

Report and Financial Statements

31 October 1996

Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR



REPORT AND FINANCIAL STATEMENTS 1996

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REPORT AND FINANCIAL STATEMENTS 1996

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

MA Ojjeh (Saudi Arabian) (Chairman) R Dennis (Managing) RJ Illman M Whitmarsh A Ojjeh (Saudi Arabian) DP Trezise (American)

SECRETARY

RJ Illman

REGISTERED OFFICE

Woking Business Park Albert Drive Woking Surrey GU21 5JY

AUDITORS

Deloitte & Touche Chartered Accountants Hill House 1 Little New Street London EC4A 3TR



DIRECTORS' REPORT

The directors submit their annual report and the audited financial statements for the year ended 31 October 1996.

PRINCIPAL ACTIVITY

The company's principal activity during the year was that of participating in Formula One motor racing events throughout the world.

REVIEW OF THE BUSINESS AND FUTURE PROSPECTS

The Directors are pleased with the company's performance and anticipate that the current profit level will continue for the foreseeable future.

RESULTS

The profit for the year after taxation amounted to £3,741,332 (1995 - £2,726,728).

SUPPLIERS

It is the company's policy to pay suppliers as the debt falls due under the terms of trade agreed with the individual supplier.

FIXED ASSETS

The company's policy is to ensure that fixed assets are both available and appropriate to the needs of a Formula One Racing Team.

DIVIDENDS AND TRANSFER TO RESERVES

The directors propose a dividend for the year ended 31 October 1996 of £1,386,200 (1995 - £1,536,699). The retained profit for the year of £2,355,132 (1995 £1,190,029) has been transferred to reserves.

DIRECTORS

The membership of the Board is as set out on page 1. The directors served throughout the year.

None of the directors had any interests in the shares of the company during the year. Their interests in the parent company, TAG McLaren Holdings Limited, are shown in the accounts of that company. The directors had no interests in any other group company incorporated in Great Britain.

AUDITORS

A resolution for the reappointment of Deloitte & Touche as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

11M

Secretary

Z/August 1997



STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Chartered Accountants

Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR Telephone: National 0171 936 3000 International + 44 171 936 3000 Telex: 884739 TRLNDN G Fax (Gp. 3): 0171 583 8517

LDE: DX 599

McLAREN INTERNATIONAL LIMITED

AUDITORS' REPORT TO THE MEMBERS

We have audited the financial statements on pages 5 to 13 which have been prepared under the accounting policies set out on page 7.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 October 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

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∠/ August 1997

Aberdeen, Bath, Belfast, Birmingham, Bournemouth, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Dartford, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.



PROFIT AND LOSS ACCOUNT Year ended 31 October 1996

	Note	1996 £	1995 £
TURNOVER - continuing operations Cost of sales	1		48,426,776 (28,896,087)
Gross profit		18,012,038	19,530,689
Administrative expenses		(13,073,341)	(14,005,690)
OPERATING PROFIT- continuing operations		4,938,697	5,524,999
Other interest receivable and similar income	3	1,159,554	743,550
Interest payable and similar charges	4	(205,993)	(285,110)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	5,892,258	5,983,439
Tax on profit on ordinary activities	6	(2,150,926)	(3,256,711)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		3,741,332	2,726,728
Dividends	7	(1,386,200)	(1,536,699)
Retained profit for the financial year Profit and loss account brought forward		2,355,132 7,843,118	1,190,029 6,653,089
Profit and loss account carried forward		10,198,250	7,843,118

The company has no recognised gains or losses other than the profit as shown above for the current and preceding year.



Deloitta Touche Tolmatsu International

BALANCE SHEET 31 October 1996

	Note	£	1996 £	£	1995 £
FIXED ASSETS Tangible assets Investments	8 9		10,369,140 13,622,687		9,176,180 19,180,775
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	10 11	206,777 4,445,004 7,796,639	23,991,827	199,500 5,270,688 313,764	28,356,955
CREDITORS: amounts falling due within one year Bank loans and overdrafts Trade creditors Amounts owed to group companies Other creditors including taxation and social security Accruals and deferred income	12 13	1,000,000 1,720,901 10,732,551 2,502,412 8,485,392 24,441,256		5,783,952 1,653,110 1,777,156 5,194,690 5,912,071 8,989,178 23,526,205	
NET CURRENT LIABILITIES			(11,992,836)		(17,742,253)
TOTAL ASSETS LESS CURRENT LIABILITIES			11,998,991		10,614,702
CREDITORS: amounts falling due after more than one year	14		(1,000,000)		(2,000,000)
PROVISIONS FOR LIABILITIES AND CHARGES	15		(750,591) 10,248,400		(721,434) 7,893,268
CAPITAL AND RESERVES Called up share capital Profit and loss account EQUITY SHAREHOLDERS' FUNDS	16		50,150 10,198,250 10,248,400		50,150 7,843,118 7,893,268

These financial statements were approved by the Board of Directors on August 1997

Signed on behalf of the Board of Directors

Director



NOTES TO THE ACCOUNTS Year ended 31 October 1996

1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

Accounting convention

The financial statements are prepared under the historical cost convention.

Research and development

Research and development expenditure is written off in the year in which it is incurred.

Depreciation

Depreciation is provided over the estimated useful lives of the assets at the following rates:

Fixtures, fittings, tools and equipment

20% of reducing balance

Plant and machinery

20% of reducing balance

Motor vehicles

25% of reducing balance

Leasehold premises and improvements

Written off over the life of the lease

Historic cars are not depreciated. No depreciation is provided until the assets are brought into use.

Deferred taxation

Deferred taxation is provided at the anticipated tax rates on timing differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements to the extent that it is probable that a liability will crystallise in the future.

Stocks

Stocks are valued at the lower of invoiced cost and net realisable value.

Turnover

Turnover represents sponsorship fees, other motor racing revenue receivable and sales by the company to outside customers excluding value added tax.

Foreign currency

Foreign currency transactions are translated into sterling at the rates ruling at the beginning of the week in which the transaction took place. Foreign currency assets and liabilities are translated into sterling at the year end rates. All foreign currency differences are dealt with through the profit and loss account.

Leases

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the periods of the leases.

Fixed asset investments

The investments are unlisted and are stated at cost less any provision for permanent diminution in value.

Goodwill

On the acquisition of a business fair values are attributed to the company's share of net assets. Where the cost of acquisition exceeds the values attributable to net assets, the difference is treated as purchased goodwill, and is capitalised in the balance sheet as an intangible asset. Goodwill is amortised over seven years.



Deloitte Toucha Tohmatsu International

NOTES TO THE ACCOUNTS Year ended 31 October 1996

2. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

	1996	1995
Directors' emoluments	£	£
Fees	_	_
Other emoluments	2,249,650	1,925,890
	2,249,650	1,925,890
Remuneration of the chairman	1,378	1,596
Remuneration of the highest paid director	1,570,491	1,332,867
	No.	No.
Scale of other directors' remuneration	110,	110.
£ 0 - £ 5,000	1	1
£ 15,001 - £ 20,000	ī	1
£ 265,001 - £ 270,000	-	1
£ 285,001 - £ 290,000	1	-
£ 315,001 - £ 320,000	-	1
£ 370,001 - £ 375,000	1	_
	£	£
Employee costs during the year	~	•
(including directors)		
Wages and salaries	12,445,841	10,148,304
Social security costs	1,182,122	959,517
Other pension costs	11,746	11,379
Ottor polision costs	=====	11,579
	No.	No.
Average number of persons employed	140,	110.
Production	187	178
Administration	81	176 79
Administration		
OTHER INTEREST RECEIVABLE AND SI	MILAR INCOME	
	1996 £	1995 £
Group company loans	660,126	550,113
Other interest receivable	499,428	193,437
	1,159,554	743,550
TRITEDECT DAMANT CLASS CIASIA AD CITA	Dana.	
INTEREST PAYABLE AND SIMILAR CHA	ARGES	
	1996	1995
	£	£
Group company loans	500	-
Bank loans, overdrafts and other loans		
repayable within five years	205,493	285,110
		285,110
	205,993	





5. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	1996	1995
	£	£
Profit on ordinary activities before taxation is after charging/(crediting):		
Depreciation	1,389,619	1,258,387
Auditors' remuneration:		
- audit	12,055	12,135
- other services	8,650	23,790
Exchange translation loss/(gain)	253,061	(225,177)

In the opinion of the directors the company operates one class of business, as disclosed in the directors' report, which is all based in the UK.

TAX ON PROFIT ON ORDINARY ACTIVITIES 6.

	1996	1995
United Kingdom corporation tax at 33%	£	£
(1995 - 33%) based on the profit for the year	2,041,064	2,339,098
Group relief	102,577	793,213
Deferred taxation	32,033	93,964
Adjustment in respect of prior years:		r
- corporation tax	(21,872)	16,873
- deferred tax	(2,876)	13,563
	2,150,926	3,256,711
DIVIDENDS		
	1996	1995
	4	2

7.

	1996	1995
	£	£
Final proposed - £27.64 per ordinary		
share (1995 - £30.64)	1,386,200	1,536,699





8. TANGIBLE FIXED ASSETS

	Leasehold premises and improvements	Plant and machinery	Motor vehicles and historic cars	Fixtures, fittings, tools and equipment	Total
	£	£	£	£	£
Cost					
At 1 November 1995	3,220,931	2,951,043	3,881,062	7,136,493	17,189,529
Additions	45,678	406,637	1,456,557	863,572	2,772,444
Disposals		(28,500)	(525,843)	(4,290)	(558,633)
At 31 October 1996	3,266,609	3,329,180	4,811,776	7,995,775	19,403,340
Accumulated depreciation					
At 1 November 1995	957,355	1,896,248	919,416	4,240,330	8,013,349
Charge for the year	165,712	263,051	299,051	661,805	1,389,619
Disposals			(368,768)		(368,768)
At 31 October 1996	1,123,067	2,159,299	849,699	4,902,135	9,034,200
Net book value					
At 31 October 1996	2,143,542	1,169,881	3,962,077	3,093,640	10,369,140
At 31 October 1995	2,263,576	1,054,795	2,961,646	2,896,163	9,176,180

Historic cars and F1 road cars are not depreciated. Their gross cost at 31 October 1996 is £2,463,415 (1995 -£1,891,415)

9. INVESTMENTS HELD AS FIXED ASSETS

	1996 £	1995 £
Shares in group companies Loans to group companies due after more than one year	4,300,528 9,322,159	4,681,630 14,499,145
	13,622,687	19,180,775
Shares in group companies: At 1 November 1995 Write down of investment	4,681,630 (381,102)	
At 31 October 1996	4,300,528	



The subsidiary is:

Name	Activity	Holding	Country of incorporation
Lydden Circuit Limited	Race track	۵0%	Great Britain

Consolidated accounts have not been prepared as the company is a wholly owned subsidiary of a company registered in England and Wales. Accordingly these financial statements present information about the company as an individual undertaking and not as a group.

The £11,628,294 (1995 - £16,805,280) of loans to group companies is made up of a £8,818,154 (1995 - £12,023,906) loan due after more than one year to McLaren Cars Limited, interest borne at 1% above Barclays Bank PLC base rate per annum, and a £600,000 (1995 - £600,000) loan due after more than one year to TAG Electronic Systems Limited (no interest borne), and a £2,115,430 (1995 - £4,086,664) (no interest borne) loan due after more than one year to TAG McLaren GT Limited, and a £94,710 (1995 - £94,710) (no interest borne) loan due after more than one year to Team McLaren Limited.

These loans are shown in investments to reflect their long term nature and net of provisions of £2,306,135 (1995 - £2,306,135).

10. STOCKS

		1996 £	1995 £
	Raw materials and consumables Work in progress	194,600 12,177	199,500
		206,777	199,500
	The replacement cost of stocks	2,837,600	2,541,900
11.	DEBTORS		
		1996 £	1995 £
	Trade debtors Amounts owed by parent company and		
		£	£
	Amounts owed by parent company and fellow subsidiaries Amounts owed by subsidiaries	£ 986,940	£ 823,542
	Amounts owed by parent company and fellow subsidiaries Amounts owed by subsidiaries Other debtors	£ 986,940 1,115	£ 823,542 865,428
	Amounts owed by parent company and fellow subsidiaries Amounts owed by subsidiaries	£ 986,940 1,115 132,974	£ 823,542 865,428 178,051





12. AMOUNTS OWED TO GROUP COMPANIES

		1996 £	1995 £
	Amount owed to immediate parent company	8,412,534	4,436,110
	Amount owed to subsidiaries	412,520	221,898
	Amount owed to fellow subsidiaries	1,907,497	536,682
		10,732,551	5,194,690
13.	OTHER CREDITORS INCLUDING TAXATION AND SOCIAL SECURIT	'Y	
		1996	1995
	This heading includes:	£	£
	Taxation and social security	2,429,974	4,372,638
14.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE Y	EAR	
		1996	1995
		£	£
	Bank loans	1,000,000	2,000,000

The bank loan of £1,000,000 is secured by a legal mortgage over the entire share capital of Lydden Circuit Limited. A further £1,000,000 of the £2,000,000 loan is included in creditors: amounts falling due within one year. The loan is payable at yearly intervals in tranches of £1,000,000.

15. PROVISIONS FOR LIABILITIES AND CHARGES

	Balance at 1 November 1995 £	Credited to profit and loss account £	Adjustment in respect of prior years £	Balance at 31 October 1996 £
Deferred taxation The amounts of deferred tax provided in the accounts	721,434 are:	32,033	(2,876)	750,591
Deferred taxation: Capital allowances in excess of depreciation Other timing differences			1996 £ 589,222 161,369	1995 £ 563,196 158,238
	÷		750,591	721,434

There are no unprovided deferred tax liabilities.





18.

NOTES TO THE ACCOUNTS Year ended 31 October 1996

16. CALLED UP SHARE CAPITAL

	1996	1995
Authorised, allotted and fully paid	£	£
ordinary shares of £1 each:		
30,090 'A' shares	30,090	30,090
20,060 'B' shares	20,060	20,060
	50,150	50,150

17. **OPERATING LEASE COMMITMENTS**

At 31 October 1996 the company was committed to making the following payments during the next year in respect of operating leases:

		Land and buildings
I coord which coming		£
Leases which expire:		
Within one year		29,200
Within 2 to 5 years		Nil
After 5 years		604,800
		
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
	1996	1995
	e	c

	1996 £	1995 £
Profit for the financial year Dividends	3,741,332 (1,386,200)	2,726,728 (1, 5 36,699)
Net increase in shareholders' funds	2,355,132	1,190,029
Opening shareholders' funds	7,893,268	6,703,239
Closing shareholders' funds	10,248,400	7,893,268

19, **ULTIMATE PARENT COMPANY**

In the opinion of the directors, the company's ultimate parent company is TAG Group SA, a company incorporated in Luxembourg. This is also the parent undertaking of the largest group which includes the company and for which group accounts are prepared. The parent undertaking of the smallest such group is TAG McLaren Holdings Limited, a company registered in England and Wales. Copies of the group financial statements of TAG Group SA are available from TAG Group SA 35, Rue Glesener, L-1631-Luxembourg. Copies of the group financial statements of TAG McLaren Holdings Limited are available from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ.