losses or payments on account are included in creditors.

Turnover and related costs on each long term contract are recorded in the profit and loss account as contract activity progresses. Turnover includes attributable profit when the outcome to the contract can be assessed with reasonable certainty. Full provision is made for losses on a contract and no credit is taken for claims by the company until there is a firm agreement with the client.

NOTES TO THE ACCOUNTS
1 November 1998

1. ACCOUNTING POLICIES continued

REINSTATEMENT PROVISION

The reinstatement provision represents the group's estimate of the cost of final road surfacing still to be incurred on individual contracts otherwise complete.

Particular estimates for individual contracts can prove to be incorrect. However, the directors consider that the provision as a whole is the best estimate of the eventual cost to the group which can be made.

DEFERRED TAXATION

Deferred taxation is provided at the anticipated tax rates on differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements to the extent that it is probable that a liability or asset will crystallise in the future.

PENSIONS

The group operates a contributory defined contribution scheme which covers a large proportion of its permanent salaried staff. Contributions to the scheme are charged to profit and loss account when they become payable.

LEASES

Assets obtained under finance leases and hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding.

NOTES TO THE ACCOUNTS

1 November 1998

2. COST OF SALES AND NET OPERATING EXPENSES

| | 52 weeks ended 1.11.98 | 53 weeks ended 2.11.97 | | |
|--------------------------------------|---------------------------|---------------------------|-------------------|-------------------|
| | Continuing | Continuing £ | Discontinued £ | Total £ |
| Cost of sales | <u>67,040,956</u> | <u>56,527,389</u> | <u>7,847,189</u> | <u>64,374,578</u> |
| Net operating expenses: | | | | |
| Administrative expenses | 4,733,601 | 5,493,517 | 1,002,503 | 6,496,020 |
| Deficit on revaluation of properties | - | 676,091 | - | 676,091 |
| Other operating income | - | (5,524) | - | (5,524) |
| | <u>4,733,601</u> | <u>6,164,084</u> | <u>1,002,503</u> | <u>7,166,587</u> |

3. OPERATING PROFIT

| | 52 weeks ended 1.11.98 £ | 53 weeks ended 2.11.97 £ |
|--|--------------------------------|--------------------------------|
| Operating profit is arrived at after charging/(crediting): | | |
| Depreciation - assets held under finance lease | 22,812 | 4,952 |
| - other | 1,764,515 | 2,110,215 |
| Amortisation of goodwill | 8,917 | 16,623 |
| Profit on sale of tangible assets | (381,556) | (413,924) |
| Auditors remuneration - audit fees | 39,520 | 42,835 |
| - non-audit fees | 42,742 | 55,459 |

4. EMPLOYEES

| | No. | No. |
|--|--------------|------------|
| The average number employed by the group, which includes directors, within each category of persons was: | | |
| Production staff | 947 | 843 |
| Administrative staff | <u>154</u> | <u>120</u> |
| | <u>1,101</u> | <u>963</u> |

NOTES TO THE ACCOUNTS
1 November 1998

| | 52 weeks ended 1.11.98 £ | 53 weeks ended 2.11.97 £ |
|---|---|---|
| 4. EMPLOYEES continued | | |
| The costs incurred in respect of these employees were: | | |
| Wages and salaries | 22,311,285 | 19,291,628 |
| Social security costs | 2,643,244 | 2,279,786 |
| Other pension costs | 289,855 | 302,283 |
| | <u>25,244,384</u> | <u>21,873,697</u> |
| 5. DIRECTORS | | |
| The remuneration of directors who served during the year included in employee costs were: | | |
| Emoluments | 486,478 | 606,460 |
| Pension contributions | 36,313 | 22,322 |
| | <u>522,791</u> | <u>628,782</u> |
| Five of the directors were members of the group pension schemes during the year (1997 - three). | | |
| The highest paid director received emoluments during the year of £125,187 (1997: £284,152) and pension of £8,339 (1997: £12,431). | | |
| 6. OTHER OPERATING INCOME | | |
| Income from current asset investments | - | 5,337 |
| Profit on sale of current asset investments | - | 187 |
| | <u>-</u> | <u>5,524</u> |
| 7. INTEREST RECEIVABLE AND SIMILAR INCOME | | |
| Interest receivable: | | |
| Bank deposits | 215,580 | 543,993 |
| Other interest | 1,193 | - |
| | <u>216,773</u> | <u>543,993</u> |
| 8. INTEREST PAYABLE AND SIMILAR CHARGES | | |
| On bank loans, overdrafts and other loans repayable within 5 years | 66,080 | 44,959 |
| On finance leases | 8,564 | 2,990 |
| Other interest | 605 | 2,307 |
| Exchange differences | - | 39 |
| | <u>75,249</u> | <u>50,295</u> |

NOTES TO THE ACCOUNTS
1 November 1998

9. TAX ON PROFIT ON ORDINARY ACTIVITIES

**52 weeks
ended
1.11.98
£**

**53 weeks
ended
2.11.97
£**

Taxation is based on the profit for the year and comprises:

Corporation tax at 31% (1997 - 31.83%) of taxable profit
Group relief
Tax credits on UK dividends received

1,817,686
552,604
-
2,370,290

2,695,082
-
1,066
2,696,148

Prior year adjustments:

Corporation tax

11,845
2,382,135

(1,129)
2,695,019

The tax for the year has been increased/(decreased)
by the following amounts as a result of:

General disallowable expenditure
Depreciation on assets not qualifying for capital allowances
Deferred taxation not provided
Tax rate differences
Non taxable income

147,406
-
(68,291)
20,108
(1,347)
97,876

161,729
241,473
45,966
1,067
(312,488)
137,747

**10. RESULT FOR THE FINANCIAL YEAR ATTRIBUTABLE TO THE
MEMBERS OF KENNEDY CONSTRUCTION GROUP LIMITED**

Dealt with in the accounts of the parent company

668,441

3,377,145

The company has taken advantage of Section 230 of the
Companies Act 1985 and consequently a profit and loss
account for the company alone is not presented.

NOTES TO THE ACCOUNTS
1 November 1998

11. DIVIDENDS ON EQUITY SHARES

**52 weeks
ended
1.11.98
£**

**53 weeks
ended
2.11.97
£**

Ordinary shares:

Paid - £6.43 per ordinary share (1997 - £7)
Payable - £19.74 per ordinary share (1997 - £6.89)

1,400,000

4,300,000

5,700,000

1,524,600

1,500,000

3,024,600

12. TANGIBLE FIXED ASSETS

**Land and
buildings
£**

**Plant and
machinery
£**

**Total
£**

(a) THE GROUP

Cost/Valuation:

At 2 November 1997

3,000,121

13,081,393

16,081,514

Additions

54,004

1,838,195

1,892,199

Disposals

-

(1,821,362)

(1,821,362)

At 1 November 1998

3,054,125

13,098,226

16,152,349

Depreciation:

At 2 November 1997

24,497

8,933,283

8,957,780

Charge for the year

78,492

1,708,835

1,787,327

On disposals

-

(1,535,458)

(1,535,458)

At 1 November 1998

102,989

9,106,660

9,209,647

Balance sheet value:

At 1 November 1998

2,951,136

3,991,566

6,942,702

At 2 November 1997

2,975,624

4,148,110

7,123,734

The net book value of plant and machinery includes £79,962 in respect of assets held under finance leases (1997 - £102,774).

NOTES TO THE ACCOUNTS
1 November 1998

| 12. TANGIBLE FIXED ASSETS continued | Land and <u>buildings</u> £ | Plant and <u>machinery</u> £ | <u>Total</u> £ |
|-------------------------------------|-----------------------------------|------------------------------------|-------------------|
| (b) THE COMPANY | | | |
| Cost: | | | |
| At 2 November 1997 | 2,995,000 | 639,006 | 3,634,006 |
| Additions | 54,004 | 140,811 | 194,815 |
| Disposals | - | (24,608) | (24,608) |
| Group transfers | - | 19,355 | 19,355 |
| | <u>3,049,004</u> | <u>774,564</u> | <u>3,823,568</u> |
| At 1 November 1998 | | | |
| Depreciation: | | | |
| At 2 November 1997 | 19,376 | 501,640 | 521,016 |
| Charge for the year | 78,492 | 90,633 | 169,125 |
| Disposals | - | (24,511) | (24,511) |
| Group transfers | - | 6,424 | 6,424 |
| | <u>97,868</u> | <u>574,186</u> | <u>672,054</u> |
| At 1 November 1998 | | | |
| Balance sheet value: | | | |
| At 1 November 1998 | <u>2,951,136</u> | <u>200,378</u> | <u>3,151,514</u> |
| At 2 November 1997 | <u>2,975,624</u> | <u>137,366</u> | <u>3,112,990</u> |

NOTES TO THE ACCOUNTS
1 November 1998

12. TANGIBLE FIXED ASSETS continued

(c) **LAND AND BUILDINGS**

| | <u>GROUP</u> | | <u>COMPANY</u> | |
|--|------------------|------------------|------------------|------------------|
| The balance sheet value of land and buildings comprises: | 1998 £ | 1997 £ | 1998 | 1997 |
| Freehold | 1,902,957 | 1,931,098 | 1,902,957 | 1,931,098 |
| Long leasehold | <u>1,048,179</u> | <u>1,044,526</u> | <u>1,048,179</u> | <u>1,044,526</u> |
| | <u>2,951,136</u> | <u>2,975,624</u> | <u>2,951,136</u> | <u>2,975,624</u> |
| Land and buildings at cost or valuation are stated: | | | | |
| At open market value with existing use | 2,995,000 | 2,995,000 | 2,995,000 | 2,995,000 |
| At cost | <u>59,125</u> | <u>5,121</u> | <u>54,004</u> | <u>-</u> |
| | <u>3,054,125</u> | <u>3,000,121</u> | <u>3,049,004</u> | <u>2,995,000</u> |
| If stated under historical cost principles the comparable amount for the total of land and buildings would be: | | | | |
| Cost | 2,864,928 | 2,810,924 | 2,859,807 | 2,805,803 |
| Depreciation | <u>(231,819)</u> | <u>(175,703)</u> | <u>(226,698)</u> | <u>(170,582)</u> |
| Historical cost value | <u>2,633,109</u> | <u>2,635,221</u> | <u>2,633,109</u> | <u>2,635,221</u> |

The land and buildings were valued on an existing use open market value basis on 8 August 1997 by King Sturge & Co, Chartered Surveyors, and the values incorporated into the balance sheet at that date.

(d) **FUTURE CAPITAL EXPENDITURE**

| | <u>GROUP</u> | | <u>COMPANY</u> | |
|---|------------------|------------------|------------------|------------------|
| | 1998 £ | 1997 £ | 1998 £ | 1997 £ |
| Contracted for but not provided in the accounts | <u>112,800</u> | <u>575,500</u> | <u>-</u> | <u>-</u> |

NOTES TO THE ACCOUNTS
1 November 1998

13. FIXED ASSET INVESTMENTS

(a) THE GROUP

(i) Investment in subsidiaries

Cost:

| | |
|--|----------------|
| At 2 November 1997 and 1 November 1998 | <u>156,685</u> |
|--|----------------|

Provisions:

| | |
|--|----------------|
| At 2 November 1997 and 1 November 1998 | <u>156,685</u> |
|--|----------------|

Balance sheet value:

| | |
|--------------------|----------|
| At 1 November 1998 | <u>-</u> |
|--------------------|----------|

| | |
|--------------------|----------|
| At 2 November 1997 | <u>-</u> |
|--------------------|----------|

(ii) Investment in joint venture

Share of
net
liabilities
£

| | |
|----------------------------|-----------------|
| Investment during the year | 50,000 |
| Share of loss for the year | <u>(66,235)</u> |

| | |
|------------------------------|-----------------|
| Net book value (see note 19) | <u>(16,235)</u> |
|------------------------------|-----------------|

On 19 March 1998 Kennedy Utility Services (Scotland) Limited subscribed for 50,000 £1 shares in Encore Environmental Aggregates Limited at par. The company is a 50:50 joint venture with B G Opsco Limited, and its principal activity is the recycling of aggregation. The joint venture has not been accounted for by the gross equity method on the grounds of immateriality.

The turnover and loss before and after tax for the company in the seven months to 1 November 1998 were £156,770 and £132,417 respectively, of which £78,385 and £66,235 are attributable to Kennedy Construction Group Limited.

The balance sheet at 1 November is summarised below:

| | Total £ | Attributable to the group £ |
|---------------------|------------------|-----------------------------------|
| Current assets | 100,711 | 50,356 |
| Current liabilities | <u>(133,182)</u> | <u>(66,591)</u> |
| | <u>(32,471)</u> | <u>(16,235)</u> |

NOTES TO THE ACCOUNTS
1 November 1998

13. FIXED ASSET INVESTMENTS continued

(b) THE COMPANY

| | <u>Total</u> £ |
|--|-------------------|
| Shares in subsidiaries | |
| Cost and balance sheet value: | |
| At 2 November 1997 and 1 November 1998 | <u>768,085</u> |

- (c) The subsidiary companies of which the company holds 100% of ordinary shares issued, being the only class of shares in issue, as at 1 November 1998 are:

Kennedy Utility Management Limited (formerly Joseph Kennedy & Co (Manchester) Limited)
Kennedy Asphalt Limited
Kennedy Pipelining Services Limited
STH Plant Limited
Hale Brooks Insurance Company Limited (incorporated in the Isle of Man)

In addition to the above, the following companies are 100% owned by subsidiaries:

Kennedy Utility Services (Scotland) Limited (registered in Scotland)
Astley Self Drive Limited
Kendat Cabling Services Limited
Kennedy Brooks Limited (registered in Ireland)

Kennedy Brooks Limited is in voluntary liquidation and has not been consolidated as in the opinion of the directors the amounts involved are not material.

Except as stated above all the subsidiaries are incorporated in Great Britain and registered in England and Wales.

The total value of goodwill written off on consolidation of the above subsidiaries is £136,831 (1997 - £127,914).

On 2 November 1998 Joseph Kennedy & Co (Manchester) Limited changed its name to Kennedy Utility Management Limited ("KUM"). The assets and liabilities of Kennedy Utility Services (Scotland) Limited, Kendat Cabling Services Limited and Kennedy Pipelining Services Limited were transferred to KUM as at that date. The operations previously carried out by these separate companies continue to be performed as divisions of KUM.

NOTES TO THE ACCOUNTS
1 November 1998

13. FIXED ASSET INVESTMENTS continued

(d) The principal activities of subsidiary companies are public works contracting other ancillary services.

14. INTANGIBLE ASSETS

| THE GROUP | Goodwill £ |
|--|----------------|
| Cost: | |
| At 2 November 1997 and 1 November 1998 | <u>192,740</u> |
| Amortisation: | |
| At 2 November 1997 | 16,623 |
| Charge in the year | <u>8,917</u> |
| At 1 November 1998 | <u>25,540</u> |
| Net book value: | |
| At 1 November 1998 | <u>167,200</u> |
| At 2 November 1997 | <u>176,117</u> |

15. STOCK

| THE GROUP | 1998 £ | 1997 £ |
|-------------------------------|----------------|---------------|
| Raw materials and consumables | <u>731,931</u> | <u>60,972</u> |

The replacement value of stock and work in progress is estimated to be the same as book value.

NOTES TO THE ACCOUNTS
1 November 1998

16. DEBTORS

| | <u>GROUP</u> | | <u>COMPANY</u> | |
|--|-------------------|-------------------|-------------------|-------------------|
| | 1998 | 1997 | 1998 | 1997 |
| | £ | £ | £ | £ |
| Due within one year: | | | | |
| Trade debtors | 13,367,147 | 10,148,532 | - | - |
| Amounts recoverable on long term contracts | 2,214,288 | 1,487,162 | - | - |
| Amounts owed by subsidiaries | - | - | - | 927,795 |
| Other debtors | 96,055 | 537,400 | 14,536 | 395,469 |
| Prepayments and accrued income | 451,631 | 334,062 | 127,168 | 78,512 |
| Dividends receivable | - | - | 61,435 | 362,263 |
| Corporation tax recoverable | 178,535 | 152,887 | - | - |
| | <u>16,307,656</u> | <u>12,660,043</u> | <u>203,139</u> | <u>1,764,039</u> |
| Due after more than one year: | | | | |
| Trade debtors | 396,676 | 225,391 | - | - |
| Amounts owed by parent companies | 18,191,352 | 15,615,012 | 18,191,352 | 15,615,012 |
| | <u>18,588,028</u> | <u>15,840,403</u> | <u>18,191,352</u> | <u>15,615,012</u> |

17. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | | | | |
|------------------------------------|-------------------|-------------------|-------------------|-------------------|
| Bank overdraft | - | - | 1,971,201 | 1,258,147 |
| Finance leases | 21,231 | 19,348 | - | - |
| Trade creditors | 10,982,230 | 8,186,869 | - | - |
| Amounts owed to subsidiaries | - | - | 10,091,833 | 8,390,824 |
| Corporation tax | 2,140,419 | 2,635,361 | 734,861 | 356,064 |
| Other taxation and social security | 2,377,284 | 1,628,928 | 552,009 | 550,293 |
| Other creditors | 1,572,935 | 1,197,327 | 955,496 | 274,801 |
| Accruals and deferred income | 1,449,106 | 1,647,542 | 486,781 | 676,529 |
| Dividend payable | 4,300,000 | 1,500,000 | 4,300,000 | 1,500,000 |
| | <u>22,843,205</u> | <u>16,815,375</u> | <u>19,092,181</u> | <u>13,006,658</u> |

The company's overdraft is secured by fixed and floating charges on certain assets of the company and group.

NOTES TO THE ACCOUNTS
1 November 1998

**18. CREDITORS: AMOUNTS FALLING
DUE AFTER ONE YEAR**

GROUP

| | 1998 £ | 1997 £ |
|--|---------------|---------------|
| Finance leases payable between one and five years. | <u>61,349</u> | <u>82,995</u> |

The amounts payable in the second year are £22,968.
The obligations under finance leases are secured on the assets financed.

**19. PROVISION FOR LIABILITIES
AND CHARGES**

| | | |
|--|------------------|------------------|
| Reinstatement and other provisions | 1,263,979 | 1,610,062 |
| Provision for losses in associated company (see note 13) | <u>16,235</u> | <u>-</u> |
| | <u>1,280,214</u> | <u>1,610,062</u> |

a) Deferred taxation

The balance on the deferred taxation account for which benefit has not been recognised is as follows:

| | <u>Provided</u> | | <u>Unprovided</u> | |
|--|-----------------|-----------|-------------------|------------------|
| | 1998 £ | 1997 £ | 1998 £ | 1997 £ |
| i) THE GROUP | | | | |
| Capital allowances in excess of depreciation | - | - | (76,686) | (114,969) |
| Short term timing differences | - | - | (421,547) | (486,930) |
| Capital losses | <u>-</u> | <u>-</u> | <u>(123,401)</u> | <u>(127,514)</u> |
| | <u>-</u> | <u>-</u> | <u>(621,634)</u> | <u>(729,413)</u> |
| ii) THE COMPANY | | | | |
| Capital allowances in excess of depreciation | 17,843 | - | - | (30,564) |
| Short term timing differences | (17,843) | - | (85,414) | (76,639) |
| Capital losses | <u>-</u> | <u>-</u> | <u>(115,243)</u> | <u>(119,085)</u> |
| | <u>-</u> | <u>-</u> | <u>(200,661)</u> | <u>(226,288)</u> |

NOTES TO THE ACCOUNTS
1 November 1998

**19. PROVISION FOR LIABILITIES
AND CHARGES** continued

(b) Reinstatement and other provisions

| THE GROUP | Reinstatement and remedial £ | Plant repairs £ | Total £ |
|-----------------------|------------------------------------|-----------------------|------------------|
| Movement in the year: | | | |
| At 2 November 1997 | 1,513,446 | 96,616 | 1,610,062 |
| Provided in the year | 577,260 | 83,730 | 660,990 |
| Utilised in the year | (706,923) | (129,200) | (836,123) |
| Released in the year | (170,950) | - | (170,950) |
| At 1 November 1998 | <u>1,212,833</u> | <u>51,146</u> | <u>1,263,979</u> |

20. CALLED UP SHARE CAPITAL

| Authorised, allotted and fully paid: | Ordinary shares of £1 each | "A" Ordinary shares of £1 each | Total |
|--|----------------------------------|--------------------------------------|----------------|
| At 1 November 1998 and 2 November 1997 | <u>217,800</u> | <u>1,000</u> | <u>218,800</u> |

The ordinary shares of £1 each are equity shares.

The "A" Ordinary shares of £1 each are non equity shares.

The holders of the "A" Ordinary Shares:

- (i) have no rights to dividends other than those recommended by the directors in respect of "A" Ordinary shares;
- (ii) have no redemption rights;
- (iii) rank parri-passu with the holders of the Ordinary shares in respect of repayment of paid-up capital on a winding-up but have no further right to participate in distribution of surplus assets;
- (iv) have no voting rights.

NOTES TO THE ACCOUNTS
1 November 1998

21. RESERVES

| | Revaluation <u>reserve</u> £ | Profit and <u>loss account</u> £ | <u>Total</u> £ |
|----------------------------|------------------------------------|--|-------------------|
| (a) THE GROUP | | | |
| At 2 November 1997 | 345,748 | 21,565,680 | 21,911,428 |
| Retained loss for the year | - | (751,757) | (751,757) |
| At 1 November 1998 | <u>345,748</u> | <u>20,813,923</u> | <u>21,159,671</u> |
| (b) THE COMPANY | | | |
| At 2 November 1997 | 345,748 | 7,688,920 | 8,034,668 |
| Retained loss for the year | - | (5,031,559) | (5,031,559) |
| At 1 November 1998 | <u>345,748</u> | <u>2,657,361</u> | <u>3,003,109</u> |

The balance on the profit and loss account is all available for distribution.

22. CONTINGENT LIABILITIES

The company is liable under the group election scheme for the value added tax liabilities of other group companies. The contingent liability at 1 November 1998 amounted to £1,007,361 (1997 - £524,060).

Under the terms of a cross guarantee set up between Kennedy Construction Group Limited, its parent companies and its subsidiaries, the company has a contingent liability at 1 November 1998 of £10,840,426 for the bank overdrafts of other group companies (1997 - £17,500,000).

23. PENSIONS

During the year, the defined benefit scheme previously operated by the Kennedy Construction Group was replaced by a defined contribution scheme. The scheme covers a large proportion of the group's permanent salaried staff.

Contributions to the new scheme are charged to profit and loss when they become payable. The total pension cost for the group was £289,855 (1997 - £302,283).

24. ULTIMATE PARENT COMPANY

The company's ultimate parent company is Proby Limited, a company incorporated in Great Britain and registered in England and Wales. Copies of the group financial statements of Proby Limited are available from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ.