#### **COMPANY REGISTRATION NUMBER 01505036**

# T.J.MORRIS LIMITED **FINANCIAL STATEMENTS 30TH JUNE 2013**



COMPANIES HOUSE

MOORE STEPHENS (NORTH WEST) LLP
Chartered Accountants & Statutory Auditor 110-114 Duke Street Liverpool L1 5AG

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## FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2013

CONTENTS	PAGES
Officers and professional advisers	1
The directors' report	2 to 5
Independent auditor's report to the shareholders	6 to 7
Profit and loss account	8
Balance sheet	9
Cash flow statement	10 to 11
Notes to the financial statements	12 to 21

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### OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

T J Morris

J Morris

Company secretary

G P McLoughlin

Registered office

Axis Business Park

Gillmoss Liverpool L11 0JA

**Auditor** 

Moore Stephens (North West) LLP Chartered Accountants

Chartered Accountants & Statutory Auditor 110-114 Duke Street

Liverpool L1 5AG

#### THE DIRECTORS' REPORT

### **YEAR ENDED 30TH JUNE 2013**

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 30th June 2013

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was retailing and wholesale distribution of toiletries, cosmetics and other household products

The company achieved an increase in turnover from £915m to £1,058m, a percentage increase of some 16%. This was achieved from the contribution of additional retail outlets opened during the year, shop re-sites and like for like growth from existing stores.

Operating profit increased from £83,984,522 in 2012 to £110,379,592

The balance sheet on page 9 of the financial statements demonstrates that the company's financial position has improved compared to the prior year end in terms of net current assets

Further additions to retail outlets are planned during 2014 which should show further growth in turnover and profitability

The company manages its operations on a retail outlet basis. For this reason the company's directors believe that further key performance indicators for the company are not necessary or appropriate for an understanding of the development, performance or position of the business.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £82,625,849 Particulars of dividends paid are detailed in note 10 to the financial statements



### THE DIRECTORS' REPORT (continued)

#### **YEAR ENDED 30TH JUNE 2013**

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The company uses various financial instruments including loans, cash, and various items, such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the company's operations.

The existence of these financial instruments exposes the company to a number of financial risks, which are described in more detail below

The main risks arising from the company's financial instruments are market risk, liquidity risk, interest rate risk, cash flow and credit risk. The directors review and agree policies for managing each of these risks and they are summarised below. These policies have remained unchanged from previous years.

#### Market risk

Market risk encompasses three types of risk, being currency risk, fair value interest rate risk and price risk. The company's policies for managing fair value interest rate risk are considered along with those for managing cash flow interest rate risk and are set out in the subsection entitled "interest rate risk" below

#### Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably

Short term flexibility is achieved by overdraft facilities

The maturity of borrowings is set out in note 17 to the financial statements. In addition to these borrowings the company has access to further borrowing facilities.

#### Interest rate risk

The company finances its operations through a mixture of retained profits and bank borrowings. The company's exposure to interest rate fluctuations on its borrowings is managed by the use of both fixed and floating facilities.

#### Credit risk

The company's principal financial assets are cash and trade debtors. The principal credit risk arises from its trade debtors.

In order to manage credit risk the directors set limits for customers based on a combination of trading and payment history, market knowledge and third party credit references. Credit limits are reviewed by the credit manager on a regular basis in conjunction with debt ageing and collection history.

#### DIRECTORS

The directors who served the company during the year were as follows

T J Morris

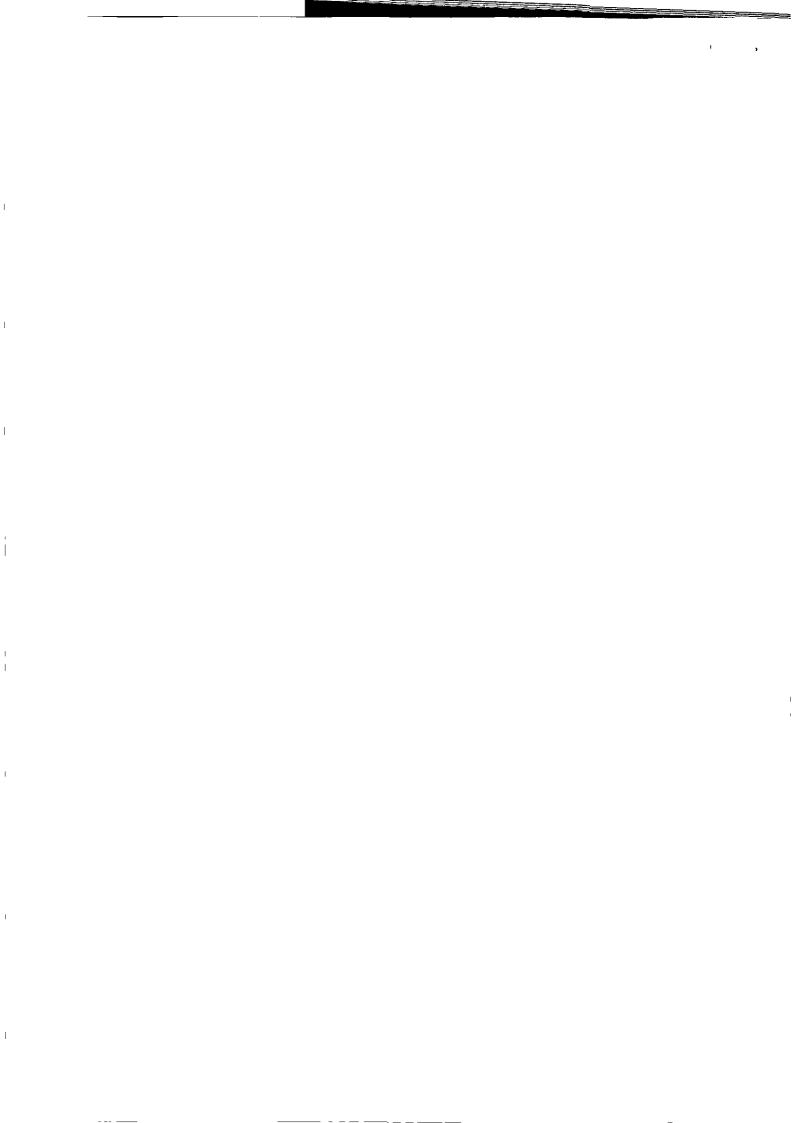
J Morris

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing those financial statements, the directors are required to



#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 30TH JUNE 2013

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- · there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

#### **DONATIONS**

During the year the company made the following contributions

	2013	2012
	£	£
Charitable	155,027	81,199

#### **DISABLED EMPLOYEES**

The company has continued its policy of employing disabled persons wherever practicable having regard to their particular aptitudes and abilities. When the situation arises, the company endeavours to retrain any members of staff who develops a disability during employment with the company.

#### **EMPLOYEE INVOLVEMENT**

The company has maintained its commitment to employee involvement and sound employee relations. Meetings are held with management and staff to keep them informed of the latest developments and key objectives.

#### **AUDITOR**

Moore Stephens (North West) LLP, the Company's auditors, have indicated their willingness to continue in office and, in accordance with Section 487(2) of the Companies Act 2006, they are deemed re-appointed

THE DIRECTORS' REPORT (continued)

### **YEAR ENDED 30TH JUNE 2013**

Registered office Axis Business Park Gillmoss Liverpool L11 0JA Signed by order of the directors

G P McLOUGHLIN Company Secretary

Approved by the directors on  $3\sqrt{69/2013}$ .

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T.J.MORRIS LIMITED

#### **YEAR ENDED 30TH JUNE 2013**

We have audited the financial statements of T J Morris Limited for the year ended 30th June 2013 on pages 8 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 to 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30th June 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### **OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T.J.MORRIS LIMITED (continued)

# **YEAR ENDED 30TH JUNE 2013**

**BRIAN McGAIN (Senior Statutory Auditor)** 

For and on behalf of

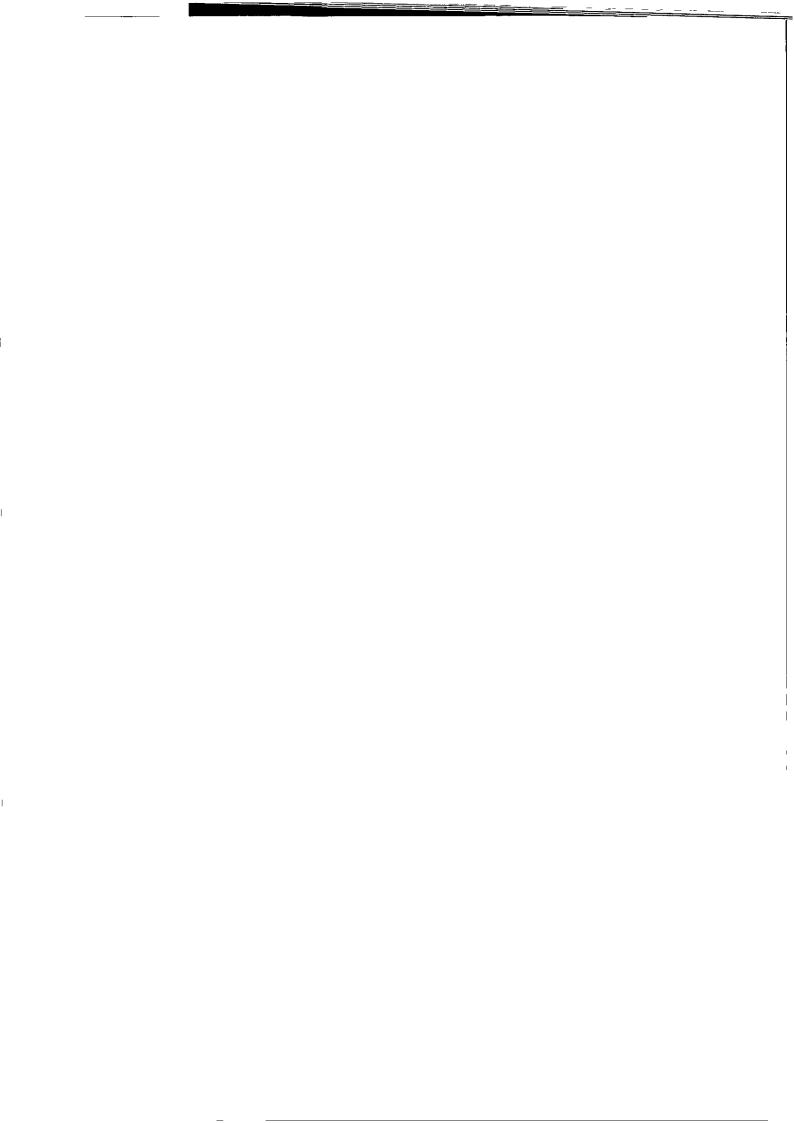
MOORE STEPHENS (NORTH WEST) LLP

Chartered Accountants

& Statutory Auditor

110-114 Duke Street Liverpool L1 5AG

1st October 2013



#### **PROFIT AND LOSS ACCOUNT**

#### **YEAR ENDED 30TH JUNE 2013**

	Note	2013 £	2012 £
TURNOVER	2	1,058,398,602	914,821,413
Cost of sales		744,784,475	660,663,762
GROSS PROFIT		313,614,127	254,157,651
Administrative expenses Other operating income		205,178,308 (1,943,773)	171,055,063 (881,934)
OPERATING PROFIT	3	110,379,592	83,984,522
Loss on disposal of fixed assets	6	(274,288)	(16,664)
		110,105,304	83,967,858
Interest receivable Interest payable and similar charges	7 8	1,313,153 (562,364)	865,904 (641,078)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATI	ION	110,856,093	84,192,684
Tax on profit on ordinary activities	9	28,230,244	24,457,566
PROFIT FOR THE FINANCIAL YEAR		82,625,849	59,735,118

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

# **BALANCE SHEET**

### **30TH JUNE 2013**

		20	13	20	12
	Note	£	£	£	£
FIXED ASSETS	44		250 711 562		212,601,698
Tangible assets Investments	11 12		250,711,563		2,500
Hivestitients	•-		250 744 562		212,604,198
CURRENT ASSETS			250,711,563		212,004,190
Stocks	13	81,421,479		76,009,411	
Debtors due within one year	14	31,396,259		28,741,316	
Debtors due after one year	14	24,686,264		24,528,466	
Cash at bank and in hand		82,655,614		66,644,724	
		220,159,616		195,923,917	
CREDITORS: Amounts falling due					
within one year	15	87,674,301		101,687,571	
NET CURRENT ASSETS			132,485,315		94,236,346
TOTAL ASSETS LESS CURRENT LIA	BILITIE	s	383,196,878		306,840,544
CREDITORS Amounts falling due	40		20.050.710		29,634,780
after more than one year	16		30,059,710		29,034,700
PROVISIONS FOR LIABILITIES					
Deferred taxation	19		4,209,046		4,303,491
			348,928,122		272,902,273
					<del></del>
CAPITAL AND RESERVES					
Called-up equity share capital	23		20,000		20,000
Profit and loss account	24		348,908,122		272,882,273
SHAREHOLDERS' FUNDS	25		348,928,122		272,902,273

These financial statements were approved by the directors and authorised for issue on 30.9.20 and are signed on their behalf by

T J MORRIS Director

Company Registration Number 01505036

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# **CASH FLOW STATEMENT**

# YEAR ENDED 30TH JUNE 2013

-		201	3	201	2
	Note	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES	5		122,114,040		98,802,932
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid		1,313,153 (562,364)		865,904 (641,078)	
NET CASH INFLOW FROM RETURNS OF INVESTMENTS AND SERVICING OF FINANCE	ON		750,789		224,826
TAXATION			(25,900,011)		(19,833,628)
CAPITAL EXPENDITURE AND FINANC Payments to acquire tangible fixed assets Receipts from sale of fixed assets Disposal of investments		<b>ESTMENT</b> (57,456,446) 196,071 2,500		(37,868,243) 68,849 	
NET CASH OUTFLOW FOR CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT			(57,257,875)		(37,799,394)
EQUITY DIVIDENDS PAID			(6,600,000)		_
CASH INFLOW BEFORE USE OF LIQU RESOURCES AND FINANCING	ID		33,106,943		41,394,736
MANAGEMENT OF LIQUID RESOURCE Cash placed in short term deposits	ES	15,000,000		(20,000,000)	
NET CASH INFLOW/(OUTFLOW) FROM MANAGEMENT OF LIQUID RESOURCE	/I Es		15,000,000		(20,000,000)
FINANCING Repayment of bank loans		(17,096,053)		(2,350,379)	
NET CASH (OUTFLOW)/INFLOW FROM FINANCING	<b>V</b> I	<del></del>	(17,096,053)		(2,350,379)
INCREASE IN CASH			31,010,890		19,044,357

## **CASH FLOW STATEMENT**

# YEAR ENDED 30TH JUNE 2013

RECONCILIATION OF OPERATING PROFIT OPERATING ACTIVITIES	TO NET CASH	INFLOW FROM		
		2013		2012
		£		£
Operating profit		110,379,592		83,984,522
Depreciation		18,876,222		16,488,831
Increase in stocks		(5,412,068)		(11,538,830) (1,062,131)
Increase in debtors		(2,812,741) (1,364,373)		7,307,547
(Decrease)/increase in creditors (Decrease)/increase in creditors due after more	a than one year	2,447,408		3,622,993
•	e than one year			98,802,932
Net cash inflow from operating activities		122,114,040		90,002,932
RECONCILIATION OF NET CASH FLOW TO	MOVEMENT IN	NET FUNDS		
	201	13	201	2
	£	£	£	£
Increase in cash in the period	31,010,890		19,044,357	
Net cash outflow from bank loans	17,096,053		2,350,379	
Cash used to decrease/increase liquid				
resources	(15,000,000)		20,000,000	
		33,106,943		41,394,736
Change in net funds		33,106,943		41,394,736
Net funds at 1 July 2012		35,324,574		(6,070,162)
Net funds at 30 June 2013		68,431,517		35,324,574
ANALYSIS OF CHANGES IN NET FUNDS				
,		At		At
		1 Jul 2012 £	Cash flows £	30 Jun 2013 £
Net cash		66,644,724	16,010,890	82,655,614
Cash in hand and at bank Less deposits treated as liquid resources		(40,000,000)	15,000,000	(25,000,000)
Less deposits treated as inquia rossus.		26,644,724	31,010,890	57,655,614
Liquid resources		40,000,000	(15,000,000)	25,000,000
Deposits included in cash		40,000,000	(15,000,000)	23,000,000
Debt		(47.040.405)	45 070 575	/2 272 EEA\
Debt due within 1 year		(17,346,125)	15,073,575	(2,272,550) (11,951,547)
Debt due after 1 year		(13,974,025)	2,022,478	·
		(31,320,150)	17,096,053	(14,224,097)
Net funds		35,324,574	33,106,943	68,431,517

The notes on pages 12 to 21 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2013

#### 1 ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### Operating lease incentives

Urgent Issues Task Force Abstract Number 28 requires that the aggregate benefit of a rent free period offered as an incentive to a lessee to enter into a lease should be allocated over the shorter of the lease term and a period ending on a date from which it is expected the prevailing market rent will be payable. The company has adopted a policy whereby the aggregate benefit of rent free periods is written off over the full period of the lease, rather than to the date of a rent review, a date from which it may be considered that a prevailing market rental would be payable.

The directors have taken the view that the adopted policy is more accurate and presents a true and fair view as opposed to the prescribed policy, since they would not have entered into longer lease periods without the greater incentives having been offered by the landlords. These incentives were offered to entice the company to enter into longer term leases rather than shorter term leases. The directors therefore consider that the rent free periods involved should be written off over the full periods of of the leases involved.

The adopted policy results in a rent free period provision of £19,699,284 being included in accruals and deferred income in these financial statements. The adopted policy also resulted in £1,591,121 of previous provisions being released and credited to the profit and loss account with the creation of additional provisions in the year of £4,417,088. If the provision had been made in accordance with the prescribed policy, the provision would be £10,217,006 as at 30th June 2013, and would have resulted in in £2,947,727 being released and credited to the profit and loss account with the creation of additional provisions in the year of £3,261,601.

#### **Turnover**

The turnover shown in the profit and loss account represents cash sales and amounts invoiced during the year, exclusive of Value Added Tax. Cash sales are recognised at the point of sale and credit sales are recognised when goods are delivered to the customer.

#### **Fixed assets**

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset over the useful economic life of that asset as follows

Freehold Property

- 2% straight line method

Leasehold Property

- over 8 years from last major refurbishment

Plant & Machinery

- 15% to 25% reducing balance method and 10% straight line method

Fixtures & Fittings

- 15% reducing balance method

Computer Equipment

- 25% straight line method

Leasehold Property Premiums

- depreciated over the period of the lease

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2013

#### 1. ACCOUNTING POLICIES (continued)

#### **Stocks**

Stocks are valued at the tower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Cost represents the cost price of goods plus import duty and freight for foreign purchases. Net realisable value represents the price achieved for goods when sold

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Pension costs

The company operates two defined contribution pension schemes for employees. The assets of the schemes are held separately from those of the company. The contributions to the schemes are charged to the profit and loss account.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Website development

Website costs are written off as they are incurred

#### 2 TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the company

An analysis of turnover is given below

2013 2012 £ £ £ 1,058,398,602 914,821,413

United Kingdom

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2013

3	OPERATING PROFIT		
	Operating profit is stated after charging		
		2013	2012
	Depreciation of owned fixed assets	£ 18,876,222	£ 16,488,831
	Operating lease costs - Other	29,640,448	24,872,039
	Auditor's remuneration - audit of the financial statements	60,000	58,850
	Auditor's remuneration - other fees	76,549	54,787
		2013	2012 £
	Auditor's remuneration - audit of the financial	£	-
	statements	60,000	58,850
	Auditor's remuneration - other fees		
	- Taxation services	67,645	43,750
	- Other Services	8,904	11,037 54,787
		76,549 ————————————————————————————————————	54,787
4.	PARTICULARS OF EMPLOYEES		
	The average number of staff employed by the company	during the financial year	amounted to
		2013 No	2012 No
	Number of administrative and warehouse staff	664	601
	Number of retail staff	8,574	7,310
		9,238	7,911
	The aggregate payroll costs of the above were	2042	2012
		2013 £	2012 £
	Wages and salaries	106,194,615 4,518,846	87,975,980 4,195,889
	Social security costs Other pension costs	59,073	38,237
	·	110,772,534	92,210,106
5.	DIRECTORS' REMUNERATION		
	The directors' aggregate remuneration in respect of qua	alifying services were	
		2013 £	2012 £
	Remuneration receivable	1,099,422	2,098,116
	Remuneration of highest paid director:		
	<b>.</b>	2013 £	2012 £
	Total remuneration (excluding pension contributions)	814,754	1,817,817
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2013

6	LOSS ON DISPOSAL OF FIXED ASSETS		
		2013	2012
	Loss on disposal of fixed assets	£ (274,288)	£ (16,664)
7	INTEREST RECEIVABLE		
		2013 £	2012 £
	Bank interest receivable Other interest received	1,311,987 1,166	864,354 1,550
		1,313,153	865,904
8	INTEREST PAYABLE AND SIMILAR CHARGES		
		2013 £	2012 £
	Interest payable on bank borrowing Other similar charges payable	562,364	640,345 733
	Other Similar Charges payable	562,364	641,078
9.	TAXATION ON ORDINARY ACTIVITIES		
	(a) Analysis of charge in the year		
		2013 £	2012 £
	Current tax	٠.	L
	In respect of the year		
	UK Corporation tax based on the results for the year Over/under provision in prior year	28,500,000 (175,311)	23,000,000 (618,753)
	Total current tax	28,324,689	22,381,247
	Deferred tax		
	Origination and reversal of timing differences (note 19) Capital allowances	(94,445)	2,076,319
	Tax on profit on ordinary activities	28,230,244	24,457,566

#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30TH JUNE 2013**

#### **TAXATION ON ORDINARY ACTIVITIES (continued)**

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 23 75% (2012 - 25 50%)

		2013 £	2012 £
	Profit on ordinary activities before taxation	110,856,093	84,192,684
	Profit on ordinary activities by rate of tax Expenses not deductible for tax purposes Capital allowances for period in excess of depreciation Depreciation of land and buildings Adjustments to tax charge in respect of previous periods	26,328,322 598,798 (254,819) 1,827,699 (175,311)	21,469,134 647,497 (781,855) 1,665,224 (618,753)
	Total current tax (note 9(a))	28,324,689	22,381,247
10	DIVIDENDS		
	Equity dividends	2013 £	2012 £
	Paid during the year Dividends on equity shares	6,600,000	
11.	TANGIBLE FIXED ASSETS		

#### 11.

TANOIDEE TIXED AGO	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
	Freehold Property £	Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Total £
COST					
At 1 July 2012	156,697,557	55,293,877	36,205,467	42,993,690	291,190,591
Additions Disposals	31,949,744 	10,627,508 (573,445)	7,414,709 (562,122)	7,464,485 (296,696)	57,456,446 (1,432,263)
At 30 June 2013	188,647,301	65,347,940	43,058,054	50,161,479	<del>`                                    </del>
At 30 Julie 2013	100,047,301	05,347,940	43,038,034	30,101,479	347,214,774
DEPRECIATION					
At 1 July 2012	13,085,541	25,839,967	18,253,287	21,410,098	78,588,893
Charge for the year	2,771,791	6,927,361	4,835,626	4,341,444	18,876,222
On disposals		(358,370)	(411,957)	(191,577)	(961,904)
At 30 June 2013	15,857,332	32,408,958	22,676,956	25,559,965	96,503,211
NET BOOK VALUE					
At 30 June 2013	172,789,969	32,938,982	20,381,098	24,601,514	250,711,563
At 30 June 2012	143,612,016	29,453,910	17,952,180	21,583,592	212,601,698
Capital commitments					
·			2013		2012
Contracted but not are:	udad far in tha finar	anal	£		£
Contracted but not prov statements	ided for in the finar	ıcıaı	20,928,199		1,074,999
			_ 5,5.2.5, . 30		.,,

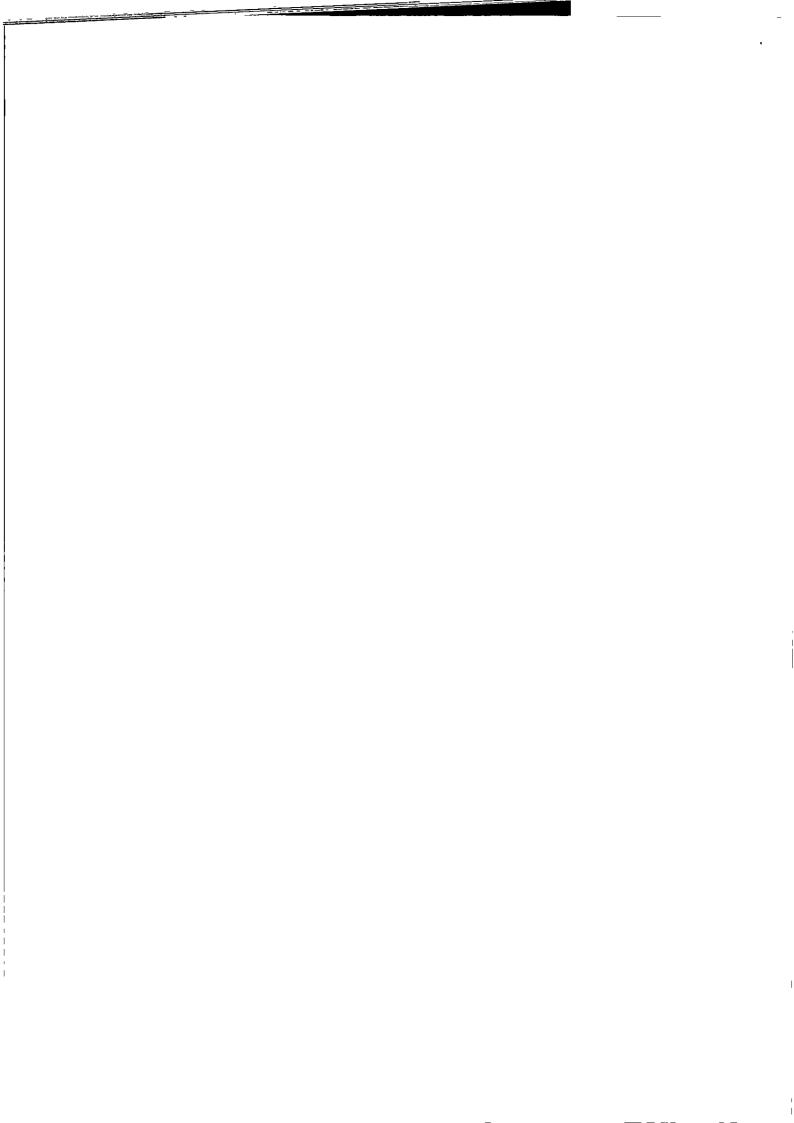
## NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2013

11.	TANGIBLE	FIXED	ASSETS	(continued)
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#### 12 INVESTMENTS

Unli	sted investments		Total £
	COST At 1st July 2012 Disposals		2,500 (2,500)
	At 30th June 2013		-
	NET BOOK VALUE At 30th June 2013		
	At 30th June 2012		2,500
13	STOCKS		
		2013	2012
	Stock	<b>£</b> 74,067,307	£ 69,550,975
	Goods in transit	7,354,172	6,458,436
		81,421,479	76,009,411
14.	DEBTORS		
		2013 £	2012 £
	Trade debtors	9,920,093	7,994,302
	Other debtors	25,680,937	24,578,938
	Directors current accounts Prepayments and accrued income	284,845 20,196,648	3,205,200 17,491,342
	Prepayments and accided income	56,082,523	53,269,782
	The state of the second st	Une due ofter more than	and woor
	The debtors above include the following amounts fa	illing due alter more trian	one year
		2013 £	2012 £
	Other debtors	24,686,264	24,528,466
	Included in debtors is a Directors Current Accountable follows	nt relating to Mr T J M	Morris The details are as
	- Control		2013
	On a sum a halaman at 4 at 1 lists 2040		£ 3,205,200
	Opening balance at 1st July 2012  Maximum outstanding during the year		6,547,128
	Closing balance at 30th June 2013		284,845



#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30TH JUNE 2013**

15.	CREDITORS.	Amounts f	alling due	e within one	year
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	2013 £	2012 £
Bank loans	2,272,550	17,346,125
Trade creditors	50,467,576	48,264,879
Other creditors including taxation and social secur	ity	
Taxation and social security	19,645,464	17,155,531
Other creditors	4,015,728	3,878,028
	76,401,318	86,644,563
Accruals and deferred income	11,272,983	15,043,008
	87,674,301	101,687,571

The following liabilities disclosed under creditors falling due within one year are secured by the company

•	2013	2012
	£	£
Bank loans	2,272,550	17,346,125

The bank loans and overdrafts are secured by a first legal mortgage over a number of the company's freehold properties and by a cross guarantee with T J Morris Properties Limited, a related party

#### 16. CREDITORS. Amounts falling due after more than one year

	2013	2012
	£	£
Bank loans and overdrafts	11,951,547	13,974,025
Accruals and deferred income	18,108,163	15,660,755
	30,059,710	29,634,780

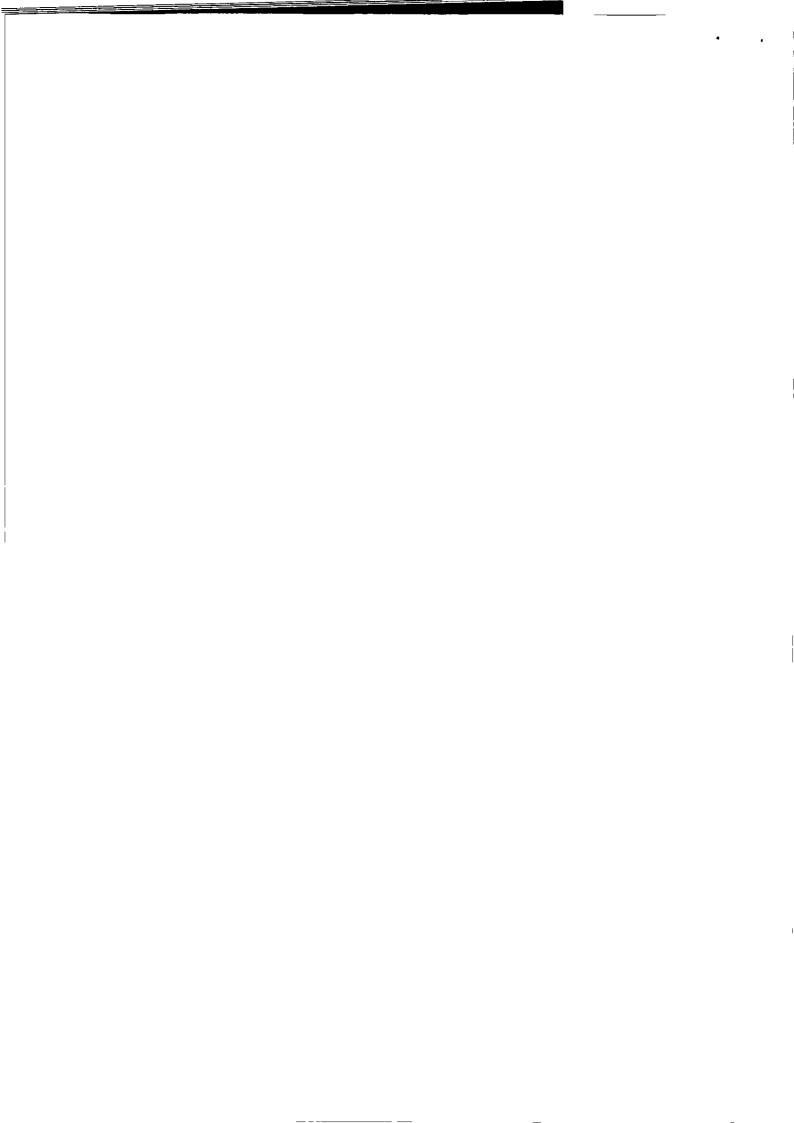
Rent free periods and capital contributions - the amount due after five years included in accruals and deferred income is £12,169,144 (2012 £11,200,892)

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	2013	2012
	£	£
Bank loans and overdrafts	11,951,547	13,974,023

The bank loans and overdrafts are secured by a first legal mortgage over a number of the company's freehold properties and by a cross guarantee with T J Morris Properties Limited, a related party

The bank loans attract interest of between 0 95% and 1 25% over LIBOR and between 1% and 1 5% over base rate



#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30TH JUNE 2013**

17.	CREDITORS - CAPITAL INSTRUMENTS Creditors include finance capital which is due for repayr	nent as follows	
		2013	2012
		£	£
	Amounts repayable		
	In one year or less or on demand	2,272,250	17,346,125
	In more than one year but not more than two years	2,272,550	2,272,550
	In more than two years but not more than five years	5,587,760	6,817,650
	In more than five years	4,091,237	4,883,824
		14,223,797	31,320,149

#### 18 PENSIONS

The company operates two defined contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The pension costs charge represents contributions payable by the company to the funds and amounted to £59,073 (2012 £38,237).

#### 19. DEFERRED TAXATION

The movement in the deferred taxation provision during the year was

	2013 £	2012 £
Provision brought forward	4,303,491	2,227,172
Profit and loss account movement arising during the year	(94,445)	2,076,319
Provision carried forward	4,209,046	4,303,491
The provision for deferred taxation consists of the tax e	ffect of timing differences	in respect of
	2013 £	2012 £
Excess of taxation allowances over depreciation on		
fixed assets	4,209,046	4,303,491
	4,209,046	4,303,491

#### 20 COMMITMENTS UNDER OPERATING LEASES

At 30th June 2013 the company had annual commitments under non-cancellable operating leases as set out below

	2013		2012	
	Land and buildings £	Other Items £	Land and buildings £	Other Items £
Operating leases which expire				
Within 1 year	925,350	139,417	794,350	33,648
Within 2 to 5 years	3,956,106	608,678	3,412,149	524,511
After more than 5 years	20,792,236	•	16,844,515	-
	25,673,692	748,095	21,051,014	558,159

#### 21 CONTINGENCIES

The company's bankers had issued letters of credit to foreign suppliers in the sum of £739,087 at 30th June 2013 which would not be released to the suppliers bank accounts until after the year end

#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30TH JUNE 2013**

#### 22. RELATED PARTY TRANSACTIONS

The company was under the control of Mr T J Morris throughout the current and previous year Mr T J Morris is the managing director and majority shareholder

The related party transactions which subsisted during the accounting period were as follows

#### Mr T J Morris (Company Director)

Included within debtors at the balance sheet date is £284,845 due from Mr T J Morris

#### T J Morris Properties Limited (Mr T J Morris is a director and major shareholder)

The company made loan monies available to T J Morris Properties Limited in the year. At the balance sheet date the balance due from T J Morris Properties Limited was £11,508,589. The company leased properties from T J Morris Properties Limited, the rent payable during the year was £374,674 and the amount due to T J Morris Properties at the balance sheet date was £94,750. The amount due to the company by T J Morris Properties Limited at the year end has been personally guaranteed by T J Morris Esq. a director and majority shareholder.

#### Morrett Limited (Mr T J Morris is a director and shareholder)

The company made loan monies available to Morrett Limited in the year and charged loan interest of£192. At the balance sheet date the balance due from Morrett Limited was £Nil

# Half Price or Less Limited is a company controlled by S Morris (Son of Mr T J Morris)

The company made loan monies available to Half Price or Less Limited in the year. At the balance sheet date the balance due from Half Price or Less Limited was £2,500,023. The company sold goods to Half Price or Less Limited in the sum of £560,694. At the balance sheet date trade debtors includes an amount of £435,354 due to the company from Half Price or Less Limited. The monies due to the company by Half Price or Less Limited at the year end have been personally guaranteed by T J Morris Esq. a director and majority shareholder.

### P.& S. Taylor Limited is a wholly owned subsidiary of Half Price or Less Limited

During the year the company sold goods to the value of £1,460,774 to P & S Taylor Limited At the balance sheet date P & S Taylor Limited owed the company £911,660. The amount due to the company by P & S Taylor Limited at the year end has been personally guaranteed by T J Morris Esq a director and majority shareholder.

#### Matthew Morris (the son of T.J. Morris Esq)

During the accounting year the company made loan monies available to Matthew Morris in the sum of £17,000. At the balance sheet date an amount of £17,000 was due to the company by Matthew Morris.

## Prescot Business Park Limited (T.J Morris Esq. is a director and shareholder in this company)

The company made a loan to Prescot Business Park Limited. At the balance sheet date the loan balance outstanding was £10,677,652. The company charged interest on the loan in the sum of £157,798 for the period to 30 June 2013. The amount due to the company by Prescot Business Park Limited at the year end has been personally guaranteed by T.J. Morris Esq. a director and majority shareholder.

### NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2013

23.	SHARE CAPITAL				
	Allotted, called up and fully paid				
		2013		2012	
	20,000 Ordinary shares of £1 each	<b>No</b> 20,000	£ 20,000	No 20,000	£ 20,000
24.	PROFIT AND LOSS ACCOUNT				
			2013 £		2012 £
	Balance brought forward Profit for the financial year Equity dividends		72,882,273 82,625,849 (6,600,000)		13,147,155 59,735,118
	Balance carried forward	34	48,908,122	2	72,882,273
25.	RECONCILIATION OF MOVEMENTS IN SHA	AREHOLDERS	S' FUNDS		
			2013 £		2012 £
	Profit for the financial year Equity dividends		82,625,849 (6,600,000)		59,735,118 -
	Net addition to shareholders' funds Opening shareholders' funds		76,025,849 72,902,273		59,735,118 13,167,155
	Closing shareholders' funds	3	48,928,122	2	72,902,273

#### 26 ULTIMATE CONTROLLING PARTY

The ultimate controlling party of the company is  $\operatorname{Mr} \operatorname{T} \operatorname{J} \ \operatorname{Morris}$  who is the majority shareholder

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