#### **COMPANY REGISTRATION NUMBER 01509382**

# POWERDAY PLC FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st JULY 2011

TUESDAY



COMPANIES HOUSE

**BREBNERS** 

Chartered Accountants & Statutory Auditor
The Quadrangle
180 Wardour Street
London
W1F 8LB

#### **FINANCIAL STATEMENTS**

#### YEAR ENDED 31st JULY 2011

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#### OFFICERS AND PROFESSIONAL ADVISERS

The board of directors Mr M R Crossan

Mr J J Naughton Mr M L Bensted

Company secretary Mr M R Crossan

Registered office The Quadrangle

The Quadrangle 180 Wardour Street

London W1F 8FY

Auditor Brebners

Chartered Accountants & Statutory Auditor The Quadrangle 180 Wardour Street

London W1F 8LB

Bankers Allied Irish Bank

14 Neeld Parade Harrow Road Wembley HA9 6SW

#### THE DIRECTORS' REPORT

#### YEAR ENDED 31st JULY 2011

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31st July 2011

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the Company during the year continued to be the provision of integrated waste management and recycling services to a broad range of customers spanning construction, development, utility and municipal sectors

The directors are pleased with the increase in both turnover and profitability in what continues to be a challenging economic environment, and are hopeful that a similar trading performance can be achieved in the coming year

#### Financial Key Performance Indicators

|                      | 2011       | 2010       |
|----------------------|------------|------------|
| Turnover             | 30,924,995 | 25,565,256 |
| Increase in turnover | 21.0%      | 29 8%      |
| Gross margin         | 41 3%      | 46 5%      |

The company monitors various financial key performance indicators as part of its monthly accounting and management reporting process

#### Non-Financial Key Performance Indicators

The company seeks to ensure that responsible business practice is fully integrated into the management of all of its operations and into the culture of all parts of its business. The directors believe that the consistent adoption of responsible business practice is essential for operation excellence, which in turn, ensures the delivery of its core objectives of sustained real growth in profitability.

In a company this size the directors consider there are collectively numerous non-financial performance indicators but none individually are key

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £5,834,078 Particulars of dividends paid are detailed in note 9 to the financial statements

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The company's principal financial instruments comprise bank balances, trade creditors, trade debtors and hire purchase agreements. The main purpose of these instruments is to raise funds for the company's operations and to finance the company's operations.

Due to the nature of the financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the company has as overdraft facility which is continually monitored

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31st JULY 2011

#### **DIRECTORS**

The directors who served the company during the year were as follows

Mr M R Crossan Mr J J Naughton Mr M L Bensted

#### POLICY ON THE PAYMENT OF CREDITORS

The group does not follow any specified code or standard on payment practice. However, it is the group's policy to negotiate terms with its suppliers and to ensure that they are aware of the terms of payment when business is agreed. Every effort is made to adhere to these terms and payment is made when it can be confirmed that goods and/or services have been provided in accordance with the relevant contract conditions.

The creditor payment period for the year was 60 days (2010 67 days)

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year

In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31st JULY 2011

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

#### **DONATIONS**

During the year the company made the following contributions

| 2011  | 2010   |
|-------|--------|
| £     | £      |
| 7,238 | 10,550 |
|       | £      |

#### **AUDITOR**

A resolution to re-appoint Brebners as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 489 of the Companies Act 2006

Signed on behalf of the directors

Michael Crossan

M R Crossan

Director

Approved by the directors on 27/1/2012

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF POWERDAY PLC

#### YEAR ENDED 31st JULY 2011

We have audited the financial statements of Powerday Plc for the year ended 31st July 2011 on pages 7 to 21 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 to 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by , and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31st July 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### **OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF POWERDAY PLC (continued)

#### YEAR ENDED 31st JULY 2011

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report

Bubner.

JOHN CRAIG (Senior Statutory Auditor) For and on behalf of BREBNERS Chartered Accountants & Statutory Auditor

The Quadrangle 180 Wardour Street London W1F 8LB

30/1/2012

# POWERDAY PLC PROFIT AND LOSS ACCOUNT

#### YEAR ENDED 31st JULY 2011

|                                      | Note     | 2011<br>£  | 2010<br>£   |
|--------------------------------------|----------|------------|-------------|
|                                      | 11016    | L          | L           |
| TURNOVER                             | 2        | 30,924,995 | 25,565,256  |
| Cost of sales                        |          | 18,144,642 | 13,689,587  |
| GROSS PROFIT                         |          | 12,780,353 | 11,875,669  |
| Administrative expenses              |          | 4,431,560  | 3,711,174   |
| OPERATING PROFIT                     | 3        | 8,348,793  | 8,164,495   |
| Interest receivable                  | 6        | 67,413     | 51,651      |
| Interest payable and similar charges | 7        | (244,927)  | (334,756)   |
| PROFIT ON ORDINARY ACTIVITIES BEFORE | TAXATION | 8,171,279  | 7,881,390   |
| Tax on profit on ordinary activities | 8        | 2,337,201  | 2,180,171   |
| PROFIT FOR THE FINANCIAL YEAR        |          | E 924 079  | <del></del> |
| PROFILEOR THE FINANCIAL TEAR         |          | 5,834,078  | 5,701,219   |

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

#### **BALANCE SHEET**

#### 31st JULY 2011

|         | 201  | 1  | 201   | Λ                |
|---------|--|--|---|------------------|
| Note    | £  | £  | £   | £                |
|         |  |  |   |                  |
| 10      |  | 601,627  |   | 493,345          |
|         |  | 13,983,005   |   | 13,766,903       |
| 12      |  |  |   | 100              |
|         |  | 14,584,632   |   | 14,260,348       |
|         |  |  |   |                  |
| 13      | 6,627,291  |  | 5,270,830   |                  |
|         | 10,669,962   |  | 6,673,686   |                  |
|         | 17,297,253   |  | 11,944,516  |                  |
| 14      | 7,818,625  |  | 7,894,162   |                  |
|         |  | 9,478,628  |   | 4,050,354        |
| ILITIES |  | 24,063,260   |   | 18,310,702       |
|         |  |  |   |                  |
| 15      |  | 4,978,316  |   | 6,160,204        |
|         |  |  |   |                  |
| 18      |  | 517,196  |   | 731,857          |
| 19      |  | 1,355,029  |   | _                |
|         |  | 17,212,719   |   | 11,418,641       |
|         |  | <u> </u>   |   | <u> </u>         |
|         |  |  |   |                  |
| 23      |  | 50,100   |   | 50,100           |
| 24      |  | 17,162,619   |   | 11,368,541       |
|         |  |  |   |                  |
|         | 10<br>11<br>12<br>13<br>14<br>14<br>15<br>18<br>19 | Note £  10 11 12  13     6,627,291 10,669,962 17,297,253 14     7,818,625  ILITIES  15 18 19 | 10 601,627 11 13,983,005 12 - 14,584,632  13 6,627,291 10,669,962 17,297,253 14 7,818,625  9,478,628  24,063,260  15 4,978,316  18 517,196 19 1,355,029  17,212,719 | Note £ £ £ £  10 |

These financial statements were approved by the directors and authorised for issue on  $27/\sqrt{20/2}$ , and are signed on their behalf by

Hichael Coossa

M R Crossan Director

Company Registration Number 01509382

#### **CASH FLOW STATEMENT**

#### YEAR ENDED 31st JULY 2011

|  |  | _           |   |             |
|--|--|-------------|---|-------------|
|  | 201 <sup>-</sup>                                       | l<br>£      | 2010<br>£                                 | £           |
| NET CASH INFLOW FROM OPERATING ACTIVITIES  | Ł  | 11,858,339  | L   | 8,881,673   |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid Interest element of hire purchase  | 67,413<br>(150,202)<br>(94,725)                        |             | 51,651<br>(168,141)<br>(166,615)          |             |
| NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE  |  | (177,514)   |   | (283,105)   |
| TAXATION   |  | (3,203,981) |   | (1,486,571) |
| CAPITAL EXPENDITURE AND FINANCIAL INV<br>Payments to acquire intangible fixed assets<br>Payments to acquire tangible fixed assets<br>Receipts from sale of fixed assets<br>Disposal of investments<br>NET CASH OUTFLOW FOR CAPITAL | /ESTMENT<br>(159,874)<br>(2,876,028)<br>218,000<br>100 |             | (105,654)<br>(889,427)<br>400,777         |             |
| EXPENDITURE AND FINANCIAL INVESTMENT   |  | (2,817,802) |   | (594,304)   |
| EQUITY DIVIDENDS PAID  |  | (40,000)    |   | (40,000)    |
| CASH INFLOW BEFORE FINANCING   |  | 5,619,042   |   | 6,477,693   |
| FINANCING Repayment of bank loans Repayment of long-term amounts owed to group undertakings Capital element of hire purchase Repayment of directors' long-term loans   | (562,550)<br>(100)<br>(1,021,289)<br>(29,041)          |             | (536,567)<br>-<br>(1,120,715)<br>(29,584) |             |
| NET CASH OUTFLOW FROM FINANCING  |  | (1,612,980) |   | (1,686,866) |
| INCREASE IN CASH   |  | 4,006,062   |   | 4,790,827   |

#### **CASH FLOW STATEMENT**

#### YEAR ENDED 31st JULY 2011

### RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

|   | 2011        | 2010        |
|---|-------------|-------------|
|   | £           | £           |
| Operating profit  | 8,348,793   | 8,164,495   |
| Amortisation  | 51,592      | 51,592      |
| Depreciation  | 2,514,867   | 1,976,496   |
| (Profit)/Loss on disposal of fixed assets                     | (46,991)    | 4,297       |
| Increase in debtors   | (1,356,461) | (1,674,099) |
| Increase/(decrease) in creditors                              | 991,510     | (304,143)   |
| Increase in provisions  | 1,355,029   | <u> </u>    |
| Other adjustments to reconciliation of operating profit to ne | et          |             |
| cash in/outflow to operating activities 1                     | -           | 663,035     |
| Net cash inflow from operating activities                     | 11,858,339  | 8,881,673   |

#### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

|  | 2011                |                            | 201                 | 0                                   |
|--|---------------------|----------------------------|---------------------|-------------------------------------|
| Increase in cash in the period   | £<br>4,006,062      | £                          | £<br>4,790,827      | £                                   |
| Net cash outflow from bank loans<br>Net cash outflow from long-term amounts              | 562,550             |                            | 536,567             |                                     |
| owed to group undertakings   | 100                 |                            | _                   |                                     |
| Cash outflow in respect of hire purchase Cash outflow from directors' long-term loans    | 1,021,289<br>29,041 |                            | 1,120,715<br>29,584 |                                     |
| Change in net funds resulting from cash flows<br>New finance leases<br>Other differences |                     | 5,619,042<br>(25,950)<br>— |                     | 6,477,693<br>(1,435,700)<br>370,568 |
| Movement in net funds in the period  |                     | 5,593,092                  |                     | 5,412,561                           |
| Net debt at 1 August 2010  |                     | (1,144,947)                |                     | (6,557,508)                         |
| Net funds at 31 July 2011  |                     | 4,448,145                  |                     | (1,144,947)                         |

#### **CASH FLOW STATEMENT**

#### **YEAR ENDED 31st JULY 2011**

| ANALYSIS OF CHANGES IN NET FUNDS |             |            |          |             |
|----------------------------------|-------------|------------|----------|-------------|
|                                  | At          |            | Other    | At          |
|                                  | 1 Aug 2010  | Cash flows | changes  | 31 Jul 2011 |
|                                  | £           | £          | £        | £           |
| Net cash                         | -           | _          |          |             |
| Cash in hand and at bank         | 6,673,686   | 3,996,276  | _        | 10,669,962  |
| Overdrafts                       | (38,022)    | 9,786      |          | (28,236)    |
|                                  | 6,635,664   | 4,006,062  | _        | 10,641,726  |
| Debt                             |             |            |          |             |
| Debt due within 1 year           | (608,989)   | 104,780    | _        | (504,209)   |
| Debt due after 1 year            | (4,971,050) | 486,911    | _        | (4,484,139) |
| Hire purchase agreements         | (2,200,572) | 1,021,289  | (25,950) | (1,205,233) |
|                                  | (7,780,611) | 1,612,980  | (25,950) | (6,193,581) |
| Net funds                        | (1,144,947) | 5,619,042  | (25,950) | 4,448,145   |

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 1 ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Licences

10% straight line

#### **Fixed assets**

All fixed assets are initially recorded at cost. It is the company's policy to capitalise interest arising on loans directly relating to assets under construction.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Property Plant & Machinery Commercial Vehicles

Motor Vehicles

Over the lease of 50 years 8 - 25% straight line

15% straight line15 - 25% straight line

#### Leasing and hire purchase commitments

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, and hire purchase contracts, are capitalised in the balance sheet and are depreciated over their useful lives. The capital elements of future obligations under the leases and hire purchase contracts are included as liabilities in the balance sheet.

The interest elements of the rental obligations are charged in the profit and loss account over the periods of the leases and hire purchase contracts and represent an equal charge in each period over the term of the agreement

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

#### Pension costs

The company operates a defined benefit pension scheme for employees. The assets of the scheme are held separately from those of the company. Pension costs are charged against profits so that the expected costs of providing pensions are recognised during the period in which the benefit is derived from the employees service.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 1. ACCOUNTING POLICIES (continued)

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### 2 TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the company

An analysis of turnover is given below

2011 2010 £ £ 30,924,995 25,565,256

United Kingdom

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

| •  | ODE | DATING | ^ DDAF |   |
|----|-----|--------|--------|---|
| 3. | UPE | KALIN  | G PROF | " |

Operating profit is stated after charging/(crediting)

|  | 2011      | 2010      |
|--|-----------|-----------|
|  | £         | £         |
| Amortisation of intangible assets                          | 51,592    | 51,592    |
| Depreciation of owned fixed assets                         | 1,786,879 | 1,304,254 |
| Depreciation of assets held under hire purchase            |           |           |
| agreements   | 727,988   | 672,242   |
| (Profit)/Loss on disposal of fixed assets                  | (46,991)  | 4,297     |
| Auditor's remuneration - audit of the financial statements | 42,000    | 42,000    |
| Auditor's remuneration - other fees                        | 30,168    | 22,673    |
|  |           |           |
|  | 2011      | 2010      |
|  | £         | £         |
| Auditor's remuneration - audit of the financial statements | 42,000    | 42,000    |
|  |           | <u> </u>  |
| Auditor's remuneration - other fees                        |           |           |
|  |           |           |
| - Taxation services  | 11,543    | 8,673     |
| - Other services   | 18,625    | 14,000    |
|  | 30,168    | 22,673    |
|  | <u> </u>  |           |

#### 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to

| Number of administrative staff<br>Number of operative staff | 2011<br>No<br>34<br>70<br>104 | 2010<br>No<br>27<br>68<br>95 |
|---|-------------------------------|------------------------------|
| The aggregate payroll costs of the above were               |                               |                              |
| Wages and salaries  | 2011<br>£<br>3,793,358        | 2010<br>£<br>3,359,420       |
| Social security costs Other pension costs                   | 412,138<br>49,386<br>         | 356,100<br>33,801<br>        |

#### 5. DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were

|                         | 2011        | 2010    |
|-------------------------|-------------|---------|
|                         | £           | £       |
| Remuneration receivable | 286,000     | 153,333 |
|                         | <del></del> |         |

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

| 5  | DIRECTORS' REMUNERATION (continued)                     |                        |                |
|----|---|------------------------|----------------|
|    | Remuneration of highest paid director:                  | 2011                   | 2010           |
|    |   | £                      | £              |
|    | Total remuneration (excluding pension contributions)    | 112,000                |                |
|    | The number of directors who accrued benefits under comp | pany pension schemes v | was as follows |
|    |   | 2011                   | 2010           |
|    | Money purchase schemes                                  | No<br>2                | No<br>2        |
|    |   | <del></del>            | <u></u>        |
| 6  | INTEREST RECEIVABLE                                     |                        |                |
|    |   | 2011                   | 2010           |
|    | Bank interest receivable                                | £<br>67,413            | £<br>51,651    |
|    |   | <del></del>            |                |
| 7. | INTEREST PAYABLE AND SIMILAR CHARGES                    |                        |                |
|    |   | 2011                   | 2010           |
|    | Interest payable on bank borrowing                      | £<br>150,202           | £<br>168,141   |
|    | Finance charges   | 94,725                 | 166,615        |
|    |   | 244,927                | 334,756        |
| 8  | TAXATION ON ORDINARY ACTIVITIES                         |                        |                |
|    | (a) Analysis of charge in the year                      |                        |                |
|    |   | 2011                   | 2010           |
|    | Current tax   | £                      | £              |
|    | In respect of the year                                  |                        |                |
|    | UK Corporation tax based on the results for the year at |                        |                |
|    | 27 33% (2010 - 28%)                                     | 2,551,862              | 2,281,562      |
|    | Total current tax                                       | 2,551,862              | 2,281,562      |
|    | Deferred tax  |                        |                |
|    | Origination and reversal of timing differences          | (214,661)              | (101,391)      |
|    | Tax on profit on ordinary activities                    | 2,337,201              | 2,180,171      |
|    |   |                        |                |

601,627

493,345

#### **POWERDAY PLC**

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 8. TAXATION ON ORDINARY ACTIVITIES (continued)

#### (b) Factors affecting current tax charge

**NET BOOK VALUE** At 31st July 2011

At 31st July 2010

|    | The tax assessed on the profit on ordinary activitie corporation tax in the UK of 27 33% (2010 - 28%)                                     | s for the year is higher than  | the standard rate of                     |
|----|---|--------------------------------|--|
|    |   | 2011<br>£                      | 2010<br>£                                |
|    | Profit on ordinary activities before taxation   | 8 <u>,171,279</u>              | 7,881,390                                |
|    | Profit on ordinary activities by rate of tax Depreciation in excess of capital allowances Disallowable expenses Utilisation of tax losses | 2,233,209<br>238,649<br>80,004 | 2,206,789<br>28,532<br>48,915<br>(2,674) |
|    | Total current tax (note 8(a))   | 2,551,862                      | 2,281,562                                |
| 9  | DIVIDENDS   |                                |  |
|    | Equity dividends  | 2011<br>£                      | 2010<br>£                                |
|    | Paid<br>Equity dividends on ordinary shares   | 40,000                         | 40,000                                   |
| 10 | INTANGIBLE FIXED ASSETS   |                                |  |
|    |   |                                | Licences<br>£                            |
|    | COST At 1st August 2010 Additions   |                                | 666,529<br>159,874                       |
|    | At 31st July 2011   |                                | 826,403                                  |
|    | AMORTISATION At 1st August 2010 Charge for the year   |                                | 173,184<br>51,592                        |
|    | At 31st July 2011   |                                | 224,776                                  |

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 11. TANGIBLE FIXED ASSETS

|                     | Short<br>Leasehold<br>Property<br>£ | Plant &<br>Machinery<br>£ | Commercial<br>Vehicles<br>£ | Motor<br>Vehicles<br>£ | Total<br>£ |
|---------------------|-------------------------------------|---------------------------|-----------------------------|------------------------|------------|
| COST                |                                     |                           |                             |                        |            |
| At 1 August 2010    | 6,580,065                           | 10,402,511                | 2,600,282                   | 117,886                | 19,700,744 |
| Additions           | -                                   | 1,620,999                 | 1,280,979                   | _                      | 2,901,978  |
| Disposals           |                                     | (294,000)                 | <u>(120,050)</u>            |                        | (414,050)  |
| At 31 July 2011     | 6,580,065                           | 11,729,510                | 3 <u>,761,211</u>           | 117,886                | 22,188,672 |
| DEPRECIATION        |                                     |                           |                             |                        |            |
| At 1 August 2010    | 455,362                             | 3,966,034                 | 1,401,200                   | 111,245                | 5,933,841  |
| Charge for the year | 144,862                             | 1,874,190                 | 490,804                     | 5,011                  | 2,514,867  |
| On disposals        |                                     | (160,410)                 | (82,631)                    |                        | (243,041)  |
| At 31 July 2011     | 600,224                             | 5,679,814                 | 1,809,373                   | 116,256                | 8,205,667  |
| NET BOOK VALUE      |                                     |                           |                             |                        |            |
| At 31 July 2011     | 5,979,841                           | 6,049,696                 | 1,951,838                   | 1,630                  | 13,983,005 |
| At 31 July 2010     | 6,124,703                           | 6,436,477                 | 1,199,082                   | 6,641                  | 13,766,903 |
|                     |                                     |                           |                             |                        |            |

#### Hire purchase agreements

Included within the net book value of £13,983,005 is £2,147,098 (2010 - £2,898,309) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £727,988 (2010 - £672,242)

| Capital Commitments | Capital | commitments |
|---------------------|---------|-------------|
|---------------------|---------|-------------|

|  | 2011<br>£ | 2010<br>£ |
|--|-----------|-----------|
| Contracted but not provided for in the financial | ~         | ~         |
| statements                                       | 1,259,923 | -         |
|  |           |           |

#### 12 INVESTMENTS

#### Investment in Subsidiary

| •                                   | £            |
|-------------------------------------|--------------|
| COST At 1st August 2010 Disposals   | 100<br>(100) |
| At 31st July 2011                   |              |
| NET BOOK VALUE<br>At 31st July 2011 | •            |
| At 31st July 2010                   | 100          |

Powerday PLC owned 100% of the issued ordinary £1 shares of Powerday Plant Limited, a non-trading company registered in England and Wales. The company was formally dissolved on 30th November 2010.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 13 DEBTORS

|                                | 2011        | 2010      |
|--------------------------------|-------------|-----------|
|                                | £           | £         |
| Trade debtors                  | 4,966,364   | 4,114,380 |
| Other debtors                  | 348,752     | 449,761   |
| Prepayments and accrued income | 1,312,175   | 706,689   |
|                                | 6,627,291   | 5,270,830 |
|                                | <del></del> |           |

#### 14 CREDITORS: Amounts falling due within one year

|                                    | 2011      | 2010      |
|------------------------------------|-----------|-----------|
|                                    | £         | £         |
| Bank loans and overdrafts          | 532,445   | 647,011   |
| Trade creditors                    | 2,689,496 | 1,971,735 |
| Corporation tax                    | 1,176,861 | 1,828,980 |
| Other taxation and social security | 539,210   | 632,633   |
| Hire purchase agreements           | 711,056   | 1,011,418 |
| Other creditors                    | 558,247   | 631,459   |
| Directors current accounts         | 50,000    | 50,000    |
| Accruals and deferred income       | 1,561,310 | 1,120,926 |
|                                    | 7,818,625 | 7,894,162 |
|                                    |           |           |

The bank loans and overdraft are secured by a mortgage debenture over the assets of the company

#### 15 CREDITORS Amounts falling due after more than one year

|                                    | 2011      | 2010      |
|------------------------------------|-----------|-----------|
|                                    | £         | £         |
| Bank loans                         | 4,394,712 | 4,852,482 |
| Amounts owed to group undertakings | · -       | 100       |
| Hire purchase agreements           | 494,177   | 1,189,154 |
| Directors' loan accounts           | 89,427    | 118,468   |
|                                    | 4,978,316 | 6,160,204 |
|                                    |           |           |

The bank loans represent a term loan with a repayment schedule of 5 years from the 31st August 2008. The bank loan is secured by a mortgage debenture over the assets of the company. Interest on the loan is charged at 2% over Libor.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 16 COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows

|   | 2011      | 2010      |
|---|-----------|-----------|
|   | £         | £         |
| Amounts payable within 1 year           | 695,129   | 1,011,418 |
| Amounts payable between 2 to 5 years    | 467,541   | 703,074   |
| Amounts payable after more than 5 years | 42,563    | 486,080   |
|   | 1,205,233 | 2,200,572 |
|   |           |           |

Net obligations under finance leases and hire purchase agreements are secured on the assets themselves

#### 17 PENSIONS

The company operates a defined contribution pension scheme and the amount paid during the year was £49,386 (2010 £33,801) the assets of the scheme are administered by trustees in a fund independent from those of the company

#### 18 DEFERRED TAXATION

The movement in the deferred taxation provision during the year was

|   | 2011      | 2010      |
|---|-----------|-----------|
|   | £         | £         |
| Provision brought forward Profit and loss account movement arising during the | 731,857   | 833,248   |
| year  | (214,661) | (101,391) |
| Provision carned forward  | 517,196   | 731,857   |

The provision for deferred taxation consists of the tax effect of timing differences in respect of

|  | 2011    | 2010    |
|--|---------|---------|
|  | £       | £       |
| Excess of taxation allowances over depreciation on |         |         |
| fixed assets                                       | 517,196 | 731,857 |
|  | 517,196 | 731,857 |

#### 19. PROVISIONS

|                               | 2011<br>£ |
|-------------------------------|-----------|
| Provisions: Movement for year | 1,355,029 |

Provisions are recognised when the group has a legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources will be required to settle an obligation and the amount has been reliably estimated

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 20 COMMITMENTS UNDER OPERATING LEASES

At 31st July 2011 the company had annual commitments under non-cancellable operating leases as set out below

|                               | Land and buildings |         |
|-------------------------------|--------------------|---------|
|                               | 2011               | 2010    |
|                               | £                  | £       |
| Operating leases which expire |                    |         |
| Within 1 year                 | 71,287             | 136,287 |
| Within 2 to 5 years           | 65,000             | -       |
| After more than 5 years       | 323,456            | 323,456 |
|                               | 459,743            | 459,743 |
|                               |                    |         |

#### 21. RELATED PARTY TRANSACTIONS

(a) Included in creditors at the year end are the following amounts due to directors and their wives

Falling due within one year M R Crossan £50,000 (2010 £50,000)

Falling due after one year M R Crossan £89,427 (2010 £118,468)

(b) Powerday Pension Scheme's participating employer is Powerday PLC. During the year the following amounts were charged by the pension scheme

Included in other debtors is an amount of £Nil (2010 £13,607) due from the pension scheme

(c) Included in other creditors is an amount of £Nil (2010 £14,795) owed to Chelsea Plant Hire Limited, a company in which M R Crossan is director and shareholder

#### 22. CONTROL

Control of the company rests with the company's director, Mr M R Crossan, as described in the director's report

#### 23 SHARE CAPITAL

Allotted, called up and fully paid:

|                                       | 2011   |        | 2010   |        |
|---------------------------------------|--------|--------|--------|--------|
|                                       | No     | £      | No     | £      |
| 25,050 Ordinary "A" shares of £1 each | 25,050 | 25,050 | 25,050 | 25,050 |
| 25,050 Ordinary "B" shares of £1 each | 25,050 | 25,050 | 25,050 | 25,050 |
|                                       | 50,100 | 50,100 | 50,100 | 50,100 |

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31st JULY 2011

#### 23. SHARE CAPITAL (continued)

The rights, restrictions and privileges attaching to the "A" ordinary and "B" ordinary shares are as follows

- (a) The "A" ordinary shares shall entitle the holders thereof to all the trade, assets and liabilities of the company, save that,
- (b) The "B" ordinary shares shall entitle the holders thereof to those trade, assets and liabilities used by the company in the property development and construction division. These assets and liabilities comprise property held as trading stock with the excess of trade debtors over trade creditors.

#### 24 PROFIT AND LOSS ACCOUNT

|                               | 2011       | 2010       |
|-------------------------------|------------|------------|
|                               | £          | £          |
| Balance brought forward       | 11,368,541 | 5,707,322  |
| Profit for the financial year | 5,834,078  | 5,701,219  |
| Equity dividends              | (40,000)   | (40,000)   |
| Balance carned forward        | 17,162,619 | 11,368,541 |

#### 25. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| 2011       | 2010  |
|------------|---|
| £          | £   |
| 5,834,078  | 5,701,219   |
| (40,000)   | (40,000)  |
| 5,794,078  | 5,661,219   |
| 11,418,641 | 5,757,422   |
| 17,212,719 | 11,418,641  |
|            | £<br>5,834,078<br>(40,000)<br>5,794,078<br>11,418,641 |