Directors' Report and Financial Statements for the Year Ended 31 March 2008 Registration number 01506327

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# Officers and Advisers

**Directors** C W Dalton

S J Ede

N G McGowan

J P Pither

J C Parsons

(appointed 24 January 2008)

Secretary XL Secretaries Limited

Registered office Radbourne

56 Kenilworth Road Leamington Spa Warwickshire CV32 6JW

Solicitors Beachcroft LLP

100 Fetter Lane London EC4A 1BN

Bankers Clydesdale Bank

West End Fsc 35 Regent Street London SW1Y 4ND

5W1Y 4N1

Auditors RSM Bentley Jennison

Chartered Accountants & Registered Auditors

Charterhouse Legge Street Birmingham B4 7EU

# Directors' Report for the Year Ended 31 March 2008

The directors present their report and the audited financial statements for the year ended 31 March 2008

#### Directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Directors are required by company law to prepare financial statements which give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for the period ending on that date. In preparing those financial statements, directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

#### Principal activity

The principal activity of the company is that of pipeline design, installation and general engineering

#### **Business review**

The director consider that the results for the year and the financial position at the end of the year were satisfactory

#### Results and dividend

The results for the company are set out in the financial statements

The directors do not recommend the payment of a dividend

#### Directors

The directors who held office during the year were as follows

- C W Dalton
- SJEde
- N G McGowan
- JP Pither
- J C Parsons (appointed 24 January 2008)

# Tarvail Limited Directors' Report for the Year Ended 31 March 2008

continued

# Auditors

The auditors, RSM Bentley Jennison, will be proposed for re-appointment in accordance with section 385 of the Companies Act 1985

Approved by the Board on 17 September 2008 and signed on its behalf by

XL Secretaries Limited Company Secretary

# Independent Auditors' Report to the Members of

# **Tarvail Limited**

We have audited the financial statements of Tarvail Limited for the year ended 31 March 2008 set out on pages 5 to 16. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

# Respective responsibilities of directors and auditors

As described in the statement of Directors' responsibilities on page 2, the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements. In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

## Basis of audit opinion

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We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2008 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and

- the information given in the Directors' Report is consistent with the financial statements

RSM Bentley Jennison

Chartered Accountants & Registered Auditors

Charterhouse Legge Street Birmingham B4 7EU

17 September 2008

Tarvail Limited

Profit and Loss Account for the Year Ended 31 March 2008

	Note	2008	2007
		£	as restated £
Turnover		3,668,445	6,932,876
Cost of sales		(2,348,555)	(4,449,760)
Gross profit	•	1,319,890	2,483,116
Administrative expenses		(1,013,584)	(1,355,758)
Operating profit	2	306,306	1,127,358
Interest receivable and similar income		2,197	11,347
Interest payable and similar charges	5	(7,726)	(1,382)
Profit on ordinary activities before taxation		300,777	1,137,323
Tax on profit on ordinary activities	6	(44,614)	(334,000)
Profit for the financial year	15	256,163	803,323

Turnover and operating profit derive wholly from continuing operations

# Statement of Total Recognised Gains and Losses for the Year Ended 31 March 2008

	2008	2007 as restated
	£	£
Net profit for the year	256,163	803,323
Total gains for the year	256,163	803,323
Prior year adjustment	(154,000)	
Total recognised gains since the last annual report	102,163	

# Tarvail Limited Balance Sheet as at 31 March 2008

		200	8	200 as resi	
	Note	£	£	£	£
Fixed assets Tangible assets	8		25,356		63,226
Current assets Stocks Debtors Cash at bank and in hand	9 10	129,504 2,446,170 69,336 2,645,010		51,936 2,380,989 165,973 2,598,898	
Creditors Amounts falling due within one year Net current assets	11	(1,503,203)	1,141,807	(1,886,319)	712,579
Total assets less current liabilities Creditors: Amounts falling due after more than one year	12		1,167,163 (15,577)		775,805
Net assets			1,151,586		765,423
Capital and reserves Called up share capital	14		2,200		2,200
Capital contribution from parent Profit and loss account	15 15		130,000 1,019,386 1,151,586		763,223 765,423
Equity shareholders' funds	17		.,,		

Approved by the Board on 17 September 2008 and signed on its behalf by

J.C Parsons Director

#### Notes to the Financial Statements for the Year Ended 31 March 2008

#### Accounting policies

#### Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### Cash flow statement

The company is a wholly owned subsidiary of Southern Bear Trading Limited. The ultimate parent of the Group is Southern Bear plc who prepares consolidated financial statements which includes a consolidated cash flow statement. These are available from Companies House and as a result, Tarvail Limited is exempt from the requirement to present a cash flow statement.

#### Turnover

The turnover shown in the profit and loss account represents amounts receivable for the year, exclusive of value added tax

In respect of long term contracts and contracts for on-going services, turnover represents the value of work done in the year, including estimates of amounts not received. Turnover in respect of long term contracts for on-going services is recognised by reference to the stage of completion.

#### Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost, less any estimated residual value, over their expected useful economic life as follows

Leasehold property Plant and machinery Fixtures and fittings Motor vehicles

Over the term of the lease 20% straight line basis 15% and 20% straight line basis 25% straight line basis

#### Stock

Stock is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs. Provision is made for any foreseeable losses where appropriate

#### Hire purchase and finance lease contracts

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and are depreciated over their useful lives. The capital elements of future obligations under the leases are included as liabilities in the balance sheet. The interest element of the rental obligation is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Assets acquired under instalment finance agreements are treated as tangible fixed assets and depreciation is provided accordingly. The capital element of future finance payments is included within creditors. Finance charges are allocated to accounting periods over the length of the contract.

# Operating leases

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

#### Pensions

The company operates a defined contribution pension scheme Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme

#### Notes to the Financial Statements for the Year Ended 31 March 2008

continued

# Share based payment

The company has applied the requirements of FRS 20 "Share-based Payment" In accordance with the transitional provisions, FRS 20 has been applied to all grants of equity instruments after 7 November 2002 that were unvested as of 1 May 2005

The parent company, Southern Bear plc, issues equity-settled share-based payments to certain employees of the company, Tarvail Limited Equity-settled share-based payments are measured at fair value (excluding the effect of non market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the group's estimate of shares that will eventually vest and adjusted for the effect of non market-based vesting conditions

Fair value is measured by use of the intrinsic method. The adoption of FRS 20 "Share-based payments" has resulted in a charge to the profit and loss account of £nil (2007 £130,000) in respect of bonuses paid in the form of shares in the parent company.

The company is a wholly owned subsidiary of Southern Bear plc and full disclosures of share options subject to FRS 20 is disclosed in the consolidated group financial statements of Southern Bear plc

#### Classification of financial instruments issued by the company

Financial instruments issued by the Company are treated as equity (i.e. forming part of shareholders' funds) only to the extent that they include no contractual obligations upon the Company to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the Company

# 2 Operating profit

Operating profit is stated after charging/(crediting)

	2008	2007
	£	£
Hire of plant and machinery (Operating Leases)	22,668	147,721
Auditors' remuneration - audit services	9,000	6,500
Auditors' remuneration - non audit services	1,500	3,500
Profit on sale of tangible fixed assets	<del>-</del>	(12,763)
Depreciation of tangible fixed assets	37,870	33,626

# Notes to the Financial Statements for the Year Ended 31 March 2008

continued

# 3 Particulars of employees

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows

	2008	2007
	No.	No.
Production	33	35
Administration	10	10
Management	2	3
•	45	48

The aggregate payroll costs of these persons were as follows

	2008	2007 as restated
	£	£
Wages and salaries	1,265,856	1,674,948
Social security	157,347	128,633
Other pension costs	9,700	4,200
•	1,432,903	1,807,781

# 4 Directors' emoluments

The directors' emoluments for the year are as follows

	2008	2007 as restated
	£	£
Directors' emoluments (including benefits in kind)	270,985	404,746
Directors' pension contributions	9,700	4,200
	280,685	408,946

N G McGowan and J P Pither received emoluments from Southern Bear plc, details of which are disclosed in the financial statements of that company

During the year the number of directors who were accruing benefits under company pension schemes was as follows

	2008 No.	2007 No.
Money purchase	1	1

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director was £140,235 (2007 - £206,000 as restated)

# Notes to the Financial Statements for the Year Ended 31 March 2008

continued

# 5 Interest payable and similar charges

	2008	2007
	£	£
Other interest payable	4,226	-
Hire purchase interest	3,500	1,382
•	7,726	1,382

# 6 Taxation

# Analysis of current period tax charge

	2008	2007
	£	as restated £
Current tax		
Corporation tax charge	46,000	334,000
(Over)/under provision in previous year	(1,386)	<u>-</u>
UK Corporation tax	44,614	334,000

# Factors affecting current period tax charge

The tax assessed on the profit on ordinary activities for the year is lower than (2007 - lower than) the standard rate of corporation tax in the UK of 30 00% (2007 - 30 00%)

The differences are reconciled below

	2008	2007 as restated
	£	£
Profit on ordinary activities before taxation	300,777	1,137,323
Standard rate corporation tax charge	90,233	341,197
Expenses not deductible for tax purposes	1,311	1,462
Accelerated capital allowances	7,592	(997)
Charity giving	-	(240)
Group relief	(50,136)	(8,808)
Prior year adjustment	(1,386)	•
Other adjustment	(3,000)	1,386
Total current tax for the year	44,614	334,000

# Factors which may affect future tax charges

A deferred tax asset of £15,000 (2007 £8,000) in respect of deferred capital allowances has not been recognised

# Notes to the Financial Statements for the Year Ended 31 March 2008

continued

# 7 Dividends

	2008 £	2007 £
Equity dividends		
Paid	-	578,000

# 8 Tangible fixed assets

	Leasehold property £	Plant and machinery £	Fixtures and fittings	Motor vehicles	Total £
Cost As at 1 April 2007 and 31 March 2008	22,905	41,434	55,018	143,700	263,057
Depreciation As at 1 April 2007 Charge for the year As at 31 March 2008	22,905 	41,434	52,700 1,945 54,645	82,792 35,925 118,717	199,831 37,870 237,701
Net book value As at 31 March 2008 As at 31 March 2007		-	373 2,318	24,983	25,356 63,226

# Hire purchase agreements

Included within the total net book value of tangible fixed assets is £24,348 (2007 - £23,287) in respect of assets held under finance leases and similar hire purchase contracts. Depreciation for the year on these assets was £24,481 (2007 - £13,192)

# 9 Stocks and work in progress

	2008	2007
	£	£
Stocks	129,504	51,936

# Notes to the Financial Statements for the Year Ended 31 March 2008

continued

# 10 Debtors

2008	2007
£	£
649,502	1,716,153
1,768,092	516,000
139	-
28,437	148,836
2,446,170	2,380,989
	£ 649,502 1,768,092 139 28,437

# 11 Creditors: Amounts falling due within one year

	2008	2007 as restated
	£	£
Obligations under finance leases and hire purchase contracts	16,051	41,744
Trade creditors	235,508	791,344
Amounts owed to group undertakings	671,213	37,165
Corporation tax	103,614	492,243
Social security and other taxes	312,736	244,869
Other creditors	7,771	48,954
Accruals and deferred income	156,310	230,000
	1,503,203	1,886,319

# 12 Creditors: Amounts falling due after more than one year

	2008	2007
	£	£
Obligations under finance leases and hire purchase contracts	15,577	10,382

# Notes to the Financial Statements for the Year Ended 31 March 2008

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# 13 Maturity of borrowings

Amounts repayable

		Obligations under finance leases and HP contracts
As at 31 March 2008		
In one year or less on demand		16,051
Between one and two years		15,577
		31,628
As at 31 March 2007		
In one year or less on demand		41,744
Between one and two years		10,382
		52,126
Share capital		
	2008 £	2007 £
Authorised		
Equity		
2,000 Ordinary shares of £1 each	2,000	2,000
1,000 B Ordinary non-voting shares of £1 each	1,000	1,000
	3,000	3,000
Allotted, called up and fully paid		
Equity	2,000	2.000
2,000 Ordinary shares of £1 each	2,000 200	2,000 200
200 B Ordinary non-voting shares of £1 each	2,200	2,200
		2,200

The 'B' ordinary non-voting shares are subject to the restrictions that the holders of the shares are not entitled to receive notice of, attend or vote at any general meeting save where a Resolution is to be proposed that affects the class rights of the 'B' ordinary non-voting shares, the winding up of the company, the issue of any 'B' ordinary non-voting shares, in respect of any surplus arising on the winding up of the company or the issue of any unissued shares of whatever class. The rights of the 'B' ordinary non-voting shareholders in respect of any surplus arising on the winding up of the company shall be limited to the right to receive a maximum of £1 per 'B' ordinary non-voting share

# Notes to the Financial Statements for the Year Ended 31 March 2008

continued

# 15 Reserves

	Capital contribution from parent £	Profit and loss account	Total £
Balance at 1 April 2007	-	917,223	917,223
Prior year adjustment	•	(154,000)	(154,000)
As at 1 April 2007 as restated		763,223	763,223
Other reserves movement	130,000	-	130,000
Transfer from profit and loss account for the year	-	256,163	256,163
Balance at 31 March 2008	130,000	1,019,386	1,149,386

# 16 Prior year adjustment

The prior year adjustment represents management bonuses not previously recognised. The impact is to reduce profit before tax for the year ended 31 March 2007 as previously reported by £220,000 and to reduce net assets as previously reported at 31 March 2007 by £154,000

#### 17 Reconciliation of movements in shareholders' funds

	2008	2007 as restated
	£	£
Profit attributable to members of the company	256,163	803,323
Dividends	<u>-</u>	(578,000)
211.431.43	256,163	225,323
Other recognised gains for the year	130,000	-
New share capital subscribed		1,000
Net addition to shareholders' funds	386,163	226,323
Opening equity shareholders' funds (originally £919,423 before	765 422	520 100
deducting prior year adjustment of £154,000)	765,423	539,100
Closing equity shareholders' funds	1,151,586	765,423

# 18 Contingent liabilities

A cross guarantee exists between the main banking facilities of Tarvail Limited, Southern Bear plc and its remaining subsidiaries. At 31 March 2008, net bank loans and overdrafts in the other group companies amounted to £3,124,000 (2007 £1,485,000). These facilities are secured by way of debenture over the assets of the group companies.

# Notes to the Financial Statements for the Year Ended 31 March 2008

continued

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## 19 Operating lease commitments

As at 31 March 2008 the company had annual commitments under non-cancellable operating leases as follows

Land and Buildings

2008 2007 £ £ 17,880 17,880

Over five years

#### 20 Pension schemes

#### Defined contribution pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the scheme and amounted to £9,700 (2007 - £4,200)

There were no outstanding or prepaid contributions at either the beginning or end of the financial year

# 21 Related parties

# Controlling entity

The company is a wholly owned subsidiary of Southern Bear Trading Limited which is a wholly owned subsidiary of Southern Bear plc, a company listed on the AIM market with no controlling interest. Copies of the group accounts can be obtained from the registered office Radbourne, 56 Kenilworth Road, Leamington Spa, Warwickshire, CV32 6JW

Southern Bear Plc is the ultimate parent undertaking Southern Bear Trading Limited is the immediate parent undertaking

#### Related party transactions

The company has taken advantage of the exemptions conferred by FRS 8 not to disclose details of transactions with group undertakings of which 90% or more of that company's voting rights are controlled within the group