# **COMPANY REGISTRATION NUMBER 01505036**

# T.J.MORRIS LIMITED FINANCIAL STATEMENTS 30TH JUNE 2012



# **MOORE STEPHENS (NORTH WEST) LLP**

Chartered Accountants & Statutory Auditor 110-114 Duke Street Liverpool L1 5AG

# FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2012

CONTENTS	PAGES
Officers and professional advisers	1
The directors' report	2 to 5
Independent auditor's report to the shareholders	6 to 7
Profit and loss account	8
Balance sheet	9
Cash flow statement	10 to 12
Notes to the financial statements	13 to 23

# OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

T J Morris

J Morris

**Company secretary** 

G P McLoughlin

Registered office

Axıs Business Park

Gillmoss Liverpool L11 0JA

**Auditor** 

Moore Stephens (North West) LLP Chartered Accountants & Statutory Auditor 110-114 Duke Street

Liverpool L1 5AG

#### THE DIRECTORS' REPORT

#### YEAR ENDED 30TH JUNE 2012

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 30th June 2012

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was retailing and wholesale distribution of toiletries, cosmetics and other household products

The company achieved an increase in turnover from £721m to £915m, a percentage increase of some 27%. This was achieved from the contribution of additional retail outlets opened during the year, shop re-sites and like for like growth from existing stores.

Operating profit increased from £59,804,946 in 2011 to £83,984,522

The balance sheet on page 9 of the financial statements demonstrates that the company's financial position has improved compared to the prior year end in terms of net current assets

Further additions to retail outlets are planned during 2013 which should show further growth in turnover and profitability

The company manages its operations on a retail outlet basis. For this reason the company's directors believe that further key performance indicators for the company are not necessary or appropriate for an understanding of the development, performance or position of the business.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £59,735,118 The directors have not recommended a dividend

#### THE DIRECTORS' REPORT (continued)

#### **YEAR ENDED 30TH JUNE 2012**

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The company uses various financial instruments including loans, cash, and various items, such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the company's operations.

The existence of these financial instruments exposes the company to a number of financial risks, which are described in more detail below

The main risks arising from the company's financial instruments are market risk, liquidity risk, interest rate risk, cash flow and credit risk. The directors review and agree policies for managing each of these risks and they are summarised below. These policies have remained unchanged from previous years.

#### Market risk

Market risk encompasses three types of risk, being currency risk, fair value interest rate risk and price risk. The company's policies for managing fair value interest rate risk are considered along with those for managing cash flow interest rate risk and are set out in the subsection entitled "interest rate risk" below

#### Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably

Short term flexibility is achieved by overdraft facilities

The maturity of borrowings is set out in note 17 to the financial statements. In addition to these borrowings the company has access to further borrowing facilities

#### Interest rate risk

The company finances its operations through a mixture of retained profits and bank borrowings. The company's exposure to interest rate fluctuations on its borrowings is managed by the use of both fixed and floating facilities.

#### Credit risk

The company's principal financial assets are cash and trade debtors. The principal credit risk arises from its trade debtors.

In order to manage credit risk the directors set limits for customers based on a combination of trading and payment history, market knowledge and third party credit references. Credit limits are reviewed by the credit manager on a regular basis in conjunction with debt ageing and collection history.

#### **DIRECTORS**

The directors who served the company during the year were as follows

T J Morris

J Morris

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 30TH JUNE 2012

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any
  relevant audit information and to establish that the auditor is aware of that information

#### **DONATIONS**

During the year the company made the following contributions

	2012	2011
	£	£
Charitable	81,199	113,260

#### **DISABLED EMPLOYEES**

The company has continued its policy of employing disabled persons wherever practicable having regard to their particular aptitudes and abilities. When the situation arises, the company endeavours to retrain any members of staff who develops a disability during employment with the company

#### **EMPLOYEE INVOLVEMENT**

The company has maintained its commitment to employee involvement and sound employee relations. Meetings are held with management and staff to keep them informed of the latest developments and key objectives.

## THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 30TH JUNE 2012

#### **AUDITOR**

Moore Stephens (North West) LLP, the Company's auditors, have indicated their willingness to continue in office and, in accordance with Section 487(2) of the Companies Act 2006, they are deemed re-appointed

Registered office Axis Business Park Gillmoss Liverpool L11 0JA Signed by order of the directors

G P McLOUGHLIN Company Secretary

Approved by the directors on 1/10/12

#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T J.MORRIS LIMITED

#### YEAR ENDED 30TH JUNE 2012

We have audited the financial statements of T J Morris Limited for the year ended 30th June 2012 on pages 8 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30th June 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### **OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T.J.MORRIS LIMITED (continued)

#### YEAR ENDED 30TH JUNE 2012

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

**BRIAN McGAIN (Senior Statutory Auditor)** 

For and on behalf of

MOORE STEPHENS (NORTH WEST) LLP

Chartered Accountants

& Statutory Auditor

110-114 Duke Street Liverpool L1 5AG

2/10/2012

#### **PROFIT AND LOSS ACCOUNT**

# YEAR ENDED 30TH JUNE 2012

	2012 Note £	2011 £
TURNOVER	<b>2</b> 914,821,413	721,358,972
Cost of sales	660,663,762	513,260,810
GROSS PROFIT	254,157,651	208,098,162
Administrative expenses Other operating income	171,055,063 (881,934)	148,898,499 (605,283)
OPERATING PROFIT	<b>3</b> 83,984,522	59,804,946
(Loss)/profit on disposal of fixed assets	6 (16,664)	19,905
	83,967,858	59,824,851
Interest receivable Interest payable and similar charges	<b>7</b> 865,904 <b>8</b> (641,078)	166,383 (537,964)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	84,192,684	59,453,270
Tax on profit on ordinary activities	<b>9</b> 24,457,566	16,978,565
PROFIT FOR THE FINANCIAL YEAR	59,735,118	42,474,705

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

The notes on pages 13 to 23 form part of these financial statements.

#### **BALANCE SHEET**

#### **30TH JUNE 2012**

	2012		20	11
Note	£	£	£	£
				191,307,799
11		2,500		2,500
		212,604,198		191,310,299
	, ,			
13	24,528,466 66,644,724		27,600,367	
	195,923,917		144,278,599	
14	101,687,571		91,886,330	
		94,236,346		52,392,269
ABILIT	TES	306,840,544		243,702,568
15		29,634,780		28,308,241
18		4,303,491		2,227,172
		272,902,273		213,167,155
				<del></del>
22		20,000		20,000
23		272,882,273		213,147,155
24		272,902,273		213,167,155
	10 11 12 13 13 14 ABILIT 15 18	Note £  10 11  12 76,009,411 13 28,741,316 13 24,528,466 66,644,724 195,923,917 14 101,687,571  ABILITIES  15  18	Note £ £  10	Note £ £ £ £  10

These financial statements were approved by the directors and authorised for issue on 1.102.012 and are signed on their behalf by

T J MORRIS Director

Company Registration Number 01505036

# **CASH FLOW STATEMENT**

#### YEAR ENDED 30TH JUNE 2012

<b></b> .		2012		11
Note NET CASH INFLOW FROM OPERATING	£	£	£	£
ACTIVITIES		95,179,939		52,444,935
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid	865,904 (641,078)		166,383 (537,964)	
NET CASH INFLOW/(OUTFLOW) FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		224,826		(371,581)
TAXATION		(19,833,628)		(13,969,758)
CAPITAL EXPENDITURE Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(37,868,243) 68,849		(28,369,366) 1,042,048	
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE		(37,799,394)		(27,327,318)
CASH INFLOW BEFORE USE OF LIQUID RESOURCES AND FINANCING		37,771,743		10,776,278
MANAGEMENT OF LIQUID RESOURCES Cash placed in short term deposits	(20,000,000)		(15,000,000)	
NET CASH OUTFLOW FROM MANAGEMENT OF LIQUID RESOURCES	<del>.</del>	(20,000,000)		(15,000,000)
FINANCING (Repayment of)/increase in bank loans Net inflow from other long-term creditors	(2,350,379) 3,622,993		887,494 12,037,762	
NET CASH INFLOW FROM FINANCING		1,272,614		12,925,256
INCREASE IN CASH		19,044,357		8,701,534

#### **CASH FLOW STATEMENT**

#### YEAR ENDED 30TH JUNE 2012

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2012	2011
	£	£
Operating profit	83,984,522	59,804,946
Depreciation	16,488,831	14,840,627
Increase in stocks	(11,538,830)	(18,356,942)
Increase in debtors	(1,062,131)	(10,353,881)
Increase in creditors	7,307,547	15,339,482
Decrease in provisions	_	(8,829,297)
Net cash inflow from operating activities	95,179,939	52,444,935

#### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	2012		2011	
	£	£	£	£
Increase in cash in the period	19,044,357		8,701,534	
Net cash outflow from/(inflow) from bank				
loans	2,350,379		(887,494)	
Net cash (inflow) from other long-term				
creditors	(3,622,993)		(12,037,762)	
Cash used to increase liquid resources	20,000,000		15,000,000	
		37,771,743		10,776,278
Change in net funds		37,771,743		10,776,278
Net debt at 1 July 2011		(18,107,924)		(28,884,202)
Net funds at 30 June 2012		19,663,819		(18,107,924)

The notes on pages 13 to 23 form part of these financial statements.

# **CASH FLOW STATEMENT**

# YEAR ENDED 30TH JUNE 2012

#### **ANALYSIS OF CHANGES IN NET FUNDS**

	At 1 Jul 2011 £	Cash flows	At 30 Jun 2012 £
Net cash	27 222 227	00 044 057	00 044 704
Cash in hand and at bank Less deposits treated as liquid resources	27,600,367 (20,000,000)	39,044,357 (20,000,000)	66,644,724 (40,000,000)
	7,600,367	19,044,357	26,644,724
Liquid resources			
Deposits included in cash	20,000,000	20,000,000	40,000,000
Debt			
Debt due within 1 year	(17,400,050)	53,925	(17,346,125)
Debt due after 1 year	(28,308,241)	(1,326,539)	(29,634,780)
	(45,708,291)	(1,272,614)	(46,980,905)
Net funds	(18,107,924)	37,771,743	19,663,819

#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30TH JUNE 2012**

#### 1 ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### Operating lease incentives

Urgent Issues Task Force Abstract Number 28 requires that the aggregate benefit of a rent free period offered as an incentive to a lessee to enter into a lease should be allocated over the shorter of the lease term and a period ending on a date from which it is expected the prevailing market rent will be payable. The company has adopted a policy whereby the aggregate benefit of rent free periods is written off over the full period of the lease, rather than to the date of a rent review, a date from which it may be considered that a prevailing market rental would be payable.

The directors have taken the view that the adopted policy is more accurate and presents a true and fair view as opposed to the prescribed policy, since they would not have entered into longer lease periods without the greater incentives having been offered by the landlords. These incentives were offered to entice the company to enter into longer term leases rather than shorter term leases. The directors therefore consider that the rent free periods involved should be written off over the full periods of the leases involved.

The adopted policy results in a rent free period provision of £16,873,320 being included in accruals and deferred income in these financial statements. The adopted policy also resulted in £1,212,562 of previous provisions being released and credited to the profit and loss account with the creation of additional provisions in the year of £5,028,272. If the provision had been made in accordance with the prescribed policy, the provision would be £9,903,131 as at 30th June 2012, and would have resulted in £2,166,816 being released and credited to the profit and loss account with the creation of additional provisions in the year of £4,388,060.

The directors have previously stated this amount within provisions for liabilities and charges, but have now decided that it is more accurately reflected in accruals and deferred income split between amounts within twelve months and after twelve months. The corresponding figures have been restated accordingly

#### Turnover

The turnover shown in the profit and loss account represents cash sales and amounts invoiced during the year, exclusive of Value Added Tax. Cash sales are recognised at the point of sale and credit sales are recognised when goods are delivered to the customer.

#### Fixed assets

All fixed assets are initially recorded at cost

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2012

#### 1. ACCOUNTING POLICIES (continued)

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset over the useful economic life of that asset as follows

Freehold Property

- 2% straight line method

Leasehold Property

- over 8 yrs from last major refurbishment

Plant & Machinery

- 15% to 25% reducing balance method and 10% straight line method

Fixtures & Fittings

- 15% reducing balance method

Computer Equipment

- 25% straight line method

Leasehold Property Premiums

- depreciated over the period of the lease

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Cost represents the cost price of goods plus import duty and freight for foreign purchases. Net realisable value represents the price achieved for goods when sold.

#### **Operating lease agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Pension costs

The company operates two defined benefit pension schemes for employees. The assets of the schemes are held separately from those of the company. The contributions to the schemes are charged to the profit and loss account.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

# NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30TH JUNE 2012**

#### 1 ACCOUNTING POLICIES (continued)

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Cash balances

Cash term deposits previously treated as liquid resources are now treated as cash balances with instant access. The previous year's figures have been restated accordingly

#### Website development

Website costs are written off as they are incurred

#### 2. TURNOVER

3.

The turnover and profit before tax are attributable to the one principal activity of the company

2012

2011

An analysis of turnover is given below

United Kingdom	£ 914,821,413	£ 721,358,972
OPERATING PROFIT		
Operating profit is stated after charging		
	2012 £	2011 £
Depreciation of owned fixed assets Operating lease costs	16,488,831	14,840,627
Other  Auditor's remuneration - audit of the financial	24,872,039	20,256,226
statements	58,850	44,000
Auditor's remuneration - other fees	54,787	68,707
	2012 £	2011 £
Auditor's remuneration - audit of the financial statements	58,850	44,000
Auditor's remuneration - other fees		
- Taxation services - Other Services	43,750 11,037	61,240 7,467
	54,787	68,707

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2012

	4.	PART	ricul	.ARS	OF	<b>EMPL</b>	OYEES.
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The average number of staff employed by the company during the financial year amounted to

Number of administrative and warehouse staff Number of retail staff	<b>2012 No</b> 601 7,310	2011 No 459 6,453
	7,911	6,912
The aggregate payroll costs of the above were		
	2012	2011
	£	£
Wages and salaries	87,975,980	76,133,570
Social security costs	4,195,889	4,502,181
Other pension costs	38,237	1,279,146
	92,210,106	81,914,897

#### 5. DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were

	2012 £	2011 £
Remuneration receivable Value of company pension contributions to money	2,098,116	8,352,461
purchase schemes	_	1,249,900
	2,098,116	9,602,361
Remuneration of highest paid director:		
·	2012 £	2011 £
Total remuneration (excluding pension contributions) Value of company pension contributions to money	1,817,817	5,053,048
purchase schemes	_	1,249,900
	1,817,817	6,302,948

The number of directors who accrued benefits under company pension schemes was as follows

	2012	2011
	No	No
Money purchase schemes	•	1
	<b></b>	-

# 6. LOSS/PROFIT ON DISPOSAL OF FIXED ASSETS

	2012	2011
	£	£
(Loss)/profit on disposal of fixed assets	(16,664)	19,905
	0	

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2012

	The state of the s	<del></del>	
7.	INTEREST RECEIVABLE		
		2012	2011
	Bank interest receivable	<b>£</b> 864,354	£ 99,824
	Other interest received	1,550	66,559
		865,904	166,383
8.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2012 £	2011 £
	Interest payable on bank borrowing	640,345	537,964
	Other similar charges payable	733	
		641,078	537,964
9.	TAXATION ON ORDINARY ACTIVITIES		
	(a) Analysis of charge in the year		
		2012	2011
	Current tax	£	£
	In respect of the year		
	UK Corporation tax based on the results for the		
	year Over/under provision in prior year	23,000,000 (618,753)	18,500,000 (1,427,537)
	Total current tax	22,381,247	17,072,463
	Deferred tax		
	Origination and reversal of timing differences (note 18)		
	Capital allowances	2,076,319	(93,898)
	Tax on profit on ordinary activities	24,457,566	16,978,565

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2012

# 9 TAXATION ON ORDINARY ACTIVITIES (continued)

# (b) Factors affecting current tax charge

Corporation tax has been assessed on the profit on ordinary activities for the year at an average rate of 25 5% (2011 - 28%)

	2012 £	2011 £
Profit on ordinary activities before taxation	84,192,684	59,453,270
Profit on ordinary activities by rate of tax	21,469,134	16,646,915
Expenses not deductible for tax purposes	647,497	278,881
Capital allowances for period in excess of		
depreciation	(781,855)	(417,453)
Depreciation of land and buildings	1,665,224	1,991,657
Adjustments to tax charge in respect of previous		
periods	(618,753)	(1,427,537)
Total current tax (note 9(a))	22,381,247	17,072,463

#### 10 TANGIBLE FIXED ASSETS

	Freehold Property £	Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Total £
COST					
At 1 July 2011	139,766,908	44,033,085	33,572,507	36,381,110	253,753,610
Additions	16,953,430	11,435,980	2,789,958	6,688,875	37,868,243
Disposals	(22,781)	(175,188)	(156,998)	(76,295)	(431,262)
At 30 June 2012	156,697,557	55,293,877	36,205,467	42,993,690	291,190,591
DEPRECIATION					
At 1 July 2011	10,444,226	20,208,360	14,133,198	17,660,027	62,445,811
Charge for the year	2,644,500	5,806,796	4,228,666	3,808,869	16,488,831
On disposals	(3,185)	(175,189)	(108,577)	(58,798)	(345,749)
At 30 June 2012	13,085,541	25,839,967	18,253,287	21,410,098	78,588,893
NET BOOK VALUE					
At 30 June 2012	143,612,016	29,453,910	17,952,180	21,583,592	212,601,698
At 30 June 2011	129,322,682	23,824,725	19,439,309	18,721,083	191,307,799
Capital commitments					
			2012 £		2011 £
Contracted but not prov	ided for in the fin	nancial	-		~
statements			1,074,999		_

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2012

# 11 INVESTMENTS

Unli	sted investments		Total
	COST		£
	At 1st July 2011 and 30th June 2012		2,500
	NET BOOK VALUE At 30th June 2012 and 30th June 2011		2,500
12.	STOCKS		
		2012 €	2011 £
	Stock Goods in transit	69,550,975 6,458,436	61,161,346 3,309,235
	Goods III transit	76,009,411	64,470,581
		70,009,411	04,470,301
13.	DEBTORS		
		2012	2011
		£	£
	Trade debtors	7,994,302	8,064,922
	Other debtors	24,578,938 3,205,200	30,253,971
	Directors current accounts Prepayments and accrued income	3,205,200 17,491,342	_ 13,888,758
	Prepayments and accided moome	<del></del>	<u> </u>
		53,269,782	52,207,651
	The debtors above include the following amounts	s falling due after more than o	one year
		2012 £	2011 £
	Other debtors	24,528,466	19,329,830
	Included in debtors is a Directors Current Accou	unt relating to Mr T J Morris	The details are as
		£	
	Opening balance at 1st July 2011 (credit)	(974)	
	Maximum outstanding during the year	3,205,200	
	Closing balance at 30th June 2011	3,205,200	

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#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2012

#### 14. CREDITORS. Amounts falling due within one year

		As Restated
	2012	2011
	£	£
Bank loans	17,346,125	17,400,050
Trade creditors	48,264,879	40,872,198
Other creditors including taxation and social	security	
Taxation and social security	17,155,531	16,458,996
Other creditors	3,878,028	3,394,632
Directors current accounts	_	974
	86,644,563	78,126,850
Accruals and deferred income	15,043,008	13,759,480
	101,687,571	91,886,330
		····

Provision for rent free periods and capital contributions have been re-stated as accruals and deferred income

The following liabilities disclosed under creditors falling due within one year are secured by the company

	2012	2011
	£	£
Bank loans	17,346,125	17,400,050

The bank loans and overdrafts are secured by a first legal mortgage over eighteen of the company's freehold properties and by a cross guarantee with T J Morris Properties Limited, a related party

#### 15. CREDITORS: Amounts falling due after more than one year

		As Restated
	2012	2011
Bank loans and overdrafts Other creditors	13,974,025	16,270,479
Accruals and deferred income	15,660,755	12,037,762
	29,634,780	28,308,241

Rent free periods and capital contributions - the amount due after five years included in accruals and deferred income is £11,200,892 (2011 £8,323,009)

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

2012	2011	
£	£	
13,974,023	16,270,479	
	£	

The bank loans and overdrafts are secured by a first legal mortgage over eighteen of the company's freehold properties and by a cross guarantee with T J Morris Properties Limited, a related party

The bank loans attract interest of between 0 95% and 1 25% over LIBOR and between 1% and 1 5% over base rate

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2012

#### 16. CREDITORS - CAPITAL INSTRUMENTS

Creditors include finance capital which is due for repayment as follows

·	2012	2011
	£	£
Amounts repayable		
In one year or less or on demand	17,346,125	17,400,050
In more than one year but not more than two years	2,272,550	2,260,550
In more than two years but not more than five years	6,817,650	6,781,650
In more than five years	4,883,824	7,228,279
	31,320,149	33,670,529

#### 17. PENSIONS

The company operates two defined contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The pension costs charge represents contributions payable by the company to the funds and amounted to £38,237 (2011 £1,279,146).

#### 18 DEFERRED TAXATION

The movement in the deferred taxation provision during the year was

	2012	2011
	£	£
Provision brought forward Profit and loss account movement arising duri	2,227,172 ing the	2,321,070
year	2,076,319	(93,898)
Provision carried forward	4,303,491	2,227,172

The provision for deferred taxation consists of the tax effect of timing differences in respect of

	2012 £	2011 £
Excess of taxation allowances over depreciation on fixed assets	4,303,491	2,227,172
	4,303,491	2,227,172

#### 19. COMMITMENTS UNDER OPERATING LEASES

At 30th June 2012 the company had annual commitments under non-cancellable operating leases as set out below

2012		2011	
Land and buildings £	Other Items £	Land and buildings £	Other Items £
794,350	33,648	395,350	65,596
3,412,149	524,511	1,419,200	476,874
16,844,515	-	14,712,763	•
21,051,014	558,159	16,527,313	542,470
	Land and buildings £  794,350 3,412,149 16,844,515	Land and buildings £ Items £ £ 794,350 33,648 3,412,149 524,511 16,844,515 -	Land and buildings         Other Items         Land and buildings           £         £         £           794,350         33,648         395,350           3,412,149         524,511         1,419,200           16,844,515         -         14,712,763

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH JUNE 2012

#### 20. CONTINGENCIES

The company's bankers had issued letters of credit to foreign suppliers in the sum of £879,284 at 30th June 2012 which would not be released to the suppliers bank accounts until after the year end

#### 21 RELATED PARTY TRANSACTIONS

The company was under the control of Mr T J Morris throughout the current and previous year Mr T J Morris is the managing director and majority shareholder

The related party transactions which subsisted during the accounting period were as follows

#### Mr T J Morris (Company Director)

Included within debtors at the balance sheet date is £3,205,200 due from Mr T J Morris

#### T J Morris Properties Limited (Mr T J Morris is a director and major shareholder)

The company made loan monies available to T J Morris Properties Limited in the year. At the balance sheet date the balance due from T J Morris Properties Limited was £11,508,509. The company leased properties from T J Morris Properties Limited, the rent payable during the year was £373,394. The amount due to the company by T J Morris Properties Limited at the year end has been personally guaranteed by T J. Morris Esq. a director and majority shareholder.

#### Morrett Limited (Mr T J Morris is a director and shareholder)

The company made loan monies available to Morrett Limited in the year and charged loan interest of £1,343. At the balance sheet date the balance due from Morrett Limited was £37,958.

#### Half Price or Less Limited is a company controlled by S. Morris (Son of Mr T J Morris)

The company made loan monies available to Half Price or Less Limited in the year At the balance sheet date the balance due from Half Price or Less Limited was £2,500,023. The company sold goods to Half Price or Less Limited in the sum of £653,150 and made Licence fee charges of£150,000. At the balance sheet date trade debtors includes an amount of £417,945 due to the company from Half Price or Less Limited. The monies due to the company by Half Price or Less Limited at the year end have been personally guaranteed by T.J. Morris Esq. a director and majority shareholder.

#### P.& S. Taylor Limited is a wholly owned subsidiary of Half Price or Less Limited

During the year the company sold goods to the value of £1,508,389 to P & S Taylor Limited At the balance sheet date P & S Taylor Limited owed the company £721,651 During the year P & S Taylor Limited sold goods to the company in the sum of £912 The amount due to the company by P & S Taylor Limited at the year end has been personally guaranteed by T J Morris Esq a director and majority shareholder

# Prescot Business Park Limited (T.J. Morris Esq. is a director and shareholder in this company)

During the year the company made a loan to Prescot Business Park Limited in addition to the amounts advanced in 2011. At the end of the year the loan balance outstanding was £10,519,854. The company charged interest on the loan in the sum of £125,319 for the period to 30 June 2012. The amount due to the company by Prescot Business Park Limited at the year end has been personally guaranteed by T.J. Morris Esq. a director and majority shareholder.

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 30TH JUNE 2012

# 22 SHARE CAPITAL

	Allotted, called up and fully paid.						
		2012			2011		
	20,000 Ordinary shares of £1 each	<b>No</b> 20,000	£ 20,000	No 20,000 ———	£ 20,000		
23	PROFIT AND LOSS ACCOUNT						
			2012 £		2011 £		
	Balance brought forward Profit for the financial year		13,147,155 59,735,118	170,672,450 42,474,705			
	Balance carried forward	27	272,882,273		213,147,155		
24	24 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS						
			2012 £		2011 £		
	Profit for the financial year Opening shareholders' funds		59,735,118 13,167,155		42,474,705 70,692,450		
	Closing shareholders' funds	27	72,902,273	2	13,167,155		

# 25. ULTIMATE CONTROLLING PARTY

The ultimate controlling party of the company is Mr T J Morris who is the majority shareholder